



## GOVERNING BOARD MEETING AGENDA

Friday, September 20, 2019  
9:00 AM

**Mendocino:** Mendocino County Planning and Building Office, Conference Room, 120 West Fir Street, Fort Bragg, CA

Mendocino County Office, Room 1010, 501 Low Gap Rd., Ukiah, CA

**Napa:** Workforce Alliance of the North Bay Office, Second Floor, 1546 First Street, Napa, CA

**Lake:** Lake County Courthouse, Conference Room B, 255 N. Forbes Street, Lakeport, CA

### CALL TO ORDER

- |    |   |
|----|---|
| I. | <ul style="list-style-type: none"> <li>A. Welcome, Introductions, Agenda Review</li> <li>B. Public Comment</li> <li>C. Chair's Update – Damon Connolly</li> <li>D. Executive Director's Update – Bruce Wilson <ul style="list-style-type: none"> <li>a) Conflict of Interest Code update</li> <li>b) WANB Organizational Framework update</li> <li>c) Regional Conference February 4, 2020</li> <li>d) Other</li> </ul> </li> </ul> |
|----|---|

### CONSENT CALENDAR

These matters typically include routine financial or administrative **action items** requiring a vote.  
Any item will be discussed separately at the request of any person. Items are approved with one single motion.

- |     |   |
|-----|---|
| II. | A. Approve Meeting Minutes, June 21, 2019 [Attachment II.A] |
|-----|---|

### REGULAR CALENDAR

- |      |  |
|------|--|
| III. | <ul style="list-style-type: none"> <li>A. Approve Budget Amendment [Board Letter III.A] [Attachment III.A]</li> <li>B. Ratify Approval of Agreements [Board Letter III.B]</li> <li>C. Approve MOU's for all WANB CareerPoint North Bay Centers aka America's Job Centers of California [Board Letter III.C]</li> <li>D. Accept Year end 2018/2019 Program Report [Board Letter III.D] [Attachment III.D]</li> <li>E. Follow up item: consider reserves development strategy</li> </ul> |
|------|--|

### INFORMATION / DISCUSSION ITEMS

- |     |  |
|-----|--|
| IV. | A. Potential training framework and opportunities. Invited guest Ryan Williams |
|-----|--|

### MEMBER / DIRECTOR REPORTS

- |    |  |
|----|--|
| V. | <ul style="list-style-type: none"> <li>A. Members</li> </ul> <p>Any member may report out on economic &amp; workforce development related activities and/or opportunities.</p> |
|----|--|

### ADJOURN

- |     |                                  |
|-----|----------------------------------|
| VI. | A. Next Meeting and Agenda Items |
|-----|----------------------------------|



## GOVERNING BOARD MEETING MINUTES

Friday, June 21, 2019  
9:00 AM

**Mendocino:** Mendocino County Planning and Building  
Office, 120 West Fir Street, Fort Bragg, CA

Mendocino County Office, 501 Low Gap Rd. Ukiah, CA

**Napa:** Workforce Alliance of the North Bay Office, 1546  
First Street, Second Floor, Napa, CA

**Lake:** Lake County Courthouse, Conference Room B, 255  
N. Forbes Street, Lakeport, CA

### CALL TO ORDER

I. Supervisor Connolly called the meeting to order at 9:07 AM.

Members Present: Supervisor Damon Connolly, Supervisor Dennis Rodoni, Supervisor Moke Simon, Supervisor Alfredo Pedroza, Supervisor John Haschak.

Workforce Alliance Staff Present: Executive Director, Bruce Wilson, Fiscal Officer Taylor Swain, Workforce Development Analyst Sylwia Palczewska, Workforce Alliance Consultant Racy Ming.

Guests: CareerPoint Napa Teresa Brown, EDD Regional Advisor Tim Reynaga.

Public Comment: none.

Executive Director Bruce Wilson introduced EDD Regional Advisor Tim Reynaga. Fiscal Officer Swain updated board members on WANB allocations for the upcoming fiscal year 2019-2020. As a whole region Workforce Alliance experienced 8% drop in funding. Each County's contract with the service provider variance (FY 18-19 to FY 19-20):

Lake County: \$35,251 more

Napa County: \$185,121 less

Marin County: \$41,302 less

Mendocino County: \$308 less

Tim Reynaga explained that those allocations were estimated based on economic indicators that State uses to apply in their formula. He also provided members with the copy of the formal information notice.

Executive Director Wilson shared that the Executive Committee has invested in board development training which was presented at the last Regional Workforce Development Board meeting. Wilson expressed that he is very pleased with the outcome.

Wilson also explained that the State requires us to have signed MOU with each career center and reported on the progress.

### CONSENT CALENDAR

These matters typically include routine financial or administrative **action items** requiring a vote.  
Any item will be discussed separately at the request of any person. Items are approved with one single motion.

- |     |   |
|-----|---|
| II. | <p>A. Approve Meeting Minutes, March 2019 [Attachment II.A]</p> <p>B. Appoint new members to the Regional Workforce Development Board [Board Letter II.B, Attachment II.B – Updated Roster]</p> <p>C. Accept P2E Regional Grant Funds</p> |
|-----|---|

	<p>D. Ratify Approval of Agreements [Board Letter II.D]</p> <p>E. Accept 3rd Quarter Regional Dashboard Report [Board Letter II.E, Attachment II.E1– Dashboard Reports, Attachment II.E2 – WANB Providers of Service Report]</p> <p>Motion made to approve items on the consent calendar.  M/S: Alfredo Pedroza / Moke Simon  Motion carried: 5-0  Yea: 5  Nay: 0  Abstentions: 0  Absent: Eddie Crandell, Dan Gjerde, Brad Wagenknecht.</p>
<b>REGULAR CALENDAR</b>	
III.	<p>A. Year End Report – Context, Challenges &amp; Successes</p> <p>Executive Director Wilson gave a presentation on challenges and successes in the fiscal year 2018-2019.</p> <p>B. Approve 2019-2020 Workforce Alliance Budget [PRESENTATION] (Taylor Swain, WANB Fiscal Officer)  Board members will review and possibly approve new Fiscal Year 2019-2020 budget. Budget will be compared to previous year revenue and expenditures. Additionally, specific County formula allocations will be highlighted. Staff seek motion to approve a) County specific allocations; and b) proposed budget [Board Letter III.A, Attachment III.A] (Possible Action)</p> <p>Motion made to approve 2019-2020 Workforce Alliance budget.  M/S: Alfredo Pedroza / Moke Simon  Motion carried: 5-0  Yea: 5  Nay: 0  Abstentions: 0  Absent: Eddie Crandell, Dan Gjerde, Brad Wagenknecht.</p> <p>C. Consider Reserves Development Strategy [PRESENTATION] (Taylor Swain, WANB Fiscal Officer)</p> <p>Fiscal Officer Swain in response to the last Governing Board meeting request from Supervisor Gjerde prepared a presentation on reserves development strategy. Board members discussed two ways to acquire general funds: member contributions and private donations. Chair Conolly was interested in exploring the subject of private donations, he will consider setting up the subcommittee with Dan Gjerde and Alfredo Pedroza as members to research this topic.</p>
<b>MEMBER REPORTS</b>	
IV.	<p>A. Members</p> <p>Any member may report out on economic &amp; workforce development related activities and/or opportunities.</p> <p>No reports were presented.</p>
<b>ADJOURN</b>	
V.	<p>A. Next Meeting and Agenda Items</p> <p>Next meeting will be on September 20. Chair Conolly adjourned the meeting at 10:36 AM.</p>

## BOARD LETTER III. A



**TO:** GOVERNING BOARD  
**FROM:** STAFF  
**SUBJECT:** BOARD LETTER III.A – 2018-2019 PROPOSED BUDGET AMENDMENT #1  
**DATE:** SEPTEMBER 20, 2019  
**CC:** FILE

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The Workforce Alliance of the North Bay (WANB) Joint Powers agreement states the following under Paragraph 12, Agency Funding and Budget:

- (a) Fiscal Year. The fiscal year of the Agency shall be from July 1 of each year to the succeeding June 30.
- (b) Budget. As soon as practicable after the effective date of this Agreement, and thereafter at least thirty (30) days prior to the commencement of each fiscal year, the Executive Director shall present a proposed budget to the Governing Board for the forthcoming fiscal year. The annual budget shall include the amount of money necessary to support its activities for the next succeeding fiscal year. The Member Counties agree that funding for the Agency will be comprised of WIOA allocations, rapid response funds and grants. If the Agency determines that funds in addition to those provided through the WIOA program are required, the Governing Board shall seek additional funds from Member Counties.

Key highlights regarding the proposed amended budget:

**Revenues:**

- Rapid Response revenue increased by \$27,702 to amend estimates to actual allocations.
- Rapid Response Layoff Aversion revenue decreased by \$9,475 to amend estimates to actual allocations.
- P2E revenue increased by \$25,895 to amend estimates to actual allocations.
- Norther California Career Pathways Alliance (NCCPA) revenue increase by \$82,898 due to additional funding.

## BOARD LETTER III. A

### **Expenses:**

- The budget amendment reflects an increase in contract expenditures due to higher allocations than expected:
  - An increase in Strategy Consulting by \$60,000.
  - An increase in miscellaneous contracts by \$25,000.
- The budget amendment reflects an increase in travel due to higher allocations than initially expected.
- The budget amendment reflects an increase in board and staff development due to higher allocations than initially expected.
- The budget amendment reflects an increase in supplies due to higher allocations than initially expected.
- The budget amendment reflects an increase in rents & leases to reflect the possibility of seeking additional office space for Mendocino County and Lake County business service staff. Current space is paid through a staffing contract.
- The budget amendment is balanced and reflects a surplus of \$15,392.

Any suggested changes to the budget in excess of 10% will be brought back to the Governing Board for approval, as will additional revenues and expenses that are currently not known.

### **STAFF RECOMMENDATION**

Approve Workforce Alliance proposed budget amendment #1 for 2019-2020 and authorize the Executive Director to implement Workforce Alliance business in accordance with the budget.

# ATTACHMENT III.A

## Workforce Alliance of the North Bay Budget Amendment #1 2019 - 2020

	19-20 Approved Budget	Increase (Decrease)	19-20 Requested Amended Budget	19-20 WANB Budget	Contractors	Service Providers
<b>REVENUE:</b>						
<b>WIOA Revenue</b>						
K10 Formula Allocation	2,503,693	-	2,503,693	240,369	10,000	2,253,324
K9 Formula Allocation	325,014	-	325,014	103,534	5,000	216,480
K8 Formula Allocation	-	-	-	-	-	-
Rapid Response(K10)	259,092	27,702	286,794	276,794	10,000	
RR Layoff Aversion(K10)	81,883	(9,475)	72,408	62,408	10,000	
Rapid Response(K9)	-	-	-			
RR Layoff Aversion(K9)	-	-	-			
Rapid Response(K8)		-				
RR Layoff Aversion(K8)		-				
Fire - Carry In	773,501	-	773,501	196,650	-	576,851
Storm 2019	1,020,000	-	1,020,000	102,000	-	918,000
P2E	300,000	25,895	325,895	60,000	20,000	245,895
Regional Implementation Grant		-				
NBEC RIG (EARN)		-				
MISC Revenue		-				
<b>Non-WIOA Revenue</b>						
NCCPA		82,898	82,898	52,898	30,000	
Bright Futures (Wells Fargo)	30,000	-	30,000	15,000	15,000	
Innovation Grants Phase 1		-			-	
Innovation Grants Phase 2		-			-	
<b>Total Regional Revenue</b>	<b>5,293,183</b>	<b>127,020</b>	<b>5,420,203</b>	<b>1,109,653</b>	<b>100,000</b>	<b>4,210,550</b>
<b>EXPENDITURES:</b>						
<b>Staff:</b>						
WANB Staff	863,061	-	863,061	863,061	-	-
<b>Total Regional Staff Expenditures</b>	<b>863,061</b>	<b>-</b>	<b>863,061</b>	<b>863,061</b>	<b>-</b>	<b>-</b>
<b>Contracts:</b>						
Legal	35,000	-	35,000	35,000		
Fiscal	18,000	-	18,000	18,000		
Innovation Fund - Round 1	-	-	-	-	-	-
Innovation Fund - Round 2	-	-	-	-	-	-
XR Marin	15,000	-	15,000		15,000	
Strategy Consulting	-	60,000	60,000		60,000	
Marketing and Outreach	5,000	-	5,000	5,000		
Miscellaneous Contracts	-	25,000	25,000		25,000	
<b>Total Contracts</b>	<b>73,000</b>	<b>85,000</b>	<b>158,000</b>	<b>58,000</b>	<b>100,000</b>	<b>0</b>
<b>Operation:</b>						
Travel	15,000	5,000	20,000	20,000	-	-
Board & Staff Development	15,000	5,000	20,000	20,000	-	-
Equipment/Technology	7,500	-	7,500	7,500	-	-
Insurance	12,000	-	12,000	12,000		
Memberships/Dues	6,200	-	6,200	6,200	-	-
Audit Fee	15,000	2,500	17,500	17,500		
Supplies	12,827	2,173	15,000	15,000		
Rent & Leases	38,940	6,060	45,000	45,000		
<b>Total Operation Expenditures</b>	<b>122,467</b>	<b>50,733</b>	<b>173,200</b>	<b>173,200</b>	<b>0</b>	<b>0</b>
<b>Total Regional Expenditures</b>	<b>1,058,528</b>	<b>135,733</b>	<b>1,194,261</b>	<b>1,094,261</b>	<b>100,000</b>	<b>-</b>
<b>Client Services</b>	<b>4,234,655</b>	<b>(24,105)</b>	<b>4,210,550</b>			<b>4,210,550</b>
<b>Total Expenditures</b>	<b>5,293,183</b>	<b>111,628</b>	<b>5,404,811</b>	<b>1,094,261</b>	<b>100,000</b>	<b>4,210,550</b>
<b>Surplus (Deficit)</b>	<b>0</b>	<b>15,392</b>	<b>15,392</b>	<b>15,392</b>	<b>0</b>	<b>0</b>

## BOARD LETTER III.B



**TO:** GOVERNING BOARD  
**FROM:** STAFF  
**SUBJECT:** BOARD LETTER III.B – RATIFY APPROVAL OF WORKFORCE ALLIANCE AGREEMENTS  
**DATE:** SEPTEMBER 20, 2019  
**CC:** FILE

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JPA staff solicits Workforce Development Governing Board ratification for the following agreements and amendments enacted by the Executive Committee and Governing Board:

CONTRACTOR	NEW/ AMENDMENT	AMOUNT	COMMENTS
Marin County Office of Education	New	\$15,000	Development of an apprenticeship program for the XR digital media program. Funded through donation from Wells Fargo.
Petaluma People Services Center	Amendment	\$164,275	Provision of WIOA youth services in Marin County
MPIC, Inc.	Amendment	\$1,458,259	Provision of WIOA Adult and Dislocated Worker service in Lake and Mendocino Counties
MPIC, Inc.	Amendment	\$537,190	Provision of WIOA program youth services in Lake and Mendocino Counties.
Racy Ming & Associates	Amendment	\$48,000	Amendment to provide program administration services for P2E grant and WIOA.

Paragraph 10 - Powers/ Responsibilities of the Agency exercised by the Governing Board of the JPA, states that the “Agency shall have the power to exercise any power common to all Member Counties authorized by Chapter 5 of Division 7 of Title 1 of the Government Code of the State of California (commencing with section 6500) and is hereby authorized to do all acts necessary for the exercise of these common powers, including...:

- (3) Employ agents, employees, consultants, advisors, independent contractors and other staff;
- (4) Make and enter into contracts, including contracts with public and private organizations and individuals;”

### STAFF RECOMMENDATION:

Ratify agreements with the above noted contractors and partners and authorize board chair and/or executive director to sign final negotiated agreements.

## BOARD LETTER III.C



**TO:** GOVERNING BOARD  
**FROM:** STAFF  
**SUBJECT:** BOARD LETTER III.C – CAREERPOINT NORTH BAY MEMORANDUM OF UNDERSTANDING  
**DATE:** SEPTEMBER 20, 2019  
**CC:** FILE

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### BACKGROUND:

In order to establish a high quality American Job Center of California (AJCC) delivery systems and enhance collaboration among partner programs, WIOA requires Local Boards to develop MOUs with all AJCC required partners within their Local Workforce Development Area (Local Area). These MOUs serve as a functional tool as well as visionary plan for how the Local Board and AJCC partners will work together to create a unified service delivery system that best meets the needs of their shared customers. For the initial negotiation process of these MOUs, the State separated the development process in two distinct phases and three separate Directives. Phase I Directive addressed service coordination and collaboration among all AJCC partners. The Phase II Directive addressed how to sustain the unified system through the use of resource sharing and joint cost funding. These Directives laid the groundwork for Local Areas to execute a MOU(s) in order to meet DOL requirements and included key elements of an MOU as outlined in TEG 16-16. All MOUs were required to contain assurances that the MOU would be reviewed and updated every three years with an annual review of and, if necessary, amendments to the Infrastructure Funding Agreements (IFA) and Other System Costs Budget. This Directive consolidates the three previous MOU Directives and provided guidance for Local Areas in reviewing and updating their AJCC MOUs and IFAs.

The Regional Workforce Development Board on June 13, 2019 approved WANB's participation in the MOU's and empowered the Regional Board Chair to sign once completed. The WANB as the local board for Marin, Napa, Lake and Mendocino has completed the MOU's and collected the required signatures from AJCC partners to each MOU. Today's action would approve the final MOU's and empower the Governing Board Chair to sign.

[Lake County AJCC MOU](#)  
[Marin County AJCC MOU](#)  
[Mendocino County AJCC MOU](#)  
[Napa County AJCC MOU](#)

### STAFF RECOMMENDATION

Approve MOU with each of our County AJCC's and empower the Governing Board Chair to sign.



## BOARD LETTER III.D



**TO:** GOVERNING BOARD  
**FROM:** STAFF  
**SUBJECT:** BOARD LETTER III.D – 4<sup>TH</sup> QUARTER DASHBOARD REPORTS  
**DATE:** SEPTEMBER 20, 2019  
**CC:** FILE

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In accordance with the Workforce Innovation and Opportunity Act, the Workforce Alliance **Governing Board** has a critical role in the creation and oversight of the workforce development system in Marin, Mendocino, Napa and Lake counties. Specifically, the Governing Board is tasked with the following responsibilities:

- Serve as the local WIOA grant recipient and bear the liability for funds flowing to the regional workforce development area.
- Determine the local administrative entity that will be the local grant recipient and fiscal agent for the disbursement of the funds.
- Determine the size and appoint members to the regional board based upon the criteria established by WIOA.
- In coordination with the regional board, produce and submit a comprehensive regional plan that meets all the requirements of WIOA.
- Work with the regional board and the Governor to negotiate local performance accountability measures as part of the local plan.
- In coordination with the regional board, develop workforce investment activities and approve providers of WIOA services.
- ***Approve and monitor as required the WIOA budget/expenditures, activities and performance outcomes of American Job and Career Center Systems (AJCC).***

The attached performance reports for each of the four counties within the Workforce Alliance assist the board in fulfilling its obligation to monitor the performance of its job and career system (bolded above). The reports illustrate program numbers for self-access, staff assisted and training services, enrollment and exit numbers for adult and dislocated workers, employment outcome indicators, and participant demographics. In addition, the Provider of Services Report provides adult, dislocated worker and youth program plan verses actual numbers. This is a top-level summary report with board selected indicators designed to show the numbers of people served through the workforce system and cost by county. It does not display the quality of the service delivered.

### STAFF RECOMMENDATION

Receive status report on Workforce Alliance AJCC/One-Stop Centers for Program Year 2018-19. Provide direction to staff as appropriate.

# Workforce Alliance of the North Bay Q4|PY18-19

# CareerPoint Lake, Marin, Mendocino, & Napa

## WIOA Levels of Service

### Bronze Self Access Services



**CareerPoint**  
5,754 Individuals  
12,367 Visits  
2,804 Repeat Customers

**\$427K**

### Silver Staff Assisted Services



**WIOA Program**  
380 Participants  
228 Adults  
152 Dislocated Workers

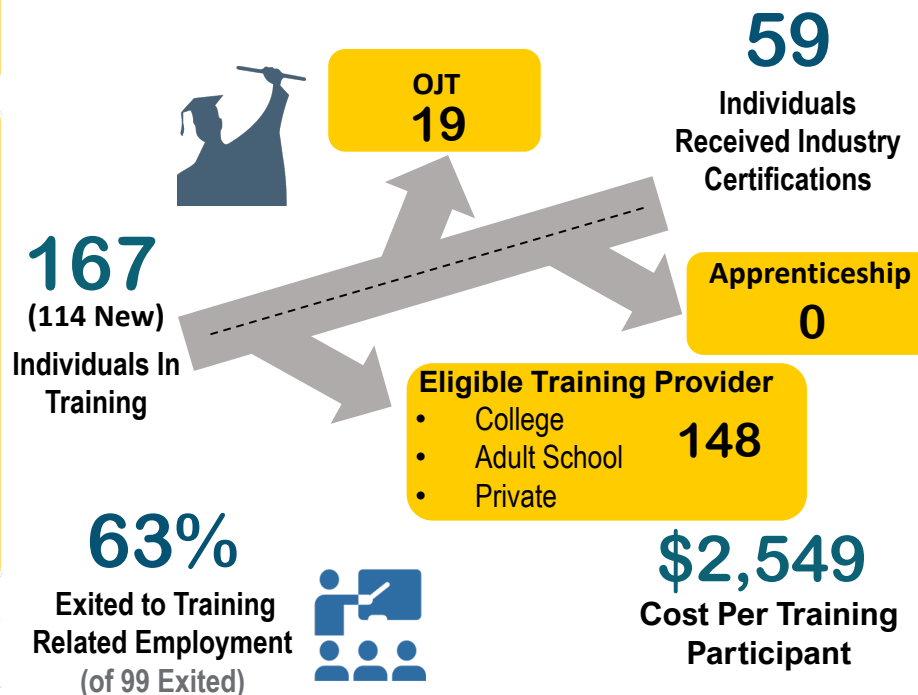
**\$1.112M**

### Gold Training Services



**WIOA Training**  
167 Recipients  
115 Adults  
52 Dislocated Workers

## WIOA Training Services



## WIOA Program Employment Outcomes

**198**  
Individuals  
Exited



**75%**  
Exit to  
Employment

**\$18.25**  
Median Wage



**\$2.11/HR**  
Ave. Increase in Wages  
After Using WDB Services



**8**  
Avg months  
in program



**\$4,052**  
Cost per Job  
Seeker Served

**2%**  
Construction

**33%**  
Healthcare &  
Social Assistance

**12%**  
Hospitality  
& Tourism

**9%**  
Manufacturing

**1%**  
Professional,  
Scientific, Technical

**1%**  
Utilities

**1%**  
Information

**41%**  
Other\*  
10 of 20

## WIOA Adult & DW Priority of Service



Basic Skill  
Deficient  
**3%**



Low Income  
**59%**



CalFresh  
**39%**



Military  
Veterans  
**5%**

## Business Services

**341**

New Businesses  
Engaged

**6**

Rapid Response  
Events

**1541**

Active Business  
Engagements

**219**

Recruitment  
Events Held

## WIOA Adult & DW Barriers to Employment



Disability  
**9%**



Homeless  
**3%**



Justice Involved  
**10%**



English Language  
Learner  
**4%**



Single Parent  
**19%**



In-School  
Youth  
**11%**



Out of School  
Youth  
**89%**

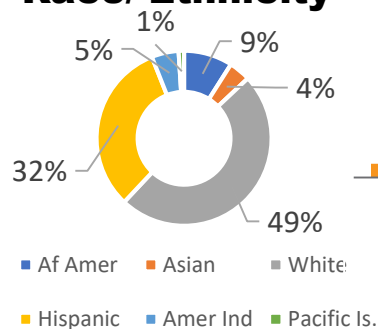


WEX  
**23%**

## WIOA Youth Details

## Program Participant Demographics

### Race/ Ethnicity

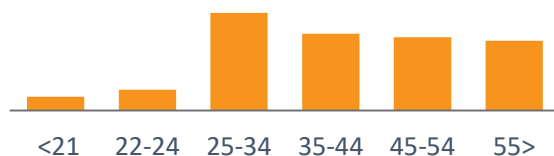


**40%**  
Male



**60%**  
Female

### Age



## Geographics

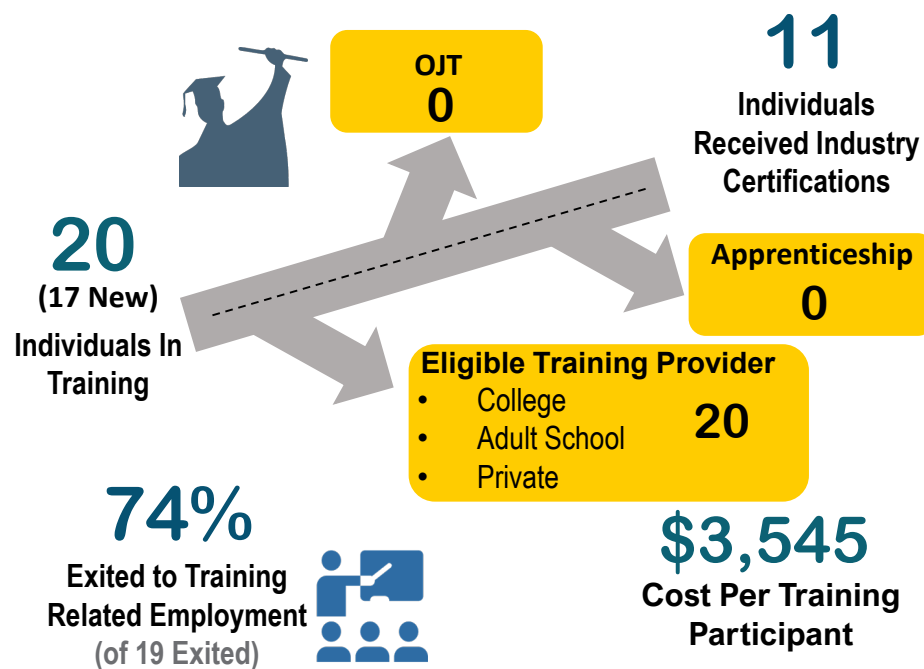
### Cities of Residence

Clearlake 23%	Ukiah 58%	San Rafael 32%	Napa 61%
Kelseyville 18%	Willits 18%	Novato 26%	American Canyon 27%
Lakeport 18%	Redwood Valley 8%	Sausalito 5%	Napa Other 3%
Clearlake Oaks 10%	Hopland 4%	Greenbrae 3%	Unknown 2%
Nice 7%	Fort Bragg 3%	Marin Other 12%	North Bay Other 7%
Lake Other 23%	Mendo. Other 8%	Unknown 4%	
WANB Other 1%	North Bay Other 1%	North Bay Other 18%	

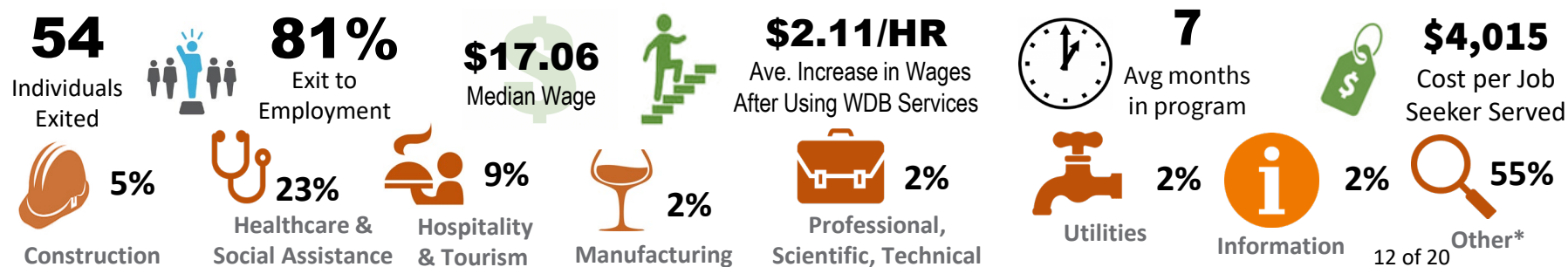
## WIOA Levels of Service



## WIOA Training Services



## WIOA Program Employment Outcomes



## WIOA Adult & DW Priority of Service



Basic Skill  
Deficient  
**2%**



Low Income  
**63%**



CalFresh  
**40%**



Military  
Veterans  
**7%**

## Business Services

**24**

New Businesses  
Engaged

**33**

Active Business  
Engagements

**0**

Rapid Response  
Events

**0**

Recruitment  
Events Held

## WIOA Adult & DW Barriers to Employment



Disability  
**1%**



Homeless  
**0%**



Justice Involved  
**8%**



English Language  
Learner  
**3%**



Single Parent  
**18%**



In-School  
Youth  
**7%**



Out of School  
Youth  
**93%**

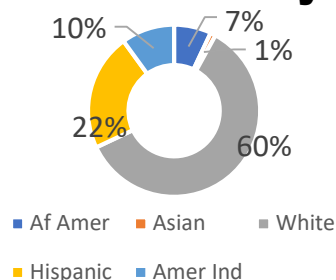


WEX  
**38%**

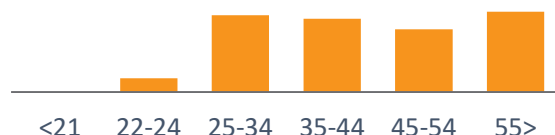
## WIOA Youth Details

## Program Participant Demographics

### Race/ Ethnicity



### Age



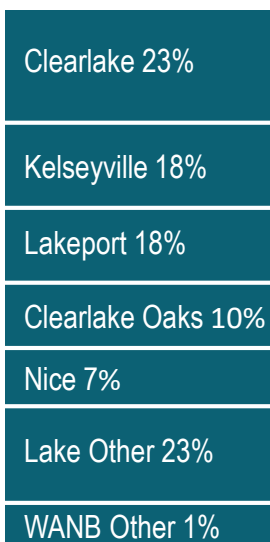
**41%**  
Male



**59%**  
Female

## Geographics

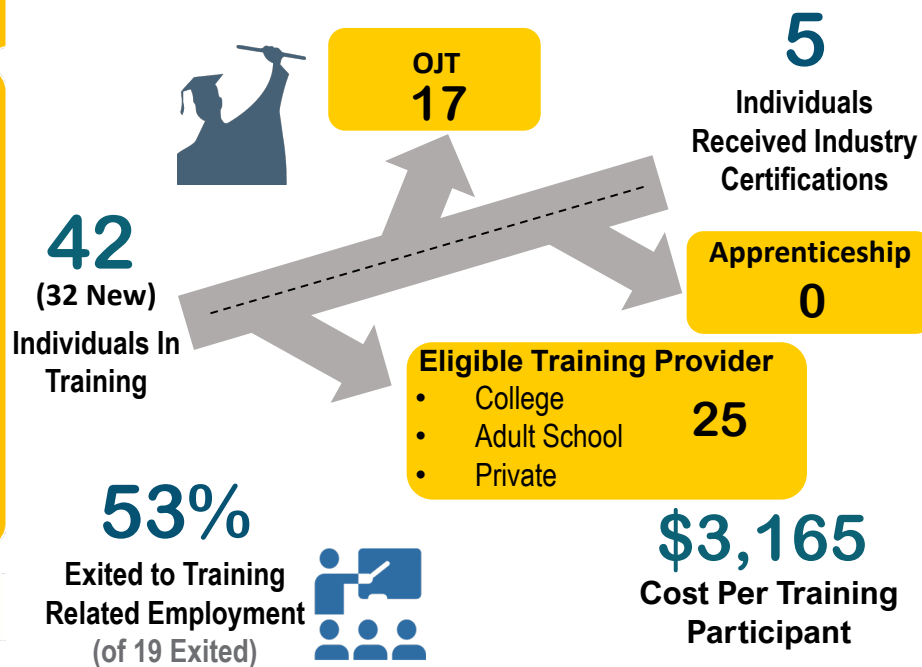
### Cities of Residence



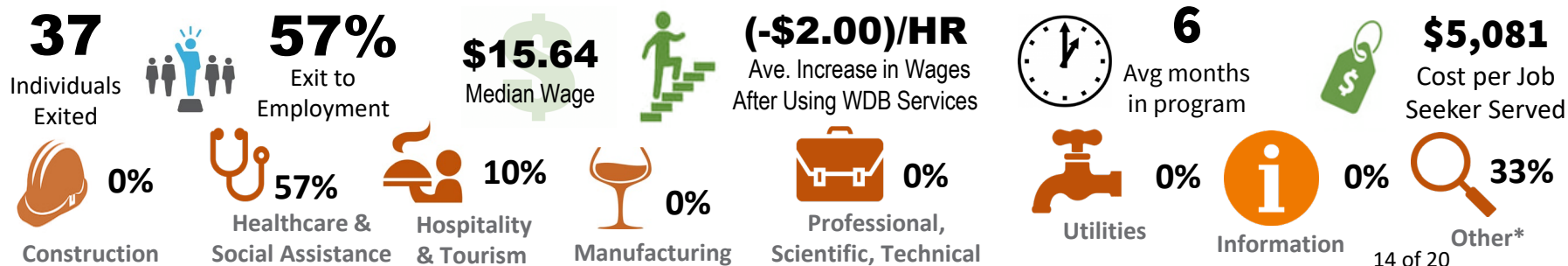
## WIOA Levels of Service



## WIOA Training Services



## WIOA Program Employment Outcomes



## WIOA Adult & DW Priority of Service



Basic Skill  
Deficient  
**5%**



Low Income  
**69%**



CalFresh  
**59%**



Military  
Veterans  
**2%**

## Business Services

**24**

New Businesses  
Engaged

**2**

Rapid Response  
Events

**826**

Active Business  
Engagements

**214**

Recruitment  
Events Held

## WIOA Adult & DW Barriers to Employment



Disability  
**6%**



Homeless  
**8%**



Justice Involved  
**17%**



English Language  
Learner  
**10%**



Single Parent  
**29%**



In-School  
Youth  
**21%**



Out of School  
Youth  
**79%**

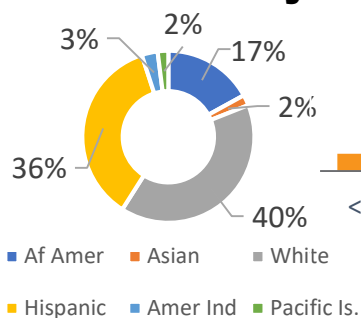


WEX  
**0%**

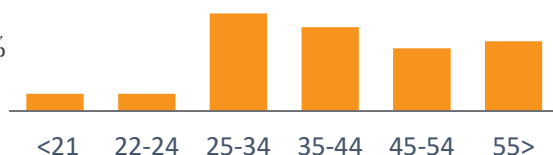
## WIOA Youth Details

## Program Participant Demographics

### Race/ Ethnicity



### Age



**39%**  
Male



**61%**  
Female

## Geographics

### Cities of Residence

San Rafael 32%

Novato 26%

Sausalito 5%

Greenbrae 3%

Marin Other 12%

Unknown 4%

North Bay Other 18%



## WIOA Levels of Service

### Bronze Self Access Services



**CareerPoint**  
**1,869 Individuals**  
**6,890 Visits**  
**1013 Repeat Customers**

**\$80K**

### Silver Staff Assisted Services



**WIOA Program**  
**79 Participants**  
**35 Adults**  
**44 Dislocated Workers**

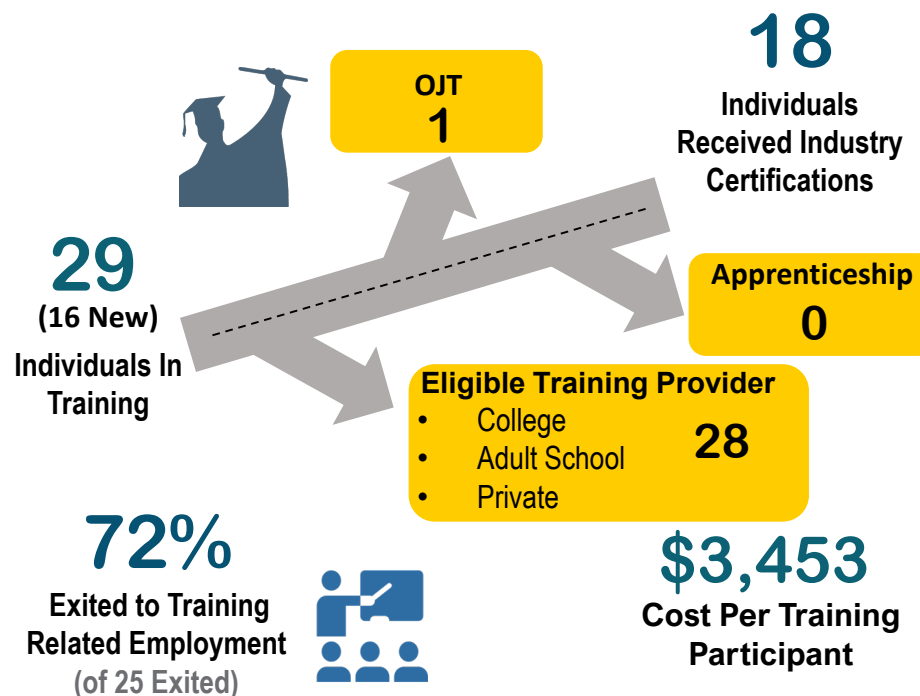
**\$289K**

### Gold Training Services

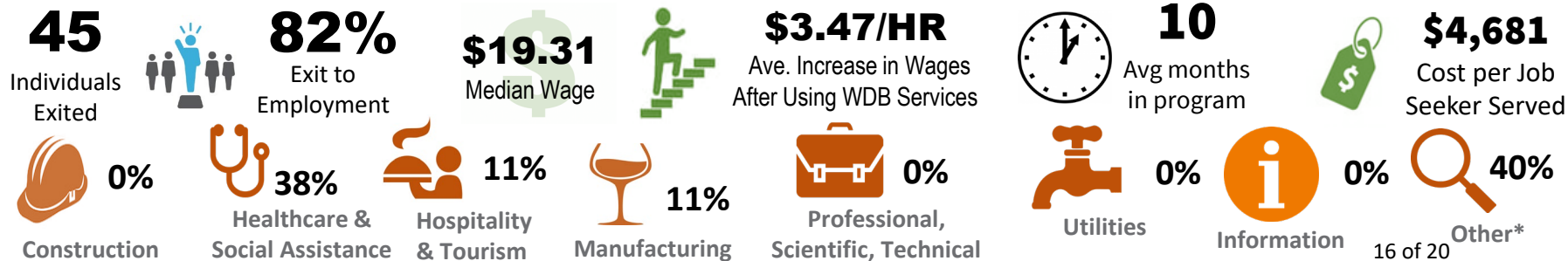


**WIOA Training**  
**29 Recipients**  
**20 Adults**  
**9 Dislocated Workers**

## WIOA Training Services



## WIOA Program Employment Outcomes





## WIOA Adult & DW Priority of Service



Basic Skill  
Deficient  
**1%**



Low Income  
**40%**



CalFresh  
**16%**



Military  
Veterans  
**10%**

## Business Services

**22**

New Businesses  
Engaged

**402**

Active Business  
Engagements

**3**

Rapid Response  
Events

**5**

Recruitment  
Events Held

## WIOA Adult & DW Barriers to Employment



Disability  
**6%**



Homeless  
**3%**



Justice Involved  
**4%**



English Language  
Learner  
**1%**



Single Parent  
**9%**



In-School  
Youth  
**15%**



Out of School  
Youth  
**85%**

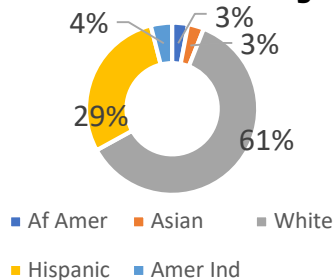


WEX  
**57%**

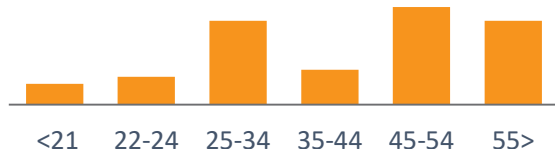
## WIOA Youth Details

## Program Participant Demographics

### Race/ Ethnicity



### Age



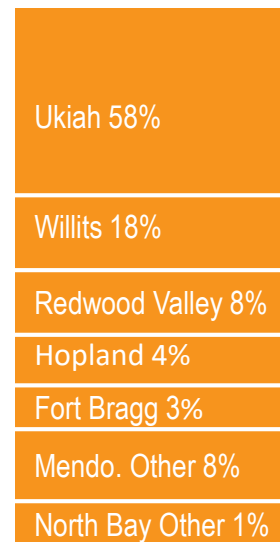
**39%**  
Male



**61%**  
Female

## Geographics

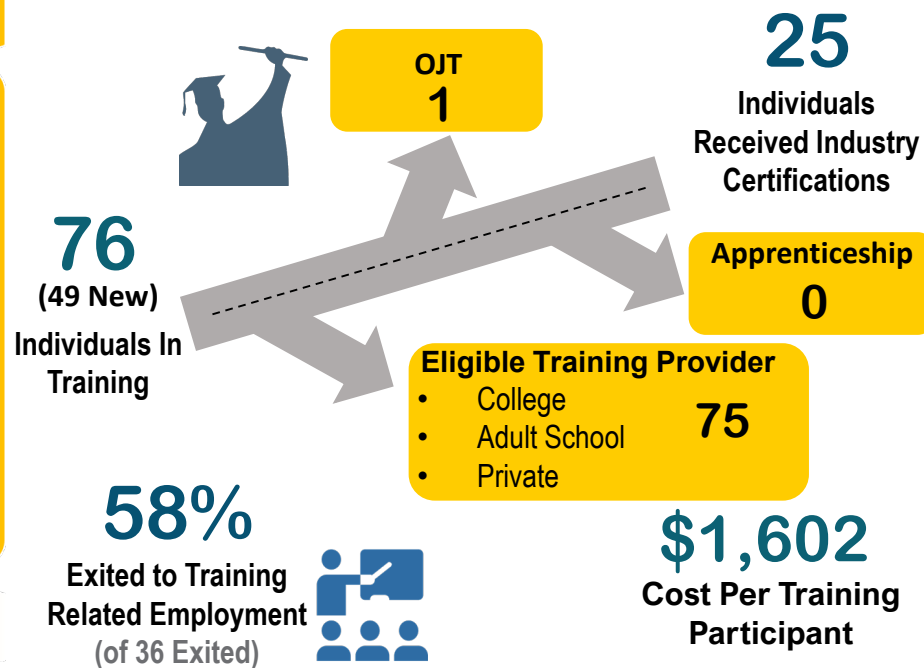
### Cities of Residence



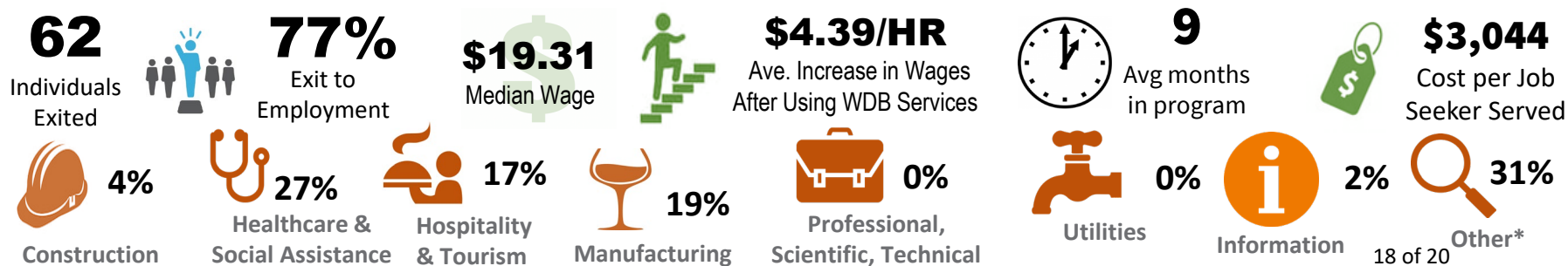
## WIOA Levels of Service



## WIOA Training Services



## WIOA Program Employment Outcomes



## WIOA Adult & DW Priority of Service



Basic Skill  
Deficient  
**4%**



Low Income  
**64%**



CalFresh  
**39%**



Military  
Veterans  
**1%**

## Business Services

**271**

New Businesses  
Engaged

**280**

Active Business  
Engagements

**1**

Rapid Response  
Events

**0**

Recruitment  
Events Held

## WIOA Adult & DW Barriers to Employment



Disability  
**22%**



Homeless  
**1%**



Justice Involved  
**11%**



English Language  
Learner  
**2%**



Single Parent  
**21%**



In-School  
Youth  
**5%**



Out of School  
Youth  
**95%**

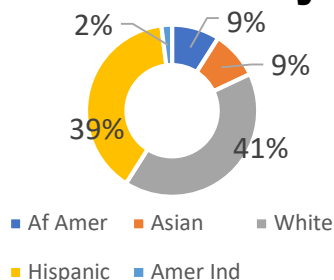


WEX  
**5%**

## WIOA Youth Details

## Program Participant Demographics

### Race/ Ethnicity

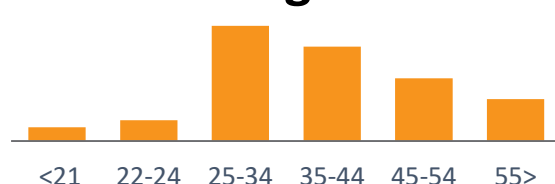


**42%**  
Male



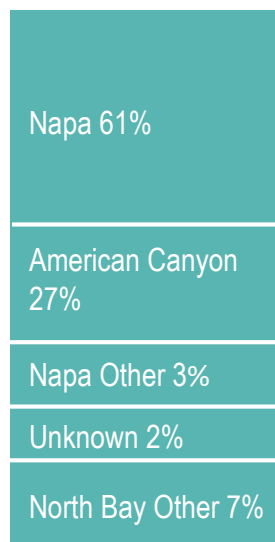
**58%**  
Female

### Age




## Geographics


### Cities of Residence



Workforce Alliance of the North Bay  
Providers of Services Report  
Program Year 2018-2019  
Quarter 4, 100% of Program Year

			Carry-ins from PY17-18	New Clients	Total Enrolled			Placements Area Plan = 80%			Exits Area Plan = 80%			Training Requirement - (20%) Area Plan = 100%			Contract Budget Quarter 4			
					(Qtr 4) Actual	Area Plan for PY	% Achieved of Qtr 4	(Qtr 4) Actual	Area Plan for PY	% Achieved of Qtr 4	(Qtr 4) Positive Exits	(Qtr 4) Negative Exits	(Qtr 4) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 4) Expended	Budget in PY	Total % Achieved	Combined
Lake	MPIC	Adult	16	28	44	52	85%	27	16	169%	27	3	90.0%	\$ 30,614	\$ 46,120	66.4%	\$175,332	\$190,934	91.8%	87%
		Dislocated Worker	11	32	43	44	98%	17	13	131%	17	7	70.8%	\$ 12,366	\$ 38,563	32.1%	\$130,984	\$159,651	82.0%	
Mendocino	MPIC	Adult	22	13	35	47	74%	17	19	89%	17	5	77.3%	\$ 40,928	\$ 45,424	90.1%	\$173,750	\$188,054	92.4%	89%
		Dislocated Worker	9	35	44	40	110%	20	9	222%	20	3	87.0%	\$ 17,086	\$ 38,811	44.0%	\$138,001	\$160,677	85.9%	
Marin	Marin HHS	Adult	27	43	70	69	101%	20	20	100%	20	15	57.1%	\$ 58,427	\$ 67,315	86.8%	\$269,570	\$278,686	96.7%	91%
		Dislocated Worker	1	12	13	30	43%	1	2	50%	1	1	50.0%	\$ 13,777	\$ 44,139	31.2%	\$152,189	\$182,733	83.3%	
Napa	Napa HHSA	Adult	22	57	79	47	168%	28	32	88%	28	10	73.7%	\$ 62,789	\$ 41,646	150.8%	\$172,413	\$172,413	100.0%	100%
		Dislocated Worker	12	40	52	64	81%	20	46	43%	20	6	76.9%	\$ 56,504	\$ 54,683	103.3%	\$226,386	\$226,386	100.0%	
System Totals			120	260	380	393		150	157		150	50		\$292,491	\$376,701	77.6%	\$1,438,625	\$1,559,534	92%	

Enrolled	Placements	Exits	Training	Contract Budget
100% and above	100% and above	80% and above	100% and above	Greater than 100%
85% to 99.9%	85% to 99.9%	70% to 79.9%	Below 100%	90% to 100%
Below 85%	Below 85%	69.9% and below		80% to 89.9%
				79.9% or below
				Missing invoices

			Carry-ins from PY17-18	New Clients	Total Enrolled			Placements Area Plan = 80%			Exits Area Plan = 80%			20% Work Experience Requirement Area Plan = 100%			Contract Budget Quarter 4		
					(Qtr 4) Actual	Area Plan for PY	% Achieved of Qtr 4	(Qtr 4) Actual	Area Plan for PY	% Achieved of Qtr 4	(Qtr 4) Positive Exits	(Qtr 4) Negative Exits	(Qtr 4) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 4) Expended	Budget in PY	Total % Achieved
Lake	MPIC	Youth	8	5	13	29	45%	4	9	44%	4	5	44.4%	\$ 26,518	\$ 33,802	78.5%	\$136,705	\$152,109	89.9%
Mendocino	MPIC	Youth	12	9	21	30	70%	8	10	80%	8	7	53.3%	\$ 23,894	\$ 32,817	72.8%	\$107,587	\$147,676	72.9%
Marin	PPS	Youth	3	11	14	22	64%	1	2	50%	1	0	100.0%	\$ 4,073	\$ 35,159	11.6%	\$94,216	\$158,215	59.5%
Napa	Napa HHSA	Youth	24	14	38	56	68%	7	28	25%	7	18	28.0%	\$ 5,237	\$ 42,935	12.2%	\$67,737	\$193,206	35.1%
System Totals			47	39	86	137		20	49		20	30		\$59,722	\$144,713	41.3%	\$406,245	\$651,206	62%