

## INDUSTRY \& OCCUPATIONAL EMPLOYMENT PROJECTIONS:

A SUPPLEMENT TO THE OCCUPATIONAL OUTLOOK REPORT FOR THE NORTH BAY COUNTIES, 2014


# Industry \& Occupational Employment Projections: A Supplement to the Occupational Outlook Report for the North Bay Counties, 2014 

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## Introduction

This report, entitled Industry \& Occupational Employment Projections, includes nearly 300 pages of comprehensive industry and occupational employment projections for the Greater North Bay Region based on data from EMSI (Economic Modeling Specialists Intl.), a proprietary labor market information system. Also included at the end of this report is a set of Career Pathway Indexes for the 16 Career Clusters and 71 Career Pathways defined by the U.S. Dept, of Education and used for both career exploration and planning, and for planning education and training programs that meet the workforce needs of business and industry.

One may use the Career Pathway Indexes to explore career possibilities within any of the 16 Career Clusters, and to identify occupations that are closely related in terms of foundational skills and career mobility.

This report is supplemental to the Occupational Outlook Report for the Greater North Bay Region which was developed and produced by Jim Cassio \& Associates on behalf of the North Bay Employment Connection (NBEC) and its member workforce investment boards. The Occupational Outlook Report profiles the top 50 middle skill occupations in the region and is intended to be used as a job search, career exploration, and labor market research tool.

Both reports may be downloaded from the websites of the NBEC workforce investment boards or from the website of Jim Cassio \& Associates: www.cassio.com

For technical questions regarding this report, please contact Jim Cassio at: (916) 320-4944 or Jim7@cassio.com

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## Introduction to the Industry Employment Projections

The tables in this section include a variety of industry employment data for each sector of the economy. The first table is for the Greater North Bay Region, followed by tables for the individual counties (Solano, Sonoma, Napa, Marin and Lake Counties). The source for the industry employment projections is EMSI (Economic Modeling Specialists Intl.), a proprietary labor market information system.

Definitions for the industry employment data:

| Numerical Change 2014-19 | Absolute change (aka job growth or decline) during the 5-year projections period between 2014 and 2019. |
| :---: | :---: |
| Percent Change 2014-19 | Percent change (aka job growth rate) during the 5-year projections period between 2014 and 2019. |
| Location Quotient (National) | Location Quotient (LQ) measures the regional employment concentration in an industry (in 2014) compared to the same industry in the national economy. Basically, the higher the LQ number, the more the industry brings in money from outside the area which is important for economic vitality. |
| Average Earnings (All Compensation) | Average Earnings include all forms of compensation provided in 2013. However, keep in mind that Average Earnings figures reflect both part-time and full-time jobs without the ability to convert those earnings full-time job equivalents. As a result, industries with significant part-time employment have somewhat lower avg. earnings than would be the case if it were based on full-time equivalents. |
| Number of Businesses | The estimated number of businesses is provided for comparative purposes. However, the number of businesses in a sector of the economy doesn't tell you anything about the number or quality of employment opportunities and so it is of limited value as an economic indicator. |
| Gross Regional Product | Gross Regional Product (GRP) measures of the size of a regional economy and its individual industry sectors in 2012 (whereas Gross Domestic Product is the measurement at the nationwide level). GRP is defined as the market value of all final goods and services produced or provided within a specified geographic area. |
| Jobs Multiplier | The Jobs Multiplier is a number showing how job growth (or decline) in one industry will propagate to other industries in a regional economy. For example, an employment multiplier of 3 means that a change of 100 jobs in that industry would lead to a total change of 300 jobs in the overall economy $(3 \times 100=300)$. |

## Industry Employment Projections for the Greater North Bay Region

| Sector | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ | Percent Change <br> 2014-19 | Location Quotient (National) | Average Earnings (All Compensation) | Number of Businesses | Gross <br> Regional <br> Product | Jobs <br> Multiplier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agriculture, Forestry, Fishing and Hunting | 14,506 | 14,134 | -372 | -3\% | 2.87 | \$42,383 | 1,107 | 2\% | 1.48 |
| Mining, Quarrying, and Oil/Gas Extraction | 520 | 468 | -52 | -10\% | 0.16 | \$88,307 | 27 | 0\% | 1.84 |
| Utilities | 2,210 | 2,282 | 72 | 3\% | 1.07 | \$159,217 | 51 | 2\% | 2.7 |
| Construction | 29,093 | 30,271 | 1178 | 4\% | 1.25 | \$71,478 | 3,618 | 4\% | 1.47 |
| Manufacturing | 45,282 | 47,534 | 2252 | 5\% | 0.99 | \$91,785 | 1,786 | 15\% | 5.22 |
| Wholesale Trade | 16,420 | 18,530 | 2110 | 13\% | 0.75 | \$77,159 | 1,527 | 4\% | 1.77 |
| Retail Trade | 63,889 | 67,115 | 3226 | 5\% | 1.10 | \$36,863 | 4,054 | 6\% | 1.43 |
| Transportation and Warehousing | 10,582 | 11,439 | 857 | 8\% | 0.61 | \$53,766 | 598 | 1\% | 1.63 |
| Information | 7,425 | 7,730 | 305 | 4\% | 0.73 | \$83,134 | 511 | 2\% | 2.63 |
| Finance and Insurance | 16,012 | 16,741 | 729 | 5\% | 0.71 | \$101,190 | 1,723 | 7\% | 2.47 |
| Real Estate and Rental and Leasing | 7,799 | 7,832 | 33 | 0\% | 0.99 | \$54,617 | 1,563 | 9\% | 8.43 |
| Prof, Scientific, and Technical Services | 24,672 | 27,026 | 2354 | 10\% | 0.78 | \$94,797 | 4,101 | 7\% | 1.76 |
| Mgmt of Companies and Enterprises | 5,527 | 5,285 | -242 | -4\% | 0.69 | \$119,643 | 176 | 1\% | 1.85 |
| Administrative/Support and Waste Mgmt | 27,255 | 28,184 | 929 | 3\% | 0.84 | \$43,001 | 1,814 | 3\% | 1.48 |
| Educational Services (Private) | 9,713 | 10,562 | 849 | 9\% | 0.72 | \$45,557 | 484 | 1\% | 1.24 |
| Health Care and Social Assistance (Private) | 74,934 | 83,329 | 8395 | 11\% | 1.11 | \$62,523 | 11,388 | 9\% | 1.94 |
| Arts, Entertainment, and Recreation | 10,102 | 10,764 | 662 | 7\% | 1.27 | \$27,907 | 581 | 1\% | 1.44 |
| Accommodation and Food Services | 55,304 | 60,909 | 5605 | 10\% | 1.17 | \$24,338 | 2,919 | 3\% | 1.35 |
| Other Services (Private) | 22,453 | 25,181 | 2728 | 12\% | 1.03 | \$33,911 | 5,782 | 2\% | 1.38 |
| Government (Including Public Education) | 93,421 | 94,377 | 956 | 1\% | 1.03 | \$77,519 | 1,636 | 12\% | 2.54 |
| Unclassified Industries | 1,706 | 1,960 | 254 | 15\% | 2.36 | \$64,400 | 2,366 | 7\% |  |
| Total | 538,823 | 571,652 | 32829 | 6\% |  | \$61,511 | 47,808 | \$64.1 B |  |

## Industry Employment Projections for the Greater North Bay Region - Top Five Rankings

## Most Jobs

1. Government (Including Public Education)
2. Health Care and Social Assistance (Private)
3. Retail Trade
4. Accommodation and Food Services
5. Manufacturing

## Most New Jobs

1. Health Care and Social Assistance (Private)
2. Accommodation and Food Services
3. Retail Trade
4. Other Services (Private)
5. Professional, Scientific, and Technical Services

## Fastest Growth Rate

1. Wholesale Trade
2. Other Services (Private)
3. Health Care and Social Assistance (Private)
4. Accommodation and Food Services
5. Professional, Scientific, and Technical Services

## Location Quotient (LQ)

1. Agriculture, Forestry, Fishing and Hunting
2. Arts, Entertainment, and Recreation
3. Construction
4. Accommodation and Food Services
5. Health Care and Social Assistance (Private)

## Average Earnings (All Compensation)

1. Utilities
2. Management of Companies and Enterprises
3. Finance and Insurance
4. Professional, Scientific, and Technical Services
5. Manufacturing

## Gross Regional Product (GRP)

1. Manufacturing
2. Government (Including Public Education)
3. Health Care and Social Assistance (Private)
4. Real Estate and Rental and Leasing
5. Finance and Insurance
6. Professional, Scientific, and Technical Services

## Jobs Multiplier

1. Real Estate and Rental and Leasing
2. Manufacturing
3. Utilities
4. Information
5. Government (Including Public Education)

## Industry Employment Projections for Solano County

| Sector | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Location Quotient (National) | Average Earnings (All Compensation) | Number of Businesses | Gross <br> Regional Product | Jobs <br> Multiplier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agriculture, Forestry, Fishing and Hunting | 1,584 | 1,383 | -201 | -13\% | 1.23 | \$39,529 | 142 | 1\% | 1.25 |
| Mining, Quarrying, and Oil/Gas Extraction | 248 | 216 | -32 | -13\% | 0.31 | \$87,177 | 7 | 0\% | 1.36 |
| Utilities | 610 | 654 | 44 | 7\% | 1.15 | \$169,003 | 11 | 2\% | 1.98 |
| Construction | 8,696 | 9,627 | 931 | 11\% | 1.47 | \$79,819 | 621 | 5\% | 1.32 |
| Manufacturing | 10,269 | 11,052 | 783 | 8\% | 0.88 | \$137,916 | 254 | 25\% | 3.6 |
| Wholesale Trade | 4,341 | 4,936 | 595 | 14\% | 0.78 | \$67,070 | 271 | 4\% | 1.37 |
| Retail Trade | 18,063 | 18,881 | 818 | 5\% | 1.22 | \$32,913 | 956 | 6\% | 1.19 |
| Transportation and Warehousing | 3,907 | 4,273 | 366 | 9\% | 0.89 | \$52,137 | 178 | 2\% | 1.28 |
| Information | 1,157 | 1,061 | -96 | -8\% | 0.45 | \$60,513 | 69 | 1\% | 1.75 |
| Finance and Insurance | 3,925 | 4,480 | 555 | 14\% | 0.69 | \$73,900 | 308 | 6\% | 2.27 |
| Real Estate and Rental and Leasing | 1,421 | 1,401 | -20 | -1\% | 0.71 | \$47,370 | 321 | 4\% | 1.51 |
| Prof, Scientific, and Technical Services | 3,311 | 4,153 | 842 | 25\% | 0.41 | \$61,681 | 523 | 2\% | 1.23 |
| Mgmt of Companies and Enterprises | 762 | 383 | -379 | -50\% | 0.37 | \$101,016 | 38 | 1\% | 1.29 |
| Administrative/Support and Waste Mgmt | 5,268 | 4,785 | -483 | -9\% | 0.64 | \$41,509 | 335 | 2\% | 1.31 |
| Educational Services (Private) | 1,673 | 1,809 | 136 | 8\% | 0.49 | \$46,308 | 85 | 1\% | 1.16 |
| Health Care and Social Assistance (Private) | 21,080 | 24,096 | 3016 | 14\% | 1.22 | \$69,685 | 2,741 | 10\% | 1.47 |
| Arts, Entertainment, and Recreation | 3,507 | 3,798 | 291 | 8\% | 1.73 | \$24,090 | 95 | 1\% | 1.1 |
| Accommodation and Food Services | 11,390 | 12,596 | 1206 | 11\% | 0.95 | \$18,581 | 659 | 2\% | 1.1 |
| Other Services (Private) | 4,791 | 5,307 | 516 | 11\% | 0.86 | \$32,150 | 1,238 | 2\% | 1.19 |
| Government (Including Public Education) | 30,909 | 30,931 | 22 | 0\% | 1.34 | \$76,536 | 510 | 18\% | 1.94 |
| Unclassified Industries | 282 | 324 | 42 | 15\% | 1.53 | \$48,363 | 397 | 7\% |  |
| Total | 137,192 | 146,147 | 8955 | 7\% |  | \$63,341 | 9,756 | \$16.4 B |  |

## Industry Employment Projections for Solano County - Top Five Rankings

## Most Jobs

1. Government (Including Public Education)
2. Health Care and Social Assistance (Private)
3. Retail Trade
4. Accommodation and Food Services
5. Manufacturing

## Most New Jobs

1. Health Care and Social Assistance (Private)
2. Accommodation and Food Services
3. Construction
4. Professional, Scientific, and Technical Services
5. Retail Trade

## Fastest Growth Rate

1. Professional, Scientific, and Technical Services
2. Health Care and Social Assistance (Private)
3. Wholesale Trade
4. Finance and Insurance
5. Accommodation and Food Services
6. Construction
7. Other Services (Private)

## Location Quotient (LQ)

1. Arts, Entertainment, and Recreation
2. Construction
3. Government (Including Public Education)
4. Agriculture, Forestry, Fishing and Hunting
5. Health Care and Social Assistance (Private)
6. Retail Trade

## Average Earnings (All Compensation)

1. Utilities
2. Manufacturing
3. Management of Companies and Enterprises
4. Mining, Quarrying, and Oil and Gas Extraction
5. Construction

## Gross Regional Product (GRP)

1. Manufacturing
2. Government (Including Public Education)
3. Health Care and Social Assistance (Private)
4. Finance and Insurance
5. Retail Trade

## Jobs Multiplier

1. Manufacturing
2. Finance and Insurance
3. Utilities
4. Government (Including Public Education)
5. Information

## Industry Employment Projections for Sonoma County

| Sector | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Location Quotient (National) | Average <br> Earnings (All <br> Compensation) | Number of Businesses | Gross <br> Regional Product | Jobs <br> Multiplier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agriculture, Forestry, Fishing and Hunting | 6,390 | 6,192 | -198 | -3\% | 3.48 | \$39,271 | 558 | 2\% | 1.51 |
| Mining, Quarrying, and Oil/Gas Extraction | 175 | 144 | -31 | -18\% | 0.15 | \$87,024 | 10 | 0\% | 1.77 |
| Utilities | 770 | 768 | -2 | 0\% | 1.02 | \$153,182 | 13 | 2\% | 2.89 |
| Construction | 10,323 | 10,618 | 295 | 3\% | 1.22 | \$66,091 | 1,605 | 4\% | 1.48 |
| Manufacturing | 20,276 | 20,057 | -219 | -1\% | 1.23 | \$78,876 | 810 | 15\% | 4.19 |
| Wholesale Trade | 7,528 | 8,364 | 836 | 11\% | 0.94 | \$74,495 | 638 | 5\% | 1.91 |
| Retail Trade | 23,662 | 24,896 | 1234 | 5\% | 1.12 | \$36,388 | 1,575 | 7\% | 1.52 |
| Transportation and Warehousing | 3,781 | 3,946 | 165 | 4\% | 0.61 | \$56,777 | 228 | 1\% | 1.87 |
| Information | 2,596 | 2,408 | -188 | -7\% | 0.70 | \$70,700 | 158 | 2\% | 3.09 |
| Finance and Insurance | 4,859 | 4,677 | -182 | -4\% | 0.60 | \$83,972 | 617 | 6\% | 2.33 |
| Real Estate and Rental and Leasing | 3,024 | 3,127 | 103 | 3\% | 1.06 | \$48,632 | 551 | 9\% | 2.04 |
| Prof, Scientific, and Technical Services | 8,346 | 9,261 | 915 | 11\% | 0.73 | \$76,561 | 1,426 | 7\% | 1.59 |
| Mgmt of Companies and Enterprises | 1,790 | 1,667 | -123 | -7\% | 0.62 | \$112,452 | 57 | 1\% | 1.85 |
| Administrative/Support and Waste Mgmt | 9,488 | 10,020 | 532 | 6\% | 0.80 | \$38,761 | 700 | 3\% | 1.5 |
| Educational Services (Private) | 2,205 | 2,300 | 95 | 4\% | 0.45 | \$37,405 | 177 | 1\% | 1.24 |
| Health Care and Social Assistance (Private) | 26,392 | 29,063 | 2671 | 10\% | 1.08 | \$60,636 | 4,434 | 9\% | 2.05 |
| Arts, Entertainment, and Recreation | 3,255 | 3,558 | 303 | 9\% | 1.13 | \$25,892 | 201 | 1\% | 1.5 |
| Accommodation and Food Services | 19,691 | 21,242 | 1551 | 8\% | 1.15 | \$22,332 | 1,132 | 4\% | 1.36 |
| Other Services (Private) | 8,498 | 9,418 | 920 | 11\% | 1.07 | \$32,170 | 2,102 | 3\% | 1.38 |
| Government (Including Public Education) | 31,800 | 32,022 | 222 | 1\% | 0.96 | \$71,870 | 496 | 11\% | 3.01 |
| Unclassified Industries | 604 | 697 | 93 | 15\% | 2.31 | \$55,568 | 851 | 7\% |  |
| Total | 195,453 | 204,444 | 8991 | 5\% |  | \$56,524 | 18,337 | \$20.6 B |  |

## Industry Employment Projections for Sonoma County - Top Five Rankings

## Most Jobs

1. Government (Including Public Education)
2. Health Care and Social Assistance (Private)
3. Retail Trade
4. Manufacturing
5. Accommodation and Food Services

## Most New Jobs

1. Health Care and Social Assistance (Private)
2. Accommodation and Food Services
3. Retail Trade
4. Other Services (Private)
5. Professional, Scientific, and Technical Services

## Fastest Growth Rate

1. Other Services (Private)
2. Professional, Scientific, and Technical Services
3. Wholesale Trade
4. Health Care and Social Assistance (Private)
5. Arts, Entertainment, and Recreation

## Location Quotient (LQ)

1. Agriculture, Forestry, Fishing and Hunting
2. Manufacturing
3. Construction
4. Accommodation and Food Services
5. Arts, Entertainment, and Recreation

## Average Earnings (All Compensation)

1. Utilities
2. Management of Companies and Enterprises
3. Mining, Quarrying, and Oil and Gas Extraction
4. Finance and Insurance
5. Manufacturing

## Gross Regional Product (GRP)

1. Manufacturing
2. Government (Including Public Education)
3. Health Care and Social Assistance (Private)
4. Real Estate and Rental and Leasing
5. Professional, Scientific, and Technical Services
6. Retail Trade

## Jobs Multiplier

1. Manufacturing
2. Information
3. Government (Including Public Education)
4. Utilities
5. Finance and Insurance

## Industry Employment Projections for Napa County

| Sector | Jobs in 2014 | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Location <br> Quotient <br> (National) | Average Earnings (All Compensation) | Number of Businesses | Gross <br> Regional Product | Jobs <br> Multiplier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agriculture, Forestry, Fishing and Hunting | 5,020 | 5,058 | 38 | 1\% | 7.08 | \$49,292 | 258 | 4\% | 1.31 |
| Mining, Quarrying, and Oil/Gas Extraction | 42 | 44 | 2 | 5\% | 0.09 | \$64,615 | 2 | 0\% | 1.49 |
| Utilities | 162 | 149 | -13 | -8\% | 0.56 | \$150,438 | 9 | 1\% | 2.09 |
| Construction | 3,616 | 3,856 | 240 | 7\% | 1.11 | \$66,404 | 410 | 3\% | 1.23 |
| Manufacturing | 12,018 | 13,261 | 1243 | 10\% | 1.88 | \$79,695 | 466 | 27\% | 4.16 |
| Wholesale Trade | 1,588 | 1,906 | 318 | 20\% | 0.52 | \$92,339 | 197 | 4\% | 1.53 |
| Retail Trade | 6,175 | 6,710 | 535 | 9\% | 0.76 | \$37,051 | 462 | 5\% | 1.29 |
| Transportation and Warehousing | 1,756 | 2,042 | 286 | 16\% | 0.73 | \$50,636 | 73 | 1\% | 1.29 |
| Information | 610 | 605 | -5 | -1\% | 0.43 | \$66,817 | 43 | 1\% | 1.97 |
| Finance and Insurance | 1,476 | 1,602 | 126 | 9\% | 0.47 | \$105,825 | 173 | 5\% | 2.36 |
| Real Estate and Rental and Leasing | 908 | 969 | 61 | 7\% | 0.82 | \$45,871 | 157 | 6\% | 1.88 |
| Prof, Scientific, and Technical Services | 1,903 | 2,194 | 291 | 15\% | 0.43 | \$78,861 | 371 | 5\% | 1.46 |
| Mgmt of Companies and Enterprises | 581 | 726 | 145 | 25\% | 0.52 | \$101,951 | 20 | 1\% | 1.39 |
| Administrative/Support and Waste Mgmt | 4,980 | 5,505 | 525 | 11\% | 1.09 | \$35,094 | 202 | 2\% | 1.28 |
| Educational Services (Private) | 1,685 | 1,889 | 204 | 12\% | 0.89 | \$36,250 | 47 | 1\% | 1.15 |
| Health Care and Social Assistance (Private) | 8,538 | 9,250 | 712 | 8\% | 0.90 | \$58,046 | 963 | 7\% | 1.38 |
| Arts, Entertainment, and Recreation | 680 | 726 | 46 | 7\% | 0.61 | \$27,860 | 54 | 1\% | 1.17 |
| Accommodation and Food Services | 10,938 | 12,671 | 1733 | 16\% | 1.66 | \$32,721 | 345 | 7\% | 1.26 |
| Other Services (Private) | 2,341 | 2,816 | 475 | 20\% | 0.77 | \$35,764 | 551 | 2\% | 1.25 |
| Government (Including Public Education) | 10,262 | 10,780 | 518 | 5\% | 0.81 | \$81,683 | 260 | 11\% | 2.43 |
| Unclassified Industries | 225 | 258 | 33 | 15\% | 2.22 | \$63,166 | 256 | 6\% |  |
| Total | 75,503 | 83,015 | 7512 | 10\% |  | \$58,661 | 5,316 | \$8.2 B |  |

## Industry Employment Projections for Napa County - Top Five Rankings

## Most Jobs

1. Manufacturing
2. Accommodation and Food Services
3. Government (Including Public Education)
4. Health Care and Social Assistance (Private)
5. Retail Trade

## Most New Jobs

1. Accommodation and Food Services
2. Manufacturing
3. Health Care and Social Assistance (Private)
4. Retail Trade
5. Administrative and Support and Waste Mgmt Svs

## Fastest Growth Rate

1. Management of Companies and Enterprises
2. Other Services (Private)
3. Wholesale Trade
4. Accommodation and Food Services
5. Transportation and Warehousing

## Location Quotient (LQ)

1. Agriculture, Forestry, Fishing and Hunting
2. Manufacturing
3. Accommodation and Food Services
4. Construction
5. Administrative and Support and Waste Mgmt Svs

## Average Earnings (All Compensation)

1. Utilities
2. Finance and Insurance
3. Management of Companies and Enterprises
4. Wholesale Trade
5. Government (Including Public Education)

## Gross Regional Product (GRP)

1. Manufacturing
2. Government (Including Public Education)
3. Health Care and Social Assistance (Private)
4. Accommodation and Food Services
5. Real Estate and Rental and Leasing

## Jobs Multiplier

1. Manufacturing
2. Government (Including Public Education)
3. Finance and Insurance
4. Utilities
5. Information

## Industry Employment Projections for Marin County

| Sector | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ \text { 2014-19 } \end{array}$ |  | Location Quotient (National) | $\begin{array}{r} \text { Average } \\ \text { Earnings (All } \\ \text { Compensation) } \end{array}$ | Number of Businesses | Gross Regional Product | Jobs <br> Multiplier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agriculture, Forestry, Fishing and Hunting | 387 | 326 | -61 | -16\% | 0.36 | \$43,794 | 76 | 0\% | 1.72 |
| Mining, Quarrying, and Oil/Gas Extraction | <10 | <10 | -- | -- | -- | -- | 3 | 0\% | 10.24 |
| Utilities | 263 | 294 | 31 | 12\% | 0.59 | \$151,576 | 5 | 1\% | 2.12 |
| Construction | 6,154 | 5,925 | -229 | -4\% | 1.23 | \$73,084 | 867 | 3\% | 1.27 |
| Manufacturing | 2,438 | 2,809 | 371 | 15\% | 0.25 | \$68,841 | 219 | 2\% | 2.38 |
| Wholesale Trade | 2,784 | 3,101 | 317 | 11\% | 0.59 | \$91,845 | 388 | 3\% | 1.7 |
| Retail Trade | 13,990 | 14,470 | 480 | 3\% | 1.13 | \$43,617 | 916 | 6\% | 1.48 |
| Transportation and Warehousing | 973 | 987 | 14 | 1\% | 0.26 | \$55,989 | 99 | 1\% | 1.73 |
| Information | 2,908 | 3,487 | 579 | 20\% | 1.33 | \$108,209 | 227 | 4\% | 2.29 |
| Finance and Insurance | 5,535 | 5,755 | 220 | 4\% | 1.15 | \$136,691 | 578 | 11\% | 2.38 |
| Real Estate and Rental and Leasing | 2,276 | 2,161 | -115 | -5\% | 1.35 | \$72,552 | 483 | 15\% | 9.99 |
| Prof, Scientific, and Technical Services | 10,863 | 11,147 | 284 | 3\% | 1.60 | \$122,879 | 1,707 | 15\% | 1.65 |
| Mgmt of Companies and Enterprises | 2,366 | 2,498 | 132 | 6\% | 1.38 | \$135,236 | 58 | 2\% | 1.77 |
| Administrative/Support and Waste Mgmt | 7,197 | 7,472 | 275 | 4\% | 1.03 | \$55,263 | 540 | 3\% | 1.41 |
| Educational Services (Private) | 4,114 | 4,539 | 425 | 10\% | 1.42 | \$53,632 | 167 | 2\% | 1.21 |
| Health Care and Social Assistance (Private) | 15,200 | 16,670 | 1470 | 10\% | 1.05 | \$64,916 | 1,980 | 7\% | 1.78 |
| Arts, Entertainment, and Recreation | 2,615 | 2,662 | 47 | 2\% | 1.54 | \$35,689 | 218 | 2\% | 1.55 |
| Accommodation and Food Services | 12,328 | 13,527 | 1199 | 10\% | 1.22 | \$26,018 | 668 | 3\% | 1.25 |
| Other Services (Private) | 5,966 | 6,714 | 748 | 13\% | 1.28 | \$39,155 | 1,449 | 2\% | 1.36 |
| Government (Including Public Education) | 16,482 | 16,522 | 40 | 0\% | 0.85 | \$92,049 | 260 | 9\% | 2.57 |
| Unclassified Industries | 552 | 633 | 81 | 15\% | 3.57 | \$84,486 | 802 | 9\% |  |
| Total | 115,396 | 121,706 | 6310 | 5\% |  | \$71,978 | 11,710 | \$17.6 B |  |

## Industry Employment Projections for Marin County - Top Five Rankings

## Most Jobs

1. Government (Including Public Education)
2. Health Care and Social Assistance (Private)
3. Retail Trade
4. Accommodation and Food Services
5. Professional, Scientific, and Technical Services

## Most New Jobs

1. Health Care and Social Assistance (Private)
2. Accommodation and Food Services
3. Other Services (Private)
4. Information
5. Retail Trade

## Fastest Growth Rate

1. Information
2. Manufacturing
3. Other Services (Private)
4. Utilities
5. Wholesale Trade

## Location Quotient (LQ)

1. Professional, Scientific, and Technical Services
2. Arts, Entertainment, and Recreation
3. Educational Services (Private)
4. Management of Companies and Enterprises
5. Real Estate and Rental and Leasing

## Average Earnings (All Compensation)

1. Utilities
2. Finance and Insurance
3. Management of Companies and Enterprises
4. Professional, Scientific, and Technical Services
5. Information

## Gross Regional Product (GRP)

1. Professional, Scientific, and Technical Services
2. Real Estate and Rental and Leasing
3. Finance and Insurance
4. Government (Including Public Education)
5. Health Care and Social Assistance (Private)

## Jobs Multiplier

1. Real Estate and Rental and Leasing
2. Government (Including Public Education)
3. Finance and Insurance
4. Manufacturing
5. Information

## Industry Employment Projections for Lake County

| Sector | Jobs in 2014 | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ \text { 2014-19 } \end{array}$ | Percent Change <br> 2014-19 | Location Quotient (National) | $\begin{array}{r} \text { Average } \\ \text { Earnings (All } \\ \text { Compensation) } \end{array}$ | Number of Businesses | Gross <br> Regional Product | Jobs <br> Multiplier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agriculture, Forestry, Fishing and Hunting | 1,986 | 2,014 | 28 | 1\% | 4.48 | \$28,017 | 74 | 5\% | 1.37 |
| Mining, Quarrying, and Oil/Gas Extraction | 57 | 64 | 7 | 12\% | 0.29 | \$50,371 | 5 | 1\% | 1.47 |
| Utilities | 431 | 424 | -7 | -2\% | 5.90 | \$159,825 | 13 | 19\% | 2.97 |
| Construction | 1,121 | 1,036 | -85 | -8\% | 0.97 | \$24,784 | 119 | 2\% | 1.16 |
| Manufacturing | 522 | 654 | 132 | 25\% | 0.33 | \$43,409 | 37 | 3\% | 1.67 |
| Wholesale Trade | 258 | 304 | 46 | 18\% | 0.32 | \$55,151 | 32 | 2\% | 2.24 |
| Retail Trade | 2,663 | 2,807 | 144 | 5\% | 1.14 | \$28,211 | 145 | 8\% | 1.28 |
| Transportation and Warehousing | 377 | 439 | 62 | 16\% | 0.50 | \$28,904 | 20 | 1\% | 1.27 |
| Information | 283 | 323 | 40 | 14\% | 0.68 | \$36,597 | 15 | 1\% | 1.94 |
| Finance and Insurance | 772 | 899 | 127 | 16\% | 0.58 | \$29,621 | 49 | 3\% | 1.68 |
| Real Estate and Rental and Leasing | 1,250 | 1,248 | -2 | 0\% | 1.14 | \$14,503 | 50 | 5\% | 4.4 |
| Prof, Scientific, and Technical Services | 1,056 | 1,084 | 28 | 3\% | 0.65 | \$27,725 | 74 | 3\% | 1.28 |
| Mgmt of Companies and Enterprises | 26 | 13 | -13 | -50\% | 0.09 | \$133,337 | 4 | 0\% | 1.69 |
| Administrative/Support and Waste Mgmt | 966 | 1,070 | 104 | 11\% | 0.65 | \$23,046 | 37 | 2\% | 1.35 |
| Educational Services (Private) | 166 | 177 | 11 | 7\% | 0.28 | \$11,803 | 8 | 0\% | 1.11 |
| Health Care and Social Assistance (Private) | 3,409 | 3,677 | 268 | 8\% | 1.30 | \$41,796 | 860 | 10\% | 1.37 |
| Arts, Entertainment, and Recreation | 336 | 348 | 12 | 4\% | 0.64 | \$10,127 | 12 | 0\% | 1.14 |
| Accommodation and Food Services | 1,263 | 1,281 | 18 | 1\% | 0.75 | \$17,311 | 116 | 3\% | 1.18 |
| Other Services (Private) | 2,443 | 2,648 | 205 | 8\% | 1.80 | \$16,562 | 796 | 4\% | 1.17 |
| Government (Including Public Education) | 4,018 | 4,123 | 105 | 3\% | 1.31 | \$59,005 | 112 | 18\% | 1.88 |
| Unclassified Industries | 50 | 54 | 4 | 8\% | 2.11 | \$38,655 | 63 | 11\% |  |
| Total | 23,454 | 24,688 | 1,234 | 5\% |  | \$35,561 | 2,638 | \$1.4 B |  |

## Industry Employment Projections for Lake County - Top Five Rankings

## Most Jobs

1. Government (Including Public Education)
2. Health Care and Social Assistance (Private)
3. Retail Trade
4. Other Services (Private)
5. Agriculture, Forestry, Fishing and Hunting

## Most New Jobs

1. Health Care and Social Assistance (Private)
2. Other Services (Private)
3. Retail Trade
4. Manufacturing
5. Finance and Insurance

## Fastest Growth Rate

1. Manufacturing
2. Wholesale Trade
3. Finance and Insurance
4. Transportation and Warehousing
5. Information

## Location Quotient (LQ)

1. Utilities
2. Agriculture, Forestry, Fishing and Hunting
3. Other Services (Private)
4. Government (Including Public Education)
5. Health Care and Social Assistance (Private)

## Average Earnings (All Compensation)

1. Utilities
2. Management of Companies and Enterprises
3. Government (Including Public Education)
4. Wholesale Trade
5. Mining, Quarrying, and Oil and Gas Extraction

## Gross Regional Product (GRP)

1. Utilities
2. Government (Including Public Education)
3. Health Care and Social Assistance (Private)
4. Retail Trade
5. Agriculture, Forestry, Fishing and Hunting
6. Real Estate and Rental and Leasing

## Jobs Multiplier

1. Real Estate and Rental and Leasing
2. Utilities
3. Wholesale Trade
4. Information
5. Government (Including Public Education)

## Introduction to the Occupational Employment Projections

The tables in this section include a variety of employment data for several hundred occupations. The first table is for the Greater North Bay Region, followed by tables for the individual counties (Solano, Sonoma, Napa, Marin and Lake Counties). The source for the occupational employment projections is EMSI (Economic Modeling Specialists IntI.), a proprietary labor market information system.

Definitions for the occupational employment data:

2014-19
Percent Change
2014-19
Replacement Job
Openings

Total Job Openings

Earnings

Typical Education Level

Numerical Change Absolute change (aka job growth or decline) during the 5-year projections period between 2014 and 2019.

Percent change (aka job growth rate) during the 5-year projections period between 2014 and 2019.

Replacement job openings are job openings expected to occur as a result of workers leaving the occupation or workforce. A replacement job opening is a net employment opportunity for the job market because the departing worker is not competing for a job elsewhere.

Indicates the total number of job openings due to job growth and replacement job openings over the 1014-2019 projections period.
Indicates three different earnings figures: The $10^{\text {th }}$ percentile and the $90^{\text {th }}$ percentile provide the low and high ranges; while the median provides the middle point within the range.
The typical education level is not a requirement; rather, it is exactly as the words suggest: what is typical, or what is most common.

## Occupational Employment Projections for the Greater North Bay Region

Includes all occupations with $5+$ jobs

| Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical <br> Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accountants and Auditors | 5,575 | 5,767 | 192 | 3\% | 877 | 1,069 | \$21.60 | \$32.58 | \$52.60 | Bachelor's degree |
| Actors | 212 | 235 | 23 | 11\% | 36 | 59 | \$8.60 | \$17.63 | \$36.15 | Some college, no degree |
| Actuaries | 62 | 64 | 2 | 3\% | 9 | 11 | \$21.40 | \$34.26 | \$57.15 | Bachelor's degree |
| Adhesive Bonding Machine Operators and Tenders | 25 | 20 | -5 | -20\% | 8 | 3 | \$9.90 | \$13.79 | \$22.20 | High school diploma or equivalent |
| Administrative Law Judges, Adjudicators, and Hearing Officers | 71 | 72 | 1 | 1\% | 5 | 6 | \$39.55 | \$62.89 | \$77.35 | Doctoral or professional degree |
| Administrative Services Managers | 1,195 | 1,265 | 70 | 6\% | 100 | 170 | \$22.35 | \$41.05 | \$67.65 | Bachelor's degree |
| Adult Basic and Secondary Education and Literacy Teachers and Instructors | 335 | 351 | 16 | 5\% | 29 | 45 | \$16.20 | \$25.54 | \$39.30 | Bachelor's degree |
| Advertising and Promotions Managers | 106 | 115 | 9 | 8\% | 17 | 26 | \$24.20 | \$39.30 | \$86.15 | Bachelor's degree |
| Advertising Sales Agents | 492 | 516 | 24 | 5\% | 91 | 115 | \$14.70 | \$25.63 | \$54.25 | High school diploma or equivalent |
| Aerospace Engineering and Operations Technicians | 14 | 14 | 0 | 0\% | 3 | 3 | \$25.35 | \$34.38 | \$44.50 | Associate's degree |
| Aerospace Engineers | 194 | 204 | 10 | 5\% | 30 | 40 | \$33.80 | \$50.62 | \$73.10 | Bachelor's degree |
| Agents and Business Managers of Artists, Performers, and Athletes | 50 | 65 | 15 | 30\% | 7 | 22 | \$19.80 | \$31.65 | \$73.10 | Bachelor's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agricultural and Food Science Technicians | 173 | 190 | 17 | 10\% | 33 | 50 | \$12.85 | \$18.06 | \$29.20 | Associate's degree |
| Agricultural Engineers | <10 | 10 |  |  |  |  |  |  |  | Bachelor's degree |
| Agricultural Equipment Operators | 695 | 702 | 7 | 1\% | 115 | 122 | \$10.95 | \$13.65 | \$17.90 | Less than high school |
| Agricultural Inspectors | 42 | 42 | 0 | 0\% | 7 | 7 | \$13.40 | \$24.67 | \$35.15 | Bachelor's degree |
| Air Traffic Controllers | 86 | 87 | 1 | 1\% | 20 | 21 | \$25.00 | \$47.19 | \$56.55 | Associate's degree |
| Aircraft Cargo Handling Supervisors | 46 | 38 | -8 | -17\% | 14 | 6 | \$23.35 | \$37.32 | \$53.15 | High school diploma or equivalent |
| Aircraft Mechanics and Service Technicians | 222 | 234 | 12 | 5\% | 35 | 47 | \$19.55 | \$29.82 | \$36.70 | Postsecondary non-degree award |
| Aircraft Structure, Surfaces, Rigging, and Systems Assemblers | 18 | 18 | 0 | 0\% | 3 | 3 | \$9.00 | \$15.53 | \$24.85 | High school diploma or equivalent |
| Airfield Operations Specialists | 10 | 11 | 1 | 10\% | 2 | 3 |  |  |  | High school diploma or equivalent |
| Airline Pilots, Copilots, and Flight Engineers | 17 | 17 | 0 | 0\% | 3 | 3 | \$30.45 | \$40.76 | \$61.40 | Bachelor's degree |
| Ambulance Drivers and Attendants, Except Emergency Medical Technicians | 60 | 91 | 31 | 52\% | 6 | 37 | \$9.80 | \$11.36 | \$15.15 | High school diploma or equivalent |
| Amusement and Recreation Attendants | 1,777 | 1,866 | 89 | 5\% | 463 | 552 | \$8.30 | \$9.38 | \$12.40 | Less than high school |
| Anesthesiologists | 165 | 169 | 4 | 2\% | 23 | 27 | \$40.45 | \$99.79 | \$175.35 | Doctoral or professional degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Animal Breeders | 28 | 25 | -3 | -11\% | 7 | 4 | \$11.40 | \$11.75 | \$12.90 | High school diploma or equivalent |
| Animal Control Workers | 62 | 65 | 3 | 5\% | 7 | 10 | \$14.55 | \$23.46 | \$29.60 | High school diploma or equivalent |
| Animal Scientists | <10 | <10 |  |  | 0 |  | \$0.00 |  | \$0.00 | Doctoral or professional degree |
| Animal Trainers | 58 | 62 | 4 | 7\% | 14 | 18 | \$9.80 | \$13.75 | \$24.05 | High school diploma or equivalent |
| Anthropologists and Archeologists | 30 | 37 | 7 | 23\% | 4 | 11 | \$19.75 | \$31.18 | \$47.45 | Master's degree |
| Appraisers and Assessors of Real Estate | 203 | 205 | 2 | 1\% | 12 | 14 | \$16.35 | \$27.05 | \$42.50 | Bachelor's degree |
| Arbitrators, Mediators, and Conciliators | 55 | 58 | 3 | 5\% | 4 | 7 | \$27.90 | \$51.27 | \$69.05 | Bachelor's degree |
| Architects, Except Landscape and Naval | 332 | 341 | 9 | 3\% | 55 | 64 | \$24.45 | \$38.83 | \$60.30 | Bachelor's degree |
| Architectural and Civil Drafters | 286 | 274 | -12 | -4\% | 38 | 26 | \$16.75 | \$27.17 | \$39.40 | Associate's degree |
| Architectural and Engineering Managers | 538 | 568 | 30 | 6\% | 70 | 100 | \$42.10 | \$64.70 | \$119.35 | Bachelor's degree |
| Archivists | <10 | <10 |  |  |  |  |  |  |  | Master's degree |
| Art Directors | 103 | 113 | 10 | 10\% | 13 | 23 | \$21.05 | \$42.63 | \$73.85 | Bachelor's degree |
| Astronomers | 14 | 14 | 0 | 0\% | 3 | 3 | \$21.05 | \$35.79 | \$56.15 | Doctoral or professional degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Athletes and Sports Competitors | 14 | 19 | 5 | 36\% | 2 | 7 | \$18.45 | \$42.90 | \$163.25 | High school diploma or equivalent |
| Athletic Trainers | 47 | 52 | 5 | 11\% | 6 | 11 | \$12.70 | \$24.54 | \$33.70 | Bachelor's degree |
| Atmospheric and Space Scientists | 14 | 16 | 2 | 14\% | 2 | 4 | \$32.45 | \$52.93 | \$73.10 | Bachelor's degree |
| Audio and Video Equipment Technicians | 261 | 291 | 30 | 11\% | 25 | 55 | \$13.25 | \$20.65 | \$33.80 | Postsecondary non-degree award |
| Audiologists | 65 | 71 | 6 | 9\% | 7 | 13 | \$33.25 | \$41.51 | \$50.55 | Doctoral or professional degree |
| Audio-Visual and Multimedia Collections Specialists | 29 | 29 | 0 | 0\% | 2 | 2 | \$12.35 | \$16.39 | \$24.50 | Bachelor's degree |
| Automotive and Watercraft Service Attendants | 308 | 379 | 71 | 23\% | 50 | 121 | \$9.80 | \$11.93 | \$19.75 | Less than high school |
| Automotive Body and Related Repairers | 421 | 460 | 39 | 9\% | 46 | 85 | \$14.45 | \$26.40 | \$34.30 | High school diploma or equivalent |
| Automotive Glass Installers and Repairers | 38 | 42 | 4 | 11\% | 5 | 9 | \$10.80 | \$15.26 | \$21.75 | High school diploma or equivalent |
| Automotive Service Technicians and Mechanics | 2,318 | 2,429 | 111 | 5\% | 308 | 419 | \$12.10 | \$21.34 | \$34.15 | High school diploma or equivalent |
| Avionics Technicians | 17 | 19 | 2 | 12\% | 2 | 4 | \$25.25 | \$37.36 | \$44.45 | Associate's degree |
| Baggage Porters and Bellhops | 166 | 198 | 32 | 19\% | 24 | 56 | \$8.85 | \$10.42 | \$13.90 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job <br> Openings <br> 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bailiffs | 30 | 31 | 1 | 3\% | 4 | 5 | \$11.85 | \$21.02 | \$36.25 | High school diploma or equivalent |
| Bakers | 1,282 | 1,394 | 112 | 9\% | 164 | 276 | \$9.15 | \$11.29 | \$18.40 | Less than high school |
| Barbers | 42 | 50 | 8 | 19\% | 6 | 14 | \$9.90 | \$14.44 | \$28.20 | Postsecondary non-degree award |
| Bartenders | 2,023 | 2,202 | 179 | 9\% | 398 | 577 | \$8.45 | \$9.75 | \$16.90 | Less than high school |
| Bicycle Repairers | 61 | 69 | 8 | 13\% | 12 | 20 | \$11.35 | \$14.06 | \$18.00 | High school diploma or equivalent |
| Bill and Account Collectors | 959 | 1,057 | 98 | 10\% | 147 | 245 | \$14.00 | \$19.45 | \$28.20 | High school diploma or equivalent |
| Billing and Posting Clerks | 1,559 | 1,691 | 132 | 8\% | 152 | 284 | \$13.15 | \$18.19 | \$26.10 | High school diploma or equivalent |
| Biochemists and Biophysicists | 203 | 242 | 39 | 19\% | 34 | 73 | \$20.35 | \$39.42 | \$80.90 | Doctoral or professional degree |
| Biological Technicians | 216 | 253 | 37 | 17\% | 38 | 75 | \$15.50 | \$22.90 | \$34.80 | Bachelor's degree |
| Biomedical Engineers | 279 | 284 | 5 | 2\% | 66 | 71 | \$33.90 | \$49.88 | \$70.90 | Bachelor's degree |
| Boilermakers | 63 | 63 | 0 | 0\% | 16 | 16 | \$12.05 | \$20.57 | \$25.90 | High school diploma or equivalent |
| Bookkeeping, Accounting, and Auditing Clerks | 6,893 | 7,268 | 375 | 5\% | 327 | 702 | \$13.15 | \$20.29 | \$28.80 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Brickmasons and Blockmasons | 140 | 151 | 11 | 8\% | 19 | 30 | \$16.40 | \$28.28 | \$42.70 | High school diploma or equivalent |
| Bridge and Lock Tenders | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Broadcast News Analysts | 10 | <10 |  |  |  |  | \$19.95 | \$33.23 | \$71.00 | Bachelor's degree |
| Broadcast Technicians | 56 | 56 | 0 | 0\% | 12 | 12 | \$10.65 | \$20.80 | \$33.60 | Associate's degree |
| Brokerage Clerks | 107 | 115 | 8 | 7\% | 16 | 24 | \$17.20 | \$23.90 | \$32.60 | High school diploma or equivalent |
| Budget Analysts | 207 | 214 | 7 | 3\% | 42 | 49 | \$24.60 | \$37.17 | \$52.90 | Bachelor's degree |
| Bus and Truck Mechanics and Diesel Engine Specialists | 774 | 833 | 59 | 8\% | 87 | 146 | \$16.20 | \$23.90 | \$33.05 | High school diploma or equivalent |
| Bus Drivers, School or Special Client | 1,167 | 1,242 | 75 | 6\% | 119 | 194 | \$10.75 | \$15.76 | \$20.60 | High school diploma or equivalent |
| Bus Drivers, Transit and Intercity | 1,081 | 1,153 | 72 | 7\% | 104 | 176 | \$10.15 | \$18.61 | \$26.45 | High school diploma or equivalent |
| Butchers and Meat Cutters | 1,020 | 1,096 | 76 | 7\% | 131 | 207 | \$9.40 | \$16.11 | \$22.80 | Less than high school |
| Buyers and Purchasing Agents, Farm Products | 47 | 48 | 1 | 2\% | 5 | 6 | \$14.60 | \$23.48 | \$35.85 | High school diploma or equivalent |
| Cabinetmakers and Bench Carpenters | 287 | 263 | -24 | -8\% | 49 | 25 | \$10.20 | \$17.11 | \$24.15 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Camera and Photographic Equipment Repairers | <10 | <10 |  |  |  |  |  |  |  | Associate's degree |
| Camera Operators, Television, Video, and Motion Picture | 29 | 32 | 3 | 10\% | 3 | 6 | \$12.10 | \$22.26 | \$38.30 | Bachelor's degree |
| Captains, Mates, and Pilots of Water Vessels | 23 | 25 | 2 | 9\% | 6 | 8 | \$20.75 | \$30.01 | \$42.65 | Bachelor's degree |
| Cardiovascular Technologists and Technicians | 165 | 169 | 4 | 2\% | 13 | 17 | \$20.20 | \$29.58 | \$47.75 | Associate's degree |
| Career/Technical Education Teachers, Middle School | 15 | 16 | 1 | 7\% | 2 | 3 | \$18.50 | \$23.85 | \$31.70 | Bachelor's degree |
| Career/Technical Education Teachers, Secondary School | 96 | 98 | 2 | 2\% | 14 | 16 | \$19.60 | \$28.65 | \$38.15 | Bachelor's degree |
| Cargo and Freight Agents | 103 | 133 | 30 | 29\% | 17 | 47 | \$17.65 | \$27.41 | \$37.90 | High school diploma or equivalent |
| Carpenters | 3,510 | 3,563 | 53 | 2\% | 360 | 413 | \$16.80 | \$27.95 | \$42.50 | High school diploma or equivalent |
| Carpet Installers | 171 | 167 | -4 | -2\% | 24 | 20 | \$11.50 | \$21.04 | \$34.05 | Less than high school |
| Cartographers and Photogrammetrists | 24 | 27 | 3 | 13\% | 3 | 6 | \$35.40 | \$48.66 | \$75.95 | Bachelor's degree |
| Cashiers | 13,921 | 14,771 | 850 | 6\% | 3,127 | 3,977 | \$8.50 | \$10.76 | \$19.95 | Less than high school |
| Cement Masons and Concrete Finishers | 637 | 679 | 42 | 7\% | 55 | 97 | \$16.20 | \$25.91 | \$34.05 | Less than high school |
| Chefs and Head Cooks | 563 | 604 | 41 | 7\% | 48 | 89 | \$13.35 | \$21.47 | \$37.05 | High school diploma or equivalent |
| Chemical Engineers | 61 | 71 | 10 | 16\% | 7 | 17 | \$36.50 | \$55.55 | \$83.60 | Bachelor's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chemical Equipment Operators and Tenders | 138 | 157 | 19 | 14\% | 29 | 48 | \$14.40 | \$27.16 | \$42.25 | High school diploma or equivalent |
| Chemical Plant and System Operators | 44 | 53 | 9 | 20\% | 10 | 19 | \$14.65 | \$26.56 | \$37.40 | High school diploma or equivalent |
| Chemical Technicians | 175 | 226 | 51 | 29\% | 26 | 77 | \$12.30 | \$20.36 | \$31.75 | Associate's degree |
| Chemists | 569 | 646 | 77 | 14\% | 87 | 164 | \$20.75 | \$33.22 | \$54.45 | Bachelor's degree |
| Chief Executives | 1,060 | 1,100 | 40 | 4\% | 117 | 157 | \$39.05 | \$82.54 | \$152.30 | Bachelor's degree |
| Child, Family, and School Social Workers | 1,026 | 1,150 | 124 | 12\% | 118 | 242 | \$15.15 | \$24.09 | \$35.65 | Bachelor's degree |
| Childcare Workers | 3,391 | 3,736 | 345 | 10\% | 534 | 879 | \$9.20 | \$12.37 | \$18.85 | High school diploma or equivalent |
| Chiropractors | 98 | 96 | -2 | -2\% | 12 | 10 | \$20.00 | \$32.44 | \$54.55 | Doctoral or professional degree |
| Choreographers | 119 | 129 | 10 | 8\% | 19 | 29 | \$15.50 | \$28.43 | \$47.60 | High school diploma or equivalent |
| Civil Engineering Technicians | 232 | 239 | 7 | 3\% | 26 | 33 | \$16.65 | \$30.61 | \$41.25 | Associate's degree |
| Civil Engineers | 889 | 931 | 42 | 5\% | 136 | 178 | \$28.30 | \$43.61 | \$63.65 | Bachelor's degree |
| Claims Adjusters, Examiners, and Investigators | 771 | 655 | -116 | -15\% | 208 | 92 | \$23.75 | \$34.55 | \$46.45 | High school diploma or equivalent |
| Cleaners of Vehicles and Equipment | 1,618 | 1,787 | 169 | 10\% | 257 | 426 | \$8.35 | \$10.49 | \$16.80 | Less than high school |


| Greater North Bay Region <br> Occupation | Jobs in $2014$ | $\begin{array}{\|r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders | 75 | 83 | 8 | 11\% | 10 | 18 | \$9.10 | \$14.03 | \$20.20 | Less than high school |
| Clergy | 556 | 575 | 19 | 3\% | 67 | 86 | \$15.80 | \$23.94 | \$40.15 | Bachelor's degree |
| Clinical, Counseling, and School Psychologists | 651 | 679 | 28 | 4\% | 91 | 119 | \$27.40 | \$41.55 | \$56.55 | Doctoral or professional degree |
| Coaches and Scouts | 731 | 787 | 56 | 8\% | 115 | 171 | \$10.85 | \$19.48 | \$31.45 | Bachelor's degree |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 132 | 141 | 9 | 7\% | 12 | 21 | \$9.45 | \$13.57 | \$21.15 | High school diploma or equivalent |
| Coil Winders, Tapers, and Finishers | 23 | 27 | 4 | 17\% | 1 | 5 | \$14.35 | \$18.49 | \$27.95 | High school diploma or equivalent |
| Coin, Vending, and Amusement Machine Servicers and Repairers | 177 | 189 | 12 | 7\% | 12 | 24 | \$11.10 | \$17.46 | \$23.90 | High school diploma or equivalent |
| Combined Food Preparation and Serving Workers, Including Fast Food | 10,686 | 11,878 | 1192 | 11\% | 2,187 | 3,379 | \$8.30 | \$9.33 | \$13.80 | Less than high school |
| Commercial and Industrial Designers | 86 | 87 | 1 | 1\% | 14 | 15 | \$17.75 | \$29.29 | \$46.15 | Bachelor's degree |
| Commercial Divers | 20 | 24 | 4 | 20\% | 3 | 7 | \$18.85 | \$27.64 | \$56.85 | Postsecondary non-degree award |
| Commercial Pilots | 78 | 105 | 27 | 35\% | 13 | 40 | \$25.95 | \$49.29 | \$74.60 | High school diploma or equivalent |
| Community Health Workers | 274 | 304 | 30 | 11\% | 39 | 69 | \$13.00 | \$19.83 | \$29.45 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Compensation and Benefits Managers | 55 | 57 | 2 | 4\% | 8 | 10 | \$24.00 | \$42.09 | \$73.75 | Bachelor's degree |
| Compensation, Benefits, and Job Analysis Specialists | 373 | 380 | 7 | 2\% | 35 | 42 | \$23.05 | \$31.19 | \$45.30 | Bachelor's degree |
| Compliance Officers | 737 | 772 | 35 | 5\% | 71 | 106 | \$21.05 | \$34.32 | \$54.40 | Bachelor's degree |
| Computer and Information Research Scientists | 77 | 85 | 8 | 10\% | 7 | 15 | \$33.70 | \$59.73 | \$86.85 | Doctoral or professional degree |
| Computer and Information Systems Managers | 859 | 927 | 68 | 8\% | 62 | 130 | \$39.70 | \$62.05 | \$113.90 | Bachelor's degree |
| Computer Hardware Engineers | 136 | 164 | 28 | 21\% | 16 | 44 | \$32.10 | \$48.76 | \$68.60 | Bachelor's degree |
| Computer Network Architects | 232 | 252 | 20 | 9\% | 19 | 39 | \$33.55 | \$53.02 | \$78.60 | Bachelor's degree |
| Computer Network Support Specialists | 523 | 533 | 10 | 2\% | 43 | 53 | \$20.75 | \$32.61 | \$50.05 | Associate's degree |
| Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic | 79 | 87 | 8 | 10\% | 12 | 20 | \$13.35 | \$23.14 | \$35.25 | High school diploma or equivalent |
| Computer Operators | 139 | 133 | -6 | -4\% | 13 | 7 | \$11.15 | \$23.05 | \$29.10 | High school diploma or equivalent |
| Computer Programmers | 723 | 754 | 31 | 4\% | 96 | 127 | \$23.15 | \$40.50 | \$61.15 | Bachelor's degree |
| Computer Systems Analysts | 1,335 | 1,436 | 101 | 8\% | 110 | 211 | \$26.55 | \$40.10 | \$55.20 | Bachelor's degree |
| Computer User Support Specialists | 1,442 | 1,566 | 124 | 9\% | 120 | 244 | \$16.70 | \$26.58 | \$41.35 | Some college, no degree |
| Computer, Automated Teller, and Office Machine Repairers | 220 | 235 | 15 | 7\% | 30 | 45 | \$14.40 | \$19.77 | \$29.85 | Some college, no degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Computer-Controlled Machine Tool Operators, Metal and Plastic | 262 | 287 | 25 | 10\% | 40 | 65 | \$12.65 | \$22.87 | \$28.35 | High school diploma or equivalent |
| Concierges | 146 | 173 | 27 | 18\% | 21 | 48 | \$12.60 | \$15.92 | \$19.85 | High school diploma or equivalent |
| Conservation Scientists | 68 | 70 | 2 | 3\% | 10 | 12 | \$22.40 | \$33.67 | \$50.25 | Bachelor's degree |
| Construction and Building Inspectors | 336 | 356 | 20 | 6\% | 41 | 61 | \$19.45 | \$34.53 | \$45.70 | High school diploma or equivalent |
| Construction Laborers | 3,914 | 4,171 | 257 | 7\% | 497 | 754 | \$11.85 | \$20.99 | \$32.85 | Less than high school |
| Construction Managers | 941 | 975 | 34 | 4\% | 105 | 139 | \$33.25 | \$48.15 | \$71.05 | Bachelor's degree |
| Continuous Mining Machine Operators | 12 | <10 |  |  | 0 |  | \$18.60 | \$24.32 | \$28.90 | High school diploma or equivalent |
| Control and Valve Installers and Repairers, Except Mechanical Door | 193 | 203 | 10 | 5\% | 34 | 44 | \$19.20 | \$27.83 | \$40.10 | High school diploma or equivalent |
| Conveyor Operators and Tenders | 83 | 88 | 5 | 6\% | 12 | 17 | \$12.35 | \$19.17 | \$27.25 | Less than high school |
| Cooks, Fast Food | 3,855 | 3,967 | 112 | 3\% | 397 | 509 | \$8.30 | \$9.20 | \$12.70 | Less than high school |
| Cooks, Institution and Cafeteria | 1,177 | 1,274 | 97 | 8\% | 122 | 219 | \$10.45 | \$14.80 | \$22.65 | Less than high school |
| Cooks, Private Household | <10 | <10 |  |  |  |  |  |  |  | Postsecondary non-degree award |
| Cooks, Restaurant | 5,058 | 5,670 | 612 | 12\% | 537 | 1,149 | \$8.90 | \$12.09 | \$16.65 | Less than high school |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cooks, Short Order | 711 | 739 | 28 | 4\% | 73 | 101 | \$8.85 | \$10.92 | \$15.65 | Less than high school |
| Cooling and Freezing Equipment Operators and Tenders | 75 | 83 | 8 | 11\% | 9 | 17 | \$10.05 | \$13.99 | \$22.10 | High school diploma or equivalent |
| Correctional Officers and Jailers | 1,945 | 2,000 | 55 | 3\% | 263 | 318 | \$20.85 | \$38.43 | \$55.50 | High school diploma or equivalent |
| Correspondence Clerks | 81 | 83 | 2 | 2\% | 11 | 13 | \$13.85 | \$19.25 | \$24.80 | High school diploma or equivalent |
| Cost Estimators | 1,100 | 1,151 | 51 | 5\% | 193 | 244 | \$18.95 | \$32.19 | \$62.85 | Bachelor's degree |
| Costume Attendants | 16 | 18 | 2 | 13\% | 4 | 6 | \$10.25 | \$12.78 | \$17.75 | High school diploma or equivalent |
| Counter and Rental Clerks | 2,869 | 2,904 | 35 | 1\% | 391 | 426 | \$9.10 | \$12.65 | \$21.65 | Less than high school |
| Counter Attendants, Cafeteria, Food Concession, Coffee Shop | 2,238 | 2,314 | 76 | 3\% | 699 | 775 | \$8.25 | \$9.36 | \$13.55 | Less than high school |
| Couriers and Messengers | 207 | 211 | 4 | 2\% | 19 | 23 | \$9.55 | \$13.76 | \$21.35 | High school diploma or equivalent |
| Court Reporters | 150 | 156 | 6 | 4\% | 14 | 20 | \$19.80 | \$36.38 | \$46.80 | Postsecondary non-degree award |
| Court, Municipal, and License Clerks | 617 | 652 | 35 | 6\% | 49 | 84 | \$16.70 | \$21.67 | \$27.50 | High school diploma or equivalent |
| Craft Artists | 34 | 42 | 8 | 24\% | 5 | 13 | \$11.70 | \$16.47 | \$28.75 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Crane and Tower Operators | 65 | 76 | 11 | 17\% | 13 | 24 | \$25.30 | \$43.13 | \$54.45 | High school diploma or equivalent |
| Credit Analysts | 140 | 150 | 10 | 7\% | 20 | 30 | \$20.75 | \$34.64 | \$58.90 | Bachelor's degree |
| Credit Authorizers, Checkers, and Clerks | 95 | 98 | 3 | 3\% | 8 | 11 | \$14.85 | \$20.56 | \$27.20 | High school diploma or equivalent |
| Credit Counselors | 137 | 148 | 11 | 8\% | 13 | 24 | \$14.40 | \$19.49 | \$30.70 | Bachelor's degree |
| Crossing Guards | 175 | 190 | 15 | 9\% | 14 | 29 | \$9.20 | \$15.10 | \$18.20 | High school diploma or equivalent |
| Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders | 95 | 95 | 0 | 0\% | 15 | 15 | \$10.00 | \$16.69 | \$25.60 | High school diploma or equivalent |
| Curators | 22 | 27 | 5 | 23\% | 3 | 8 | \$10.70 | \$16.77 | \$26.70 | Master's degree |
| Customer Service Representatives | 5,445 | 6,010 | 565 | 10\% | 788 | 1,353 | \$11.30 | \$17.91 | \$30.60 | High school diploma or equivalent |
| Cutters and Trimmers, Hand | 40 | 37 | -3 | -8\% | 7 | 4 | \$8.85 | \$11.14 | \$16.40 | Less than high school |
| Cutting and Slicing Machine Setters, Operators, and Tenders | 103 | 103 | 0 | 0\% | 12 | 12 | \$9.60 | \$13.34 | \$19.70 | High school diploma or equivalent |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 195 | 198 | 3 | 2\% | 12 | 15 | \$9.45 | \$14.22 | \$23.15 | High school diploma or equivalent |
| Dancers | 61 | 59 | -2 | -3\% | 14 | 12 | \$10.75 | \$18.29 | \$26.75 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Data Entry Keyers | 505 | 459 | -46 | -9\% | 74 | 28 | \$10.45 | \$15.72 | \$22.20 | High school diploma or equivalent |
| Database Administrators | 262 | 283 | 21 | 8\% | 26 | 47 | \$23.60 | \$38.79 | \$56.85 | Bachelor's degree |
| Demonstrators and Product Promoters | 1,664 | 1,788 | 124 | 7\% | 245 | 369 | \$10.05 | \$13.86 | \$20.75 | High school diploma or equivalent |
| Dental Assistants | 1,776 | 1,854 | 78 | 4\% | 190 | 268 | \$15.30 | \$21.97 | \$27.65 | Postsecondary non-degree award |
| Dental Hygienists | 874 | 940 | 66 | 8\% | 118 | 184 | \$39.15 | \$52.70 | \$62.20 | Associate's degree |
| Dental Laboratory Technicians | 175 | 147 | -28 | -16\% | 60 | 32 | \$11.45 | \$19.44 | \$32.00 | High school diploma or equivalent |
| Dentists, General | 373 | 396 | 23 | 6\% | 47 | 70 | \$38.75 | \$75.88 | \$128.20 | Doctoral or professional degree |
| Derrick Operators, Oil and Gas | 19 | 18 | -1 | -5\% | 5 | 4 | \$16.85 | \$24.49 | \$32.30 | Less than high school |
| Desktop Publishers | 40 | 38 | -2 | -5\% | 6 | 4 | \$12.70 | \$23.86 | \$34.75 | Associate's degree |
| Detectives and Criminal Investigators | 218 | 225 | 7 | 3\% | 25 | 32 | \$29.60 | \$40.94 | \$58.10 | High school diploma or equivalent |
| Diagnostic Medical Sonographers | 179 | 201 | 22 | 12\% | 14 | 36 | \$27.05 | \$47.99 | \$59.45 | Associate's degree |
| Dietetic Technicians | 144 | 149 | 5 | 3\% | 7 | 12 | \$11.00 | \$17.39 | \$24.65 | Associate's degree |
| Dietitians and Nutritionists | 252 | 296 | 44 | 17\% | 16 | 60 | \$25.15 | \$34.09 | \$44.95 | Bachelor's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 2,894 | 3,103 | 209 | 7\% | 664 | 873 | \$8.25 | \$9.28 | \$13.15 | Less than high school |
| Directors, Religious Activities and Education | 327 | 338 | 11 | 3\% | 62 | 73 | \$11.20 | \$18.25 | \$32.55 | Bachelor's degree |
| Dishwashers | 3,612 | 3,837 | 225 | 6\% | 827 | 1,052 | \$8.30 | \$9.41 | \$12.10 | Less than high school |
| Dispatchers, Except Police, Fire, and Ambulance | 596 | 655 | 59 | 10\% | 92 | 151 | \$12.90 | \$19.98 | \$35.70 | High school diploma or equivalent |
| Door-to-Door Sales Workers, News and Street Vendors, and Related Workers | 18 | 16 | -2 | -11\% | 3 | 1 | \$18.55 | \$22.54 | \$32.50 | High school diploma or equivalent |
| Dredge Operators | 12 | 12 | 0 | 0\% | 1 | 1 | \$34.30 | \$48.38 | \$66.05 | Less than high school |
| Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 57 | 53 | -4 | -7\% | 10 | 6 | \$11.00 | \$16.37 | \$20.80 | High school diploma or equivalent |
| Driver/Sales Workers | 1,854 | 2,037 | 183 | 10\% | 159 | 342 | \$8.50 | \$12.21 | \$24.30 | High school diploma or equivalent |
| Drywall and Ceiling Tile Installers | 839 | 584 | -255 | -30\% | 288 | 33 | \$16.55 | \$24.01 | \$40.90 | Less than high school |
| Earth Drillers, Except Oil and Gas | 67 | 79 | 12 | 18\% | 12 | 24 | \$12.90 | \$20.73 | \$28.70 | High school diploma or equivalent |
| Economists | 73 | 79 | 6 | 8\% | 12 | 18 | \$28.50 | \$46.73 | \$75.55 | Master's degree |
| Editors | 354 | 355 | 1 | 0\% | 50 | 51 | \$16.00 | \$25.96 | \$38.55 | Bachelor's degree |
| Education Administrators, Elementary and Secondary School | 818 | 840 | 22 | 3\% | 114 | 136 | \$32.75 | \$47.54 | \$60.80 | Master's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Education Administrators, Postsecondary | 396 | 424 | 28 | 7\% | 55 | 83 | \$29.75 | \$45.55 | \$75.20 | Master's degree |
| Education Administrators, Preschool and Childcare Center/Program | 456 | 460 | 4 | 1\% | 65 | 69 | \$14.05 | \$18.94 | \$43.85 | Bachelor's degree |
| Educational, Guidance, School, and Vocational Counselors | 985 | 1,022 | 37 | 4\% | 107 | 144 | \$12.20 | \$22.93 | \$40.75 | Master's degree |
| Electric Motor, Power Tool, and Related Repairers | 36 | 37 | 1 | 3\% | 4 | 5 | \$23.00 | \$34.78 | \$52.85 | Postsecondary non-degree award |
| Electrical and Electronic Equipment Assemblers | 372 | 411 | 39 | 10\% | 24 | 63 | \$9.35 | \$14.80 | \$24.00 | High school diploma or equivalent |
| Electrical and Electronics Drafters | 95 | 99 | 4 | 4\% | 8 | 12 | \$19.05 | \$27.86 | \$42.50 | Associate's degree |
| Electrical and Electronics Engineering Technicians | 342 | 369 | 27 | 8\% | 37 | 64 | \$20.65 | \$29.30 | \$41.10 | Associate's degree |
| Electrical and Electronics Installers and Repairers, Transportation Equipment | 55 | 59 | 4 | 7\% | 5 | 9 | \$22.30 | \$34.82 | \$43.25 | Postsecondary non-degree award |
| Electrical and Electronics Repairers, Commercial and Industrial Equipment | 126 | 133 | 7 | 6\% | 14 | 21 | \$19.20 | \$34.14 | \$41.10 | Postsecondary non-degree award |
| Electrical and Electronics Repairers, Powerhouse, Substation, and Relay | 40 | 42 | 2 | 5\% | 5 | 7 | \$25.50 | \$38.38 | \$45.50 | Postsecondary non-degree award |
| Electrical Engineers | 341 | 371 | 30 | 9\% | 39 | 69 | \$31.90 | \$47.03 | \$66.40 | Bachelor's degree |
| Electrical Power-Line Installers and Repairers | 284 | 333 | 49 | 17\% | 56 | 105 | \$27.65 | \$45.26 | \$55.10 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electricians | 1,473 | 1,414 | -59 | -4\% | 218 | 159 | \$16.35 | \$31.38 | \$51.25 | High school diploma or equivalent |
| Electromechanical Equipment Assemblers | 146 | 141 | -5 | -3\% | 18 | 13 | \$12.00 | \$20.31 | \$26.35 | High school diploma or equivalent |
| Electro-Mechanical Technicians | 83 | 84 | 1 | 1\% | 13 | 14 | \$17.35 | \$25.26 | \$37.95 | Associate's degree |
| Electronic Equipment Installers and Repairers, Motor Vehicles | 30 | 32 | 2 | 7\% | 1 | 3 | \$16.45 | \$25.35 | \$35.45 | Postsecondary non-degree award |
| Electronic Home Entertainment Equipment Installers and Repairers | 69 | 72 | 3 | 4\% | 15 | 18 | \$12.70 | \$19.05 | \$28.85 | Postsecondary non-degree award |
| Electronics Engineers, Except Computer | 315 | 345 | 30 | 10\% | 36 | 66 | \$30.15 | \$44.54 | \$67.70 | Bachelor's degree |
| Elementary School Teachers, Except Special Education | 4,186 | 4,394 | 208 | 5\% | 487 | 695 | \$19.25 | \$28.67 | \$40.50 | Bachelor's degree |
| Elevator Installers and Repairers | 36 | 50 | 14 | 39\% | 6 | 20 | \$25.80 | \$49.14 | \$59.50 | High school diploma or equivalent |
| Eligibility Interviewers, Government Programs | 609 | 638 | 29 | 5\% | 63 | 92 | \$18.20 | \$23.01 | \$27.75 | High school diploma or equivalent |
| Embalmers | 15 | 14 | -1 | -7\% | 3 | 2 | \$16.10 | \$25.17 | \$33.05 | Postsecondary non-degree award |
| Emergency Management Directors | 32 | 33 | 1 | 3\% | 3 | 4 | \$36.10 | \$51.33 | \$67.60 | Bachelor's degree |
| Emergency Medical Technicians and Paramedics | 1,525 | 1,953 | 428 | 28\% | 248 | 676 | \$10.90 | \$18.04 | \$27.45 | Postsecondary non-degree award |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Engine and Other Machine Assemblers | 28 | 32 | 4 | 14\% | 3 | 7 | \$16.25 | \$23.72 | \$36.85 | High school diploma or equivalent |
| Environmental Engineering Technicians | 60 | 70 | 10 | 17\% | 7 | 17 | \$15.35 | \$24.41 | \$41.20 | Associate's degree |
| Environmental Engineers | 164 | 177 | 13 | 8\% | 21 | 34 | \$28.00 | \$45.35 | \$61.85 | Bachelor's degree |
| Environmental Science and Protection Technicians, Including Health | 165 | 186 | 21 | 13\% | 35 | 56 | \$14.80 | \$22.63 | \$34.70 | Associate's degree |
| Environmental Scientists and Specialists, Including Health | 478 | 514 | 36 | 8\% | 74 | 110 | \$26.50 | \$37.97 | \$51.30 | Bachelor's degree |
| Epidemiologists | 20 | 21 | 1 | 5\% | 3 | 4 | \$29.65 | \$45.58 | \$82.10 | Master's degree |
| Etchers and Engravers | 31 | 33 | 2 | 6\% | 4 | 6 | \$9.45 | \$13.53 | \$18.80 | High school diploma or equivalent |
| Excavating and Loading Machine and Dragline Operators | 86 | 98 | 12 | 14\% | 3 | 15 | \$18.80 | \$30.04 | \$44.80 | High school diploma or equivalent |
| Executive Secretaries and Executive Administrative Assistants | 3,431 | 3,413 | -18 | -1\% | 256 | 238 | \$17.25 | \$25.36 | \$36.40 | High school diploma or equivalent |
| Exercise Physiologists | 12 | 14 | 2 | 17\% | 0 | 2 |  |  |  | Bachelor's degree |
| Explosives Workers, Ordnance Handling Experts, and Blasters | 10 | 11 | 1 | 10\% | 2 | 3 |  |  |  | High school diploma or equivalent |
| Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | 74 | 74 | 0 | 0\% | 9 | 9 | \$10.15 | \$15.76 | \$23.50 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers | 28 | 25 | -3 | -11\% | 6 | 3 | \$9.55 | \$14.95 | \$22.70 | High school diploma or equivalent |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 203 | 204 | 1 | 0\% | 35 | 36 | \$10.00 | \$15.15 | \$21.40 | High school diploma or equivalent |
| Fabric and Apparel Patternmakers | 14 | 14 | 0 | 0\% | 2 | 2 | \$11.80 | \$21.19 | \$35.70 | High school diploma or equivalent |
| Fabric Menders, Except Garment | <10 | <10 |  |  |  |  |  |  |  | Less than high school |
| Fallers | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Family and General Practitioners | 348 | 374 | 26 | 7\% | 46 | 72 | \$52.30 | \$78.30 | \$130.05 | Doctoral or professional degree |
| Farm and Home Management Advisors | 20 | 21 | 1 | 5\% | 1 | 2 | \$13.45 | \$24.34 | \$38.75 | Master's degree |
| Farm Equipment Mechanics and Service Technicians | 122 | 117 | -5 | -4\% | 24 | 19 | \$15.90 | \$23.75 | \$31.10 | High school diploma or equivalent |
| Farm Labor Contractors | 12 | 14 | 2 | 17\% | 2 | 4 | \$16.25 | \$18.08 | \$20.30 | Less than high school |
| Farmers, Ranchers, and Other Agricultural Managers | 691 | 637 | -54 | -8\% | 107 | 53 | \$19.05 | \$35.95 | \$56.25 | High school diploma or equivalent |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 9,535 | 9,381 | -154 | -2\% | 1,676 | 1,522 | \$8.90 | \$10.48 | \$15.25 | Less than high school |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 663 | 611 | -52 | -8\% | 147 | 95 | \$9.05 | \$11.90 | \$17.25 | Less than high school |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fashion Designers | 80 | 81 | 1 | 1\% | 12 | 13 | \$13.35 | \$24.53 | \$40.90 | Bachelor's degree |
| Fence Erectors | 131 | 158 | 27 | 21\% | 19 | 46 | \$12.70 | \$19.61 | \$28.75 | High school diploma or equivalent |
| Fiberglass Laminators and Fabricators | 39 | 38 | -1 | -3\% | 5 | 4 | \$12.00 | \$19.31 | \$28.20 | High school diploma or equivalent |
| File Clerks | 881 | 842 | -39 | -4\% | 139 | 100 | \$10.55 | \$15.61 | \$20.45 | High school diploma or equivalent |
| Film and Video Editors | 44 | 51 | 7 | 16\% | 2 | 9 | \$14.20 | \$23.79 | \$47.95 | Bachelor's degree |
| Financial Analysts | 664 | 717 | 53 | 8\% | 86 | 139 | \$25.80 | \$41.25 | \$76.70 | Bachelor's degree |
| Financial Examiners | 67 | 70 | 3 | 4\% | 9 | 12 | \$26.90 | \$41.59 | \$72.05 | Bachelor's degree |
| Financial Managers | 2,227 | 2,318 | 91 | 4\% | 223 | 314 | \$32.75 | \$54.51 | \$105.00 | Bachelor's degree |
| Fine Artists, Including Painters, Sculptors, and Illustrators | 100 | 120 | 20 | 20\% | 14 | 34 | \$11.15 | \$18.02 | \$32.15 | High school diploma or equivalent |
| Fire Inspectors and Investigators | 106 | 109 | 3 | 3\% | 15 | 18 | \$22.50 | \$34.95 | \$53.10 | High school diploma or equivalent |
| Firefighters | 1,307 | 1,362 | 55 | 4\% | 183 | 238 | \$21.05 | \$29.57 | \$47.60 | Postsecondary non-degree award |
| First-Line Supervisors of Construction Trades and Extraction Workers | 1,882 | 1,986 | 104 | 6\% | 133 | 237 | \$23.00 | \$37.10 | \$54.70 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Correctional Officers | 285 | 292 | 7 | 2\% | 50 | 57 | \$34.65 | \$55.65 | \$73.50 | High school diploma or equivalent |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers | 752 | 756 | 4 | 1\% | 90 | 94 | \$14.20 | \$21.18 | \$42.60 | High school diploma or equivalent |
| First-Line Supervisors of Fire Fighting and Prevention Workers | 211 | 221 | 10 | 5\% | 46 | 56 | \$25.30 | \$36.88 | \$60.15 | Postsecondary non-degree award |
| First-Line Supervisors of Food Preparation and Serving Workers | 3,552 | 3,923 | 371 | 10\% | 535 | 906 | \$10.40 | \$15.07 | \$24.90 | High school diploma or equivalent |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 531 | 577 | 46 | 9\% | 77 | 123 | \$14.85 | \$21.71 | \$33.55 | High school diploma or equivalent |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 671 | 741 | 70 | 10\% | 90 | 160 | \$12.70 | \$17.91 | \$29.20 | High school diploma or equivalent |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 548 | 555 | 7 | 1\% | 41 | 48 | \$16.95 | \$24.76 | \$34.25 | High school diploma or equivalent |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 1,313 | 1,398 | 85 | 6\% | 184 | 269 | \$22.30 | \$34.62 | \$49.25 | High school diploma or equivalent |
| First-Line Supervisors of NonRetail Sales Workers | 742 | 825 | 83 | 11\% | 50 | 133 | \$18.40 | \$31.08 | \$56.20 | High school diploma or equivalent |
| First-Line Supervisors of Office and Administrative Support Workers | 5,282 | 5,655 | 373 | 7\% | 654 | 1,027 | \$16.85 | \$25.32 | \$38.55 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Personal Service Workers | 734 | 791 | 57 | 8\% | 72 | 129 | \$12.90 | \$18.77 | \$34.80 | High school diploma or equivalent |
| First-Line Supervisors of Police and Detectives | 166 | 174 | 8 | 5\% | 26 | 34 | \$36.80 | \$59.20 | \$78.45 | High school diploma or equivalent |
| First-Line Supervisors of Production and Operating Workers | 1,698 | 1,811 | 113 | 7\% | 126 | 239 | \$17.20 | \$28.14 | \$45.55 | Postsecondary non-degree award |
| First-Line Supervisors of Retail Sales Workers | 5,049 | 5,404 | 355 | 7\% | 572 | 927 | \$12.55 | \$18.60 | \$30.90 | High school diploma or equivalent |
| First-Line Supervisors of Transportation and MaterialMoving Machine and Vehicle Operators | 584 | 648 | 64 | 11\% | 85 | 149 | \$15.70 | \$24.44 | \$36.70 | High school diploma or equivalent |
| Fish and Game Wardens | 26 | 27 | 1 | 4\% | 3 | 4 | \$27.35 | \$47.26 | \$57.85 | High school diploma or equivalent |
| Fishers and Related Fishing Workers | <10 | <10 |  |  |  |  |  |  |  | Less than high school |
| Fitness Trainers and Aerobics Instructors | 1,626 | 1,653 | 27 | 2\% | 125 | 152 | \$12.15 | \$27.56 | \$41.50 | High school diploma or equivalent |
| Flight Attendants | <10 | 11 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Floor Layers, Except Carpet, Wood, and Hard Tiles | 45 | 47 | 2 | 4\% | 6 | 8 | \$13.20 | \$21.16 | \$32.20 | High school diploma or equivalent |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & 2014-19 \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Floor Sanders and Finishers | 24 | 25 | 1 | 4\% | 3 | 4 | \$12.00 | \$17.08 | \$25.50 | High school diploma or equivalent |
| Floral Designers | 144 | 123 | -21 | -15\% | 39 | 18 | \$9.65 | \$13.02 | \$17.90 | High school diploma or equivalent |
| Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders | 91 | 103 | 12 | 13\% | 13 | 25 | \$11.35 | \$18.41 | \$28.60 | Less than high school |
| Food Batchmakers | 736 | 804 | 68 | 9\% | 129 | 197 | \$9.55 | \$13.59 | \$21.20 | High school diploma or equivalent |
| Food Cooking Machine Operators and Tenders | 74 | 88 | 14 | 19\% | 11 | 25 | \$10.25 | \$14.61 | \$24.00 | High school diploma or equivalent |
| Food Preparation Workers | 4,888 | 5,160 | 272 | 6\% | 727 | 999 | \$8.35 | \$9.99 | \$14.30 | Less than high school |
| Food Scientists and Technologists | 98 | 105 | 7 | 7\% | 17 | 24 | \$22.55 | \$36.64 | \$65.65 | Bachelor's degree |
| Food Servers, Nonrestaurant | 958 | 1,085 | 127 | 13\% | 152 | 279 | \$8.70 | \$13.02 | \$23.40 | Less than high school |
| Food Service Managers | 1,204 | 1,268 | 64 | 5\% | 111 | 175 | \$18.00 | \$24.17 | \$37.85 | High school diploma or equivalent |
| Forensic Science Technicians | 35 | 37 | 2 | 6\% | 7 | 9 | \$26.60 | \$40.51 | \$56.35 | Bachelor's degree |
| Forest and Conservation Technicians | 126 | 128 | 2 | 2\% | 25 | 27 | \$13.75 | \$18.26 | \$26.45 | Associate's degree |
| Forest and Conservation Workers | 88 | 91 | 3 | 3\% | 8 | 11 | \$8.10 | \$10.03 | \$18.85 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Forest Fire Inspectors and Prevention Specialists | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Foresters | 40 | 42 | 2 | 5\% | 6 | 8 | \$24.15 | \$40.79 | \$50.70 | Bachelor's degree |
| Forging Machine Setters, Operators, and Tenders, Metal and Plastic | 23 | 22 | -1 | -4\% | 4 | 3 | \$11.25 | \$18.69 | \$27.90 | High school diploma or equivalent |
| Foundry Mold and Coremakers | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Fundraisers | 282 | 312 | 30 | 11\% | 30 | 60 | \$12.65 | \$21.46 | \$34.75 | Bachelor's degree |
| Funeral Attendants | 59 | 63 | 4 | 7\% | 8 | 12 | \$10.85 | \$14.79 | \$21.80 | High school diploma or equivalent |
| Funeral Service Managers | 19 | 21 | 2 | 11\% | 3 | 5 | \$19.65 | \$26.14 | \$38.95 | Associate's degree |
| Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders | 23 | 22 | -1 | -4\% | 4 | 3 | \$11.15 | \$18.31 | \$25.15 | High school diploma or equivalent |
| Furniture Finishers | 66 | 59 | -7 | -11\% | 15 | 8 | \$9.50 | \$15.05 | \$20.15 | High school diploma or equivalent |
| Gaming and Sports Book Writers and Runners | 22 | 25 | 3 | 14\% | 2 | 5 | \$10.75 | \$13.17 | \$21.15 | High school diploma or equivalent |
| Gaming Cage Workers | 116 | 121 | 5 | 4\% | 11 | 16 | \$9.20 | \$11.80 | \$16.80 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gaming Change Persons and Booth Cashiers | 99 | 102 | 3 | 3\% | 22 | 25 | \$9.90 | \$12.39 | \$15.25 | High school diploma or equivalent |
| Gaming Dealers | 310 | 319 | 9 | 3\% | 30 | 39 | \$8.05 | \$8.68 | \$14.45 | High school diploma or equivalent |
| Gaming Managers | 23 | 24 | 1 | 4\% | 3 | 4 | \$24.40 | \$37.11 | \$52.20 | High school diploma or equivalent |
| Gaming Supervisors | 87 | 89 | 2 | 2\% | 9 | 11 | \$12.10 | \$20.36 | \$32.15 | High school diploma or equivalent |
| Gaming Surveillance Officers and Gaming Investigators | 18 | 19 | 1 | 6\% | 1 | 2 | \$21.30 | \$36.31 | \$43.45 | High school diploma or equivalent |
| Gas Compressor and Gas Pumping Station Operators | 11 | 12 | 1 | 9\% | 2 | 3 | \$0.00 |  | \$0.00 | Less than high school |
| Gas Plant Operators | 39 | 40 | 1 | 3\% | 8 | 9 | \$24.80 | \$34.23 | \$45.80 | High school diploma or equivalent |
| General and Operations Managers | 9,053 | 9,563 | 510 | 6\% | 876 | 1,386 | \$25.80 | \$48.23 | \$99.60 | Bachelor's degree |
| Genetic Counselors | 30 | 36 | 6 | 20\% | 5 | 11 | \$10.00 | \$17.03 | \$26.10 | Master's degree |
| Geographers | <10 | <10 |  |  |  |  |  |  |  | Bachelor's degree |
| Geological and Petroleum Technicians | 22 | 24 | 2 | 9\% | 5 | 7 | \$15.05 | \$28.65 | \$51.65 | Associate's degree |
| Geoscientists, Except Hydrologists and Geographers | 129 | 136 | 7 | 5\% | 20 | 27 | \$29.95 | \$40.40 | \$59.55 | Bachelor's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Glaziers | 278 | 300 | 22 | 8\% | 35 | 57 | \$14.80 | \$22.10 | \$33.95 | High school diploma or equivalent |
| Graders and Sorters, Agricultural Products | 399 | 410 | 11 | 3\% | 39 | 50 | \$8.70 | \$10.14 | \$13.85 | Less than high school |
| Graphic Designers | 735 | 766 | 31 | 4\% | 102 | 133 | \$16.15 | \$25.30 | \$39.85 | Bachelor's degree |
| Grinding and Polishing Workers, Hand | 80 | 73 | -7 | -9\% | 18 | 11 | \$10.45 | \$16.83 | \$24.20 | Less than high school |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 100 | 95 | -5 | -5\% | 17 | 12 | \$10.85 | \$16.28 | \$24.90 | High school diploma or equivalent |
| Hairdressers, Hairstylists, and Cosmetologists | 989 | 1,131 | 142 | 14\% | 127 | 269 | \$8.80 | \$11.61 | \$19.55 | Postsecondary non-degree award |
| Hazardous Materials Removal Workers | 271 | 300 | 29 | 11\% | 31 | 60 | \$13.10 | \$20.55 | \$33.05 | High school diploma or equivalent |
| Health and Safety Engineers, Except Mining Safety Engineers and Inspectors | 50 | 54 | 4 | 8\% | 8 | 12 | \$24.90 | \$43.07 | \$59.60 | Bachelor's degree |
| Health Educators | 295 | 329 | 34 | 12\% | 41 | 75 | \$14.95 | \$22.03 | \$44.00 | Bachelor's degree |
| Healthcare Social Workers | 717 | 820 | 103 | 14\% | 83 | 186 | \$21.95 | \$35.22 | \$45.30 | Master's degree |
| Hearing Aid Specialists | 25 | 28 | 3 | 12\% | 1 | 4 | \$17.05 | \$28.75 | \$45.10 | High school diploma or equivalent |
| Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic | 76 | 75 | -1 | -1\% | 9 | 8 | \$10.95 | \$19.79 | \$27.45 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 1,020 | 1,126 | 106 | 10\% | 139 | 245 | \$15.65 | \$23.33 | \$40.10 | Postsecondary non-degree award |
| Heavy and Tractor-Trailer Truck Drivers | 4,486 | 4,948 | 462 | 10\% | 381 | 843 | \$14.20 | \$21.16 | \$28.20 | Postsecondary non-degree award |
| Helpers - Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters | 109 | 118 | 9 | 8\% | 15 | 24 | \$11.55 | \$17.33 | \$26.45 | Less than high school |
| Helpers - Carpenters | 192 | 206 | 14 | 7\% | 19 | 33 | \$11.05 | \$16.59 | \$22.70 | Less than high school |
| Helpers - Electricians | 236 | 236 | 0 | 0\% | 26 | 26 | \$9.55 | \$13.85 | \$24.55 | High school diploma or equivalent |
| Helpers - Extraction Workers | 34 | 36 | 2 | 6\% | 6 | 8 | \$10.90 | \$15.92 | \$21.80 | High school diploma or equivalent |
| Helpers - Installation, Maintenance, and Repair Workers | 402 | 425 | 23 | 6\% | 64 | 87 | \$9.35 | \$13.65 | \$21.95 | High school diploma or equivalent |
| Helpers - Painters, Paperhangers, Plasterers, and Stucco Masons | 113 | 116 | 3 | 3\% | 12 | 15 | \$9.45 | \$13.18 | \$20.45 | Less than high school |
| Helpers - Pipelayers, Plumbers, Pipefitters, and Steamfitters | 139 | 160 | 21 | 15\% | 12 | 33 | \$16.90 | \$25.69 | \$46.25 | High school diploma or equivalent |
| Helpers - Production Workers | 1,374 | 1,407 | 33 | 2\% | 145 | 178 | \$8.90 | \$10.91 | \$17.65 | Less than high school |
| Helpers - Roofers | 78 | 54 | -24 | -31\% | 30 | 6 | \$9.90 | \$12.92 | \$20.45 | Less than high school |
| Highway Maintenance Workers | 219 | 231 | 12 | 5\% | 17 | 29 | \$17.65 | \$25.95 | \$33.05 | High school diploma or equivalent |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Historians | <10 | 11 |  |  |  |  |  |  |  | Master's degree |
| Hoist and Winch Operators | <10 | <10 |  |  |  |  |  |  |  | Less than high school |
| Home Appliance Repairers | 78 | 86 | 8 | 10\% | 13 | 21 | \$11.90 | \$18.20 | \$28.55 | High school diploma or equivalent |
| Home Health Aides | 4,831 | 5,576 | 745 | 15\% | 508 | 1,253 | \$8.90 | \$10.69 | \$15.15 | Less than high school |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 1,560 | 1,693 | 133 | 9\% | 619 | 752 | \$8.30 | \$9.65 | \$14.30 | Less than high school |
| Hotel, Motel, and Resort Desk Clerks | 1,202 | 1,469 | 267 | 22\% | 342 | 609 | \$9.25 | \$12.53 | \$16.35 | High school diploma or equivalent |
| Human Resources Assistants, Except Payroll and Timekeeping | 542 | 548 | 6 | 1\% | 73 | 79 | \$13.50 | \$21.10 | \$28.70 | High school diploma or equivalent |
| Human Resources Managers | 415 | 442 | 27 | 7\% | 57 | 84 | \$30.20 | \$49.22 | \$81.85 | Bachelor's degree |
| Human Resources Specialists | 1,498 | 1,524 | 26 | 2\% | 148 | 174 | \$17.55 | \$29.92 | \$48.90 | Bachelor's degree |
| Hunters and Trappers | <10 | <10 |  |  |  |  |  |  |  | Less than high school |
| Hydrologists | 19 | 20 | 1 | 5\% | 3 | 4 | \$29.00 | \$40.42 | \$54.25 | Master's degree |
| Industrial Engineering Technicians | 107 | 125 | 18 | 17\% | 12 | 30 | \$19.70 | \$28.14 | \$41.30 | Associate's degree |
| Industrial Engineers | 342 | 382 | 40 | 12\% | 53 | 93 | \$29.40 | \$41.60 | \$63.40 | Bachelor's degree |
| Industrial Machinery Mechanics | 814 | 949 | 135 | 17\% | 130 | 265 | \$18.70 | \$26.95 | \$35.75 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industrial Production Managers | 739 | 762 | 23 | 3\% | 79 | 102 | \$27.50 | \$50.43 | \$76.90 | Bachelor's degree |
| Industrial Truck and Tractor Operators | 1,539 | 1,580 | 41 | 3\% | 199 | 240 | \$11.40 | \$16.22 | \$22.50 | Less than high school |
| Industrial-Organizational Psychologists | <10 | <10 |  |  |  |  |  |  |  | Master's degree |
| Information Security Analysts | 146 | 169 | 23 | 16\% | 13 | 36 | \$31.30 | \$46.55 | \$65.80 | Bachelor's degree |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 1,099 | 1,262 | 163 | 15\% | 132 | 295 | \$11.20 | \$18.63 | \$34.25 | High school diploma or equivalent |
| Instructional Coordinators | 782 | 834 | 52 | 7\% | 35 | 87 | \$19.25 | \$29.18 | \$47.85 | Master's degree |
| Insulation Workers, Floor, Ceiling, and Wall | 77 | 65 | -12 | -16\% | 18 | 6 | \$11.90 | \$19.23 | \$37.10 | Less than high school |
| Insulation Workers, Mechanical | 50 | 58 | 8 | 16\% | 6 | 14 | \$16.45 | \$25.28 | \$42.20 | High school diploma or equivalent |
| Insurance Appraisers, Auto Damage | 29 | 21 | -8 | -28\% | 11 | 3 | \$20.70 | \$26.86 | \$33.90 | Postsecondary non-degree award |
| Insurance Claims and Policy Processing Clerks | 947 | 917 | -30 | -3\% | 183 | 153 | \$12.30 | \$19.57 | \$26.10 | High school diploma or equivalent |
| Insurance Sales Agents | 2,023 | 2,190 | 167 | 8\% | 261 | 428 | \$18.85 | \$31.89 | \$69.55 | High school diploma or equivalent |
| Insurance Underwriters | 317 | 244 | -73 | -23\% | 111 | 38 | \$21.75 | \$35.49 | \$59.85 | Bachelor's degree |
| Interior Designers | 207 | 200 | -7 | -3\% | 39 | 32 | \$17.35 | \$30.23 | \$46.90 | Bachelor's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Internists, General | 241 | 243 | 2 | 1\% | 36 | 38 | \$47.10 | \$124.99 | \$178.85 | Doctoral or professional degree |
| Interpreters and Translators | 261 | 306 | 45 | 17\% | 20 | 65 | \$17.95 | \$27.26 | \$40.60 | Bachelor's degree |
| Interviewers, Except Eligibility and Loan | 670 | 695 | 25 | 4\% | 66 | 91 | \$13.15 | \$20.08 | \$26.60 | High school diploma or equivalent |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 8,619 | 9,195 | 576 | 7\% | 906 | 1,482 | \$8.75 | \$11.86 | \$19.00 | Less than high school |
| Jewelers and Precious Stone and Metal Workers | 66 | 59 | -7 | -11\% | 15 | 8 | \$11.25 | \$19.65 | \$37.95 | High school diploma or equivalent |
| Judges, Magistrate Judges, and Magistrates | 179 | 182 | 3 | 2\% | 14 | 17 | \$51.10 | \$75.72 | \$97.40 | Doctoral or professional degree |
| Judicial Law Clerks | 109 | 112 | 3 | 3\% | 9 | 12 | \$30.30 | \$38.09 | \$48.05 | Doctoral or professional degree |
| Kindergarten Teachers, Except Special Education | 557 | 584 | 27 | 5\% | 82 | 109 | \$19.40 | \$28.59 | \$41.80 | Bachelor's degree |
| Labor Relations Specialists | 135 | 122 | -13 | -10\% | 28 | 15 | \$21.25 | \$38.85 | \$49.10 | Bachelor's degree |
| Laborers and Freight, Stock, and Material Movers, Hand | 5,816 | 6,149 | 333 | 6\% | 952 | 1,285 | \$9.00 | \$12.73 | \$19.80 | Less than high school |
| Landscape Architects | 83 | 82 | -1 | -1\% | 13 | 12 | \$30.60 | \$50.39 | \$70.60 | Bachelor's degree |
| Landscaping and Groundskeeping Workers | 4,999 | 5,044 | 45 | 1\% | 727 | 772 | \$9.90 | \$13.95 | \$22.95 | Less than high school |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 37 | 37 | 0 | 0\% | 5 | 5 | \$12.65 | \$20.70 | \$30.05 | High school diploma or equivalent |
| Laundry and Dry-Cleaning Workers | 670 | 750 | 80 | 12\% | 109 | 189 | \$8.90 | \$10.67 | \$14.70 | Less than high school |
| Lawyers | 1,406 | 1,410 | 4 | 0\% | 130 | 134 | \$38.95 | \$62.92 | \$130.65 | Doctoral or professional degree |
| Layout Workers, Metal and Plastic | 31 | 31 | 0 | 0\% | 5 | 5 | \$12.65 | \$23.42 | \$40.50 | High school diploma or equivalent |
| Legal Secretaries | 685 | 648 | -37 | -5\% | 78 | 41 | \$14.75 | \$24.30 | \$34.05 | High school diploma or equivalent |
| Legislators | 192 | 199 | 7 | 4\% | 22 | 29 | \$17.10 | \$24.13 | \$37.50 | Bachelor's degree |
| Librarians | 407 | 424 | 17 | 4\% | 47 | 64 | \$24.20 | \$32.71 | \$43.55 | Master's degree |
| Library Assistants, Clerical | 364 | 391 | 27 | 7\% | 84 | 111 | \$10.80 | \$14.51 | \$21.30 | High school diploma or equivalent |
| Library Technicians | 602 | 623 | 21 | 3\% | 167 | 188 | \$14.75 | \$18.17 | \$22.75 | Postsecondary non-degree award |
| Licensed Practical and Licensed Vocational Nurses | 2,090 | 2,368 | 278 | 13\% | 277 | 555 | \$21.60 | \$26.54 | \$35.10 | Postsecondary non-degree award |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 514 | 551 | 37 | 7\% | 184 | 221 | \$9.20 | \$11.19 | \$18.75 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Light Truck or Delivery Services Drivers | 2,584 | 2,705 | 121 | 5\% | 215 | 336 | \$10.05 | \$15.55 | \$28.60 | High school diploma or equivalent |
| Loading Machine Operators, Underground Mining | <10 | <10 |  |  |  |  |  |  |  | Less than high school |
| Loan Interviewers and Clerks | 304 | 314 | 10 | 3\% | 24 | 34 | \$12.90 | \$21.68 | \$28.85 | High school diploma or equivalent |
| Loan Officers | 990 | 1,007 | 17 | 2\% | 136 | 153 | \$20.45 | \$36.57 | \$66.40 | Bachelor's degree |
| Locker Room, Coatroom, and Dressing Room Attendants | 119 | 124 | 5 | 4\% | 31 | 36 | \$8.55 | \$10.61 | \$15.20 | High school diploma or equivalent |
| Locksmiths and Safe Repairers | 38 | 38 | 0 | 0\% | 9 | 9 | \$15.20 | \$25.33 | \$35.15 | High school diploma or equivalent |
| Locomotive Engineers | 50 | 53 | 3 | 6\% | 8 | 11 | \$18.30 | \$25.39 | \$32.65 | High school diploma or equivalent |
| Locomotive Firers | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Lodging Managers | 197 | 232 | 35 | 18\% | 37 | 72 | \$17.75 | \$26.86 | \$42.40 | High school diploma or equivalent |
| Log Graders and Scalers | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Logging Equipment Operators | 17 | 18 | 1 | 6\% | 2 | 3 | \$10.55 | \$15.39 | \$19.95 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | Jobs in $2014$ | $\begin{array}{\|r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Logisticians | 307 | 350 | 43 | 14\% | 19 | 62 | \$20.85 | \$37.45 | \$61.70 | Bachelor's degree |
| Machine Feeders and Offbearers | 222 | 227 | 5 | 2\% | 27 | 32 | \$10.40 | \$15.78 | \$21.80 | Less than high school |
| Machinists | 680 | 731 | 51 | 8\% | 83 | 134 | \$13.45 | \$22.58 | \$34.00 | High school diploma or equivalent |
| Magnetic Resonance Imaging Technologists | 59 | 63 | 4 | 7\% | 5 | 9 | \$29.40 | \$42.94 | \$53.80 | Associate's degree |
| Maids and Housekeeping Cleaners | 5,315 | 6,344 | 1029 | 19\% | 592 | 1,621 | \$8.70 | \$11.52 | \$20.30 | Less than high school |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 222 | 222 | 0 | 0\% | 32 | 32 | \$10.35 | \$14.84 | \$21.15 | High school diploma or equivalent |
| Maintenance and Repair Workers, General | 4,931 | 5,229 | 298 | 6\% | 494 | 792 | \$11.50 | \$20.81 | \$31.80 | High school diploma or equivalent |
| Maintenance Workers, Machinery | 256 | 286 | 30 | 12\% | 17 | 47 | \$13.70 | \$22.00 | \$37.25 | High school diploma or equivalent |
| Makeup Artists, Theatrical and Performance | <10 | <10 |  |  |  |  |  |  |  | Postsecondary non-degree award |
| Management Analysts | 1,611 | 1,715 | 104 | 6\% | 129 | 233 | \$23.50 | \$37.07 | \$63.20 | Bachelor's degree |
| Manicurists and Pedicurists | 513 | 574 | 61 | 12\% | 23 | 84 | \$8.90 | \$10.07 | \$12.65 | Postsecondary non-degree award |
| Manufactured Building and Mobile Home Installers | 12 | 12 | 0 | 0\% | 2 | 2 | \$9.55 | \$14.42 | \$22.80 | High school diploma or equivalent |
| Marine Engineers and Naval Architects | 15 | 19 | 4 | 27\% | 2 | 6 | \$23.25 | \$37.34 | \$64.20 | Bachelor's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Market Research Analysts and Marketing Specialists | 1,992 | 2,250 | 258 | 13\% | 148 | 406 | \$18.30 | \$33.93 | \$62.20 | Bachelor's degree |
| Marketing Managers | 709 | 766 | 57 | 8\% | 80 | 137 | \$38.00 | \$63.40 | \$121.70 | Bachelor's degree |
| Marriage and Family Therapists | 473 | 533 | 60 | 13\% | 54 | 114 | \$10.85 | \$20.09 | \$32.90 | Master's degree |
| Massage Therapists | 843 | 946 | 103 | 12\% | 49 | 152 | \$9.70 | \$16.90 | \$34.35 | Postsecondary non-degree award |
| Materials Engineers | 26 | 30 | 4 | 15\% | 5 | 9 | \$35.05 | \$49.61 | \$71.35 | Bachelor's degree |
| Materials Scientists | 13 | 16 | 3 | 23\% | 2 | 5 | \$26.95 | \$47.70 | \$67.20 | Bachelor's degree |
| Mathematical Technicians | <10 | <10 |  |  |  |  |  |  |  | Bachelor's degree |
| Mathematicians | 15 | 17 | 2 | 13\% | 2 | 4 | \$28.05 | \$43.56 | \$62.45 | Master's degree |
| Meat, Poultry, and Fish Cutters and Trimmers | 329 | 353 | 24 | 7\% | 43 | 67 | \$9.80 | \$12.58 | \$17.50 | Less than high school |
| Mechanical Door Repairers | 84 | 87 | 3 | 4\% | 16 | 19 | \$13.95 | \$20.91 | \$32.85 | High school diploma or equivalent |
| Mechanical Drafters | 149 | 150 | 1 | 1\% | 11 | 12 | \$18.05 | \$26.15 | \$45.60 | Associate's degree |
| Mechanical Engineering Technicians | 65 | 78 | 13 | 20\% | 7 | 20 | \$18.90 | \$27.68 | \$40.10 | Associate's degree |
| Mechanical Engineers | 437 | 477 | 40 | 9\% | 79 | 119 | \$26.10 | \$42.97 | \$62.20 | Bachelor's degree |
| Medical and Clinical Laboratory Technicians | 688 | 770 | 82 | 12\% | 97 | 179 | \$14.45 | \$20.13 | \$33.20 | Associate's degree |
| Medical and Clinical Laboratory Technologists | 262 | 280 | 18 | 7\% | 37 | 55 | \$22.95 | \$37.37 | \$49.30 | Bachelor's degree |
| Medical and Health Services Managers | 1,128 | 1,248 | 120 | 11\% | 146 | 266 | \$30.85 | \$52.95 | \$83.45 | Bachelor's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Medical Appliance Technicians | 37 | 34 | -3 | -8\% | 11 | 8 | \$15.65 | \$21.61 | \$32.50 | High school diploma or equivalent |
| Medical Assistants | 2,815 | 3,094 | 279 | 10\% | 287 | 566 | \$14.00 | \$20.30 | \$29.80 | Postsecondary non-degree award |
| Medical Equipment Preparers | 244 | 262 | 18 | 7\% | 24 | 42 | \$12.25 | \$22.12 | \$31.20 | High school diploma or equivalent |
| Medical Equipment Repairers | 111 | 135 | 24 | 22\% | 17 | 41 | \$16.90 | \$28.28 | \$39.55 | Associate's degree |
| Medical Records and Health Information Technicians | 652 | 706 | 54 | 8\% | 92 | 146 | \$13.80 | \$20.41 | \$28.60 | Postsecondary non-degree award |
| Medical Scientists, Except Epidemiologists | 480 | 543 | 63 | 13\% | 58 | 121 | \$26.95 | \$45.91 | \$73.75 | Doctoral or professional degree |
| Medical Secretaries | 2,593 | 2,826 | 233 | 9\% | 166 | 399 | \$13.05 | \$19.94 | \$27.75 | High school diploma or equivalent |
| Medical Transcriptionists | 262 | 257 | -5 | -2\% | 39 | 34 | \$13.45 | \$22.91 | \$32.50 | Postsecondary non-degree award |
| Meeting, Convention, and Event Planners | 363 | 432 | 69 | 19\% | 28 | 97 | \$13.95 | \$22.73 | \$37.90 | Bachelor's degree |
| Mental Health and Substance Abuse Social Workers | 530 | 588 | 58 | 11\% | 60 | 118 | \$12.75 | \$20.74 | \$42.65 | Bachelor's degree |
| Mental Health Counselors | 651 | 699 | 48 | 7\% | 72 | 120 | \$12.15 | \$18.85 | \$32.85 | Master's degree |
| Merchandise Displayers and Window Trimmers | 339 | 388 | 49 | 14\% | 49 | 98 | \$9.80 | \$14.50 | \$22.05 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Metal-Refining Furnace Operators and Tenders | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Meter Readers, Utilities | 198 | 192 | -6 | -3\% | 31 | 25 | \$17.05 | \$27.99 | \$35.45 | High school diploma or equivalent |
| Microbiologists | 126 | 141 | 15 | 12\% | 23 | 38 | \$27.05 | \$45.25 | \$65.30 | Bachelor's degree |
| Middle School Teachers, Except Special and Career/Technical Education | 2,442 | 2,563 | 121 | 5\% | 282 | 403 | \$23.30 | \$31.85 | \$41.95 | Bachelor's degree |
| Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic | 21 | 22 | 1 | 5\% | 2 | 3 | \$11.35 | \$18.70 | \$30.15 | High school diploma or equivalent |
| Millwrights | 59 | 62 | 3 | 5\% | 7 | 10 | \$14.90 | \$25.49 | \$37.85 | High school diploma or equivalent |
| Mine Cutting and Channeling Machine Operators | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Mine Shuttle Car Operators | 0 | 0 | 0 | 0\% |  |  |  |  |  | Less than high school |
| Mining and Geological Engineers, Including Mining Safety Engineers | <10 | <10 |  |  |  |  |  |  |  | Bachelor's degree |
| Mixing and Blending Machine Setters, Operators, and Tenders | 546 | 592 | 46 | 8\% | 92 | 138 | \$12.70 | \$18.95 | \$26.40 | High school diploma or equivalent |
| Mobile Heavy Equipment Mechanics, Except Engines | 365 | 378 | 13 | 4\% | 55 | 68 | \$16.65 | \$24.63 | \$32.85 | High school diploma or equivalent |


| Greater North Bay Region Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Model Makers, Metal and Plastic | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Model Makers, Wood | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Models | 19 | 21 | 2 | 11\% | 3 | 5 | \$12.10 | \$13.23 | \$22.65 | Less than high school |
| Molders, Shapers, and Casters, Except Metal and Plastic | 173 | 138 | -35 | -20\% | 61 | 26 | \$9.70 | \$14.90 | \$21.75 | High school diploma or equivalent |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 231 | 229 | -2 | -1\% | 18 | 16 | \$10.15 | \$15.43 | \$27.85 | High school diploma or equivalent |
| Morticians, Undertakers, and Funeral Directors | 38 | 43 | 5 | 13\% | 5 | 10 | \$26.15 | \$44.55 | \$82.65 | Associate's degree |
| Motion Picture Projectionists | 69 | 62 | -7 | -10\% | 20 | 13 | \$9.00 | \$10.68 | \$13.70 | Less than high school |
| Motorboat Mechanics and Service Technicians | 22 | 22 | 0 | 0\% | 3 | 3 | \$9.90 | \$15.96 | \$22.60 | High school diploma or equivalent |
| Motorboat Operators | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Motorcycle Mechanics | 59 | 42 | -17 | -29\% | 22 | 5 | \$13.30 | \$20.61 | \$29.30 | High school diploma or equivalent |
| Multimedia Artists and Animators | 138 | 157 | 19 | 14\% | 18 | 37 | \$19.40 | \$34.77 | \$57.55 | Bachelor's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 93 | 93 | 0 | 0\% | 12 | 12 | \$10.20 | \$15.76 | \$24.50 | High school diploma or equivalent |
| Museum Technicians and Conservators | 26 | 31 | 5 | 19\% | 3 | 8 | \$11.10 | \$15.80 | \$24.30 | Bachelor's degree |
| Music Directors and Composers | 220 | 225 | 5 | 2\% | 32 | 37 | \$12.70 | \$26.08 | \$41.65 | Bachelor's degree |
| Musical Instrument Repairers and Tuners | 14 | 16 | 2 | 14\% | 1 | 3 | \$11.55 | \$16.85 | \$25.15 | High school diploma or equivalent |
| Musicians and Singers | 338 | 348 | 10 | 3\% | 60 | 70 | \$13.20 | \$27.24 | \$63.85 | High school diploma or equivalent |
| Natural Sciences Managers | 246 | 273 | 27 | 11\% | 28 | 55 | \$42.20 | \$65.97 | \$130.45 | Bachelor's degree |
| Network and Computer Systems Administrators | 999 | 1,049 | 50 | 5\% | 81 | 131 | \$23.25 | \$36.82 | \$55.45 | Bachelor's degree |
| New Accounts Clerks | 180 | 195 | 15 | 8\% | 24 | 39 | \$13.50 | \$16.72 | \$22.25 | High school diploma or equivalent |
| Nonfarm Animal Caretakers | 718 | 807 | 89 | 12\% | 46 | 135 | \$8.45 | \$10.60 | \$16.85 | Less than high school |
| Nuclear Engineers | 50 | 56 | 6 | 12\% | 6 | 12 | \$38.60 | \$53.90 | \$71.35 | Bachelor's degree |
| Nuclear Medicine Technologists | 56 | 56 | 0 | 0\% | 5 | 5 | \$28.80 | \$48.26 | \$63.80 | Associate's degree |
| Nuclear Power Reactor Operators | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Nuclear Technicians | 18 | 20 | 2 | 11\% | 4 | 6 | \$31.75 | \$48.86 | \$61.35 | Associate's degree |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nurse Anesthetists | 41 | 48 | 7 | 17\% | 4 | 11 | \$36.65 | \$86.27 | \$121.50 | Master's degree |
| Nurse Midwives | 19 | 23 | 4 | 21\% | 2 | 6 | \$38.55 | \$55.80 | \$74.10 | Master's degree |
| Nurse Practitioners | 458 | 518 | 60 | 13\% | 48 | 108 | \$35.30 | \$47.75 | \$62.30 | Master's degree |
| Nursing Assistants | 3,990 | 4,500 | 510 | 13\% | 411 | 921 | \$11.10 | \$14.83 | \$23.30 | Postsecondary non-degree award |
| Obstetricians and Gynecologists | 111 | 110 | -1 | -1\% | 19 | 18 | \$48.15 | \$115.75 | \$186.35 | Doctoral or professional degree |
| Occupational Health and Safety Specialists | 201 | 211 | 10 | 5\% | 28 | 38 | \$23.55 | \$36.35 | \$49.95 | Bachelor's degree |
| Occupational Health and Safety Technicians | 22 | 24 | 2 | 9\% | 3 | 5 | \$18.70 | \$28.99 | \$41.15 | High school diploma or equivalent |
| Occupational Therapists | 332 | 366 | 34 | 10\% | 25 | 59 | \$30.25 | \$41.22 | \$49.75 | Master's degree |
| Occupational Therapy Aides | 56 | 58 | 2 | 4\% | 8 | 10 | \$13.55 | \$20.85 | \$39.80 | High school diploma or equivalent |
| Occupational Therapy Assistants | 66 | 75 | 9 | 14\% | 9 | 18 | \$24.10 | \$37.15 | \$50.45 | Associate's degree |
| Office Clerks, General | 12,033 | 12,322 | 289 | 2\% | 1,300 | 1,589 | \$9.55 | \$15.63 | \$24.05 | High school diploma or equivalent |
| Office Machine Operators, Except Computer | 232 | 226 | -6 | -3\% | 34 | 28 | \$9.65 | \$13.90 | \$20.35 | High school diploma or equivalent |
| Operating Engineers and Other Construction Equipment Operators | 884 | 989 | 105 | 12\% | 107 | 212 | \$19.75 | \$31.58 | \$45.80 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations Research Analysts | 179 | 201 | 22 | 12\% | 22 | 44 | \$24.35 | \$39.61 | \$61.80 | Bachelor's degree |
| Ophthalmic Laboratory Technicians | 76 | 76 | 0 | 0\% | 18 | 18 | \$9.75 | \$14.99 | \$23.10 | High school diploma or equivalent |
| Ophthalmic Medical Technicians | 126 | 138 | 12 | 10\% | 7 | 19 | \$14.00 | \$20.53 | \$25.75 | Postsecondary non-degree award |
| Opticians, Dispensing | 273 | 304 | 31 | 11\% | 42 | 73 | \$11.40 | \$18.41 | \$24.90 | High school diploma or equivalent |
| Optometrists | 110 | 126 | 16 | 15\% | 18 | 34 | \$30.75 | \$58.90 | \$99.45 | Doctoral or professional degree |
| Oral and Maxillofacial Surgeons | 33 | 34 | 1 | 3\% | 4 | 5 | \$40.05 | \$102.04 | \$158.00 | Doctoral or professional degree |
| Order Clerks | 971 | 997 | 26 | 3\% | 130 | 156 | \$11.30 | \$16.59 | \$23.95 | High school diploma or equivalent |
| Orderlies | 171 | 173 | 2 | 1\% | 17 | 19 | \$11.60 | \$18.82 | \$27.85 | High school diploma or equivalent |
| Orthodontists | 20 | 21 | 1 | 5\% | 3 | 4 | \$14.45 | \$34.58 | \$55.85 | Doctoral or professional degree |
| Orthotists and Prosthetists | 24 | 24 | 0 | 0\% | 3 | 3 | \$19.35 | \$30.81 | \$49.45 | Master's degree |
| Outdoor Power Equipment and Other Small Engine Mechanics | 58 | 60 | 2 | 3\% | 8 | 10 | \$11.55 | \$17.48 | \$23.85 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Packaging and Filling Machine Operators and Tenders | 2,597 | 2,827 | 230 | 9\% | 324 | 554 | \$10.15 | \$14.08 | \$21.80 | High school diploma or equivalent |
| Packers and Packagers, Hand | 3,138 | 3,263 | 125 | 4\% | 446 | 571 | \$8.40 | \$9.95 | \$15.15 | Less than high school |
| Painters, Construction and Maintenance | 1,766 | 1,976 | 210 | 12\% | 163 | 373 | \$13.20 | \$22.20 | \$32.40 | Less than high school |
| Painters, Transportation Equipment | 178 | 184 | 6 | 3\% | 22 | 28 | \$16.60 | \$25.42 | \$34.45 | High school diploma or equivalent |
| Painting, Coating, and Decorating Workers | 106 | 103 | -3 | -3\% | 14 | 11 | \$10.75 | \$16.31 | \$24.80 | Less than high school |
| Paper Goods Machine Setters, Operators, and Tenders | 34 | 34 | 0 | 0\% | 3 | 3 | \$18.30 | \$28.05 | \$41.15 | High school diploma or equivalent |
| Paperhangers | 17 | 19 | 2 | 12\% | 2 | 4 | \$11.05 | \$14.84 | \$30.55 | High school diploma or equivalent |
| Paralegals and Legal Assistants | 548 | 562 | 14 | 3\% | 47 | 61 | \$16.10 | \$25.60 | \$36.40 | Associate's degree |
| Parking Enforcement Workers | 97 | 96 | -1 | -1\% | 15 | 14 | \$17.50 | \$24.50 | \$35.20 | High school diploma or equivalent |
| Parking Lot Attendants | 334 | 339 | 5 | 1\% | 107 | 112 | \$9.05 | \$11.32 | \$18.20 | Less than high school |
| Parts Salespersons | 796 | 803 | 7 | 1\% | 112 | 119 | \$9.95 | \$15.14 | \$25.45 | Less than high school |
| Patternmakers, Metal and Plastic | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |


| Greater North Bay Region Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Patternmakers, Wood | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Paving, Surfacing, and Tamping Equipment Operators | 141 | 162 | 21 | 15\% | 12 | 33 | \$17.65 | \$26.61 | \$40.65 | High school diploma or equivalent |
| Payroll and Timekeeping Clerks | 949 | 990 | 41 | 4\% | 107 | 148 | \$15.05 | \$21.61 | \$29.70 | High school diploma or equivalent |
| Pediatricians, General | 142 | 146 | 4 | 3\% | 20 | 24 | \$35.95 | \$73.53 | \$133.80 | Doctoral or professional degree |
| Personal Care Aides | 8,435 | 10,010 | 1575 | 19\% | 342 | 1,917 | \$9.30 | \$11.43 | \$13.80 | Less than high school |
| Personal Financial Advisors | 571 | 638 | 67 | 12\% | 52 | 119 | \$17.50 | \$34.79 | \$97.75 | Bachelor's degree |
| Pest Control Workers | 380 | 431 | 51 | 13\% | 61 | 112 | \$11.80 | \$16.69 | \$24.25 | High school diploma or equivalent |
| Pesticide Handlers, Sprayers, and Applicators, Vegetation | 289 | 301 | 12 | 4\% | 38 | 50 | \$11.70 | \$15.72 | \$21.45 | High school diploma or equivalent |
| Petroleum Engineers | 21 | 23 | 2 | 10\% | 2 | 4 | \$25.05 | \$36.06 | \$54.55 | Bachelor's degree |
| Petroleum Pump System Operators, Refinery Operators, and Gaugers | 146 | 145 | -1 | -1\% | 29 | 28 | \$27.30 | \$38.11 | \$47.95 | High school diploma or equivalent |
| Pharmacists | 1,099 | 1,116 | 17 | 2\% | 150 | 167 | \$52.40 | \$63.58 | \$72.40 | Doctoral or professional degree |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & 2014-19 \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pharmacy Aides | 301 | 303 | 2 | 1\% | 35 | 37 | \$9.90 | \$15.02 | \$23.45 | High school diploma or equivalent |
| Pharmacy Technicians | 1,174 | 1,231 | 57 | 5\% | 68 | 125 | \$14.30 | \$20.00 | \$27.35 | High school diploma or equivalent |
| Phlebotomists | 336 | 352 | 16 | 5\% | 36 | 52 | \$13.15 | \$18.90 | \$25.60 | Postsecondary non-degree award |
| Photographers | 137 | 139 | 2 | 1\% | 27 | 29 | \$10.50 | \$15.74 | \$42.00 | High school diploma or equivalent |
| Photographic Process Workers and Processing Machine Operators | 204 | 201 | -3 | -1\% | 40 | 37 | \$9.55 | \$13.92 | \$22.85 | High school diploma or equivalent |
| Physical Therapist Aides | 157 | 169 | 12 | 8\% | 20 | 32 | \$10.25 | \$13.67 | \$20.35 | High school diploma or equivalent |
| Physical Therapist Assistants | 125 | 149 | 24 | 19\% | 16 | 40 | \$20.85 | \$30.63 | \$38.05 | Associate's degree |
| Physical Therapists | 584 | 650 | 66 | 11\% | 77 | 143 | \$32.35 | \$43.07 | \$56.95 | Doctoral or professional degree |
| Physician Assistants | 336 | 388 | 52 | 15\% | 34 | 86 | \$36.25 | \$50.25 | \$63.40 | Master's degree |
| Physicists | 59 | 65 | 6 | 10\% | 8 | 14 | \$33.85 | \$56.02 | \$81.15 | Doctoral or professional degree |
| Pile-Driver Operators | 20 | 22 | 2 | 10\% | 2 | 4 | \$25.45 | \$43.89 | \$60.45 | High school diploma or equivalent |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pipelayers | 180 | 205 | 25 | 14\% | 14 | 39 | \$14.55 | \$25.52 | \$37.80 | Less than high school |
| Plasterers and Stucco Masons | 228 | 187 | -41 | -18\% | 46 | 5 | \$12.50 | \$25.09 | \$36.65 | Less than high school |
| Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic | 47 | 52 | 5 | 11\% | 5 | 10 | \$10.25 | \$15.73 | \$24.40 | High school diploma or equivalent |
| Plumbers, Pipefitters, and Steamfitters | 1,187 | 1,310 | 123 | 10\% | 80 | 203 | \$16.30 | \$26.64 | \$48.15 | High school diploma or equivalent |
| Podiatrists | 17 | 20 | 3 | 18\% | 2 | 5 | \$38.15 | \$83.99 | \$152.90 | Doctoral or professional degree |
| Police and Sheriff's Patrol Officers | 2,752 | 2,845 | 93 | 3\% | 441 | 534 | \$28.15 | \$39.12 | \$50.95 | High school diploma or equivalent |
| Police, Fire, and Ambulance Dispatchers | 320 | 348 | 28 | 9\% | 49 | 77 | \$18.95 | \$29.15 | \$36.40 | High school diploma or equivalent |
| Political Scientists | 13 | 15 | 2 | 15\% | 2 | 4 | \$23.55 | \$33.14 | \$45.65 | Master's degree |
| Postal Service Clerks | 245 | 209 | -36 | -15\% | 53 | 17 | \$22.70 | \$25.65 | \$26.35 | High school diploma or equivalent |
| Postal Service Mail Carriers | 1,043 | 911 | -132 | -13\% | 300 | 168 | \$22.50 | \$27.13 | \$27.50 | High school diploma or equivalent |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | 398 | 342 | -56 | -14\% | 70 | 14 | \$22.10 | \$25.68 | \$26.40 | High school diploma or equivalent |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Postmasters and Mail Superintendents | 51 | 48 | -3 | -6\% | 9 | 6 | \$22.00 | \$35.71 | \$43.20 | High school diploma or equivalent |
| Postsecondary Teachers | 4,147 | 4,419 | 272 | 7\% | 324 | 596 | \$20.05 | \$32.29 | \$63.30 | Doctoral or professional degree |
| Pourers and Casters, Metal | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Power Distributors and Dispatchers | 24 | 25 | 1 | 4\% | 4 | 5 | \$28.75 | \$41.49 | \$65.80 | High school diploma or equivalent |
| Power Plant Operators | 132 | 137 | 5 | 4\% | 21 | 26 | \$22.00 | \$41.65 | \$52.05 | High school diploma or equivalent |
| Prepress Technicians and Workers | 106 | 90 | -16 | -15\% | 28 | 12 | \$15.35 | \$26.48 | \$40.25 | Postsecondary non-degree award |
| Preschool Teachers, Except Special Education | 2,170 | 2,187 | 17 | 1\% | 327 | 344 | \$10.95 | \$15.31 | \$23.80 | Associate's degree |
| Pressers, Textile, Garment, and Related Materials | 257 | 260 | 3 | 1\% | 21 | 24 | \$8.95 | \$10.52 | \$12.95 | Less than high school |
| Print Binding and Finishing Workers | 81 | 75 | -6 | -7\% | 14 | 8 | \$9.45 | \$13.87 | \$21.65 | High school diploma or equivalent |
| Printing Press Operators | 381 | 358 | -23 | -6\% | 58 | 35 | \$11.85 | \$18.73 | \$27.65 | High school diploma or equivalent |
| Private Detectives and Investigators | 67 | 70 | 3 | 4\% | 13 | 16 | \$13.80 | \$24.72 | \$39.15 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Probation Officers and Correctional Treatment Specialists | 442 | 442 | 0 | 0\% | 61 | 61 | \$24.35 | \$38.01 | \$56.90 | Bachelor's degree |
| Procurement Clerks | 213 | 223 | 10 | 5\% | 39 | 49 | \$16.45 | \$22.75 | \$31.10 | High school diploma or equivalent |
| Producers and Directors | 233 | 263 | 30 | 13\% | 45 | 75 | \$17.15 | \$33.45 | \$64.15 | Bachelor's degree |
| Production, Planning, and Expediting Clerks | 926 | 973 | 47 | 5\% | 122 | 169 | \$16.20 | \$23.85 | \$34.40 | High school diploma or equivalent |
| Proofreaders and Copy Markers | 20 | 19 | -1 | -5\% | 3 | 2 | \$13.35 | \$22.41 | \$34.10 | Bachelor's degree |
| Property, Real Estate, and Community Association Managers | 917 | 935 | 18 | 2\% | 112 | 130 | \$15.75 | \$35.63 | \$67.10 | High school diploma or equivalent |
| Prosthodontists | <10 | <10 |  |  |  |  |  |  |  | Doctoral or professional degree |
| Psychiatric Aides | 356 | 357 | 1 | 0\% | 44 | 45 | \$9.75 | \$14.40 | \$21.00 | High school diploma or equivalent |
| Psychiatric Technicians | 1,942 | 1,845 | -97 | -5\% | 210 | 113 | \$15.45 | \$24.62 | \$31.10 | Postsecondary non-degree award |
| Psychiatrists | 216 | 225 | 9 | 4\% | 27 | 36 | \$54.60 | \$127.23 | \$186.60 | Doctoral or professional degree |
| Public Address System and Other Announcers | 64 | 73 | 9 | 14\% | 7 | 16 | \$10.30 | \$14.59 | \$30.30 | High school diploma or equivalent |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & 2014-19 \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Public Relations and Fundraising Managers | 213 | 235 | 22 | 10\% | 24 | 46 | \$26.65 | \$48.55 | \$90.25 | Bachelor's degree |
| Public Relations Specialists | 687 | 759 | 72 | 10\% | 50 | 122 | \$17.35 | \$30.34 | \$57.20 | Bachelor's degree |
| Pump Operators, Except Wellhead Pumpers | 28 | 29 | 1 | 4\% | 5 | 6 | \$15.05 | \$24.27 | \$35.40 | Less than high school |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 745 | 786 | 41 | 6\% | 71 | 112 | \$18.20 | \$30.06 | \$46.65 | High school diploma or equivalent |
| Purchasing Managers | 195 | 205 | 10 | 5\% | 24 | 34 | \$33.90 | \$54.84 | \$77.65 | Bachelor's degree |
| Radiation Therapists | 41 | 47 | 6 | 15\% | 4 | 10 | \$35.75 | \$55.84 | \$72.95 | Associate's degree |
| Radio and Television Announcers | 72 | 62 | -10 | -14\% | 25 | 15 | \$9.05 | \$16.53 | \$34.90 | Bachelor's degree |
| Radio Operators | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Radio, Cellular, and Tower Equipment Installers and Repairs | 49 | 55 | 6 | 12\% | 4 | 10 | \$19.05 | \$32.85 | \$49.20 | Associate's degree |
| Radiologic Technologists | 501 | 538 | 37 | 7\% | 39 | 76 | \$26.45 | \$40.88 | \$55.40 | Associate's degree |
| Rail Car Repairers | 47 | 43 | -4 | -9\% | 11 | 7 | \$14.10 | \$22.34 | \$29.40 | High school diploma or equivalent |
| Rail Yard Engineers, Dinkey Operators, and Hostlers | 12 | 10 | -2 | -17\% | 4 | 2 | \$11.05 | \$15.93 | \$21.90 | High school diploma or equivalent |
| Railroad Brake, Signal, and Switch Operators | 38 | 38 | 0 | 0\% | 8 | 8 | \$17.20 | \$26.85 | \$35.50 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Railroad Conductors and Yardmasters | 68 | 72 | 4 | 6\% | 10 | 14 | \$17.95 | \$24.74 | \$32.45 | High school diploma or equivalent |
| Rail-Track Laying and Maintenance Equipment Operators | 30 | 33 | 3 | 10\% | 4 | 7 | \$17.00 | \$23.44 | \$29.95 | High school diploma or equivalent |
| Real Estate Brokers | 131 | 130 | -1 | -1\% | 11 | 10 | \$19.25 | \$38.85 | \$97.70 | High school diploma or equivalent |
| Real Estate Sales Agents | 604 | 610 | 6 | 1\% | 44 | 50 | \$13.30 | \$30.62 | \$63.75 | High school diploma or equivalent |
| Receptionists and Information Clerks | 3,529 | 3,708 | 179 | 5\% | 491 | 670 | \$9.90 | \$15.40 | \$23.55 | High school diploma or equivalent |
| Recreation Workers | 2,152 | 2,297 | 145 | 7\% | 134 | 279 | \$8.45 | \$11.06 | \$17.45 | Bachelor's degree |
| Recreational Therapists | 149 | 153 | 4 | 3\% | 16 | 20 | \$22.20 | \$33.88 | \$37.75 | Bachelor's degree |
| Recreational Vehicle Service Technicians | 41 | 30 | -11 | -27\% | 17 | 6 | \$12.45 | \$19.96 | \$29.75 | High school diploma or equivalent |
| Refractory Materials Repairers, Except Brickmasons | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Refuse and Recyclable Material Collectors | 523 | 579 | 56 | 11\% | 58 | 114 | \$11.35 | \$20.47 | \$29.65 | Less than high school |
| Registered Nurses | 10,617 | 11,210 | 593 | 6\% | 1,067 | 1,660 | \$33.05 | \$54.04 | \$71.00 | Associate's degree |
| Rehabilitation Counselors | 495 | 543 | 48 | 10\% | 56 | 104 | \$10.00 | \$13.53 | \$30.15 | Master's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reinforcing Iron and Rebar Workers | 132 | 139 | 7 | 5\% | 13 | 20 | \$15.30 | \$31.17 | \$47.45 | High school diploma or equivalent |
| Reporters and Correspondents | 154 | 118 | -36 | -23\% | 58 | 22 | \$11.65 | \$20.37 | \$33.30 | Bachelor's degree |
| Reservation and Transportation Ticket Agents and Travel Clerks | 160 | 170 | 10 | 6\% | 13 | 23 | \$10.55 | \$15.77 | \$21.50 | High school diploma or equivalent |
| Residential Advisors | 177 | 206 | 29 | 16\% | 43 | 72 | \$9.15 | \$13.38 | \$20.70 | High school diploma or equivalent |
| Respiratory Therapists | 433 | 424 | -9 | -2\% | 44 | 35 | \$28.00 | \$39.31 | \$50.55 | Associate's degree |
| Respiratory Therapy Technicians | 39 | 37 | -2 | -5\% | 4 | 2 | \$18.10 | \$32.25 | \$41.30 | Associate's degree |
| Retail Salespersons | 18,569 | 19,527 | 958 | 5\% | 3,317 | 4,275 | \$8.55 | \$10.89 | \$18.75 | Less than high school |
| Riggers | 31 | 34 | 3 | 10\% | 4 | 7 | \$20.50 | \$28.53 | \$35.45 | High school diploma or equivalent |
| Rock Splitters, Quarry | <10 | <10 |  |  | 0 |  | \$0.00 |  | \$0.00 | High school diploma or equivalent |
| Rolling Machine Setters, Operators, and Tenders, Metal and Plastic | 22 | 24 | 2 | 9\% | 2 | 4 | \$12.00 | \$19.02 | \$29.70 | High school diploma or equivalent |
| Roof Bolters, Mining | 0 | 0 | 0 | 0\% | 0 |  |  |  |  | High school diploma or equivalent |
| Roofers | 699 | 581 | -118 | -17\% | 187 | 69 | \$13.95 | \$22.37 | \$31.65 | Less than high school |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rotary Drill Operators, Oil and Gas | 42 | 41 | -1 | -2\% | 10 | 9 | \$16.25 | \$29.05 | \$37.50 | Less than high school |
| Roustabouts, Oil and Gas | 45 | 47 | 2 | 4\% | 7 | 9 | \$9.25 | \$13.92 | \$20.10 | Less than high school |
| Sailors and Marine Oilers | 15 | 16 | 1 | 7\% | 4 | 5 | \$19.20 | \$21.21 | \$28.35 | Less than high school |
| Sales Engineers | 235 | 249 | 14 | 6\% | 24 | 38 | \$30.00 | \$51.28 | \$79.45 | Bachelor's degree |
| Sales Managers | 1,808 | 1,894 | 86 | 5\% | 201 | 287 | \$25.45 | \$48.41 | \$98.10 | Bachelor's degree |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 4,944 | 5,558 | 614 | 12\% | 521 | 1,135 | \$14.50 | \$29.16 | \$52.95 | High school diploma or equivalent |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 916 | 1,017 | 101 | 11\% | 99 | 200 | \$20.45 | \$39.01 | \$80.55 | Bachelor's degree |
| Sawing Machine Setters, Operators, and Tenders, Wood | 82 | 83 | 1 | 1\% | 15 | 16 | \$8.65 | \$12.31 | \$19.30 | High school diploma or equivalent |
| Secondary School Teachers, Except Special and Career/Technical Education | 3,243 | 3,319 | 76 | 2\% | 457 | 533 | \$21.10 | \$29.01 | \$40.90 | Bachelor's degree |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 8,230 | 8,760 | 530 | 6\% | 520 | 1,050 | \$11.75 | \$18.57 | \$25.75 | High school diploma or equivalent |
| Securities, Commodities, and Financial Services Sales Agents | 1,128 | 1,226 | 98 | 9\% | 141 | 239 | \$16.70 | \$35.09 | \$95.35 | Bachelor's degree |
| Security and Fire Alarm Systems Installers | 91 | 91 | 0 | 0\% | 14 | 14 | \$14.80 | \$20.98 | \$31.35 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Security Guards | 3,362 | 3,683 | 321 | 10\% | 339 | 660 | \$9.55 | \$12.00 | \$18.55 | High school diploma or equivalent |
| Segmental Pavers | 17 | 19 | 2 | 12\% | 1 | 3 | \$13.40 | \$21.71 | \$29.55 | High school diploma or equivalent |
| Self-Enrichment Education Teachers | 960 | 1,041 | 81 | 8\% | 88 | 169 | \$10.60 | \$16.33 | \$28.70 | High school diploma or equivalent |
| Semiconductor Processors | 75 | 90 | 15 | 20\% | 11 | 26 | \$12.05 | \$17.03 | \$24.65 | Associate's degree |
| Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | 2,078 | 2,222 | 144 | 7\% | 379 | 523 | \$13.50 | \$19.19 | \$28.15 | High school diploma or equivalent |
| Septic Tank Servicers and Sewer Pipe Cleaners | 106 | 129 | 23 | 22\% | 13 | 36 | \$12.15 | \$20.70 | \$31.15 | Less than high school |
| Service Unit Operators, Oil, Gas, and Mining | 60 | 61 | 1 | 2\% | 12 | 13 | \$21.30 | \$28.15 | \$42.35 | Less than high school |
| Set and Exhibit Designers | 82 | 89 | 7 | 9\% | 11 | 18 | \$12.70 | \$23.99 | \$31.10 | Bachelor's degree |
| Sewers, Hand | 23 | 23 | 0 | 0\% | 2 | 2 | \$9.15 | \$10.85 | \$16.30 | Less than high school |
| Sewing Machine Operators | 244 | 252 | 8 | 3\% | 22 | 30 | \$9.55 | \$12.03 | \$16.70 | Less than high school |
| Shampooers | 16 | 20 | 4 | 25\% | 1 | 5 | \$8.85 | \$10.45 | \$14.35 | Less than high school |
| Sheet Metal Workers | 415 | 447 | 32 | 8\% | 42 | 74 | \$14.40 | \$24.67 | \$40.35 | High school diploma or equivalent |
| Ship Engineers | 27 | 29 | 2 | 7\% | 6 | 8 | \$30.65 | \$42.64 | \$53.10 | Bachelor's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shipping, Receiving, and Traffic Clerks | 2,508 | 2,597 | 89 | 4\% | 341 | 430 | \$10.00 | \$15.63 | \$23.00 | High school diploma or equivalent |
| Shoe and Leather Workers and Repairers | 21 | 21 | 0 | 0\% | 3 | 3 | \$9.40 | \$10.85 | \$14.20 | High school diploma or equivalent |
| Shoe Machine Operators and Tenders | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Signal and Track Switch Repairers | 18 | 19 | 1 | 6\% | 2 | 3 | \$20.70 | \$29.11 | \$37.45 | High school diploma or equivalent |
| Skincare Specialists | 195 | 236 | 41 | 21\% | 10 | 51 | \$9.40 | \$14.83 | \$31.30 | Postsecondary non-degree award |
| Slaughterers and Meat Packers | 171 | 175 | 4 | 2\% | 24 | 28 | \$10.10 | \$13.61 | \$18.30 | Less than high school |
| Slot Supervisors | 46 | 48 | 2 | 4\% | 5 | 7 | \$10.35 | \$13.97 | \$21.00 | High school diploma or equivalent |
| Social and Community Service Managers | 782 | 886 | 104 | 13\% | 88 | 192 | \$19.60 | \$30.79 | \$51.90 | Bachelor's degree |
| Social and Human Service Assistants | 1,551 | 1,739 | 188 | 12\% | 220 | 408 | \$11.10 | \$15.95 | \$24.00 | High school diploma or equivalent |
| Social Science Research Assistants | 55 | 70 | 15 | 27\% | 12 | 27 | \$13.05 | \$20.86 | \$34.00 | Associate's degree |
| Sociologists | 17 | 21 | 4 | 24\% | 2 | 6 | \$28.20 | \$34.94 | \$51.05 | Master's degree |
| Software Developers, Applications | 1,335 | 1,483 | 148 | 11\% | 91 | 239 | \$30.25 | \$46.14 | \$68.50 | Bachelor's degree |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Software Developers, Systems Software | 1,571 | 1,620 | 49 | 3\% | 126 | 175 | \$34.75 | \$51.65 | \$73.50 | Bachelor's degree |
| Soil and Plant Scientists | 81 | 88 | 7 | 9\% | 14 | 21 | \$18.40 | \$30.18 | \$51.95 | Bachelor's degree |
| Solar Photovoltaic Installers | 152 | 162 | 10 | 7\% | 16 | 26 | \$14.55 | \$21.39 | \$30.05 | High school diploma or equivalent |
| Sound Engineering Technicians | 54 | 56 | 2 | 4\% | 7 | 9 | \$10.05 | \$19.53 | \$38.40 | Postsecondary non-degree award |
| Special Education Teachers, Kindergarten and Elementary School | 535 | 550 | 15 | 3\% | 47 | 62 | \$19.85 | \$27.58 | \$38.45 | Bachelor's degree |
| Special Education Teachers, Middle School | 190 | 194 | 4 | 2\% | 17 | 21 | \$21.85 | \$27.50 | \$39.10 | Bachelor's degree |
| Special Education Teachers, Preschool | 100 | 107 | 7 | 7\% | 9 | 16 | \$18.20 | \$29.00 | \$45.15 | Bachelor's degree |
| Special Education Teachers, Secondary School | 390 | 396 | 6 | 2\% | 34 | 40 | \$20.55 | \$26.12 | \$36.90 | Bachelor's degree |
| Speech-Language Pathologists | 327 | 356 | 29 | 9\% | 26 | 55 | \$26.65 | \$38.14 | \$49.80 | Master's degree |
| Stationary Engineers and Boiler Operators | 207 | 211 | 4 | 2\% | 34 | 38 | \$23.60 | \$32.66 | \$42.85 | High school diploma or equivalent |
| Statistical Assistants | 31 | 33 | 2 | 6\% | 5 | 7 | \$21.90 | \$25.69 | \$31.15 | Bachelor's degree |
| Statisticians | 82 | 96 | 14 | 17\% | 14 | 28 | \$26.25 | \$44.08 | \$66.40 | Master's degree |
| Stock Clerks and Order Fillers | 7,680 | 7,929 | 249 | 3\% | 1,199 | 1,448 | \$8.55 | \$12.04 | \$21.00 | Less than high school |
| Stonemasons | 41 | 44 | 3 | 7\% | 3 | 6 | \$11.15 | \$16.82 | \$24.70 | High school diploma or equivalent |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Structural Iron and Steel Workers | 306 | 335 | 29 | 9\% | 55 | 84 | \$17.75 | \$32.93 | \$44.80 | High school diploma or equivalent |
| Structural Metal Fabricators and Fitters | 183 | 194 | 11 | 6\% | 37 | 48 | \$12.25 | \$18.22 | \$24.45 | High school diploma or equivalent |
| Substance Abuse and Behavioral Disorder Counselors | 463 | 494 | 31 | 7\% | 53 | 84 | \$12.05 | \$16.53 | \$27.15 | High school diploma or equivalent |
| Substitute Teachers | 4,026 | 4,092 | 66 | 2\% | 350 | 416 | \$13.80 | \$17.22 | \$23.00 | N/A |
| Subway and Streetcar Operators | 119 | 122 | 3 | 3\% | 19 | 22 | \$21.30 | \$34.84 | \$37.90 | High school diploma or equivalent |
| Surgeons | 178 | 186 | 8 | 4\% | 24 | 32 | \$54.55 | \$87.86 | \$160.95 | Doctoral or professional degree |
| Surgical Technologists | 534 | 587 | 53 | 10\% | 28 | 81 | \$21.95 | \$28.72 | \$37.20 | Postsecondary non-degree award |
| Survey Researchers | 42 | 50 | 8 | 19\% | 3 | 11 | \$18.25 | \$28.04 | \$39.10 | Master's degree |
| Surveying and Mapping Technicians | 153 | 162 | 9 | 6\% | 17 | 26 | \$21.15 | \$27.09 | \$39.90 | High school diploma or equivalent |
| Surveyors | 110 | 119 | 9 | 8\% | 13 | 22 | \$25.20 | \$36.70 | \$51.10 | Bachelor's degree |
| Switchboard Operators, Including Answering Service | 460 | 441 | -19 | -4\% | 61 | 42 | \$9.75 | \$14.13 | \$20.55 | High school diploma or equivalent |
| Tailors, Dressmakers, and Custom Sewers | 118 | 124 | 6 | 5\% | 6 | 12 | \$9.10 | \$14.16 | \$23.30 | Less than high school |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tank Car, Truck, and Ship Loaders | 34 | 34 | 0 | 0\% | 5 | 5 | \$14.65 | \$27.84 | \$41.70 | Less than high school |
| Tapers | 137 | 100 | -37 | -27\% | 43 | 6 | \$16.40 | \$26.94 | \$42.55 | Less than high school |
| Tax Examiners and Collectors, and Revenue Agents | 92 | 93 | 1 | 1\% | 16 | 17 | \$20.00 | \$30.80 | \$49.80 | Bachelor's degree |
| Tax Preparers | 179 | 181 | 2 | 1\% | 23 | 25 | \$18.50 | \$27.65 | \$43.55 | High school diploma or equivalent |
| Taxi Drivers and Chauffeurs | 870 | 1,062 | 192 | 22\% | 59 | 251 | \$8.90 | \$10.85 | \$15.50 | Less than high school |
| Teacher Assistants | 4,614 | 4,761 | 147 | 3\% | 536 | 683 | \$9.90 | \$14.70 | \$18.50 | Some college, no degree |
| Team Assemblers | 2,083 | 2,143 | 60 | 3\% | 190 | 250 | \$9.40 | \$13.35 | \$19.75 | High school diploma or equivalent |
| Technical Writers | 134 | 151 | 17 | 13\% | 22 | 39 | \$25.15 | \$36.52 | \$50.00 | Bachelor's degree |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 571 | 619 | 48 | 8\% | 43 | 91 | \$14.55 | \$29.66 | \$38.05 | Postsecondary non-degree award |
| Telecommunications Line Installers and Repairers | 425 | 478 | 53 | 12\% | 57 | 110 | \$18.75 | \$32.40 | \$38.75 | High school diploma or equivalent |
| Telemarketers | 377 | 426 | 49 | 13\% | 43 | 92 | \$10.65 | \$14.04 | \$24.25 | Less than high school |
| Telephone Operators | 49 | 47 | -2 | -4\% | 9 | 7 | \$14.70 | \$24.86 | \$36.05 | High school diploma or equivalent |


| Greater North Bay Region <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tellers | 1,692 | 1,884 | 192 | 11\% | 425 | 617 | \$10.40 | \$13.35 | \$17.70 | High school diploma or equivalent |
| Terrazzo Workers and Finishers | 29 | 30 | 1 | 3\% | 2 | 3 | \$9.20 | \$14.91 | \$23.20 | High school diploma or equivalent |
| Textile Bleaching and Dyeing Machine Operators and Tenders | 11 | 16 | 5 | 45\% | 1 | 6 |  |  |  | High school diploma or equivalent |
| Textile Cutting Machine Setters, Operators, and Tenders | 22 | 23 | 1 | 5\% | 3 | 4 | \$8.50 | \$9.58 | \$15.15 | High school diploma or equivalent |
| Textile Knitting and Weaving Machine Setters, Operators, and Tenders | <10 | <10 |  |  | 0 |  |  |  |  | High school diploma or equivalent |
| Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders | 14 | 19 | 5 | 36\% | 2 | 7 | \$8.15 | \$9.07 | \$11.15 | High school diploma or equivalent |
| Tile and Marble Setters | 296 | 302 | 6 | 2\% | 32 | 38 | \$14.20 | \$20.35 | \$34.70 | Less than high school |
| Timing Device Assemblers and Adjusters | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Tire Builders | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Tire Repairers and Changers | 315 | 338 | 23 | 7\% | 60 | 83 | \$9.50 | \$13.44 | \$19.60 | High school diploma or equivalent |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Title Examiners, Abstractors, and Searchers | 128 | 119 | -9 | -7\% | 21 | 12 | \$22.95 | \$37.05 | \$49.50 | High school diploma or equivalent |
| Tool and Die Makers | 40 | 49 | 9 | 23\% | 1 | 10 | \$15.20 | \$23.81 | \$35.65 | High school diploma or equivalent |
| Tool Grinders, Filers, and Sharpeners | 18 | 19 | 1 | 6\% | 2 | 3 | \$8.25 | \$9.81 | \$14.20 | High school diploma or equivalent |
| Tour Guides and Escorts | 180 | 207 | 27 | 15\% | 48 | 75 | \$9.60 | \$11.79 | \$20.10 | High school diploma or equivalent |
| Traffic Technicians | 11 | 12 | 1 | 9\% | 2 | 3 | \$0.00 |  | \$0.00 | High school diploma or equivalent |
| Training and Development Managers | 89 | 94 | 5 | 6\% | 13 | 18 | \$29.75 | \$49.72 | \$84.95 | Bachelor's degree |
| Training and Development Specialists | 552 | 604 | 52 | 9\% | 54 | 106 | \$16.75 | \$29.16 | \$48.70 | Bachelor's degree |
| Transit and Railroad Police | 11 | 11 | 0 | 0\% | 2 | 2 | \$36.80 | \$42.81 | \$51.95 | High school diploma or equivalent |
| Transportation Attendants, Except Flight Attendants | 43 | 48 | 5 | 12\% | 4 | 9 | \$13.90 | \$18.98 | \$30.00 | High school diploma or equivalent |
| Transportation Inspectors | 71 | 79 | 8 | 11\% | 12 | 20 | \$17.05 | \$30.29 | \$50.30 | High school diploma or equivalent |
| Transportation Security Screeners | 33 | 36 | 3 | 9\% | 4 | 7 | \$18.80 | \$29.62 | \$34.20 | High school diploma or equivalent |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transportation, Storage, and Distribution Managers | 362 | 386 | 24 | 7\% | 43 | 67 | \$26.00 | \$41.06 | \$65.95 | High school diploma or equivalent |
| Travel Agents | 216 | 201 | -15 | -7\% | 38 | 23 | \$14.40 | \$21.49 | \$36.65 | High school diploma or equivalent |
| Travel Guides | 29 | 29 | 0 | 0\% | 9 | 9 | \$9.45 | \$14.78 | \$30.50 | High school diploma or equivalent |
| Tree Trimmers and Pruners | 416 | 424 | 8 | 2\% | 63 | 71 | \$14.50 | \$20.36 | \$27.00 | High school diploma or equivalent |
| Umpires, Referees, and Other Sports Officials | 54 | 58 | 4 | 7\% | 8 | 12 | \$12.35 | \$15.92 | \$24.65 | High school diploma or equivalent |
| Upholsterers | 79 | 76 | -3 | -4\% | 23 | 20 | \$10.00 | \$15.34 | \$23.10 | High school diploma or equivalent |
| Urban and Regional Planners | 343 | 352 | 9 | 3\% | 78 | 87 | \$26.50 | \$36.54 | \$53.00 | Master's degree |
| Ushers, Lobby Attendants, and Ticket Takers | 519 | 531 | 12 | 2\% | 146 | 158 | \$8.25 | \$9.96 | \$14.25 | Less than high school |
| Veterinarians | 260 | 278 | 18 | 7\% | 47 | 65 | \$30.75 | \$50.95 | \$78.40 | Doctoral or professional degree |
| Veterinary Assistants and Laboratory Animal Caretakers | 401 | 424 | 23 | 6\% | 45 | 68 | \$9.15 | \$12.73 | \$17.40 | High school diploma or equivalent |
| Veterinary Technologists and Technicians | 482 | 542 | 60 | 12\% | 27 | 87 | \$12.55 | \$16.41 | \$22.00 | Associate's degree |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Waiters and Waitresses | 10,831 | 11,741 | 910 | 8\% | 2,750 | 3,660 | \$8.25 | \$9.19 | \$17.30 | Less than high school |
| Watch Repairers | <10 | <10 |  |  |  |  |  |  |  | High school diploma or equivalent |
| Water and Wastewater Treatment Plant and System Operators | 549 | 568 | 19 | 3\% | 102 | 121 | \$21.55 | \$31.43 | \$41.60 | High school diploma or equivalent |
| Web Developers | 437 | 466 | 29 | 7\% | 36 | 65 | \$17.65 | \$30.44 | \$50.55 | Associate's degree |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 530 | 573 | 43 | 8\% | 62 | 105 | \$9.20 | \$14.46 | \$22.10 | High school diploma or equivalent |
| Welders, Cutters, Solderers, and Brazers | 678 | 710 | 32 | 5\% | 86 | 118 | \$13.70 | \$23.97 | \$35.80 | High school diploma or equivalent |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | 83 | 90 | 7 | 8\% | 10 | 17 | \$11.30 | \$17.67 | \$27.05 | High school diploma or equivalent |
| Wellhead Pumpers | <10 | <10 |  |  |  |  |  |  |  | Less than high school |
| Wholesale and Retail Buyers, Except Farm Products | 524 | 556 | 32 | 6\% | 68 | 100 | \$14.75 | \$23.14 | \$37.15 | High school diploma or equivalent |
| Wind Turbine Service Technicians | 13 | 14 | 1 | 8\% | 1 | 2 | \$25.25 | \$33.48 | \$42.25 | Some college, no degree |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 198 | 183 | -15 | -8\% | 36 | 21 | \$9.75 | \$14.40 | \$19.05 | High school diploma or equivalent |


| Greater North Bay Region Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 |  | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Word Processors and Typists | 820 | 726 | -94 | -11\% | 108 | 14 | \$15.15 | \$18.73 | \$22.85 | High school diploma or equivalent |
| Writers and Authors | 185 | 209 | 24 | 13\% | 22 | 46 | \$12.60 | \$25.31 | \$49.60 | Bachelor's degree |
| Zoologists and Wildlife Biologists | 86 | 91 | 5 | 6\% | 12 | 17 | \$18.95 | \$32.33 | \$61.05 | Bachelor's degree |
| Total | 538,823 | 571,652 | 32829 | 6\% | 71,309 | 104,138 | \$14.60 | \$22.40 | \$35.40 |  |

## Occupational Employment Projections for Solano County

Includes all occupations with 25+ jobs

| Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accountants and Auditors | 610 | 660 | 50 | 8\% | 95 | 145 | \$23.25 | \$31.75 | \$47.85 | Bachelor's degree |
| Actors | 84 | 103 | 19 | 23\% | 15 | 34 | \$8.00 | \$14.67 | \$17.55 | Some college, no degree |
| Administrative Law Judges, Adjudicators, and Hearing Officers | 36 | 36 | 0 | 0\% | 3 | 3 | \$37.05 | \$58.63 | \$64.60 | Doctoral or professional degree |
| Administrative Services Managers | 239 | 259 | 20 | 8\% | 21 | 41 | \$23.95 | \$40.70 | \$61.40 | Bachelor's degree |
| Adult Basic and Secondary Education and Literacy Teachers and Instructors | 63 | 65 | 2 | 3\% | 6 | 8 | \$16.35 | \$25.71 | \$43.05 | Bachelor's degree |
| Advertising Sales Agents | 147 | 158 | 11 | 7\% | 24 | 35 | \$11.80 | \$20.83 | \$36.35 | High school diploma or equivalent |
| Aerospace Engineers | 59 | 64 | 5 | 8\% | 8 | 13 | \$27.45 | \$46.53 | \$67.20 | Bachelor's degree |
| Agricultural Equipment Operators | 69 | 65 | -4 | -6\% | 14 | 10 | \$12.05 | \$16.06 | \$21.80 | Less than high school |
| Air Traffic Controllers | 74 | 75 | 1 | 1\% | 17 | 18 | \$24.30 | \$46.76 | \$56.00 | Associate's degree |
| Aircraft Mechanics and Service Technicians | 80 | 80 | 0 | 0\% | 12 | 12 | \$20.30 | \$31.67 | \$38.40 | Postsecondary non-degree award |
| Amusement and Recreation Attendants | 710 | 739 | 29 | 4\% | 182 | 211 | \$8.20 | \$8.86 | \$11.10 | Less than high school |
| Anesthesiologists | 30 | 32 | 2 | 7\% | 4 | 6 | \$52.30 | \$125.67 | \$200.70 | Doctoral or professional degree |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \begin{array}{c} \text { Percent } \\ \text { Change } \end{array} \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Animal Control Workers | 26 | 27 | 1 | 4\% | 3 | 4 | \$14.20 | \$24.35 | \$26.65 | High school diploma or equivalent |
| Appraisers and Assessors of Real Estate | 47 | 50 | 3 | 6\% | 2 | 5 | \$12.15 | \$22.15 | \$39.00 | Bachelor's degree |
| Architects, Except Landscape and Naval | 32 | 37 | 5 | 16\% | 4 | 9 | \$13.85 | \$23.76 | \$38.60 | Bachelor's degree |
| Architectural and Civil Drafters | 27 | 30 | 3 | 11\% | 2 | 5 | \$16.10 | \$26.25 | \$40.35 | Associate's degree |
| Architectural and Engineering Managers | 109 | 124 | 15 | 14\% | 14 | 29 | \$33.55 | \$58.27 | \$105.20 | Bachelor's degree |
| Audio and Video Equipment Technicians | 78 | 94 | 16 | 21\% | 7 | 23 | \$12.15 | \$21.79 | \$29.95 | Postsecondary non-degree award |
| Automotive and Watercraft Service Attendants | 174 | 204 | 30 | 17\% | 28 | 58 | \$9.65 | \$11.77 | \$20.10 | Less than high school |
| Automotive Body and Related Repairers | 128 | 145 | 17 | 13\% | 14 | 31 | \$13.00 | \$23.69 | \$30.10 | High school diploma or equivalent |
| Automotive Service Technicians and Mechanics | 734 | 773 | 39 | 5\% | 95 | 134 | \$11.10 | \$19.05 | \$33.35 | High school diploma or equivalent |
| Bakers | 249 | 266 | 17 | 7\% | 31 | 48 | \$8.65 | \$12.36 | \$21.60 | Less than high school |
| Bartenders | 313 | 340 | 27 | 9\% | 60 | 87 | \$8.35 | \$9.12 | \$16.00 | Less than high school |
| Bill and Account Collectors | 269 | 331 | 62 | 23\% | 44 | 106 | \$12.10 | \$17.89 | \$26.40 | High school diploma or equivalent |
| Billing and Posting Clerks | 407 | 456 | 49 | 12\% | 40 | 89 | \$12.95 | \$16.98 | \$24.80 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \begin{array}{c} \text { Percent } \\ \text { Change } \end{array} \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Biochemists and Biophysicists | 121 | 148 | 27 | 22\% | 20 | 47 | \$20.15 | \$37.39 | \$88.50 | Doctoral or professional degree |
| Biological Technicians | 72 | 95 | 23 | 32\% | 13 | 36 | \$14.20 | \$18.74 | \$30.50 | Bachelor's degree |
| Biomedical Engineers | 104 | 131 | 27 | 26\% | 16 | 43 | \$25.90 | \$43.41 | \$68.25 | Bachelor's degree |
| Boilermakers | 41 | 41 | 0 | 0\% | 10 | 10 | \$10.80 | \$19.55 | \$24.55 | High school diploma or equivalent |
| Bookkeeping, Accounting, and Auditing Clerks | 1,548 | 1,665 | 117 | 8\% | 74 | 191 | \$11.80 | \$19.04 | \$27.65 | High school diploma or equivalent |
| Brickmasons and Blockmasons | 46 | 37 | -9 | -20\% | 11 | 2 | \$14.05 | \$27.09 | \$40.00 | High school diploma or equivalent |
| Budget Analysts | 50 | 51 | 1 | 2\% | 11 | 12 | \$30.60 | \$40.30 | \$51.25 | Bachelor's degree |
| Bus and Truck Mechanics and Diesel Engine Specialists | 214 | 236 | 22 | 10\% | 24 | 46 | \$16.75 | \$25.44 | \$34.65 | High school diploma or equivalent |
| Bus Drivers, School or Special Client | 316 | 356 | 40 | 13\% | 31 | 71 | \$8.85 | \$14.03 | \$17.75 | High school diploma or equivalent |
| Bus Drivers, Transit and Intercity | 208 | 240 | 32 | 15\% | 21 | 53 | \$10.25 | \$17.94 | \$23.70 | High school diploma or equivalent |
| Butchers and Meat Cutters | 253 | 259 | 6 | 2\% | 32 | 38 | \$10.40 | \$18.12 | \$23.70 | Less than high school |
| Cabinetmakers and Bench Carpenters | 69 | 64 | -5 | -7\% | 8 | 3 | \$9.45 | \$14.28 | \$22.10 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cardiovascular Technologists and Technicians | 49 | 52 | 3 | 6\% | 4 | 7 | \$23.75 | \$27.79 | \$42.75 | Associate's degree |
| Cargo and Freight Agents | 42 | 60 | 18 | 43\% | 7 | 25 | \$14.05 | \$23.06 | \$32.00 | High school diploma or equivalent |
| Carpenters | 934 | 1,046 | 112 | 12\% | 61 | 173 | \$15.10 | \$26.58 | \$46.95 | High school diploma or equivalent |
| Carpet Installers | 52 | 46 | -6 | -12\% | 10 | 4 | \$9.25 | \$17.08 | \$31.60 | Less than high school |
| Cashiers | 3,592 | 3,701 | 109 | 3\% | 790 | 899 | \$8.60 | \$10.64 | \$20.30 | Less than high school |
| Cement Masons and Concrete Finishers | 102 | 92 | -10 | -10\% | 16 | 6 | \$15.35 | \$29.77 | \$35.70 | Less than high school |
| Chefs and Head Cooks | 47 | 53 | 6 | 13\% | 4 | 10 | \$9.85 | \$15.67 | \$34.15 | High school diploma or equivalent |
| Chemical Engineers | 39 | 43 | 4 | 10\% | 5 | 9 | \$28.65 | \$47.64 | \$73.95 | Bachelor's degree |
| Chemical Equipment Operators and Tenders | 103 | 118 | 15 | 15\% | 19 | 34 | \$13.85 | \$27.04 | \$42.85 | High school diploma or equivalent |
| Chemical Plant and System Operators | 26 | 30 | 4 | 15\% | 5 | 9 | \$15.20 | \$29.48 | \$42.60 | High school diploma or equivalent |
| Chemical Technicians | 55 | 93 | 38 | 69\% | 10 | 48 | \$10.25 | \$18.06 | \$32.45 | Associate's degree |
| Chemists | 280 | 345 | 65 | 23\% | 41 | 106 | \$21.45 | \$34.74 | \$56.70 | Bachelor's degree |
| Chief Executives | 286 | 298 | 12 | 4\% | 32 | 44 | \$30.95 | \$61.01 | \$115.45 | Bachelor's degree |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Child, Family, and School Social Workers | 97 | 112 | 15 | 15\% | 12 | 27 | \$18.90 | \$23.87 | \$42.25 | Bachelor's degree |
| Childcare Workers | 661 | 726 | 65 | 10\% | 102 | 167 | \$9.35 | \$12.63 | \$16.05 | High school diploma or equivalent |
| Civil Engineering Technicians | 39 | 44 | 5 | 13\% | 4 | 9 | \$16.55 | \$30.36 | \$40.90 | Associate's degree |
| Civil Engineers | 179 | 206 | 27 | 15\% | 23 | 50 | \$25.75 | \$43.95 | \$70.55 | Bachelor's degree |
| Claims Adjusters, Examiners, and Investigators | 234 | 246 | 12 | 5\% | 29 | 41 | \$26.30 | \$32.88 | \$41.40 | High school diploma or equivalent |
| Cleaners of Vehicles and Equipment | 388 | 439 | 51 | 13\% | 58 | 109 | \$8.35 | \$9.24 | \$17.35 | Less than high school |
| Clergy | 142 | 151 | 9 | 6\% | 15 | 24 | \$10.90 | \$23.59 | \$40.70 | Bachelor's degree |
| Clinical, Counseling, and School Psychologists | 212 | 225 | 13 | 6\% | 30 | 43 | \$32.40 | \$47.01 | \$56.90 | Doctoral or professional degree |
| Coaches and Scouts | 80 | 84 | 4 | 5\% | 13 | 17 | \$12.20 | \$23.55 | \$34.15 | Bachelor's degree |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 66 | 69 | 3 | 5\% | 7 | 10 | \$8.00 | \$11.74 | \$21.20 | High school diploma or equivalent |
| Combined Food Preparation and Serving Workers, Including Fast Food | 3,397 | 3,779 | 382 | 11\% | 692 | 1,074 | \$8.30 | \$9.01 | \$12.20 | Less than high school |
| Community Health Workers | 46 | 53 | 7 | 15\% | 7 | 14 | \$13.70 | \$21.21 | \$34.50 | High school diploma or equivalent |
| Compensation, Benefits, and Job Analysis Specialists | 113 | 114 | 1 | 1\% | 10 | 11 | \$22.85 | \$30.14 | \$33.90 | Bachelor's degree |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Compliance Officers | 148 | 162 | 14 | 9\% | 15 | 29 | \$19.65 | \$31.61 | \$59.15 | Bachelor's degree |
| Computer and Information Systems Managers | 146 | 161 | 15 | 10\% | 11 | 26 | \$39.50 | \$51.93 | \$83.35 | Bachelor's degree |
| Computer Network Support Specialists | 83 | 86 | 3 | 4\% | 6 | 9 | \$20.45 | \$32.43 | \$48.85 | Associate's degree |
| Computer Operators | 50 | 45 | -5 | -10\% | 7 | 2 | \$8.70 | \$25.06 | \$29.40 | High school diploma or equivalent |
| Computer Programmers | 84 | 92 | 8 | 10\% | 11 | 19 | \$24.55 | \$40.00 | \$57.15 | Bachelor's degree |
| Computer Systems Analysts | 454 | 483 | 29 | 6\% | 37 | 66 | \$28.60 | \$37.72 | \$47.20 | Bachelor's degree |
| Computer User Support Specialists | 233 | 257 | 24 | 10\% | 20 | 44 | \$18.70 | \$27.52 | \$43.35 | Some college, no degree |
| Computer, Automated Teller, and Office Machine Repairers | 51 | 58 | 7 | 14\% | 6 | 13 | \$11.85 | \$15.58 | \$24.80 | Some college, no degree |
| Computer-Controlled Machine Tool Operators, Metal and Plastic | 156 | 168 | 12 | 8\% | 23 | 35 | \$13.00 | \$25.44 | \$28.90 | High school diploma or equivalent |
| Conservation Scientists | 30 | 30 | 0 | 0\% | 5 | 5 | \$17.90 | \$27.72 | \$41.75 | Bachelor's degree |
| Construction and Building Inspectors | 63 | 71 | 8 | 13\% | 8 | 16 | \$15.05 | \$33.21 | \$42.55 | High school diploma or equivalent |
| Construction Laborers | 1,022 | 1,158 | 136 | 13\% | 118 | 254 | \$13.35 | \$22.99 | \$31.55 | Less than high school |
| Construction Managers | 282 | 324 | 42 | 15\% | 24 | 66 | \$31.00 | \$45.71 | \$71.35 | Bachelor's degree |
| Control and Valve Installers and Repairers, Except Mechanical Door | 72 | 79 | 7 | 10\% | 13 | 20 | \$18.85 | \$31.39 | \$41.05 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cooks, Fast Food | 1,382 | 1,424 | 42 | 3\% | 140 | 182 | \$8.30 | \$9.01 | \$12.05 | Less than high school |
| Cooks, Institution and Cafeteria | 337 | 362 | 25 | 7\% | 34 | 59 | \$9.60 | \$14.26 | \$23.60 | Less than high school |
| Cooks, Restaurant | 758 | 881 | 123 | 16\% | 82 | 205 | \$8.55 | \$10.70 | \$15.05 | Less than high school |
| Cooks, Short Order | 267 | 272 | 5 | 2\% | 27 | 32 | \$9.20 | \$11.38 | \$16.80 | Less than high school |
| Correctional Officers and Jailers | 1,160 | 1,183 | 23 | 2\% | 156 | 179 | \$21.30 | \$45.26 | \$66.50 | High school diploma or equivalent |
| Correspondence Clerks | 57 | 59 | 2 | 4\% | 7 | 9 | \$13.50 | \$18.64 | \$23.85 | High school diploma or equivalent |
| Cost Estimators | 279 | 312 | 33 | 12\% | 47 | 80 | \$19.35 | \$33.96 | \$54.95 | Bachelor's degree |
| Counter and Rental Clerks | 760 | 749 | -11 | -1\% | 110 | 99 | \$9.05 | \$12.06 | \$22.15 | Less than high school |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 577 | 597 | 20 | 3\% | 180 | 200 | \$8.25 | \$8.97 | \$14.00 | Less than high school |
| Couriers and Messengers | 54 | 61 | 7 | 13\% | 4 | 11 | \$9.60 | \$12.38 | \$20.90 | High school diploma or equivalent |
| Court Reporters | 86 | 92 | 6 | 7\% | 8 | 14 | \$20.00 | \$33.72 | \$41.80 | Postsecondary non-degree award |
| Court, Municipal, and License Clerks | 311 | 327 | 16 | 5\% | 25 | 41 | \$16.40 | \$21.79 | \$28.40 | High school diploma or equivalent |
| Crane and Tower Operators | 25 | 28 | 3 | 12\% | 4 | 7 | \$21.90 | \$37.93 | \$45.30 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Analysts | 25 | 30 | 5 | 20\% | 3 | 8 | \$21.30 | \$35.10 | \$61.40 | Bachelor's degree |
| Credit Authorizers, Checkers, and Clerks | 26 | 28 | 2 | 8\% | 2 | 4 | \$13.30 | \$20.07 | \$27.45 | High school diploma or equivalent |
| Credit Counselors | 50 | 53 | 3 | 6\% | 5 | 8 | \$15.60 | \$21.71 | \$36.55 | Bachelor's degree |
| Crossing Guards | 93 | 100 | 7 | 8\% | 7 | 14 | \$9.25 | \$17.33 | \$19.05 | High school diploma or equivalent |
| Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders | 30 | 30 | 0 | 0\% | 4 | 4 | \$9.70 | \$17.59 | \$29.00 | High school diploma or equivalent |
| Customer Service Representatives | 1,227 | 1,429 | 202 | 16\% | 184 | 386 | \$10.45 | \$16.73 | \$25.75 | High school diploma or equivalent |
| Cutting and Slicing Machine Setters, Operators, and Tenders | 34 | 34 | 0 | 0\% | 3 | 3 | \$9.80 | \$16.97 | \$26.60 | High school diploma or equivalent |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 61 | 61 | 0 | 0\% | 4 | 4 | \$11.10 | \$17.51 | \$28.00 | High school diploma or equivalent |
| Data Entry Keyers | 122 | 110 | -12 | -10\% | 19 | 7 | \$8.75 | \$13.91 | \$20.90 | High school diploma or equivalent |
| Database Administrators | 70 | 74 | 4 | 6\% | 7 | 11 | \$23.25 | \$36.91 | \$53.95 | Bachelor's degree |
| Demonstrators and Product Promoters | 153 | 166 | 13 | 8\% | 22 | 35 | \$9.85 | \$11.30 | \$16.80 | High school diploma or equivalent |
| Dental Assistants | 618 | 647 | 29 | 5\% | 66 | 95 | \$16.00 | \$20.52 | \$25.85 | Postsecondary non-degree award |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \begin{array}{c} \text { Percent } \\ \text { Change } \end{array} \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dental Hygienists | 247 | 268 | 21 | 9\% | 33 | 54 | \$37.30 | \$54.61 | \$58.70 | Associate's degree |
| Dental Laboratory Technicians | 40 | 46 | 6 | 15\% | 7 | 13 | \$10.35 | \$19.21 | \$29.60 | High school diploma or equivalent |
| Dentists, General | 65 | 73 | 8 | 12\% | 8 | 16 | \$27.65 | \$98.46 | \$149.45 | Doctoral or professional degree |
| Detectives and Criminal Investigators | 54 | 56 | 2 | 4\% | 7 | 9 | \$30.90 | \$36.89 | \$61.45 | High school diploma or equivalent |
| Diagnostic Medical Sonographers | 72 | 83 | 11 | 15\% | 5 | 16 | \$16.25 | \$48.25 | \$59.60 | Associate's degree |
| Dietetic Technicians | 31 | 33 | 2 | 6\% | 1 | 3 | \$12.15 | \$20.59 | \$27.75 | Associate's degree |
| Dietitians and Nutritionists | 67 | 84 | 17 | 25\% | 5 | 22 | \$29.20 | \$38.82 | \$49.20 | Bachelor's degree |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 486 | 525 | 39 | 8\% | 111 | 150 | \$8.40 | \$9.43 | \$11.20 | Less than high school |
| Directors, Religious Activities and Education | 69 | 72 | 3 | 4\% | 12 | 15 | \$11.55 | \$22.90 | \$46.35 | Bachelor's degree |
| Dishwashers | 612 | 661 | 49 | 8\% | 141 | 190 | \$8.30 | \$8.93 | \$10.60 | Less than high school |
| Dispatchers, Except Police, Fire, and Ambulance | 147 | 168 | 21 | 14\% | 23 | 44 | \$13.15 | \$18.69 | \$45.30 | High school diploma or equivalent |
| Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 40 | 37 | -3 | -8\% | 7 | 4 | \$10.75 | \$16.04 | \$18.75 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Driver/Sales Workers | 405 | 425 | 20 | 5\% | 33 | 53 | \$8.50 | \$9.36 | \$21.50 | High school diploma or equivalent |
| Drywall and Ceiling Tile Installers | 224 | 132 | -92 | -41\% | 100 | 8 | \$15.10 | \$24.39 | \$35.20 | Less than high school |
| Earth Drillers, Except Oil and Gas | 43 | 57 | 14 | 33\% | 7 | 21 | \$13.65 | \$22.66 | \$31.55 | High school diploma or equivalent |
| Editors | 46 | 47 | 1 | 2\% | 6 | 7 | \$15.60 | \$27.11 | \$39.15 | Bachelor's degree |
| Education Administrators, Elementary and Secondary School | 195 | 199 | 4 | 2\% | 26 | 30 | \$32.15 | \$43.44 | \$56.75 | Master's degree |
| Education Administrators, Postsecondary | 144 | 154 | 10 | 7\% | 20 | 30 | \$30.95 | \$47.50 | \$71.10 | Master's degree |
| Education Administrators, Preschool and Childcare Center/Program | 198 | 203 | 5 | 3\% | 27 | 32 | \$12.10 | \$14.05 | \$39.75 | Bachelor's degree |
| Educational, Guidance, School, and Vocational Counselors | 228 | 235 | 7 | 3\% | 25 | 32 | \$10.65 | \$24.70 | \$46.30 | Master's degree |
| Electrical and Electronic Equipment Assemblers | 45 | 51 | 6 | 13\% | 3 | 9 | \$8.70 | \$16.26 | \$29.80 | High school diploma or equivalent |
| Electrical and Electronics Engineering Technicians | 52 | 65 | 13 | 25\% | 6 | 19 | \$16.80 | \$26.43 | \$41.10 | Associate's degree |
| Electrical and Electronics Repairers, Commercial and Industrial Equipment | 56 | 60 | 4 | 7\% | 5 | 9 | \$16.25 | \$33.14 | \$36.80 | Postsecondary non-degree award |
| Electrical Engineers | 50 | 61 | 11 | 22\% | 6 | 17 | \$37.40 | \$50.73 | \$72.15 | Bachelor's degree |
| Electrical Power-Line Installers and Repairers | 170 | 207 | 37 | 22\% | 34 | 71 | \$24.60 | \$43.94 | \$53.15 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & 2014-19 \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electricians | 445 | 446 | 1 | 0\% | 48 | 49 | \$16.70 | \$31.40 | \$58.10 | High school diploma or equivalent |
| Electromechanical Equipment Assemblers | 27 | 28 | 1 | 4\% | 2 | 3 | \$17.60 | \$29.65 | \$48.55 | High school diploma or equivalent |
| Electronics Engineers, Except Computer | 52 | 58 | 6 | 12\% | 6 | 12 | \$27.90 | \$47.16 | \$72.25 | Bachelor's degree |
| Elementary School Teachers, Except Special Education | 1,031 | 1,076 | 45 | 4\% | 117 | 162 | \$20.20 | \$30.55 | \$43.45 | Bachelor's degree |
| Eligibility Interviewers, Government Programs | 316 | 331 | 15 | 5\% | 33 | 48 | \$16.75 | \$20.83 | \$25.60 | High school diploma or equivalent |
| Emergency Medical Technicians and Paramedics | 221 | 266 | 45 | 20\% | 34 | 79 | \$11.05 | \$16.80 | \$22.50 | Postsecondary non-degree award |
| Environmental Engineers | 28 | 32 | 4 | 14\% | 4 | 8 | \$32.75 | \$45.82 | \$58.85 | Bachelor's degree |
| Environmental Scientists and Specialists, Including Health | 69 | 80 | 11 | 16\% | 12 | 23 | \$31.95 | \$48.83 | \$56.60 | Bachelor's degree |
| Excavating and Loading Machine and Dragline Operators | 30 | 34 | 4 | 13\% | 1 | 5 | \$14.75 | \$23.92 | \$37.20 | High school diploma or equivalent |
| Executive Secretaries and Executive Administrative Assistants | 594 | 612 | 18 | 3\% | 37 | 55 | \$16.35 | \$23.11 | \$33.75 | High school diploma or equivalent |
| Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | 32 | 30 | -2 | -6\% | 5 | 3 | \$10.15 | \$17.50 | \$27.35 | High school diploma or equivalent |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 81 | 87 | 6 | 7\% | 11 | 17 | \$10.35 | \$15.72 | \$21.15 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Family and General Practitioners | 95 | 109 | 14 | 15\% | 13 | 27 | \$57.20 | \$73.46 | \$132.55 | Doctoral or professional degree |
| Farmers, Ranchers, and Other Agricultural Managers | 84 | 76 | -8 | -10\% | 14 | 6 | \$22.30 | \$41.61 | \$62.70 | High school diploma or equivalent |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 1,014 | 870 | -144 | -14\% | 283 | 139 | \$8.30 | \$8.97 | \$11.10 | Less than high school |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 78 | 73 | -5 | -6\% | 16 | 11 | \$14.50 | \$18.71 | \$27.50 | Less than high school |
| Fence Erectors | 59 | 69 | 10 | 17\% | 7 | 17 | \$11.50 | \$18.81 | \$27.70 | High school diploma or equivalent |
| File Clerks | 322 | 307 | -15 | -5\% | 51 | 36 | \$12.20 | \$17.35 | \$19.65 | High school diploma or equivalent |
| Financial Analysts | 95 | 103 | 8 | 8\% | 12 | 20 | \$19.70 | \$31.87 | \$45.05 | Bachelor's degree |
| Financial Managers | 391 | 420 | 29 | 7\% | 38 | 67 | \$28.95 | \$48.39 | \$82.60 | Bachelor's degree |
| Fine Artists, Including Painters, Sculptors, and Illustrators | 67 | 83 | 16 | 24\% | 10 | 26 | \$10.10 | \$21.27 | \$32.50 | High school diploma or equivalent |
| Fire Inspectors and Investigators | 33 | 34 | 1 | 3\% | 5 | 6 | \$18.80 | \$36.98 | \$44.45 | High school diploma or equivalent |
| Firefighters | 165 | 179 | 14 | 8\% | 24 | 38 | \$22.80 | \$28.02 | \$53.50 | Postsecondary non-degree award |
| First-Line Supervisors of Construction Trades and Extraction Workers | 590 | 669 | 79 | 13\% | 35 | 114 | \$24.30 | \$38.36 | \$52.85 | High school diploma or equivalent |


| Solano County Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Correctional Officers | 176 | 180 | 4 | 2\% | 30 | 34 | \$34.90 | \$64.69 | \$84.75 | High school diploma or equivalent |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers | 49 | 45 | -4 | -8\% | 9 | 5 | \$17.95 | \$30.51 | \$47.60 | High school diploma or equivalent |
| First-Line Supervisors of Fire Fighting and Prevention Workers | 44 | 47 | 3 | 7\% | 9 | 12 | \$24.45 | \$30.64 | \$64.95 | Postsecondary non-degree award |
| First-Line Supervisors of Food Preparation and Serving Workers | 970 | 1,072 | 102 | 11\% | 146 | 248 | \$10.05 | \$14.32 | \$26.85 | High school diploma or equivalent |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 158 | 170 | 12 | 8\% | 22 | 34 | \$14.60 | \$21.88 | \$33.45 | High school diploma or equivalent |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 133 | 129 | -4 | -3\% | 20 | 16 | \$10.00 | \$14.32 | \$30.60 | High school diploma or equivalent |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 73 | 75 | 2 | 3\% | 5 | 7 | \$14.25 | \$23.14 | \$33.95 | High school diploma or equivalent |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 428 | 457 | 29 | 7\% | 61 | 90 | \$23.15 | \$37.74 | \$48.70 | High school diploma or equivalent |
| First-Line Supervisors of NonRetail Sales Workers | 135 | 154 | 19 | 14\% | 10 | 29 | \$19.35 | \$28.89 | \$48.65 | High school diploma or equivalent |
| First-Line Supervisors of Office and Administrative Support Workers | 1,333 | 1,468 | 135 | 10\% | 169 | 304 | \$15.35 | \$24.06 | \$37.65 | High school diploma or equivalent |


| Solano County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Personal Service Workers | 164 | 177 | 13 | 8\% | 16 | 29 | \$11.95 | \$13.87 | \$26.15 | High school diploma or equivalent |
| First-Line Supervisors of Police and Detectives | 66 | 68 | 2 | 3\% | 10 | 12 | \$31.45 | \$57.37 | \$70.10 | High school diploma or equivalent |
| First-Line Supervisors of Production and Operating Workers | 471 | 506 | 35 | 7\% | 34 | 69 | \$18.50 | \$30.01 | \$48.05 | Postsecondary non-degree award |
| First-Line Supervisors of Retail Sales Workers | 1,430 | 1,538 | 108 | 8\% | 162 | 270 | \$11.95 | \$17.71 | \$28.45 | High school diploma or equivalent |
| First-Line Supervisors of Transportation and MaterialMoving Machine and Vehicle Operators | 178 | 196 | 18 | 10\% | 26 | 44 | \$11.50 | \$20.06 | \$35.55 | High school diploma or equivalent |
| Fitness Trainers and Aerobics Instructors | 381 | 391 | 10 | 3\% | 23 | 33 | \$16.15 | \$25.90 | \$33.30 | High school diploma or equivalent |
| Floral Designers | 36 | 25 | -11 | -31\% | 15 | 4 | \$9.95 | \$12.32 | \$15.90 | High school diploma or equivalent |
| Food Batchmakers | 157 | 157 | 0 | 0\% | 27 | 27 | \$10.90 | \$13.69 | \$21.95 | High school diploma or equivalent |
| Food Preparation Workers | 725 | 769 | 44 | 6\% | 108 | 152 | \$8.40 | \$9.46 | \$12.20 | Less than high school |
| Food Scientists and Technologists | 52 | 54 | 2 | 4\% | 8 | 10 | \$19.30 | \$23.27 | \$47.75 | Bachelor's degree |
| Food Servers, Nonrestaurant | 189 | 205 | 16 | 8\% | 29 | 45 | \$8.55 | \$11.38 | \$23.05 | Less than high school |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food Service Managers | 234 | 248 | 14 | 6\% | 22 | 36 | \$16.35 | \$21.64 | \$31.50 | High school diploma or equivalent |
| Forest and Conservation Technicians | 59 | 59 | 0 | 0\% | 12 | 12 | \$14.80 | \$19.68 | \$26.95 | Associate's degree |
| Fundraisers | 26 | 31 | 5 | 19\% | 2 | 7 | \$11.95 | \$20.65 | \$34.50 | Bachelor's degree |
| Funeral Attendants | 27 | 29 | 2 | 7\% | 3 | 5 | \$9.90 | \$13.22 | \$17.20 | High school diploma or equivalent |
| Gaming Cage Workers | 42 | 43 | 1 | 2\% | 4 | 5 | \$8.00 | \$10.82 | \$14.65 | High school diploma or equivalent |
| Gaming Dealers | 88 | 89 | 1 | 1\% | 8 | 9 | \$8.00 | \$8.84 | \$12.80 | High school diploma or equivalent |
| General and Operations Managers | 1,701 | 1,865 | 164 | 10\% | 168 | 332 | \$26.10 | \$43.90 | \$90.00 | Bachelor's degree |
| Glaziers | 119 | 132 | 13 | 11\% | 15 | 28 | \$17.10 | \$25.04 | \$28.20 | High school diploma or equivalent |
| Graders and Sorters, Agricultural Products | 49 | 47 | -2 | -4\% | 6 | 4 | \$12.05 | \$13.17 | \$16.20 | Less than high school |
| Graphic Designers | 137 | 150 | 13 | 9\% | 19 | 32 | \$14.30 | \$22.74 | \$39.15 | Bachelor's degree |
| Grinding and Polishing Workers, Hand | 26 | 26 | 0 | 0\% | 4 | 4 | \$9.30 | \$15.30 | \$25.20 | Less than high school |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 31 | 32 | 1 | 3\% | 3 | 4 | \$10.30 | \$17.71 | \$28.95 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hairdressers, Hairstylists, and Cosmetologists | 209 | 272 | 63 | 30\% | 29 | 92 | \$8.65 | \$10.77 | \$14.40 | Postsecondary non-degree award |
| Hazardous Materials Removal Workers | 179 | 200 | 21 | 12\% | 21 | 42 | \$12.15 | \$20.81 | \$33.55 | High school diploma or equivalent |
| Health Educators | 93 | 104 | 11 | 12\% | 13 | 24 | \$13.55 | \$17.39 | \$43.25 | Bachelor's degree |
| Healthcare Social Workers | 173 | 207 | 34 | 20\% | 21 | 55 | \$22.60 | \$37.50 | \$50.55 | Master's degree |
| Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic | 70 | 68 | -2 | -3\% | 9 | 7 | \$11.00 | \$20.13 | \$27.80 | High school diploma or equivalent |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 357 | 416 | 59 | 17\% | 49 | 108 | \$15.75 | \$23.47 | \$50.60 | Postsecondary non-degree award |
| Heavy and Tractor-Trailer Truck Drivers | 1,399 | 1,539 | 140 | 10\% | 119 | 259 | \$14.15 | \$20.87 | \$27.05 | Postsecondary non-degree award |
| Helpers - Carpenters | 88 | 97 | 9 | 10\% | 7 | 16 | \$10.05 | \$16.13 | \$22.65 | Less than high school |
| Helpers - Electricians | 90 | 91 | 1 | 1\% | 8 | 9 | \$8.60 | \$12.41 | \$26.15 | High school diploma or equivalent |
| Helpers - Extraction Workers | 25 | 28 | 3 | 12\% | 4 | 7 | \$10.20 | \$16.07 | \$23.10 | High school diploma or equivalent |
| Helpers - Installation, Maintenance, and Repair Workers | 121 | 133 | 12 | 10\% | 19 | 31 | \$9.90 | \$13.57 | \$17.55 | High school diploma or equivalent |
| Helpers - Painters, Paperhangers, Plasterers, and Stucco Masons | 44 | 46 | 2 | 5\% | 4 | 6 | \$8.95 | \$13.63 | \$20.70 | Less than high school |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \begin{array}{c} \text { Percent } \\ \text { Change } \end{array} \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Helpers - Pipelayers, Plumbers, Pipefitters, and Steamfitters | 69 | 84 | 15 | 22\% | 6 | 21 | \$18.40 | \$29.49 | \$53.55 | High school diploma or equivalent |
| Helpers - Production Workers | 388 | 364 | -24 | -6\% | 56 | 32 | \$8.80 | \$10.90 | \$20.65 | Less than high school |
| Helpers - Roofers | 36 | 14 | -22 | -61\% | 24 | 2 | \$8.00 | \$10.25 | \$16.05 | Less than high school |
| Highway Maintenance Workers | 91 | 94 | 3 | 3\% | 7 | 10 | \$14.20 | \$24.36 | \$32.90 | High school diploma or equivalent |
| Home Health Aides | 1,170 | 1,404 | 234 | 20\% | 127 | 361 | \$8.35 | \$9.30 | \$13.35 | Less than high school |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 318 | 351 | 33 | 10\% | 128 | 161 | \$8.30 | \$9.06 | \$11.70 | Less than high school |
| Hotel, Motel, and Resort Desk Clerks | 202 | 215 | 13 | 6\% | 50 | 63 | \$8.40 | \$9.25 | \$12.70 | High school diploma or equivalent |
| Human Resources Assistants, Except Payroll and Timekeeping | 148 | 147 | -1 | -1\% | 20 | 19 | \$15.25 | \$21.53 | \$27.25 | High school diploma or equivalent |
| Human Resources Managers | 103 | 106 | 3 | 3\% | 14 | 17 | \$26.35 | \$44.66 | \$65.30 | Bachelor's degree |
| Human Resources Specialists | 340 | 332 | -8 | -2\% | 40 | 32 | \$17.50 | \$32.27 | \$54.35 | Bachelor's degree |
| Industrial Engineering Technicians | 32 | 37 | 5 | 16\% | 4 | 9 | \$15.75 | \$25.54 | \$38.80 | Associate's degree |
| Industrial Engineers | 68 | 85 | 17 | 25\% | 11 | 28 | \$24.50 | \$36.33 | \$55.10 | Bachelor's degree |
| Industrial Machinery Mechanics | 353 | 385 | 32 | 9\% | 54 | 86 | \$21.20 | \$28.83 | \$35.85 | High school diploma or equivalent |


| Solano County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industrial Production Managers | 124 | 136 | 12 | 10\% | 12 | 24 | \$32.90 | \$46.72 | \$67.80 | Bachelor's degree |
| Industrial Truck and Tractor Operators | 447 | 427 | -20 | -4\% | 70 | 50 | \$10.35 | \$14.53 | \$22.75 | Less than high school |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 342 | 430 | 88 | 26\% | 43 | 131 | \$12.30 | \$22.58 | \$35.10 | High school diploma or equivalent |
| Instructional Coordinators | 249 | 259 | 10 | 4\% | 12 | 22 | \$20.25 | \$32.09 | \$51.95 | Master's degree |
| Insulation Workers, Floor, Ceiling, and Wall | 27 | 21 | -6 | -22\% | 7 | 1 | \$10.90 | \$18.49 | \$36.45 | Less than high school |
| Insurance Claims and Policy Processing Clerks | 270 | 295 | 25 | 9\% | 38 | 63 | \$13.70 | \$21.17 | \$23.15 | High school diploma or equivalent |
| Insurance Sales Agents | 419 | 463 | 44 | 11\% | 53 | 97 | \$17.25 | \$23.09 | \$66.85 | High school diploma or equivalent |
| Insurance Underwriters | 47 | 49 | 2 | 4\% | 7 | 9 | \$19.45 | \$31.37 | \$51.90 | Bachelor's degree |
| Internists, General | 41 | 45 | 4 | 10\% | 6 | 10 | \$52.10 | \$132.85 | \$177.70 | Doctoral or professional degree |
| Interpreters and Translators | 54 | 64 | 10 | 19\% | 4 | 14 | \$16.35 | \$30.20 | \$38.30 | Bachelor's degree |
| Interviewers, Except Eligibility and Loan | 178 | 187 | 9 | 5\% | 18 | 27 | \$15.20 | \$22.97 | \$28.25 | High school diploma or equivalent |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 1,641 | 1,591 | -50 | -3\% | 208 | 158 | \$8.60 | \$11.67 | \$18.50 | Less than high school |
| Judges, Magistrate Judges, and Magistrates | 104 | 106 | 2 | 2\% | 8 | 10 | \$51.80 | \$68.37 | \$98.65 | Doctoral or professional degree |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Judicial Law Clerks | 61 | 62 | 1 | 2\% | 6 | 7 | \$30.40 | \$37.31 | \$47.40 | Doctoral or professional degree |
| Kindergarten Teachers, Except Special Education | 132 | 139 | 7 | 5\% | 18 | 25 | \$17.90 | \$28.17 | \$45.45 | Bachelor's degree |
| Labor Relations Specialists | 42 | 46 | 4 | 10\% | 4 | 8 | \$17.55 | \$38.65 | \$46.00 | Bachelor's degree |
| Laborers and Freight, Stock, and Material Movers, Hand | 1,803 | 1,801 | -2 | 0\% | 301 | 299 | \$9.35 | \$13.33 | \$20.90 | Less than high school |
| Landscaping and Groundskeeping Workers | 790 | 806 | 16 | 2\% | 104 | 120 | \$9.20 | \$12.73 | \$20.60 | Less than high school |
| Laundry and Dry-Cleaning Workers | 104 | 111 | 7 | 7\% | 16 | 23 | \$8.50 | \$9.64 | \$11.70 | Less than high school |
| Lawyers | 117 | 123 | 6 | 5\% | 9 | 15 | \$36.90 | \$41.98 | \$68.05 | Doctoral or professional degree |
| Legal Secretaries | 140 | 136 | -4 | -3\% | 13 | 9 | \$12.05 | \$18.38 | \$28.40 | High school diploma or equivalent |
| Legislators | 33 | 34 | 1 | 3\% | 4 | 5 | \$8.00 | \$11.57 | \$13.10 | Bachelor's degree |
| Librarians | 64 | 67 | 3 | 5\% | 7 | 10 | \$23.10 | \$32.37 | \$43.65 | Master's degree |
| Library Assistants, Clerical | 84 | 90 | 6 | 7\% | 19 | 25 | \$8.95 | \$14.41 | \$23.25 | High school diploma or equivalent |
| Library Technicians | 118 | 123 | 5 | 4\% | 32 | 37 | \$15.25 | \$17.35 | \$22.60 | Postsecondary non-degree award |
| Licensed Practical and Licensed Vocational Nurses | 693 | 799 | 106 | 15\% | 94 | 200 | \$23.50 | \$26.37 | \$37.25 | Postsecondary non-degree award |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 182 | 189 | 7 | 4\% | 64 | 71 | \$9.05 | \$11.18 | \$17.30 | High school diploma or equivalent |
| Light Truck or Delivery Services Drivers | 474 | 522 | 48 | 10\% | 40 | 88 | \$9.35 | \$14.03 | \$20.05 | High school diploma or equivalent |
| Loan Interviewers and Clerks | 79 | 95 | 16 | 20\% | 3 | 19 | \$10.70 | \$17.03 | \$23.55 | High school diploma or equivalent |
| Loan Officers | 392 | 436 | 44 | 11\% | 39 | 83 | \$20.15 | \$39.19 | \$70.60 | Bachelor's degree |
| Locomotive Engineers | 37 | 39 | 2 | 5\% | 6 | 8 | \$18.80 | \$25.92 | \$31.30 | High school diploma or equivalent |
| Logisticians | 78 | 89 | 11 | 14\% | 5 | 16 | \$22.10 | \$37.09 | \$58.00 | Bachelor's degree |
| Machine Feeders and Offbearers | 71 | 67 | -4 | -6\% | 11 | 7 | \$9.50 | \$14.44 | \$19.50 | Less than high school |
| Machinists | 189 | 204 | 15 | 8\% | 23 | 38 | \$12.15 | \$25.31 | \$35.95 | High school diploma or equivalent |
| Maids and Housekeeping Cleaners | 888 | 960 | 72 | 8\% | 92 | 164 | \$8.45 | \$10.27 | \$26.10 | Less than high school |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 60 | 64 | 4 | 7\% | 8 | 12 | \$10.90 | \$16.46 | \$22.90 | High school diploma or equivalent |
| Maintenance and Repair Workers, General | 1,160 | 1,207 | 47 | 4\% | 114 | 161 | \$12.25 | \$22.54 | \$33.60 | High school diploma or equivalent |
| Maintenance Workers, Machinery | 45 | 51 | 6 | 13\% | 3 | 9 | \$14.80 | \$29.69 | \$35.65 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Management Analysts | 299 | 313 | 14 | 5\% | 23 | 37 | \$25.15 | \$37.66 | \$56.90 | Bachelor's degree |
| Manicurists and Pedicurists | 99 | 119 | 20 | 20\% | 4 | 24 | \$8.05 | \$8.60 | \$9.40 | Postsecondary non-degree award |
| Market Research Analysts and Marketing Specialists | 219 | 263 | 44 | 20\% | 16 | 60 | \$19.15 | \$33.45 | \$56.35 | Bachelor's degree |
| Marketing Managers | 83 | 93 | 10 | 12\% | 10 | 20 | \$35.30 | \$54.34 | \$101.80 | Bachelor's degree |
| Marriage and Family Therapists | 180 | 202 | 22 | 12\% | 20 | 42 | \$8.00 | \$15.91 | \$27.95 | Master's degree |
| Massage Therapists | 84 | 102 | 18 | 21\% | 5 | 23 | \$15.30 | \$17.96 | \$27.10 | Postsecondary non-degree award |
| Meat, Poultry, and Fish Cutters and Trimmers | 77 | 77 | 0 | 0\% | 10 | 10 | \$11.10 | \$15.89 | \$23.40 | Less than high school |
| Mechanical Drafters | 47 | 47 | 0 | 0\% | 3 | 3 | \$16.90 | \$27.43 | \$58.50 | Associate's degree |
| Mechanical Engineers | 61 | 83 | 22 | 36\% | 12 | 34 | \$23.25 | \$41.26 | \$60.55 | Bachelor's degree |
| Medical and Clinical Laboratory Technicians | 339 | 384 | 45 | 13\% | 48 | 93 | \$14.05 | \$19.58 | \$28.15 | Associate's degree |
| Medical and Clinical Laboratory Technologists | 73 | 84 | 11 | 15\% | 11 | 22 | \$23.15 | \$33.24 | \$44.35 | Bachelor's degree |
| Medical and Health Services Managers | 345 | 397 | 52 | 15\% | 46 | 98 | \$31.65 | \$55.74 | \$89.85 | Bachelor's degree |
| Medical Assistants | 1,019 | 1,150 | 131 | 13\% | 106 | 237 | \$13.55 | \$22.37 | \$35.75 | Postsecondary non-degree award |
| Medical Equipment Preparers | 78 | 88 | 10 | 13\% | 8 | 18 | \$10.50 | \$21.04 | \$33.45 | High school diploma or equivalent |
| Medical Equipment Repairers | 33 | 42 | 9 | 27\% | 5 | 14 | \$16.90 | \$28.99 | \$39.70 | Associate's degree |


| Solano County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Medical Records and Health Information Technicians | 225 | 249 | 24 | 11\% | 32 | 56 | \$13.25 | \$21.48 | \$29.45 | Postsecondary non-degree award |
| Medical Scientists, Except Epidemiologists | 81 | 104 | 23 | 28\% | 11 | 34 | \$26.65 | \$48.23 | \$71.85 | Doctoral or professional degree |
| Medical Secretaries | 683 | 777 | 94 | 14\% | 44 | 138 | \$11.00 | \$19.23 | \$28.10 | High school diploma or equivalent |
| Medical Transcriptionists | 51 | 59 | 8 | 16\% | 5 | 13 | \$12.55 | \$24.95 | \$35.35 | Postsecondary non-degree award |
| Meeting, Convention, and Event Planners | 37 | 47 | 10 | 27\% | 3 | 13 | \$11.30 | \$19.29 | \$33.25 | Bachelor's degree |
| Mental Health and Substance Abuse Social Workers | 124 | 143 | 19 | 15\% | 14 | 33 | \$10.00 | \$18.67 | \$50.35 | Bachelor's degree |
| Mental Health Counselors | 192 | 214 | 22 | 11\% | 22 | 44 | \$15.35 | \$18.86 | \$38.45 | Master's degree |
| Merchandise Displayers and Window Trimmers | 70 | 78 | 8 | 11\% | 11 | 19 | \$10.60 | \$17.92 | \$27.50 | High school diploma or equivalent |
| Meter Readers, Utilities | 67 | 67 | 0 | 0\% | 9 | 9 | \$14.15 | \$22.67 | \$33.20 | High school diploma or equivalent |
| Microbiologists | 59 | 73 | 14 | 24\% | 9 | 23 | \$29.45 | \$50.65 | \$70.25 | Bachelor's degree |
| Middle School Teachers, Except Special and Career/Technical Education | 435 | 454 | 19 | 4\% | 49 | 68 | \$20.25 | \$25.85 | \$37.40 | Bachelor's degree |
| Mixing and Blending Machine Setters, Operators, and Tenders | 122 | 150 | 28 | 23\% | 20 | 48 | \$9.25 | \$15.82 | \$25.75 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mobile Heavy Equipment Mechanics, Except Engines | 146 | 154 | 8 | 5\% | 22 | 30 | \$18.55 | \$25.84 | \$33.55 | High school diploma or equivalent |
| Molders, Shapers, and Casters, Except Metal and Plastic | 30 | 28 | -2 | -7\% | 7 | 5 | \$9.95 | \$14.01 | \$21.70 | High school diploma or equivalent |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 80 | 79 | -1 | -1\% | 6 | 5 | \$10.50 | \$15.68 | \$27.85 | High school diploma or equivalent |
| Multimedia Artists and Animators | 29 | 35 | 6 | 21\% | 4 | 10 | \$37.95 | \$67.55 | \$96.05 | Bachelor's degree |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 33 | 34 | 1 | 3\% | 3 | 4 | \$8.80 | \$13.96 | \$24.75 | High school diploma or equivalent |
| Music Directors and Composers | 55 | 57 | 2 | 4\% | 8 | 10 | \$14.80 | \$27.53 | \$39.90 | Bachelor's degree |
| Musicians and Singers | 84 | 92 | 8 | 10\% | 12 | 20 | \$10.20 | \$26.21 | \$66.30 | High school diploma or equivalent |
| Natural Sciences Managers | 88 | 102 | 14 | 16\% | 10 | 24 | \$42.20 | \$58.98 | \$108.80 | Bachelor's degree |
| Network and Computer Systems Administrators | 225 | 238 | 13 | 6\% | 19 | 32 | \$26.00 | \$39.87 | \$56.60 | Bachelor's degree |
| New Accounts Clerks | 86 | 94 | 8 | 9\% | 13 | 21 | \$13.70 | \$17.08 | \$23.45 | High school diploma or equivalent |
| Nonfarm Animal Caretakers | 140 | 157 | 17 | 12\% | 9 | 26 | \$8.35 | \$9.30 | \$13.30 | Less than high school |
| Nurse Practitioners | 169 | 195 | 26 | 15\% | 19 | 45 | \$37.25 | \$47.62 | \$58.00 | Master's degree |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nursing Assistants | 947 | 1,089 | 142 | 15\% | 99 | 241 | \$10.80 | \$13.96 | \$25.80 | Postsecondary non-degree award |
| Occupational Health and Safety Specialists | 95 | 99 | 4 | 4\% | 13 | 17 | \$24.05 | \$37.69 | \$52.80 | Bachelor's degree |
| Occupational Therapists | 110 | 128 | 18 | 16\% | 8 | 26 | \$32.75 | \$43.51 | \$50.55 | Master's degree |
| Office Clerks, General | 3,864 | 3,958 | 94 | 2\% | 411 | 505 | \$10.75 | \$16.73 | \$23.05 | High school diploma or equivalent |
| Office Machine Operators, Except Computer | 49 | 50 | 1 | 2\% | 6 | 7 | \$11.10 | \$15.94 | \$21.70 | High school diploma or equivalent |
| Operating Engineers and Other Construction Equipment Operators | 215 | 242 | 27 | 13\% | 26 | 53 | \$16.35 | \$31.59 | \$51.95 | High school diploma or equivalent |
| Operations Research Analysts | 48 | 55 | 7 | 15\% | 6 | 13 | \$26.70 | \$40.55 | \$55.25 | Bachelor's degree |
| Ophthalmic Medical Technicians | 38 | 43 | 5 | 13\% | 2 | 7 | \$15.30 | \$24.95 | \$30.60 | Postsecondary non-degree award |
| Opticians, Dispensing | 66 | 79 | 13 | 20\% | 11 | 24 | \$12.65 | \$19.04 | \$22.55 | High school diploma or equivalent |
| Optometrists | 26 | 33 | 7 | 27\% | 4 | 11 | \$23.60 | \$49.42 | \$69.70 | Doctoral or professional degree |
| Order Clerks | 315 | 330 | 15 | 5\% | 42 | 57 | \$10.10 | \$14.68 | \$25.65 | High school diploma or equivalent |
| Orderlies | 69 | 69 | 0 | 0\% | 7 | 7 | \$9.15 | \$15.25 | \$24.95 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Packaging and Filling Machine Operators and Tenders | 423 | 465 | 42 | 10\% | 53 | 95 | \$9.55 | \$14.55 | \$27.05 | High school diploma or equivalent |
| Packers and Packagers, Hand | 945 | 921 | -24 | -3\% | 146 | 122 | \$8.50 | \$9.91 | \$18.05 | Less than high school |
| Painters, Construction and Maintenance | 297 | 370 | 73 | 25\% | 26 | 99 | \$14.05 | \$26.12 | \$38.15 | Less than high school |
| Painters, Transportation Equipment | 50 | 55 | 5 | 10\% | 5 | 10 | \$17.75 | \$27.36 | \$34.35 | High school diploma or equivalent |
| Painting, Coating, and Decorating Workers | 31 | 32 | 1 | 3\% | 3 | 4 | \$9.40 | \$16.38 | \$26.45 | Less than high school |
| Paralegals and Legal Assistants | 88 | 90 | 2 | 2\% | 7 | 9 | \$11.95 | \$20.20 | \$32.95 | Associate's degree |
| Parking Lot Attendants | 73 | 76 | 3 | 4\% | 18 | 21 | \$8.20 | \$8.84 | \$11.90 | Less than high school |
| Parts Salespersons | 260 | 253 | -7 | -3\% | 40 | 33 | \$10.65 | \$16.38 | \$26.35 | Less than high school |
| Paving, Surfacing, and Tamping Equipment Operators | 52 | 52 | 0 | 0\% | 4 | 4 | \$15.75 | \$26.03 | \$40.85 | High school diploma or equivalent |
| Payroll and Timekeeping Clerks | 242 | 250 | 8 | 3\% | 27 | 35 | \$14.50 | \$21.65 | \$31.80 | High school diploma or equivalent |
| Pediatricians, General | 25 | 28 | 3 | 12\% | 4 | 7 | \$35.55 | \$83.00 | \$130.90 | Doctoral or professional degree |
| Personal Care Aides | 2,515 | 2,923 | 408 | 16\% | 99 | 507 | \$9.35 | \$10.46 | \$11.60 | Less than high school |
| Personal Financial Advisors | 42 | 49 | 7 | 17\% | 4 | 11 | \$11.50 | \$16.32 | \$33.70 | Bachelor's degree |


| Solano County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \begin{array}{c} \text { Percent } \\ \text { Change } \end{array} \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pest Control Workers | 101 | 117 | 16 | 16\% | 14 | 30 | \$13.55 | \$18.00 | \$22.75 | High school diploma or equivalent |
| Petroleum Pump System Operators, Refinery Operators, and Gaugers | 134 | 135 | 1 | 1\% | 25 | 26 | \$27.50 | \$38.34 | \$47.90 | High school diploma or equivalent |
| Pharmacists | 344 | 360 | 16 | 5\% | 42 | 58 | \$51.35 | \$63.84 | \$72.20 | Doctoral or professional degree |
| Pharmacy Aides | 93 | 96 | 3 | 3\% | 9 | 12 | \$8.60 | \$12.51 | \$24.25 | High school diploma or equivalent |
| Pharmacy Technicians | 425 | 459 | 34 | 8\% | 22 | 56 | \$13.15 | \$20.43 | \$27.75 | High school diploma or equivalent |
| Phlebotomists | 70 | 84 | 14 | 20\% | 8 | 22 | \$13.70 | \$21.69 | \$28.80 | Postsecondary non-degree award |
| Photographers | 55 | 76 | 21 | 38\% | 4 | 25 | \$9.85 | \$13.92 | \$45.60 | High school diploma or equivalent |
| Photographic Process Workers and Processing Machine Operators | 43 | 48 | 5 | 12\% | 7 | 12 | \$8.55 | \$10.85 | \$14.60 | High school diploma or equivalent |
| Physical Therapist Aides | 28 | 38 | 10 | 36\% | 3 | 13 | \$8.65 | \$11.74 | \$17.60 | High school diploma or equivalent |
| Physical Therapist Assistants | 47 | 62 | 15 | 32\% | 6 | 21 | \$22.10 | \$31.00 | \$35.25 | Associate's degree |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Physical Therapists | 186 | 228 | 42 | 23\% | 26 | 68 | \$38.55 | \$46.33 | \$58.85 | Doctoral or professional degree |
| Physician Assistants | 99 | 120 | 21 | 21\% | 10 | 31 | \$36.25 | \$53.65 | \$66.85 | Master's degree |
| Pipelayers | 101 | 127 | 26 | 26\% | 6 | 32 | \$14.30 | \$25.56 | \$37.90 | Less than high school |
| Plasterers and Stucco Masons | 64 | 50 | -14 | -22\% | 15 | 1 | \$13.70 | \$23.23 | \$38.30 | Less than high school |
| Plumbers, Pipefitters, and Steamfitters | 344 | 427 | 83 | 24\% | 25 | 108 | \$17.15 | \$27.04 | \$50.75 | High school diploma or equivalent |
| Police and Sheriff's Patrol Officers | 780 | 805 | 25 | 3\% | 125 | 150 | \$21.70 | \$33.57 | \$48.20 | High school diploma or equivalent |
| Police, Fire, and Ambulance Dispatchers | 64 | 68 | 4 | 6\% | 10 | 14 | \$13.45 | \$23.79 | \$35.55 | High school diploma or equivalent |
| Postal Service Clerks | 66 | 56 | -10 | -15\% | 15 | 5 | \$22.95 | \$25.53 | \$26.10 | High school diploma or equivalent |
| Postal Service Mail Carriers | 304 | 262 | -42 | -14\% | 91 | 49 | \$22.15 | \$27.16 | \$27.75 | High school diploma or equivalent |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | 34 | 33 | -1 | -3\% | 2 | 1 | \$17.75 | \$29.36 | \$31.40 | High school diploma or equivalent |
| Postsecondary Teachers | 931 | 1,001 | 70 | 8\% | 73 | 143 | \$23.55 | \$36.66 | \$71.45 | Doctoral or professional degree |


| Solano County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Power Plant Operators | 28 | 28 | 0 | 0\% | 5 | 5 | \$22.60 | \$41.74 | \$60.15 | High school diploma or equivalent |
| Preschool Teachers, Except Special Education | 458 | 476 | 18 | 4\% | 66 | 84 | \$11.10 | \$12.94 | \$20.05 | Associate's degree |
| Pressers, Textile, Garment, and Related Materials | 94 | 91 | -3 | -3\% | 8 | 5 | \$8.35 | \$9.21 | \$11.25 | Less than high school |
| Printing Press Operators | 91 | 85 | -6 | -7\% | 14 | 8 | \$8.70 | \$12.44 | \$21.90 | High school diploma or equivalent |
| Private Detectives and Investigators | 26 | 23 | -3 | -12\% | 7 | 4 | \$13.50 | \$27.83 | \$32.95 | High school diploma or equivalent |
| Probation Officers and Correctional Treatment Specialists | 133 | 133 | 0 | 0\% | 18 | 18 | \$23.70 | \$39.87 | \$68.00 | Bachelor's degree |
| Procurement Clerks | 78 | 78 | 0 | 0\% | 15 | 15 | \$19.65 | \$22.67 | \$28.70 | High school diploma or equivalent |
| Producers and Directors | 73 | 90 | 17 | 23\% | 14 | 31 | \$18.85 | \$43.00 | \$85.45 | Bachelor's degree |
| Production, Planning, and Expediting Clerks | 283 | 305 | 22 | 8\% | 37 | 59 | \$14.80 | \$22.81 | \$33.50 | High school diploma or equivalent |
| Property, Real Estate, and Community Association Managers | 98 | 99 | 1 | 1\% | 12 | 13 | \$20.40 | \$30.53 | \$54.35 | High school diploma or equivalent |
| Psychiatric Aides | 94 | 102 | 8 | 9\% | 10 | 18 | \$9.30 | \$15.68 | \$24.35 | High school diploma or equivalent |


| Solano County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Psychiatric Technicians | 188 | 208 | 20 | 11\% | 10 | 30 | \$15.15 | \$26.89 | \$31.50 | Postsecondary non-degree award |
| Psychiatrists | 55 | 60 | 5 | 9\% | 8 | 13 | \$85.05 | \$135.03 | \$185.95 | Doctoral or professional degree |
| Public Address System and Other Announcers | 36 | 44 | 8 | 22\% | 4 | 12 | \$10.00 | \$13.92 | \$32.10 | High school diploma or equivalent |
| Public Relations and Fundraising Managers | 28 | 32 | 4 | 14\% | 3 | 7 | \$22.90 | \$37.58 | \$65.30 | Bachelor's degree |
| Public Relations Specialists | 117 | 136 | 19 | 16\% | 9 | 28 | \$14.30 | \$30.21 | \$44.85 | Bachelor's degree |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 208 | 224 | 16 | 8\% | 20 | 36 | \$19.00 | \$32.41 | \$49.65 | High school diploma or equivalent |
| Purchasing Managers | 34 | 38 | 4 | 12\% | 4 | 8 | \$33.40 | \$58.60 | \$70.85 | Bachelor's degree |
| Radiologic Technologists | 205 | 225 | 20 | 10\% | 16 | 36 | \$28.65 | \$43.21 | \$56.15 | Associate's degree |
| Rail Car Repairers | 33 | 30 | -3 | -9\% | 8 | 5 | \$14.45 | \$23.50 | \$31.10 | High school diploma or equivalent |
| Railroad Brake, Signal, and Switch Operators | 29 | 28 | -1 | -3\% | 7 | 6 | \$17.45 | \$26.61 | \$34.85 | High school diploma or equivalent |
| Railroad Conductors and Yardmasters | 47 | 50 | 3 | 6\% | 7 | 10 | \$17.55 | \$24.07 | \$29.80 | High school diploma or equivalent |
| Real Estate Sales Agents | 83 | 90 | 7 | 8\% | 4 | 11 | \$11.55 | \$21.36 | \$47.55 | High school diploma or equivalent |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Receptionists and Information Clerks | 910 | 980 | 70 | 8\% | 128 | 198 | \$9.25 | \$14.77 | \$23.60 | High school diploma or equivalent |
| Recreation Workers | 649 | 664 | 15 | 2\% | 39 | 54 | \$8.40 | \$10.31 | \$15.45 | Bachelor's degree |
| Recreational Therapists | 40 | 43 | 3 | 8\% | 4 | 7 | \$14.05 | \$37.14 | \$42.25 | Bachelor's degree |
| Refuse and Recyclable Material Collectors | 66 | 67 | 1 | 2\% | 8 | 9 | \$8.70 | \$14.58 | \$25.10 | Less than high school |
| Registered Nurses | 3,184 | 3,491 | 307 | 10\% | 329 | 636 | \$33.35 | \$58.35 | \$78.25 | Associate's degree |
| Rehabilitation Counselors | 128 | 134 | 6 | 5\% | 15 | 21 | \$8.90 | \$11.46 | \$30.55 | Master's degree |
| Reinforcing Iron and Rebar Workers | 100 | 104 | 4 | 4\% | 9 | 13 | \$14.65 | \$30.67 | \$46.75 | High school diploma or equivalent |
| Reporters and Correspondents | 41 | 32 | -9 | -22\% | 15 | 6 | \$9.05 | \$14.39 | \$24.30 | Bachelor's degree |
| Reservation and Transportation Ticket Agents and Travel Clerks | 47 | 50 | 3 | 6\% | 3 | 6 | \$11.70 | \$18.07 | \$23.85 | High school diploma or equivalent |
| Residential Advisors | 42 | 51 | 9 | 21\% | 11 | 20 | \$9.55 | \$13.83 | \$19.75 | High school diploma or equivalent |
| Respiratory Therapists | 161 | 156 | -5 | -3\% | 16 | 11 | \$28.65 | \$41.26 | \$53.70 | Associate's degree |
| Retail Salespersons | 5,748 | 6,112 | 364 | 6\% | 1,019 | 1,383 | \$8.50 | \$9.82 | \$16.35 | Less than high school |
| Roofers | 181 | 88 | -93 | -51\% | 105 | 12 | \$13.25 | \$23.78 | \$34.65 | Less than high school |
| Rotary Drill Operators, Oil and Gas | 39 | 38 | -1 | -3\% | 9 | 8 | \$15.70 | \$29.52 | \$38.60 | Less than high school |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Roustabouts, Oil and Gas | 36 | 38 | 2 | 6\% | 5 | 7 | \$9.00 | \$14.34 | \$21.50 | Less than high school |
| Sales Engineers | 48 | 53 | 5 | 10\% | 4 | 9 | \$28.75 | \$46.38 | \$68.95 | Bachelor's degree |
| Sales Managers | 340 | 355 | 15 | 4\% | 37 | 52 | \$22.40 | \$47.13 | \$94.15 | Bachelor's degree |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 981 | 1,122 | 141 | 14\% | 104 | 245 | \$15.70 | \$27.68 | \$46.60 | High school diploma or equivalent |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 174 | 210 | 36 | 21\% | 18 | 54 | \$24.40 | \$37.33 | \$68.20 | Bachelor's degree |
| Secondary School Teachers, Except Special and Career/Technical Education | 796 | 810 | 14 | 2\% | 110 | 124 | \$18.60 | \$24.50 | \$36.00 | Bachelor's degree |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 1,906 | 2,070 | 164 | 9\% | 121 | 285 | \$12.10 | \$17.48 | \$24.85 | High school diploma or equivalent |
| Securities, Commodities, and Financial Services Sales Agents | 177 | 202 | 25 | 14\% | 23 | 48 | \$15.30 | \$19.99 | \$40.40 | Bachelor's degree |
| Security Guards | 482 | 421 | -61 | -13\% | 97 | 36 | \$8.60 | \$10.99 | \$16.70 | High school diploma or equivalent |
| Self-Enrichment Education Teachers | 240 | 250 | 10 | 4\% | 20 | 30 | \$8.50 | \$11.69 | \$22.85 | High school diploma or equivalent |
| Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | 114 | 121 | 7 | 6\% | 21 | 28 | \$13.15 | \$20.66 | \$28.65 | High school diploma or equivalent |
| Septic Tank Servicers and Sewer Pipe Cleaners | 68 | 88 | 20 | 29\% | 9 | 29 | \$12.05 | \$20.64 | \$31.80 | Less than high school |


| Solano County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service Unit Operators, Oil, Gas, and Mining | 50 | 49 | -1 | -2\% | 11 | 10 | \$17.05 | \$24.38 | \$39.65 | Less than high school |
| Sewing Machine Operators | 30 | 33 | 3 | 10\% | 0 | 3 | \$8.65 | \$11.09 | \$16.40 | Less than high school |
| Sheet Metal Workers | 208 | 226 | 18 | 9\% | 21 | 39 | \$11.80 | \$21.16 | \$33.60 | High school diploma or equivalent |
| Shipping, Receiving, and Traffic Clerks | 590 | 626 | 36 | 6\% | 80 | 116 | \$9.95 | \$16.29 | \$25.85 | High school diploma or equivalent |
| Skincare Specialists | 26 | 37 | 11 | 42\% | 1 | 12 | \$8.80 | \$14.30 | \$23.35 | Postsecondary non-degree award |
| Slaughterers and Meat Packers | 56 | 53 | -3 | -5\% | 10 | 7 | \$11.15 | \$16.59 | \$23.65 | Less than high school |
| Social and Community Service Managers | 130 | 148 | 18 | 14\% | 15 | 33 | \$19.20 | \$30.81 | \$60.00 | Bachelor's degree |
| Social and Human Service Assistants | 264 | 305 | 41 | 16\% | 38 | 79 | \$8.90 | \$12.83 | \$21.60 | High school diploma or equivalent |
| Software Developers, Applications | 130 | 151 | 21 | 16\% | 9 | 30 | \$32.35 | \$45.37 | \$67.05 | Bachelor's degree |
| Software Developers, Systems Software | 102 | 114 | 12 | 12\% | 8 | 20 | \$37.55 | \$50.70 | \$73.95 | Bachelor's degree |
| Solar Photovoltaic Installers | 91 | 101 | 10 | 11\% | 8 | 18 | \$14.35 | \$22.48 | \$31.75 | High school diploma or equivalent |
| Special Education Teachers, Kindergarten and Elementary School | 100 | 102 | 2 | 2\% | 9 | 11 | \$25.65 | \$35.67 | \$49.15 | Bachelor's degree |
| Special Education Teachers, Middle School | 28 | 27 | -1 | -4\% | 3 | 2 | \$26.20 | \$31.98 | \$45.70 | Bachelor's degree |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Special Education Teachers, Preschool | 26 | 28 | 2 | 8\% | 2 | 4 | \$21.25 | \$27.25 | \$49.05 | Bachelor's degree |
| Special Education Teachers, Secondary School | 62 | 63 | 1 | 2\% | 5 | 6 | \$19.25 | \$22.58 | \$33.30 | Bachelor's degree |
| Speech-Language Pathologists | 67 | 78 | 11 | 16\% | 6 | 17 | \$27.25 | \$36.09 | \$49.65 | Master's degree |
| Stationary Engineers and Boiler Operators | 50 | 49 | -1 | -2\% | 9 | 8 | \$20.10 | \$34.15 | \$50.10 | High school diploma or equivalent |
| Stock Clerks and Order Fillers | 2,137 | 2,125 | -12 | -1\% | 337 | 325 | \$8.60 | \$11.40 | \$21.25 | Less than high school |
| Structural Iron and Steel Workers | 222 | 243 | 21 | 9\% | 37 | 58 | \$17.70 | \$34.24 | \$46.10 | High school diploma or equivalent |
| Structural Metal Fabricators and Fitters | 112 | 117 | 5 | 4\% | 23 | 28 | \$14.45 | \$21.80 | \$28.20 | High school diploma or equivalent |
| Substance Abuse and Behavioral Disorder Counselors | 96 | 114 | 18 | 19\% | 11 | 29 | \$10.80 | \$16.22 | \$28.80 | High school diploma or equivalent |
| Substitute Teachers | 1,128 | 1,148 | 20 | 2\% | 97 | 117 | \$15.20 | \$17.38 | \$23.75 | N/A |
| Subway and Streetcar Operators | 45 | 47 | 2 | 4\% | 6 | 8 | \$20.20 | \$32.73 | \$34.55 | High school diploma or equivalent |
| Surgeons | 51 | 55 | 4 | 8\% | 7 | 11 | \$58.05 | \$105.45 | \$168.40 | Doctoral or professional degree |
| Surgical Technologists | 117 | 141 | 24 | 21\% | 7 | 31 | \$23.15 | \$35.27 | \$44.05 | Postsecondary non-degree award |


| Solano County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Surveying and Mapping Technicians | 29 | 33 | 4 | 14\% | 3 | 7 | \$19.80 | \$23.37 | \$35.90 | High school diploma or equivalent |
| Surveyors | 42 | 48 | 6 | 14\% | 4 | 10 | \$20.85 | \$35.81 | \$52.35 | Bachelor's degree |
| Switchboard Operators, Including Answering Service | 142 | 138 | -4 | -3\% | 17 | 13 | \$8.45 | \$10.48 | \$16.40 | High school diploma or equivalent |
| Tailors, Dressmakers, and Custom Sewers | 33 | 36 | 3 | 9\% | 1 | 4 | \$8.85 | \$14.86 | \$27.60 | Less than high school |
| Tapers | 43 | 26 | -17 | -40\% | 18 | 1 | \$14.95 | \$27.88 | \$44.95 | Less than high school |
| Tax Examiners and Collectors, and Revenue Agents | 32 | 32 | 0 | 0\% | 6 | 6 | \$17.20 | \$27.36 | \$46.90 | Bachelor's degree |
| Tax Preparers | 48 | 49 | 1 | 2\% | 5 | 6 | \$12.60 | \$24.76 | \$28.80 | High school diploma or equivalent |
| Taxi Drivers and Chauffeurs | 149 | 179 | 30 | 20\% | 10 | 40 | \$8.50 | \$9.29 | \$13.25 | Less than high school |
| Teacher Assistants | 980 | 1,009 | 29 | 3\% | 113 | 142 | \$10.45 | \$14.49 | \$17.95 | Some college, no degree |
| Team Assemblers | 804 | 791 | -13 | -2\% | 78 | 65 | \$8.70 | \$11.72 | \$18.25 | High school diploma or equivalent |
| Technical Writers | 34 | 42 | 8 | 24\% | 6 | 14 | \$29.55 | \$40.70 | \$54.00 | Bachelor's degree |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 220 | 227 | 7 | 3\% | 16 | 23 | \$12.05 | \$26.55 | \$35.10 | Postsecondary non-degree award |


| Solano County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telecommunications Line Installers and Repairers | 146 | 172 | 26 | 18\% | 20 | 46 | \$16.80 | \$32.86 | \$39.45 | High school diploma or equivalent |
| Telemarketers | 64 | 91 | 27 | 42\% | 8 | 35 | \$13.60 | \$16.37 | \$24.25 | Less than high school |
| Tellers | 515 | 602 | 87 | 17\% | 133 | 220 | \$9.95 | \$12.28 | \$15.15 | High school diploma or equivalent |
| Tile and Marble Setters | 67 | 63 | -4 | -6\% | 10 | 6 | \$11.00 | \$14.36 | \$29.40 | Less than high school |
| Tire Repairers and Changers | 88 | 86 | -2 | -2\% | 17 | 15 | \$10.05 | \$14.18 | \$20.70 | High school diploma or equivalent |
| Title Examiners, Abstractors, and Searchers | 53 | 55 | 2 | 4\% | 4 | 6 | \$35.15 | \$48.88 | \$55.55 | High school diploma or equivalent |
| Training and Development Specialists | 163 | 178 | 15 | 9\% | 16 | 31 | \$14.45 | \$22.59 | \$37.60 | Bachelor's degree |
| Transportation Inspectors | 33 | 36 | 3 | 9\% | 6 | 9 | \$16.35 | \$29.50 | \$46.75 | High school diploma or equivalent |
| Transportation, Storage, and Distribution Managers | 97 | 102 | 5 | 5\% | 11 | 16 | \$26.30 | \$40.17 | \$64.05 | High school diploma or equivalent |
| Urban and Regional Planners | 80 | 83 | 3 | 4\% | 18 | 21 | \$26.35 | \$35.66 | \$50.90 | Master's degree |
| Ushers, Lobby Attendants, and Ticket Takers | 160 | 152 | -8 | -5\% | 49 | 41 | \$8.60 | \$10.29 | \$13.40 | Less than high school |
| Veterinarians | 38 | 43 | 5 | 13\% | 7 | 12 | \$40.60 | \$51.47 | \$79.45 | Doctoral or professional degree |


| Solano County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Veterinary Assistants and Laboratory Animal Caretakers | 129 | 143 | 14 | 11\% | 14 | 28 | \$8.55 | \$10.60 | \$14.05 | High school diploma or equivalent |
| Veterinary Technologists and Technicians | 86 | 103 | 17 | 20\% | 5 | 22 | \$9.85 | \$12.96 | \$17.90 | Associate's degree |
| Waiters and Waitresses | 1,881 | 2,079 | 198 | 11\% | 483 | 681 | \$8.35 | \$9.09 | \$19.00 | Less than high school |
| Water and Wastewater Treatment Plant and System Operators | 128 | 136 | 8 | 6\% | 23 | 31 | \$16.00 | \$26.15 | \$37.20 | High school diploma or equivalent |
| Web Developers | 54 | 59 | 5 | 9\% | 4 | 9 | \$13.95 | \$27.05 | \$45.30 | Associate's degree |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 296 | 314 | 18 | 6\% | 34 | 52 | \$8.75 | \$14.28 | \$21.25 | High school diploma or equivalent |
| Welders, Cutters, Solderers, and Brazers | 229 | 240 | 11 | 5\% | 29 | 40 | \$15.75 | \$32.57 | \$44.00 | High school diploma or equivalent |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | 37 | 39 | 2 | 5\% | 5 | 7 | \$11.55 | \$20.17 | \$33.35 | High school diploma or equivalent |
| Wholesale and Retail Buyers, Except Farm Products | 53 | 59 | 6 | 11\% | 7 | 13 | \$16.20 | \$27.78 | \$48.60 | High school diploma or equivalent |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 35 | 38 | 3 | 9\% | 2 | 5 | \$9.20 | \$15.12 | \$23.85 | High school diploma or equivalent |
| Word Processors and Typists | 199 | 176 | -23 | -12\% | 26 | 3 | \$15.65 | \$18.14 | \$19.05 | High school diploma or equivalent |


| Solano County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | $\begin{array}{\|l} \hline \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{array}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Writers and Authors | 56 | 72 | 16 | 29\% | 7 | 23 | \$15.40 | \$31.06 | \$55.25 | Bachelor's degree |
| Total | 137,192 | 146,146 | 8954 | 7\% | 17,835 | 26,789 | \$14.25 | \$21.82 | \$33.70 |  |

## Occupational Employment Projections for Sonoma County

Includes all occupations with 25+ jobs

| Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accountants and Auditors | 2,985 | 2,971 | -14 | 0\% | 472 | 458 | \$21.87 | \$32.10 | \$50.58 | Bachelor's degree |
| Actors | 83 | 85 | 2 | 2\% | 13 | 15 | \$8.00 | \$16.86 | \$25.28 | Some college, no degree |
| Administrative Services Managers | 470 | 481 | 11 | 2\% | 39 | 50 | \$17.86 | \$38.71 | \$67.54 | Bachelor's degree |
| Adult Basic and Secondary Education and Literacy Teachers and Instructors | 124 | 127 | 3 | 2\% | 11 | 14 | \$16.54 | \$27.01 | \$41.97 | Bachelor's degree |
| Advertising and Promotions Managers | 31 | 32 | 1 | 3\% | 5 | 6 | \$25.47 | \$43.15 | \$85.27 | Bachelor's degree |
| Advertising Sales Agents | 155 | 146 | -9 | -6\% | 34 | 25 | \$13.93 | \$22.86 | \$46.32 | High school diploma or equivalent |
| Aerospace Engineers | 85 | 78 | -7 | -8\% | 17 | 10 | \$38.75 | \$55.10 | \$73.96 | Bachelor's degree |
| Agricultural and Food Science Technicians | 73 | 76 | 3 | 4\% | 13 | 16 | \$11.00 | \$18.25 | \$33.38 | Associate's degree |
| Agricultural Equipment Operators | 293 | 291 | -2 | -1\% | 46 | 44 | \$11.93 | \$14.21 | \$18.14 | Less than high school |
| Aircraft Mechanics and Service Technicians | 86 | 101 | 15 | 17\% | 13 | 28 | \$18.62 | \$28.60 | \$35.32 | Postsecondary non-degree award |
| Amusement and Recreation Attendants | 574 | 612 | 38 | 7\% | 150 | 188 | \$8.37 | \$9.25 | \$12.45 | Less than high school |
| Anesthesiologists | 74 | 77 | 3 | 4\% | 9 | 12 | \$47.34 | \$103.19 | \$200.12 | Doctoral or professional degree |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Animal Trainers | 28 | 31 | 3 | 11\% | 6 | 9 | \$8.00 | \$9.19 | \$21.38 | High school diploma or equivalent |
| Appraisers and Assessors of Real Estate | 88 | 89 | 1 | 1\% | 4 | 5 | \$15.44 | \$27.33 | \$43.51 | Bachelor's degree |
| Architects, Except Landscape and Naval | 107 | 91 | -16 | -15\% | 27 | 11 | \$26.53 | \$41.75 | \$57.70 | Bachelor's degree |
| Architectural and Civil Drafters | 107 | 97 | -10 | -9\% | 17 | 7 | \$18.18 | \$28.10 | \$40.54 | Associate's degree |
| Architectural and Engineering Managers | 254 | 258 | 4 | 2\% | 33 | 37 | \$45.26 | \$66.47 | \$111.72 | Bachelor's degree |
| Audio and Video Equipment Technicians | 63 | 67 | 4 | 6\% | 6 | 10 | \$11.60 | \$19.63 | \$32.31 | Postsecondary non-degree award |
| Audiologists | 48 | 51 | 3 | 6\% | 5 | 8 | \$36.69 | \$41.80 | \$50.32 | Doctoral or professional degree |
| Automotive and Watercraft Service Attendants | 42 | 49 | 7 | 17\% | 6 | 13 | \$9.24 | \$11.26 | \$16.07 | Less than high school |
| Automotive Body and Related Repairers | 124 | 121 | -3 | -2\% | 15 | 12 | \$16.54 | \$27.45 | \$35.68 | High school diploma or equivalent |
| Automotive Service Technicians and Mechanics | 752 | 756 | 4 | 1\% | 101 | 105 | \$12.33 | \$23.77 | \$33.94 | High school diploma or equivalent |
| Baggage Porters and Bellhops | 43 | 52 | 9 | 21\% | 6 | 15 | \$8.40 | \$9.54 | \$15.23 | High school diploma or equivalent |
| Bakers | 634 | 688 | 54 | 9\% | 81 | 135 | \$9.35 | \$10.78 | \$17.47 | Less than high school |
| Bartenders | 811 | 866 | 55 | 7\% | 157 | 212 | \$8.30 | \$8.96 | \$13.23 | Less than high school |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \begin{array}{c} \text { Percent } \\ \text { Change } \end{array} \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bill and Account Collectors | 393 | 393 | 0 | 0\% | 59 | 59 | \$15.17 | \$20.33 | \$28.68 | High school diploma or equivalent |
| Billing and Posting Clerks | 499 | 534 | 35 | 7\% | 48 | 83 | \$13.75 | \$19.09 | \$25.80 | High school diploma or equivalent |
| Biochemists and Biophysicists | 25 | 26 | 1 | 4\% | 4 | 5 | \$25.79 | \$47.56 | \$85.02 | Doctoral or professional degree |
| Biological Technicians | 38 | 41 | 3 | 8\% | 5 | 8 | \$15.55 | \$19.04 | \$34.51 | Bachelor's degree |
| Biomedical Engineers | 131 | 102 | -29 | -22\% | 43 | 14 | \$39.76 | \$55.36 | \$74.09 | Bachelor's degree |
| Bookkeeping, Accounting, and Auditing Clerks | 2,693 | 2,777 | 84 | 3\% | 126 | 210 | \$13.16 | \$20.23 | \$28.55 | High school diploma or equivalent |
| Brickmasons and Blockmasons | 43 | 55 | 12 | 28\% | 3 | 15 | \$23.54 | \$39.48 | \$59.51 | High school diploma or equivalent |
| Broadcast Technicians | 26 | 19 | -7 | -27\% | 9 | 2 | \$8.89 | \$19.28 | \$30.14 | Associate's degree |
| Brokerage Clerks | 28 | 28 | 0 | 0\% | 4 | 4 | \$18.39 | \$24.81 | \$29.81 | High school diploma or equivalent |
| Budget Analysts | 45 | 45 | 0 | 0\% | 10 | 10 | \$21.91 | \$39.44 | \$52.03 | Bachelor's degree |
| Bus and Truck Mechanics and Diesel Engine Specialists | 335 | 348 | 13 | 4\% | 36 | 49 | \$16.24 | \$22.88 | \$32.60 | High school diploma or equivalent |
| Bus Drivers, School or Special Client | 518 | 511 | -7 | -1\% | 54 | 47 | \$12.14 | \$16.76 | \$22.19 | High school diploma or equivalent |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bus Drivers, Transit and Intercity | 474 | 479 | 5 | 1\% | 44 | 49 | \$8.93 | \$17.98 | \$27.70 | High school diploma or equivalent |
| Butchers and Meat Cutters | 448 | 487 | 39 | 9\% | 58 | 97 | \$8.59 | \$14.61 | \$22.37 | Less than high school |
| Cabinetmakers and Bench Carpenters | 118 | 114 | -4 | -3\% | 10 | 6 | \$11.21 | \$19.32 | \$24.47 | High school diploma or equivalent |
| Cardiovascular Technologists and Technicians | 76 | 77 | 1 | 1\% | 5 | 6 | \$18.80 | \$29.00 | \$50.11 | Associate's degree |
| Career/Technical Education Teachers, Secondary School | 54 | 54 | 0 | 0\% | 8 | 8 | \$16.63 | \$27.44 | \$36.58 | Bachelor's degree |
| Carpenters | 1,067 | 1,067 | 0 | 0\% | 105 | 105 | \$20.08 | \$30.19 | \$44.54 | High school diploma or equivalent |
| Carpet Installers | 48 | 48 | 0 | 0\% | 6 | 6 | \$10.95 | \$26.56 | \$41.73 | Less than high school |
| Cashiers | 5,077 | 5,428 | 351 | 7\% | 1,148 | 1,499 | \$8.67 | \$11.44 | \$21.26 | Less than high school |
| Cement Masons and Concrete Finishers | 254 | 280 | 26 | 10\% | 16 | 42 | \$16.94 | \$25.69 | \$34.59 | Less than high school |
| Chefs and Head Cooks | 264 | 279 | 15 | 6\% | 22 | 37 | \$12.81 | \$20.59 | \$28.80 | High school diploma or equivalent |
| Chemical Technicians | 80 | 85 | 5 | 6\% | 10 | 15 | \$13.36 | \$21.12 | \$29.90 | Associate's degree |
| Chemists | 135 | 138 | 3 | 2\% | 18 | 21 | \$16.80 | \$27.16 | \$46.45 | Bachelor's degree |
| Chief Executives | 343 | 348 | 5 | 1\% | 37 | 42 | \$40.75 | \$92.28 | \$153.26 | Bachelor's degree |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 |  | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings - <br> Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Child, Family, and School Social Workers | 349 | 382 | 33 | 9\% | 39 | 72 | \$15.54 | \$27.91 | \$35.31 | Bachelor's degree |
| Childcare Workers | 1,391 | 1,516 | 125 | 9\% | 217 | 342 | \$8.69 | \$11.97 | \$18.04 | High school diploma or equivalent |
| Chiropractors | 50 | 50 | 0 | 0\% | 5 | 5 | \$24.71 | \$38.82 | \$65.04 | Doctoral or professional degree |
| Choreographers | 37 | 41 | 4 | 11\% | 6 | 10 | \$11.24 | \$21.85 | \$37.29 | High school diploma or equivalent |
| Civil Engineering Technicians | 151 | 155 | 4 | 3\% | 16 | 20 | \$15.94 | \$31.17 | \$42.14 | Associate's degree |
| Civil Engineers | 305 | 344 | 39 | 13\% | 40 | 79 | \$30.06 | \$44.09 | \$61.81 | Bachelor's degree |
| Claims Adjusters, Examiners, and Investigators | 181 | 129 | -52 | -29\% | 69 | 17 | \$27.70 | \$31.60 | \$42.62 | High school diploma or equivalent |
| Cleaners of Vehicles and Equipment | 576 | 561 | -15 | -3\% | 96 | 81 | \$8.64 | \$11.24 | \$17.65 | Less than high school |
| Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders | 33 | 35 | 2 | 6\% | 5 | 7 | \$9.09 | \$14.19 | \$18.50 | Less than high school |
| Clergy | 224 | 237 | 13 | 6\% | 24 | 37 | \$23.16 | \$28.82 | \$43.02 | Bachelor's degree |
| Clinical, Counseling, and School Psychologists | 179 | 181 | 2 | 1\% | 25 | 27 | \$19.38 | \$32.58 | \$56.81 | Doctoral or professional degree |
| Coaches and Scouts | 351 | 376 | 25 | 7\% | 54 | 79 | \$9.78 | \$19.01 | \$31.83 | Bachelor's degree |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 51 | 54 | 3 | 6\% | 5 | 8 | \$11.15 | \$15.33 | \$20.75 | High school diploma or equivalent |
| Coin, Vending, and Amusement Machine Servicers and Repairers | 78 | 82 | 4 | 5\% | 4 | 8 | \$11.22 | \$17.85 | \$24.29 | High school diploma or equivalent |
| Combined Food Preparation and Serving Workers, Including Fast Food | 3,929 | 4,266 | 337 | 9\% | 792 | 1,129 | \$8.36 | \$9.28 | \$14.71 | Less than high school |
| Commercial and Industrial Designers | 39 | 38 | -1 | -3\% | 6 | 5 | \$19.41 | \$32.26 | \$52.86 | Bachelor's degree |
| Commercial Pilots | 33 | 57 | 24 | 73\% | 7 | 31 | \$38.08 | \$78.69 | \$130.02 | High school diploma or equivalent |
| Community Health Workers | 110 | 118 | 8 | 7\% | 16 | 24 | \$15.06 | \$19.98 | \$32.89 | High school diploma or equivalent |
| Compensation, Benefits, and Job Analysis Specialists | 104 | 105 | 1 | 1\% | 10 | 11 | \$24.02 | \$32.88 | \$52.18 | Bachelor's degree |
| Compliance Officers | 244 | 246 | 2 | 1\% | 23 | 25 | \$20.42 | \$35.88 | \$54.33 | Bachelor's degree |
| Computer and Information Research Scientists | 26 | 27 | 1 | 4\% | 2 | 3 | \$42.29 | \$79.35 | \$121.48 | Doctoral or professional degree |
| Computer and Information Systems Managers | 246 | 261 | 15 | 6\% | 18 | 33 | \$27.88 | \$60.91 | \$82.63 | Bachelor's degree |
| Computer Hardware Engineers | 44 | 61 | 17 | 39\% | 6 | 23 | \$31.98 | \$48.32 | \$73.14 | Bachelor's degree |
| Computer Network Architects | 63 | 73 | 10 | 16\% | 5 | 15 | \$22.63 | \$47.42 | \$76.69 | Bachelor's degree |
| Computer Network Support Specialists | 235 | 237 | 2 | 1\% | 20 | 22 | \$21.17 | \$32.23 | \$49.95 | Associate's degree |


| Sonoma County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic | 46 | 49 | 3 | 7\% | 7 | 10 | \$12.31 | \$20.79 | \$30.08 | High school diploma or equivalent |
| Computer Operators | 38 | 37 | -1 | -3\% | 3 | 2 | \$12.67 | \$20.41 | \$26.46 | High school diploma or equivalent |
| Computer Programmers | 241 | 254 | 13 | 5\% | 33 | 46 | \$17.67 | \$39.15 | \$54.59 | Bachelor's degree |
| Computer Systems Analysts | 247 | 283 | 36 | 15\% | 21 | 57 | \$21.87 | \$38.96 | \$58.41 | Bachelor's degree |
| Computer User Support Specialists | 573 | 615 | 42 | 7\% | 47 | 89 | \$16.30 | \$26.22 | \$41.30 | Some college, no degree |
| Computer, Automated Teller, and Office Machine Repairers | 96 | 108 | 12 | 13\% | 11 | 23 | \$15.40 | \$20.15 | \$29.47 | Some college, no degree |
| Computer-Controlled Machine Tool Operators, Metal and Plastic | 79 | 87 | 8 | 10\% | 11 | 19 | \$12.07 | \$20.01 | \$28.57 | High school diploma or equivalent |
| Concierges | 51 | 60 | 9 | 18\% | 7 | 16 | \$12.47 | \$15.32 | \$18.30 | High school diploma or equivalent |
| Construction and Building Inspectors | 108 | 113 | 5 | 5\% | 13 | 18 | \$26.04 | \$37.75 | \$50.49 | High school diploma or equivalent |
| Construction Laborers | 1,481 | 1,590 | 109 | 7\% | 166 | 275 | \$12.94 | \$19.78 | \$36.34 | Less than high school |
| Construction Managers | 313 | 324 | 11 | 4\% | 29 | 40 | \$38.56 | \$50.95 | \$71.74 | Bachelor's degree |
| Control and Valve Installers and Repairers, Except Mechanical Door | 97 | 98 | 1 | 1\% | 17 | 18 | \$20.15 | \$25.85 | \$41.77 | High school diploma or equivalent |
| Cooks, Fast Food | 1,265 | 1,281 | 16 | 1\% | 126 | 142 | \$8.32 | \$9.04 | \$11.84 | Less than high school |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cooks, Institution and Cafeteria | 405 | 436 | 31 | 8\% | 43 | 74 | \$10.60 | \$15.45 | \$23.79 | Less than high school |
| Cooks, Restaurant | 1,932 | 2,124 | 192 | 10\% | 204 | 396 | \$8.79 | \$11.86 | \$15.71 | Less than high school |
| Cooks, Short Order | 226 | 235 | 9 | 4\% | 22 | 31 | \$8.58 | \$10.57 | \$14.55 | Less than high school |
| Cooling and Freezing Equipment Operators and Tenders | 40 | 41 | 1 | 3\% | 5 | 6 | \$10.30 | \$14.12 | \$22.64 | High school diploma or equivalent |
| Correctional Officers and Jailers | 235 | 245 | 10 | 4\% | 32 | 42 | \$19.75 | \$30.09 | \$42.22 | High school diploma or equivalent |
| Cost Estimators | 535 | 545 | 10 | 2\% | 93 | 103 | \$18.58 | \$30.92 | \$72.91 | Bachelor's degree |
| Counter and Rental Clerks | 1,114 | 1,125 | 11 | 1\% | 146 | 157 | \$8.85 | \$12.74 | \$21.40 | Less than high school |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 565 | 586 | 21 | 4\% | 176 | 197 | \$8.40 | \$9.17 | \$14.21 | Less than high school |
| Couriers and Messengers | 64 | 66 | 2 | 3\% | 5 | 7 | \$10.67 | \$14.56 | \$21.16 | High school diploma or equivalent |
| Court Reporters | 38 | 36 | -2 | -5\% | 5 | 3 | \$18.79 | \$38.22 | \$52.74 | Postsecondary non-degree award |
| Court, Municipal, and License Clerks | 133 | 139 | 6 | 5\% | 10 | 16 | \$14.63 | \$21.76 | \$28.57 | High school diploma or equivalent |
| Credit Analysts | 41 | 41 | 0 | 0\% | 6 | 6 | \$17.77 | \$28.29 | \$56.20 | Bachelor's degree |
| Credit Authorizers, Checkers, and Clerks | 48 | 46 | -2 | -4\% | 5 | 3 | \$15.81 | \$20.32 | \$26.09 | High school diploma or equivalent |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Counselors | 33 | 34 | 1 | 3\% | 3 | 4 | \$14.69 | \$20.32 | \$30.27 | Bachelor's degree |
| Crossing Guards | 41 | 43 | 2 | 5\% | 3 | 5 | \$9.80 | \$13.15 | \$20.20 | High school diploma or equivalent |
| Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders | 43 | 42 | -1 | -2\% | 7 | 6 | \$9.47 | \$15.89 | \$23.99 | High school diploma or equivalent |
| Customer Service Representatives | 1,939 | 2,080 | 141 | 7\% | 274 | 415 | \$11.91 | \$17.50 | \$27.51 | High school diploma or equivalent |
| Cutting and Slicing Machine Setters, Operators, and Tenders | 43 | 41 | -2 | -5\% | 6 | 4 | \$10.02 | \$11.77 | \$15.40 | High school diploma or equivalent |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 105 | 104 | -1 | -1\% | 6 | 5 | \$8.50 | \$12.55 | \$21.29 | High school diploma or equivalent |
| Data Entry Keyers | 157 | 141 | -16 | -10\% | 25 | 9 | \$10.86 | \$17.31 | \$23.46 | High school diploma or equivalent |
| Database Administrators | 85 | 91 | 6 | 7\% | 8 | 14 | \$23.98 | \$40.02 | \$58.47 | Bachelor's degree |
| Demonstrators and Product Promoters | 809 | 846 | 37 | 5\% | 117 | 154 | \$10.46 | \$14.23 | \$21.33 | High school diploma or equivalent |
| Dental Assistants | 620 | 651 | 31 | 5\% | 67 | 98 | \$14.79 | \$21.78 | \$27.64 | Postsecondary non-degree award |
| Dental Hygienists | 300 | 326 | 26 | 9\% | 41 | 67 | \$38.91 | \$50.73 | \$57.96 | Associate's degree |


| Sonoma County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dental Laboratory Technicians | 118 | 85 | -33 | -28\% | 49 | 16 | \$11.76 | \$19.50 | \$32.71 | High school diploma or equivalent |
| Dentists, General | 173 | 183 | 10 | 6\% | 22 | 32 | \$35.91 | \$58.06 | \$108.99 | Doctoral or professional degree |
| Detectives and Criminal Investigators | 72 | 73 | 1 | 1\% | 9 | 10 | \$33.75 | \$42.24 | \$64.03 | High school diploma or equivalent |
| Diagnostic Medical Sonographers | 42 | 50 | 8 | 19\% | 3 | 11 | \$37.87 | \$46.00 | \$56.21 | Associate's degree |
| Dietetic Technicians | 65 | 66 | 1 | 2\% | 3 | 4 | \$10.90 | \$16.30 | \$24.61 | Associate's degree |
| Dietitians and Nutritionists | 67 | 79 | 12 | 18\% | 5 | 17 | \$23.98 | \$35.26 | \$47.35 | Bachelor's degree |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 874 | 930 | 56 | 6\% | 200 | 256 | \$8.32 | \$8.96 | \$11.42 | Less than high school |
| Directors, Religious Activities and Education | 155 | 165 | 10 | 6\% | 27 | 37 | \$10.54 | \$16.53 | \$23.42 | Bachelor's degree |
| Dishwashers | 1,386 | 1,457 | 71 | 5\% | 316 | 387 | \$8.38 | \$9.35 | \$11.29 | Less than high school |
| Dispatchers, Except Police, Fire, and Ambulance | 237 | 256 | 19 | 8\% | 36 | 55 | \$13.43 | \$22.00 | \$34.24 | High school diploma or equivalent |
| Driver/Sales Workers | 1,025 | 1,103 | 78 | 8\% | 86 | 164 | \$8.53 | \$12.57 | \$25.19 | High school diploma or equivalent |
| Drywall and Ceiling Tile Installers | 372 | 250 | -122 | -33\% | 136 | 14 | \$18.93 | \$26.12 | \$45.61 | Less than high school |
| Editors | 124 | 119 | -5 | -4\% | 21 | 16 | \$16.58 | \$28.29 | \$36.50 | Bachelor's degree |



| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electronic Home Entertainment Equipment Installers and Repairers | 29 | 30 | 1 | 3\% | 6 | 7 | \$13.92 | \$20.88 | \$30.82 | Postsecondary non-degree award |
| Electronics Engineers, Except Computer | 162 | 175 | 13 | 8\% | 19 | 32 | \$33.77 | \$44.67 | \$68.38 | Bachelor's degree |
| Elementary School Teachers, Except Special Education | 1,391 | 1,440 | 49 | 4\% | 163 | 212 | \$18.28 | \$26.88 | \$38.51 | Bachelor's degree |
| Eligibility Interviewers, Government Programs | 212 | 218 | 6 | 3\% | 21 | 27 | \$19.82 | \$24.80 | \$28.32 | High school diploma or equivalent |
| Emergency Medical Technicians and Paramedics | 1,120 | 1,465 | 345 | 31\% | 185 | 530 | \$10.39 | \$17.40 | \$25.96 | Postsecondary non-degree award |
| Environmental Engineers | 59 | 64 | 5 | 8\% | 9 | 14 | \$27.82 | \$51.85 | \$69.32 | Bachelor's degree |
| Environmental Science and Protection Technicians, Including Health | 53 | 56 | 3 | 6\% | 11 | 14 | \$16.44 | \$25.41 | \$34.08 | Associate's degree |
| Environmental Scientists and Specialists, Including Health | 194 | 206 | 12 | 6\% | 30 | 42 | \$26.36 | \$33.96 | \$45.57 | Bachelor's degree |
| Excavating and Loading Machine and Dragline Operators | 26 | 29 | 3 | 12\% | 1 | 4 | \$17.90 | \$30.20 | \$45.87 | High school diploma or equivalent |
| Executive Secretaries and Executive Administrative Assistants | 1,267 | 1,228 | -39 | -3\% | 113 | 74 | \$17.92 | \$23.96 | \$34.37 | High school diploma or equivalent |
| Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | 36 | 37 | 1 | 3\% | 3 | 4 | \$10.38 | \$15.31 | \$21.75 | High school diploma or equivalent |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 80 | 73 | -7 | -9\% | 17 | 10 | \$10.38 | \$15.85 | \$23.34 | High school diploma or equivalent |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ \text { 2014-19 } \end{array}$ | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Family and General Practitioners | 104 | 114 | 10 | 10\% | 14 | 24 | \$52.01 | \$76.99 | \$131.11 | Doctoral or professional degree |
| Farm Equipment Mechanics and Service Technicians | 45 | 40 | -5 | -11\% | 11 | 6 | \$17.13 | \$26.63 | \$34.98 | High school diploma or equivalent |
| Farmers, Ranchers, and Other Agricultural Managers | 301 | 266 | -35 | -12\% | 57 | 22 | \$15.04 | \$28.93 | \$41.72 | High school diploma or equivalent |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 3,909 | 3,846 | -63 | -2\% | 651 | 588 | \$8.39 | \$9.78 | \$15.75 | Less than high school |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 369 | 336 | -33 | -9\% | 86 | 53 | \$8.51 | \$10.98 | \$15.94 | Less than high school |
| Fashion Designers | 27 | 28 | 1 | 4\% | 4 | 5 | \$9.98 | \$18.80 | \$28.12 | Bachelor's degree |
| Fence Erectors | 34 | 44 | 10 | 29\% | 4 | 14 | \$14.42 | \$20.54 | \$30.76 | High school diploma or equivalent |
| File Clerks | 309 | 294 | -15 | -5\% | 50 | 35 | \$8.72 | \$13.29 | \$19.76 | High school diploma or equivalent |
| Financial Analysts | 141 | 143 | 2 | 1\% | 19 | 21 | \$26.11 | \$42.65 | \$69.15 | Bachelor's degree |
| Financial Managers | 890 | 888 | -2 | 0\% | 92 | 90 | \$32.55 | \$49.37 | \$85.24 | Bachelor's degree |
| Fire Inspectors and Investigators | 46 | 47 | 1 | 2\% | 6 | 7 | \$20.27 | \$31.62 | \$52.78 | High school diploma or equivalent |
| Firefighters | 690 | 706 | 16 | 2\% | 96 | 112 | \$15.71 | \$24.87 | \$45.42 | Postsecondary non-degree award |


| Sonoma County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Construction Trades and Extraction Workers | 627 | 653 | 26 | 4\% | 41 | 67 | \$26.02 | \$38.39 | \$60.62 | High school diploma or equivalent |
| First-Line Supervisors of Correctional Officers | 31 | 32 | 1 | 3\% | 5 | 6 | \$33.78 | \$44.88 | \$61.51 | High school diploma or equivalent |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers | 277 | 273 | -4 | -1\% | 33 | 29 | \$12.72 | \$21.02 | \$49.89 | High school diploma or equivalent |
| First-Line Supervisors of Fire Fighting and Prevention Workers | 94 | 96 | 2 | 2\% | 21 | 23 | \$25.73 | \$38.63 | \$57.08 | Postsecondary non-degree award |
| First-Line Supervisors of Food Preparation and Serving Workers | 1,285 | 1,393 | 108 | 8\% | 191 | 299 | \$10.07 | \$14.33 | \$23.01 | High school diploma or equivalent |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 190 | 198 | 8 | 4\% | 26 | 34 | \$15.93 | \$21.85 | \$32.65 | High school diploma or equivalent |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 209 | 235 | 26 | 12\% | 27 | 53 | \$12.72 | \$17.81 | \$28.34 | High school diploma or equivalent |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 268 | 277 | 9 | 3\% | 16 | 25 | \$19.44 | \$25.10 | \$35.03 | High school diploma or equivalent |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 463 | 482 | 19 | 4\% | 64 | 83 | \$22.48 | \$32.05 | \$50.48 | High school diploma or equivalent |
| First-Line Supervisors of NonRetail Sales Workers | 323 | 348 | 25 | 8\% | 22 | 47 | \$18.85 | \$29.73 | \$48.90 | High school diploma or equivalent |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Office and Administrative Support Workers | 2,024 | 2,105 | 81 | 4\% | 245 | 326 | \$17.49 | \$25.48 | \$38.40 | High school diploma or equivalent |
| First-Line Supervisors of Personal Service Workers | 279 | 298 | 19 | 7\% | 27 | 46 | \$13.00 | \$19.86 | \$41.01 | High school diploma or equivalent |
| First-Line Supervisors of Police and Detectives | 54 | 56 | 2 | 4\% | 8 | 10 | \$38.31 | \$56.19 | \$76.31 | High school diploma or equivalent |
| First-Line Supervisors of Production and Operating Workers | 689 | 700 | 11 | 2\% | 50 | 61 | \$17.05 | \$26.62 | \$44.31 | Postsecondary non-degree award |
| First-Line Supervisors of Retail Sales Workers | 1,823 | 1,956 | 133 | 7\% | 207 | 340 | \$13.60 | \$19.41 | \$34.97 | High school diploma or equivalent |
| First-Line Supervisors of Transportation and MaterialMoving Machine and Vehicle Operators | 195 | 213 | 18 | 9\% | 28 | 46 | \$19.24 | \$28.01 | \$37.06 | High school diploma or equivalent |
| Fitness Trainers and Aerobics Instructors | 540 | 585 | 45 | 8\% | 33 | 78 | \$10.08 | \$29.07 | \$43.09 | High school diploma or equivalent |
| Floral Designers | 64 | 60 | -4 | -6\% | 12 | 8 | \$9.83 | \$14.27 | \$18.74 | High school diploma or equivalent |
| Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders | 44 | 48 | 4 | 9\% | 6 | 10 | \$10.91 | \$16.75 | \$25.06 | Less than high school |
| Food Batchmakers | 386 | 410 | 24 | 6\% | 65 | 89 | \$8.92 | \$13.94 | \$21.87 | High school diploma or equivalent |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food Cooking Machine Operators and Tenders | 30 | 33 | 3 | 10\% | 5 | 8 | \$9.99 | \$13.93 | \$22.46 | High school diploma or equivalent |
| Food Preparation Workers | 2,128 | 2,226 | 98 | 5\% | 314 | 412 | \$8.40 | \$9.71 | \$15.19 | Less than high school |
| Food Scientists and Technologists | 29 | 30 | 1 | 3\% | 6 | 7 | \$33.62 | \$70.65 | \$114.43 | Bachelor's degree |
| Food Servers, Nonrestaurant | 220 | 260 | 40 | 18\% | 35 | 75 | \$8.94 | \$14.73 | \$25.25 | Less than high school |
| Food Service Managers | 438 | 454 | 16 | 4\% | 40 | 56 | \$16.37 | \$22.15 | \$35.19 | High school diploma or equivalent |
| Forest and Conservation Workers | 27 | 27 | 0 | 0\% | 3 | 3 | \$8.00 | \$9.08 | \$16.52 | High school diploma or equivalent |
| Fundraisers | 123 | 129 | 6 | 5\% | 12 | 18 | \$11.62 | \$17.95 | \$29.90 | Bachelor's degree |
| Furniture Finishers | 51 | 41 | -10 | -20\% | 13 | 3 | \$8.69 | \$13.87 | \$18.44 | High school diploma or equivalent |
| Gaming Cage Workers | 31 | 31 | 0 | 0\% | 3 | 3 | \$8.00 | \$8.91 | \$11.94 | High school diploma or equivalent |
| Gaming Change Persons and Booth Cashiers | 56 | 56 | 0 | 0\% | 12 | 12 | \$8.00 | \$9.13 | \$9.72 | High school diploma or equivalent |
| Gaming Dealers | 120 | 117 | -3 | -3\% | 13 | 10 | \$8.00 | \$8.40 | \$14.23 | High school diploma or equivalent |
| Gaming Supervisors | 26 | 25 | -1 | -4\% | 4 | 3 | \$13.45 | \$23.21 | \$37.59 | High school diploma or equivalent |


| Sonoma County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General and Operations Managers | 3,742 | 3,847 | 105 | 3\% | 355 | 460 | \$24.19 | \$46.74 | \$87.52 | Bachelor's degree |
| Geoscientists, Except Hydrologists and Geographers | 84 | 88 | 4 | 5\% | 13 | 17 | \$31.01 | \$36.59 | \$53.57 | Bachelor's degree |
| Glaziers | 62 | 67 | 5 | 8\% | 8 | 13 | \$13.28 | \$19.29 | \$31.20 | High school diploma or equivalent |
| Graders and Sorters, Agricultural Products | 180 | 183 | 3 | 2\% | 17 | 20 | \$8.00 | \$9.04 | \$12.99 | Less than high school |
| Graphic Designers | 264 | 269 | 5 | 2\% | 36 | 41 | \$15.60 | \$23.58 | \$33.72 | Bachelor's degree |
| Grinding and Polishing Workers, Hand | 40 | 35 | -5 | -13\% | 10 | 5 | \$10.81 | \$16.39 | \$22.88 | Less than high school |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 58 | 52 | -6 | -10\% | 12 | 6 | \$10.66 | \$15.66 | \$23.29 | High school diploma or equivalent |
| Hairdressers, Hairstylists, and Cosmetologists | 478 | 496 | 18 | 4\% | 57 | 75 | \$8.53 | \$10.88 | \$15.87 | Postsecondary non-degree award |
| Health Educators | 88 | 97 | 9 | 10\% | 12 | 21 | \$16.38 | \$23.34 | \$40.66 | Bachelor's degree |
| Healthcare Social Workers | 216 | 245 | 29 | 13\% | 24 | 53 | \$21.51 | \$34.71 | \$44.06 | Master's degree |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 499 | 531 | 32 | 6\% | 66 | 98 | \$16.66 | \$23.44 | \$34.79 | Postsecondary non-degree award |
| Heavy and Tractor-Trailer Truck Drivers | 1,885 | 2,004 | 119 | 6\% | 155 | 274 | \$14.48 | \$21.96 | \$28.95 | Postsecondary non-degree award |
| Helpers - Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters | 65 | 74 | 9 | 14\% | 6 | 15 | \$12.07 | \$17.66 | \$26.89 | Less than high school |


| Sonoma County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Helpers - Carpenters | 52 | 52 | 0 | 0\% | 7 | 7 | \$12.28 | \$16.24 | \$18.58 | Less than high school |
| Helpers - Electricians | 105 | 109 | 4 | 4\% | 9 | 13 | \$10.74 | \$15.87 | \$24.54 | High school diploma or equivalent |
| Helpers - Installation, Maintenance, and Repair Workers | 160 | 164 | 4 | 3\% | 25 | 29 | \$9.60 | \$11.82 | \$20.45 | High school diploma or equivalent |
| Helpers - Painters, Paperhangers, Plasterers, and Stucco Masons | 25 | 23 | -2 | -8\% | 4 | 2 | \$9.48 | \$12.55 | \$19.33 | Less than high school |
| Helpers - Pipelayers, Plumbers, Pipefitters, and Steamfitters | 27 | 31 | 4 | 15\% | 2 | 6 | \$19.32 | \$27.00 | \$49.27 | High school diploma or equivalent |
| Helpers - Production Workers | 540 | 554 | 14 | 3\% | 47 | 61 | \$9.32 | \$11.23 | \$16.59 | Less than high school |
| Highway Maintenance Workers | 72 | 76 | 4 | 6\% | 6 | 10 | \$24.30 | \$30.31 | \$35.32 | High school diploma or equivalent |
| Home Appliance Repairers | 27 | 27 | 0 | 0\% | 5 | 5 | \$11.38 | \$18.44 | \$28.53 | High school diploma or equivalent |
| Home Health Aides | 1,406 | 1,610 | 204 | 15\% | 148 | 352 | \$9.62 | \$10.81 | \$15.15 | Less than high school |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 511 | 546 | 35 | 7\% | 201 | 236 | \$8.33 | \$9.06 | \$12.49 | Less than high school |
| Hotel, Motel, and Resort Desk Clerks | 416 | 508 | 92 | 22\% | 112 | 204 | \$9.25 | \$13.63 | \$18.37 | High school diploma or equivalent |
| Human Resources Assistants, Except Payroll and Timekeeping | 205 | 204 | -1 | 0\% | 28 | 27 | \$12.20 | \$21.07 | \$30.27 | High school diploma or equivalent |



| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interior Designers | 63 | 57 | -6 | -10\% | 14 | 8 | \$17.74 | \$29.44 | \$45.61 | Bachelor's degree |
| Internists, General | 90 | 92 | 2 | 2\% | 12 | 14 | \$45.45 | \$105.10 | \$170.71 | Doctoral or professional degree |
| Interpreters and Translators | 109 | 128 | 19 | 17\% | 9 | 28 | \$16.39 | \$22.23 | \$36.75 | Bachelor's degree |
| Interviewers, Except Eligibility and Loan | 215 | 226 | 11 | 5\% | 21 | 32 | \$13.00 | \$19.58 | \$26.48 | High school diploma or equivalent |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 2,667 | 2,882 | 215 | 8\% | 264 | 479 | \$9.07 | \$12.03 | \$17.91 | Less than high school |
| Judges, Magistrate Judges, and Magistrates | 45 | 44 | -1 | -2\% | 5 | 4 | \$36.19 | \$75.90 | \$85.55 | Doctoral or professional degree |
| Judicial Law Clerks | 25 | 25 | 0 | 0\% | 2 | 2 | \$24.53 | \$35.63 | \$46.90 | Doctoral or professional degree |
| Kindergarten Teachers, Except Special Education | 244 | 252 | 8 | 3\% | 36 | 44 | \$20.10 | \$29.29 | \$41.63 | Bachelor's degree |
| Labor Relations Specialists | 47 | 33 | -14 | -30\% | 17 | 3 | \$22.60 | \$39.60 | \$46.12 | Bachelor's degree |
| Laborers and Freight, Stock, and Material Movers, Hand | 2,138 | 2,257 | 119 | 6\% | 341 | 460 | \$9.08 | \$12.91 | \$19.21 | Less than high school |
| Landscape Architects | 30 | 28 | -2 | -7\% | 5 | 3 | \$42.36 | \$61.58 | \$93.93 | Bachelor's degree |
| Landscaping and Groundskeeping Workers | 2,255 | 2,322 | 67 | 3\% | 289 | 356 | \$9.87 | \$13.36 | \$22.21 | Less than high school |
| Laundry and Dry-Cleaning Workers | 290 | 329 | 39 | 13\% | 46 | 85 | \$8.64 | \$10.59 | \$14.03 | Less than high school |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ |  | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | $\begin{array}{r} \text { Earnings - } \\ \text { High } \\ \text { Range } \end{array}$ | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lawyers | 412 | 420 | 8 | 2\% | 34 | 42 | \$39.27 | \$62.31 | \$124.53 | Doctoral or professional degree |
| Legal Secretaries | 249 | 240 | -9 | -4\% | 24 | 15 | \$14.37 | \$23.11 | \$32.32 | High school diploma or equivalent |
| Legislators | 95 | 97 | 2 | 2\% | 10 | 12 | \$18.65 | \$26.06 | \$34.99 | Bachelor's degree |
| Librarians | 205 | 209 | 4 | 2\% | 24 | 28 | \$24.60 | \$32.27 | \$42.15 | Master's degree |
| Library Assistants, Clerical | 129 | 138 | 9 | 7\% | 29 | 38 | \$12.64 | \$15.60 | \$20.46 | High school diploma or equivalent |
| Library Technicians | 297 | 305 | 8 | 3\% | 81 | 89 | \$15.48 | \$18.99 | \$23.18 | Postsecondary non-degree award |
| Licensed Practical and Licensed Vocational Nurses | 654 | 732 | 78 | 12\% | 87 | 165 | \$20.03 | \$26.81 | \$34.67 | Postsecondary non-degree award |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 191 | 211 | 20 | 10\% | 70 | 90 | \$9.44 | \$10.73 | \$18.61 | High school diploma or equivalent |
| Light Truck or Delivery Services Drivers | 1,117 | 1,138 | 21 | 2\% | 90 | 111 | \$10.66 | \$16.91 | \$32.67 | High school diploma or equivalent |
| Loan Interviewers and Clerks | 110 | 96 | -14 | -13\% | 18 | 4 | \$16.32 | \$23.35 | \$30.71 | High school diploma or equivalent |
| Loan Officers | 361 | 317 | -44 | -12\% | 74 | 30 | \$20.21 | \$31.88 | \$56.93 | Bachelor's degree |
| Locker Room, Coatroom, and Dressing Room Attendants | 62 | 64 | 2 | 3\% | 16 | 18 | \$8.37 | \$9.29 | \$14.25 | High school diploma or equivalent |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging Managers | 54 | 65 | 11 | 20\% | 9 | 20 | \$16.35 | \$29.65 | \$49.00 | High school diploma or equivalent |
| Logisticians | 112 | 123 | 11 | 10\% | 7 | 18 | \$17.82 | \$39.22 | \$71.59 | Bachelor's degree |
| Machine Feeders and Offbearers | 71 | 73 | 2 | 3\% | 7 | 9 | \$8.44 | \$13.01 | \$18.84 | Less than high school |
| Machinists | 300 | 304 | 4 | 1\% | 36 | 40 | \$14.55 | \$21.31 | \$34.72 | High school diploma or equivalent |
| Magnetic Resonance Imaging Technologists | 28 | 30 | 2 | 7\% | 2 | 4 | \$26.85 | \$39.21 | \$52.57 | Associate's degree |
| Maids and Housekeeping Cleaners | 1,832 | 2,217 | 385 | 21\% | 205 | 590 | \$8.64 | \$11.43 | \$21.29 | Less than high school |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 62 | 58 | -4 | -6\% | 11 | 7 | \$10.64 | \$16.00 | \$22.16 | High school diploma or equivalent |
| Maintenance and Repair Workers, General | 1,896 | 2,002 | 106 | 6\% | 188 | 294 | \$11.00 | \$20.16 | \$29.48 | High school diploma or equivalent |
| Maintenance Workers, Machinery | 142 | 152 | 10 | 7\% | 9 | 19 | \$13.12 | \$18.64 | \$37.57 | High school diploma or equivalent |
| Management Analysts | 458 | 494 | 36 | 8\% | 37 | 73 | \$19.26 | \$29.46 | \$49.21 | Bachelor's degree |
| Manicurists and Pedicurists | 85 | 90 | 5 | 6\% | 4 | 9 | \$9.73 | \$11.03 | \$14.52 | Postsecondary non-degree award |
| Market Research Analysts and Marketing Specialists | 620 | 683 | 63 | 10\% | 45 | 108 | \$16.77 | \$31.79 | \$66.54 | Bachelor's degree |
| Marketing Managers | 219 | 225 | 6 | 3\% | 24 | 30 | \$37.31 | \$54.76 | \$84.18 | Bachelor's degree |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Marriage and Family Therapists | 123 | 139 | 16 | 13\% | 14 | 30 | \$11.15 | \$26.57 | \$41.24 | Master's degree |
| Massage Therapists | 154 | 171 | 17 | 11\% | 9 | 26 | \$8.42 | \$12.65 | \$42.27 | Postsecondary non-degree award |
| Meat, Poultry, and Fish Cutters and Trimmers | 183 | 202 | 19 | 10\% | 24 | 43 | \$9.36 | \$11.41 | \$15.20 | Less than high school |
| Mechanical Door Repairers | 31 | 32 | 1 | 3\% | 6 | 7 | \$13.54 | \$21.55 | \$31.53 | High school diploma or equivalent |
| Mechanical Drafters | 74 | 73 | -1 | -1\% | 6 | 5 | \$18.99 | \$25.99 | \$39.85 | Associate's degree |
| Mechanical Engineers | 260 | 266 | 6 | 2\% | 46 | 52 | \$26.71 | \$45.28 | \$63.91 | Bachelor's degree |
| Medical and Clinical Laboratory Technicians | 154 | 176 | 22 | 14\% | 22 | 44 | \$13.14 | \$18.23 | \$47.21 | Associate's degree |
| Medical and Clinical Laboratory Technologists | 98 | 104 | 6 | 6\% | 14 | 20 | \$18.74 | \$35.63 | \$51.20 | Bachelor's degree |
| Medical and Health Services Managers | 377 | 410 | 33 | 9\% | 49 | 82 | \$34.68 | \$53.60 | \$77.30 | Bachelor's degree |
| Medical Assistants | 904 | 1,000 | 96 | 11\% | 91 | 187 | \$13.64 | \$19.00 | \$25.56 | Postsecondary non-degree award |
| Medical Equipment Preparers | 76 | 81 | 5 | 7\% | 8 | 13 | \$14.31 | \$21.91 | \$28.38 | High school diploma or equivalent |
| Medical Equipment Repairers | 57 | 67 | 10 | 18\% | 8 | 18 | \$16.16 | \$27.29 | \$38.07 | Associate's degree |
| Medical Records and Health Information Technicians | 170 | 184 | 14 | 8\% | 23 | 37 | \$13.56 | \$18.89 | \$27.24 | Postsecondary non-degree award |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Medical Scientists, Except Epidemiologists | 50 | 54 | 4 | 8\% | 5 | 9 | \$38.74 | \$48.61 | \$79.01 | Doctoral or professional degree |
| Medical Secretaries | 1,032 | 1,122 | 90 | 9\% | 65 | 155 | \$14.14 | \$20.03 | \$27.19 | High school diploma or equivalent |
| Medical Transcriptionists | 174 | 159 | -15 | -9\% | 31 | 16 | \$13.46 | \$21.82 | \$31.32 | Postsecondary non-degree award |
| Meeting, Convention, and Event Planners | 122 | 139 | 17 | 14\% | 9 | 26 | \$14.62 | \$20.15 | \$34.36 | Bachelor's degree |
| Mental Health and Substance Abuse Social Workers | 63 | 80 | 17 | 27\% | 8 | 25 | \$14.08 | \$21.74 | \$44.02 | Bachelor's degree |
| Mental Health Counselors | 251 | 259 | 8 | 3\% | 27 | 35 | \$9.05 | \$18.63 | \$30.49 | Master's degree |
| Merchandise Displayers and Window Trimmers | 126 | 142 | 16 | 13\% | 18 | 34 | \$9.42 | \$14.81 | \$22.31 | High school diploma or equivalent |
| Meter Readers, Utilities | 81 | 76 | -5 | -6\% | 15 | 10 | \$21.70 | \$31.97 | \$36.34 | High school diploma or equivalent |
| Middle School Teachers, Except Special and Career/Technical Education | 1,010 | 1,046 | 36 | 4\% | 117 | 153 | \$23.23 | \$31.85 | \$39.56 | Bachelor's degree |
| Military occupations | 1,283 | 1,193 | -90 | -7\% | 90 | 0 | \$8.00 | \$15.62 | \$28.83 | N/A |
| Millwrights | 31 | 29 | -2 | -6\% | 4 | 2 | \$13.30 | \$24.76 | \$40.81 | High school diploma or equivalent |
| Mixing and Blending Machine Setters, Operators, and Tenders | 146 | 154 | 8 | 5\% | 21 | 29 | \$11.20 | \$16.08 | \$22.24 | High school diploma or equivalent |


| Sonoma County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mobile Heavy Equipment Mechanics, Except Engines | 128 | 130 | 2 | 2\% | 19 | 21 | \$17.47 | \$27.38 | \$35.68 | High school diploma or equivalent |
| Molders, Shapers, and Casters, Except Metal and Plastic | 78 | 54 | -24 | -31\% | 34 | 10 | \$9.59 | \$16.11 | \$24.08 | High school diploma or equivalent |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 141 | 138 | -3 | -2\% | 12 | 9 | \$10.02 | \$15.59 | \$28.54 | High school diploma or equivalent |
| Motion Picture Projectionists | 37 | 33 | -4 | -11\% | 11 | 7 | \$9.11 | \$10.90 | \$13.71 | Less than high school |
| Multimedia Artists and Animators | 38 | 39 | 1 | 3\% | 4 | 5 | \$16.25 | \$29.48 | \$61.11 | Bachelor's degree |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 49 | 46 | -3 | -6\% | 7 | 4 | \$11.08 | \$17.27 | \$24.99 | High school diploma or equivalent |
| Music Directors and Composers | 103 | 107 | 4 | 4\% | 14 | 18 | \$9.58 | \$22.06 | \$36.54 | Bachelor's degree |
| Musicians and Singers | 155 | 170 | 15 | 10\% | 22 | 37 | \$12.17 | \$24.87 | \$51.28 | High school diploma or equivalent |
| Natural Sciences Managers | 36 | 37 | 1 | 3\% | 4 | 5 | \$46.64 | \$70.27 | \$127.15 | Bachelor's degree |
| Network and Computer Systems Administrators | 334 | 348 | 14 | 4\% | 27 | 41 | \$17.72 | \$31.98 | \$51.71 | Bachelor's degree |
| New Accounts Clerks | 55 | 57 | 2 | 4\% | 7 | 9 | \$14.53 | \$17.41 | \$22.13 | High school diploma or equivalent |
| Nonfarm Animal Caretakers | 348 | 396 | 48 | 14\% | 23 | 71 | \$8.44 | \$10.42 | \$14.72 | Less than high school |
| Nurse Practitioners | 168 | 188 | 20 | 12\% | 18 | 38 | \$32.65 | \$45.94 | \$60.06 | Master's degree |



| Sonoma County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Opticians, Dispensing | 120 | 125 | 5 | 4\% | 18 | 23 | \$11.24 | \$20.07 | \$27.17 | High school diploma or equivalent |
| Optometrists | 39 | 41 | 2 | 5\% | 6 | 8 | \$32.35 | \$61.43 | \$105.20 | Doctoral or professional degree |
| Order Clerks | 331 | 333 | 2 | 1\% | 44 | 46 | \$11.53 | \$16.97 | \$22.42 | High school diploma or equivalent |
| Orderlies | 43 | 44 | 1 | 2\% | 4 | 5 | \$12.97 | \$21.10 | \$27.02 | High school diploma or equivalent |
| Outdoor Power Equipment and Other Small Engine Mechanics | 29 | 31 | 2 | 7\% | 3 | 5 | \$11.13 | \$18.14 | \$23.17 | High school diploma or equivalent |
| Packaging and Filling Machine Operators and Tenders | 1,278 | 1,319 | 41 | 3\% | 153 | 194 | \$9.80 | \$12.03 | \$19.05 | High school diploma or equivalent |
| Packers and Packagers, Hand | 1,188 | 1,245 | 57 | 5\% | 161 | 218 | \$8.44 | \$9.62 | \$12.48 | Less than high school |
| Painters, Construction and Maintenance | 503 | 496 | -7 | -1\% | 57 | 50 | \$13.76 | \$20.04 | \$27.29 | Less than high school |
| Painters, Transportation Equipment | 77 | 72 | -5 | -6\% | 12 | 7 | \$17.18 | \$25.75 | \$34.26 | High school diploma or equivalent |
| Painting, Coating, and Decorating Workers | 54 | 50 | -4 | -7\% | 9 | 5 | \$11.37 | \$16.55 | \$22.73 | Less than high school |
| Paralegals and Legal Assistants | 195 | 204 | 9 | 5\% | 16 | 25 | \$16.59 | \$25.13 | \$32.88 | Associate's degree |



| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pharmacy Technicians | 408 | 411 | 3 | 1\% | 22 | 25 | \$15.51 | \$19.95 | \$27.68 | High school diploma or equivalent |
| Phlebotomists | 207 | 206 | -1 | 0\% | 21 | 20 | \$12.92 | \$18.27 | \$25.02 | Postsecondary non-degree award |
| Photographers | 38 | 28 | -10 | -26\% | 12 | 2 | \$9.87 | \$13.38 | \$32.47 | High school diploma or equivalent |
| Photographic Process Workers and Processing Machine Operators | 95 | 89 | -6 | -6\% | 19 | 13 | \$9.71 | \$13.46 | \$23.28 | High school diploma or equivalent |
| Physical Therapist Aides | 72 | 72 | 0 | 0\% | 8 | 8 | \$11.24 | \$15.19 | \$23.42 | High school diploma or equivalent |
| Physical Therapist Assistants | 42 | 45 | 3 | 7\% | 5 | 8 | \$21.56 | \$27.64 | \$36.17 | Associate's degree |
| Physical Therapists | 210 | 215 | 5 | 2\% | 26 | 31 | \$28.63 | \$40.49 | \$57.30 | Doctoral or professional degree |
| Physician Assistants | 138 | 159 | 21 | 15\% | 14 | 35 | \$37.80 | \$47.18 | \$57.27 | Master's degree |
| Pipelayers | 33 | 32 | -1 | -3\% | 3 | 2 | \$16.70 | \$25.99 | \$39.41 | Less than high school |
| Plasterers and Stucco Masons | 95 | 75 | -20 | -21\% | 22 | 2 | \$8.50 | \$23.80 | \$34.84 | Less than high school |
| Plumbers, Pipefitters, and Steamfitters | 483 | 506 | 23 | 5\% | 31 | 54 | \$16.39 | \$24.80 | \$42.83 | High school diploma or equivalent |
| Police and Sheriff's Patrol Officers | 767 | 787 | 20 | 3\% | 122 | 142 | \$33.73 | \$43.44 | \$55.31 | High school diploma or equivalent |


| Sonoma County Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Police, Fire, and Ambulance Dispatchers | 120 | 136 | 16 | 13\% | 19 | 35 | \$20.40 | \$30.83 | \$35.54 | High school diploma or equivalent |
| Postal Service Clerks | 89 | 76 | -13 | -15\% | 19 | 6 | \$22.95 | \$25.53 | \$26.55 | High school diploma or equivalent |
| Postal Service Mail Carriers | 388 | 340 | -48 | -12\% | 110 | 62 | \$20.67 | \$26.99 | \$27.17 | High school diploma or equivalent |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | 212 | 180 | -32 | -15\% | 39 | 7 | \$21.23 | \$25.52 | \$25.98 | High school diploma or equivalent |
| Postsecondary Teachers | 1,889 | 1,962 | 73 | 4\% | 146 | 219 | \$20.17 | \$31.10 | \$61.23 | Doctoral or professional degree |
| Power Plant Operators | 27 | 28 | 1 | 4\% | 4 | 5 | \$23.59 | \$37.30 | \$48.85 | High school diploma or equivalent |
| Prepress Technicians and Workers | 46 | 43 | -3 | -7\% | 9 | 6 | \$17.73 | \$29.14 | \$39.38 | Postsecondary non-degree award |
| Preschool Teachers, Except Special Education | 663 | 655 | -8 | -1\% | 100 | 92 | \$11.54 | \$16.27 | \$27.90 | Associate's degree |
| Pressers, Textile, Garment, and Related Materials | 66 | 75 | 9 | 14\% | 3 | 12 | \$8.57 | \$10.21 | \$11.53 | Less than high school |
| Print Binding and Finishing Workers | 43 | 44 | 1 | 2\% | 4 | 5 | \$10.17 | \$14.99 | \$22.24 | High school diploma or equivalent |
| Printing Press Operators | 151 | 151 | 0 | 0\% | 16 | 16 | \$13.04 | \$19.48 | \$27.81 | High school diploma or equivalent |


| Sonoma County Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Probation Officers and Correctional Treatment Specialists | 153 | 151 | -2 | -1\% | 22 | 20 | \$20.30 | \$30.27 | \$45.66 | Bachelor's degree |
| Procurement Clerks | 77 | 82 | 5 | 6\% | 14 | 19 | \$13.10 | \$21.85 | \$33.92 | High school diploma or equivalent |
| Producers and Directors | 59 | 57 | -2 | -3\% | 12 | 10 | \$19.74 | \$35.18 | \$71.94 | Bachelor's degree |
| Production, Planning, and Expediting Clerks | 333 | 335 | 2 | 1\% | 44 | 46 | \$18.80 | \$25.55 | \$34.32 | High school diploma or equivalent |
| Property, Real Estate, and Community Association Managers | 357 | 379 | 22 | 6\% | 42 | 64 | \$22.23 | \$39.90 | \$61.28 | High school diploma or equivalent |
| Psychiatric Aides | 115 | 106 | -9 | -8\% | 20 | 11 | \$8.00 | \$9.30 | \$10.59 | High school diploma or equivalent |
| Psychiatric Technicians | 1,042 | 934 | -108 | -10\% | 156 | 48 | \$15.67 | \$24.24 | \$32.35 | Postsecondary non-degree award |
| Psychiatrists | 54 | 56 | 2 | 4\% | 7 | 9 | \$34.62 | \$97.43 | \$162.94 | Doctoral or professional degree |
| Public Relations and Fundraising Managers | 56 | 59 | 3 | 5\% | 6 | 9 | \$21.09 | \$36.91 | \$55.55 | Bachelor's degree |
| Public Relations Specialists | 160 | 170 | 10 | 6\% | 12 | 22 | \$16.89 | \$31.14 | \$42.91 | Bachelor's degree |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 279 | 282 | 3 | 1\% | 27 | 30 | \$16.45 | \$28.28 | \$44.18 | High school diploma or equivalent |
| Purchasing Managers | 93 | 92 | -1 | -1\% | 12 | 11 | \$32.08 | \$51.04 | \$72.80 | Bachelor's degree |


| Sonoma County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & 2014-19 \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Radio and Television Announcers | 43 | 25 | -18 | -42\% | 21 | 3 | \$8.22 | \$15.10 | \$32.29 | Bachelor's degree |
| Radiologic Technologists | 143 | 158 | 15 | 10\% | 11 | 26 | \$20.92 | \$34.78 | \$51.29 | Associate's degree |
| Real Estate Brokers | 54 | 56 | 2 | 4\% | 3 | 5 | \$22.89 | \$33.08 | \$99.95 | High school diploma or equivalent |
| Real Estate Sales Agents | 270 | 284 | 14 | 5\% | 13 | 27 | \$13.02 | \$34.70 | \$68.88 | High school diploma or equivalent |
| Receptionists and Information Clerks | 1,219 | 1,281 | 62 | 5\% | 170 | 232 | \$10.10 | \$16.08 | \$25.45 | High school diploma or equivalent |
| Recreation Workers | 830 | 896 | 66 | 8\% | 51 | 117 | \$8.78 | \$11.73 | \$18.15 | Bachelor's degree |
| Recreational Therapists | 42 | 42 | 0 | 0\% | 5 | 5 | \$22.73 | \$32.70 | \$36.32 | Bachelor's degree |
| Refuse and Recyclable Material Collectors | 255 | 273 | 18 | 7\% | 28 | 46 | \$13.30 | \$20.17 | \$31.37 | Less than high school |
| Registered Nurses | 3,491 | 3,623 | 132 | 4\% | 347 | 479 | \$30.84 | \$51.00 | \$68.56 | Associate's degree |
| Rehabilitation Counselors | 104 | 116 | 12 | 12\% | 12 | 24 | \$9.62 | \$11.38 | \$30.47 | Master's degree |
| Reporters and Correspondents | 54 | 42 | -12 | -22\% | 20 | 8 | \$14.75 | \$29.13 | \$34.88 | Bachelor's degree |
| Reservation and Transportation Ticket Agents and Travel Clerks | 52 | 53 | 1 | 2\% | 3 | 4 | \$8.66 | \$13.29 | \$18.87 | High school diploma or equivalent |
| Residential Advisors | 49 | 59 | 10 | 20\% | 12 | 22 | \$8.99 | \$13.44 | \$22.18 | High school diploma or equivalent |
| Respiratory Therapists | 113 | 110 | -3 | -3\% | 11 | 8 | \$25.84 | \$36.65 | \$46.10 | Associate's degree |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 |  | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Respiratory Therapy Technicians | 27 | 25 | -2 | -7\% | 3 | 1 | \$17.77 | \$32.84 | \$42.09 | Associate's degree |
| Retail Salespersons | 6,321 | 6,682 | 361 | 6\% | 1,114 | 1,475 | \$8.72 | \$11.53 | \$20.94 | Less than high school |
| Roofers | 263 | 246 | -17 | -6\% | 45 | 28 | \$13.90 | \$21.41 | \$28.18 | Less than high school |
| Sales Engineers | 63 | 68 | 5 | 8\% | 6 | 11 | \$26.97 | \$46.90 | \$71.41 | Bachelor's degree |
| Sales Managers | 658 | 669 | 11 | 2\% | 72 | 83 | \$23.96 | \$42.88 | \$83.53 | Bachelor's degree |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 2,064 | 2,281 | 217 | 11\% | 214 | 431 | \$12.69 | \$26.23 | \$54.27 | High school diploma or equivalent |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 307 | 328 | 21 | 7\% | 31 | 52 | \$20.51 | \$37.66 | \$77.87 | Bachelor's degree |
| Sawing Machine Setters, Operators, and Tenders, Wood | 55 | 54 | -1 | -2\% | 9 | 8 | \$8.57 | \$11.64 | \$18.13 | High school diploma or equivalent |
| Secondary School Teachers, Except Special and Career/Technical Education | 1,198 | 1,207 | 9 | 1\% | 170 | 179 | \$22.46 | \$30.39 | \$42.70 | Bachelor's degree |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 3,174 | 3,336 | 162 | 5\% | 196 | 358 | \$11.49 | \$19.00 | \$25.71 | High school diploma or equivalent |
| Securities, Commodities, and Financial Services Sales Agents | 404 | 408 | 4 | 1\% | 50 | 54 | \$16.91 | \$29.47 | \$88.82 | Bachelor's degree |
| Security and Fire Alarm Systems Installers | 33 | 32 | -1 | -3\% | 5 | 4 | \$15.06 | \$20.14 | \$28.16 | High school diploma or equivalent |


| Sonoma County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ \text { 2014-19 } \end{array}$ |  | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Security Guards | 994 | 1,129 | 135 | 14\% | 83 | 218 | \$9.29 | \$11.56 | \$19.34 | High school diploma or equivalent |
| Self-Enrichment Education Teachers | 362 | 387 | 25 | 7\% | 33 | 58 | \$12.02 | \$20.14 | \$30.49 | High school diploma or equivalent |
| Semiconductor Processors | 69 | 84 | 15 | 22\% | 9 | 24 | \$11.89 | \$17.20 | \$25.22 | Associate's degree |
| Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | 686 | 712 | 26 | 4\% | 123 | 149 | \$15.93 | \$24.90 | \$34.10 | High school diploma or equivalent |
| Set and Exhibit Designers | 28 | 29 | 1 | 4\% | 4 | 5 | \$10.16 | \$21.04 | \$26.56 | Bachelor's degree |
| Sewing Machine Operators | 115 | 99 | -16 | -14\% | 19 | 3 | \$8.88 | \$12.26 | \$17.26 | Less than high school |
| Sheet Metal Workers | 99 | 107 | 8 | 8\% | 10 | 18 | \$18.35 | \$27.95 | \$48.98 | High school diploma or equivalent |
| Shipping, Receiving, and Traffic Clerks | 1,179 | 1,182 | 3 | 0\% | 160 | 163 | \$9.45 | \$15.14 | \$21.96 | High school diploma or equivalent |
| Skincare Specialists | 54 | 63 | 9 | 17\% | 3 | 12 | \$9.48 | \$13.62 | \$35.30 | Postsecondary non-degree award |
| Slaughterers and Meat Packers | 110 | 116 | 6 | 5\% | 14 | 20 | \$9.58 | \$12.21 | \$15.80 | Less than high school |
| Social and Community Service Managers | 265 | 293 | 28 | 11\% | 30 | 58 | \$20.57 | \$31.83 | \$48.69 | Bachelor's degree |
| Social and Human Service Assistants | 556 | 607 | 51 | 9\% | 77 | 128 | \$12.19 | \$16.07 | \$24.41 | High school diploma or equivalent |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Software Developers, Applications | 343 | 390 | 47 | 14\% | 24 | 71 | \$32.18 | \$45.70 | \$69.07 | Bachelor's degree |
| Software Developers, Systems Software | 809 | 794 | -15 | -2\% | 75 | 60 | \$34.92 | \$54.56 | \$77.83 | Bachelor's degree |
| Special Education Teachers, Kindergarten and Elementary School | 115 | 117 | 2 | 2\% | 11 | 13 | \$20.10 | \$31.39 | \$37.35 | Bachelor's degree |
| Special Education Teachers, Middle School | 29 | 30 | 1 | 3\% | 2 | 3 | \$20.65 | \$24.24 | \$37.07 | Bachelor's degree |
| Special Education Teachers, Preschool | 25 | 27 | 2 | 8\% | 2 | 4 | \$22.84 | \$30.49 | \$51.03 | Bachelor's degree |
| Special Education Teachers, Secondary School | 145 | 145 | 0 | 0\% | 13 | 13 | \$24.94 | \$32.85 | \$41.48 | Bachelor's degree |
| Speech-Language Pathologists | 72 | 76 | 4 | 6\% | 6 | 10 | \$25.26 | \$34.37 | \$45.70 | Master's degree |
| Stationary Engineers and Boiler Operators | 75 | 74 | -1 | -1\% | 12 | 11 | \$24.22 | \$32.75 | \$41.51 | High school diploma or equivalent |
| Statisticians | 30 | 33 | 3 | 10\% | 6 | 9 | \$25.00 | \$45.64 | \$74.58 | Master's degree |
| Stock Clerks and Order Fillers | 2,837 | 2,917 | 80 | 3\% | 436 | 516 | \$8.62 | \$12.92 | \$21.76 | Less than high school |
| Structural Iron and Steel Workers | 53 | 59 | 6 | 11\% | 10 | 16 | \$20.02 | \$31.10 | \$42.87 | High school diploma or equivalent |
| Structural Metal Fabricators and Fitters | 52 | 54 | 2 | 4\% | 11 | 13 | \$8.10 | \$11.83 | \$17.22 | High school diploma or equivalent |
| Substance Abuse and Behavioral Disorder Counselors | 192 | 196 | 4 | 2\% | 21 | 25 | \$12.41 | \$16.74 | \$29.26 | High school diploma or equivalent |
| Substitute Teachers | 2,028 | 2,045 | 17 | 1\% | 176 | 193 | \$12.55 | \$15.85 | \$21.36 | N/A |


| Sonoma County Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & \text { 2014-19 } \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subway and Streetcar Operators | 26 | 26 | 0 | 0\% | 4 | 4 | \$17.08 | \$28.00 | \$30.23 | High school diploma or equivalent |
| Surgeons | 60 | 64 | 4 | 7\% | 8 | 12 | \$79.09 | \$99.29 | \$192.56 | Doctoral or professional degree |
| Surgical Technologists | 295 | 314 | 19 | 6\% | 15 | 34 | \$22.13 | \$26.30 | \$33.02 | Postsecondary non-degree award |
| Surveying and Mapping Technicians | 84 | 81 | -3 | -4\% | 11 | 8 | \$23.08 | \$28.25 | \$40.90 | High school diploma or equivalent |
| Surveyors | 41 | 41 | 0 | 0\% | 5 | 5 | \$27.26 | \$34.69 | \$50.58 | Bachelor's degree |
| Switchboard Operators, Including Answering Service | 149 | 140 | -9 | -6\% | 22 | 13 | \$9.90 | \$13.49 | \$21.67 | High school diploma or equivalent |
| Tailors, Dressmakers, and Custom Sewers | 45 | 46 | 1 | 2\% | 2 | 3 | \$9.64 | \$13.84 | \$23.37 | Less than high school |
| Tapers | 39 | 27 | -12 | -31\% | 13 | 1 | \$17.14 | \$26.28 | \$40.34 | Less than high school |
| Tax Preparers | 57 | 53 | -4 | -7\% | 9 | 5 | \$21.95 | \$32.22 | \$58.72 | High school diploma or equivalent |
| Taxi Drivers and Chauffeurs | 355 | 446 | 91 | 26\% | 25 | 116 | \$9.61 | \$11.49 | \$14.87 | Less than high school |
| Teacher Assistants | 1,713 | 1,748 | 35 | 2\% | 197 | 232 | \$9.99 | \$15.56 | \$18.35 | Some college, no degree |
| Team Assemblers | 676 | 677 | 1 | 0\% | 61 | 62 | \$10.69 | \$16.04 | \$21.88 | High school diploma or equivalent |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Technical Writers | 48 | 50 | 2 | 4\% | 8 | 10 | \$22.37 | \$32.91 | \$46.95 | Bachelor's degree |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 179 | 207 | 28 | 16\% | 13 | 41 | \$20.18 | \$36.89 | \$44.09 | Postsecondary non-degree award |
| Telecommunications Line Installers and Repairers | 140 | 161 | 21 | 15\% | 18 | 39 | \$16.00 | \$30.84 | \$37.71 | High school diploma or equivalent |
| Telemarketers | 175 | 187 | 12 | 7\% | 19 | 31 | \$8.47 | \$10.98 | \$20.69 | Less than high school |
| Tellers | 706 | 754 | 48 | 7\% | 171 | 219 | \$10.40 | \$14.15 | \$19.91 | High school diploma or equivalent |
| Tile and Marble Setters | 159 | 164 | 5 | 3\% | 15 | 20 | \$15.38 | \$21.98 | \$36.38 | Less than high school |
| Tire Repairers and Changers | 101 | 112 | 11 | 11\% | 19 | 30 | \$8.77 | \$14.13 | \$20.90 | High school diploma or equivalent |
| Title Examiners, Abstractors, and Searchers | 42 | 37 | -5 | -12\% | 8 | 3 | \$16.17 | \$30.10 | \$43.40 | High school diploma or equivalent |
| Tour Guides and Escorts | 42 | 48 | 6 | 14\% | 11 | 17 | \$10.62 | \$13.69 | \$20.94 | High school diploma or equivalent |
| Training and Development Managers | 39 | 39 | 0 | 0\% | 5 | 5 | \$26.06 | \$45.26 | \$77.58 | Bachelor's degree |
| Training and Development Specialists | 158 | 170 | 12 | 8\% | 16 | 28 | \$19.92 | \$33.01 | \$58.19 | Bachelor's degree |
| Transportation, Storage, and Distribution Managers | 133 | 139 | 6 | 5\% | 16 | 22 | \$23.99 | \$41.33 | \$61.01 | High school diploma or equivalent |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Travel Agents | 29 | 16 | -13 | -45\% | 15 | 2 | \$15.06 | \$20.97 | \$32.72 | High school diploma or equivalent |
| Tree Trimmers and Pruners | 121 | 128 | 7 | 6\% | 15 | 22 | \$11.06 | \$18.92 | \$28.99 | High school diploma or equivalent |
| Umpires, Referees, and Other Sports Officials | 30 | 32 | 2 | 7\% | 5 | 7 | \$12.16 | \$16.71 | \$26.77 | High school diploma or equivalent |
| Upholsterers | 40 | 28 | -12 | -30\% | 16 | 4 | \$10.27 | \$15.18 | \$22.32 | High school diploma or equivalent |
| Urban and Regional Planners | 82 | 84 | 2 | 2\% | 19 | 21 | \$31.58 | \$41.26 | \$54.23 | Master's degree |
| Ushers, Lobby Attendants, and Ticket Takers | 106 | 109 | 3 | 3\% | 28 | 31 | \$8.29 | \$8.96 | \$10.78 | Less than high school |
| Veterinarians | 135 | 151 | 16 | 12\% | 23 | 39 | \$26.72 | \$48.73 | \$70.29 | Doctoral or professional degree |
| Veterinary Assistants and Laboratory Animal Caretakers | 139 | 153 | 14 | 10\% | 13 | 27 | \$10.40 | \$13.93 | \$17.81 | High school diploma or equivalent |
| Veterinary Technologists and Technicians | 255 | 295 | 40 | 16\% | 14 | 54 | \$13.28 | \$17.14 | \$24.15 | Associate's degree |
| Waiters and Waitresses | 3,709 | 3,959 | 250 | 7\% | 933 | 1,183 | \$8.33 | \$9.07 | \$16.60 | Less than high school |
| Water and Wastewater Treatment Plant and System Operators | 224 | 221 | -3 | -1\% | 42 | 39 | \$23.18 | \$34.30 | \$47.37 | High school diploma or equivalent |
| Web Developers | 191 | 199 | 8 | 4\% | 16 | 24 | \$15.58 | \$24.62 | \$42.51 | Associate's degree |


| Sonoma County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 |  | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 92 | 98 | 6 | 7\% | 11 | 17 | \$9.95 | \$14.37 | \$22.87 | High school diploma or equivalent |
| Welders, Cutters, Solderers, and Brazers | 329 | 339 | 10 | 3\% | 41 | 51 | \$13.57 | \$20.58 | \$32.33 | High school diploma or equivalent |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | 39 | 42 | 3 | 8\% | 4 | 7 | \$11.39 | \$16.26 | \$22.78 | High school diploma or equivalent |
| Wholesale and Retail Buyers, Except Farm Products | 252 | 263 | 11 | 4\% | 32 | 43 | \$13.23 | \$21.94 | \$36.06 | High school diploma or equivalent |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 105 | 76 | -29 | -28\% | 31 | 2 | \$9.85 | \$15.53 | \$18.30 | High school diploma or equivalent |
| Word Processors and Typists | 222 | 194 | -28 | -13\% | 32 | 4 | \$15.08 | \$17.86 | \$22.00 | High school diploma or equivalent |
| Writers and Authors | 55 | 56 | 1 | 2\% | 6 | 7 | \$13.13 | \$26.72 | \$52.54 | Bachelor's degree |
| Zoologists and Wildlife Biologists | 37 | 39 | 2 | 5\% | 5 | 7 | \$13.69 | \$29.97 | \$71.51 | Bachelor's degree |
| Total | 195,453 | 204,444 | 8991 | 5\% | 25,784 | 34,775 | \$14.37 | \$21.82 | \$34.32 |  |

## Occupational Employment Projections for Napa County

Includes all occupations with $25+$ jobs

| Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ \text { 2014-19 } \end{array}$ | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accountants and Auditors | 504 | 565 | 61 | 12\% | 81 | 142 | \$18.56 | \$35.61 | \$56.21 | Bachelor's degree |
| Administrative Services Managers | 180 | 198 | 18 | 10\% | 15 | 33 | \$24.38 | \$39.03 | \$63.64 | Bachelor's degree |
| Adult Basic and Secondary Education and Literacy Teachers and Instructors | 37 | 42 | 5 | 14\% | 3 | 8 | \$12.63 | \$24.45 | \$35.07 | Bachelor's degree |
| Agricultural and Food Science Technicians | 76 | 86 | 10 | 13\% | 15 | 25 | \$14.64 | \$17.59 | \$22.44 | Associate's degree |
| Agricultural Equipment Operators | 253 | 264 | 11 | 4\% | 39 | 50 | \$10.14 | \$13.28 | \$17.92 | Less than high school |
| Aircraft Cargo Handling Supervisors | 30 | 22 | -8 | -27\% | 11 | 3 | \$29.41 | \$46.91 | \$66.70 | High school diploma or equivalent |
| Aircraft Mechanics and Service Technicians | 28 | 27 | -1 | -4\% | 5 | 4 | \$18.16 | \$27.68 | \$34.98 | Postsecondary non-degree award |
| Amusement and Recreation Attendants | 194 | 210 | 16 | 8\% | 52 | 68 | \$8.57 | \$10.52 | \$14.07 | Less than high school |
| Architectural and Engineering Managers | 26 | 31 | 5 | 19\% | 3 | 8 | \$55.93 | \$76.51 | \$158.82 | Bachelor's degree |
| Automotive Body and Related Repairers | 55 | 67 | 12 | 22\% | 6 | 18 | \$12.96 | \$24.80 | \$34.09 | High school diploma or equivalent |
| Automotive Service Technicians and Mechanics | 202 | 211 | 9 | 4\% | 26 | 35 | \$12.99 | \$21.58 | \$28.93 | High school diploma or equivalent |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Baggage Porters and Bellhops | 76 | 92 | 16 | 21\% | 11 | 27 | \$8.48 | \$9.90 | \$12.19 | High school diploma or equivalent |
| Bakers | 131 | 144 | 13 | 10\% | 17 | 30 | \$9.46 | \$11.70 | \$16.16 | Less than high school |
| Bartenders | 361 | 416 | 55 | 15\% | 74 | 129 | \$8.64 | \$11.12 | \$20.89 | Less than high school |
| Bill and Account Collectors | 58 | 64 | 6 | 10\% | 9 | 15 | \$15.22 | \$18.29 | \$27.68 | High school diploma or equivalent |
| Billing and Posting Clerks | 221 | 244 | 23 | 10\% | 22 | 45 | \$11.49 | \$18.01 | \$25.59 | High school diploma or equivalent |
| Biological Technicians | 29 | 27 | -2 | -7\% | 6 | 4 | \$13.86 | \$22.70 | \$34.45 | Bachelor's degree |
| Bookkeeping, Accounting, and Auditing Clerks | 985 | 1,077 | 92 | 9\% | 48 | 140 | \$15.16 | \$22.63 | \$29.43 | High school diploma or equivalent |
| Brickmasons and Blockmasons | 33 | 32 | -1 | -3\% | 4 | 3 | \$8.23 | \$12.32 | \$17.84 | High school diploma or equivalent |
| Bus and Truck Mechanics and Diesel Engine Specialists | 117 | 132 | 15 | 13\% | 14 | 29 | \$14.99 | \$23.85 | \$33.03 | High school diploma or equivalent |
| Bus Drivers, School or Special Client | 49 | 55 | 6 | 12\% | 5 | 11 | \$8.13 | \$9.90 | \$11.39 | High school diploma or equivalent |
| Bus Drivers, Transit and Intercity | 102 | 131 | 29 | 28\% | 11 | 40 | \$9.73 | \$10.85 | \$15.00 | High school diploma or equivalent |
| Butchers and Meat Cutters | 99 | 103 | 4 | 4\% | 13 | 17 | \$10.35 | \$17.57 | \$22.96 | Less than high school |


| Napa County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{array}{\|l} \hline \text { Percent } \\ \text { Change } \\ 2014-19 \\ \hline \end{array}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cabinetmakers and Bench Carpenters | 37 | 50 | 13 | 35\% | 1 | 14 | \$10.72 | \$17.22 | \$25.57 | High school diploma or equivalent |
| Carpenters | 560 | 597 | 37 | 7\% | 36 | 73 | \$17.31 | \$27.18 | \$37.88 | High school diploma or equivalent |
| Carpet Installers | 28 | 28 | 0 | 0\% | 3 | 3 | \$8.06 | \$12.07 | \$16.97 | Less than high school |
| Cashiers | 1,519 | 1,689 | 170 | 11\% | 353 | 523 | \$8.57 | \$10.19 | \$21.04 | Less than high school |
| Cement Masons and Concrete Finishers | 157 | 154 | -3 | -2\% | 16 | 13 | \$17.05 | \$26.17 | \$32.30 | Less than high school |
| Chefs and Head Cooks | 97 | 110 | 13 | 13\% | 8 | 21 | \$15.59 | \$22.44 | \$57.07 | High school diploma or equivalent |
| Chemists | 77 | 71 | -6 | -8\% | 15 | 9 | \$19.85 | \$32.42 | \$52.17 | Bachelor's degree |
| Chief Executives | 133 | 143 | 10 | 8\% | 15 | 25 | \$44.78 | \$93.77 | \$190.93 | Bachelor's degree |
| Child, Family, and School Social Workers | 200 | 226 | 26 | 13\% | 23 | 49 | \$15.92 | \$26.70 | \$44.01 | Bachelor's degree |
| Childcare Workers | 260 | 304 | 44 | 17\% | 42 | 86 | \$9.14 | \$13.64 | \$21.64 | High school diploma or equivalent |
| Civil Engineers | 116 | 111 | -5 | -4\% | 19 | 14 | \$23.41 | \$41.05 | \$59.01 | Bachelor's degree |
| Claims Adjusters, Examiners, and Investigators | 67 | 52 | -15 | -22\% | 22 | 7 | \$29.27 | \$45.41 | \$64.27 | High school diploma or equivalent |
| Cleaners of Vehicles and Equipment | 149 | 182 | 33 | 22\% | 23 | 56 | \$8.34 | \$10.22 | \$17.14 | Less than high school |


| Napa County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{array}{\|l} \hline \text { Percent } \\ \text { Change } \\ 2014-19 \end{array}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Clergy | 49 | 54 | 5 | 10\% | 6 | 11 | \$9.52 | \$16.44 | \$28.68 | Bachelor's degree |
| Clinical, Counseling, and School Psychologists | 117 | 123 | 6 | 5\% | 16 | 22 | \$36.87 | \$49.14 | \$56.39 | Doctoral or professional degree |
| Coaches and Scouts | 58 | 64 | 6 | 10\% | 10 | 16 | \$13.42 | \$18.45 | \$23.85 | Bachelor's degree |
| Coin, Vending, and Amusement Machine Servicers and Repairers | 52 | 62 | 10 | 19\% | 3 | 13 | \$11.04 | \$17.36 | \$23.84 | High school diploma or equivalent |
| Combined Food Preparation and Serving Workers, Including Fast Food | 1,346 | 1,557 | 211 | 16\% | 283 | 494 | \$8.41 | \$9.50 | \$14.70 | Less than high school |
| Commercial Pilots | 32 | 33 | 1 | 3\% | 4 | 5 | \$20.83 | \$34.64 | \$44.65 | High school diploma or equivalent |
| Community Health Workers | 25 | 28 | 3 | 12\% | 4 | 7 | \$8.07 | \$10.63 | \$17.28 | High school diploma or equivalent |
| Compensation, Benefits, and Job Analysis Specialists | 28 | 31 | 3 | 11\% | 2 | 5 | \$21.95 | \$33.03 | \$48.82 | Bachelor's degree |
| Compliance Officers | 75 | 80 | 5 | 7\% | 7 | 12 | \$19.86 | \$29.16 | \$45.03 | Bachelor's degree |
| Computer and Information Systems Managers | 57 | 66 | 9 | 16\% | 4 | 13 | \$36.12 | \$57.82 | \$125.35 | Bachelor's degree |
| Computer Programmers | 75 | 80 | 5 | 7\% | 10 | 15 | \$15.82 | \$36.08 | \$82.51 | Bachelor's degree |
| Computer Systems Analysts | 61 | 73 | 12 | 20\% | 5 | 17 | \$23.85 | \$37.52 | \$53.46 | Bachelor's degree |
| Computer User Support Specialists | 151 | 166 | 15 | 10\% | 13 | 28 | \$18.76 | \$23.24 | \$39.77 | Some college, no degree |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job <br> Openings <br> 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Concierges | 54 | 66 | 12 | 22\% | 8 | 20 | \$12.34 | \$14.80 | \$17.98 | High school diploma or equivalent |
| Construction and Building Inspectors | 31 | 36 | 5 | 16\% | 3 | 8 | \$26.74 | \$38.59 | \$49.08 | High school diploma or equivalent |
| Construction Laborers | 425 | 491 | 66 | 16\% | 49 | 115 | \$12.57 | \$18.78 | \$32.70 | Less than high school |
| Construction Managers | 110 | 115 | 5 | 5\% | 10 | 15 | \$33.16 | \$48.79 | \$67.78 | Bachelor's degree |
| Cooks, Fast Food | 440 | 469 | 29 | 7\% | 45 | 74 | \$8.30 | \$9.05 | \$13.72 | Less than high school |
| Cooks, Institution and Cafeteria | 135 | 148 | 13 | 10\% | 13 | 26 | \$10.38 | \$14.26 | \$21.21 | Less than high school |
| Cooks, Restaurant | 1,077 | 1,230 | 153 | 14\% | 116 | 269 | \$9.62 | \$13.97 | \$18.25 | Less than high school |
| Cooks, Short Order | 25 | 33 | 8 | 32\% | 3 | 11 | \$8.01 | \$11.78 | \$17.11 | Less than high school |
| Cooling and Freezing Equipment Operators and Tenders | 25 | 30 | 5 | 20\% | 3 | 8 | \$10.20 | \$14.18 | \$20.97 | High school diploma or equivalent |
| Correctional Officers and Jailers | 289 | 305 | 16 | 6\% | 39 | 55 | \$18.46 | \$19.91 | \$35.99 | High school diploma or equivalent |
| Cost Estimators | 75 | 86 | 11 | 15\% | 13 | 24 | \$17.43 | \$32.72 | \$51.59 | Bachelor's degree |
| Counter and Rental Clerks | 285 | 318 | 33 | 12\% | 40 | 73 | \$9.81 | \$12.89 | \$23.31 | Less than high school |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 269 | 290 | 21 | 8\% | 87 | 108 | \$8.64 | \$10.18 | \$11.84 | Less than high school |


| Napa County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Court, Municipal, and License Clerks | 66 | 72 | 6 | 9\% | 5 | 11 | \$19.15 | \$21.17 | \$23.60 | High school diploma or equivalent |
| Customer Service Representatives | 782 | 870 | 88 | 11\% | 114 | 202 | \$12.43 | \$21.51 | \$50.56 | High school diploma or equivalent |
| Data Entry Keyers | 96 | 89 | -7 | -7\% | 12 | 5 | \$10.97 | \$14.51 | \$17.70 | High school diploma or equivalent |
| Demonstrators and Product Promoters | 593 | 651 | 58 | 10\% | 88 | 146 | \$9.69 | \$14.26 | \$21.02 | High school diploma or equivalent |
| Dental Assistants | 93 | 94 | 1 | 1\% | 10 | 11 | \$12.39 | \$18.23 | \$26.84 | Postsecondary non-degree award |
| Dental Hygienists | 90 | 93 | 3 | 3\% | 12 | 15 | \$37.09 | \$42.80 | \$55.30 | Associate's degree |
| Dentists, General | 53 | 54 | 1 | 2\% | 6 | 7 | \$54.75 | \$114.80 | \$174.29 | Doctoral or professional degree |
| Diagnostic Medical Sonographers | 29 | 33 | 4 | 14\% | 3 | 7 | \$28.50 | \$46.75 | \$52.20 | Associate's degree |
| Dietitians and Nutritionists | 43 | 46 | 3 | 7\% | 3 | 6 | \$24.44 | \$28.09 | \$39.49 | Bachelor's degree |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 827 | 902 | 75 | 9\% | 192 | 267 | \$8.28 | \$8.98 | \$12.78 | Less than high school |
| Dishwashers | 626 | 683 | 57 | 9\% | 147 | 204 | \$8.58 | \$10.17 | \$11.86 | Less than high school |
| Dispatchers, Except Police, Fire, and Ambulance | 79 | 90 | 11 | 14\% | 12 | 23 | \$14.09 | \$24.82 | \$36.52 | High school diploma or equivalent |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Driver/Sales Workers | 141 | 200 | 59 | 42\% | 14 | 73 | \$8.50 | \$13.91 | \$25.84 | High school diploma or equivalent |
| Drywall and Ceiling Tile Installers | 75 | 50 | -25 | -33\% | 28 | 3 | \$14.37 | \$21.73 | \$31.70 | Less than high school |
| Education Administrators, Elementary and Secondary School | 101 | 107 | 6 | 6\% | 14 | 20 | \$40.24 | \$55.41 | \$71.52 | Master's degree |
| Education Administrators, Postsecondary | 26 | 33 | 7 | 27\% | 4 | 11 | \$40.81 | \$63.56 | \$117.12 | Master's degree |
| Education Administrators, Preschool and Childcare Center/Program | 37 | 37 | 0 | 0\% | 5 | 5 | \$17.26 | \$21.63 | \$37.02 | Bachelor's degree |
| Educational, Guidance, School, and Vocational Counselors | 48 | 55 | 7 | 15\% | 5 | 12 | \$16.42 | \$36.99 | \$45.18 | Master's degree |
| Electrical Engineers | 38 | 43 | 5 | 13\% | 4 | 9 | \$34.20 | \$50.52 | \$74.18 | Bachelor's degree |
| Electricians | 177 | 178 | 1 | 1\% | 20 | 21 | \$23.47 | \$31.86 | \$44.88 | High school diploma or equivalent |
| Elementary School Teachers, Except Special Education | 412 | 451 | 39 | 9\% | 51 | 90 | \$18.67 | \$30.77 | \$43.16 | Bachelor's degree |
| Eligibility Interviewers, Government Programs | 29 | 33 | 4 | 14\% | 3 | 7 | \$28.11 | \$39.43 | \$48.70 | High school diploma or equivalent |
| Emergency Medical Technicians and Paramedics | 63 | 83 | 20 | 32\% | 10 | 30 | \$15.65 | \$25.42 | \$37.21 | Postsecondary non-degree award |
| Environmental Science and Protection Technicians, Including Health | 62 | 67 | 5 | 8\% | 12 | 17 | \$13.16 | \$20.39 | \$33.60 | Associate's degree |
| Environmental Scientists and Specialists, Including Health | 105 | 111 | 6 | 6\% | 17 | 23 | \$21.47 | \$33.33 | \$51.12 | Bachelor's degree |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Executive Secretaries and Executive Administrative Assistants | 453 | 467 | 14 | 3\% | 28 | 42 | \$16.29 | \$27.22 | \$37.21 | High school diploma or equivalent |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 33 | 31 | -2 | -6\% | 6 | 4 | \$8.22 | \$12.73 | \$17.31 | High school diploma or equivalent |
| Family and General Practitioners | 57 | 59 | 2 | 4\% | 7 | 9 | \$54.61 | \$83.30 | \$128.14 | Doctoral or professional degree |
| Farm Equipment Mechanics and Service Technicians | 41 | 38 | -3 | -7\% | 9 | 6 | \$16.46 | \$21.64 | \$28.37 | High school diploma or equivalent |
| Farmers, Ranchers, and Other Agricultural Managers | 244 | 239 | -5 | -2\% | 24 | 19 | \$20.37 | \$37.20 | \$63.53 | High school diploma or equivalent |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 3,912 | 3,979 | 67 | 2\% | 603 | 670 | \$9.58 | \$11.70 | \$16.30 | Less than high school |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 159 | 152 | -7 | -4\% | 30 | 23 | \$8.00 | \$10.92 | \$13.74 | Less than high school |
| Fence Erectors | 28 | 37 | 9 | 32\% | 4 | 13 | \$16.36 | \$24.33 | \$34.83 | High school diploma or equivalent |
| File Clerks | 68 | 68 | 0 | 0\% | 8 | 8 | \$10.49 | \$16.54 | \$21.41 | High school diploma or equivalent |
| Financial Analysts | 35 | 43 | 8 | 23\% | 6 | 14 | \$31.43 | \$46.45 | \$89.92 | Bachelor's degree |
| Financial Managers | 227 | 248 | 21 | 9\% | 23 | 44 | \$33.19 | \$55.98 | \$116.95 | Bachelor's degree |
| Firefighters | 43 | 50 | 7 | 16\% | 7 | 14 | \$14.94 | \$21.41 | \$45.53 | Postsecondary non-degree award |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{array}{\|l} \hline \text { Percent } \\ \text { Change } \\ 2014-19 \end{array}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Construction Trades and Extraction Workers | 267 | 281 | 14 | 5\% | 16 | 30 | \$13.33 | \$32.74 | \$50.40 | High school diploma or equivalent |
| First-Line Supervisors of Correctional Officers | 39 | 40 | 1 | 3\% | 8 | 9 | \$35.32 | \$38.05 | \$58.62 | High school diploma or equivalent |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers | 366 | 378 | 12 | 3\% | 40 | 52 | \$15.09 | \$20.30 | \$37.04 | High school diploma or equivalent |
| First-Line Supervisors of Food Preparation and Serving Workers | 503 | 578 | 75 | 15\% | 77 | 152 | \$12.02 | \$19.50 | \$27.52 | High school diploma or equivalent |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 50 | 62 | 12 | 24\% | 8 | 20 | \$18.08 | \$26.40 | \$48.37 | High school diploma or equivalent |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 157 | 182 | 25 | 16\% | 21 | 46 | \$13.92 | \$19.49 | \$29.29 | High school diploma or equivalent |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 90 | 95 | 5 | 6\% | 6 | 11 | \$15.45 | \$23.66 | \$35.68 | High school diploma or equivalent |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 166 | 184 | 18 | 11\% | 24 | 42 | \$21.64 | \$34.71 | \$45.95 | High school diploma or equivalent |
| First-Line Supervisors of NonRetail Sales Workers | 79 | 99 | 20 | 25\% | 6 | 26 | \$18.65 | \$29.33 | \$64.20 | High school diploma or equivalent |
| First-Line Supervisors of Office and Administrative Support Workers | 631 | 695 | 64 | 10\% | 80 | 144 | \$17.11 | \$24.85 | \$35.71 | High school diploma or equivalent |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Personal Service Workers | 88 | 95 | 7 | 8\% | 9 | 16 | \$13.28 | \$22.18 | \$35.84 | High school diploma or equivalent |
| First-Line Supervisors of Production and Operating Workers | 330 | 370 | 40 | 12\% | 25 | 65 | \$18.70 | \$30.75 | \$45.00 | Postsecondary non-degree award |
| First-Line Supervisors of Retail Sales Workers | 627 | 693 | 66 | 11\% | 73 | 139 | \$11.81 | \$20.05 | \$30.29 | High school diploma or equivalent |
| First-Line Supervisors of Transportation and MaterialMoving Machine and Vehicle Operators | 80 | 98 | 18 | 23\% | 13 | 31 | \$20.37 | \$26.48 | \$41.51 | High school diploma or equivalent |
| Fitness Trainers and Aerobics Instructors | 131 | 120 | -11 | -8\% | 18 | 7 | \$11.96 | \$26.31 | \$44.00 | High school diploma or equivalent |
| Food Batchmakers | 90 | 112 | 22 | 24\% | 17 | 39 | \$9.85 | \$12.97 | \$17.72 | High school diploma or equivalent |
| Food Preparation Workers | 741 | 794 | 53 | 7\% | 111 | 164 | \$8.58 | \$12.08 | \$15.90 | Less than high school |
| Food Servers, Nonrestaurant | 290 | 325 | 35 | 12\% | 46 | 81 | \$8.62 | \$13.49 | \$25.49 | Less than high school |
| Food Service Managers | 260 | 280 | 20 | 8\% | 24 | 44 | \$22.81 | \$29.37 | \$47.73 | High school diploma or equivalent |
| Fundraisers | 26 | 29 | 3 | 12\% | 3 | 6 | \$16.68 | \$28.27 | \$47.27 | Bachelor's degree |
| Gaming Dealers | 43 | 51 | 8 | 19\% | 4 | 12 | \$8.03 | \$8.89 | \$18.53 | High school diploma or equivalent |
| General and Operations Managers | 1,314 | 1,432 | 118 | 9\% | 130 | 248 | \$29.57 | \$46.85 | \$107.09 | Bachelor's degree |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Glaziers | 35 | 34 | -1 | -3\% | 6 | 5 | \$16.07 | \$25.77 | \$44.84 | High school diploma or equivalent |
| Graders and Sorters, Agricultural Products | 122 | 129 | 7 | 6\% | 11 | 18 | \$8.00 | \$9.50 | \$11.24 | Less than high school |
| Graphic Designers | 106 | 118 | 12 | 11\% | 14 | 26 | \$17.22 | \$26.39 | \$39.03 | Bachelor's degree |
| Hairdressers, Hairstylists, and Cosmetologists | 61 | 66 | 5 | 8\% | 8 | 13 | \$8.20 | \$10.94 | \$24.10 | Postsecondary non-degree award |
| Health Educators | 39 | 42 | 3 | 8\% | 6 | 9 | \$14.21 | \$24.32 | \$43.87 | Bachelor's degree |
| Healthcare Social Workers | 138 | 150 | 12 | 9\% | 15 | 27 | \$29.57 | \$37.42 | \$44.68 | Master's degree |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 35 | 40 | 5 | 14\% | 4 | 9 | \$12.74 | \$20.18 | \$29.43 | Postsecondary non-degree award |
| Heavy and Tractor-Trailer Truck Drivers | 632 | 775 | 143 | 23\% | 58 | 201 | \$15.24 | \$20.76 | \$30.46 | Postsecondary non-degree award |
| HelpersCarpenters | 33 | 37 | 4 | 12\% | 3 | 7 | \$9.20 | \$13.41 | \$18.34 | Less than high school |
| HelpersInstallation, Maintenance, and Repair Workers | 25 | 28 | 3 | 12\% | 4 | 7 | \$8.66 | \$11.81 | \$20.16 | High school diploma or equivalent |
| HelpersProduction Workers | 319 | 358 | 39 | 12\% | 30 | 69 | \$8.56 | \$10.15 | \$14.96 | Less than high school |
| Home Health Aides | 727 | 759 | 32 | 4\% | 71 | 103 | \$9.41 | \$11.98 | \$19.67 | Less than high school |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 365 | 400 | 35 | 10\% | 146 | 181 | \$8.48 | \$10.47 | \$16.31 | Less than high school |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel, Motel, and Resort Desk Clerks | 400 | 533 | 133 | 33\% | 115 | 248 | \$9.13 | \$11.80 | \$14.73 | High school diploma or equivalent |
| Human Resources Assistants, Except Payroll and Timekeeping | 68 | 74 | 6 | 9\% | 8 | 14 | \$12.30 | \$21.10 | \$27.20 | High school diploma or equivalent |
| Human Resources Managers | 47 | 53 | 6 | 13\% | 7 | 13 | \$35.37 | \$56.66 | \$84.29 | Bachelor's degree |
| Human Resources Specialists | 254 | 274 | 20 | 8\% | 25 | 45 | \$16.89 | \$24.35 | \$45.77 | Bachelor's degree |
| Industrial Engineers | 31 | 37 | 6 | 19\% | 5 | 11 | \$26.24 | \$36.96 | \$54.63 | Bachelor's degree |
| Industrial Machinery Mechanics | 194 | 248 | 54 | 28\% | 33 | 87 | \$16.82 | \$26.71 | \$34.37 | High school diploma or equivalent |
| Industrial Production Managers | 224 | 235 | 11 | 5\% | 21 | 32 | \$21.64 | \$53.48 | \$92.04 | Bachelor's degree |
| Industrial Truck and Tractor Operators | 356 | 397 | 41 | 12\% | 44 | 85 | \$15.10 | \$18.69 | \$22.53 | Less than high school |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 219 | 251 | 32 | 15\% | 26 | 58 | \$12.03 | \$19.58 | \$27.63 | High school diploma or equivalent |
| Instructional Coordinators | 162 | 187 | 25 | 15\% | 7 | 32 | \$19.43 | \$29.11 | \$45.06 | Master's degree |
| Insurance Claims and Policy Processing Clerks | 56 | 62 | 6 | 11\% | 8 | 14 | \$14.22 | \$19.28 | \$24.91 | High school diploma or equivalent |
| Insurance Sales Agents | 265 | 324 | 59 | 22\% | 37 | 96 | \$16.13 | \$27.72 | \$48.64 | High school diploma or equivalent |
| Interviewers, Except Eligibility and Loan | 82 | 87 | 5 | 6\% | 8 | 13 | \$14.73 | \$19.18 | \$22.91 | High school diploma or equivalent |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 1,113 | 1,206 | 93 | 8\% | 112 | 205 | \$9.25 | \$13.65 | \$22.17 | Less than high school |
| Kindergarten Teachers, Except Special Education | 43 | 46 | 3 | 7\% | 7 | 10 | \$20.37 | \$31.12 | \$38.50 | Bachelor's degree |
| Laborers and Freight, Stock, and Material Movers, Hand | 825 | 977 | 152 | 18\% | 143 | 295 | \$8.93 | \$12.29 | \$20.53 | Less than high school |
| Landscaping and Groundskeeping Workers | 859 | 912 | 53 | 6\% | 113 | 166 | \$10.40 | \$14.23 | \$23.26 | Less than high school |
| Laundry and Dry-Cleaning Workers | 122 | 147 | 25 | 20\% | 20 | 45 | \$9.52 | \$11.48 | \$15.72 | Less than high school |
| Lawyers | 92 | 97 | 5 | 5\% | 8 | 13 | \$25.73 | \$37.29 | \$77.41 | Doctoral or professional degree |
| Legal Secretaries | 63 | 61 | -2 | -3\% | 6 | 4 | \$14.74 | \$25.12 | \$36.73 | High school diploma or equivalent |
| Librarians | 36 | 40 | 4 | 11\% | 4 | 8 | \$29.50 | \$37.44 | \$52.96 | Master's degree |
| Library Assistants, Clerical | 78 | 85 | 7 | 9\% | 18 | 25 | \$11.82 | \$13.80 | \$20.30 | High school diploma or equivalent |
| Library Technicians | 81 | 85 | 4 | 5\% | 23 | 27 | \$8.00 | \$9.12 | \$11.02 | Postsecondary non-degree award |
| Licensed Practical and Licensed Vocational Nurses | 256 | 282 | 26 | 10\% | 33 | 59 | \$22.86 | \$26.69 | \$34.41 | Postsecondary non-degree award |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 28 | 34 | 6 | 21\% | 10 | 16 | \$10.28 | \$11.27 | \$20.38 | High school diploma or equivalent |



| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Marketing Managers | 88 | 102 | 14 | 16\% | 11 | 25 | \$38.63 | \$72.29 | \$138.68 | Bachelor's degree |
| Marriage and Family Therapists | 73 | 81 | 8 | 11\% | 8 | 16 | \$8.00 | \$14.17 | \$22.31 | Master's degree |
| Massage Therapists | 465 | 512 | 47 | 10\% | 27 | 74 | \$8.76 | \$16.99 | \$33.23 | Postsecondary non-degree award |
| Medical and Clinical Laboratory Technicians | 84 | 91 | 7 | 8\% | 12 | 19 | \$13.89 | \$19.96 | \$27.52 | Associate's degree |
| Medical and Clinical Laboratory Technologists | 31 | 33 | 2 | 6\% | 4 | 6 | \$24.06 | \$42.38 | \$48.64 | Bachelor's degree |
| Medical and Health Services Managers | 161 | 172 | 11 | 7\% | 21 | 32 | \$26.15 | \$52.43 | \$90.00 | Bachelor's degree |
| Medical Assistants | 288 | 315 | 27 | 9\% | 29 | 56 | \$12.96 | \$16.97 | \$26.29 | Postsecondary non-degree award |
| Medical Equipment Preparers | 35 | 38 | 3 | 9\% | 3 | 6 | \$11.15 | \$20.48 | \$32.25 | High school diploma or equivalent |
| Medical Records and Health Information Technicians | 148 | 156 | 8 | 5\% | 21 | 29 | \$15.82 | \$20.81 | \$27.02 | Postsecondary non-degree award |
| Medical Scientists, Except Epidemiologists | 58 | 56 | -2 | -3\% | 8 | 6 | \$40.71 | \$51.87 | \$73.39 | Doctoral or professional degree |
| Medical Secretaries | 213 | 235 | 22 | 10\% | 13 | 35 | \$13.54 | \$20.55 | \$27.34 | High school diploma or equivalent |
| Meeting, Convention, and Event Planners | 78 | 97 | 19 | 24\% | 6 | 25 | \$15.57 | \$22.30 | \$37.92 | Bachelor's degree |
| Mental Health and Substance Abuse Social Workers | 122 | 130 | 8 | 7\% | 14 | 22 | \$15.93 | \$26.51 | \$45.16 | Bachelor's degree |
| Mental Health Counselors | 42 | 49 | 7 | 17\% | 5 | 12 | \$13.17 | \$17.57 | \$34.27 | Master's degree |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Merchandise Displayers and Window Trimmers | 72 | 88 | 16 | 22\% | 11 | 27 | \$8.90 | \$9.39 | \$10.92 | High school diploma or equivalent |
| Middle School Teachers, Except Special and Career/Technical Education | 442 | 476 | 34 | 8\% | 52 | 86 | \$29.95 | \$40.45 | \$51.17 | Bachelor's degree |
| Mixing and Blending Machine Setters, Operators, and Tenders | 225 | 214 | -11 | -5\% | 42 | 31 | \$15.90 | \$22.56 | \$29.21 | High school diploma or equivalent |
| Mobile Heavy Equipment Mechanics, Except Engines | 30 | 33 | 3 | 10\% | 5 | 8 | \$10.31 | \$15.19 | \$20.34 | High school diploma or equivalent |
| Network and Computer Systems Administrators | 84 | 92 | 8 | 10\% | 8 | 16 | \$25.98 | \$34.68 | \$55.51 | Bachelor's degree |
| Nonfarm Animal Caretakers | 92 | 108 | 16 | 17\% | 6 | 22 | \$8.46 | \$9.52 | \$22.61 | Less than high school |
| Nurse Practitioners | 55 | 60 | 5 | 9\% | 6 | 11 | \$33.41 | \$47.20 | \$63.92 | Master's degree |
| Nursing Assistants | 518 | 567 | 49 | 9\% | 52 | 101 | \$11.94 | \$16.61 | \$20.31 | Postsecondary non-degree award |
| Occupational Therapists | 44 | 47 | 3 | 7\% | 4 | 7 | \$29.58 | \$40.76 | \$55.28 | Master's degree |
| Office Clerks, General | 1,176 | 1,263 | 87 | 7\% | 131 | 218 | \$9.25 | \$17.01 | \$23.26 | High school diploma or equivalent |
| Operating Engineers and Other Construction Equipment Operators | 167 | 192 | 25 | 15\% | 21 | 46 | \$20.40 | \$33.07 | \$44.03 | High school diploma or equivalent |
| Order Clerks | 154 | 159 | 5 | 3\% | 21 | 26 | \$13.80 | \$19.42 | \$22.65 | High school diploma or equivalent |


| Napa County <br> Occupation | Jobs in $2014$ | $\begin{array}{\|r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Orderlies | 29 | 30 | 1 | 3\% | 3 | 4 | \$16.45 | \$25.22 | \$40.83 | High school diploma or equivalent |
| Packaging and Filling Machine Operators and Tenders | 776 | 892 | 116 | 15\% | 101 | 217 | \$11.36 | \$17.68 | \$23.73 | High school diploma or equivalent |
| Packers and Packagers, Hand | 492 | 537 | 45 | 9\% | 68 | 113 | \$8.58 | \$10.79 | \$14.96 | Less than high school |
| Painters, Construction and Maintenance | 175 | 207 | 32 | 18\% | 15 | 47 | \$13.22 | \$21.14 | \$33.26 | Less than high school |
| Paralegals and Legal Assistants | 50 | 53 | 3 | 6\% | 5 | 8 | \$16.16 | \$22.28 | \$32.90 | Associate's degree |
| Parts Salespersons | 53 | 49 | -4 | -8\% | 10 | 6 | \$10.71 | \$16.07 | \$26.24 | Less than high school |
| Payroll and Timekeeping Clerks | 168 | 180 | 12 | 7\% | 19 | 31 | \$15.82 | \$20.66 | \$27.87 | High school diploma or equivalent |
| Personal Care Aides | 905 | 1,050 | 145 | 16\% | 36 | 181 | \$8.80 | \$11.02 | \$15.48 | Less than high school |
| Personal Financial Advisors | 55 | 68 | 13 | 24\% | 5 | 18 | \$21.07 | \$34.93 | \$70.79 | Bachelor's degree |
| Pesticide Handlers, Sprayers, and Applicators, Vegetation | 170 | 175 | 5 | 3\% | 22 | 27 | \$12.25 | \$14.66 | \$18.03 | High school diploma or equivalent |
| Pharmacists | 136 | 151 | 15 | 11\% | 17 | 32 | \$51.92 | \$64.21 | \$78.96 | Doctoral or professional degree |
| Pharmacy Aides | 42 | 45 | 3 | 7\% | 5 | 8 | \$13.94 | \$23.54 | \$27.89 | High school diploma or equivalent |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pharmacy Technicians | 120 | 138 | 18 | 15\% | 7 | 25 | \$14.66 | \$21.41 | \$27.85 | High school diploma or equivalent |
| Physical Therapists | 66 | 73 | 7 | 11\% | 8 | 15 | \$30.39 | \$45.64 | \$57.93 | Doctoral or professional degree |
| Physician Assistants | 37 | 42 | 5 | 14\% | 3 | 8 | \$28.18 | \$45.55 | \$52.11 | Master's degree |
| Plasterers and Stucco Masons | 27 | 22 | -5 | -19\% | 6 | 1 | \$17.35 | \$26.78 | \$42.93 | Less than high school |
| Plumbers, Pipefitters, and Steamfitters | 105 | 109 | 4 | 4\% | 7 | 11 | \$17.25 | \$26.54 | \$48.90 | High school diploma or equivalent |
| Police and Sheriff's Patrol Officers | 426 | 453 | 27 | 6\% | 69 | 96 | \$23.20 | \$38.15 | \$50.80 | High school diploma or equivalent |
| Police, Fire, and Ambulance Dispatchers | 33 | 37 | 4 | 12\% | 5 | 9 | \$19.25 | \$25.20 | \$34.16 | High school diploma or equivalent |
| Postal Service Clerks | 29 | 24 | -5 | -17\% | 7 | 2 | \$22.97 | \$25.52 | \$25.53 | High school diploma or equivalent |
| Postal Service Mail Carriers | 120 | 104 | -16 | -13\% | 35 | 19 | \$23.99 | \$27.16 | \$27.17 | High school diploma or equivalent |
| Postsecondary Teachers | 450 | 513 | 63 | 14\% | 37 | 100 | \$16.84 | \$27.63 | \$50.59 | Doctoral or professional degree |
| Preschool Teachers, Except Special Education | 269 | 262 | -7 | -3\% | 44 | 37 | \$10.90 | \$16.09 | \$24.14 | Associate's degree |


| Napa County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent } \\ & \text { Change } \\ & 2014-19 \\ & \hline \end{aligned}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Printing Press Operators | 65 | 59 | -6 | -9\% | 11 | 5 | \$15.46 | \$25.46 | \$33.40 | High school diploma or equivalent |
| Probation Officers and Correctional Treatment Specialists | 44 | 46 | 2 | 5\% | 6 | 8 | \$40.22 | \$63.16 | \$94.98 | Bachelor's degree |
| Production, Planning, and Expediting Clerks | 112 | 124 | 12 | 11\% | 15 | 27 | \$16.45 | \$21.89 | \$33.35 | High school diploma or equivalent |
| Property, Real Estate, and Community Association Managers | 53 | 52 | -1 | -2\% | 7 | 6 | \$16.15 | \$29.81 | \$40.24 | High school diploma or equivalent |
| Psychiatric Aides | 126 | 126 | 0 | 0\% | 13 | 13 | \$11.83 | \$18.40 | \$28.32 | High school diploma or equivalent |
| Psychiatric Technicians | 692 | 685 | -7 | -1\% | 41 | 34 | \$15.22 | \$24.44 | \$28.90 | Postsecondary non-degree award |
| Psychiatrists | 76 | 77 | 1 | 1\% | 10 | 11 | \$58.71 | \$173.79 | \$239.37 | Doctoral or professional degree |
| Public Relations Specialists | 66 | 74 | 8 | 12\% | 5 | 13 | \$19.35 | \$26.90 | \$50.62 | Bachelor's degree |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 87 | 98 | 11 | 13\% | 8 | 19 | \$18.66 | \$27.52 | \$43.80 | High school diploma or equivalent |
| Radiologic Technologists | 44 | 48 | 4 | 9\% | 3 | 7 | \$32.91 | \$43.43 | \$54.62 | Associate's degree |
| Real Estate Sales Agents | 59 | 55 | -4 | -7\% | 7 | 3 | \$18.01 | \$36.23 | \$82.36 | High school diploma or equivalent |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Receptionists and Information Clerks | 425 | 454 | 29 | 7\% | 60 | 89 | \$11.22 | \$15.21 | \$21.95 | High school diploma or equivalent |
| Recreation Workers | 184 | 204 | 20 | 11\% | 11 | 31 | \$8.00 | \$9.43 | \$14.82 | Bachelor's degree |
| Recreational Therapists | 56 | 56 | 0 | 0\% | 6 | 6 | \$29.36 | \$33.03 | \$35.69 | Bachelor's degree |
| Refuse and Recyclable Material Collectors | 48 | 66 | 18 | 38\% | 6 | 24 | \$13.06 | \$23.76 | \$29.66 | Less than high school |
| Registered Nurses | 1,806 | 1,917 | 111 | 6\% | 181 | 292 | \$39.70 | \$50.48 | \$63.97 | Associate's degree |
| Rehabilitation Counselors | 66 | 72 | 6 | 9\% | 8 | 14 | \$15.50 | \$21.70 | \$40.46 | Master's degree |
| Reservation and Transportation Ticket Agents and Travel Clerks | 27 | 35 | 8 | 30\% | 2 | 10 | \$10.42 | \$16.06 | \$21.29 | High school diploma or equivalent |
| Residential Advisors | 25 | 28 | 3 | 12\% | 6 | 9 | \$9.69 | \$13.99 | \$23.67 | High school diploma or equivalent |
| Respiratory Therapists | 51 | 55 | 4 | 8\% | 4 | 8 | \$27.92 | \$38.99 | \$48.60 | Associate's degree |
| Retail Salespersons | 2,226 | 2,434 | 208 | 9\% | 403 | 611 | \$9.01 | \$12.69 | \$21.54 | Less than high school |
| Roofers | 107 | 103 | -4 | -4\% | 16 | 12 | \$14.59 | \$23.50 | \$30.41 | Less than high school |
| Sales Managers | 295 | 327 | 32 | 11\% | 34 | 66 | \$29.42 | \$46.53 | \$89.85 | Bachelor's degree |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 1,130 | 1,294 | 164 | 15\% | 121 | 285 | \$17.83 | \$38.53 | \$57.15 | High school diploma or equivalent |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 102 | 116 | 14 | 14\% | 10 | 24 | \$21.35 | \$45.90 | \$95.66 | Bachelor's degree |



| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ 2014-19 \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Software Developers, Applications | 49 | 59 | 10 | 20\% | 4 | 14 | \$27.16 | \$41.73 | \$56.90 | Bachelor's degree |
| Software Developers, Systems Software | 54 | 63 | 9 | 17\% | 4 | 13 | \$39.64 | \$57.58 | \$87.38 | Bachelor's degree |
| Soil and Plant Scientists | 44 | 47 | 3 | 7\% | 8 | 11 | \$19.15 | \$35.11 | \$63.05 | Bachelor's degree |
| Special Education Teachers, Kindergarten and Elementary School | 67 | 71 | 4 | 6\% | 7 | 11 | \$21.22 | \$30.79 | \$42.33 | Bachelor's degree |
| Special Education Teachers, Middle School | 41 | 43 | 2 | 5\% | 4 | 6 | \$31.36 | \$40.01 | \$49.09 | Bachelor's degree |
| Special Education Teachers, Secondary School | 30 | 32 | 2 | 7\% | 3 | 5 | \$18.85 | \$26.85 | \$37.23 | Bachelor's degree |
| Speech-Language Pathologists | 64 | 68 | 4 | 6\% | 6 | 10 | \$27.59 | \$46.96 | \$55.12 | Master's degree |
| Stationary Engineers and Boiler Operators | 33 | 36 | 3 | 9\% | 5 | 8 | \$22.11 | \$32.57 | \$40.09 | High school diploma or equivalent |
| Stock Clerks and Order Fillers | 1,136 | 1,221 | 85 | 7\% | 180 | 265 | \$8.97 | \$11.46 | \$20.00 | Less than high school |
| Substance Abuse and Behavioral Disorder Counselors | 79 | 87 | 8 | 10\% | 9 | 17 | \$12.25 | \$15.51 | \$22.21 | High school diploma or equivalent |
| Substitute Teachers | 306 | 325 | 19 | 6\% | 28 | 47 | \$18.22 | \$27.00 | \$34.71 | N/A |
| Surgical Technologists | 44 | 48 | 4 | 9\% | 3 | 7 | \$18.78 | \$23.94 | \$33.73 | Postsecondary non-degree award |
| Switchboard Operators, Including Answering Service | 34 | 35 | 1 | 3\% | 3 | 4 | \$16.08 | \$23.00 | \$32.20 | High school diploma or equivalent |
| Taxi Drivers and Chauffeurs | 244 | 300 | 56 | 23\% | 16 | 72 | \$8.51 | \$10.22 | \$16.57 | Less than high school |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Teacher Assistants | 547 | 576 | 29 | 5\% | 65 | 94 | \$9.80 | \$15.17 | \$18.31 | Some college, no degree |
| Team Assemblers | 403 | 464 | 61 | 15\% | 35 | 96 | \$9.11 | \$11.36 | \$17.78 | High school diploma or equivalent |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 39 | 40 | 1 | 3\% | 3 | 4 | \$21.53 | \$38.85 | \$47.08 | Postsecondary non-degree award |
| Telecommunications Line Installers and Repairers | 27 | 27 | 0 | 0\% | 4 | 4 | \$28.60 | \$54.44 | \$67.35 | High school diploma or equivalent |
| Telemarketers | 48 | 53 | 5 | 10\% | 5 | 10 | \$16.81 | \$25.02 | \$40.55 | Less than high school |
| Tellers | 157 | 156 | -1 | -1\% | 38 | 37 | \$11.35 | \$14.21 | \$17.77 | High school diploma or equivalent |
| Tile and Marble Setters | 42 | 44 | 2 | 5\% | 5 | 7 | \$13.78 | \$23.12 | \$37.67 | Less than high school |
| Tour Guides and Escorts | 87 | 108 | 21 | 24\% | 24 | 45 | \$9.37 | \$10.59 | \$18.97 | High school diploma or equivalent |
| Training and Development Specialists | 42 | 49 | 7 | 17\% | 4 | 11 | \$17.45 | \$27.61 | \$46.41 | Bachelor's degree |
| Transportation, Storage, and Distribution Managers | 78 | 88 | 10 | 13\% | 10 | 20 | \$29.22 | \$42.11 | \$71.30 | High school diploma or equivalent |
| Travel Agents | 28 | 33 | 5 | 18\% | 3 | 8 | \$19.22 | \$36.68 | \$54.85 | High school diploma or equivalent |
| Tree Trimmers and Pruners | 206 | 217 | 11 | 5\% | 27 | 38 | \$15.64 | \$19.99 | \$23.01 | High school diploma or equivalent |


| Napa County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 |  | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ushers, Lobby Attendants, and Ticket Takers | 50 | 57 | 7 | 14\% | 14 | 21 | \$8.10 | \$9.24 | \$14.88 | Less than high school |
| Veterinary Assistants and Laboratory Animal Caretakers | 27 | 27 | 0 | 0\% | 3 | 3 | \$8.55 | \$13.09 | \$20.22 | High school diploma or equivalent |
| Veterinary Technologists and Technicians | 29 | 32 | 3 | 10\% | 1 | 4 | \$10.49 | \$16.64 | \$18.94 | Associate's degree |
| Waiters and Waitresses | 2,305 | 2,566 | 261 | 11\% | 596 | 857 | \$8.29 | \$9.07 | \$19.25 | Less than high school |
| Water and Wastewater Treatment Plant and System Operators | 39 | 41 | 2 | 5\% | 7 | 9 | \$23.76 | \$27.62 | \$34.74 | High school diploma or equivalent |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 62 | 70 | 8 | 13\% | 8 | 16 | \$10.43 | \$15.34 | \$23.20 | High school diploma or equivalent |
| Welders, Cutters, Solderers, and Brazers | 65 | 73 | 8 | 12\% | 8 | 16 | \$9.27 | \$18.21 | \$28.98 | High school diploma or equivalent |
| Wholesale and Retail Buyers, Except Farm Products | 94 | 103 | 9 | 10\% | 12 | 21 | \$19.18 | \$22.13 | \$34.20 | High school diploma or equivalent |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 53 | 65 | 12 | 23\% | 2 | 14 | \$9.86 | \$11.76 | \$17.59 | High school diploma or equivalent |
| Word Processors and Typists | 237 | 212 | -25 | -11\% | 29 | 4 | \$15.10 | \$18.06 | \$21.74 | High school diploma or equivalent |
| Total | 75,503 | 83,015 | 7512 | 10\% | 10,241 | 17,753 | \$14.83 | \$21.99 | \$34.02 |  |

## Occupational Employment Projections for Marin County

Includes all occupations with 25+ jobs

| Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accountants and Auditors | 1,396 | 1,487 | 91 | 7\% | 216 | 307 | \$21.83 | \$33.23 | \$58.64 | Bachelor's degree |
| Actors | 33 | 35 | 2 | 6\% | 5 | 7 | \$10.88 | \$23.36 | \$87.15 | Some college, no degree |
| Actuaries | 42 | 43 | 1 | 2\% | 6 | 7 | \$22.76 | \$37.95 | \$64.54 | Bachelor's degree |
| Administrative Services Managers | 275 | 293 | 18 | 7\% | 23 | 41 | \$27.26 | \$47.31 | \$77.34 | Bachelor's degree |
| Adult Basic and Secondary Education and Literacy Teachers and Instructors | 99 | 105 | 6 | 6\% | 9 | 15 | \$16.38 | \$22.80 | \$34.26 | Bachelor's degree |
| Advertising and Promotions Managers | 49 | 53 | 4 | 8\% | 8 | 12 | \$28.77 | \$44.83 | \$104.65 | Bachelor's degree |
| Advertising Sales Agents | 165 | 188 | 23 | 14\% | 27 | 50 | \$16.86 | \$29.59 | \$70.55 | High school diploma or equivalent |
| Aerospace Engineers | 44 | 54 | 10 | 23\% | 6 | 16 | \$30.05 | \$42.84 | \$75.39 | Bachelor's degree |
| Amusement and Recreation Attendants | 263 | 272 | 9 | 3\% | 68 | 77 | \$8.02 | \$9.97 | \$14.30 | Less than high school |
| Anesthesiologists | 39 | 36 | -3 | -8\% | 8 | 5 | \$26.27 | \$95.48 | \$151.86 | Doctoral or professional degree |
| Appraisers and Assessors of Real Estate | 39 | 37 | -2 | -5\% | 4 | 2 | \$26.23 | \$36.27 | \$50.73 | Bachelor's degree |
| Architects, Except Landscape and Naval | 180 | 191 | 11 | 6\% | 21 | 32 | \$23.73 | \$38.05 | \$63.56 | Bachelor's degree |
| Architectural and Civil Drafters | 129 | 120 | -9 | -7\% | 17 | 8 | \$15.76 | \$27.25 | \$38.88 | Associate's degree |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Architectural and Engineering Managers | 141 | 147 | 6 | 4\% | 18 | 24 | \$40.73 | \$64.69 | \$139.27 | Bachelor's degree |
| Art Directors | 70 | 74 | 4 | 6\% | 9 | 13 | \$24.13 | \$49.94 | \$87.95 | Bachelor's degree |
| Audio and Video Equipment Technicians | 94 | 101 | 7 | 7\% | 8 | 15 | \$15.35 | \$22.19 | \$38.94 | Postsecondary non-degree award |
| Automotive and Watercraft Service Attendants | 66 | 91 | 25 | 38\% | 12 | 37 | \$9.44 | \$11.30 | \$19.59 | Less than high school |
| Automotive Body and Related Repairers | 101 | 114 | 13 | 13\% | 10 | 23 | \$14.73 | \$30.45 | \$39.14 | High school diploma or equivalent |
| Automotive Service Technicians and Mechanics | 588 | 649 | 61 | 10\% | 78 | 139 | \$12.72 | \$21.41 | \$37.76 | High school diploma or equivalent |
| Baggage Porters and Bellhops | 39 | 46 | 7 | 18\% | 6 | 13 | \$10.31 | \$12.69 | \$16.21 | High school diploma or equivalent |
| Bakers | 239 | 265 | 26 | 11\% | 31 | 57 | \$8.98 | \$11.14 | \$19.07 | Less than high school |
| Bartenders | 505 | 550 | 45 | 9\% | 98 | 143 | \$8.69 | \$10.45 | \$20.78 | Less than high school |
| Bill and Account Collectors | 220 | 248 | 28 | 13\% | 34 | 62 | \$14.03 | \$20.37 | \$29.79 | High school diploma or equivalent |
| Billing and Posting Clerks | 373 | 395 | 22 | 6\% | 36 | 58 | \$13.83 | \$18.97 | \$29.33 | High school diploma or equivalent |
| Biochemists and Biophysicists | 49 | 61 | 12 | 24\% | 8 | 20 | \$19.42 | \$43.89 | \$66.12 | Doctoral or professional degree |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ \text { 2014-19 } \end{array}$ | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Biological Technicians | 68 | 81 | 13 | 19\% | 12 | 25 | \$18.24 | \$31.29 | \$41.88 | Bachelor's degree |
| Biomedical Engineers | 33 | 41 | 8 | 24\% | 4 | 12 | \$33.38 | \$45.96 | \$62.59 | Bachelor's degree |
| Bookkeeping, Accounting, and Auditing Clerks | 1,444 | 1,518 | 74 | 5\% | 70 | 144 | \$13.72 | \$20.77 | \$30.84 | High school diploma or equivalent |
| Brokerage Clerks | 52 | 56 | 4 | 8\% | 7 | 11 | \$15.77 | \$21.38 | \$31.32 | High school diploma or equivalent |
| Budget Analysts | 96 | 98 | 2 | 2\% | 20 | 22 | \$23.57 | \$36.04 | \$56.18 | Bachelor's degree |
| Bus and Truck Mechanics and Diesel Engine Specialists | 75 | 82 | 7 | 9\% | 8 | 15 | \$16.49 | \$25.45 | \$32.84 | High school diploma or equivalent |
| Bus Drivers, School or Special Client | 194 | 217 | 23 | 12\% | 19 | 42 | \$13.28 | \$18.63 | \$25.25 | High school diploma or equivalent |
| Bus Drivers, Transit and Intercity | 275 | 278 | 3 | 1\% | 25 | 28 | \$11.98 | \$22.73 | \$31.01 | High school diploma or equivalent |
| Butchers and Meat Cutters | 177 | 200 | 23 | 13\% | 23 | 46 | \$9.56 | \$16.84 | \$23.05 | Less than high school |
| Cabinetmakers and Bench Carpenters | 58 | 32 | -26 | -45\% | 28 | 2 | \$9.03 | \$16.64 | \$25.78 | High school diploma or equivalent |
| Cargo and Freight Agents | 32 | 31 | -1 | -3\% | 5 | 4 | \$17.63 | \$24.44 | \$33.90 | High school diploma or equivalent |
| Carpenters | 897 | 813 | -84 | -9\% | 143 | 59 | \$14.67 | \$27.49 | \$39.19 | High school diploma or equivalent |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Carpet Installers | 41 | 44 | 3 | 7\% | 4 | 7 | \$16.54 | \$24.77 | \$37.60 | Less than high school |
| Cashiers | 3,202 | 3,389 | 187 | 6\% | 717 | 904 | \$8.17 | \$10.30 | \$17.98 | Less than high school |
| Cement Masons and Concrete Finishers | 121 | 149 | 28 | 23\% | 8 | 36 | \$14.54 | \$22.50 | \$33.78 | Less than high school |
| Chefs and Head Cooks | 149 | 157 | 8 | 5\% | 13 | 21 | \$14.03 | \$24.40 | \$40.23 | High school diploma or equivalent |
| Chemists | 72 | 87 | 15 | 21\% | 10 | 25 | \$27.31 | \$40.77 | \$64.97 | Bachelor's degree |
| Chief Executives | 261 | 272 | 11 | 4\% | 29 | 40 | \$43.77 | \$91.44 | \$182.45 | Bachelor's degree |
| Child, Family, and School Social Workers | 326 | 366 | 40 | 12\% | 37 | 77 | \$14.35 | \$20.29 | \$31.44 | Bachelor's degree |
| Childcare Workers | 897 | 969 | 72 | 8\% | 140 | 212 | \$10.31 | \$13.60 | \$24.69 | High school diploma or equivalent |
| Choreographers | 57 | 61 | 4 | 7\% | 9 | 13 | \$16.93 | \$32.46 | \$54.67 | High school diploma or equivalent |
| Civil Engineers | 242 | 221 | -21 | -9\% | 49 | 28 | \$30.13 | \$44.06 | \$65.01 | Bachelor's degree |
| Claims Adjusters, Examiners, and Investigators | 283 | 223 | -60 | -21\% | 88 | 28 | \$17.63 | \$35.26 | \$48.95 | High school diploma or equivalent |
| Cleaners of Vehicles and Equipment | 476 | 577 | 101 | 21\% | 74 | 175 | \$8.00 | \$10.69 | \$15.58 | Less than high school |
| Clergy | 105 | 100 | -5 | -5\% | 15 | 10 | \$12.50 | \$19.79 | \$41.55 | Bachelor's degree |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Clinical, Counseling, and School Psychologists | 123 | 128 | 5 | 4\% | 17 | 22 | \$21.06 | \$36.94 | \$55.84 | Doctoral or professional degree |
| Coaches and Scouts | 230 | 251 | 21 | 9\% | 36 | 57 | \$11.20 | \$18.87 | \$31.98 | Bachelor's degree |
| Combined Food Preparation and Serving Workers, Including Fast Food | 1,721 | 1,985 | 264 | 15\% | 361 | 625 | \$8.16 | \$10.06 | \$14.87 | Less than high school |
| Commercial and Industrial Designers | 29 | 28 | -1 | -3\% | 5 | 4 | \$19.72 | \$31.93 | \$49.22 | Bachelor's degree |
| Community Health Workers | 87 | 96 | 9 | 10\% | 13 | 22 | \$11.51 | \$21.26 | \$26.00 | High school diploma or equivalent |
| Compensation, Benefits, and Job Analysis Specialists | 121 | 123 | 2 | 2\% | 11 | 13 | \$22.88 | \$30.61 | \$50.51 | Bachelor's degree |
| Compliance Officers | 245 | 257 | 12 | 5\% | 24 | 36 | \$23.21 | \$36.46 | \$54.55 | Bachelor's degree |
| Computer and Information Research Scientists | 41 | 47 | 6 | 15\% | 3 | 9 | \$30.39 | \$51.90 | \$71.72 | Doctoral or professional degree |
| Computer and Information Systems Managers | 401 | 429 | 28 | 7\% | 29 | 57 | \$47.54 | \$67.38 | \$143.30 | Bachelor's degree |
| Computer Hardware Engineers | 59 | 64 | 5 | 8\% | 7 | 12 | \$34.85 | \$51.31 | \$66.69 | Bachelor's degree |
| Computer Network Architects | 126 | 130 | 4 | 3\% | 10 | 14 | \$35.37 | \$51.84 | \$73.64 | Bachelor's degree |
| Computer Network Support Specialists | 172 | 175 | 3 | 2\% | 14 | 17 | \$21.37 | \$35.06 | \$53.52 | Associate's degree |
| Computer Operators | 35 | 34 | -1 | -3\% | 3 | 2 | \$12.35 | \$23.59 | \$31.68 | High school diploma or equivalent |
| Computer Programmers | 318 | 321 | 3 | 1\% | 42 | 45 | \$28.87 | \$42.83 | \$61.81 | Bachelor's degree |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ 2014-19 \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Computer Systems Analysts | 554 | 577 | 23 | 4\% | 44 | 67 | \$26.99 | \$42.96 | \$61.08 | Bachelor's degree |
| Computer User Support Specialists | 453 | 493 | 40 | 9\% | 37 | 77 | \$15.83 | \$28.04 | \$41.39 | Some college, no degree |
| Computer, Automated Teller, and Office Machine Repairers | 56 | 49 | -7 | -13\% | 12 | 5 | \$13.47 | \$19.53 | \$30.43 | Some college, no degree |
| Concierges | 35 | 40 | 5 | 14\% | 5 | 10 | \$13.94 | \$19.13 | \$25.42 | High school diploma or equivalent |
| Construction and Building Inspectors | 120 | 122 | 2 | 2\% | 14 | 16 | \$14.89 | \$32.18 | \$43.30 | High school diploma or equivalent |
| Construction Laborers | 914 | 866 | -48 | -5\% | 151 | 103 | \$8.47 | \$22.02 | \$29.68 | Less than high school |
| Construction Managers | 224 | 200 | -24 | -11\% | 41 | 17 | \$29.87 | \$48.02 | \$71.73 | Bachelor's degree |
| Conveyor Operators and Tenders | 25 | 26 | 1 | 4\% | 4 | 5 | \$10.50 | \$16.33 | \$26.13 | Less than high school |
| Cooks, Fast Food | 661 | 695 | 34 | 5\% | 67 | 101 | \$8.23 | \$10.19 | \$15.57 | Less than high school |
| Cooks, Institution and Cafeteria | 236 | 259 | 23 | 10\% | 25 | 48 | \$11.37 | \$15.00 | \$21.19 | Less than high school |
| Cooks, Restaurant | 1,201 | 1,336 | 135 | 11\% | 127 | 262 | \$8.67 | \$11.87 | \$17.93 | Less than high school |
| Cooks, Short Order | 164 | 172 | 8 | 5\% | 17 | 25 | \$8.86 | \$10.74 | \$15.82 | Less than high school |
| Correctional Officers and Jailers | 153 | 155 | 2 | 1\% | 21 | 23 | \$22.69 | \$33.04 | \$36.18 | High school diploma or equivalent |
| Cost Estimators | 202 | 200 | -2 | -1\% | 37 | 35 | \$19.97 | \$33.48 | \$52.32 | Bachelor's degree |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Counter and Rental Clerks | 639 | 640 | 1 | 0\% | 85 | 86 | \$9.32 | \$13.21 | \$21.27 | Less than high school |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 737 | 752 | 15 | 2\% | 227 | 242 | \$8.00 | \$9.41 | \$13.25 | Less than high school |
| Couriers and Messengers | 71 | 67 | -4 | -6\% | 8 | 4 | \$9.03 | \$14.63 | \$23.01 | High school diploma or equivalent |
| Court, Municipal, and License Clerks | 53 | 56 | 3 | 6\% | 4 | 7 | \$19.54 | \$23.89 | \$29.74 | High school diploma or equivalent |
| Credit Analysts | 64 | 70 | 6 | 9\% | 8 | 14 | \$24.25 | \$41.53 | \$64.85 | Bachelor's degree |
| Credit Counselors | 41 | 44 | 3 | 7\% | 4 | 7 | \$14.03 | \$17.77 | \$27.06 | Bachelor's degree |
| Customer Service Representatives | 1,387 | 1,508 | 121 | 9\% | 200 | 321 | \$10.73 | \$17.69 | \$28.24 | High school diploma or equivalent |
| Dancers | 38 | 33 | -5 | -13\% | 10 | 5 | \$8.31 | \$16.31 | \$22.37 | High school diploma or equivalent |
| Data Entry Keyers | 120 | 110 | -10 | -8\% | 17 | 7 | \$11.24 | \$16.60 | \$25.63 | High school diploma or equivalent |
| Database Administrators | 87 | 95 | 8 | 9\% | 9 | 17 | \$25.33 | \$41.69 | \$60.73 | Bachelor's degree |
| Demonstrators and Product Promoters | 89 | 106 | 17 | 19\% | 13 | 30 | \$9.09 | \$12.36 | \$21.09 | High school diploma or equivalent |
| Dental Assistants | 385 | 402 | 17 | 4\% | 41 | 58 | \$16.16 | \$25.71 | \$31.05 | Postsecondary non-degree award |
| Dental Hygienists | 215 | 231 | 16 | 7\% | 29 | 45 | \$42.52 | \$57.60 | \$73.20 | Associate's degree |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dentists, General | 68 | 73 | 5 | 7\% | 8 | 13 | \$42.80 | \$71.38 | \$119.24 | Doctoral or professional degree |
| Detectives and Criminal Investigators | 61 | 62 | 1 | 2\% | 7 | 8 | \$32.35 | \$54.45 | \$63.40 | High school diploma or equivalent |
| Diagnostic Medical Sonographers | 31 | 31 | 0 | 0\% | 2 | 2 | \$34.81 | \$51.43 | \$69.79 | Associate's degree |
| Dietitians and Nutritionists | 68 | 78 | 10 | 15\% | 4 | 14 | \$22.79 | \$32.33 | \$42.76 | Bachelor's degree |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 666 | 705 | 39 | 6\% | 152 | 191 | \$8.00 | \$10.00 | \$17.51 | Less than high school |
| Directors, Religious Activities and Education | 58 | 56 | -2 | -3\% | 12 | 10 | \$14.53 | \$19.01 | \$40.97 | Bachelor's degree |
| Dishwashers | 928 | 973 | 45 | 5\% | 211 | 256 | \$8.00 | \$9.35 | \$14.66 | Less than high school |
| Dispatchers, Except Police, Fire, and Ambulance | 101 | 105 | 4 | 4\% | 15 | 19 | \$11.17 | \$16.01 | \$25.52 | High school diploma or equivalent |
| Driver/Sales Workers | 242 | 269 | 27 | 11\% | 21 | 48 | \$8.00 | \$14.23 | \$24.15 | High school diploma or equivalent |
| Drywall and Ceiling Tile Installers | 162 | 150 | -12 | -7\% | 21 | 9 | \$14.15 | \$19.84 | \$42.40 | Less than high school |
| Economists | 43 | 45 | 2 | 5\% | 7 | 9 | \$29.27 | \$46.16 | \$75.51 | Master's degree |
| Editors | 163 | 169 | 6 | 4\% | 20 | 26 | \$16.26 | \$25.33 | \$41.96 | Bachelor's degree |
| Education Administrators, Elementary and Secondary School | 212 | 221 | 9 | 4\% | 29 | 38 | \$28.99 | \$44.98 | \$64.63 | Master's degree |
| Education Administrators, Postsecondary | 54 | 60 | 6 | 11\% | 7 | 13 | \$21.40 | \$40.52 | \$72.83 | Master's degree |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Education Administrators, Preschool and Childcare Center/Program | 82 | 84 | 2 | 2\% | 12 | 14 | \$16.29 | \$22.36 | \$42.00 | Bachelor's degree |
| Educational, Guidance, School, and Vocational Counselors | 225 | 241 | 16 | 7\% | 25 | 41 | \$15.44 | \$22.95 | \$38.15 | Master's degree |
| Electrical and Electronic Equipment Assemblers | 27 | 27 | 0 | 0\% | 2 | 2 | \$8.89 | \$14.39 | \$24.13 | High school diploma or equivalent |
| Electrical and Electronics Engineering Technicians | 46 | 48 | 2 | 4\% | 5 | 7 | \$22.37 | \$29.30 | \$39.82 | Associate's degree |
| Electrical Engineers | 55 | 58 | 3 | 5\% | 6 | 9 | \$23.54 | \$39.84 | \$61.46 | Bachelor's degree |
| Electricians | 234 | 176 | -58 | -25\% | 76 | 18 | \$21.15 | \$33.25 | \$53.44 | High school diploma or equivalent |
| Electronics Engineers, Except Computer | 84 | 91 | 7 | 8\% | 10 | 17 | \$25.33 | \$43.43 | \$65.25 | Bachelor's degree |
| Elementary School Teachers, Except Special Education | 1,211 | 1,278 | 67 | 6\% | 139 | 206 | \$19.36 | \$28.11 | \$39.08 | Bachelor's degree |
| Eligibility Interviewers, Government Programs | 35 | 38 | 3 | 9\% | 3 | 6 | \$17.87 | \$23.74 | \$31.25 | High school diploma or equivalent |
| Emergency Medical Technicians and Paramedics | 85 | 98 | 13 | 15\% | 13 | 26 | \$13.76 | \$23.45 | \$51.05 | Postsecondary non-degree award |
| Environmental Engineers | 62 | 62 | 0 | 0\% | 8 | 8 | \$27.43 | \$42.12 | \$59.65 | Bachelor's degree |
| Environmental Scientists and Specialists, Including Health | 94 | 98 | 4 | 4\% | 15 | 19 | \$30.24 | \$44.11 | \$61.10 | Bachelor's degree |
| Executive Secretaries and Executive Administrative Assistants | 1,044 | 1,033 | -11 | -1\% | 73 | 62 | \$17.62 | \$27.92 | \$40.60 | High school diploma or equivalent |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Family and General Practitioners | 79 | 78 | -1 | -1\% | 11 | 10 | \$45.10 | \$84.41 | \$135.30 | Doctoral or professional degree |
| Farmers, Ranchers, and Other Agricultural Managers | 26 | 19 | -7 | -27\% | 9 | 2 | \$27.41 | \$60.54 | \$106.67 | High school diploma or equivalent |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 202 | 171 | -31 | -15\% | 58 | 27 | \$8.72 | \$11.03 | \$17.05 | Less than high school |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 27 | 22 | -5 | -19\% | 9 | 4 | \$8.68 | \$10.34 | \$14.87 | Less than high school |
| Fashion Designers | 45 | 45 | 0 | 0\% | 6 | 6 | \$15.81 | \$28.89 | \$49.98 | Bachelor's degree |
| File Clerks | 158 | 149 | -9 | -6\% | 26 | 17 | \$10.94 | \$16.70 | \$23.31 | High school diploma or equivalent |
| Film and Video Editors | 27 | 32 | 5 | 19\% | 1 | 6 | \$15.62 | \$24.98 | \$53.29 | Bachelor's degree |
| Financial Analysts | 388 | 422 | 34 | 9\% | 50 | 84 | \$26.83 | \$42.91 | \$86.72 | Bachelor's degree |
| Financial Examiners | 48 | 50 | 2 | 4\% | 6 | 8 | \$27.68 | \$42.38 | \$73.94 | Bachelor's degree |
| Financial Managers | 683 | 724 | 41 | 6\% | 66 | 107 | \$35.55 | \$65.43 | \$142.26 | Bachelor's degree |
| Firefighters | 356 | 368 | 12 | 3\% | 50 | 62 | \$31.04 | \$39.65 | \$49.79 | Postsecondary non-degree award |
| First-Line Supervisors of Construction Trades and Extraction Workers | 371 | 356 | -15 | -4\% | 39 | 24 | \$22.20 | \$36.41 | \$51.76 | High school diploma or equivalent |
| First-Line Supervisors of Food Preparation and Serving Workers | 712 | 798 | 86 | 12\% | 108 | 194 | \$10.45 | \$14.89 | \$24.43 | High school diploma or equivalent |


| Marin County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 |  | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 111 | 124 | 13 | 12\% | 16 | 29 | \$12.39 | \$19.96 | \$31.08 | High school diploma or equivalent |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 148 | 172 | 24 | 16\% | 19 | 43 | \$14.07 | \$20.21 | \$30.51 | High school diploma or equivalent |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 98 | 89 | -9 | -9\% | 14 | 5 | \$14.71 | \$26.39 | \$32.21 | High school diploma or equivalent |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 214 | 230 | 16 | 7\% | 30 | 46 | \$20.65 | \$34.17 | \$49.33 | High school diploma or equivalent |
| First-Line Supervisors of NonRetail Sales Workers | 196 | 214 | 18 | 9\% | 13 | 31 | \$17.04 | \$35.69 | \$70.82 | High school diploma or equivalent |
| First-Line Supervisors of Office and Administrative Support Workers | 1,121 | 1,205 | 84 | 7\% | 139 | 223 | \$17.57 | \$27.45 | \$42.68 | High school diploma or equivalent |
| First-Line Supervisors of Personal Service Workers | 165 | 179 | 14 | 8\% | 16 | 30 | \$13.41 | \$20.19 | \$33.04 | High school diploma or equivalent |
| First-Line Supervisors of Police and Detectives | 27 | 28 | 1 | 4\% | 5 | 6 | \$36.62 | \$59.45 | \$73.26 | High school diploma or equivalent |
| First-Line Supervisors of Production and Operating Workers | 170 | 191 | 21 | 12\% | 13 | 34 | \$11.88 | \$25.09 | \$46.05 | Postsecondary non-degree award |
| First-Line Supervisors of Retail Sales Workers | 1,022 | 1,055 | 33 | 3\% | 113 | 146 | \$11.92 | \$17.78 | \$27.78 | High school diploma or equivalent |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Transportation and MaterialMoving Machine and Vehicle Operators | 110 | 117 | 7 | 6\% | 16 | 23 | \$14.63 | \$25.57 | \$35.41 | High school diploma or equivalent |
| Fitness Trainers and Aerobics Instructors | 565 | 550 | -15 | -3\% | 48 | 33 | \$11.72 | \$27.44 | \$44.73 | High school diploma or equivalent |
| Floral Designers | 25 | 20 | -5 | -20\% | 8 | 3 | \$9.33 | \$12.80 | \$22.11 | High school diploma or equivalent |
| Food Batchmakers | 96 | 118 | 22 | 23\% | 18 | 40 | \$9.37 | \$12.63 | \$20.21 | High school diploma or equivalent |
| Food Preparation Workers | 1,185 | 1,259 | 74 | 6\% | 177 | 251 | \$8.14 | \$9.57 | \$13.05 | Less than high school |
| Food Servers, Nonrestaurant | 239 | 274 | 35 | 15\% | 38 | 73 | \$8.69 | \$12.46 | \$20.19 | Less than high school |
| Food Service Managers | 248 | 262 | 14 | 6\% | 23 | 37 | \$17.82 | \$25.33 | \$39.85 | High school diploma or equivalent |
| Fundraisers | 102 | 118 | 16 | 16\% | 11 | 27 | \$13.00 | \$24.05 | \$37.18 | Bachelor's degree |
| General and Operations Managers | 2,065 | 2,174 | 109 | 5\% | 200 | 309 | \$26.72 | \$56.95 | \$128.46 | Bachelor's degree |
| Glaziers | 57 | 60 | 3 | 5\% | 7 | 10 | \$12.21 | \$18.49 | \$39.59 | High school diploma or equivalent |
| Graphic Designers | 221 | 222 | 1 | 0\% | 31 | 32 | \$17.58 | \$28.51 | \$48.21 | Bachelor's degree |
| Hairdressers, Hairstylists, and Cosmetologists | 236 | 290 | 54 | 23\% | 32 | 86 | \$9.60 | \$14.23 | \$31.12 | Postsecondary non-degree award |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hazardous Materials Removal Workers | 32 | 32 | 0 | 0\% | 4 | 4 | \$13.00 | \$15.48 | \$22.99 | High school diploma or equivalent |
| Health Educators | 67 | 76 | 9 | 13\% | 10 | 19 | \$15.44 | \$25.58 | \$50.50 | Bachelor's degree |
| Healthcare Social Workers | 160 | 181 | 21 | 13\% | 19 | 40 | \$15.79 | \$32.18 | \$42.42 | Master's degree |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 105 | 118 | 13 | 12\% | 14 | 27 | \$11.30 | \$22.83 | \$33.82 | Postsecondary non-degree award |
| Heavy and Tractor-Trailer Truck Drivers | 451 | 498 | 47 | 10\% | 38 | 85 | \$12.38 | \$20.35 | \$27.55 | Postsecondary non-degree award |
| HelpersInstallation, Maintenance, and Repair Workers | 81 | 86 | 5 | 6\% | 12 | 17 | \$8.14 | \$17.75 | \$31.97 | High school diploma or equivalent |
| HelpersPainters, Paperhangers, Plasterers, and Stucco Masons | 26 | 29 | 3 | 12\% | 2 | 5 | \$9.67 | \$12.24 | \$20.66 | Less than high school |
| HelpersPipelayers, Plumbers, Pipefitters, and Steamfitters | 27 | 28 | 1 | 4\% | 3 | 4 | \$8.75 | \$12.09 | \$20.52 | High school diploma or equivalent |
| HelpersProduction Workers | 112 | 113 | 1 | 1\% | 10 | 11 | \$8.01 | \$11.55 | \$19.96 | Less than high school |
| Highway Maintenance Workers | 29 | 31 | 2 | 7\% | 2 | 4 | \$19.93 | \$25.74 | \$31.19 | High school diploma or equivalent |
| Home Appliance Repairers | 27 | 29 | 2 | 7\% | 4 | 6 | \$13.10 | \$19.11 | \$31.26 | High school diploma or equivalent |
| Home Health Aides | 1,037 | 1,225 | 188 | 18\% | 110 | 298 | \$8.15 | \$10.69 | \$14.10 | Less than high school |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 346 | 374 | 28 | 8\% | 138 | 166 | \$8.00 | \$10.30 | \$17.60 | Less than high school |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel, Motel, and Resort Desk Clerks | 163 | 208 | 45 | 28\% | 46 | 91 | \$10.92 | \$15.89 | \$20.19 | High school diploma or equivalent |
| Human Resources Assistants, Except Payroll and Timekeeping | 106 | 108 | 2 | 2\% | 15 | 17 | \$14.28 | \$20.89 | \$29.11 | High school diploma or equivalent |
| Human Resources Managers | 125 | 136 | 11 | 9\% | 17 | 28 | \$33.87 | \$53.36 | \$98.13 | Bachelor's degree |
| Human Resources Specialists | 417 | 420 | 3 | 1\% | 38 | 41 | \$19.11 | \$31.54 | \$53.04 | Bachelor's degree |
| Industrial Engineers | 73 | 81 | 8 | 11\% | 11 | 19 | \$29.64 | \$44.27 | \$69.32 | Bachelor's degree |
| Industrial Machinery Mechanics | 46 | 57 | 11 | 24\% | 8 | 19 | \$18.58 | \$28.26 | \$39.06 | High school diploma or equivalent |
| Industrial Production Managers | 67 | 74 | 7 | 10\% | 7 | 14 | \$24.77 | \$49.70 | \$75.19 | Bachelor's degree |
| Industrial Truck and Tractor Operators | 131 | 139 | 8 | 6\% | 16 | 24 | \$11.39 | \$16.92 | \$25.22 | Less than high school |
| Information Security Analysts | 65 | 74 | 9 | 14\% | 5 | 14 | \$33.50 | \$49.46 | \$70.49 | Bachelor's degree |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 121 | 136 | 15 | 12\% | 15 | 30 | \$8.83 | \$16.00 | \$31.27 | High school diploma or equivalent |
| Instructional Coordinators | 182 | 192 | 10 | 5\% | 8 | 18 | \$17.45 | \$26.30 | \$45.00 | Master's degree |
| Insurance Claims and Policy Processing Clerks | 274 | 254 | -20 | -7\% | 54 | 34 | \$11.59 | \$18.70 | \$26.39 | High school diploma or equivalent |
| Insurance Sales Agents | 623 | 637 | 14 | 2\% | 83 | 97 | \$17.45 | \$34.42 | \$66.92 | High school diploma or equivalent |


| Marin County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Insurance Underwriters | 169 | 129 | -40 | -24\% | 59 | 19 | \$19.47 | \$33.17 | \$65.93 | Bachelor's degree |
| Interior Designers | 108 | 103 | -5 | -5\% | 19 | 14 | \$15.92 | \$29.93 | \$49.56 | Bachelor's degree |
| Internists, General | 85 | 79 | -6 | -7\% | 16 | 10 | \$39.31 | \$128.31 | \$170.93 | Doctoral or professional degree |
| Interpreters and Translators | 70 | 81 | 11 | 16\% | 5 | 16 | \$14.49 | \$24.01 | \$37.47 | Bachelor's degree |
| Interviewers, Except Eligibility and Loan | 175 | 176 | 1 | 1\% | 16 | 17 | \$10.41 | \$18.31 | \$26.36 | High school diploma or equivalent |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 2,963 | 3,270 | 307 | 10\% | 299 | 606 | \$8.37 | \$11.12 | \$19.16 | Less than high school |
| Kindergarten Teachers, Except Special Education | 109 | 116 | 7 | 6\% | 16 | 23 | \$18.50 | \$26.15 | \$38.52 | Bachelor's degree |
| Labor Relations Specialists | 37 | 34 | -3 | -8\% | 6 | 3 | \$23.21 | \$36.06 | \$50.77 | Bachelor's degree |
| Laborers and Freight, Stock, and Material Movers, Hand | 888 | 931 | 43 | 5\% | 141 | 184 | \$8.27 | \$12.00 | \$19.38 | Less than high school |
| Landscape Architects | 36 | 35 | -1 | -3\% | 5 | 4 | \$23.20 | \$49.24 | \$63.19 | Bachelor's degree |
| Landscaping and Groundskeeping Workers | 985 | 895 | -90 | -9\% | 206 | 116 | \$10.26 | \$16.24 | \$26.50 | Less than high school |
| Laundry and Dry-Cleaning Workers | 137 | 149 | 12 | 9\% | 21 | 33 | \$9.28 | \$11.04 | \$17.69 | Less than high school |
| Lawyers | 757 | 742 | -15 | -2\% | 76 | 61 | \$41.11 | \$69.97 | \$150.70 | Doctoral or professional degree |
| Legal Secretaries | 220 | 200 | -20 | -9\% | 32 | 12 | \$17.17 | \$29.67 | \$39.39 | High school diploma or equivalent |


| Marin County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Librarians | 93 | 99 | 6 | 6\% | 11 | 17 | \$23.03 | \$32.92 | \$42.53 | Master's degree |
| Library Assistants, Clerical | 61 | 67 | 6 | 10\% | 14 | 20 | \$8.69 | \$13.65 | \$21.33 | High school diploma or equivalent |
| Library Technicians | 94 | 99 | 5 | 5\% | 27 | 32 | \$18.07 | \$24.64 | \$31.71 | Postsecondary non-degree award |
| Licensed Practical and Licensed Vocational Nurses | 406 | 463 | 57 | 14\% | 55 | 112 | \$21.34 | \$26.93 | \$33.84 | Postsecondary non-degree award |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 105 | 109 | 4 | 4\% | 37 | 41 | \$8.82 | \$12.08 | \$21.42 | High school diploma or equivalent |
| Light Truck or Delivery Services Drivers | 572 | 577 | 5 | 1\% | 49 | 54 | \$9.20 | \$13.99 | \$30.25 | High school diploma or equivalent |
| Loan Interviewers and Clerks | 71 | 77 | 6 | 8\% | 2 | 8 | \$10.03 | \$22.83 | \$30.45 | High school diploma or equivalent |
| Loan Officers | 155 | 170 | 15 | 10\% | 15 | 30 | \$22.23 | \$38.57 | \$68.66 | Bachelor's degree |
| Locker Room, Coatroom, and Dressing Room Attendants | 33 | 34 | 1 | 3\% | 9 | 10 | \$8.24 | \$12.79 | \$16.24 | High school diploma or equivalent |
| Lodging Managers | 28 | 34 | 6 | 21\% | 6 | 12 | \$15.04 | \$25.75 | \$48.88 | High school diploma or equivalent |
| Logisticians | 82 | 94 | 12 | 15\% | 5 | 17 | \$21.70 | \$34.18 | \$52.76 | Bachelor's degree |
| Machine Feeders and Offbearers | 27 | 26 | -1 | -4\% | 4 | 3 | \$9.23 | \$13.09 | \$16.84 | Less than high school |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Machinists | 62 | 69 | 7 | 11\% | 7 | 14 | \$13.66 | \$24.61 | \$34.96 | High school diploma or equivalent |
| Maids and Housekeeping Cleaners | 1,124 | 1,351 | 227 | 20\% | 126 | 353 | \$9.24 | \$14.55 | \$19.73 | Less than high school |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 81 | 82 | 1 | 1\% | 10 | 11 | \$10.17 | \$13.57 | \$20.16 | High school diploma or equivalent |
| Maintenance and Repair Workers, General | 875 | 923 | 48 | 5\% | 89 | 137 | \$11.71 | \$20.03 | \$32.91 | High school diploma or equivalent |
| Management Analysts | 697 | 726 | 29 | 4\% | 56 | 85 | \$25.59 | \$41.57 | \$77.25 | Bachelor's degree |
| Manicurists and Pedicurists | 242 | 271 | 29 | 12\% | 11 | 40 | \$9.20 | \$10.69 | \$13.72 | Postsecondary non-degree award |
| Market Research Analysts and Marketing Specialists | 854 | 955 | 101 | 12\% | 62 | 163 | \$18.45 | \$35.00 | \$62.01 | Bachelor's degree |
| Marketing Managers | 312 | 338 | 26 | 8\% | 35 | 61 | \$38.76 | \$68.86 | \$148.06 | Bachelor's degree |
| Marriage and Family Therapists | 86 | 99 | 13 | 15\% | 9 | 22 | \$17.97 | \$24.46 | \$38.58 | Master's degree |
| Massage Therapists | 134 | 153 | 19 | 14\% | 8 | 27 | \$10.72 | \$20.59 | \$33.77 | Postsecondary non-degree award |
| Meat, Poultry, and Fish Cutters and Trimmers | 53 | 57 | 4 | 8\% | 7 | 11 | \$8.00 | \$10.38 | \$15.77 | Less than high school |
| Mechanical Door Repairers | 31 | 31 | 0 | 0\% | 5 | 5 | \$14.31 | \$19.80 | \$35.24 | High school diploma or equivalent |
| Mechanical Engineers | 93 | 100 | 7 | 8\% | 16 | 23 | \$27.04 | \$39.48 | \$61.31 | Bachelor's degree |


| Marin County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Medical and Clinical Laboratory Technicians | 101 | 109 | 8 | 8\% | 13 | 21 | \$18.26 | \$25.10 | \$34.50 | Associate's degree |
| Medical and Clinical Laboratory Technologists | 48 | 48 | 0 | 0\% | 6 | 6 | \$28.00 | \$42.09 | \$52.93 | Bachelor's degree |
| Medical and Health Services Managers | 215 | 234 | 19 | 9\% | 28 | 47 | \$27.39 | \$49.02 | \$81.14 | Bachelor's degree |
| Medical Assistants | 536 | 558 | 22 | 4\% | 53 | 75 | \$16.35 | \$21.23 | \$29.13 | Postsecondary non-degree award |
| Medical Equipment Preparers | 51 | 51 | 0 | 0\% | 5 | 5 | \$12.56 | \$25.48 | \$31.52 | High school diploma or equivalent |
| Medical Records and Health Information Technicians | 87 | 95 | 8 | 9\% | 12 | 20 | \$12.95 | \$20.93 | \$31.98 | Postsecondary non-degree award |
| Medical Scientists, Except Epidemiologists | 285 | 323 | 38 | 13\% | 33 | 71 | \$21.67 | \$43.39 | \$73.45 | Doctoral or professional degree |
| Medical Secretaries | 583 | 609 | 26 | 4\% | 36 | 62 | \$13.64 | \$21.03 | \$29.40 | High school diploma or equivalent |
| Meeting, Convention, and Event Planners | 121 | 143 | 22 | 18\% | 10 | 32 | \$12.97 | \$26.54 | \$42.79 | Bachelor's degree |
| Mental Health and Substance <br> Abuse Social Workers | 196 | 204 | 8 | 4\% | 22 | 30 | \$12.27 | \$18.68 | \$37.53 | Bachelor's degree |
| Mental Health Counselors | 153 | 160 | 7 | 5\% | 17 | 24 | \$12.25 | \$18.42 | \$27.40 | Master's degree |
| Merchandise Displayers and Window Trimmers | 66 | 74 | 8 | 12\% | 9 | 17 | \$9.59 | \$14.38 | \$25.29 | High school diploma or equivalent |
| Microbiologists | 30 | 35 | 5 | 17\% | 4 | 9 | \$28.42 | \$44.38 | \$63.88 | Bachelor's degree |


| Marin County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Middle School Teachers, Except Special and Career/Technical Education | 475 | 502 | 27 | 6\% | 55 | 82 | \$20.65 | \$29.76 | \$42.45 | Bachelor's degree |
| Mixing and Blending Machine Setters, Operators, and Tenders | 46 | 63 | 17 | 37\% | 8 | 25 | \$11.16 | \$19.28 | \$27.39 | High school diploma or equivalent |
| Mobile Heavy Equipment Mechanics, Except Engines | 42 | 41 | -1 | -2\% | 7 | 6 | \$11.85 | \$19.35 | \$32.02 | High school diploma or equivalent |
| Molders, Shapers, and Casters, Except Metal and Plastic | 48 | 43 | -5 | -10\% | 13 | 8 | \$9.52 | \$12.93 | \$17.15 | High school diploma or equivalent |
| Multimedia Artists and Animators | 68 | 79 | 11 | 16\% | 9 | 20 | \$15.85 | \$30.16 | \$47.87 | Bachelor's degree |
| Music Directors and Composers | 37 | 35 | -2 | -5\% | 7 | 5 | \$12.99 | \$29.21 | \$49.40 | Bachelor's degree |
| Musicians and Singers | 68 | 56 | -12 | -18\% | 20 | 8 | \$17.12 | \$31.40 | \$80.74 | High school diploma or equivalent |
| Natural Sciences Managers | 108 | 120 | 12 | 11\% | 13 | 25 | \$44.54 | \$76.91 | \$163.66 | Bachelor's degree |
| Network and Computer Systems Administrators | 339 | 352 | 13 | 4\% | 27 | 40 | \$26.16 | \$40.09 | \$58.84 | Bachelor's degree |
| Nonfarm Animal Caretakers | 129 | 136 | 7 | 5\% | 8 | 15 | \$8.54 | \$13.46 | \$22.40 | Less than high school |
| Nurse Practitioners | 45 | 52 | 7 | 16\% | 5 | 12 | \$40.57 | \$57.80 | \$87.99 | Master's degree |
| Nursing Assistants | 941 | 1,084 | 143 | 15\% | 98 | 241 | \$11.70 | \$16.12 | \$24.01 | Postsecondary non-degree award |
| Obstetricians and Gynecologists | 53 | 49 | -4 | -8\% | 10 | 6 | \$25.93 | \$107.63 | \$162.27 | Doctoral or professional degree |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ \text { 2014-19 } \end{array}$ | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupational Health and Safety Specialists | 40 | 42 | 2 | 5\% | 5 | 7 | \$28.58 | \$42.37 | \$52.00 | Bachelor's degree |
| Occupational Therapists | 64 | 73 | 9 | 14\% | 5 | 14 | \$25.73 | \$39.91 | \$49.89 | Master's degree |
| Office Clerks, General | 2,272 | 2,313 | 41 | 2\% | 249 | 290 | \$8.98 | \$14.76 | \$24.34 | High school diploma or equivalent |
| Office Machine Operators, Except Computer | 113 | 111 | -2 | -2\% | 15 | 13 | \$9.28 | \$13.34 | \$19.33 | High school diploma or equivalent |
| Operating Engineers and Other Construction Equipment Operators | 110 | 111 | 1 | 1\% | 14 | 15 | \$26.66 | \$31.94 | \$39.70 | High school diploma or equivalent |
| Operations Research Analysts | 66 | 75 | 9 | 14\% | 8 | 17 | \$26.74 | \$41.12 | \$64.12 | Bachelor's degree |
| Opticians, Dispensing | 59 | 64 | 5 | 8\% | 8 | 13 | \$10.78 | \$15.23 | \$23.90 | High school diploma or equivalent |
| Optometrists | 28 | 30 | 2 | 7\% | 5 | 7 | \$20.19 | \$35.46 | \$81.00 | Doctoral or professional degree |
| Order Clerks | 156 | 159 | 3 | 2\% | 21 | 24 | \$10.94 | \$16.92 | \$25.19 | High school diploma or equivalent |
| Orderlies | 26 | 25 | -1 | -4\% | 3 | 2 | \$10.76 | \$18.53 | \$24.40 | High school diploma or equivalent |
| Packaging and Filling Machine Operators and Tenders | 95 | 121 | 26 | 27\% | 14 | 40 | \$8.40 | \$12.71 | \$21.04 | High school diploma or equivalent |
| Packers and Packagers, Hand | 427 | 463 | 36 | 8\% | 59 | 95 | \$8.00 | \$10.27 | \$17.07 | Less than high school |


| Marin County Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Painters, Construction and Maintenance | 773 | 884 | 111 | 14\% | 64 | 175 | \$12.52 | \$22.59 | \$33.82 | Less than high school |
| Painters, Transportation Equipment | 29 | 33 | 4 | 14\% | 2 | 6 | \$15.64 | \$25.19 | \$37.66 | High school diploma or equivalent |
| Paralegals and Legal Assistants | 206 | 207 | 1 | 0\% | 18 | 19 | \$17.30 | \$29.28 | \$42.00 | Associate's degree |
| Parking Enforcement Workers | 42 | 41 | -1 | -2\% | 7 | 6 | \$20.85 | \$23.56 | \$27.79 | High school diploma or equivalent |
| Parking Lot Attendants | 179 | 154 | -25 | -14\% | 64 | 39 | \$8.96 | \$11.95 | \$21.14 | Less than high school |
| Parts Salespersons | 126 | 136 | 10 | 8\% | 16 | 26 | \$11.29 | \$16.08 | \$28.43 | Less than high school |
| Paving, Surfacing, and Tamping Equipment Operators | 28 | 30 | 2 | 7\% | 2 | 4 | \$17.68 | \$23.17 | \$30.77 | High school diploma or equivalent |
| Payroll and Timekeeping Clerks | 151 | 160 | 9 | 6\% | 17 | 26 | \$14.98 | \$23.15 | \$31.57 | High school diploma or equivalent |
| Pediatricians, General | 49 | 47 | -2 | -4\% | 8 | 6 | \$22.34 | \$47.29 | \$104.86 | Doctoral or professional degree |
| Personal Care Aides | 1,584 | 1,867 | 283 | 18\% | 64 | 347 | \$10.19 | \$12.74 | \$15.30 | Less than high school |
| Personal Financial Advisors | 279 | 324 | 45 | 16\% | 25 | 70 | \$17.48 | \$38.96 | \$113.02 | Bachelor's degree |
| Pest Control Workers | 49 | 45 | -4 | -8\% | 10 | 6 | \$10.69 | \$14.49 | \$24.89 | High school diploma or equivalent |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pharmacists | 178 | 170 | -8 | -4\% | 29 | 21 | \$50.98 | \$58.49 | \$65.46 | Doctoral or professional degree |
| Pharmacy Aides | 58 | 55 | -3 | -5\% | 8 | 5 | \$8.37 | \$10.84 | \$16.15 | High school diploma or equivalent |
| Pharmacy Technicians | 167 | 161 | -6 | -4\% | 15 | 9 | \$13.23 | \$18.24 | \$26.33 | High school diploma or equivalent |
| Phlebotomists | 36 | 39 | 3 | 8\% | 4 | 7 | \$13.90 | \$18.45 | \$24.49 | Postsecondary non-degree award |
| Photographers | 35 | 27 | -8 | -23\% | 10 | 2 | \$11.10 | \$19.77 | \$50.15 | High school diploma or equivalent |
| Photographic Process Workers and Processing Machine Operators | 45 | 40 | -5 | -11\% | 11 | 6 | \$9.66 | \$17.16 | \$27.98 | High school diploma or equivalent |
| Physical Therapist Aides | 40 | 43 | 3 | 8\% | 5 | 8 | \$9.22 | \$11.80 | \$15.28 | High school diploma or equivalent |
| Physical Therapists | 105 | 117 | 12 | 11\% | 15 | 27 | \$31.28 | \$41.57 | \$52.33 | Doctoral or professional degree |
| Physician Assistants | 52 | 57 | 5 | 10\% | 5 | 10 | \$39.79 | \$57.10 | \$82.94 | Master's degree |
| Physicists | 32 | 36 | 4 | 13\% | 4 | 8 | \$36.71 | \$57.45 | \$80.66 | Doctoral or professional degree |
| Plasterers and Stucco Masons | 40 | 39 | -1 | -3\% | 3 | 2 | \$16.55 | \$30.13 | \$34.03 | Less than high school |


| Marin County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Plumbers, Pipefitters, and Steamfitters | 239 | 253 | 14 | 6\% | 15 | 29 | \$14.20 | \$29.83 | \$55.81 | High school diploma or equivalent |
| Police and Sheriff's Patrol Officers | 713 | 730 | 17 | 2\% | 114 | 131 | \$33.78 | \$42.54 | \$50.97 | High school diploma or equivalent |
| Police, Fire, and Ambulance Dispatchers | 89 | 91 | 2 | 2\% | 14 | 16 | \$21.38 | \$33.43 | \$39.64 | High school diploma or equivalent |
| Postal Service Clerks | 43 | 36 | -7 | -16\% | 10 | 3 | \$24.47 | \$25.76 | \$26.33 | High school diploma or equivalent |
| Postal Service Mail Carriers | 196 | 171 | -25 | -13\% | 56 | 31 | \$26.58 | \$27.41 | \$27.99 | High school diploma or equivalent |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | 139 | 115 | -24 | -17\% | 29 | 5 | \$25.70 | \$25.75 | \$26.22 | High school diploma or equivalent |
| Postsecondary Teachers | 814 | 878 | 64 | 8\% | 64 | 128 | \$18.47 | \$33.07 | \$66.84 | Doctoral or professional degree |
| Prepress Technicians and Workers | 34 | 26 | -8 | -24\% | 12 | 4 | \$15.37 | \$28.03 | \$47.65 | Postsecondary non-degree award |
| Preschool Teachers, Except Special Education | 737 | 751 | 14 | 2\% | 108 | 122 | \$10.44 | \$15.70 | \$22.32 | Associate's degree |
| Pressers, Textile, Garment, and Related Materials | 86 | 82 | -4 | -5\% | 8 | 4 | \$9.93 | \$12.19 | \$15.87 | Less than high school |
| Printing Press Operators | 71 | 61 | -10 | -14\% | 16 | 6 | \$10.73 | \$20.46 | \$30.73 | High school diploma or equivalent |


| Marin County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Probation Officers and Correctional Treatment Specialists | 102 | 101 | -1 | -1\% | 14 | 13 | \$24.33 | \$35.31 | \$42.33 | Bachelor's degree |
| Procurement Clerks | 38 | 40 | 2 | 5\% | 7 | 9 | \$15.69 | \$21.54 | \$27.78 | High school diploma or equivalent |
| Producers and Directors | 88 | 101 | 13 | 15\% | 16 | 29 | \$16.25 | \$32.11 | \$57.97 | Bachelor's degree |
| Production, Planning, and Expediting Clerks | 190 | 200 | 10 | 5\% | 24 | 34 | \$13.88 | \$23.53 | \$36.77 | High school diploma or equivalent |
| Property, Real Estate, and Community Association Managers | 391 | 384 | -7 | -2\% | 51 | 44 | \$8.33 | \$34.36 | \$81.00 | High school diploma or equivalent |
| Psychiatrists | 29 | 29 | 0 | 0\% | 4 | 4 | \$18.91 | \$42.74 | \$87.87 | Doctoral or professional degree |
| Public Relations and Fundraising Managers | 109 | 120 | 11 | 10\% | 13 | 24 | \$28.80 | \$55.61 | \$110.12 | Bachelor's degree |
| Public Relations Specialists | 325 | 358 | 33 | 10\% | 23 | 56 | \$18.14 | \$31.15 | \$69.48 | Bachelor's degree |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 159 | 169 | 10 | 6\% | 15 | 25 | \$20.28 | \$32.23 | \$49.36 | High school diploma or equivalent |
| Purchasing Managers | 47 | 51 | 4 | 9\% | 5 | 9 | \$34.17 | \$55.33 | \$81.10 | Bachelor's degree |
| Radiologic Technologists | 88 | 86 | -2 | -2\% | 8 | 6 | \$26.56 | \$44.85 | \$61.69 | Associate's degree |
| Real Estate Brokers | 38 | 35 | -3 | -8\% | 5 | 2 | \$9.54 | \$28.46 | \$46.60 | High school diploma or equivalent |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Sales Agents | 178 | 169 | -9 | -5\% | 18 | 9 | \$12.04 | \$26.49 | \$57.54 | High school diploma or equivalent |
| Receptionists and Information Clerks | 855 | 871 | 16 | 2\% | 117 | 133 | \$9.89 | \$15.75 | \$22.37 | High school diploma or equivalent |
| Recreation Workers | 421 | 460 | 39 | 9\% | 26 | 65 | \$8.01 | \$11.47 | \$19.35 | Bachelor's degree |
| Refuse and Recyclable Material Collectors | 114 | 125 | 11 | 10\% | 13 | 24 | \$9.24 | \$24.81 | \$31.73 | Less than high school |
| Registered Nurses | 1,845 | 1,879 | 34 | 2\% | 181 | 215 | \$31.89 | \$58.74 | \$72.89 | Associate's degree |
| Rehabilitation Counselors | 135 | 151 | 16 | 12\% | 15 | 31 | \$9.48 | \$13.08 | \$29.59 | Master's degree |
| Reporters and Correspondents | 45 | 33 | -12 | -27\% | 18 | 6 | \$11.36 | \$18.88 | \$43.58 | Bachelor's degree |
| Reservation and Transportation Ticket Agents and Travel Clerks | 30 | 28 | -2 | -7\% | 4 | 2 | \$11.12 | \$14.51 | \$20.46 | High school diploma or equivalent |
| Residential Advisors | 47 | 51 | 4 | 9\% | 11 | 15 | \$8.75 | \$12.84 | \$18.43 | High school diploma or equivalent |
| Respiratory Therapists | 97 | 91 | -6 | -6\% | 13 | 7 | \$29.43 | \$39.78 | \$52.20 | Associate's degree |
| Retail Salespersons | 3,968 | 3,963 | -5 | 0\% | 725 | 720 | \$8.20 | \$10.52 | \$17.65 | Less than high school |
| Roofers | 137 | 135 | -2 | -1\% | 17 | 15 | \$14.91 | \$21.09 | \$34.55 | Less than high school |
| Sales Engineers | 113 | 115 | 2 | 2\% | 12 | 14 | \$29.17 | \$50.03 | \$80.88 | Bachelor's degree |
| Sales Managers | 497 | 525 | 28 | 6\% | 55 | 83 | \$27.51 | \$58.34 | \$126.23 | Bachelor's degree |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 717 | 800 | 83 | 12\% | 75 | 158 | \$12.64 | \$25.62 | \$52.04 | High school diploma or equivalent |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 320 | 349 | 29 | 9\% | 37 | 66 | \$17.95 | \$38.91 | \$85.29 | Bachelor's degree |
| Secondary School Teachers, Except Special and Career/Technical Education | 819 | 848 | 29 | 4\% | 115 | 144 | \$20.63 | \$28.78 | \$41.01 | Bachelor's degree |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 1,827 | 1,919 | 92 | 5\% | 117 | 209 | \$11.20 | \$18.83 | \$26.60 | High school diploma or equivalent |
| Securities, Commodities, and Financial Services Sales Agents | 370 | 413 | 43 | 12\% | 47 | 90 | \$17.77 | \$47.23 | \$130.22 | Bachelor's degree |
| Security and Fire Alarm Systems Installers | 26 | 21 | -5 | -19\% | 7 | 2 | \$11.79 | \$17.21 | \$28.34 | High school diploma or equivalent |
| Security Guards | 599 | 661 | 62 | 10\% | 51 | 113 | \$10.71 | \$14.11 | \$20.51 | High school diploma or equivalent |
| Self-Enrichment Education Teachers | 265 | 297 | 32 | 12\% | 25 | 57 | \$10.87 | \$16.13 | \$34.45 | High school diploma or equivalent |
| Set and Exhibit Designers | 28 | 31 | 3 | 11\% | 4 | 7 | \$16.76 | \$30.41 | \$40.93 | Bachelor's degree |
| Sewing Machine Operators | 84 | 98 | 14 | 17\% | 2 | 16 | \$10.79 | \$12.04 | \$16.10 | Less than high school |
| Sheet Metal Workers | 55 | 59 | 4 | 7\% | 6 | 10 | \$17.46 | \$30.82 | \$49.20 | High school diploma or equivalent |


| Marin County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shipping, Receiving, and Traffic Clerks | 396 | 414 | 18 | 5\% | 53 | 71 | \$9.65 | \$14.87 | \$22.40 | High school diploma or equivalent |
| Skincare Specialists | 63 | 77 | 14 | 22\% | 3 | 17 | \$10.20 | \$19.23 | \$34.49 | Postsecondary non-degree award |
| Social and Community Service Managers | 244 | 275 | 31 | 13\% | 27 | 58 | \$18.94 | \$29.11 | \$52.49 | Bachelor's degree |
| Social and Human Service Assistants | 452 | 503 | 51 | 11\% | 64 | 115 | \$11.61 | \$17.83 | \$25.80 | High school diploma or equivalent |
| Software Developers, Applications | 807 | 874 | 67 | 8\% | 55 | 122 | \$29.28 | \$46.64 | \$69.17 | Bachelor's degree |
| Software Developers, Systems Software | 599 | 640 | 41 | 7\% | 40 | 81 | \$33.54 | \$47.13 | \$66.01 | Bachelor's degree |
| Solar Photovoltaic Installers | 28 | 25 | -3 | -11\% | 5 | 2 | \$14.31 | \$18.26 | \$24.78 | High school diploma or equivalent |
| Sound Engineering Technicians | 27 | 27 | 0 | 0\% | 2 | 2 | \$9.58 | \$17.02 | \$39.69 | Postsecondary non-degree award |
| Special Education Teachers, Kindergarten and Elementary School | 228 | 232 | 4 | 2\% | 20 | 24 | \$16.41 | \$20.77 | \$32.43 | Bachelor's degree |
| Special Education Teachers, Middle School | 88 | 89 | 1 | 1\% | 8 | 9 | \$16.31 | \$20.99 | \$32.92 | Bachelor's degree |
| Special Education Teachers, Preschool | 30 | 32 | 2 | 7\% | 3 | 5 | \$14.56 | \$33.21 | \$43.45 | Bachelor's degree |
| Special Education Teachers, Secondary School | 144 | 146 | 2 | 1\% | 13 | 15 | \$17.12 | \$20.74 | \$32.98 | Bachelor's degree |
| Speech-Language Pathologists | 113 | 121 | 8 | 7\% | 9 | 17 | \$27.25 | \$36.37 | \$48.94 | Master's degree |


| Marin County Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stationary Engineers and Boiler Operators | 43 | 45 | 2 | 5\% | 6 | 8 | \$26.82 | \$30.78 | \$38.86 | High school diploma or equivalent |
| Statisticians | 39 | 45 | 6 | 15\% | 7 | 13 | \$27.74 | \$45.72 | \$65.30 | Master's degree |
| Stock Clerks and Order Fillers | 1,347 | 1,423 | 76 | 6\% | 210 | 286 | \$8.08 | \$12.03 | \$20.53 | Less than high school |
| Substance Abuse and Behavioral Disorder Counselors | 84 | 83 | -1 | -1\% | 10 | 9 | \$12.99 | \$17.90 | \$25.57 | High school diploma or equivalent |
| Substitute Teachers | 452 | 457 | 5 | 1\% | 40 | 45 | \$12.49 | \$15.74 | \$19.95 | N/A |
| Subway and Streetcar Operators | 27 | 27 | 0 | 0\% | 4 | 4 | \$19.90 | \$33.43 | \$40.61 | High school diploma or equivalent |
| Surgeons | 42 | 41 | -1 | -2\% | 6 | 5 | \$20.09 | \$41.14 | \$99.93 | Doctoral or professional degree |
| Surgical Technologists | 67 | 71 | 4 | 6\% | 3 | 7 | \$21.57 | \$32.09 | \$47.06 | Postsecondary non-degree award |
| Survey Researchers | 27 | 30 | 3 | 11\% | 2 | 5 | \$17.98 | \$27.94 | \$38.38 | Master's degree |
| Switchboard Operators, Including Answering Service | 123 | 117 | -6 | -5\% | 17 | 11 | \$9.52 | \$16.97 | \$21.30 | High school diploma or equivalent |
| Tailors, Dressmakers, and Custom Sewers | 32 | 33 | 1 | 3\% | 2 | 3 | \$8.94 | \$14.55 | \$20.70 | Less than high school |
| Tapers | 40 | 38 | -2 | -5\% | 4 | 2 | \$16.86 | \$25.85 | \$41.11 | Less than high school |
| Tax Examiners and Collectors, and Revenue Agents | 39 | 39 | 0 | 0\% | 7 | 7 | \$21.26 | \$32.36 | \$48.92 | Bachelor's degree |


| Marin County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tax Preparers | 59 | 63 | 4 | 7\% | 6 | 10 | \$21.09 | \$25.75 | \$38.46 | High school diploma or equivalent |
| Taxi Drivers and Chauffeurs | 97 | 103 | 6 | 6\% | 6 | 12 | \$8.26 | \$12.92 | \$19.06 | Less than high school |
| Teacher Assistants | 1,121 | 1,163 | 42 | 4\% | 131 | 173 | \$9.30 | \$13.78 | \$18.77 | Some college, no degree |
| Team Assemblers | 183 | 188 | 5 | 3\% | 15 | 20 | \$8.40 | \$15.11 | \$23.55 | High school diploma or equivalent |
| Technical Writers | 47 | 52 | 5 | 11\% | 8 | 13 | \$24.88 | \$38.14 | \$52.03 | Bachelor's degree |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 112 | 120 | 8 | 7\% | 8 | 16 | \$12.46 | \$27.16 | \$35.96 | Postsecondary non-degree award |
| Telecommunications Line Installers and Repairers | 93 | 93 | 0 | 0\% | 13 | 13 | \$22.68 | \$29.18 | \$33.12 | High school diploma or equivalent |
| Telemarketers | 79 | 86 | 7 | 9\% | 9 | 16 | \$8.00 | \$11.04 | \$21.16 | Less than high school |
| Tellers | 240 | 293 | 53 | 22\% | 64 | 117 | \$10.97 | \$12.94 | \$16.91 | High school diploma or equivalent |
| Tile and Marble Setters | 26 | 29 | 3 | 12\% | 2 | 5 | \$16.21 | \$23.08 | \$35.26 | Less than high school |
| Tire Repairers and Changers | 93 | 104 | 11 | 12\% | 17 | 28 | \$10.04 | \$13.02 | \$18.96 | High school diploma or equivalent |
| Title Examiners, Abstractors, and Searchers | 25 | 21 | -4 | -16\% | 6 | 2 | \$9.70 | \$26.81 | \$50.71 | High school diploma or equivalent |


| Marin County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tour Guides and Escorts | 36 | 37 | 1 | 3\% | 9 | 10 | \$9.23 | \$12.40 | \$22.53 | High school diploma or equivalent |
| Training and Development Managers | 27 | 29 | 2 | 7\% | 4 | 6 | \$36.00 | \$60.13 | \$107.80 | Bachelor's degree |
| Training and Development Specialists | 174 | 190 | 16 | 9\% | 17 | 33 | \$15.98 | \$33.09 | \$52.52 | Bachelor's degree |
| Transportation, Storage, and Distribution Managers | 46 | 49 | 3 | 7\% | 5 | 8 | \$26.73 | \$41.89 | \$76.49 | High school diploma or equivalent |
| Travel Agents | 150 | 145 | -5 | -3\% | 18 | 13 | \$12.74 | \$18.31 | \$34.37 | High school diploma or equivalent |
| Tree Trimmers and Pruners | 67 | 57 | -10 | -15\% | 18 | 8 | \$16.86 | \$23.79 | \$35.61 | High school diploma or equivalent |
| Urban and Regional Planners | 142 | 143 | 1 | 1\% | 32 | 33 | \$24.24 | \$34.40 | \$52.32 | Master's degree |
| Ushers, Lobby Attendants, and Ticket Takers | 183 | 190 | 7 | 4\% | 50 | 57 | \$8.01 | \$10.50 | \$16.82 | Less than high school |
| Veterinarians | 57 | 54 | -3 | -5\% | 12 | 9 | \$28.00 | \$47.24 | \$88.36 | Doctoral or professional degree |
| Veterinary Assistants and Laboratory Animal Caretakers | 83 | 79 | -4 | -5\% | 12 | 8 | \$8.49 | \$14.57 | \$21.92 | High school diploma or equivalent |
| Veterinary Technologists and Technicians | 96 | 96 | 0 | 0\% | 5 | 5 | \$14.22 | \$18.13 | \$22.01 | Associate's degree |
| Waiters and Waitresses | 2,757 | 2,950 | 193 | 7\% | 694 | 887 | \$8.00 | \$9.57 | \$16.04 | Less than high school |


| Marin County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | Percent Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical <br> Education <br> Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Water and Wastewater Treatment Plant and System Operators | 78 | 82 | 4 | 5\% | 14 | 18 | \$25.98 | \$34.57 | \$40.31 | High school diploma or equivalent |
| Web Developers | 171 | 183 | 12 | 7\% | 13 | 25 | \$20.84 | \$37.93 | \$61.13 | Associate's degree |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 62 | 69 | 7 | 11\% | 7 | 14 | \$9.52 | \$15.26 | \$23.97 | High school diploma or equivalent |
| Welders, Cutters, Solderers, and Brazers | 44 | 47 | 3 | 7\% | 5 | 8 | \$11.07 | \$16.53 | \$31.95 | High school diploma or equivalent |
| Wholesale and Retail Buyers, Except Farm Products | 113 | 119 | 6 | 5\% | 15 | 21 | \$13.55 | \$24.69 | \$37.78 | High school diploma or equivalent |
| Word Processors and Typists | 142 | 125 | -17 | -12\% | 19 | 2 | \$14.92 | \$22.08 | \$31.94 | High school diploma or equivalent |
| Writers and Authors | 64 | 70 | 6 | 9\% | 7 | 13 | \$11.34 | \$23.15 | \$47.31 | Bachelor's degree |
| Total | 115,396 | 121,706 | 6310 | 5\% | 15,411 | 21,721 | \$15.40 | \$24.86 | \$41.16 |  |

## Occupational Employment Projections for Lake County

Includes all occupations with 25+ jobs

| Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accountants and Auditors | 80 | 84 | 4 | 5\% |  | 16 | \$15.60 | \$26.32 | \$35.56 | Bachelor's degree |
| Administrative Services Managers | 31 | 33 | 2 | 6\% |  | 4 | \$21.15 | \$34.61 | \$54.63 | Bachelor's degree |
| Agricultural Equipment Operators | 61 | 66 | 5 | 8\% |  | 15 | \$9.79 | \$10.99 | \$13.61 | Less than high school |
| Amusement and Recreation Attendants | 35 | 33 | -2 | -6\% |  | 8 | \$9.24 | \$9.93 | \$11.50 | Less than high school |
| Automotive Service Technicians and Mechanics | 41 | 40 | -1 | -2\% |  | 5 | \$10.54 | \$15.13 | \$23.73 | High school diploma or equivalent |
| Bakers | 28 | 31 | 3 | 11\% |  | 7 | \$9.57 | \$12.70 | \$18.91 | Less than high school |
| Bartenders | 33 | 30 | -3 | -9\% |  | 6 | \$8.00 | \$9.66 | \$14.49 | Less than high school |
| Billing and Posting Clerks | 59 | 62 | 3 | 5\% |  | 8 | \$11.14 | \$15.10 | \$20.06 | High school diploma or equivalent |
| Bookkeeping, Accounting, and Auditing Clerks | 224 | 231 | 7 | 3\% |  | 18 | \$9.78 | \$16.43 | \$23.29 | High school diploma or equivalent |
| Bus and Truck Mechanics and Diesel Engine Specialists | 33 | 36 | 3 | 9\% |  | 7 | \$15.21 | \$19.66 | \$27.07 | High school diploma or equivalent |
| Bus Drivers, School or Special Client | 90 | 103 | 13 | 14\% |  | 23 | \$9.80 | \$16.72 | \$22.16 | High school diploma or equivalent |
| Butchers and Meat Cutters | 44 | 48 | 4 | 9\% |  | 10 | \$9.40 | \$13.93 | \$20.75 | Less than high school |


| Lake County <br> Occupation | Jobs in $2014$ | Jobs in 2019 | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Carpenters | 52 | 40 | -12 | -23\% |  | 3 | \$15.58 | \$23.31 | \$28.79 | High school diploma or equivalent |
| Cashiers | 532 | 564 | 32 | 6\% |  | 152 | \$8.49 | \$9.71 | \$14.26 | Less than high school |
| Chief Executives | 37 | 38 | 1 | 3\% |  | 6 | \$33.67 | \$61.65 | \$82.93 | Bachelor's degree |
| Child, Family, and School Social Workers | 54 | 65 | 11 | 20\% |  | 17 | \$9.87 | \$16.01 | \$24.72 | Bachelor's degree |
| Childcare Workers | 182 | 222 | 40 | 22\% |  | 70 | \$8.60 | \$9.73 | \$13.00 | High school diploma or equivalent |
| Civil Engineers | 48 | 49 | 1 | 2\% |  | 7 | \$29.55 | \$43.13 | \$52.01 | Bachelor's degree |
| Cleaners of Vehicles and Equipment | 28 | 29 | 1 | 4\% |  | 6 | \$8.01 | \$9.46 | \$12.34 | Less than high school |
| Clergy | 37 | 33 | -4 | -11\% |  | 4 | \$9.64 | \$18.79 | \$33.05 | Bachelor's degree |
| Combined Food Preparation and Serving Workers, Including Fast Food | 292 | 292 | 0 | 0\% |  | 57 | \$8.40 | \$9.10 | \$12.16 | Less than high school |
| Compliance Officers | 25 | 26 | 1 | 4\% |  | 4 | \$17.43 | \$30.08 | \$53.75 | Bachelor's degree |
| Computer User Support Specialists | 32 | 34 | 2 | 6\% |  | 5 | \$12.39 | \$21.20 | \$34.40 | Some college, no degree |
| Construction Laborers | 72 | 65 | -7 | -10\% |  | 8 | \$9.83 | \$13.70 | \$25.09 | Less than high school |
| Cooks, Fast Food | 107 | 98 | -9 | -8\% |  | 10 | \$8.00 | \$8.57 | \$10.53 | Less than high school |
| Cooks, Institution and Cafeteria | 64 | 69 | 5 | 8\% |  | 12 | \$10.50 | \$14.19 | \$19.38 | Less than high school |
| Cooks, Restaurant | 91 | 99 | 8 | 9\% |  | 17 | \$8.00 | \$10.00 | \$14.45 | Less than high school |


| Lake County <br> Occupation | Jobs in 2014 | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low Range | Earnings - <br> Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cooks, Short Order | 29 | 28 | -1 | -3\% |  | 3 | \$8.43 | \$9.91 | \$12.50 | Less than high school |
| Correctional Officers and Jailers | 107 | 112 | 5 | 5\% |  | 20 | \$22.10 | \$33.51 | \$34.75 | High school diploma or equivalent |
| Counter and Rental Clerks | 71 | 72 | 1 | 1\% |  | 11 | \$9.25 | \$11.42 | \$16.42 | Less than high school |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 89 | 88 | -1 | -1\% |  | 27 | \$8.18 | \$10.07 | \$13.78 | Less than high school |
| Court, Municipal, and License Clerks | 55 | 59 | 4 | 7\% |  | 8 | \$16.83 | \$19.18 | \$22.69 | High school diploma or equivalent |
| Customer Service Representatives | 110 | 123 | 13 | 12\% |  | 29 | \$9.98 | \$15.46 | \$25.43 | High school diploma or equivalent |
| Dental Assistants | 60 | 59 | -1 | -2\% |  | 6 | \$12.02 | \$18.89 | \$24.58 | Postsecondary non-degree award |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 41 | 41 | 0 | 0\% |  | 9 | \$8.01 | \$8.56 | \$10.73 | Less than high school |
| Dishwashers | 61 | 63 | 2 | 3\% |  | 16 | \$8.01 | \$8.66 | \$10.76 | Less than high school |
| Dispatchers, Except Police, Fire, and Ambulance | 31 | 35 | 4 | 13\% |  | 9 | \$10.95 | \$15.69 | \$24.88 | High school diploma or equivalent |
| Driver/Sales Workers | 41 | 40 | -1 | -2\% |  | 3 | \$9.86 | \$15.97 | \$28.33 | High school diploma or equivalent |
| Education Administrators, Elementary and Secondary School | 80 | 82 | 2 | 3\% |  | 14 | \$39.62 | \$47.74 | \$53.53 | Master's degree |


| Lake County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Educational, Guidance, School, and Vocational Counselors | 44 | 47 | 3 | 7\% |  | 8 | \$14.00 | \$22.42 | \$40.91 | Master's degree |
| Electrical Power-Line Installers and Repairers | 34 | 38 | 4 | 12\% |  | 11 | \$41.89 | \$51.06 | \$61.36 | High school diploma or equivalent |
| Elementary School Teachers, Except Special Education | 142 | 149 | 7 | 5\% |  | 25 | \$21.52 | \$29.48 | \$40.62 | Bachelor's degree |
| Emergency Medical Technicians and Paramedics | 36 | 41 | 5 | 14\% |  | 11 | \$10.80 | \$19.41 | \$30.20 | Postsecondary non-degree award |
| Executive Secretaries and Executive Administrative Assistants | 74 | 73 | -1 | -1\% |  | 5 | \$13.99 | \$18.63 | \$27.01 | High school diploma or equivalent |
| Farmers, Ranchers, and Other Agricultural Managers | 37 | 36 | -1 | -3\% |  | 3 | \$29.31 | \$53.44 | \$72.94 | High school diploma or equivalent |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 499 | 515 | 16 | 3\% |  | 97 | \$8.34 | \$9.15 | \$11.40 | Less than high school |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 30 | 29 | -1 | -3\% |  | 4 | \$9.21 | \$14.52 | \$30.58 | Less than high school |
| Financial Managers | 37 | 38 | 1 | 3\% |  | 5 | \$24.24 | \$32.37 | \$54.01 | Bachelor's degree |
| Firefighters | 54 | 58 | 4 | 7\% |  | 12 | \$10.60 | \$23.11 | \$41.01 | Postsecondary non-degree award |
| First-Line Supervisors of Construction Trades and Extraction Workers | 27 | 27 | 0 | 0\% |  | 2 | \$19.21 | \$27.70 | \$46.03 | High school diploma or equivalent |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers | 42 | 43 | 1 | 2\% |  | 6 | \$10.83 | \$18.47 | \$43.10 | High school diploma or equivalent |


| Lake County | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Fire Fighting and Prevention Workers | 48 | 51 | 3 | 6\% |  | 13 | \$13.10 | \$25.13 | \$29.95 | Postsecondary non-degree award |
| First-Line Supervisors of Food Preparation and Serving Workers | 81 | 83 | 2 | 2\% |  | 13 | \$9.62 | \$11.33 | \$20.23 | High school diploma or equivalent |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 43 | 45 | 2 | 5\% |  | 8 | \$22.04 | \$32.19 | \$53.68 | High school diploma or equivalent |
| First-Line Supervisors of Office and Administrative Support Workers | 173 | 182 | 9 | 5\% |  | 30 | \$15.08 | \$21.38 | \$30.36 | High school diploma or equivalent |
| First-Line Supervisors of Personal Service Workers | 37 | 42 | 5 | 14\% |  | 9 | \$12.65 | \$15.57 | \$25.96 | High school diploma or equivalent |
| First-Line Supervisors of Production and Operating Workers | 38 | 44 | 6 | 16\% |  | 9 | \$14.42 | \$23.32 | \$38.70 | Postsecondary non-degree award |
| First-Line Supervisors of Retail Sales Workers | 148 | 162 | 14 | 9\% |  | 31 | \$12.15 | \$16.69 | \$27.47 | High school diploma or equivalent |
| Food Preparation Workers | 108 | 112 | 4 | 4\% |  | 20 | \$8.44 | \$9.34 | \$13.78 | Less than high school |
| Food Service Managers | 25 | 25 | 0 | 0\% |  | 2 | \$15.47 | \$19.52 | \$25.40 | High school diploma or equivalent |
| Forest and Conservation Technicians | 35 | 35 | 0 | 0\% |  | 8 | \$10.89 | \$14.44 | \$22.39 | Associate's degree |
| Forest and Conservation Workers | 27 | 28 | 1 | 4\% |  | 4 | \$8.00 | \$8.40 | \$22.13 | High school diploma or equivalent |


| Lake County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gaming Cage Workers | 32 | 33 | 1 | 3\% |  | 4 | \$8.69 | \$10.86 | \$17.70 | High school diploma or equivalent |
| Gaming Dealers | 36 | 38 | 2 | 6\% |  | 5 | \$8.28 | \$8.86 | \$14.15 | High school diploma or equivalent |
| General and Operations Managers | 230 | 245 | 15 | 7\% |  | 38 | \$20.30 | \$34.29 | \$66.49 | Bachelor's degree |
| Graders and Sorters, Agricultural Products | 38 | 41 | 3 | 8\% |  | 7 | \$10.28 | \$13.71 | \$24.10 | Less than high school |
| Hazardous Materials Removal Workers | 25 | 28 | 3 | 12\% |  | 6 | \$13.87 | \$19.29 | \$35.04 | High school diploma or equivalent |
| Healthcare Social Workers | 30 | 37 | 7 | 23\% |  | 11 | \$18.43 | \$30.88 | \$43.74 | Master's degree |
| Heavy and Tractor-Trailer Truck Drivers | 119 | 132 | 13 | 11\% |  | 23 | \$13.32 | \$17.42 | \$22.94 | Postsecondary non-degree award |
| Home Health Aides | 491 | 577 | 86 | 18\% |  | 139 | \$9.67 | \$12.27 | \$15.71 | Less than high school |
| Human Resources Specialists | 31 | 33 | 2 | 6\% |  | 5 | \$13.97 | \$24.72 | \$43.17 | Bachelor's degree |
| Industrial Truck and Tractor Operators | 56 | 61 | 5 | 9\% |  | 11 | \$9.34 | \$17.65 | \$20.64 | Less than high school |
| Insurance Sales Agents | 28 | 31 | 3 | 11\% |  | 7 | \$19.46 | \$32.39 | \$67.56 | High school diploma or equivalent |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 236 | 246 | 10 | 4\% |  | 34 | \$8.88 | \$12.19 | \$17.30 | Less than high school |
| Kindergarten Teachers, Except Special Education | 28 | 30 | 2 | 7\% |  | 6 | \$22.75 | \$30.07 | \$42.90 | Bachelor's degree |


| Lake County Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \\ \hline \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Laborers and Freight, Stock, and Material Movers, Hand | 161 | 182 | 21 | 13\% |  | 48 | \$8.01 | \$9.94 | \$15.74 | Less than high school |
| Landscaping and Groundskeeping Workers | 110 | 110 | 0 | 0\% |  | 14 | \$8.81 | \$12.88 | \$22.38 | Less than high school |
| Lawyers | 29 | 29 | 0 | 0\% |  | 2 | \$27.47 | \$47.93 | \$95.26 | Doctoral or professional degree |
| Legislators | 33 | 34 | 1 | 3\% |  | 5 | \$12.89 | \$19.62 | \$26.12 | Bachelor's degree |
| Licensed Practical and Licensed Vocational Nurses | 81 | 90 | 9 | 11\% |  | 20 | \$15.86 | \$23.27 | \$28.72 | Postsecondary non-degree award |
| Light Truck or Delivery Services Drivers | 96 | 103 | 7 | 7\% |  | 15 | \$9.25 | \$14.73 | \$32.90 | High school diploma or equivalent |
| Maids and Housekeeping Cleaners | 225 | 241 | 16 | 7\% |  | 40 | \$8.01 | \$8.95 | \$12.78 | Less than high school |
| Maintenance and Repair Workers, General | 176 | 183 | 7 | 4\% |  | 26 | \$11.12 | \$16.81 | \$23.92 | High school diploma or equivalent |
| Medical and Health Services Managers | 31 | 33 | 2 | 6\% |  | 6 | \$24.02 | \$42.84 | \$66.44 | Bachelor's degree |
| Medical Assistants | 67 | 71 | 4 | 6\% |  | 11 | \$10.68 | \$13.09 | \$18.19 | Postsecondary non-degree award |
| Medical Secretaries | 81 | 84 | 3 | 4\% |  | 8 | \$10.37 | \$15.07 | \$21.95 | High school diploma or equivalent |
| Mental Health and Substance Abuse Social Workers | 25 | 30 | 5 | 20\% |  | 8 | \$12.77 | \$17.91 | \$28.85 | Bachelor's degree |
| Middle School Teachers, Except Special and Career/Technical Education | 80 | 84 | 4 | 5\% |  | 14 | \$19.86 | \$29.51 | \$41.38 | Bachelor's degree |


| Lake County <br> Occupation | Jobs in $2014$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent Change 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nursing Assistants | 132 | 152 | 20 | 15\% |  | 33 | \$10.22 | \$12.82 | \$16.47 | Postsecondary non-degree award |
| Office Clerks, General | 241 | 248 | 7 | 3\% |  | 33 | \$9.47 | \$13.21 | \$19.19 | High school diploma or equivalent |
| Operating Engineers and Other Construction Equipment Operators | 36 | 38 | 2 | 6\% |  | 6 | \$15.19 | \$26.76 | \$61.22 | High school diploma or equivalent |
| Packaging and Filling Machine Operators and Tenders | 25 | 30 | 5 | 20\% |  | 9 | \$8.34 | \$10.70 | \$15.53 | High school diploma or equivalent |
| Packers and Packagers, Hand | 87 | 97 | 10 | 11\% |  | 22 | \$8.02 | \$8.84 | \$12.43 | Less than high school |
| Parts Salespersons | 25 | 27 | 2 | 8\% |  | 5 | \$8.89 | \$11.88 | \$18.76 | Less than high school |
| Payroll and Timekeeping Clerks | 33 | 35 | 2 | 6\% |  | 6 | \$12.56 | \$16.87 | \$22.04 | High school diploma or equivalent |
| Personal Care Aides | 792 | 986 | 194 | 24\% |  | 227 | \$9.06 | \$10.92 | \$13.95 | Less than high school |
| Pest Control Workers | 26 | 26 | 0 | 0\% |  | 4 | \$12.41 | \$14.72 | \$18.27 | High school diploma or equivalent |
| Pharmacists | 31 | 34 | 3 | 10\% |  | 7 | \$59.02 | \$68.20 | \$76.99 | Doctoral or professional degree |
| Pharmacy Technicians | 55 | 62 | 7 | 13\% |  | 10 | \$15.97 | \$19.67 | \$24.05 | High school diploma or equivalent |


| Lake County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | Percent <br> Change <br> 2014-19 | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings - <br> Low <br> Range | Earnings Median | Earnings - <br> High <br> Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Police and Sheriff's Patrol Officers | 66 | 70 | 4 | 6\% |  | 15 | \$22.66 | \$33.61 | \$45.04 | High school diploma or equivalent |
| Postal Service Mail Carriers | 35 | 33 | -2 | -6\% |  | 6 | \$20.34 | \$26.87 | \$28.40 | High school diploma or equivalent |
| Postsecondary Teachers | 64 | 65 | 1 | 2\% |  | 7 | \$17.30 | \$31.34 | \$55.80 | Doctoral or professional degree |
| Power Plant Operators | 70 | 73 | 3 | 4\% |  | 15 | \$21.22 | \$43.71 | \$50.72 | High school diploma or equivalent |
| Preschool Teachers, Except Special Education | 43 | 44 | 1 | 2\% |  | 9 | \$9.29 | \$13.42 | \$20.24 | Associate's degree |
| Receptionists and Information Clerks | 121 | 122 | 1 | 1\% |  | 18 | \$8.47 | \$11.42 | \$17.95 | High school diploma or equivalent |
| Recreation Workers | 68 | 74 | 6 | 9\% |  | 11 | \$9.34 | \$12.39 | \$24.40 | Bachelor's degree |
| Refuse and Recyclable Material Collectors | 40 | 47 | 7 | 18\% |  | 11 | \$9.73 | \$15.12 | \$21.14 | Less than high school |
| Registered Nurses | 291 | 300 | 9 | 3\% |  | 38 | \$21.89 | \$35.86 | \$51.50 | Associate's degree |
| Rehabilitation Counselors | 63 | 70 | 7 | 11\% |  | 14 | \$8.48 | \$14.13 | \$17.63 | Master's degree |
| Retail Salespersons | 306 | 336 | 30 | 10\% |  | 86 | \$8.27 | \$9.94 | \$14.27 | Less than high school |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 51 | 62 | 11 | 22\% |  | 16 | \$17.07 | \$25.55 | \$48.65 | High school diploma or equivalent |


| Lake County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | Numerical Change 2014-19 | $\begin{gathered} \text { Percent } \\ \text { Change } \\ \text { 2014-19 } \end{gathered}$ | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings - <br> Median | Earnings High Range | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Secondary School Teachers, Except Special and Career/Technical Education | 110 | 113 | 3 | 3\% |  | 19 | \$20.95 | \$27.91 | \$41.03 | Bachelor's degree |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 235 | 245 | 10 | 4\% |  | 25 | \$11.06 | \$15.79 | \$21.46 | High school diploma or equivalent |
| Security Guards | 110 | 114 | 4 | 4\% |  | 13 | \$9.59 | \$12.29 | \$20.22 | High school diploma or equivalent |
| Self-Enrichment Education Teachers | 26 | 26 | 0 | 0\% |  | 3 | \$9.92 | \$13.41 | \$27.88 | High school diploma or equivalent |
| Shipping, Receiving, and Traffic Clerks | 34 | 39 | 5 | 15\% |  | 10 | \$9.66 | \$13.23 | \$18.97 | High school diploma or equivalent |
| Social and Community Service Managers | 47 | 58 | 11 | 23\% |  | 17 | \$16.95 | \$24.72 | \$39.59 | Bachelor's degree |
| Social and Human Service Assistants | 94 | 111 | 17 | 18\% |  | 31 | \$9.54 | \$12.22 | \$17.96 | High school diploma or equivalent |
| Special Education Teachers, Kindergarten and Elementary School | 26 | 27 | 1 | 4\% |  | 4 | \$24.29 | \$35.25 | \$45.80 | Bachelor's degree |
| Stock Clerks and Order Fillers | 222 | 242 | 20 | 9\% |  | 56 | \$8.35 | \$10.59 | \$17.56 | Less than high school |
| Substitute Teachers | 113 | 117 | 4 | 4\% |  | 14 | \$14.22 | \$18.68 | \$24.69 | N/A |
| Teacher Assistants | 253 | 264 | 11 | 4\% |  | 41 | \$9.78 | \$13.13 | \$20.74 | Some college, no degree |
| Tellers | 75 | 79 | 4 | 5\% |  | 23 | \$9.62 | \$11.97 | \$15.17 | High school diploma or equivalent |


| Lake County <br> Occupation | $\begin{array}{r} \text { Jobs in } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Jobs in } \\ 2019 \end{array}$ | $\begin{array}{r} \text { Numerical } \\ \text { Change } \\ 2014-19 \end{array}$ |  | Replacement Job Openings 2014-19 | Total Job Openings 2014-19 | Earnings Low Range | Earnings - <br> Median | $\begin{array}{r} \text { Earnings - } \\ \text { High } \\ \text { Range } \end{array}$ | Typical Education Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Waiters and Waitresses | 179 | 186 | 7 | 4\% |  | 51 | \$8.00 | \$8.66 | \$10.45 | Less than high school |
| Water and Wastewater Treatment Plant and System Operators | 79 | 88 | 9 | 11\% |  | 23 | \$18.42 | \$29.44 | \$37.70 | High school diploma or equivalent |
| Total | 15,279 | 16,339 | 1060 | 7\% |  | 3,100 | \$12.97 | \$18.39 | \$27.06 |  |

## Occupations with the Most Jobs in the Agriculture, Forestry, Fishing and Hunting Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupations | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 8,177 | 7,993 | -184 | -2\% | 56.4\% | \$10.48 |
| Farmers, Ranchers, and Other Agricultural Managers | 658 | 601 | -57 | -9\% | 4.5\% | \$35.95 |
| Agricultural Equipment Operators | 634 | 636 | 2 | 0\% | 4.4\% | \$13.65 |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 610 | 554 | -56 | -9\% | 4.2\% | \$11.90 |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers | 530 | 520 | -10 | -2\% | 3.7\% | \$21.18 |
| Graders and Sorters, Agricultural Products | 330 | 333 | 3 | 1\% | 2.3\% | \$10.14 |
| Packers and Packagers, Hand | 282 | 296 | 14 | 5\% | 1.9\% | \$9.95 |
| Heavy and Tractor-Trailer Truck Drivers | 213 | 204 | -9 | -4\% | 1.5\% | \$21.16 |
| Landscaping and Groundskeeping Workers | 146 | 133 | -13 | -9\% | 1.0\% | \$13.95 |
| Laborers and Freight, Stock, and Material Movers, Hand | 127 | 132 | 5 | 4\% | 0.9\% | \$12.73 |
| Bookkeeping, Accounting, and Auditing Clerks | 110 | 110 | 0 | 0\% | 0.8\% | \$20.29 |
| Industrial Truck and Tractor Operators | 104 | 104 | 0 | 0\% | 0.7\% | \$16.22 |
| Pesticide Handlers, Sprayers, and Applicators, Vegetation | 101 | 108 | 7 | 7\% | 0.7\% | \$15.72 |
| Office Clerks, General | 90 | 91 | 1 | 1\% | 0.6\% | \$15.63 |
| Light Truck or Delivery Services Drivers | 90 | 83 | -7 | -8\% | 0.6\% | \$15.55 |
| General and Operations Managers | 88 | 92 | 4 | 5\% | 0.6\% | \$48.23 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 84 | 80 | -4 | -5\% | 0.6\% | \$29.16 |
| Maintenance and Repair Workers, General | 80 | 80 | 0 | 0\% | 0.6\% | \$20.81 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 75 | 75 | 0 | 0\% | 0.5\% | \$18.57 |
| Shipping, Receiving, and Traffic Clerks | 68 | 70 | 2 | 3\% | 0.5\% | \$15.63 |
| Accountants and Auditors | 61 | 59 | -2 | -3\% | 0.4\% | \$32.58 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 61 | 60 | -1 | -2\% | 0.4\% | \$11.86 |
| Packaging and Filling Machine Operators and Tenders | 53 | 66 | 13 | 25\% | 0.4\% | \$14.08 |
| Helpers--Production Workers | 43 | 49 | 6 | 14\% | 0.3\% | \$10.91 |


| Occupations with the Most Jobs in the Agriculture, Forestry, Fishing and Hunting Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change $2014-19$ | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Driver/Sales Workers | 41 | 36 | -5 | -12\% | 0.3\% | \$12.21 |
| Customer Service Representatives | 39 | 37 | -2 | -5\% | 0.3\% | \$17.91 |
| Mobile Heavy Equipment Mechanics, Except Engines | 38 | 34 | -4 | -11\% | 0.3\% | \$24.63 |
| Farm Equipment Mechanics and Service Technicians | 38 | 40 | 2 | 5\% | 0.3\% | \$23.75 |
| Cashiers | 36 | 32 | -4 | -11\% | 0.3\% | \$10.76 |
| Cleaners of Vehicles and Equipment | 36 | 34 | -2 | -6\% | 0.2\% | \$10.49 |
| First-Line Supervisors of Office and Administrative Support Workers | 33 | 32 | -1 | -3\% | 0.2\% | \$25.32 |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 33 | 33 | 0 | 0\% | 0.2\% | \$14.46 |
| Forest and Conservation Workers | 32 | 34 | 2 | 6\% | 0.2\% | \$10.03 |
| Nonfarm Animal Caretakers | 30 | 26 | -4 | -13\% | 0.2\% | \$10.60 |
| Stock Clerks and Order Fillers | 29 | 27 | -2 | -7\% | 0.2\% | \$12.04 |
| Animal Breeders | 28 | 25 | -3 | -11\% | 0.2\% | \$11.75 |
| Payroll and Timekeeping Clerks | 28 | 29 | 1 | 4\% | 0.2\% | \$21.61 |
| Maids and Housekeeping Cleaners | 26 | 23 | -3 | -12\% | 0.2\% | \$11.52 |
| Agricultural and Food Science Technicians | 26 | 24 | -2 | -8\% | 0.2\% | \$18.06 |
| First-Line Supervisors of Production and Operating Workers | 25 | 26 | 1 | 4\% | 0.2\% | \$28.14 |
| Executive Secretaries and Executive Administrative Assistants | 25 | 22 | -3 | -12\% | 0.2\% | \$25.36 |

## Occupations with the Most Jobs in the Mining, Quarrying, and Oil/Gas Extraction Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service Unit Operators, Oil, Gas, and Mining | 35 | 33 | -2 | -6\% | 6.7\% | \$28.15 |
| Rotary Drill Operators, Oil and Gas | 33 | 32 | -1 | -3\% | 6.4\% | \$29.05 |
| Heavy and Tractor-Trailer Truck Drivers | 30 | 26 | -4 | -13\% | 5.8\% | \$21.16 |

## Occupations with the Most Jobs in the Utilities Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ 2014-19 \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer Service Representatives | 134 | 139 | 5 | 4\% | 6.1\% | \$17.91 |
| Control and Valve Installers and Repairers, Except Mechanical Door | 126 | 129 | 3 | 2\% | 5.7\% | \$27.83 |
| Water and Wastewater Treatment Plant and System Operators | 110 | 112 | 2 | 2\% | 5.0\% | \$31.43 |
| Meter Readers, Utilities | 105 | 100 | -5 | -5\% | 4.8\% | \$27.99 |
| Office Clerks, General | 80 | 80 | 0 | 0\% | 3.6\% | \$15.63 |
| Power Plant Operators | 76 | 79 | 3 | 4\% | 3.4\% | \$41.65 |
| Electrical Power-Line Installers and Repairers | 69 | 76 | 7 | 10\% | 3.1\% | \$45.26 |
| Plumbers, Pipefitters, and Steamfitters | 67 | 69 | 2 | 3\% | 3.0\% | \$26.64 |
| General and Operations Managers | 61 | 62 | 1 | 2\% | 2.8\% | \$48.23 |
| Accountants and Auditors | 52 | 53 | 1 | 2\% | 2.3\% | \$32.58 |
| First-Line Supervisors of Office and Administrative Support Workers | 48 | 49 | 1 | 2\% | 2.2\% | \$25.32 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 44 | 46 | 2 | 5\% | 2.0\% | \$34.62 |
| Maintenance and Repair Workers, General | 40 | 41 | 1 | 3\% | 1.8\% | \$20.81 |
| Construction Laborers | 37 | 38 | 1 | 3\% | 1.7\% | \$20.99 |
| First-Line Supervisors of Production and Operating Workers | 36 | 37 | 1 | 3\% | 1.6\% | \$28.14 |
| Gas Plant Operators | 35 | 36 | 1 | 3\% | 1.6\% | \$34.23 |
| Industrial Machinery Mechanics | 34 | 39 | 5 | 15\% | 1.5\% | \$26.95 |
| Bookkeeping, Accounting, and Auditing Clerks | 34 | 34 | 0 | 0\% | 1.5\% | \$20.29 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 33 | 34 | 1 | 3\% | 1.5\% | \$18.57 |
| Management Analysts | 27 | 28 | 1 | 4\% | 1.2\% | \$37.07 |
| Executive Secretaries and Executive Administrative Assistants | 26 | 25 | -1 | -4\% | 1.2\% | \$25.36 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 26 | 27 | 1 | 4\% | 1.2\% | \$37.10 |

## Occupations with the Most Jobs in the Construction Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Construction Laborers | 3,294 | 3,553 | 259 | 8\% | 11.3\% | \$20.99 |
| Carpenters | 3,162 | 3,208 | 46 | 1\% | 10.9\% | \$27.95 |
| Painters, Construction and Maintenance | 1,601 | 1,805 | 204 | 13\% | 5.5\% | \$22.20 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 1,539 | 1,628 | 89 | 6\% | 5.3\% | \$37.10 |
| Electricians | 1,180 | 1,115 | -65 | -6\% | 4.1\% | \$31.38 |
| Office Clerks, General | 1,053 | 1,085 | 32 | 3\% | 3.6\% | \$15.63 |
| Plumbers, Pipefitters, and Steamfitters | 993 | 1,106 | 113 | 11\% | 3.4\% | \$26.64 |
| General and Operations Managers | 850 | 868 | 18 | 2\% | 2.9\% | \$48.23 |
| Drywall and Ceiling Tile Installers | 826 | 572 | -254 | -31\% | 2.8\% | \$24.01 |
| Construction Managers | 807 | 834 | 27 | 3\% | 2.8\% | \$48.15 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 766 | 861 | 95 | 12\% | 2.6\% | \$23.33 |
| Cost Estimators | 754 | 791 | 37 | 5\% | 2.6\% | \$32.19 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 717 | 766 | 49 | 7\% | 2.5\% | \$18.57 |
| Roofers | 688 | 570 | -118 | -17\% | 2.4\% | \$22.37 |
| Bookkeeping, Accounting, and Auditing Clerks | 652 | 674 | 22 | 3\% | 2.2\% | \$20.29 |
| Operating Engineers and Other Construction Equipment Operators | 599 | 697 | 98 | 16\% | 2.1\% | \$31.58 |
| Cement Masons and Concrete Finishers | 598 | 650 | 52 | 9\% | 2.1\% | \$25.91 |
| Sheet Metal Workers | 321 | 349 | 28 | 9\% | 1.1\% | \$24.67 |
| Heavy and Tractor-Trailer Truck Drivers | 310 | 361 | 51 | 16\% | 1.1\% | \$21.16 |
| Structural Iron and Steel Workers | 291 | 319 | 28 | 10\% | 1.0\% | \$32.93 |
| Tile and Marble Setters | 263 | 271 | 8 | 3\% | 0.9\% | \$20.35 |
| Accountants and Auditors | 243 | 242 | -1 | 0\% | 0.8\% | \$32.58 |
| Glaziers | 226 | 247 | 21 | 9\% | 0.8\% | \$22.10 |
| Helpers--Electricians | 223 | 223 | 0 | 0\% | 0.8\% | \$13.85 |


| Occupations with the Most Jobs in the Construction Sector cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{\|r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 219 | 233 | 14 | 6\% | 0.8\% | \$29.16 |
| Plasterers and Stucco Masons | 218 | 177 | -41 | -19\% | 0.8\% | \$25.09 |
| Helpers--Carpenters | 183 | 197 | 14 | 8\% | 0.6\% | \$16.59 |
| Executive Secretaries and Executive Administrative Assistants | 174 | 166 | -8 | -5\% | 0.6\% | \$25.36 |
| First-Line Supervisors of Office and Administrative Support Workers | 166 | 171 | 5 | 3\% | 0.6\% | \$25.32 |
| Telecommunications Line Installers and Repairers | 163 | 185 | 22 | 13\% | 0.6\% | \$32.40 |
| Electrical Power-Line Installers and Repairers | 160 | 200 | 40 | 25\% | 0.6\% | \$45.26 |
| Maintenance and Repair Workers, General | 155 | 161 | 6 | 4\% | 0.5\% | \$20.81 |
| Welders, Cutters, Solderers, and Brazers | 152 | 163 | 11 | 7\% | 0.5\% | \$23.97 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 143 | 159 | 16 | 11\% | 0.5\% | \$34.62 |
| Solar Photovoltaic Installers | 142 | 153 | 11 | 8\% | 0.5\% | \$21.39 |
| Tapers | 135 | 98 | -37 | -27\% | 0.5\% | \$26.94 |
| Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters | 134 | 154 | 20 | 15\% | 0.5\% | \$25.69 |
| Brickmasons and Blockmasons | 131 | 142 | 11 | 8\% | 0.5\% | \$28.28 |
| Reinforcing Iron and Rebar Workers | 128 | 136 | 8 | 6\% | 0.4\% | \$31.17 |
| Pipelayers | 128 | 150 | 22 | 17\% | 0.4\% | \$25.52 |
| Fence Erectors | 119 | 147 | 28 | 24\% | 0.4\% | \$19.61 |
| Carpet Installers | 114 | 114 | 0 | 0\% | 0.4\% | \$21.04 |
| Laborers and Freight, Stock, and Material Movers, Hand | 113 | 123 | 10 | 9\% | 0.4\% | \$12.73 |
| Helpers--Painters, Paperhangers, Plasterers, and Stucco Masons | 111 | 115 | 4 | 4\% | 0.4\% | \$13.18 |
| Landscaping and Groundskeeping Workers | 107 | 110 | 3 | 3\% | 0.4\% | \$13.95 |
| Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters | 106 | 116 | 10 | 9\% | 0.4\% | \$17.33 |
| Payroll and Timekeeping Clerks | 105 | 108 | 3 | 3\% | 0.4\% | \$21.61 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 102 | 103 | 1 | 1\% | 0.3\% | \$11.86 |
| Paving, Surfacing, and Tamping Equipment Operators | 96 | 116 | 20 | 21\% | 0.3\% | \$26.61 |
| Civil Engineers | 96 | 90 | -6 | -6\% | 0.3\% | \$43.61 |


| Occupations with the Most Jobs in the Construction Sector cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 95 | 91 | -4 | -4\% | 0.3\% | \$29.66 |
| Mobile Heavy Equipment Mechanics, Except Engines | 93 | 106 | 13 | 14\% | 0.3\% | \$24.63 |
| Helpers--Installation, Maintenance, and Repair Workers | 92 | 102 | 10 | 11\% | 0.3\% | \$13.65 |
| Receptionists and Information Clerks | 90 | 90 | 0 | 0\% | 0.3\% | \$15.40 |
| Financial Managers | 89 | 87 | -2 | -2\% | 0.3\% | \$54.51 |
| Helpers--Roofers | 78 | 54 | -24 | -31\% | 0.3\% | \$12.92 |
| Chief Executives | 77 | 76 | -1 | -1\% | 0.3\% | \$82.54 |
| Insulation Workers, Floor, Ceiling, and Wall | 74 | 61 | -13 | -18\% | 0.3\% | \$19.23 |
| Light Truck or Delivery Services Drivers | 70 | 73 | 3 | 4\% | 0.2\% | \$15.55 |
| Stock Clerks and Order Fillers | 60 | 60 | 0 | 0\% | 0.2\% | \$12.04 |
| Mechanical Door Repairers | 60 | 63 | 3 | 5\% | 0.2\% | \$20.91 |
| Customer Service Representatives | 60 | 62 | 2 | 3\% | 0.2\% | \$17.91 |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 60 | 61 | 1 | 2\% | 0.2\% | \$30.06 |
| Earth Drillers, Except Oil and Gas | 55 | 66 | 11 | 20\% | 0.2\% | \$20.73 |
| Dispatchers, Except Police, Fire, and Ambulance | 54 | 58 | 4 | 7\% | 0.2\% | \$19.98 |
| Real Estate Sales Agents | 52 | 53 | 1 | 2\% | 0.2\% | \$30.62 |
| Insulation Workers, Mechanical | 48 | 56 | 8 | 17\% | 0.2\% | \$25.28 |
| Excavating and Loading Machine and Dragline Operators | 47 | 58 | 11 | 23\% | 0.2\% | \$30.04 |
| Boilermakers | 45 | 47 | 2 | 4\% | 0.2\% | \$20.57 |
| Structural Metal Fabricators and Fitters | 42 | 46 | 4 | 10\% | 0.1\% | \$18.22 |
| Millwrights | 41 | 44 | 3 | 7\% | 0.1\% | \$25.49 |
| Property, Real Estate, and Community Association Managers | 41 | 35 | -6 | -15\% | 0.1\% | \$35.63 |
| Crane and Tower Operators | 39 | 50 | 11 | 28\% | 0.1\% | \$43.13 |
| Security and Fire Alarm Systems Installers | 38 | 35 | -3 | -8\% | 0.1\% | \$20.98 |
| Retail Salespersons | 38 | 41 | 3 | 8\% | 0.1\% | \$10.89 |
| Market Research Analysts and Marketing Specialists | 37 | 37 | 0 | 0\% | 0.1\% | \$33.93 |
| Cabinetmakers and Bench Carpenters | 37 | 38 | 1 | 3\% | 0.1\% | \$17.11 |
| Floor Layers, Except Carpet, Wood, and Hard Tiles | 36 | 38 | 2 | 6\% | 0.1\% | \$21.16 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 35 | 40 | 5 | 14\% | 0.1\% | \$23.90 |


| Occupations with the Most Jobs in the Construction Sector cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{aligned} & \text { Percent Change } \\ & \text { 2014-19 } \end{aligned}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Production, Planning, and Expediting Clerks | 33 | 33 | 0 | 0\% | 0.1\% | \$23.85 |
| Architectural and Civil Drafters | 31 | 30 | -1 | -3\% | 0.1\% | \$27.17 |
| Stonemasons | 30 | 34 | 4 | 13\% | 0.1\% | \$16.82 |
| Elevator Installers and Repairers | 29 | 43 | 14 | 48\% | 0.1\% | \$49.14 |
| Administrative Services Managers | 28 | 28 | 0 | 0\% | 0.1\% | \$41.05 |
| Terrazzo Workers and Finishers | 27 | 28 | 1 | 4\% | 0.1\% | \$14.91 |
| Demonstrators and Product Promoters | 27 | 27 | 0 | 0\% | 0.1\% | \$13.86 |
| Electrical and Electronics Drafters | 26 | 27 | 1 | 4\% | 0.1\% | \$27.86 |
| Industrial Truck and Tractor Operators | 26 | 28 | 2 | 8\% | 0.1\% | \$16.22 |
| Sales Managers | 25 | 25 | 0 | 0\% | 0.1\% | \$48.41 |
| First-Line Supervisors of Production and Operating Workers | 25 | 27 | 2 | 8\% | 0.1\% | \$28.14 |

## Occupations with the Most Jobs in the Manufacturing Sector

Includes all occupations with 25+ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Packaging and Filling Machine Operators and Tenders | 2,264 | 2,469 | 205 | 9\% | 5.0\% | \$14.08 |
| Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | 2,039 | 2,181 | 142 | 7\% | 4.5\% | \$19.19 |
| Team Assemblers | 1,419 | 1,499 | 80 | 6\% | 3.1\% | \$13.35 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 1,312 | 1,394 | 82 | 6\% | 2.9\% | \$29.16 |
| First-Line Supervisors of Production and Operating Workers | 1,218 | 1,293 | 75 | 6\% | 2.7\% | \$28.14 |
| General and Operations Managers | 1,177 | 1,190 | 13 | 1\% | 2.6\% | \$48.23 |
| Demonstrators and Product Promoters | 1,105 | 1,170 | 65 | 6\% | 2.4\% | \$13.86 |
| Laborers and Freight, Stock, and Material Movers, Hand | 1,086 | 1,187 | 101 | 9\% | 2.4\% | \$12.73 |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 1,052 | 1,089 | 37 | 4\% | 2.3\% | \$10.48 |
| Helpers--Production Workers | 872 | 919 | 47 | 5\% | 1.9\% | \$10.91 |
| Retail Salespersons | 810 | 872 | 62 | 8\% | 1.8\% | \$10.89 |
| Maintenance and Repair Workers, General | 790 | 837 | 47 | 6\% | 1.7\% | \$20.81 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 728 | 819 | 91 | 13\% | 1.6\% | \$18.63 |
| Packers and Packagers, Hand | 716 | 755 | 39 | 5\% | 1.6\% | \$9.95 |
| Stock Clerks and Order Fillers | 670 | 684 | 14 | 2\% | 1.5\% | \$12.04 |
| Industrial Truck and Tractor Operators | 670 | 704 | 34 | 5\% | 1.5\% | \$16.22 |
| Heavy and Tractor-Trailer Truck Drivers | 669 | 681 | 12 | 2\% | 1.5\% | \$21.16 |
| Office Clerks, General | 668 | 665 | -3 | 0\% | 1.5\% | \$15.63 |
| Shipping, Receiving, and Traffic Clerks | 666 | 689 | 23 | 3\% | 1.5\% | \$15.63 |
| Food Batchmakers | 664 | 729 | 65 | 10\% | 1.5\% | \$13.59 |
| Industrial Production Managers | 627 | 645 | 18 | 3\% | 1.4\% | \$50.43 |
| Accountants and Auditors | 572 | 561 | -11 | -2\% | 1.3\% | \$32.58 |
| Bookkeeping, Accounting, and Auditing Clerks | 567 | 578 | 11 | 2\% | 1.3\% | \$20.29 |
| Driver/Sales Workers | 534 | 585 | 51 | 10\% | 1.2\% | \$12.21 |
| Industrial Machinery Mechanics | 527 | 635 | 108 | 20\% | 1.2\% | \$26.95 |
| Mixing and Blending Machine Setters, Operators, and Tenders | 507 | 552 | 45 | 9\% | 1.1\% | \$18.95 |


| Occupations with the Most Jobs in the Manufacturing Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Machinists | 495 | 535 | 40 | 8\% | 1.1\% | \$22.58 |
| Bakers | 446 | 488 | 42 | 9\% | 1.0\% | \$11.29 |
| Customer Service Representatives | 422 | 438 | 16 | 4\% | 0.9\% | \$17.91 |
| Light Truck or Delivery Services Drivers | 389 | 418 | 29 | 7\% | 0.9\% | \$15.55 |
| Waiters and Waitresses | 376 | 406 | 30 | 8\% | 0.8\% | \$9.19 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 365 | 382 | 17 | 5\% | 0.8\% | \$18.57 |
| Production, Planning, and Expediting Clerks | 352 | 368 | 16 | 5\% | 0.8\% | \$23.85 |
| Welders, Cutters, Solderers, and Brazers | 345 | 360 | 15 | 4\% | 0.8\% | \$23.97 |
| Sales Managers | 343 | 354 | 11 | 3\% | 0.8\% | \$48.41 |
| Software Developers, Systems Software | 340 | 285 | -55 | -16\% | 0.8\% | \$51.65 |
| Chemists | 318 | 352 | 34 | 11\% | 0.7\% | \$33.22 |
| Electrical and Electronic Equipment Assemblers | 316 | 355 | 39 | 12\% | 0.7\% | \$14.80 |
| First-Line Supervisors of Office and Administrative Support Workers | 293 | 299 | 6 | 2\% | 0.6\% | \$25.32 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 283 | 307 | 24 | 8\% | 0.6\% | \$11.86 |
| Market Research Analysts and Marketing Specialists | 276 | 300 | 24 | 9\% | 0.6\% | \$33.93 |
| Financial Managers | 256 | 256 | 0 | 0\% | 0.6\% | \$54.51 |
| Computer-Controlled Machine Tool Operators, Metal and Plastic | 249 | 274 | 25 | 10\% | 0.6\% | \$22.87 |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 247 | 256 | 9 | 4\% | 0.5\% | \$30.06 |
| Executive Secretaries and Executive Administrative Assistants | 236 | 229 | -7 | -3\% | 0.5\% | \$25.36 |
| Cabinetmakers and Bench Carpenters | 227 | 202 | -25 | -11\% | 0.5\% | \$17.11 |
| Industrial Engineers | 226 | 250 | 24 | 11\% | 0.5\% | \$41.60 |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 216 | 215 | -1 | 0\% | 0.5\% | \$15.43 |
| Printing Press Operators | 214 | 198 | -16 | -7\% | 0.5\% | \$18.73 |
| Cashiers | 207 | 218 | 11 | 5\% | 0.5\% | \$10.76 |
| Biomedical Engineers | 201 | 197 | -4 | -2\% | 0.4\% | \$49.88 |
| Mechanical Engineers | 201 | 202 | 1 | 0\% | 0.4\% | \$42.97 |


| Occupations with the Most Jobs in the Manufacturing Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ 2014-19 \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 196 | 195 | -1 | -1\% | 0.4\% | \$15.15 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 191 | 204 | 13 | 7\% | 0.4\% | \$34.62 |
| Architectural and Engineering Managers | 189 | 192 | 3 | 2\% | 0.4\% | \$64.70 |
| Sewing Machine Operators | 185 | 188 | 3 | 2\% | 0.4\% | \$12.03 |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 184 | 169 | -15 | -8\% | 0.4\% | \$14.40 |
| Maintenance Workers, Machinery | 178 | 201 | 23 | 13\% | 0.4\% | \$22.00 |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers | 171 | 185 | 14 | 8\% | 0.4\% | \$21.18 |
| Order Clerks | 159 | 152 | -7 | -4\% | 0.4\% | \$16.59 |
| Dental Laboratory Technicians | 155 | 126 | -29 | -19\% | 0.3\% | \$19.44 |
| Slaughterers and Meat Packers | 153 | 156 | 3 | 2\% | 0.3\% | \$13.61 |
| Meat, Poultry, and Fish Cutters and Trimmers | 152 | 166 | 14 | 9\% | 0.3\% | \$12.58 |
| Cleaners of Vehicles and Equipment | 152 | 168 | 16 | 11\% | 0.3\% | \$10.49 |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 151 | 154 | 3 | 2\% | 0.3\% | \$14.22 |
| Electrical and Electronics Engineering Technicians | 148 | 156 | 8 | 5\% | 0.3\% | \$29.30 |
| Molders, Shapers, and Casters, Except Metal and Plastic | 147 | 112 | -35 | -24\% | 0.3\% | \$14.90 |
| Machine Feeders and Offbearers | 147 | 158 | 11 | 7\% | 0.3\% | \$15.78 |
| Graphic Designers | 142 | 148 | 6 | 4\% | 0.3\% | \$25.30 |
| Electrical Engineers | 140 | 147 | 7 | 5\% | 0.3\% | \$47.03 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 140 | 146 | 6 | 4\% | 0.3\% | \$39.01 |
| Chief Executives | 136 | 136 | 0 | 0\% | 0.3\% | \$82.54 |
| Electromechanical Equipment Assemblers | 136 | 130 | -6 | -4\% | 0.3\% | \$20.31 |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 135 | 147 | 12 | 9\% | 0.3\% | \$14.46 |
| Structural Metal Fabricators and Fitters | 135 | 140 | 5 | 4\% | 0.3\% | \$18.22 |
| Food Preparation Workers | 133 | 143 | 10 | 8\% | 0.3\% | \$9.99 |
| Chemical Equipment Operators and Tenders | 129 | 148 | 19 | 15\% | 0.3\% | \$27.16 |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 121 | 128 | 7 | 6\% | 0.3\% | \$13.57 |
| Marketing Managers | 119 | 127 | 8 | 7\% | 0.3\% | \$63.40 |


| Occupations with the Most Jobs in the Manufacturing Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Coin, Vending, and Amusement Machine Servicers and Repairers | 117 | 129 | 12 | 10\% | 0.3\% | \$17.46 |
| Payroll and Timekeeping Clerks | 116 | 117 | 1 | 1\% | 0.3\% | \$21.61 |
| Administrative Services Managers | 116 | 118 | 2 | 2\% | 0.3\% | \$41.05 |
| Computer Systems Analysts | 116 | 126 | 10 | 9\% | 0.3\% | \$40.10 |
| Human Resources Specialists | 115 | 113 | -2 | -2\% | 0.3\% | \$29.92 |
| Agricultural and Food Science Technicians | 114 | 129 | 15 | 13\% | 0.3\% | \$18.06 |
| First-Line Supervisors of Non-Retail Sales Workers | 111 | 120 | 9 | 8\% | 0.2\% | \$31.08 |
| Biochemists and Biophysicists | 110 | 132 | 22 | 20\% | 0.2\% | \$39.42 |
| Petroleum Pump System Operators, Refinery Operators, and Gaugers | 107 | 104 | -3 | -3\% | 0.2\% | \$38.11 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 106 | 110 | 4 | 4\% | 0.2\% | \$23.90 |
| First-Line Supervisors of Retail Sales Workers | 104 | 110 | 6 | 6\% | 0.2\% | \$18.60 |
| First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators | 103 | 112 | 9 | 9\% | 0.2\% | \$24.44 |
| Electricians | 102 | 102 | 0 | 0\% | 0.2\% | \$31.38 |
| Merchandise Displayers and Window Trimmers | 100 | 111 | 11 | 11\% | 0.2\% | \$14.50 |
| Receptionists and Information Clerks | 98 | 97 | -1 | -1\% | 0.2\% | \$15.40 |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 96 | 105 | 9 | 9\% | 0.2\% | \$21.71 |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 95 | 90 | -5 | -5\% | 0.2\% | \$16.28 |
| Billing and Posting Clerks | 94 | 98 | 4 | 4\% | 0.2\% | \$18.19 |
| Bartenders | 93 | 100 | 7 | 8\% | 0.2\% | \$9.75 |
| Logisticians | 92 | 105 | 13 | 14\% | 0.2\% | \$37.45 |
| Electronics Engineers, Except Computer | 92 | 100 | 8 | 9\% | 0.2\% | \$44.54 |
| Transportation, Storage, and Distribution Managers | 91 | 99 | 8 | 9\% | 0.2\% | \$41.06 |
| Cost Estimators | 91 | 89 | -2 | -2\% | 0.2\% | \$32.19 |
| Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 88 | 87 | -1 | -1\% | 0.2\% | \$15.76 |
| Network and Computer Systems Administrators | 88 | 89 | 1 | 1\% | 0.2\% | \$36.82 |
| Industrial Engineering Technicians | 86 | 102 | 16 | 19\% | 0.2\% | \$28.14 |


| Occupations with the Most Jobs in the Manufacturing Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Software Developers, Applications | 86 | 88 | 2 | 2\% | 0.2\% | \$46.14 |
| Computer and Information Systems Managers | 84 | 90 | 6 | 7\% | 0.2\% | \$62.05 |
| Mechanical Drafters | 83 | 80 | -3 | -4\% | 0.2\% | \$26.15 |
| Cooks, Restaurant | 83 | 89 | 6 | 7\% | 0.2\% | \$12.09 |
| Carpenters | 82 | 75 | -7 | -9\% | 0.2\% | \$27.95 |
| Computer User Support Specialists | 77 | 80 | 3 | 4\% | 0.2\% | \$26.58 |
| Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders | 77 | 88 | 11 | 14\% | 0.2\% | \$18.41 |
| Cutting and Slicing Machine Setters, Operators, and Tenders | 77 | 76 | -1 | -1\% | 0.2\% | \$13.34 |
| Landscaping and Groundskeeping Workers | 75 | 79 | 4 | 5\% | 0.2\% | \$13.95 |
| Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic | 72 | 81 | 9 | 13\% | 0.2\% | \$23.14 |
| Medical Scientists, Except Epidemiologists | 72 | 85 | 13 | 18\% | 0.2\% | \$45.91 |
| Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic | 72 | 72 | 0 | 0\% | 0.2\% | \$19.79 |
| Cooling and Freezing Equipment Operators and Tenders | 72 | 80 | 8 | 11\% | 0.2\% | \$13.99 |
| Management Analysts | 72 | 72 | 0 | 0\% | 0.2\% | \$37.07 |
| Grinding and Polishing Workers, Hand | 71 | 64 | -7 | -10\% | 0.2\% | \$16.83 |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | 70 | 76 | 6 | 9\% | 0.2\% | \$17.67 |
| Sheet Metal Workers | 70 | 74 | 4 | 6\% | 0.2\% | \$24.67 |
| Microbiologists | 70 | 79 | 9 | 13\% | 0.2\% | \$45.25 |
| Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | 69 | 69 | 0 | 0\% | 0.2\% | \$15.76 |
| Semiconductor Processors | 69 | 85 | 16 | 23\% | 0.2\% | \$17.03 |
| Chemical Technicians | 69 | 80 | 11 | 16\% | 0.2\% | \$20.36 |
| Stationary Engineers and Boiler Operators | 67 | 71 | 4 | 6\% | 0.1\% | \$32.66 |
| Purchasing Managers | 66 | 68 | 2 | 3\% | 0.1\% | \$54.84 |
| Aerospace Engineers | 64 | 53 | -11 | -17\% | 0.1\% | \$50.62 |
| Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders | 64 | 72 | 8 | 13\% | 0.1\% | \$14.03 |
| Sawing Machine Setters, Operators, and Tenders, Wood | 64 | 67 | 3 | 5\% | 0.1\% | \$12.31 |


| Occupations with the Most Jobs in the Manufacturing Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human Resources Managers | 63 | 66 | 3 | 5\% | 0.1\% | \$49.22 |
| Food Scientists and Technologists | 62 | 68 | 6 | 10\% | 0.1\% | \$36.64 |
| Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders | 61 | 61 | 0 | 0\% | 0.1\% | \$16.69 |
| Biological Technicians | 61 | 71 | 10 | 16\% | 0.1\% | \$22.90 |
| Natural Sciences Managers | 60 | 69 | 9 | 15\% | 0.1\% | \$65.97 |
| Print Binding and Finishing Workers | 60 | 54 | -6 | -10\% | 0.1\% | \$13.87 |
| Painting, Coating, and Decorating Workers | 60 | 54 | -6 | -10\% | 0.1\% | \$16.31 |
| Human Resources Assistants, Except Payroll and Timekeeping | 59 | 59 | 0 | 0\% | 0.1\% | \$21.10 |
| First-Line Supervisors of Food Preparation and Serving Workers | 59 | 65 | 6 | 10\% | 0.1\% | \$15.07 |
| Compliance Officers | 56 | 59 | 3 | 5\% | 0.1\% | \$34.32 |
| Financial Analysts | 56 | 58 | 2 | 4\% | 0.1\% | \$41.25 |
| Food Cooking Machine Operators and Tenders | 56 | 67 | 11 | 20\% | 0.1\% | \$14.61 |
| Security Guards | 55 | 61 | 6 | 11\% | 0.1\% | \$12.00 |
| Computer Programmers | 55 | 56 | 1 | 2\% | 0.1\% | \$40.50 |
| Combined Food Preparation and Serving Workers, Including Fast Food | 53 | 58 | 5 | 9\% | 0.1\% | \$9.33 |
| Dishwashers | 52 | 56 | 4 | 8\% | 0.1\% | \$9.41 |
| Prepress Technicians and Workers | 52 | 44 | -8 | -15\% | 0.1\% | \$26.48 |
| Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 52 | 48 | -4 | -8\% | 0.1\% | \$16.37 |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 48 | 53 | 5 | 10\% | 0.1\% | \$9.36 |
| Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic | 44 | 49 | 5 | 11\% | 0.1\% | \$15.73 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 44 | 50 | 6 | 14\% | 0.1\% | \$23.33 |
| Training and Development Specialists | 43 | 48 | 5 | 12\% | 0.1\% | \$29.16 |
| Chemical Plant and System Operators | 42 | 51 | 9 | 21\% | 0.1\% | \$26.56 |
| Electro-Mechanical Technicians | 42 | 38 | -4 | -10\% | 0.1\% | \$25.26 |
| Occupational Health and Safety Specialists | 42 | 45 | 3 | 7\% | 0.1\% | \$36.35 |
| Furniture Finishers | 41 | 36 | -5 | -12\% | 0.1\% | \$15.05 |


| Occupations with the Most Jobs in the Manufacturing Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Construction Laborers | 41 | 33 | -8 | -20\% | 0.1\% | \$20.99 |
| Ophthalmic Laboratory Technicians | 40 | 34 | -6 | -15\% | 0.1\% | \$14.99 |
| Electrical and Electronics Repairers, Commercial and Industrial Equipment | 39 | 41 | 2 | 5\% | 0.1\% | \$34.14 |
| Graders and Sorters, Agricultural Products | 38 | 45 | 7 | 18\% | 0.1\% | \$10.14 |
| Compensation, Benefits, and Job Analysis Specialists | 37 | 38 | 1 | 3\% | 0.1\% | \$31.19 |
| Sales Engineers | 37 | 40 | 3 | 8\% | 0.1\% | \$51.28 |
| Computer Hardware Engineers | 36 | 53 | 17 | 47\% | 0.1\% | \$48.76 |
| Agricultural Equipment Operators | 36 | 39 | 3 | 8\% | 0.1\% | \$13.65 |
| Chemical Engineers | 36 | 39 | 3 | 8\% | 0.1\% | \$55.55 |
| Tool and Die Makers | 35 | 43 | 8 | 23\% | 0.1\% | \$23.81 |
| Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 34 | 35 | 1 | 3\% | 0.1\% | \$20.70 |
| Fiberglass Laminators and Fabricators | 34 | 33 | -1 | -3\% | 0.1\% | \$19.31 |
| Procurement Clerks | 33 | 35 | 2 | 6\% | 0.1\% | \$22.75 |
| Meeting, Convention, and Event Planners | 32 | 35 | 3 | 9\% | 0.1\% | \$22.73 |
| Upholsterers | 32 | 29 | -3 | -9\% | 0.1\% | \$15.34 |
| Dispatchers, Except Police, Fire, and Ambulance | 31 | 28 | -3 | -10\% | 0.1\% | \$19.98 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 31 | 28 | -3 | -10\% | 0.1\% | \$37.10 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 30 | 32 | 2 | 7\% | 0.1\% | \$9.28 |
| Cutters and Trimmers, Hand | 29 | 27 | -2 | -7\% | 0.1\% | \$11.14 |
| Conveyor Operators and Tenders | 28 | 31 | 3 | 11\% | 0.1\% | \$19.17 |
| Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers | 28 | 24 | -4 | -14\% | 0.1\% | \$14.95 |
| Layout Workers, Metal and Plastic | 28 | 28 | 0 | 0\% | 0.1\% | \$23.42 |
| Farmers, Ranchers, and Other Agricultural Managers | 28 | 29 | 1 | 4\% | 0.1\% | \$35.95 |
| Technical Writers | 26 | 27 | 1 | 4\% | 0.1\% | \$36.52 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 26 | 28 | 2 | 8\% | 0.1\% | \$9.65 |
| Medical Appliance Technicians | 26 | 22 | -4 | -15\% | 0.1\% | \$21.61 |
| Commercial and Industrial Designers | 26 | 24 | -2 | -8\% | 0.1\% | \$29.29 |
| Mechanical Engineering Technicians | 25 | 28 | 3 | 12\% | 0.1\% | \$27.68 |

## Occupations with the Most Jobs in the Wholesale Trade Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 2,721 | 3,206 | 485 | 18\% | 16.6\% | \$29.16 |
| Laborers and Freight, Stock, and Material Movers, Hand | 885 | 1,019 | 134 | 15\% | 5.4\% | \$12.73 |
| General and Operations Managers | 660 | 723 | 63 | 10\% | 4.0\% | \$48.23 |
| Office Clerks, General | 599 | 652 | 53 | 9\% | 3.6\% | \$15.63 |
| Stock Clerks and Order Fillers | 587 | 630 | 43 | 7\% | 3.6\% | \$12.04 |
| Shipping, Receiving, and Traffic Clerks | 510 | 562 | 52 | 10\% | 3.1\% | \$15.63 |
| Heavy and Tractor-Trailer Truck Drivers | 509 | 598 | 89 | 17\% | 3.1\% | \$21.16 |
| Driver/Sales Workers | 474 | 564 | 90 | 19\% | 2.9\% | \$12.21 |
| Bookkeeping, Accounting, and Auditing Clerks | 458 | 505 | 47 | 10\% | 2.8\% | \$20.29 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 422 | 488 | 66 | 16\% | 2.6\% | \$39.01 |
| Light Truck or Delivery Services Drivers | 388 | 447 | 59 | 15\% | 2.4\% | \$15.55 |
| Customer Service Representatives | 387 | 441 | 54 | 14\% | 2.4\% | \$17.91 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 344 | 396 | 52 | 15\% | 2.1\% | \$18.57 |
| Sales Managers | 336 | 381 | 45 | 13\% | 2.0\% | \$48.41 |
| First-Line Supervisors of Non-Retail Sales Workers | 284 | 335 | 51 | 18\% | 1.7\% | \$31.08 |
| Accountants and Auditors | 283 | 305 | 22 | 8\% | 1.7\% | \$32.58 |
| Packers and Packagers, Hand | 264 | 287 | 23 | 9\% | 1.6\% | \$9.95 |
| Order Clerks | 259 | 270 | 11 | 4\% | 1.6\% | \$16.59 |
| First-Line Supervisors of Office and Administrative Support Workers | 248 | 275 | 27 | 11\% | 1.5\% | \$25.32 |
| Industrial Truck and Tractor Operators | 206 | 232 | 26 | 13\% | 1.3\% | \$16.22 |
| Wholesale and Retail Buyers, Except Farm Products | 191 | 211 | 20 | 10\% | 1.2\% | \$23.14 |
| Retail Salespersons | 185 | 205 | 20 | 11\% | 1.1\% | \$10.89 |
| Market Research Analysts and Marketing Specialists | 169 | 199 | 30 | 18\% | 1.0\% | \$33.93 |
| Parts Salespersons | 161 | 175 | 14 | 9\% | 1.0\% | \$15.14 |


| Occupations with the Most Jobs in the Wholesale Trade Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | Percent Change 2014-19 | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demonstrators and Product Promoters | 147 | 168 | 21 | 14\% | 0.9\% | \$13.86 |
| Team Assemblers | 138 | 152 | 14 | 10\% | 0.8\% | \$13.35 |
| Executive Secretaries and Executive Administrative Assistants | 130 | 137 | 7 | 5\% | 0.8\% | \$25.36 |
| Maintenance and Repair Workers, General | 120 | 134 | 14 | 12\% | 0.7\% | \$20.81 |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 112 | 112 | 0 | 0\% | 0.7\% | \$10.48 |
| Financial Managers | 105 | 116 | 11 | 10\% | 0.6\% | \$54.51 |
| Counter and Rental Clerks | 94 | 100 | 6 | 6\% | 0.6\% | \$12.65 |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 91 | 104 | 13 | 14\% | 0.6\% | \$21.71 |
| Mobile Heavy Equipment Mechanics, Except Engines | 86 | 91 | 5 | 6\% | 0.5\% | \$24.63 |
| Merchandise Displayers and Window Trimmers | 86 | 110 | 24 | 28\% | 0.5\% | \$14.50 |
| Sales Engineers | 83 | 94 | 11 | 13\% | 0.5\% | \$51.28 |
| Computer User Support Specialists | 79 | 87 | 8 | 10\% | 0.5\% | \$26.58 |
| Billing and Posting Clerks | 77 | 85 | 8 | 10\% | 0.5\% | \$18.19 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 76 | 88 | 12 | 16\% | 0.5\% | \$23.90 |
| Software Developers, Systems Software | 76 | 82 | 6 | 8\% | 0.5\% | \$51.65 |
| First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators | 70 | 85 | 15 | 21\% | 0.4\% | \$24.44 |
| Cashiers | 70 | 76 | 6 | 9\% | 0.4\% | \$10.76 |
| Chief Executives | 66 | 74 | 8 | 12\% | 0.4\% | \$82.54 |
| Production, Planning, and Expediting Clerks | 66 | 71 | 5 | 8\% | 0.4\% | \$23.85 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 64 | 70 | 6 | 9\% | 0.4\% | \$34.62 |
| Receptionists and Information Clerks | 62 | 68 | 6 | 10\% | 0.4\% | \$15.40 |
| Industrial Machinery Mechanics | 62 | 73 | 11 | 18\% | 0.4\% | \$26.95 |
| Farm Equipment Mechanics and Service Technicians | 61 | 53 | -8 | -13\% | 0.4\% | \$23.75 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 60 | 67 | 7 | 12\% | 0.4\% | \$11.86 |
| Marketing Managers | 57 | 65 | 8 | 14\% | 0.3\% | \$63.40 |


| Occupations with the Most Jobs in the Wholesale Trade Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{\|r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 57 | 64 | 7 | 12\% | 0.3\% | \$14.46 |
| Graphic Designers | 57 | 64 | 7 | 12\% | 0.3\% | \$25.30 |
| Transportation, Storage, and Distribution Managers | 54 | 62 | 8 | 15\% | 0.3\% | \$41.06 |
| First-Line Supervisors of Production and Operating Workers | 54 | 59 | 5 | 9\% | 0.3\% | \$28.14 |
| Network and Computer Systems Administrators | 52 | 58 | 6 | 12\% | 0.3\% | \$36.82 |
| First-Line Supervisors of Retail Sales Workers | 51 | 56 | 5 | 10\% | 0.3\% | \$18.60 |
| Packaging and Filling Machine Operators and Tenders | 48 | 53 | 5 | 10\% | 0.3\% | \$14.08 |
| Bill and Account Collectors | 48 | 53 | 5 | 10\% | 0.3\% | \$19.45 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 48 | 55 | 7 | 15\% | 0.3\% | \$18.63 |
| Administrative Services Managers | 47 | 53 | 6 | 13\% | 0.3\% | \$41.05 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 44 | 52 | 8 | 18\% | 0.3\% | \$23.33 |
| Software Developers, Applications | 44 | 50 | 6 | 14\% | 0.3\% | \$46.14 |
| Human Resources Specialists | 44 | 48 | 4 | 9\% | 0.3\% | \$29.92 |
| Computer, Automated Teller, and Office Machine Repairers | 42 | 44 | 2 | 5\% | 0.3\% | \$19.77 |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 41 | 47 | 6 | 15\% | 0.2\% | \$30.06 |
| Management Analysts | 37 | 43 | 6 | 16\% | 0.2\% | \$37.07 |
| Computer Systems Analysts | 37 | 43 | 6 | 16\% | 0.2\% | \$40.10 |
| Computer and Information Systems Managers | 37 | 42 | 5 | 14\% | 0.2\% | \$62.05 |
| Telemarketers | 35 | 41 | 6 | 17\% | 0.2\% | \$14.04 |
| Automotive Service Technicians and Mechanics | 35 | 40 | 5 | 14\% | 0.2\% | \$21.34 |
| Machinists | 35 | 39 | 4 | 11\% | 0.2\% | \$22.58 |
| Welders, Cutters, Solderers, and Brazers | 34 | 37 | 3 | 9\% | 0.2\% | \$23.97 |
| Fashion Designers | 32 | 33 | 1 | 3\% | 0.2\% | \$24.53 |
| Cleaners of Vehicles and Equipment | 29 | 33 | 4 | 14\% | 0.2\% | \$10.49 |
| Cost Estimators | 27 | 30 | 3 | 11\% | 0.2\% | \$32.19 |
| Computer Programmers | 27 | 30 | 3 | 11\% | 0.2\% | \$40.50 |
| Payroll and Timekeeping Clerks | 25 | 27 | 2 | 8\% | 0.1\% | \$21.61 |

## Occupations with the Most Jobs in the Retail Trade Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Salespersons | 16,759 | 17,583 | 824 | 5\% | 26.2\% | \$10.89 |
| Cashiers | 11,479 | 12,205 | 726 | 6\% | 18.0\% | \$10.76 |
| Stock Clerks and Order Fillers | 5,465 | 5,676 | 211 | 4\% | 8.6\% | \$12.04 |
| First-Line Supervisors of Retail Sales Workers | 4,565 | 4,888 | 323 | 7\% | 7.1\% | \$18.60 |
| Food Preparation Workers | 1,172 | 1,273 | 101 | 9\% | 1.8\% | \$9.99 |
| Packers and Packagers, Hand | 1,114 | 1,193 | 79 | 7\% | 1.7\% | \$9.95 |
| General and Operations Managers | 1,111 | 1,162 | 51 | 5\% | 1.7\% | \$48.23 |
| Laborers and Freight, Stock, and Material Movers, Hand | 994 | 1,055 | 61 | 6\% | 1.6\% | \$12.73 |
| Automotive Service Technicians and Mechanics | 980 | 987 | 7 | 1\% | 1.5\% | \$21.34 |
| Butchers and Meat Cutters | 969 | 1,042 | 73 | 8\% | 1.5\% | \$16.11 |
| Combined Food Preparation and Serving Workers, Including Fast Food | 946 | 1,025 | 79 | 8\% | 1.5\% | \$9.33 |
| Customer Service Representatives | 921 | 1,042 | 121 | 13\% | 1.4\% | \$17.91 |
| Pharmacy Technicians | 859 | 897 | 38 | 4\% | 1.3\% | \$20.00 |
| Office Clerks, General | 851 | 855 | 4 | 0\% | 1.3\% | \$15.63 |
| First-Line Supervisors of Office and Administrative Support Workers | 788 | 851 | 63 | 8\% | 1.2\% | \$25.32 |
| Bookkeeping, Accounting, and Auditing Clerks | 772 | 806 | 34 | 4\% | 1.2\% | \$20.29 |
| Pharmacists | 715 | 712 | -3 | 0\% | 1.1\% | \$63.58 |
| Shipping, Receiving, and Traffic Clerks | 678 | 697 | 19 | 3\% | 1.1\% | \$15.63 |
| Counter and Rental Clerks | 676 | 654 | -22 | -3\% | 1.1\% | \$12.65 |
| Bakers | 612 | 669 | 57 | 9\% | 1.0\% | \$11.29 |
| Parts Salespersons | 579 | 569 | -10 | -2\% | 0.9\% | \$15.14 |
| Light Truck or Delivery Services Drivers | 522 | 525 | 3 | 1\% | 0.8\% | \$15.55 |
| Sales Managers | 431 | 431 | 0 | 0\% | 0.7\% | \$48.41 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 417 | 465 | 48 | 12\% | 0.7\% | \$11.86 |
| Order Clerks | 380 | 403 | 23 | 6\% | 0.6\% | \$16.59 |


| Occupations with the Most Jobs in the Retail Trade Sector cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cleaners of Vehicles and Equipment | 315 | 309 | -6 | -2\% | 0.5\% | \$10.49 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 264 | 276 | 12 | 5\% | 0.4\% | \$18.57 |
| Tire Repairers and Changers | 260 | 275 | 15 | 6\% | 0.4\% | \$13.44 |
| Pharmacy Aides | 260 | 258 | -2 | -1\% | 0.4\% | \$15.02 |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 225 | 241 | 16 | 7\% | 0.4\% | \$9.36 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 223 | 234 | 11 | 5\% | 0.3\% | \$29.16 |
| First-Line Supervisors of Food Preparation and Serving Workers | 204 | 220 | 16 | 8\% | 0.3\% | \$15.07 |
| Wholesale and Retail Buyers, Except Farm Products | 201 | 211 | 10 | 5\% | 0.3\% | \$23.14 |
| Driver/Sales Workers | 181 | 171 | -10 | -6\% | 0.3\% | \$12.21 |
| Accountants and Auditors | 170 | 170 | 0 | 0\% | 0.3\% | \$32.58 |
| Industrial Truck and Tractor Operators | 169 | 176 | 7 | 4\% | 0.3\% | \$16.22 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 168 | 168 | 0 | 0\% | 0.3\% | \$34.62 |
| Nonfarm Animal Caretakers | 165 | 191 | 26 | 16\% | 0.3\% | \$10.60 |
| Meat, Poultry, and Fish Cutters and Trimmers | 150 | 161 | 11 | 7\% | 0.2\% | \$12.58 |
| Floral Designers | 132 | 111 | -21 | -16\% | 0.2\% | \$13.02 |
| Opticians, Dispensing | 127 | 144 | 17 | 13\% | 0.2\% | \$18.41 |
| Security Guards | 119 | 122 | 3 | 3\% | 0.2\% | \$12.00 |
| Maintenance and Repair Workers, General | 119 | 126 | 7 | 6\% | 0.2\% | \$20.81 |
| Photographic Process Workers and Processing Machine Operators | 119 | 120 | 1 | 1\% | 0.2\% | \$13.92 |
| Heavy and Tractor-Trailer Truck Drivers | 115 | 112 | -3 | -3\% | 0.2\% | \$21.16 |
| Automotive and Watercraft Service Attendants | 110 | 128 | 18 | 16\% | 0.2\% | \$11.93 |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 107 | 100 | -7 | -7\% | 0.2\% | \$10.48 |
| First-Line Supervisors of Production and Operating Workers | 103 | 115 | 12 | 12\% | 0.2\% | \$28.14 |
| Cooks, Fast Food | 100 | 103 | 3 | 3\% | 0.2\% | \$9.20 |
| Demonstrators and Product Promoters | 92 | 96 | 4 | 4\% | 0.1\% | \$13.86 |
| Receptionists and Information Clerks | 91 | 90 | -1 | -1\% | 0.1\% | \$15.40 |
| Merchandise Displayers and Window Trimmers | 88 | 90 | 2 | 2\% | 0.1\% | \$14.50 |


| Occupations with the Most Jobs in the Retail Trade Sector cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{\|r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Billing and Posting Clerks | 79 | 82 | 3 | 4\% | 0.1\% | \$18.19 |
| Computer, Automated Teller, and Office Machine Repairers | 78 | 81 | 3 | 4\% | 0.1\% | \$19.77 |
| Cooks, Short Order | 76 | 79 | 3 | 4\% | 0.1\% | \$10.92 |
| Switchboard Operators, Including Answering Service | 74 | 67 | -7 | -9\% | 0.1\% | \$14.13 |
| Human Resources Assistants, Except Payroll and Timekeeping | 71 | 73 | 2 | 3\% | 0.1\% | \$21.10 |
| Market Research Analysts and Marketing Specialists | 69 | 79 | 10 | 14\% | 0.1\% | \$33.93 |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 66 | 73 | 7 | 11\% | 0.1\% | \$14.46 |
| Financial Managers | 65 | 65 | 0 | 0\% | 0.1\% | \$54.51 |
| Dishwashers | 63 | 67 | 4 | 6\% | 0.1\% | \$9.41 |
| Automotive Body and Related Repairers | 63 | 65 | 2 | 3\% | 0.1\% | \$26.40 |
| Tailors, Dressmakers, and Custom Sewers | 62 | 66 | 4 | 6\% | 0.1\% | \$14.16 |
| Production, Planning, and Expediting Clerks | 61 | 62 | 1 | 2\% | 0.1\% | \$23.85 |
| Payroll and Timekeeping Clerks | 60 | 62 | 2 | 3\% | 0.1\% | \$21.61 |
| Bicycle Repairers | 60 | 68 | 8 | 13\% | 0.1\% | \$14.06 |
| Executive Secretaries and Executive Administrative Assistants | 59 | 58 | -1 | -2\% | 0.1\% | \$25.36 |
| Hairdressers, Hairstylists, and Cosmetologists | 59 | 58 | -1 | -2\% | 0.1\% | \$11.61 |
| Landscaping and Groundskeeping Workers | 57 | 54 | -3 | -5\% | 0.1\% | \$13.95 |
| Helpers--Installation, Maintenance, and Repair Workers | 55 | 54 | -1 | -2\% | 0.1\% | \$13.65 |
| Computer User Support Specialists | 54 | 57 | 3 | 6\% | 0.1\% | \$26.58 |
| File Clerks | 53 | 49 | -4 | -8\% | 0.1\% | \$15.61 |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 53 | 56 | 3 | 6\% | 0.1\% | \$21.71 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 52 | 51 | -1 | -2\% | 0.1\% | \$39.01 |
| Motorcycle Mechanics | 50 | 32 | -18 | -36\% | 0.1\% | \$20.61 |
| Carpet Installers | 49 | 46 | -3 | -6\% | 0.1\% | \$21.04 |
| Chief Executives | 43 | 44 | 1 | 2\% | 0.1\% | \$82.54 |
| Graphic Designers | 43 | 47 | 4 | 9\% | 0.1\% | \$25.30 |
| Human Resources Specialists | 42 | 43 | 1 | 2\% | 0.1\% | \$29.92 |
| Food Batchmakers | 41 | 44 | 3 | 7\% | 0.1\% | \$13.59 |
| Interior Designers | 40 | 39 | -1 | -3\% | 0.1\% | \$30.23 |


| Occupations with the Most Jobs in the Retail Trade Sector cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Administrative Services Managers | 39 | 40 | 1 | 3\% | 0.1\% | \$41.05 |
| Cost Estimators | 39 | 40 | 1 | 3\% | 0.1\% | \$32.19 |
| Bill and Account Collectors | 39 | 40 | 1 | 3\% | 0.1\% | \$19.45 |
| Waiters and Waitresses | 38 | 40 | 2 | 5\% | 0.1\% | \$9.19 |
| Data Entry Keyers | 36 | 36 | 0 | 0\% | 0.1\% | \$15.72 |
| Web Developers | 36 | 40 | 4 | 11\% | 0.1\% | \$30.44 |
| First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators | 35 | 37 | 2 | 6\% | 0.1\% | \$24.44 |
| Jewelers and Precious Stone and Metal Workers | 35 | 31 | -4 | -11\% | 0.1\% | \$19.65 |
| Glaziers | 35 | 35 | 0 | 0\% | 0.1\% | \$22.10 |
| First-Line Supervisors of Non-Retail Sales Workers | 34 | 35 | 1 | 3\% | 0.1\% | \$31.08 |
| Parking Lot Attendants | 33 | 35 | 2 | 6\% | 0.1\% | \$11.32 |
| Loan Officers | 33 | 32 | -1 | -3\% | 0.1\% | \$36.57 |
| Carpenters | 32 | 33 | 1 | 3\% | 0.0\% | \$27.95 |
| Recreational Vehicle Service Technicians | 32 | 20 | -12 | -38\% | 0.0\% | \$19.96 |
| Office Machine Operators, Except Computer | 31 | 27 | -4 | -13\% | 0.0\% | \$13.90 |
| Cooks, Restaurant | 31 | 33 | 2 | 6\% | 0.0\% | \$12.09 |
| Self-Enrichment Education Teachers | 30 | 32 | 2 | 7\% | 0.0\% | \$16.33 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 29 | 25 | -4 | -14\% | 0.0\% | \$23.33 |
| Medical Assistants | 29 | 33 | 4 | 14\% | 0.0\% | \$20.30 |
| Electronic Home Entertainment Equipment Installers and Repairers | 28 | 26 | -2 | -7\% | 0.0\% | \$19.05 |
| Outdoor Power Equipment and Other Small Engine Mechanics | 28 | 28 | 0 | 0\% | 0.0\% | \$17.48 |
| Home Appliance Repairers | 27 | 30 | 3 | 11\% | 0.0\% | \$18.20 |
| Software Developers, Applications | 27 | 33 | 6 | 22\% | 0.0\% | \$46.14 |
| Telemarketers | 26 | 31 | 5 | 19\% | 0.0\% | \$14.04 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 26 | 25 | -1 | -4\% | 0.0\% | \$23.90 |
| Network and Computer Systems Administrators | 26 | 29 | 3 | 12\% | 0.0\% | \$36.82 |
| Painting, Coating, and Decorating Workers | 26 | 27 | 1 | 4\% | 0.0\% | \$16.31 |
| Taxi Drivers and Chauffeurs | 26 | 26 | 0 | 0\% | 0.0\% | \$10.85 |

## Occupations with the Most Jobs in the Transportation and Warehousing Sector

Includes all occupations with 25+ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ 2014-19 \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Heavy and Tractor-Trailer Truck Drivers | 2,130 | 2,415 | 285 | 13\% | 20.1\% | \$21.16 |
| Laborers and Freight, Stock, and Material Movers, Hand | 897 | 898 | 1 | 0\% | 8.5\% | \$12.73 |
| Light Truck or Delivery Services Drivers | 637 | 630 | -7 | -1\% | 6.0\% | \$15.55 |
| Taxi Drivers and Chauffeurs | 538 | 663 | 125 | 23\% | 5.1\% | \$10.85 |
| Bus Drivers, Transit and Intercity | 485 | 544 | 59 | 12\% | 4.6\% | \$18.61 |
| Bus Drivers, School or Special Client | 482 | 530 | 48 | 10\% | 4.6\% | \$15.76 |
| Office Clerks, General | 328 | 356 | 28 | 9\% | 3.1\% | \$15.63 |
| Dispatchers, Except Police, Fire, and Ambulance | 264 | 305 | 41 | 16\% | 2.5\% | \$19.98 |
| General and Operations Managers | 263 | 291 | 28 | 11\% | 2.5\% | \$48.23 |
| Shipping, Receiving, and Traffic Clerks | 222 | 203 | -19 | -9\% | 2.1\% | \$15.63 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 211 | 238 | 27 | 13\% | 2.0\% | \$23.90 |
| Packers and Packagers, Hand | 205 | 190 | -15 | -7\% | 1.9\% | \$9.95 |
| Industrial Truck and Tractor Operators | 182 | 163 | -19 | -10\% | 1.7\% | \$16.22 |
| Customer Service Representatives | 175 | 197 | 22 | 13\% | 1.7\% | \$17.91 |
| First-Line Supervisors of Office and Administrative Support Workers | 175 | 188 | 13 | 7\% | 1.7\% | \$25.32 |
| First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators | 169 | 192 | 23 | 14\% | 1.6\% | \$24.44 |
| Bookkeeping, Accounting, and Auditing Clerks | 165 | 187 | 22 | 13\% | 1.6\% | \$20.29 |
| Stock Clerks and Order Fillers | 149 | 125 | -24 | -16\% | 1.4\% | \$12.04 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 139 | 161 | 22 | 16\% | 1.3\% | \$18.57 |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 108 | 104 | -4 | -4\% | 1.0\% | \$21.71 |
| Aircraft Mechanics and Service Technicians | 98 | 105 | 7 | 7\% | 0.9\% | \$29.82 |
| Cargo and Freight Agents | 91 | 120 | 29 | 32\% | 0.9\% | \$27.41 |
| Transportation, Storage, and Distribution Managers | 91 | 96 | 5 | 5\% | 0.9\% | \$41.06 |
| Maintenance and Repair Workers, General | 80 | 83 | 3 | 4\% | 0.8\% | \$20.81 |


| Occupations with the Most Jobs in the Transportation and Warehousing Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ 2014-19 \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cleaners of Vehicles and Equipment | 73 | 81 | 8 | 11\% | 0.7\% | \$10.49 |
| Accountants and Auditors | 66 | 72 | 6 | 9\% | 0.6\% | \$32.58 |
| Couriers and Messengers | 64 | 66 | 2 | 3\% | 0.6\% | \$13.76 |
| Automotive Service Technicians and Mechanics | 58 | 66 | 8 | 14\% | 0.5\% | \$21.34 |
| Tour Guides and Escorts | 53 | 68 | 15 | 28\% | 0.5\% | \$11.79 |
| Railroad Conductors and Yardmasters | 51 | 54 | 3 | 6\% | 0.5\% | \$24.74 |
| Billing and Posting Clerks | 49 | 57 | 8 | 16\% | 0.5\% | \$18.19 |
| Reservation and Transportation Ticket Agents and Travel Clerks | 49 | 57 | 8 | 16\% | 0.5\% | \$15.77 |
| Locomotive Engineers | 47 | 50 | 3 | 6\% | 0.4\% | \$25.39 |
| Driver/Sales Workers | 45 | 49 | 4 | 9\% | 0.4\% | \$12.21 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 45 | 50 | 5 | 11\% | 0.4\% | \$34.62 |
| Executive Secretaries and Executive Administrative Assistants | 41 | 44 | 3 | 7\% | 0.4\% | \$25.36 |
| Commercial Pilots | 41 | 54 | 13 | 32\% | 0.4\% | \$49.29 |
| Janitors and Cleaners, Except Maids/Housekeeping Cleaners | 40 | 40 | 0 | 0\% | 0.4\% | \$11.86 |
| Railroad Brake, Signal, and Switch Operators | 36 | 36 | 0 | 0\% | 0.3\% | \$26.85 |
| Production, Planning, and Expediting Clerks | 35 | 36 | 1 | 3\% | 0.3\% | \$23.85 |
| Aircraft Cargo Handling Supervisors | 34 | 24 | -10 | -29\% | 0.3\% | \$37.32 |
| Payroll and Timekeeping Clerks | 33 | 36 | 3 | 9\% | 0.3\% | \$21.61 |
| Order Clerks | 32 | 32 | 0 | 0\% | 0.3\% | \$16.59 |
| Rail Car Repairers | 31 | 28 | -3 | -10\% | 0.3\% | \$22.34 |
| Childcare Workers | 29 | 31 | 2 | 7\% | 0.3\% | \$12.37 |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 29 | 24 | -5 | -17\% | 0.3\% | \$14.46 |
| Sales Managers | 28 | 29 | 1 | 4\% | 0.3\% | \$48.41 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 27 | 29 | 2 | 7\% | 0.3\% | \$29.16 |
| Administrative Services Managers | 26 | 28 | 2 | 8\% | 0.2\% | \$41.05 |
| Cashiers | 26 | 29 | 3 | 12\% | 0.2\% | \$10.76 |
| Machine Feeders and Offbearers | 25 | 21 | -4 | -16\% | 0.2\% | \$15.78 |

## Occupations with the Most Jobs in the Information Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ 2014-19 \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 393 | 437 | 44 | 11\% | 5.3\% | \$29.66 |
| Customer Service Representatives | 353 | 378 | 25 | 7\% | 4.8\% | \$17.91 |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 272 | 272 | 0 | 0\% | 3.7\% | \$9.36 |
| Editors | 244 | 232 | -12 | -5\% | 3.3\% | \$25.96 |
| Ushers, Lobby Attendants, and Ticket Takers | 238 | 223 | -15 | -6\% | 3.2\% | \$9.96 |
| Telecommunications Line Installers and Repairers | 238 | 267 | 29 | 12\% | 3.2\% | \$32.40 |
| Software Developers, Applications | 229 | 301 | 72 | 31\% | 3.1\% | \$46.14 |
| Advertising Sales Agents | 226 | 198 | -28 | -12\% | 3.0\% | \$25.63 |
| Software Developers, Systems Software | 195 | 235 | 40 | 21\% | 2.6\% | \$51.65 |
| General and Operations Managers | 174 | 176 | 2 | 1\% | 2.3\% | \$48.23 |
| Reporters and Correspondents | 148 | 111 | -37 | -25\% | 2.0\% | \$20.37 |
| Office Clerks, General | 129 | 119 | -10 | -8\% | 1.7\% | \$15.63 |
| Market Research Analysts and Marketing Specialists | 126 | 151 | 25 | 20\% | 1.7\% | \$33.93 |
| Computer User Support Specialists | 121 | 144 | 23 | 19\% | 1.6\% | \$26.58 |
| Graphic Designers | 120 | 113 | -7 | -6\% | 1.6\% | \$25.30 |
| Cashiers | 111 | 105 | -6 | -5\% | 1.5\% | \$10.76 |
| Producers and Directors | 108 | 118 | 10 | 9\% | 1.5\% | \$33.45 |
| Accountants and Auditors | 103 | 107 | 4 | 4\% | 1.4\% | \$32.58 |
| Computer and Information Systems Managers | 94 | 112 | 18 | 19\% | 1.3\% | \$62.05 |
| Network and Computer Systems Administrators | 94 | 98 | 4 | 4\% | 1.3\% | \$36.82 |
| First-Line Supervisors of Office and Administrative Support Workers | 93 | 92 | -1 | -1\% | 1.3\% | \$25.32 |
| Bookkeeping, Accounting, and Auditing Clerks | 89 | 86 | -3 | -3\% | 1.2\% | \$20.29 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 84 | 87 | 3 | 4\% | 1.1\% | \$18.57 |
| Computer Programmers | 82 | 96 | 14 | 17\% | 1.1\% | \$40.50 |
| Sales Managers | 81 | 86 | 5 | 6\% | 1.1\% | \$48.41 |


| Occupations with the Most Jobs in the Information Sector cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Computer Systems Analysts | 80 | 85 | 5 | 6\% | 1.1\% | \$40.10 |
| Web Developers | 79 | 86 | 7 | 9\% | 1.1\% | \$30.44 |
| Computer Network Support Specialists | 70 | 72 | 2 | 3\% | 0.9\% | \$32.61 |
| Motion Picture Projectionists | 67 | 60 | -7 | -10\% | 0.9\% | \$10.68 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 66 | 85 | 19 | 29\% | 0.9\% | \$39.01 |
| Marketing Managers | 62 | 75 | 13 | 21\% | 0.8\% | \$63.40 |
| Executive Secretaries and Executive Administrative Assistants | 60 | 61 | 1 | 2\% | 0.8\% | \$25.36 |
| Radio and Television Announcers | 60 | 47 | -13 | -22\% | 0.8\% | \$16.53 |
| Printing Press Operators | 58 | 43 | -15 | -26\% | 0.8\% | \$18.73 |
| Electronics Engineers, Except Computer | 56 | 62 | 6 | 11\% | 0.7\% | \$44.54 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 55 | 58 | 3 | 5\% | 0.7\% | \$29.16 |
| Retail Salespersons | 52 | 57 | 5 | 10\% | 0.7\% | \$10.89 |
| Production, Planning, and Expediting Clerks | 50 | 49 | -1 | -2\% | 0.7\% | \$23.85 |
| Financial Managers | 50 | 54 | 4 | 8\% | 0.7\% | \$54.51 |
| Multimedia Artists and Animators | 49 | 60 | 11 | 22\% | 0.7\% | \$34.77 |
| First-Line Supervisors of Non-Retail Sales Workers | 47 | 49 | 2 | 4\% | 0.6\% | \$31.08 |
| Management Analysts | 47 | 55 | 8 | 17\% | 0.6\% | \$37.07 |
| Order Clerks | 43 | 41 | -2 | -5\% | 0.6\% | \$16.59 |
| Broadcast Technicians | 42 | 41 | -1 | -2\% | 0.6\% | \$20.80 |
| Computer Network Architects | 41 | 46 | 5 | 12\% | 0.6\% | \$53.02 |
| Writers and Authors | 41 | 39 | -2 | -5\% | 0.5\% | \$25.31 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 39 | 43 | 4 | 10\% | 0.5\% | \$34.62 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 38 | 38 | 0 | 0\% | 0.5\% | \$11.86 |
| Telemarketers | 36 | 35 | -1 | -3\% | 0.5\% | \$14.04 |
| First-Line Supervisors of Personal Service Workers | 32 | 30 | -2 | -6\% | 0.4\% | \$18.77 |
| Prepress Technicians and Workers | 31 | 23 | -8 | -26\% | 0.4\% | \$26.48 |
| Financial Analysts | 31 | 37 | 6 | 19\% | 0.4\% | \$41.25 |
| Human Resources Specialists | 30 | 32 | 2 | 7\% | 0.4\% | \$29.92 |
| Audio and Video Equipment Technicians | 30 | 35 | 5 | 17\% | 0.4\% | \$20.65 |


| Occupations with the Most Jobs in the Information Sector cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ 2014-19 \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Library Technicians | 30 | 33 | 3 | 10\% | 0.4\% | \$18.17 |
| Sales Engineers | 29 | 32 | 3 | 10\% | 0.4\% | \$51.28 |
| Film and Video Editors | 27 | 32 | 5 | 19\% | 0.4\% | \$23.79 |
| Sound Engineering Technicians | 27 | 25 | -2 | -7\% | 0.4\% | \$19.53 |
| Laborers and Freight, Stock, and Material Movers, Hand | 27 | 24 | -3 | -11\% | 0.4\% | \$12.73 |
| Public Relations Specialists | 26 | 28 | 2 | 8\% | 0.3\% | \$30.34 |
| Bill and Account Collectors | 25 | 25 | 0 | 0\% | 0.3\% | \$19.45 |

## Occupations with the Most Jobs in the Finance and Insurance Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Insurance Sales Agents | 1,981 | 2,145 | 164 | 8\% | 12.4\% | \$31.89 |
| Tellers | 1,662 | 1,853 | 191 | 11\% | 10.4\% | \$13.35 |
| Securities, Commodities, and Financial Services Sales Agents | 1,060 | 1,157 | 97 | 9\% | 6.6\% | \$35.09 |
| Loan Officers | 870 | 890 | 20 | 2\% | 5.4\% | \$36.57 |
| Customer Service Representatives | 869 | 948 | 79 | 9\% | 5.4\% | \$17.91 |
| Insurance Claims and Policy Processing Clerks | 832 | 796 | -36 | -4\% | 5.2\% | \$19.57 |
| First-Line Supervisors of Office and Administrative Support Workers | 619 | 672 | 53 | 9\% | 3.9\% | \$25.32 |
| Claims Adjusters, Examiners, and Investigators | 555 | 439 | -116 | -21\% | 3.5\% | \$34.55 |
| Personal Financial Advisors | 510 | 573 | 63 | 12\% | 3.2\% | \$34.79 |
| Financial Managers | 479 | 505 | 26 | 5\% | 3.0\% | \$54.51 |
| Office Clerks, General | 361 | 375 | 14 | 4\% | 2.3\% | \$15.63 |
| Insurance Underwriters | 303 | 230 | -73 | -24\% | 1.9\% | \$35.49 |
| Bookkeeping, Accounting, and Auditing Clerks | 300 | 324 | 24 | 8\% | 1.9\% | \$20.29 |
| General and Operations Managers | 296 | 306 | 10 | 3\% | 1.8\% | \$48.23 |
| Accountants and Auditors | 295 | 295 | 0 | 0\% | 1.8\% | \$32.58 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 289 | 312 | 23 | 8\% | 1.8\% | \$18.57 |
| Financial Analysts | 267 | 292 | 25 | 9\% | 1.7\% | \$41.25 |
| Loan Interviewers and Clerks | 245 | 254 | 9 | 4\% | 1.5\% | \$21.68 |
| Executive Secretaries and Executive Administrative Assistants | 227 | 222 | -5 | -2\% | 1.4\% | \$25.36 |
| New Accounts Clerks | 174 | 188 | 14 | 8\% | 1.1\% | \$16.72 |
| Computer Systems Analysts | 171 | 194 | 23 | 13\% | 1.1\% | \$40.10 |
| Bill and Account Collectors | 158 | 166 | 8 | 5\% | 1.0\% | \$19.45 |
| Management Analysts | 145 | 145 | 0 | 0\% | 0.9\% | \$37.07 |
| Market Research Analysts and Marketing Specialists | 145 | 156 | 11 | 8\% | 0.9\% | \$33.93 |
| Sales Managers | 113 | 115 | 2 | 2\% | 0.7\% | \$48.41 |
| Software Developers, Applications | 106 | 113 | 7 | 7\% | 0.7\% | \$46.14 |


| Occupations with the Most Jobs in the Finance and Insurance Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Brokerage Clerks | 97 | 105 | 8 | 8\% | 0.6\% | \$23.90 |
| Credit Analysts | 83 | 91 | 8 | 10\% | 0.5\% | \$34.64 |
| Computer and Information Systems Managers | 82 | 90 | 8 | 10\% | 0.5\% | \$62.05 |
| First-Line Supervisors of Non-Retail Sales Workers | 81 | 90 | 9 | 11\% | 0.5\% | \$31.08 |
| Receptionists and Information Clerks | 73 | 76 | 3 | 4\% | 0.5\% | \$15.40 |
| Network and Computer Systems Administrators | 66 | 72 | 6 | 9\% | 0.4\% | \$36.82 |
| Software Developers, Systems Software | 64 | 67 | 3 | 5\% | 0.4\% | \$51.65 |
| Compliance Officers | 64 | 67 | 3 | 5\% | 0.4\% | \$34.32 |
| Title Examiners, Abstractors, and Searchers | 62 | 52 | -10 | -16\% | 0.4\% | \$37.05 |
| Computer User Support Specialists | 59 | 64 | 5 | 8\% | 0.4\% | \$26.58 |
| Marketing Managers | 58 | 59 | 1 | 2\% | 0.4\% | \$63.40 |
| Lawyers | 57 | 50 | -7 | -12\% | 0.4\% | \$62.92 |
| Human Resources Specialists | 56 | 57 | 1 | 2\% | 0.4\% | \$29.92 |
| Administrative Services Managers | 55 | 57 | 2 | 4\% | 0.3\% | \$41.05 |
| File Clerks | 52 | 49 | -3 | -6\% | 0.3\% | \$15.61 |
| Telemarketers | 51 | 56 | 5 | 10\% | 0.3\% | \$14.04 |
| Billing and Posting Clerks | 48 | 51 | 3 | 6\% | 0.3\% | \$18.19 |
| Chief Executives | 47 | 49 | 2 | 4\% | 0.3\% | \$82.54 |
| Registered Nurses | 45 | 49 | 4 | 9\% | 0.3\% | \$54.04 |
| Training and Development Specialists | 43 | 46 | 3 | 7\% | 0.3\% | \$29.16 |
| Cashiers | 40 | 40 | 0 | 0\% | 0.3\% | \$10.76 |
| Computer Programmers | 37 | 36 | -1 | -3\% | 0.2\% | \$40.50 |
| Operations Research Analysts | 36 | 41 | 5 | 14\% | 0.2\% | \$39.61 |
| Compensation, Benefits, and Job Analysis Specialists | 36 | 36 | 0 | 0\% | 0.2\% | \$31.19 |
| Actuaries | 35 | 36 | 1 | 3\% | 0.2\% | \$34.26 |
| Data Entry Keyers | 35 | 32 | -3 | -9\% | 0.2\% | \$15.72 |
| Credit Authorizers, Checkers, and Clerks | 35 | 37 | 2 | 6\% | 0.2\% | \$20.56 |
| Financial Examiners | 35 | 37 | 2 | 6\% | 0.2\% | \$41.59 |
| Computer Network Support Specialists | 32 | 33 | 1 | 3\% | 0.2\% | \$32.61 |
| Credit Counselors | 32 | 33 | 1 | 3\% | 0.2\% | \$19.49 |


| Occupations with the Most Jobs in the Finance and Insurance Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ \text { 2014-19 } \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Insurance Appraisers, Auto Damage | 29 | 21 | -8 | -28\% | 0.2\% | \$26.86 |
| Correspondence Clerks | 28 | 31 | 3 | 11\% | 0.2\% | \$19.25 |
| Retail Salespersons | 27 | 22 | -5 | -19\% | 0.2\% | \$10.89 |
| Office Machine Operators, Except Computer | 27 | 26 | -1 | -4\% | 0.2\% | \$13.90 |
| Database Administrators | 27 | 29 | 2 | 7\% | 0.2\% | \$38.79 |

## Occupations with the Most Jobs in the Real Estate and Rental and Leasing Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ 2014-19 \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Counter and Rental Clerks | 1,211 | 1,212 | 1 | 0\% | 15.5\% | \$12.65 |
| Maintenance and Repair Workers, General | 887 | 905 | 18 | 2\% | 11.4\% | \$20.81 |
| Property, Real Estate, and Community Association Managers | 687 | 699 | 12 | 2\% | 8.8\% | \$35.63 |
| Real Estate Sales Agents | 521 | 523 | 2 | 0\% | 6.7\% | \$30.62 |
| Office Clerks, General | 418 | 409 | -9 | -2\% | 5.4\% | \$15.63 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 357 | 358 | 1 | 0\% | 4.6\% | \$18.57 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 302 | 305 | 3 | 1\% | 3.9\% | \$11.86 |
| Bookkeeping, Accounting, and Auditing Clerks | 245 | 246 | 1 | 0\% | 3.1\% | \$20.29 |
| Landscaping and Groundskeeping Workers | 197 | 200 | 3 | 2\% | 2.5\% | \$13.95 |
| General and Operations Managers | 185 | 185 | 0 | 0\% | 2.4\% | \$48.23 |
| Accountants and Auditors | 161 | 164 | 3 | 2\% | 2.1\% | \$32.58 |
| Executive Secretaries and Executive Administrative Assistants | 124 | 116 | -8 | -6\% | 1.6\% | \$25.36 |
| Real Estate Brokers | 120 | 118 | -2 | -2\% | 1.5\% | \$38.85 |
| Receptionists and Information Clerks | 107 | 101 | -6 | -6\% | 1.4\% | \$15.40 |
| Customer Service Representatives | 107 | 110 | 3 | 3\% | 1.4\% | \$17.91 |
| Maids and Housekeeping Cleaners | 98 | 99 | 1 | 1\% | 1.3\% | \$11.52 |
| First-Line Supervisors of Office and Administrative Support Workers | 98 | 97 | -1 | -1\% | 1.3\% | \$25.32 |
| First-Line Supervisors of Retail Sales Workers | 91 | 95 | 4 | 4\% | 1.2\% | \$18.60 |
| Laborers and Freight, Stock, and Material Movers, Hand | 85 | 91 | 6 | 7\% | 1.1\% | \$12.73 |
| Appraisers and Assessors of Real Estate | 82 | 84 | 2 | 2\% | 1.1\% | \$27.05 |
| Light Truck or Delivery Services Drivers | 80 | 85 | 5 | 6\% | 1.0\% | \$15.55 |
| Cashiers | 75 | 77 | 2 | 3\% | 1.0\% | \$10.76 |
| Security Guards | 71 | 71 | 0 | 0\% | 0.9\% | \$12.00 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 62 | 64 | 2 | 3\% | 0.8\% | \$34.62 |
| Market Research Analysts and Marketing Specialists | 58 | 59 | 1 | 2\% | 0.7\% | \$33.93 |


| Occupations with the Most Jobs in the Real Estate and Rental and Leasing Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Salespersons | 50 | 53 | 3 | 6\% | 0.6\% | \$10.89 |
| Financial Managers | 43 | 43 | 0 | 0\% | 0.5\% | \$54.51 |
| Audio and Video Equipment Technicians | 40 | 41 | 1 | 3\% | 0.5\% | \$20.65 |
| Painters, Construction and Maintenance | 33 | 33 | 0 | 0\% | 0.4\% | \$22.20 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 29 | 29 | 0 | 0\% | 0.4\% | \$29.16 |
| Sales Managers | 29 | 28 | -1 | -3\% | 0.4\% | \$48.41 |
| Mobile Heavy Equipment Mechanics, Except Engines | 29 | 27 | -2 | -7\% | 0.4\% | \$24.63 |
| Heavy and Tractor-Trailer Truck Drivers | 28 | 27 | -1 | -4\% | 0.4\% | \$21.16 |
| Concierges | 28 | 30 | 2 | 7\% | 0.4\% | \$15.92 |
| Cleaners of Vehicles and Equipment | 26 | 24 | -2 | -8\% | 0.3\% | \$10.49 |
| First-Line Supervisors of Non-Retail Sales Workers | 25 | 25 | 0 | 0\% | 0.3\% | \$31.08 |

Occupations with the Most Jobs in the Professional, Scientific, and Technical Services Sector Includes all occupations with 25+ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accountants and Auditors | 1,685 | 1,771 | 86 | 5\% | 6.8\% | \$32.58 |
| Lawyers | 798 | 788 | -10 | -1\% | 3.2\% | \$62.92 |
| General and Operations Managers | 723 | 800 | 77 | 11\% | 2.9\% | \$48.23 |
| Software Developers, Systems Software | 693 | 744 | 51 | 7\% | 2.8\% | \$51.65 |
| Office Clerks, General | 685 | 744 | 59 | 9\% | 2.8\% | \$15.63 |
| Management Analysts | 681 | 754 | 73 | 11\% | 2.8\% | \$37.07 |
| Bookkeeping, Accounting, and Auditing Clerks | 630 | 670 | 40 | 6\% | 2.6\% | \$20.29 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 611 | 678 | 67 | 11\% | 2.5\% | \$18.57 |
| Software Developers, Applications | 598 | 642 | 44 | 7\% | 2.4\% | \$46.14 |
| Market Research Analysts and Marketing Specialists | 558 | 647 | 89 | 16\% | 2.3\% | \$33.93 |
| Legal Secretaries | 516 | 479 | -37 | -7\% | 2.1\% | \$24.30 |
| Veterinary Technologists and Technicians | 458 | 516 | 58 | 13\% | 1.9\% | \$16.41 |
| Computer Systems Analysts | 425 | 456 | 31 | 7\% | 1.7\% | \$40.10 |
| Civil Engineers | 407 | 446 | 39 | 10\% | 1.7\% | \$43.61 |
| Executive Secretaries and Executive Administrative Assistants | 403 | 412 | 9 | 2\% | 1.6\% | \$25.36 |
| Paralegals and Legal Assistants | 363 | 373 | 10 | 3\% | 1.5\% | \$25.60 |
| Veterinary Assistants and Laboratory Animal Caretakers | 350 | 370 | 20 | 6\% | 1.4\% | \$12.73 |
| Computer Programmers | 327 | 339 | 12 | 4\% | 1.3\% | \$40.50 |
| Computer User Support Specialists | 301 | 345 | 44 | 15\% | 1.2\% | \$26.58 |
| Architects, Except Landscape and Naval | 295 | 304 | 9 | 3\% | 1.2\% | \$38.83 |
| Customer Service Representatives | 294 | 339 | 45 | 15\% | 1.2\% | \$17.91 |
| Receptionists and Information Clerks | 291 | 301 | 10 | 3\% | 1.2\% | \$15.40 |
| First-Line Supervisors of Office and Administrative Support Workers | 275 | 301 | 26 | 9\% | 1.1\% | \$25.32 |
| Medical Scientists, Except Epidemiologists | 253 | 296 | 43 | 17\% | 1.0\% | \$45.91 |
| Veterinarians | 244 | 262 | 18 | 7\% | 1.0\% | \$50.95 |
| Advertising Sales Agents | 243 | 291 | 48 | 20\% | 1.0\% | \$25.63 |


| Occupations with the Most Jobs in the Professional, Scientific, and Technical Services Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Computer and Information Systems Managers | 242 | 257 | 15 | 6\% | 1.0\% | \$62.05 |
| Graphic Designers | 235 | 247 | 12 | 5\% | 1.0\% | \$25.30 |
| Network and Computer Systems Administrators | 234 | 253 | 19 | 8\% | 0.9\% | \$36.82 |
| Architectural and Civil Drafters | 220 | 210 | -10 | -5\% | 0.9\% | \$27.17 |
| Financial Managers | 218 | 231 | 13 | 6\% | 0.9\% | \$54.51 |
| Environmental Scientists and Specialists, Including Health | 216 | 245 | 29 | 13\% | 0.9\% | \$37.97 |
| Architectural and Engineering Managers | 197 | 220 | 23 | 12\% | 0.8\% | \$64.70 |
| Demonstrators and Product Promoters | 185 | 218 | 33 | 18\% | 0.7\% | \$13.86 |
| Tax Preparers | 176 | 178 | 2 | 1\% | 0.7\% | \$27.65 |
| Chemists | 160 | 202 | 42 | 26\% | 0.6\% | \$33.22 |
| Billing and Posting Clerks | 159 | 168 | 9 | 6\% | 0.6\% | \$18.19 |
| Human Resources Specialists | 156 | 165 | 9 | 6\% | 0.6\% | \$29.92 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 152 | 161 | 9 | 6\% | 0.6\% | \$39.01 |
| Public Relations Specialists | 152 | 178 | 26 | 17\% | 0.6\% | \$30.34 |
| Web Developers | 145 | 158 | 13 | 9\% | 0.6\% | \$30.44 |
| Mechanical Engineers | 143 | 175 | 32 | 22\% | 0.6\% | \$42.97 |
| Marketing Managers | 139 | 150 | 11 | 8\% | 0.6\% | \$63.40 |
| Computer Network Support Specialists | 133 | 140 | 7 | 5\% | 0.5\% | \$32.61 |
| Interviewers, Except Eligibility and Loan | 124 | 144 | 20 | 16\% | 0.5\% | \$20.08 |
| Nonfarm Animal Caretakers | 123 | 136 | 13 | 11\% | 0.5\% | \$10.60 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 121 | 172 | 51 | 42\% | 0.5\% | \$18.63 |
| Interior Designers | 112 | 104 | -8 | -7\% | 0.5\% | \$30.23 |
| Sales Managers | 108 | 116 | 8 | 7\% | 0.4\% | \$48.41 |
| Electrical Engineers | 106 | 123 | 17 | 16\% | 0.4\% | \$47.03 |
| Civil Engineering Technicians | 104 | 114 | 10 | 10\% | 0.4\% | \$30.61 |
| Financial Analysts | 104 | 112 | 8 | 8\% | 0.4\% | \$41.25 |
| Natural Sciences Managers | 102 | 120 | 18 | 18\% | 0.4\% | \$65.97 |
| Construction and Building Inspectors | 98 | 110 | 12 | 12\% | 0.4\% | \$34.53 |
| Computer Network Architects | 93 | 101 | 8 | 9\% | 0.4\% | \$53.02 |
| Aerospace Engineers | 93 | 114 | 21 | 23\% | 0.4\% | \$50.62 |


| Occupations with the Most Jobs in the Professional, Scientific, and Technical Services Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Photographers | 92 | 91 | -1 | -1\% | 0.4\% | \$15.74 |
| File Clerks | 92 | 88 | -4 | -4\% | 0.4\% | \$15.61 |
| Environmental Engineers | 91 | 101 | 10 | 11\% | 0.4\% | \$45.35 |
| Surveying and Mapping Technicians | 90 | 95 | 5 | 6\% | 0.4\% | \$27.09 |
| Administrative Services Managers | 90 | 98 | 8 | 9\% | 0.4\% | \$41.05 |
| Geoscientists, Except Hydrologists and Geographers | 89 | 96 | 7 | 8\% | 0.4\% | \$40.40 |
| Electronics Engineers, Except Computer | 88 | 100 | 12 | 14\% | 0.4\% | \$44.54 |
| Chief Executives | 82 | 90 | 8 | 10\% | 0.3\% | \$82.54 |
| Biological Technicians | 81 | 102 | 21 | 26\% | 0.3\% | \$22.90 |
| Production, Planning, and Expediting Clerks | 80 | 92 | 12 | 15\% | 0.3\% | \$23.85 |
| Environmental Science and Protection Technicians, Including Health | 80 | 98 | 18 | 23\% | 0.3\% | \$22.63 |
| Chemical Technicians | 77 | 116 | 39 | 51\% | 0.3\% | \$20.36 |
| Surveyors | 74 | 81 | 7 | 9\% | 0.3\% | \$36.70 |
| Electrical and Electronics Engineering Technicians | 73 | 89 | 16 | 22\% | 0.3\% | \$29.30 |
| Biochemists and Biophysicists | 71 | 89 | 18 | 25\% | 0.3\% | \$39.42 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 71 | 80 | 9 | 13\% | 0.3\% | \$29.16 |
| Laborers and Freight, Stock, and Material Movers, Hand | 70 | 82 | 12 | 17\% | 0.3\% | \$12.73 |
| Sales Engineers | 70 | 68 | -2 | -3\% | 0.3\% | \$51.28 |
| Computer Hardware Engineers | 70 | 79 | 9 | 13\% | 0.3\% | \$48.76 |
| Training and Development Specialists | 69 | 84 | 15 | 22\% | 0.3\% | \$29.16 |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 68 | 80 | 12 | 18\% | 0.3\% | \$30.06 |
| Interpreters and Translators | 66 | 85 | 19 | 29\% | 0.3\% | \$27.26 |
| Payroll and Timekeeping Clerks | 65 | 69 | 4 | 6\% | 0.3\% | \$21.61 |
| Database Administrators | 63 | 73 | 10 | 16\% | 0.3\% | \$38.79 |
| Compliance Officers | 62 | 70 | 8 | 13\% | 0.3\% | \$34.32 |
| Urban and Regional Planners | 62 | 64 | 2 | 3\% | 0.2\% | \$36.54 |
| Data Entry Keyers | 61 | 57 | -4 | -7\% | 0.2\% | \$15.72 |
| Logisticians | 60 | 72 | 12 | 20\% | 0.2\% | \$37.45 |
| Information Security Analysts | 59 | 70 | 11 | 19\% | 0.2\% | \$46.55 |


| Occupations with the Most Jobs in the Professional, Scientific, and Technical Services Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Art Directors | 55 | 61 | 6 | 11\% | 0.2\% | \$42.63 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 53 | 59 | 6 | 11\% | 0.2\% | \$11.86 |
| Maintenance and Repair Workers, General | 52 | 61 | 9 | 17\% | 0.2\% | \$20.81 |
| Industrial Engineers | 52 | 64 | 12 | 23\% | 0.2\% | \$41.60 |
| Landscape Architects | 51 | 52 | 1 | 2\% | 0.2\% | \$50.39 |
| Bill and Account Collectors | 50 | 53 | 3 | 6\% | 0.2\% | \$19.45 |
| Technical Writers | 49 | 57 | 8 | 16\% | 0.2\% | \$36.52 |
| Actors | 47 | 46 | -1 | -2\% | 0.2\% | \$17.63 |
| Compensation, Benefits, and Job Analysis Specialists | 46 | 49 | 3 | 7\% | 0.2\% | \$31.19 |
| Shipping, Receiving, and Traffic Clerks | 46 | 52 | 6 | 13\% | 0.2\% | \$15.63 |
| Operations Research Analysts | 44 | 53 | 9 | 20\% | 0.2\% | \$39.61 |
| Multimedia Artists and Animators | 43 | 44 | 1 | 2\% | 0.2\% | \$34.77 |
| Medical Secretaries | 42 | 46 | 4 | 10\% | 0.2\% | \$19.94 |
| First-Line Supervisors of Non-Retail Sales Workers | 42 | 48 | 6 | 14\% | 0.2\% | \$31.08 |
| Word Processors and Typists | 42 | 38 | -4 | -10\% | 0.2\% | \$18.73 |
| Landscaping and Groundskeeping Workers | 41 | 43 | 2 | 5\% | 0.2\% | \$13.95 |
| Telemarketers | 41 | 47 | 6 | 15\% | 0.2\% | \$14.04 |
| Mechanical Drafters | 41 | 44 | 3 | 7\% | 0.2\% | \$26.15 |
| Biomedical Engineers | 40 | 51 | 11 | 28\% | 0.2\% | \$49.88 |
| Soil and Plant Scientists | 39 | 45 | 6 | 15\% | 0.2\% | \$30.18 |
| Computer and Information Research Scientists | 38 | 41 | 3 | 8\% | 0.2\% | \$59.73 |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 38 | 43 | 5 | 13\% | 0.2\% | \$14.84 |
| Human Resources Managers | 38 | 42 | 4 | 11\% | 0.2\% | \$49.22 |
| Registered Nurses | 38 | 43 | 5 | 13\% | 0.2\% | \$54.04 |
| Title Examiners, Abstractors, and Searchers | 37 | 38 | 1 | 3\% | 0.2\% | \$37.05 |
| Physicists | 37 | 43 | 6 | 16\% | 0.2\% | \$56.02 |
| Electrical and Electronics Drafters | 36 | 39 | 3 | 8\% | 0.1\% | \$27.86 |
| Economists | 35 | 40 | 5 | 14\% | 0.1\% | \$46.73 |
| Construction Managers | 35 | 39 | 4 | 11\% | 0.1\% | \$48.15 |
| Printing Press Operators | 34 | 38 | 4 | 12\% | 0.1\% | \$18.73 |


| Occupations with the Most Jobs in the Professional, Scientific, and Technical Services Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Social Science Research Assistants | 33 | 46 | 13 | 39\% | 0.1\% | \$20.86 |
| Stock Clerks and Order Fillers | 33 | 37 | 4 | 12\% | 0.1\% | \$12.04 |
| Advertising and Promotions Managers | 33 | 38 | 5 | 15\% | 0.1\% | \$39.30 |
| Survey Researchers | 33 | 40 | 7 | 21\% | 0.1\% | \$28.04 |
| Statisticians | 32 | 40 | 8 | 25\% | 0.1\% | \$44.08 |
| Microbiologists | 31 | 37 | 6 | 19\% | 0.1\% | \$45.25 |
| Editors | 30 | 35 | 5 | 17\% | 0.1\% | \$25.96 |
| Environmental Engineering Technicians | 30 | 38 | 8 | 27\% | 0.1\% | \$24.41 |
| Merchandise Displayers and Window Trimmers | 30 | 36 | 6 | 20\% | 0.1\% | \$14.50 |
| Writers and Authors | 30 | 35 | 5 | 17\% | 0.1\% | \$25.31 |
| Cost Estimators | 29 | 33 | 4 | 14\% | 0.1\% | \$32.19 |
| Public Relations and Fundraising Managers | 28 | 33 | 5 | 18\% | 0.1\% | \$48.55 |
| Retail Salespersons | 28 | 29 | 1 | 4\% | 0.1\% | \$10.89 |
| Mechanical Engineering Technicians | 28 | 36 | 8 | 29\% | 0.1\% | \$27.68 |
| Budget Analysts | 27 | 28 | 1 | 4\% | 0.1\% | \$37.17 |
| Nuclear Engineers | 26 | 31 | 5 | 19\% | 0.1\% | \$53.90 |
| Zoologists and Wildlife Biologists | 26 | 29 | 3 | 12\% | 0.1\% | \$32.33 |
| Human Resources Assistants, Except Payroll and Timekeeping | 26 | 27 | 1 | 4\% | 0.1\% | \$21.10 |
| Commercial and Industrial Designers | 25 | 24 | -1 | -4\% | 0.1\% | \$29.29 |

## Occupations with the Most Jobs in the Management of Companies and Enterprises Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accountants and Auditors | 323 | 316 | -7 | -2\% | 5.8\% | \$32.58 |
| General and Operations Managers | 253 | 243 | -10 | -4\% | 4.6\% | \$48.23 |
| Financial Managers | 209 | 203 | -6 | -3\% | 3.8\% | \$54.51 |
| Bookkeeping, Accounting, and Auditing Clerks | 199 | 187 | -12 | -6\% | 3.6\% | \$20.29 |
| Customer Service Representatives | 146 | 140 | -6 | -4\% | 2.6\% | \$17.91 |
| Market Research Analysts and Marketing Specialists | 142 | 150 | 8 | 6\% | 2.6\% | \$33.93 |
| Executive Secretaries and Executive Administrative Assistants | 132 | 121 | -11 | -8\% | 2.4\% | \$25.36 |
| First-Line Supervisors of Office and Administrative Support Workers | 125 | 116 | -9 | -7\% | 2.3\% | \$25.32 |
| Office Clerks, General | 123 | 101 | -22 | -18\% | 2.2\% | \$15.63 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 105 | 99 | -6 | -6\% | 1.9\% | \$18.57 |
| Sales Managers | 104 | 100 | -4 | -4\% | 1.9\% | \$48.41 |
| Computer Systems Analysts | 103 | 94 | -9 | -9\% | 1.9\% | \$40.10 |
| Marketing Managers | 101 | 108 | 7 | 7\% | 1.8\% | \$63.40 |
| Financial Analysts | 89 | 92 | 3 | 3\% | 1.6\% | \$41.25 |
| Management Analysts | 88 | 86 | -2 | -2\% | 1.6\% | \$37.07 |
| Human Resources Specialists | 85 | 80 | -5 | -6\% | 1.5\% | \$29.92 |
| Computer and Information Systems Managers | 77 | 75 | -2 | -3\% | 1.4\% | \$62.05 |
| Software Developers, Applications | 68 | 68 | 0 | 0\% | 1.2\% | \$46.14 |
| Wholesale and Retail Buyers, Except Farm Products | 65 | 65 | 0 | 0\% | 1.2\% | \$23.14 |
| Software Developers, Systems Software | 63 | 62 | -1 | -2\% | 1.1\% | \$51.65 |
| Chief Executives | 60 | 54 | -6 | -10\% | 1.1\% | \$82.54 |
| Computer User Support Specialists | 59 | 57 | -2 | -3\% | 1.1\% | \$26.58 |
| Network and Computer Systems Administrators | 56 | 50 | -6 | -11\% | 1.0\% | \$36.82 |
| Billing and Posting Clerks | 54 | 50 | -4 | -7\% | 1.0\% | \$18.19 |
| Administrative Services Managers | 52 | 50 | -2 | -4\% | 0.9\% | \$41.05 |


| Occupations with the Most Jobs in the Management of Companies and Enterprises Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 51 | 49 | -2 | -4\% | 0.9\% | \$29.16 |
| Human Resources Managers | 50 | 52 | 2 | 4\% | 0.9\% | \$49.22 |
| Payroll and Timekeeping Clerks | 44 | 41 | -3 | -7\% | 0.8\% | \$21.61 |
| Maintenance and Repair Workers, General | 42 | 38 | -4 | -10\% | 0.8\% | \$20.81 |
| Lawyers | 42 | 44 | 2 | 5\% | 0.8\% | \$62.92 |
| Compliance Officers | 40 | 40 | 0 | 0\% | 0.7\% | \$34.32 |
| Bill and Account Collectors | 40 | 36 | -4 | -10\% | 0.7\% | \$19.45 |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 39 | 37 | -2 | -5\% | 0.7\% | \$30.06 |
| Compensation, Benefits, and Job Analysis Specialists | 37 | 33 | -4 | -11\% | 0.7\% | \$31.19 |
| Securities, Commodities, and Financial Services Sales Agents | 36 | 36 | 0 | 0\% | 0.7\% | \$35.09 |
| Loan Officers | 36 | 33 | -3 | -8\% | 0.7\% | \$36.57 |
| Registered Nurses | 33 | 32 | -1 | -3\% | 0.6\% | \$54.04 |
| Food Service Managers | 30 | 28 | -2 | -7\% | 0.5\% | \$24.17 |
| Production, Planning, and Expediting Clerks | 30 | 28 | -2 | -7\% | 0.5\% | \$23.85 |
| Training and Development Specialists | 30 | 27 | -3 | -10\% | 0.5\% | \$29.16 |
| Laborers and Freight, Stock, and Material Movers, Hand | 29 | 27 | -2 | -7\% | 0.5\% | \$12.73 |
| Computer Programmers | 29 | 27 | -2 | -7\% | 0.5\% | \$40.50 |
| Human Resources Assistants, Except Payroll and Timekeeping | 28 | 25 | -3 | -11\% | 0.5\% | \$21.10 |
| Logisticians | 27 | 29 | 2 | 7\% | 0.5\% | \$37.45 |
| Purchasing Managers | 27 | 27 | 0 | 0\% | 0.5\% | \$54.84 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 27 | 26 | -1 | -4\% | 0.5\% | \$39.01 |
| Computer Network Support Specialists | 26 | 23 | -3 | -12\% | 0.5\% | \$32.61 |
| Stock Clerks and Order Fillers | 25 | 22 | -3 | -12\% | 0.5\% | \$12.04 |

## Occupations with the Most Jobs in the Administrative and Support and Waste Management Services Sector

Includes all occupations with 25+ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 3,425 | 3,683 | 258 | 8\% | 12.6\% | \$11.86 |
| Landscaping and Groundskeeping Workers | 2,600 | 2,535 | -65 | -3\% | 9.5\% | \$13.95 |
| Security Guards | 1,921 | 2,144 | 223 | 12\% | 7.0\% | \$12.00 |
| Laborers and Freight, Stock, and Material Movers, Hand | 1,009 | 970 | -39 | -4\% | 3.7\% | \$12.73 |
| Office Clerks, General | 974 | 939 | -35 | -4\% | 3.6\% | \$15.63 |
| General and Operations Managers | 641 | 683 | 42 | 7\% | 2.4\% | \$48.23 |
| Customer Service Representatives | 623 | 710 | 87 | 14\% | 2.3\% | \$17.91 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 500 | 525 | 25 | 5\% | 1.8\% | \$18.57 |
| Packers and Packagers, Hand | 458 | 441 | -17 | -4\% | 1.7\% | \$9.95 |
| Maids and Housekeeping Cleaners | 430 | 449 | 19 | 4\% | 1.6\% | \$11.52 |
| Team Assemblers | 413 | 371 | -42 | -10\% | 1.5\% | \$13.35 |
| Bookkeeping, Accounting, and Auditing Clerks | 401 | 426 | 25 | 6\% | 1.5\% | \$20.29 |
| Refuse and Recyclable Material Collectors | 363 | 417 | 54 | 15\% | 1.3\% | \$20.47 |
| Tree Trimmers and Pruners | 350 | 355 | 5 | 1\% | 1.3\% | \$20.36 |
| Pest Control Workers | 346 | 397 | 51 | 15\% | 1.3\% | \$16.69 |
| Helpers--Production Workers | 344 | 318 | -26 | -8\% | 1.3\% | \$10.91 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 310 | 306 | -4 | -1\% | 1.1\% | \$24.76 |
| First-Line Supervisors of Office and Administrative Support Workers | 302 | 333 | 31 | 10\% | 1.1\% | \$25.32 |
| Heavy and Tractor-Trailer Truck Drivers | 294 | 325 | 31 | 11\% | 1.1\% | \$21.16 |
| Human Resources Specialists | 279 | 275 | -4 | -1\% | 1.0\% | \$29.92 |
| Bill and Account Collectors | 278 | 323 | 45 | 16\% | 1.0\% | \$19.45 |
| Construction Laborers | 278 | 271 | -7 | -3\% | 1.0\% | \$20.99 |
| Accountants and Auditors | 245 | 261 | 16 | 7\% | 0.9\% | \$32.58 |


| Occupations with the Most Jobs in the Administrative and Support and Waste Management Services Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Registered Nurses | 236 | 222 | -14 | -6\% | 0.9\% | \$54.04 |
| Hazardous Materials Removal Workers | 234 | 259 | 25 | 11\% | 0.9\% | \$20.55 |
| Stock Clerks and Order Fillers | 227 | 227 | 0 | 0\% | 0.8\% | \$12.04 |
| Maintenance and Repair Workers, General | 222 | 229 | 7 | 3\% | 0.8\% | \$20.81 |
| Substitute Teachers | 212 | 202 | -10 | -5\% | 0.8\% | \$17.22 |
| Travel Agents | 206 | 190 | -16 | -8\% | 0.8\% | \$21.49 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 197 | 211 | 14 | 7\% | 0.7\% | \$17.91 |
| Executive Secretaries and Executive Administrative Assistants | 184 | 178 | -6 | -3\% | 0.7\% | \$25.36 |
| Packaging and Filling Machine Operators and Tenders | 172 | 178 | 6 | 3\% | 0.6\% | \$14.08 |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 158 | 179 | 21 | 13\% | 0.6\% | \$14.46 |
| Receptionists and Information Clerks | 153 | 146 | -7 | -5\% | 0.6\% | \$15.40 |
| Shipping, Receiving, and Traffic Clerks | 124 | 119 | -5 | -4\% | 0.5\% | \$15.63 |
| Industrial Truck and Tractor Operators | 122 | 115 | -7 | -6\% | 0.4\% | \$16.22 |
| Pesticide Handlers, Sprayers, and Applicators, Vegetation | 115 | 116 | 1 | 1\% | 0.4\% | \$15.72 |
| Telemarketers | 111 | 133 | 22 | 20\% | 0.4\% | \$14.04 |
| Data Entry Keyers | 110 | 94 | -16 | -15\% | 0.4\% | \$15.72 |
| Billing and Posting Clerks | 107 | 120 | 13 | 12\% | 0.4\% | \$18.19 |
| Licensed Practical and Licensed Vocational Nurses | 103 | 95 | -8 | -8\% | 0.4\% | \$26.54 |
| Light Truck or Delivery Services Drivers | 101 | 110 | 9 | 9\% | 0.4\% | \$15.55 |
| Home Health Aides | 99 | 94 | -5 | -5\% | 0.4\% | \$10.69 |
| Demonstrators and Product Promoters | 96 | 95 | -1 | -1\% | 0.4\% | \$13.86 |
| Nursing Assistants | 94 | 89 | -5 | -5\% | 0.3\% | \$14.83 |
| Retail Salespersons | 93 | 91 | -2 | -2\% | 0.3\% | \$10.89 |
| File Clerks | 90 | 79 | -11 | -12\% | 0.3\% | \$15.61 |
| Market Research Analysts and Marketing Specialists | 90 | 100 | 10 | 11\% | 0.3\% | \$33.93 |
| Management Analysts | 90 | 95 | 5 | 6\% | 0.3\% | \$37.07 |
| Financial Managers | 85 | 92 | 7 | 8\% | 0.3\% | \$54.51 |
| Ushers, Lobby Attendants, and Ticket Takers | 82 | 84 | 2 | 2\% | 0.3\% | \$9.96 |
| Office Machine Operators, Except Computer | 80 | 86 | 6 | 8\% | 0.3\% | \$13.90 |
| Computer User Support Specialists | 79 | 83 | 4 | 5\% | 0.3\% | \$26.58 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 78 | 79 | 1 | 1\% | 0.3\% | \$18.63 |


| Occupations with the Most Jobs in the Administrative and Support and Waste Management Services Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payroll and Timekeeping Clerks | 76 | 77 | 1 | 1\% | 0.3\% | \$21.61 |
| Personal Care Aides | 76 | 67 | -9 | -12\% | 0.3\% | \$11.43 |
| Counter and Rental Clerks | 73 | 83 | 10 | 14\% | 0.3\% | \$12.65 |
| Administrative Services Managers | 71 | 75 | 4 | 6\% | 0.3\% | \$41.05 |
| Machinists | 68 | 66 | -2 | -3\% | 0.2\% | \$22.58 |
| Sales Managers | 67 | 71 | 4 | 6\% | 0.2\% | \$48.41 |
| Cashiers | 67 | 66 | -1 | -1\% | 0.2\% | \$10.76 |
| Carpenters | 67 | 69 | 2 | 3\% | 0.2\% | \$27.95 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 66 | 73 | 7 | 11\% | 0.2\% | \$29.16 |
| Computer Systems Analysts | 66 | 69 | 3 | 5\% | 0.2\% | \$40.10 |
| Septic Tank Servicers and Sewer Pipe Cleaners | 65 | 84 | 19 | 29\% | 0.2\% | \$20.70 |
| Word Processors and Typists | 63 | 54 | -9 | -14\% | 0.2\% | \$18.73 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 58 | 65 | 7 | 12\% | 0.2\% | \$23.90 |
| Firefighters | 58 | 71 | 13 | 22\% | 0.2\% | \$29.57 |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 57 | 61 | 4 | 7\% | 0.2\% | \$14.84 |
| Production, Planning, and Expediting Clerks | 56 | 58 | 2 | 4\% | 0.2\% | \$23.85 |
| Dispatchers, Except Police, Fire, and Ambulance | 54 | 60 | 6 | 11\% | 0.2\% | \$19.98 |
| Waiters and Waitresses | 53 | 50 | -3 | -6\% | 0.2\% | \$9.19 |
| Network and Computer Systems Administrators | 52 | 53 | 1 | 2\% | 0.2\% | \$36.82 |
| Software Developers, Systems Software | 52 | 52 | 0 | 0\% | 0.2\% | \$51.65 |
| Meeting, Convention, and Event Planners | 51 | 64 | 13 | 25\% | 0.2\% | \$22.73 |
| Medical Transcriptionists | 51 | 50 | -1 | -2\% | 0.2\% | \$22.91 |
| Reservation and Transportation Ticket Agents and Travel Clerks | 50 | 44 | -6 | -12\% | 0.2\% | \$15.77 |
| Computer Programmers | 48 | 47 | -1 | -2\% | 0.2\% | \$40.50 |
| Chief Executives | 48 | 50 | 2 | 4\% | 0.2\% | \$82.54 |
| First-Line Supervisors of Non-Retail Sales Workers | 44 | 45 | 1 | 2\% | 0.2\% | \$31.08 |
| First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators | 41 | 47 | 6 | 15\% | 0.2\% | \$24.44 |
| Security and Fire Alarm Systems Installers | 41 | 42 | 1 | 2\% | 0.2\% | \$20.98 |
| Cleaners of Vehicles and Equipment | 40 | 43 | 3 | 8\% | 0.1\% | \$10.49 |


| Occupations with the Most Jobs in the Administrative and Support and Waste Management Services Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Construction Trades and Extraction Workers | 40 | 46 | 6 | 15\% | 0.1\% | \$37.10 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 40 | 43 | 3 | 8\% | 0.1\% | \$34.62 |
| Switchboard Operators, Including Answering Service | 39 | 40 | 1 | 3\% | 0.1\% | \$14.13 |
| Training and Development Specialists | 38 | 42 | 4 | 11\% | 0.1\% | \$29.16 |
| Human Resources Assistants, Except Payroll and Timekeeping | 37 | 36 | -1 | -3\% | 0.1\% | \$21.10 |
| Welders, Cutters, Solderers, and Brazers | 36 | 37 | 1 | 3\% | 0.1\% | \$23.97 |
| First-Line Supervisors of Production and Operating Workers | 36 | 40 | 4 | 11\% | 0.1\% | \$28.14 |
| Crossing Guards | 36 | 49 | 13 | 36\% | 0.1\% | \$15.10 |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 36 | 40 | 4 | 11\% | 0.1\% | \$21.71 |
| Software Developers, Applications | 36 | 37 | 1 | 3\% | 0.1\% | \$46.14 |
| Operating Engineers and Other Construction Equipment Operators | 36 | 40 | 4 | 11\% | 0.1\% | \$31.58 |
| Electrical and Electronic Equipment Assemblers | 32 | 30 | -2 | -6\% | 0.1\% | \$14.80 |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 32 | 31 | -1 | -3\% | 0.1\% | \$10.48 |
| Medical Assistants | 32 | 31 | -1 | -3\% | 0.1\% | \$20.30 |
| Computer and Information Systems Managers | 32 | 35 | 3 | 9\% | 0.1\% | \$62.05 |
| Private Detectives and Investigators | 31 | 33 | 2 | 6\% | 0.1\% | \$24.72 |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 31 | 29 | -2 | -6\% | 0.1\% | \$14.22 |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 30 | 33 | 3 | 10\% | 0.1\% | \$30.06 |
| Court Reporters | 30 | 33 | 3 | 10\% | 0.1\% | \$36.38 |
| Computer Network Support Specialists | 29 | 29 | 0 | 0\% | 0.1\% | \$32.61 |
| Teacher Assistants | 29 | 29 | 0 | 0\% | 0.1\% | \$14.70 |
| Combined Food Preparation and Serving Workers, Including Fast Food | 29 | 28 | -1 | -3\% | 0.1\% | \$9.33 |
| Marketing Managers | 28 | 30 | 2 | 7\% | 0.1\% | \$63.40 |
| Electricians | 28 | 27 | -1 | -4\% | 0.1\% | \$31.38 |
| Food Preparation Workers | 28 | 27 | -1 | -4\% | 0.1\% | \$9.99 |
| Cost Estimators | 27 | 29 | 2 | 7\% | 0.1\% | \$32.19 |


| Occupations with the Most Jobs in the Administrative and Support and Waste Management Services Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change $2014-19$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Locksmiths and Safe Repairers | 26 | 26 | 0 | 0\% | 0.1\% | \$25.33 |
| Merchandise Displayers and Window Trimmers | 26 | 32 | 6 | 23\% | 0.1\% | \$14.50 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 26 | 25 | -1 | -4\% | 0.1\% | \$9.28 |
| Medical Records and Health Information Technicians | 26 | 29 | 3 | 12\% | 0.1\% | \$20.41 |
| Human Resources Managers | 26 | 27 | 1 | 4\% | 0.1\% | \$49.22 |
| Graphic Designers | 25 | 28 | 3 | 12\% | 0.1\% | \$25.30 |
| Web Developers | 25 | 26 | 1 | 4\% | 0.1\% | \$30.44 |
| Compliance Officers | 25 | 27 | 2 | 8\% | 0.1\% | \$34.32 |
| Medical Secretaries | 25 | 27 | 2 | 8\% | 0.1\% | \$19.94 |
| Interviewers, Except Eligibility and Loan | 25 | 26 | 1 | 4\% | 0.1\% | \$20.08 |

## Occupations with the Most Jobs in the Educational Services (Private) Sector

Includes all occupations with 25+ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Postsecondary Teachers | 887 | 1,047 | 160 | 18\% | 9.1\% | \$32.29 |
| Elementary School Teachers, Except Special Education | 622 | 660 | 38 | 6\% | 6.4\% | \$28.67 |
| Secondary School Teachers, Except Special and Career/Technical Education | 536 | 561 | 25 | 5\% | 5.5\% | \$29.01 |
| Teacher Assistants | 527 | 558 | 31 | 6\% | 5.4\% | \$14.70 |
| Self-Enrichment Education Teachers | 431 | 475 | 44 | 10\% | 4.4\% | \$16.33 |
| Office Clerks, General | 413 | 431 | 18 | 4\% | 4.3\% | \$15.63 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 394 | 407 | 13 | 3\% | 4.1\% | \$18.57 |
| Middle School Teachers, Except Special and Career/Technical Education | 296 | 316 | 20 | 7\% | 3.0\% | \$31.85 |
| Coaches and Scouts | 258 | 288 | 30 | 12\% | 2.7\% | \$19.48 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 255 | 270 | 15 | 6\% | 2.6\% | \$11.86 |
| Substitute Teachers | 234 | 246 | 12 | 5\% | 2.4\% | \$17.22 |
| Preschool Teachers, Except Special Education | 200 | 211 | 11 | 6\% | 2.1\% | \$15.31 |
| Instructional Coordinators | 160 | 182 | 22 | 14\% | 1.7\% | \$29.18 |
| Education Administrators, Elementary and Secondary School | 151 | 158 | 7 | 5\% | 1.6\% | \$47.54 |
| General and Operations Managers | 137 | 152 | 15 | 11\% | 1.4\% | \$48.23 |
| Bookkeeping, Accounting, and Auditing Clerks | 121 | 132 | 11 | 9\% | 1.2\% | \$20.29 |
| Educational, Guidance, School, and Vocational Counselors | 120 | 132 | 12 | 10\% | 1.2\% | \$22.93 |
| Childcare Workers | 119 | 126 | 7 | 6\% | 1.2\% | \$12.37 |
| Executive Secretaries and Executive Administrative Assistants | 117 | 125 | 8 | 7\% | 1.2\% | \$25.36 |
| Education Administrators, Postsecondary | 116 | 138 | 22 | 19\% | 1.2\% | \$45.55 |
| Maintenance and Repair Workers, General | 106 | 113 | 7 | 7\% | 1.1\% | \$20.81 |
| Receptionists and Information Clerks | 97 | 103 | 6 | 6\% | 1.0\% | \$15.40 |
| Choreographers | 97 | 107 | 10 | 10\% | 1.0\% | \$28.43 |
| Kindergarten Teachers, Except Special Education | 82 | 87 | 5 | 6\% | 0.8\% | \$28.59 |


| Occupations with the Most Jobs in the Educational Services (Private) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Security Guards | 68 | 72 | 4 | 6\% | 0.7\% | \$12.00 |
| Computer User Support Specialists | 67 | 70 | 3 | 4\% | 0.7\% | \$26.58 |
| First-Line Supervisors of Office and Administrative Support Workers | 65 | 74 | 9 | 14\% | 0.7\% | \$25.32 |
| Fitness Trainers and Aerobics Instructors | 59 | 65 | 6 | 10\% | 0.6\% | \$27.56 |
| Special Education Teachers, Kindergarten and Elementary School | 56 | 59 | 3 | 5\% | 0.6\% | \$27.58 |
| Accountants and Auditors | 53 | 58 | 5 | 9\% | 0.5\% | \$32.58 |
| Adult Basic and Secondary Education and Literacy Teachers and Instructors | 52 | 58 | 6 | 12\% | 0.5\% | \$25.54 |
| Landscaping and Groundskeeping Workers | 49 | 52 | 3 | 6\% | 0.5\% | \$13.95 |
| Interviewers, Except Eligibility and Loan | 49 | 54 | 5 | 10\% | 0.5\% | \$20.08 |
| Administrative Services Managers | 46 | 52 | 6 | 13\% | 0.5\% | \$41.05 |
| Special Education Teachers, Secondary School | 45 | 47 | 2 | 4\% | 0.5\% | \$26.12 |
| Customer Service Representatives | 43 | 47 | 4 | 9\% | 0.4\% | \$17.91 |
| Cooks, Institution and Cafeteria | 40 | 42 | 2 | 5\% | 0.4\% | \$14.80 |
| Library Technicians | 39 | 41 | 2 | 5\% | 0.4\% | \$18.17 |
| Registered Nurses | 38 | 41 | 3 | 8\% | 0.4\% | \$54.04 |
| Education Administrators, Preschool and Childcare Center/Program | 36 | 37 | 1 | 3\% | 0.4\% | \$18.94 |
| Recreation Workers | 34 | 38 | 4 | 12\% | 0.4\% | \$11.06 |
| Financial Managers | 34 | 38 | 4 | 12\% | 0.4\% | \$54.51 |
| Clinical, Counseling, and School Psychologists | 34 | 36 | 2 | 6\% | 0.3\% | \$41.55 |
| Training and Development Specialists | 33 | 33 | 0 | 0\% | 0.3\% | \$29.16 |
| Combined Food Preparation and Serving Workers, Including Fast Food | 31 | 32 | 1 | 3\% | 0.3\% | \$9.33 |
| Food Preparation Workers | 30 | 32 | 2 | 7\% | 0.3\% | \$9.99 |
| Fundraisers | 30 | 31 | 1 | 3\% | 0.3\% | \$21.46 |
| Librarians | 30 | 33 | 3 | 10\% | 0.3\% | \$32.71 |
| Market Research Analysts and Marketing Specialists | 29 | 34 | 5 | 17\% | 0.3\% | \$33.93 |
| Library Assistants, Clerical | 29 | 31 | 2 | 7\% | 0.3\% | \$14.51 |
| Network and Computer Systems Administrators | 28 | 31 | 3 | 11\% | 0.3\% | \$36.82 |


| Occupations with the Most Jobs in the Educational Services (Private) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change $2014-19$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Music Directors and Composers | 28 | 30 | 2 | 7\% | 0.3\% | \$26.08 |
| Credit Counselors | 27 | 31 | 4 | 15\% | 0.3\% | \$19.49 |
| Chief Executives | 27 | 29 | 2 | 7\% | 0.3\% | \$82.54 |
| Child, Family, and School Social Workers | 25 | 27 | 2 | 8\% | 0.3\% | \$24.09 |

## Occupations with the Most Jobs in the Health Care and Social Assistance (Private) Sector

Includes all occupations with 25+ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Registered Nurses | 8,268 | 8,797 | 529 | 6\% | 11.0\% | \$54.04 |
| Personal Care Aides | 7,431 | 8,797 | 1366 | 18\% | 9.9\% | \$11.43 |
| Home Health Aides | 4,582 | 5,315 | 733 | 16\% | 6.1\% | \$10.69 |
| Nursing Assistants | 3,418 | 3,897 | 479 | 14\% | 4.6\% | \$14.83 |
| Medical Assistants | 2,591 | 2,858 | 267 | 10\% | 3.5\% | \$20.30 |
| Medical Secretaries | 2,389 | 2,607 | 218 | 9\% | 3.2\% | \$19.94 |
| Dental Assistants | 1,728 | 1,805 | 77 | 4\% | 2.3\% | \$21.97 |
| Licensed Practical and Licensed Vocational Nurses | 1,698 | 1,972 | 274 | 16\% | 2.3\% | \$26.54 |
| Receptionists and Information Clerks | 1,567 | 1,713 | 146 | 9\% | 2.1\% | \$15.40 |
| Office Clerks, General | 1,450 | 1,537 | 87 | 6\% | 1.9\% | \$15.63 |
| Preschool Teachers, Except Special Education | 1,299 | 1,281 | -18 | -1\% | 1.7\% | \$15.31 |
| Emergency Medical Technicians and Paramedics | 1,251 | 1,664 | 413 | 33\% | 1.7\% | \$18.04 |
| Childcare Workers | 1,152 | 1,153 | 1 | 0\% | 1.5\% | \$12.37 |
| Social and Human Service Assistants | 1,145 | 1,310 | 165 | 14\% | 1.5\% | \$15.95 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 923 | 1,027 | 104 | 11\% | 1.2\% | \$18.57 |
| First-Line Supervisors of Office and Administrative Support Workers | 882 | 970 | 88 | 10\% | 1.2\% | \$25.32 |
| Medical and Health Services Managers | 877 | 986 | 109 | 12\% | 1.2\% | \$52.95 |
| Dental Hygienists | 862 | 928 | 66 | 8\% | 1.2\% | \$52.70 |
| Maids and Housekeeping Cleaners | 836 | 917 | 81 | 10\% | 1.1\% | \$11.52 |
| General and Operations Managers | 684 | 773 | 89 | 13\% | 0.9\% | \$48.23 |
| Billing and Posting Clerks | 654 | 730 | 76 | 12\% | 0.9\% | \$18.19 |
| Recreation Workers | 652 | 733 | 81 | 12\% | 0.9\% | \$11.06 |
| Bookkeeping, Accounting, and Auditing Clerks | 578 | 641 | 63 | 11\% | 0.8\% | \$20.29 |
| Healthcare Social Workers | 578 | 674 | 96 | 17\% | 0.8\% | \$35.22 |
| Medical and Clinical Laboratory Technicians | 565 | 638 | 73 | 13\% | 0.8\% | \$20.13 |
| Social and Community Service Managers | 544 | 634 | 90 | 17\% | 0.7\% | \$30.79 |


| Occupations with the Most Jobs in the Health Care and Social Assistance (Private) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | Percent Change 2014-19 | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mental Health Counselors | 539 | 585 | 46 | 9\% | 0.7\% | \$18.85 |
| Child, Family, and School Social Workers | 531 | 635 | 104 | 20\% | 0.7\% | \$24.09 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 527 | 574 | 47 | 9\% | 0.7\% | \$11.86 |
| Teacher Assistants | 507 | 529 | 22 | 4\% | 0.7\% | \$14.70 |
| Physical Therapists | 503 | 567 | 64 | 13\% | 0.7\% | \$43.07 |
| Medical Records and Health Information Technicians | 499 | 546 | 47 | 9\% | 0.7\% | \$20.41 |
| Surgical Technologists | 496 | 546 | 50 | 10\% | 0.7\% | \$28.72 |
| Cooks, Institution and Cafeteria | 484 | 544 | 60 | 12\% | 0.6\% | \$14.80 |
| Food Servers, Nonrestaurant | 454 | 526 | 72 | 16\% | 0.6\% | \$13.02 |
| Radiologic Technologists | 440 | 475 | 35 | 8\% | 0.6\% | \$40.88 |
| Nurse Practitioners | 412 | 470 | 58 | 14\% | 0.6\% | \$47.75 |
| Rehabilitation Counselors | 408 | 454 | 46 | 11\% | 0.5\% | \$13.53 |
| Executive Secretaries and Executive Administrative Assistants | 406 | 419 | 13 | 3\% | 0.5\% | \$25.36 |
| Food Preparation Workers | 391 | 396 | 5 | 1\% | 0.5\% | \$9.99 |
| Marriage and Family Therapists | 389 | 447 | 58 | 15\% | 0.5\% | \$20.09 |
| Mental Health and Substance Abuse Social Workers | 388 | 442 | 54 | 14\% | 0.5\% | \$20.74 |
| Psychiatric Technicians | 388 | 365 | -23 | -6\% | 0.5\% | \$24.62 |
| Dentists, General | 364 | 387 | 23 | 6\% | 0.5\% | \$75.88 |
| Substance Abuse and Behavioral Disorder Counselors | 362 | 389 | 27 | 7\% | 0.5\% | \$16.53 |
| Maintenance and Repair Workers, General | 359 | 399 | 40 | 11\% | 0.5\% | \$20.81 |
| Respiratory Therapists | 346 | 335 | -11 | -3\% | 0.5\% | \$39.31 |
| Accountants and Auditors | 315 | 346 | 31 | 10\% | 0.4\% | \$32.58 |
| Family and General Practitioners | 314 | 339 | 25 | 8\% | 0.4\% | \$78.30 |
| Phlebotomists | 307 | 323 | 16 | 5\% | 0.4\% | \$18.90 |
| Physician Assistants | 307 | 358 | 51 | 17\% | 0.4\% | \$50.25 |
| Interviewers, Except Eligibility and Loan | 296 | 295 | -1 | 0\% | 0.4\% | \$20.08 |
| Education Administrators, Preschool and Childcare Center/Program | 291 | 289 | -2 | -1\% | 0.4\% | \$18.94 |
| First-Line Supervisors of Personal Service Workers | 290 | 317 | 27 | 9\% | 0.4\% | \$18.77 |
| Customer Service Representatives | 279 | 341 | 62 | 22\% | 0.4\% | \$17.91 |


| Occupations with the Most Jobs in the Health Care and Social Assistance (Private) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| File Clerks | 266 | 263 | -3 | -1\% | 0.4\% | \$15.61 |
| Pharmacists | 261 | 278 | 17 | 7\% | 0.3\% | \$63.58 |
| Clinical, Counseling, and School Psychologists | 255 | 273 | 18 | 7\% | 0.3\% | \$41.55 |
| Occupational Therapists | 243 | 274 | 31 | 13\% | 0.3\% | \$41.22 |
| Human Resources Specialists | 228 | 246 | 18 | 8\% | 0.3\% | \$29.92 |
| Internists, General | 226 | 227 | 1 | 0\% | 0.3\% | \$124.99 |
| Pharmacy Technicians | 217 | 232 | 15 | 7\% | 0.3\% | \$20.00 |
| Medical Equipment Preparers | 209 | 225 | 16 | 8\% | 0.3\% | \$22.12 |
| Medical and Clinical Laboratory Technologists | 207 | 221 | 14 | 7\% | 0.3\% | \$37.37 |
| Bill and Account Collectors | 203 | 236 | 33 | 16\% | 0.3\% | \$19.45 |
| Administrative Services Managers | 196 | 219 | 23 | 12\% | 0.3\% | \$41.05 |
| Medical Transcriptionists | 191 | 187 | -4 | -2\% | 0.3\% | \$22.91 |
| Community Health Workers | 179 | 202 | 23 | 13\% | 0.2\% | \$19.83 |
| Health Educators | 175 | 203 | 28 | 16\% | 0.2\% | \$22.03 |
| Dietitians and Nutritionists | 170 | 208 | 38 | 22\% | 0.2\% | \$34.09 |
| Surgeons | 166 | 173 | 7 | 4\% | 0.2\% | \$87.86 |
| Anesthesiologists | 161 | 164 | 3 | 2\% | 0.2\% | \$99.79 |
| Educational, Guidance, School, and Vocational Counselors | 160 | 169 | 9 | 6\% | 0.2\% | \$22.93 |
| Taxi Drivers and Chauffeurs | 160 | 206 | 46 | 29\% | 0.2\% | \$10.85 |
| Diagnostic Medical Sonographers | 160 | 179 | 19 | 12\% | 0.2\% | \$47.99 |
| Financial Managers | 154 | 170 | 16 | 10\% | 0.2\% | \$54.51 |
| Security Guards | 151 | 164 | 13 | 9\% | 0.2\% | \$12.00 |
| Massage Therapists | 151 | 171 | 20 | 13\% | 0.2\% | \$16.90 |
| Cardiovascular Technologists and Technicians | 149 | 153 | 4 | 3\% | 0.2\% | \$29.58 |
| Bus Drivers, School or Special Client | 149 | 173 | 24 | 16\% | 0.2\% | \$15.76 |
| Dishwashers | 149 | 165 | 16 | 11\% | 0.2\% | \$9.41 |
| Speech-Language Pathologists | 148 | 172 | 24 | 16\% | 0.2\% | \$38.14 |
| Switchboard Operators, Including Answering Service | 146 | 139 | -7 | -5\% | 0.2\% | \$14.13 |
| Laundry and Dry-Cleaning Workers | 144 | 158 | 14 | 10\% | 0.2\% | \$10.67 |
| Combined Food Preparation and Serving Workers, Including Fast Food | 144 | 160 | 16 | 11\% | 0.2\% | \$9.33 |


| Occupations with the Most Jobs in the Health Care and Social Assistance (Private) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ 2014-19 \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Physical Therapist Aides | 143 | 155 | 12 | 8\% | 0.2\% | \$13.67 |
| Orderlies | 140 | 140 | 0 | 0\% | 0.2\% | \$18.82 |
| First-Line Supervisors of Food Preparation and Serving Workers | 137 | 152 | 15 | 11\% | 0.2\% | \$15.07 |
| Opticians, Dispensing | 137 | 153 | 16 | 12\% | 0.2\% | \$18.41 |
| Pediatricians, General | 136 | 140 | 4 | 3\% | 0.2\% | \$73.53 |
| Payroll and Timekeeping Clerks | 130 | 145 | 15 | 12\% | 0.2\% | \$21.61 |
| Chief Executives | 128 | 145 | 17 | 13\% | 0.2\% | \$82.54 |
| Stock Clerks and Order Fillers | 128 | 129 | 1 | 1\% | 0.2\% | \$12.04 |
| Ophthalmic Medical Technicians | 123 | 135 | 12 | 10\% | 0.2\% | \$20.53 |
| Psychiatrists | 118 | 127 | 9 | 8\% | 0.2\% | \$127.23 |
| Physical Therapist Assistants | 115 | 139 | 24 | 21\% | 0.2\% | \$30.63 |
| Psychiatric Aides | 112 | 118 | 6 | 5\% | 0.1\% | \$14.40 |
| Residential Advisors | 112 | 137 | 25 | 22\% | 0.1\% | \$13.38 |
| Obstetricians and Gynecologists | 107 | 106 | -1 | -1\% | 0.1\% | \$115.75 |
| Dietetic Technicians | 106 | 111 | 5 | 5\% | 0.1\% | \$17.39 |
| Training and Development Specialists | 105 | 119 | 14 | 13\% | 0.1\% | \$29.16 |
| Market Research Analysts and Marketing Specialists | 98 | 118 | 20 | 20\% | 0.1\% | \$33.93 |
| Chiropractors | 98 | 96 | -2 | -2\% | 0.1\% | \$32.44 |
| Optometrists | 93 | 107 | 14 | 15\% | 0.1\% | \$58.90 |
| Public Relations Specialists | 85 | 98 | 13 | 15\% | 0.1\% | \$30.34 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 85 | 95 | 10 | 12\% | 0.1\% | \$9.28 |
| Light Truck or Delivery Services Drivers | 81 | 95 | 14 | 17\% | 0.1\% | \$15.55 |
| Human Resources Assistants, Except Payroll and Timekeeping | 81 | 86 | 5 | 6\% | 0.1\% | \$21.10 |
| Self-Enrichment Education Teachers | 80 | 90 | 10 | 13\% | 0.1\% | \$16.33 |
| Landscaping and Groundskeeping Workers | 77 | 83 | 6 | 8\% | 0.1\% | \$13.95 |
| Waiters and Waitresses | 77 | 92 | 15 | 19\% | 0.1\% | \$9.19 |
| Computer User Support Specialists | 77 | 89 | 12 | 16\% | 0.1\% | \$26.58 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 76 | 84 | 8 | 11\% | 0.1\% | \$17.91 |
| Medical Scientists, Except Epidemiologists | 74 | 77 | 3 | 4\% | 0.1\% | \$45.91 |
| Laborers and Freight, Stock, and Material Movers, Hand | 74 | 80 | 6 | 8\% | 0.1\% | \$12.73 |


| Occupations with the Most Jobs in the Health Care and Social Assistance (Private) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ 2014-19 \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Instructional Coordinators | 72 | 77 | 5 | 7\% | 0.1\% | \$29.18 |
| Recreational Therapists | 72 | 78 | 6 | 8\% | 0.1\% | \$33.88 |
| Network and Computer Systems Administrators | 69 | 80 | 11 | 16\% | 0.1\% | \$36.82 |
| Compliance Officers | 63 | 72 | 9 | 14\% | 0.1\% | \$34.32 |
| Retail Salespersons | 62 | 65 | 3 | 5\% | 0.1\% | \$10.89 |
| Computer Systems Analysts | 61 | 71 | 10 | 16\% | 0.1\% | \$40.10 |
| Fundraisers | 60 | 72 | 12 | 20\% | 0.1\% | \$21.46 |
| Interpreters and Translators | 57 | 69 | 12 | 21\% | 0.1\% | \$27.26 |
| Occupational Therapy Assistants | 55 | 64 | 9 | 16\% | 0.1\% | \$37.15 |
| Cashiers | 54 | 55 | 1 | 2\% | 0.1\% | \$10.76 |
| Magnetic Resonance Imaging Technologists | 53 | 56 | 3 | 6\% | 0.1\% | \$42.94 |
| Human Resources Managers | 53 | 59 | 6 | 11\% | 0.1\% | \$49.22 |
| Data Entry Keyers | 52 | 51 | -1 | -2\% | 0.1\% | \$15.72 |
| Food Service Managers | 50 | 55 | 5 | 10\% | 0.1\% | \$24.17 |
| Nuclear Medicine Technologists | 50 | 49 | -1 | -2\% | 0.1\% | \$48.26 |
| Fitness Trainers and Aerobics Instructors | 50 | 58 | 8 | 16\% | 0.1\% | \$27.56 |
| Occupational Therapy Aides | 49 | 51 | 2 | 4\% | 0.1\% | \$20.85 |
| Special Education Teachers, Preschool | 48 | 53 | 5 | 10\% | 0.1\% | \$29.00 |
| Couriers and Messengers | 46 | 50 | 4 | 9\% | 0.1\% | \$13.76 |
| Medical Equipment Repairers | 46 | 62 | 16 | 35\% | 0.1\% | \$28.28 |
| Packers and Packagers, Hand | 45 | 47 | 2 | 4\% | 0.1\% | \$9.95 |
| Postsecondary Teachers | 45 | 49 | 4 | 9\% | 0.1\% | \$32.29 |
| Clergy | 43 | 48 | 5 | 12\% | 0.1\% | \$23.94 |
| Production, Planning, and Expediting Clerks | 42 | 49 | 7 | 17\% | 0.1\% | \$23.85 |
| Adult Basic and Secondary Education and Literacy Teachers and Instructors | 42 | 46 | 4 | 10\% | 0.1\% | \$25.54 |
| Police, Fire, and Ambulance Dispatchers | 42 | 60 | 18 | 43\% | 0.1\% | \$29.15 |
| Audiologists | 40 | 44 | 4 | 10\% | 0.1\% | \$41.51 |
| Insurance Claims and Policy Processing Clerks | 40 | 45 | 5 | 13\% | 0.1\% | \$19.57 |
| Management Analysts | 37 | 42 | 5 | 14\% | 0.0\% | \$37.07 |


| Occupations with the Most Jobs in the Health Care and Social Assistance (Private) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ 2014-19 \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 37 | 39 | 2 | 5\% | 0.0\% | \$9.36 |
| Nurse Anesthetists | 36 | 42 | 6 | 17\% | 0.0\% | \$86.27 |
| Radiation Therapists | 36 | 41 | 5 | 14\% | 0.0\% | \$55.84 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 36 | 40 | 4 | 11\% | 0.0\% | \$34.62 |
| Ambulance Drivers and Attendants, Except Emergency Medical Technicians | 35 | 61 | 26 | 74\% | 0.0\% | \$11.36 |
| Computer and Information Systems Managers | 34 | 41 | 7 | 21\% | 0.0\% | \$62.05 |
| Marketing Managers | 34 | 38 | 4 | 12\% | 0.0\% | \$63.40 |
| Eligibility Interviewers, Government Programs | 33 | 39 | 6 | 18\% | 0.0\% | \$23.01 |
| Public Relations and Fundraising Managers | 33 | 38 | 5 | 15\% | 0.0\% | \$48.55 |
| Pharmacy Aides | 33 | 36 | 3 | 9\% | 0.0\% | \$15.02 |
| Compensation, Benefits, and Job Analysis Specialists | 33 | 35 | 2 | 6\% | 0.0\% | \$31.19 |
| Oral and Maxillofacial Surgeons | 33 | 34 | 1 | 3\% | 0.0\% | \$102.04 |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 31 | 35 | 4 | 13\% | 0.0\% | \$30.06 |
| Respiratory Therapy Technicians | 31 | 29 | -2 | -6\% | 0.0\% | \$32.25 |
| Team Assemblers | 30 | 31 | 1 | 3\% | 0.0\% | \$13.35 |
| Word Processors and Typists | 29 | 28 | -1 | -3\% | 0.0\% | \$18.73 |
| Special Education Teachers, Kindergarten and Elementary School | 29 | 33 | 4 | 14\% | 0.0\% | \$27.58 |
| Genetic Counselors | 28 | 34 | 6 | 21\% | 0.0\% | \$17.03 |
| Software Developers, Applications | 27 | 33 | 6 | 22\% | 0.0\% | \$46.14 |
| Shipping, Receiving, and Traffic Clerks | 26 | 28 | 2 | 8\% | 0.0\% | \$15.63 |

## Occupations with the Most Jobs in the Arts, Entertainment, and Recreation Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | Percent Change 2014-19 | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fitness Trainers and Aerobics Instructors | 1,243 | 1,225 | -18 | -1\% | 12.3\% | \$27.56 |
| Amusement and Recreation Attendants | 1,226 | 1,281 | 55 | 4\% | 12.1\% | \$9.38 |
| Landscaping and Groundskeeping Workers | 483 | 508 | 25 | 5\% | 4.8\% | \$13.95 |
| Waiters and Waitresses | 310 | 327 | 17 | 5\% | 3.1\% | \$9.19 |
| Recreation Workers | 258 | 263 | 5 | 2\% | 2.6\% | \$11.06 |
| Childcare Workers | 241 | 242 | 1 | 0\% | 2.4\% | \$12.37 |
| Cashiers | 237 | 248 | 11 | 5\% | 2.3\% | \$10.76 |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 209 | 217 | 8 | 4\% | 2.1\% | \$11.19 |
| Coaches and Scouts | 206 | 214 | 8 | 4\% | 2.0\% | \$19.48 |
| General and Operations Managers | 205 | 220 | 15 | 7\% | 2.0\% | \$48.23 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 203 | 214 | 11 | 5\% | 2.0\% | \$11.86 |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 185 | 195 | 10 | 5\% | 1.8\% | \$9.36 |
| Counter and Rental Clerks | 172 | 173 | 1 | 1\% | 1.7\% | \$12.65 |
| Office Clerks, General | 170 | 184 | 14 | 8\% | 1.7\% | \$15.63 |
| Receptionists and Information Clerks | 168 | 162 | -6 | -4\% | 1.7\% | \$15.40 |
| Retail Salespersons | 152 | 164 | 12 | 8\% | 1.5\% | \$10.89 |
| Maintenance and Repair Workers, General | 138 | 148 | 10 | 7\% | 1.4\% | \$20.81 |
| Musicians and Singers | 136 | 139 | 3 | 2\% | 1.3\% | \$27.24 |
| Ushers, Lobby Attendants, and Ticket Takers | 132 | 153 | 21 | 16\% | 1.3\% | \$9.96 |
| Actors | 127 | 151 | 24 | 19\% | 1.3\% | \$17.63 |
| First-Line Supervisors of Personal Service Workers | 122 | 127 | 5 | 4\% | 1.2\% | \$18.77 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 115 | 137 | 22 | 19\% | 1.1\% | \$18.57 |
| Cooks, Restaurant | 109 | 116 | 7 | 6\% | 1.1\% | \$12.09 |
| Bartenders | 108 | 114 | 6 | 6\% | 1.1\% | \$9.75 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 102 | 108 | 6 | 6\% | 1.0\% | \$9.28 |


| Occupations with the Most Jobs in the Arts, Entertainment, and Recreation Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bookkeeping, Accounting, and Auditing Clerks | 100 | 109 | 9 | 9\% | 1.0\% | \$20.29 |
| Security Guards | 98 | 115 | 17 | 17\% | 1.0\% | \$12.00 |
| Customer Service Representatives | 94 | 99 | 5 | 5\% | 0.9\% | \$17.91 |
| Dishwashers | 94 | 97 | 3 | 3\% | 0.9\% | \$9.41 |
| Combined Food Preparation and Serving Workers, Including Fast Food | 86 | 93 | 7 | 8\% | 0.9\% | \$9.33 |
| Producers and Directors | 81 | 96 | 15 | 19\% | 0.8\% | \$33.45 |
| Food Preparation Workers | 80 | 85 | 5 | 6\% | 0.8\% | \$9.99 |
| Fine Artists, Including Painters, Sculptors, and Illustrators | 79 | 97 | 18 | 23\% | 0.8\% | \$18.02 |
| Audio and Video Equipment Technicians | 77 | 92 | 15 | 19\% | 0.8\% | \$20.65 |
| Self-Enrichment Education Teachers | 68 | 74 | 6 | 9\% | 0.7\% | \$16.33 |
| Laborers and Freight, Stock, and Material Movers, Hand | 63 | 73 | 10 | 16\% | 0.6\% | \$12.73 |
| First-Line Supervisors of Food Preparation and Serving Workers | 60 | 63 | 3 | 5\% | 0.6\% | \$15.07 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 58 | 61 | 3 | 5\% | 0.6\% | \$24.76 |
| Accountants and Auditors | 57 | 63 | 6 | 11\% | 0.6\% | \$32.58 |
| Massage Therapists | 53 | 48 | -5 | -9\% | 0.5\% | \$16.90 |
| Writers and Authors | 52 | 67 | 15 | 29\% | 0.5\% | \$25.31 |
| Tour Guides and Escorts | 52 | 63 | 11 | 21\% | 0.5\% | \$11.79 |
| First-Line Supervisors of Office and Administrative Support Workers | 51 | 55 | 4 | 8\% | 0.5\% | \$25.32 |
| Locker Room, Coatroom, and Dressing Room Attendants | 51 | 52 | 1 | 2\% | 0.5\% | \$10.61 |
| Executive Secretaries and Executive Administrative Assistants | 51 | 57 | 6 | 12\% | 0.5\% | \$25.36 |
| Nonfarm Animal Caretakers | 50 | 61 | 11 | 22\% | 0.5\% | \$10.60 |
| Public Address System and Other Announcers | 50 | 60 | 10 | 20\% | 0.5\% | \$14.59 |
| Maids and Housekeeping Cleaners | 50 | 52 | 2 | 4\% | 0.5\% | \$11.52 |
| Cooks, Fast Food | 49 | 52 | 3 | 6\% | 0.5\% | \$9.20 |
| Agents and Business Managers of Artists, Performers, and Athletes | 47 | 62 | 15 | 32\% | 0.5\% | \$31.65 |
| Cooks, Short Order | 46 | 46 | 0 | 0\% | 0.5\% | \$10.92 |
| Gaming Dealers | 45 | 47 | 2 | 4\% | 0.4\% | \$8.68 |


| Occupations with the Most Jobs in the Arts, Entertainment, and Recreation Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change | Percent Change 2014-19 | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dancers | 42 | 39 | -3 | -7\% | 0.4\% | \$18.29 |
| Chefs and Head Cooks | 36 | 37 | 1 | 3\% | 0.4\% | \$21.47 |
| First-Line Supervisors of Retail Sales Workers | 35 | 38 | 3 | 9\% | 0.3\% | \$18.60 |
| Meeting, Convention, and Event Planners | 35 | 42 | 7 | 20\% | 0.3\% | \$22.73 |
| Set and Exhibit Designers | 35 | 38 | 3 | 9\% | 0.3\% | \$23.99 |
| Public Relations Specialists | 32 | 37 | 5 | 16\% | 0.3\% | \$30.34 |
| Multimedia Artists and Animators | 29 | 35 | 6 | 21\% | 0.3\% | \$34.77 |
| Food Service Managers | 28 | 30 | 2 | 7\% | 0.3\% | \$24.17 |
| Market Research Analysts and Marketing Specialists | 27 | 32 | 5 | 19\% | 0.3\% | \$33.93 |
| Craft Artists | 26 | 35 | 9 | 35\% | 0.3\% | \$16.47 |

## Occupations with the Most Jobs in the Accommodation and Food Services Sector

Includes all occupations with $25+$ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Waiters and Waitresses | 9,805 | 10,637 | 832 | 8\% | 17.7\% | \$9.19 |
| Combined Food Preparation and Serving Workers, Including Fast Food | 8,792 | 9,859 | 1,067 | 12\% | 15.9\% | \$9.33 |
| Cooks, Restaurant | 4,727 | 5,311 | 584 | 12\% | 8.5\% | \$12.09 |
| Cooks, Fast Food | 3,651 | 3,751 | 100 | 3\% | 6.6\% | \$9.20 |
| Dishwashers | 3,143 | 3,336 | 193 | 6\% | 5.7\% | \$9.41 |
| First-Line Supervisors of Food Preparation and Serving Workers | 2,784 | 3,104 | 320 | 11\% | 5.0\% | \$15.07 |
| Food Preparation Workers | 2,627 | 2,778 | 151 | 6\% | 4.7\% | \$9.99 |
| Maids and Housekeeping Cleaners | 2,474 | 2,979 | 505 | 20\% | 4.5\% | \$11.52 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 2,472 | 2,657 | 185 | 7\% | 4.5\% | \$9.28 |
| Bartenders | 1,648 | 1,781 | 133 | 8\% | 3.0\% | \$9.75 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 1,472 | 1,600 | 128 | 9\% | 2.7\% | \$9.65 |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 1,279 | 1,314 | 35 | 3\% | 2.3\% | \$9.36 |
| Hotel, Motel, and Resort Desk Clerks | 1,168 | 1,434 | 266 | 23\% | 2.1\% | \$12.53 |
| Food Service Managers | 1,011 | 1,066 | 55 | 5\% | 1.8\% | \$24.17 |
| Cashiers | 1,007 | 1,080 | 73 | 7\% | 1.8\% | \$10.76 |
| Cooks, Short Order | 552 | 573 | 21 | 4\% | 1.0\% | \$10.92 |
| Driver/Sales Workers | 465 | 514 | 49 | 11\% | 0.8\% | \$12.21 |
| Maintenance and Repair Workers, General | 465 | 555 | 90 | 19\% | 0.8\% | \$20.81 |
| Chefs and Head Cooks | 445 | 477 | 32 | 7\% | 0.8\% | \$21.47 |
| General and Operations Managers | 415 | 456 | 41 | 10\% | 0.8\% | \$48.23 |
| Food Servers, Nonrestaurant | 393 | 443 | 50 | 13\% | 0.7\% | \$13.02 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 345 | 396 | 51 | 15\% | 0.6\% | \$11.86 |
| Massage Therapists | 240 | 268 | 28 | 12\% | 0.4\% | \$16.90 |
| Bookkeeping, Accounting, and Auditing Clerks | 218 | 248 | 30 | 14\% | 0.4\% | \$20.29 |
| Bakers | 197 | 209 | 12 | 6\% | 0.4\% | \$11.29 |


| Occupations with the Most Jobs in the Accommodation and Food Services Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 189 | 225 | 36 | 19\% | 0.3\% | \$17.91 |
| Lodging Managers | 188 | 223 | 35 | 19\% | 0.3\% | \$26.86 |
| Security Guards | 187 | 211 | 24 | 13\% | 0.3\% | \$12.00 |
| First-Line Supervisors of Office and Administrative Support Workers | 173 | 205 | 32 | 18\% | 0.3\% | \$25.32 |
| Landscaping and Groundskeeping Workers | 172 | 197 | 25 | 15\% | 0.3\% | \$13.95 |
| Laundry and Dry-Cleaning Workers | 169 | 203 | 34 | 20\% | 0.3\% | \$10.67 |
| Cooks, Institution and Cafeteria | 140 | 158 | 18 | 13\% | 0.3\% | \$14.80 |
| Baggage Porters and Bellhops | 136 | 165 | 29 | 21\% | 0.2\% | \$10.42 |
| Office Clerks, General | 129 | 142 | 13 | 10\% | 0.2\% | \$15.63 |
| Amusement and Recreation Attendants | 109 | 125 | 16 | 15\% | 0.2\% | \$9.38 |
| Concierges | 90 | 112 | 22 | 24\% | 0.2\% | \$15.92 |
| Accountants and Auditors | 89 | 101 | 12 | 13\% | 0.2\% | \$32.58 |
| Meeting, Convention, and Event Planners | 86 | 108 | 22 | 26\% | 0.2\% | \$22.73 |
| Recreation Workers | 79 | 92 | 13 | 16\% | 0.1\% | \$11.06 |
| Sales Managers | 68 | 79 | 11 | 16\% | 0.1\% | \$48.41 |
| Light Truck or Delivery Services Drivers | 61 | 67 | 6 | 10\% | 0.1\% | \$15.55 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 61 | 72 | 11 | 18\% | 0.1\% | \$18.57 |
| Retail Salespersons | 49 | 57 | 8 | 16\% | 0.1\% | \$10.89 |
| Customer Service Representatives | 47 | 56 | 9 | 19\% | 0.1\% | \$17.91 |
| Taxi Drivers and Chauffeurs | 35 | 44 | 9 | 26\% | 0.1\% | \$10.85 |
| Executive Secretaries and Executive Administrative Assistants | 35 | 38 | 3 | 9\% | 0.1\% | \$25.36 |
| Switchboard Operators, Including Answering Service | 35 | 38 | 3 | 9\% | 0.1\% | \$14.13 |
| Financial Managers | 34 | 40 | 6 | 18\% | 0.1\% | \$54.51 |
| Administrative Services Managers | 34 | 39 | 5 | 15\% | 0.1\% | \$41.05 |
| Reservation and Transportation Ticket Agents and Travel Clerks | 33 | 39 | 6 | 18\% | 0.1\% | \$15.77 |
| First-Line Supervisors of Retail Sales Workers | 30 | 33 | 3 | 10\% | 0.1\% | \$18.60 |
| Receptionists and Information Clerks | 30 | 33 | 3 | 10\% | 0.1\% | \$15.40 |
| Payroll and Timekeeping Clerks | 29 | 33 | 4 | 14\% | 0.1\% | \$21.61 |


| Occupations with the Most Jobs in the Accommodation and Food Services Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 29 | 36 | 7 | 24\% | 0.1\% | \$34.62 |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 27 | 33 | 6 | 22\% | 0.0\% | \$11.19 |
| Human Resources Specialists | 26 | 29 | 3 | 12\% | 0.0\% | \$29.92 |
| Stock Clerks and Order Fillers | 26 | 28 | 2 | 8\% | 0.0\% | \$12.04 |

## Occupations with the Most Jobs in the Other Services (Private) Sector

Includes all occupations with 25+ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Childcare Workers | 1,283 | 1,605 | 322 | 25\% | 5.7\% | \$12.37 |
| Maids and Housekeeping Cleaners | 1,227 | 1,644 | 417 | 34\% | 5.5\% | \$11.52 |
| Automotive Service Technicians and Mechanics | 1,054 | 1,136 | 82 | 8\% | 4.7\% | \$21.34 |
| Hairdressers, Hairstylists, and Cosmetologists | 906 | 1,044 | 138 | 15\% | 4.0\% | \$11.61 |
| Cleaners of Vehicles and Equipment | 896 | 1,040 | 144 | 16\% | 4.0\% | \$10.49 |
| Personal Care Aides | 785 | 998 | 213 | 27\% | 3.5\% | \$11.43 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 748 | 801 | 53 | 7\% | 3.3\% | \$18.57 |
| Office Clerks, General | 701 | 730 | 29 | 4\% | 3.1\% | \$15.63 |
| Counter and Rental Clerks | 554 | 593 | 39 | 7\% | 2.5\% | \$12.65 |
| General and Operations Managers | 505 | 540 | 35 | 7\% | 2.3\% | \$48.23 |
| Clergy | 494 | 507 | 13 | 3\% | 2.2\% | \$23.94 |
| Manicurists and Pedicurists | 483 | 543 | 60 | 12\% | 2.2\% | \$10.07 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 439 | 476 | 37 | 8\% | 2.0\% | \$11.86 |
| Bookkeeping, Accounting, and Auditing Clerks | 417 | 443 | 26 | 6\% | 1.9\% | \$20.29 |
| Massage Therapists | 365 | 419 | 54 | 15\% | 1.6\% | \$16.90 |
| Receptionists and Information Clerks | 363 | 386 | 23 | 6\% | 1.6\% | \$15.40 |
| Automotive Body and Related Repairers | 339 | 372 | 33 | 10\% | 1.5\% | \$26.40 |
| Nonfarm Animal Caretakers | 313 | 353 | 40 | 13\% | 1.4\% | \$10.60 |
| Directors, Religious Activities and Education | 309 | 318 | 9 | 3\% | 1.4\% | \$18.25 |
| Preschool Teachers, Except Special Education | 302 | 319 | 17 | 6\% | 1.3\% | \$15.31 |
| Laundry and Dry-Cleaning Workers | 284 | 311 | 27 | 10\% | 1.3\% | \$10.67 |
| Maintenance and Repair Workers, General | 261 | 273 | 12 | 5\% | 1.2\% | \$20.81 |
| Self-Enrichment Education Teachers | 232 | 247 | 15 | 6\% | 1.0\% | \$16.33 |
| Landscaping and Groundskeeping Workers | 226 | 252 | 26 | 12\% | 1.0\% | \$13.95 |
| Pressers, Textile, Garment, and Related Materials | 214 | 222 | 8 | 4\% | 1.0\% | \$10.52 |
| Executive Secretaries and Executive Administrative Assistants | 205 | 205 | 0 | 0\% | 0.9\% | \$25.36 |


| Occupations with the Most Jobs in the Other Services (Private) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{\|r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 201 | 216 | 15 | 7\% | 0.9\% | \$34.62 |
| Parking Lot Attendants | 191 | 185 | -6 | -3\% | 0.8\% | \$11.32 |
| Cashiers | 187 | 205 | 18 | 10\% | 0.8\% | \$10.76 |
| Musicians and Singers | 182 | 188 | 6 | 3\% | 0.8\% | \$27.24 |
| Automotive and Watercraft Service Attendants | 176 | 225 | 49 | 28\% | 0.8\% | \$11.93 |
| First-Line Supervisors of Office and Administrative Support Workers | 176 | 187 | 11 | 6\% | 0.8\% | \$25.32 |
| Recreation Workers | 174 | 197 | 23 | 13\% | 0.8\% | \$11.06 |
| Fitness Trainers and Aerobics Instructors | 166 | 193 | 27 | 16\% | 0.7\% | \$27.56 |
| Accountants and Auditors | 159 | 168 | 9 | 6\% | 0.7\% | \$32.58 |
| Public Relations Specialists | 155 | 167 | 12 | 8\% | 0.7\% | \$30.34 |
| Fundraisers | 149 | 162 | 13 | 9\% | 0.7\% | \$21.46 |
| Customer Service Representatives | 146 | 165 | 19 | 13\% | 0.6\% | \$17.91 |
| Painters, Transportation Equipment | 145 | 152 | 7 | 5\% | 0.6\% | \$25.42 |
| First-Line Supervisors of Personal Service Workers | 142 | 160 | 18 | 13\% | 0.6\% | \$18.77 |
| Social and Human Service Assistants | 142 | 155 | 13 | 9\% | 0.6\% | \$15.95 |
| Skincare Specialists | 135 | 168 | 33 | 24\% | 0.6\% | \$14.83 |
| Teacher Assistants | 130 | 140 | 10 | 8\% | 0.6\% | \$14.70 |
| Bartenders | 118 | 150 | 32 | 27\% | 0.5\% | \$9.75 |
| Music Directors and Composers | 102 | 106 | 4 | 4\% | 0.5\% | \$26.08 |
| Social and Community Service Managers | 97 | 107 | 10 | 10\% | 0.4\% | \$30.79 |
| Nursing Assistants | 95 | 115 | 20 | 21\% | 0.4\% | \$14.83 |
| Labor Relations Specialists | 93 | 79 | -14 | -15\% | 0.4\% | \$38.85 |
| Laborers and Freight, Stock, and Material Movers, Hand | 93 | 111 | 18 | 19\% | 0.4\% | \$12.73 |
| Retail Salespersons | 87 | 96 | 9 | 10\% | 0.4\% | \$10.89 |
| Cost Estimators | 85 | 90 | 5 | 6\% | 0.4\% | \$32.19 |
| Helpers--Installation, Maintenance, and Repair Workers | 84 | 89 | 5 | 6\% | 0.4\% | \$13.65 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 83 | 87 | 4 | 5\% | 0.4\% | \$23.90 |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 79 | 94 | 15 | 19\% | 0.4\% | \$21.71 |
| Market Research Analysts and Marketing Specialists | 77 | 88 | 11 | 14\% | 0.3\% | \$33.93 |


| Occupations with the Most Jobs in the Other Services (Private) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{\|r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industrial Machinery Mechanics | 74 | 73 | -1 | -1\% | 0.3\% | \$26.95 |
| Meeting, Convention, and Event Planners | 72 | 83 | 11 | 15\% | 0.3\% | \$22.73 |
| Financial Managers | 61 | 66 | 5 | 8\% | 0.3\% | \$54.51 |
| Child, Family, and School Social Workers | 60 | 66 | 6 | 10\% | 0.3\% | \$24.09 |
| Public Relations and Fundraising Managers | 59 | 65 | 6 | 10\% | 0.3\% | \$48.55 |
| Security Guards | 59 | 63 | 4 | 7\% | 0.3\% | \$12.00 |
| Funeral Attendants | 58 | 63 | 5 | 9\% | 0.3\% | \$14.79 |
| Light Truck or Delivery Services Drivers | 52 | 57 | 5 | 10\% | 0.2\% | \$15.55 |
| Education Administrators, Preschool and Childcare Center/Program | 51 | 54 | 3 | 6\% | 0.2\% | \$18.94 |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 49 | 61 | 12 | 24\% | 0.2\% | \$11.19 |
| Administrative Services Managers | 47 | 50 | 3 | 6\% | 0.2\% | \$41.05 |
| Taxi Drivers and Chauffeurs | 47 | 55 | 8 | 17\% | 0.2\% | \$10.85 |
| Home Health Aides | 47 | 59 | 12 | 26\% | 0.2\% | \$10.69 |
| Food Preparation Workers | 46 | 51 | 5 | 11\% | 0.2\% | \$9.99 |
| Property, Real Estate, and Community Association Managers | 46 | 50 | 4 | 9\% | 0.2\% | \$35.63 |
| Amusement and Recreation Attendants | 46 | 52 | 6 | 13\% | 0.2\% | \$9.38 |
| Chief Executives | 45 | 48 | 3 | 7\% | 0.2\% | \$82.54 |
| Waiters and Waitresses | 45 | 54 | 9 | 20\% | 0.2\% | \$9.19 |
| Driver/Sales Workers | 44 | 48 | 4 | 9\% | 0.2\% | \$12.21 |
| Elementary School Teachers, Except Special Education | 43 | 44 | 1 | 2\% | 0.2\% | \$28.67 |
| Parts Salespersons | 42 | 44 | 2 | 5\% | 0.2\% | \$15.14 |
| Helpers--Production Workers | 42 | 45 | 3 | 7\% | 0.2\% | \$10.91 |
| First-Line Supervisors of Production and Operating Workers | 41 | 45 | 4 | 10\% | 0.2\% | \$28.14 |
| Registered Nurses | 40 | 48 | 8 | 20\% | 0.2\% | \$54.04 |
| Barbers | 40 | 47 | 7 | 18\% | 0.2\% | \$14.44 |
| Upholsterers | 40 | 41 | 1 | 3\% | 0.2\% | \$15.34 |
| Cooks, Institution and Cafeteria | 38 | 43 | 5 | 13\% | 0.2\% | \$14.80 |
| Welders, Cutters, Solderers, and Brazers | 38 | 39 | 1 | 3\% | 0.2\% | \$23.97 |
| Tire Repairers and Changers | 38 | 44 | 6 | 16\% | 0.2\% | \$13.44 |


| Occupations with the Most Jobs in the Other Services (Private) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Morticians, Undertakers, and Funeral Directors | 38 | 43 | 5 | 13\% | 0.2\% | \$44.55 |
| Management Analysts | 37 | 40 | 3 | 8\% | 0.2\% | \$37.07 |
| Human Resources Specialists | 36 | 37 | 1 | 3\% | 0.2\% | \$29.92 |
| Cooks, Restaurant | 35 | 45 | 10 | 29\% | 0.2\% | \$12.09 |
| Coaches and Scouts | 35 | 42 | 7 | 20\% | 0.2\% | \$19.48 |
| First-Line Supervisors of Retail Sales Workers | 34 | 38 | 4 | 12\% | 0.2\% | \$18.60 |
| Tailors, Dressmakers, and Custom Sewers | 34 | 37 | 3 | 9\% | 0.2\% | \$14.16 |
| Photographic Process Workers and Processing Machine Operators | 34 | 34 | 0 | 0\% | 0.2\% | \$13.92 |
| Automotive Glass Installers and Repairers | 34 | 37 | 3 | 9\% | 0.1\% | \$15.26 |
| Community Health Workers | 33 | 36 | 3 | 9\% | 0.1\% | \$19.83 |
| Heavy and Tractor-Trailer Truck Drivers | 31 | 34 | 3 | 10\% | 0.1\% | \$21.16 |
| Home Appliance Repairers | 30 | 35 | 5 | 17\% | 0.1\% | \$18.20 |
| Health Educators | 30 | 33 | 3 | 10\% | 0.1\% | \$22.03 |
| Web Developers | 30 | 31 | 1 | 3\% | 0.1\% | \$30.44 |
| Editors | 29 | 31 | 2 | 7\% | 0.1\% | \$25.96 |
| Training and Development Specialists | 27 | 29 | 2 | 7\% | 0.1\% | \$29.16 |
| Stock Clerks and Order Fillers | 27 | 28 | 1 | 4\% | 0.1\% | \$12.04 |
| Licensed Practical and Licensed Vocational Nurses | 26 | 32 | 6 | 23\% | 0.1\% | \$26.54 |
| First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators | 26 | 30 | 4 | 15\% | 0.1\% | \$24.44 |
| Computer User Support Specialists | 26 | 29 | 3 | 12\% | 0.1\% | \$26.58 |
| Computer, Automated Teller, and Office Machine Repairers | 26 | 32 | 6 | 23\% | 0.1\% | \$19.77 |
| Lawyers | 26 | 27 | 1 | 4\% | 0.1\% | \$62.92 |

## Occupations with the Most Jobs in the Government (Including Public Education) Sector

Includes all occupations with 25+ jobs in this industry sector within the Greater North Bay Region

| Occupation | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Substitute Teachers | 3,553 | 3,616 | 63 | 2\% | 3.8\% | \$17.22 |
| Elementary School Teachers, Except Special Education | 3,499 | 3,668 | 169 | 5\% | 3.7\% | \$28.67 |
| Teacher Assistants | 3,408 | 3,490 | 82 | 2\% | 3.6\% | \$14.70 |
| Postsecondary Teachers | 3,204 | 3,310 | 106 | 3\% | 3.4\% | \$32.29 |
| Office Clerks, General | 2,760 | 2,775 | 15 | 1\% | 3.0\% | \$15.63 |
| Police and Sheriff's Patrol Officers | 2,733 | 2,825 | 92 | 3\% | 2.9\% | \$39.12 |
| Secondary School Teachers, Except Special and Career/Technical Education | 2,687 | 2,739 | 52 | 2\% | 2.9\% | \$29.01 |
| Middle School Teachers, Except Special and Career/Technical Education | 2,126 | 2,226 | 100 | 5\% | 2.3\% | \$31.85 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 2,073 | 2,129 | 56 | 3\% | 2.2\% | \$18.57 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 2,006 | 2,068 | 62 | 3\% | 2.1\% | \$11.86 |
| Correctional Officers and Jailers | 1,930 | 1,980 | 50 | 3\% | 2.1\% | \$38.43 |
| Registered Nurses | 1,865 | 1,918 | 53 | 3\% | 2.0\% | \$54.04 |
| Psychiatric Technicians | 1,541 | 1,467 | -74 | -5\% | 1.6\% | \$24.62 |
| Firefighters | 1,241 | 1,279 | 38 | 3\% | 1.3\% | \$29.57 |
| Postal Service Mail Carriers | 1,043 | 911 | -132 | -13\% | 1.1\% | \$27.13 |
| Office and Administrative Support Workers, All Other | 1,021 | 1,026 | 5 | 0\% | 1.1\% | \$15.85 |
| Maintenance and Repair Workers, General | 958 | 986 | 28 | 3\% | 1.0\% | \$20.81 |
| Recreation Workers | 918 | 942 | 24 | 3\% | 1.0\% | \$11.06 |
| Business Operations Specialists, All Other | 893 | 894 | 1 | 0\% | 1.0\% | \$32.29 |
| Bookkeeping, Accounting, and Auditing Clerks | 805 | 829 | 24 | 3\% | 0.9\% | \$20.29 |
| Executive Secretaries and Executive Administrative Assistants | 783 | 762 | -21 | -3\% | 0.8\% | \$25.36 |
| Landscaping and Groundskeeping Workers | 740 | 765 | 25 | 3\% | 0.8\% | \$13.95 |
| Educational, Guidance, School, and Vocational Counselors | 675 | 688 | 13 | 2\% | 0.7\% | \$22.93 |
| Education Administrators, Elementary and Secondary School | 657 | 671 | 14 | 2\% | 0.7\% | \$47.54 |


| Occupations with the Most Jobs in the Government (Including Public Education) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Office and Administrative Support Workers | 650 | 661 | 11 | 2\% | 0.7\% | \$25.32 |
| Word Processors and Typists | 628 | 555 | -73 | -12\% | 0.7\% | \$18.73 |
| Accountants and Auditors | 623 | 631 | 8 | 1\% | 0.7\% | \$32.58 |
| Education, Training, and Library Workers, All Other | 606 | 608 | 2 | 0\% | 0.6\% | \$16.70 |
| Court, Municipal, and License Clerks | 604 | 636 | 32 | 5\% | 0.6\% | \$21.67 |
| General and Operations Managers | 580 | 593 | 13 | 2\% | 0.6\% | \$48.23 |
| Eligibility Interviewers, Government Programs | 573 | 596 | 23 | 4\% | 0.6\% | \$23.01 |
| Bus Drivers, Transit and Intercity | 559 | 572 | 13 | 2\% | 0.6\% | \$18.61 |
| Childcare Workers | 529 | 540 | 11 | 2\% | 0.6\% | \$12.37 |
| Library Technicians | 527 | 543 | 16 | 3\% | 0.6\% | \$18.17 |
| Combined Food Preparation and Serving Workers, Including Fast Food | 517 | 529 | 12 | 2\% | 0.6\% | \$9.33 |
| Security Guards | 510 | 528 | 18 | 4\% | 0.5\% | \$12.00 |
| Bus Drivers, School or Special Client | 499 | 500 | 1 | 0\% | 0.5\% | \$15.76 |
| Instructional Coordinators | 498 | 518 | 20 | 4\% | 0.5\% | \$29.18 |
| Special Education Teachers, Kindergarten and Elementary School | 450 | 458 | 8 | 2\% | 0.5\% | \$27.58 |
| Kindergarten Teachers, Except Special Education | 446 | 468 | 22 | 5\% | 0.5\% | \$28.59 |
| Cooks, Institution and Cafeteria | 443 | 454 | 11 | 2\% | 0.5\% | \$14.80 |
| Probation Officers and Correctional Treatment Specialists | 425 | 424 | -1 | 0\% | 0.5\% | \$38.01 |
| Teachers and Instructors, All Other | 424 | 432 | 8 | 2\% | 0.5\% | \$21.91 |
| Water and Wastewater Treatment Plant and System Operators | 401 | 415 | 14 | 3\% | 0.4\% | \$31.43 |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators | 398 | 342 | -56 | -14\% | 0.4\% | \$25.68 |
| Managers, All Other | 397 | 400 | 3 | 1\% | 0.4\% | \$52.80 |
| Child, Family, and School Social Workers | 397 | 407 | 10 | 3\% | 0.4\% | \$24.09 |
| Information and Record Clerks, All Other | 394 | 375 | -19 | -5\% | 0.4\% | \$21.21 |
| Computer User Support Specialists | 390 | 404 | 14 | 4\% | 0.4\% | \$26.58 |
| Lawyers | 389 | 398 | 9 | 2\% | 0.4\% | \$62.92 |
| Preschool Teachers, Except Special Education | 346 | 353 | 7 | 2\% | 0.4\% | \$15.31 |


| Occupations with the Most Jobs in the Government (Including Public Education) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nursing Assistants | 346 | 357 | 11 | 3\% | 0.4\% | \$14.83 |
| Clinical, Counseling, and School Psychologists | 344 | 351 | 7 | 2\% | 0.4\% | \$41.55 |
| Compliance Officers | 344 | 347 | 3 | 1\% | 0.4\% | \$34.32 |
| Librarians | 340 | 349 | 9 | 3\% | 0.4\% | \$32.71 |
| Special Education Teachers, Secondary School | 337 | 341 | 4 | 1\% | 0.4\% | \$26.12 |
| Food Preparation Workers | 330 | 323 | -7 | -2\% | 0.4\% | \$9.99 |
| Amusement and Recreation Attendants | 314 | 324 | 10 | 3\% | 0.3\% | \$9.38 |
| Civil Engineers | 314 | 322 | 8 | 3\% | 0.3\% | \$43.61 |
| Library Assistants, Clerical | 313 | 334 | 21 | 7\% | 0.3\% | \$14.51 |
| Management Analysts | 294 | 295 | 1 | 0\% | 0.3\% | \$37.07 |
| Protective Service Workers, All Other | 285 | 290 | 5 | 2\% | 0.3\% | \$16.26 |
| Human Resources Specialists | 284 | 279 | -5 | -2\% | 0.3\% | \$29.92 |
| First-Line Supervisors of Correctional Officers | 283 | 290 | 7 | 2\% | 0.3\% | \$55.65 |
| Urban and Regional Planners | 279 | 286 | 7 | 3\% | 0.3\% | \$36.54 |
| Education Administrators, Postsecondary | 278 | 284 | 6 | 2\% | 0.3\% | \$45.55 |
| Police, Fire, and Ambulance Dispatchers | 272 | 281 | 9 | 3\% | 0.3\% | \$29.15 |
| Administrative Services Managers | 271 | 278 | 7 | 3\% | 0.3\% | \$41.05 |
| Customer Service Representatives | 269 | 278 | 9 | 3\% | 0.3\% | \$17.91 |
| Financial Managers | 264 | 268 | 4 | 2\% | 0.3\% | \$54.51 |
| Special Education Teachers, All Other | 256 | 261 | 5 | 2\% | 0.3\% | \$26.37 |
| Gaming Dealers | 251 | 259 | 8 | 3\% | 0.3\% | \$8.68 |
| Emergency Medical Technicians and Paramedics | 246 | 255 | 9 | 4\% | 0.3\% | \$18.04 |
| Postal Service Clerks | 245 | 209 | -36 | -15\% | 0.3\% | \$25.65 |
| Receptionists and Information Clerks | 239 | 238 | -1 | 0\% | 0.3\% | \$15.40 |
| Psychiatric Aides | 239 | 234 | -5 | -2\% | 0.3\% | \$14.40 |
| Licensed Practical and Licensed Vocational Nurses | 238 | 242 | 4 | 2\% | 0.3\% | \$26.54 |
| Adult Basic and Secondary Education and Literacy Teachers and Instructors | 235 | 240 | 5 | 2\% | 0.3\% | \$25.54 |
| Social and Human Service Assistants | 233 | 239 | 6 | 3\% | 0.2\% | \$15.95 |
| Community and Social Service Specialists, All Other | 233 | 240 | 7 | 3\% | 0.2\% | \$20.12 |
| Cashiers | 233 | 235 | 2 | 1\% | 0.2\% | \$10.76 |


| Occupations with the Most Jobs in the Government (Including Public Education) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{\|r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Detectives and Criminal Investigators | 218 | 225 | 7 | 3\% | 0.2\% | \$40.94 |
| File Clerks | 212 | 203 | -9 | -4\% | 0.2\% | \$15.61 |
| Highway Maintenance Workers | 211 | 222 | 11 | 5\% | 0.2\% | \$25.95 |
| First-Line Supervisors of Fire Fighting and Prevention Workers | 207 | 216 | 9 | 4\% | 0.2\% | \$36.88 |
| First-Line Supervisors of Food Preparation and Serving Workers | 205 | 210 | 5 | 2\% | 0.2\% | \$15.07 |
| Environmental Scientists and Specialists, Including Health | 202 | 205 | 3 | 1\% | 0.2\% | \$37.97 |
| Coaches and Scouts | 200 | 207 | 7 | 4\% | 0.2\% | \$19.48 |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 200 | 206 | 6 | 3\% | 0.2\% | \$11.19 |
| Computer Systems Analysts | 198 | 211 | 13 | 7\% | 0.2\% | \$40.10 |
| Construction and Building Inspectors | 194 | 200 | 6 | 3\% | 0.2\% | \$34.53 |
| Social Workers, All Other | 192 | 194 | 2 | 1\% | 0.2\% | \$25.99 |
| Legislators | 188 | 196 | 8 | 4\% | 0.2\% | \$24.13 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 185 | 189 | 4 | 2\% | 0.2\% | \$34.62 |
| Laborers and Freight, Stock, and Material Movers, Hand | 180 | 186 | 6 | 3\% | 0.2\% | \$12.73 |
| Judges, Magistrate Judges, and Magistrates | 179 | 182 | 3 | 2\% | 0.2\% | \$75.72 |
| Chief Executives | 178 | 179 | 1 | 1\% | 0.2\% | \$82.54 |
| Medical and Health Services Managers | 175 | 180 | 5 | 3\% | 0.2\% | \$52.95 |
| Special Education Teachers, Middle School | 168 | 172 | 4 | 2\% | 0.2\% | \$27.50 |
| First-Line Supervisors of Police and Detectives | 165 | 173 | 8 | 5\% | 0.2\% | \$59.20 |
| Construction Laborers | 162 | 167 | 5 | 3\% | 0.2\% | \$20.99 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 161 | 168 | 7 | 4\% | 0.2\% | \$37.10 |
| Legal Support Workers, All Other | 161 | 161 | 0 | 0\% | 0.2\% | \$23.82 |
| Speech-Language Pathologists | 158 | 162 | 4 | 3\% | 0.2\% | \$38.14 |
| Stock Clerks and Order Fillers | 158 | 155 | -3 | -2\% | 0.2\% | \$12.04 |
| Network and Computer Systems Administrators | 157 | 156 | -1 | -1\% | 0.2\% | \$36.82 |
| Payroll and Timekeeping Clerks | 157 | 160 | 3 | 2\% | 0.2\% | \$21.61 |
| Operating Engineers and Other Construction Equipment Operators | 157 | 163 | 6 | 4\% | 0.2\% | \$31.58 |
| Claims Adjusters, Examiners, and Investigators | 152 | 148 | -4 | -3\% | 0.2\% | \$34.55 |


| Occupations with the Most Jobs in the Government (Including Public Education) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{\|r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Refuse and Recyclable Material Collectors | 150 | 152 | 2 | 1\% | 0.2\% | \$20.47 |
| Interviewers, Except Eligibility and Loan | 144 | 143 | -1 | -1\% | 0.2\% | \$20.08 |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 140 | 141 | 1 | 1\% | 0.2\% | \$30.06 |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 139 | 145 | 6 | 4\% | 0.1\% | \$9.36 |
| Human Resources Assistants, Except Payroll and Timekeeping | 138 | 134 | -4 | -3\% | 0.1\% | \$21.10 |
| Crossing Guards | 134 | 134 | 0 | 0\% | 0.1\% | \$15.10 |
| Healthcare Support Workers, All Other | 132 | 131 | -1 | -1\% | 0.1\% | \$19.11 |
| Computer Occupations, All Other | 127 | 126 | -1 | -1\% | 0.1\% | \$41.14 |
| Legal Secretaries | 125 | 128 | 3 | 2\% | 0.1\% | \$24.30 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 125 | 128 | 3 | 2\% | 0.1\% | \$17.91 |
| Medical Assistants | 124 | 129 | 5 | 4\% | 0.1\% | \$20.30 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 121 | 125 | 4 | 3\% | 0.1\% | \$23.90 |
| Court Reporters | 119 | 122 | 3 | 3\% | 0.1\% | \$36.38 |
| Forest and Conservation Technicians | 119 | 120 | 1 | 1\% | 0.1\% | \$18.26 |
| Social and Community Service Managers | 119 | 121 | 2 | 2\% | 0.1\% | \$30.79 |
| Maids and Housekeeping Cleaners | 118 | 121 | 3 | 3\% | 0.1\% | \$11.52 |
| Interpreters and Translators | 118 | 130 | 12 | 10\% | 0.1\% | \$27.26 |
| Mental Health and Substance Abuse Social Workers | 118 | 120 | 2 | 2\% | 0.1\% | \$20.74 |
| Computer Network Support Specialists | 115 | 115 | 0 | 0\% | 0.1\% | \$32.61 |
| Paralegals and Legal Assistants | 115 | 117 | 2 | 2\% | 0.1\% | \$25.60 |
| Automotive Service Technicians and Mechanics | 114 | 116 | 2 | 2\% | 0.1\% | \$21.34 |
| Budget Analysts | 110 | 113 | 3 | 3\% | 0.1\% | \$37.17 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 110 | 113 | 3 | 3\% | 0.1\% | \$9.28 |
| Computer and Information Systems Managers | 109 | 112 | 3 | 3\% | 0.1\% | \$62.05 |
| Healthcare Social Workers | 109 | 112 | 3 | 3\% | 0.1\% | \$35.22 |
| Judicial Law Clerks | 108 | 111 | 3 | 3\% | 0.1\% | \$38.09 |
| Appraisers and Assessors of Real Estate | 108 | 108 | 0 | 0\% | 0.1\% | \$27.05 |
| Self-Enrichment Education Teachers | 107 | 110 | 3 | 3\% | 0.1\% | \$16.33 |
| Fire Inspectors and Investigators | 104 | 106 | 2 | 2\% | 0.1\% | \$34.95 |


| Occupations with the Most Jobs in the Government (Including Public Education) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gaming Cage Workers | 104 | 107 | 3 | 3\% | 0.1\% | \$11.80 |
| Civil Engineering Technicians | 104 | 101 | -3 | -3\% | 0.1\% | \$30.61 |
| Financial Specialists, All Other | 103 | 102 | -1 | -1\% | 0.1\% | \$35.28 |
| Billing and Posting Clerks | 102 | 106 | 4 | 4\% | 0.1\% | \$18.19 |
| Compensation, Benefits, and Job Analysis Specialists | 101 | 102 | 1 | 1\% | 0.1\% | \$31.19 |
| Subway and Streetcar Operators | 101 | 103 | 2 | 2\% | 0.1\% | \$34.84 |
| Personal Care Aides | 100 | 102 | 2 | 2\% | 0.1\% | \$11.43 |
| Public Relations Specialists | 99 | 101 | 2 | 2\% | 0.1\% | \$30.34 |
| Medical Secretaries | 98 | 106 | 8 | 8\% | 0.1\% | \$19.94 |
| Psychiatrists | 97 | 96 | -1 | -1\% | 0.1\% | \$127.23 |
| Parking Enforcement Workers | 96 | 95 | -1 | -1\% | 0.1\% | \$24.50 |
| Mental Health Counselors | 93 | 94 | 1 | 1\% | 0.1\% | \$18.85 |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 93 | 95 | 2 | 2\% | 0.1\% | \$24.76 |
| Tax Examiners and Collectors, and Revenue Agents | 92 | 93 | 1 | 1\% | 0.1\% | \$30.80 |
| Career/Technical Education Teachers, Secondary School | 92 | 94 | 2 | 2\% | 0.1\% | \$28.65 |
| First-Line Supervisors of Personal Service Workers | 87 | 91 | 4 | 5\% | 0.1\% | \$18.77 |
| Electricians | 87 | 89 | 2 | 2\% | 0.1\% | \$31.38 |
| Heavy and Tractor-Trailer Truck Drivers | 86 | 89 | 3 | 3\% | 0.1\% | \$21.16 |
| Human Resources Managers | 86 | 88 | 2 | 2\% | 0.1\% | \$49.22 |
| Home Health Aides | 86 | 88 | 2 | 2\% | 0.1\% | \$10.69 |
| Air Traffic Controllers | 85 | 86 | 1 | 1\% | 0.1\% | \$47.19 |
| Substance Abuse and Behavioral Disorder Counselors | 82 | 84 | 2 | 2\% | 0.1\% | \$16.53 |
| Pharmacists | 81 | 82 | 1 | 1\% | 0.1\% | \$63.58 |
| Medical Records and Health Information Technicians | 80 | 83 | 3 | 4\% | 0.1\% | \$20.41 |
| Marriage and Family Therapists | 78 | 80 | 2 | 3\% | 0.1\% | \$20.09 |
| Fitness Trainers and Aerobics Instructors | 77 | 79 | 2 | 3\% | 0.1\% | \$27.56 |
| Occupational Health and Safety Specialists | 77 | 77 | 0 | 0\% | 0.1\% | \$36.35 |
| Gaming Supervisors | 76 | 79 | 3 | 4\% | 0.1\% | \$20.36 |
| Software Developers, Applications | 76 | 77 | 1 | 1\% | 0.1\% | \$46.14 |
| Recreational Therapists | 75 | 73 | -2 | -3\% | 0.1\% | \$33.88 |


| Occupations with the Most Jobs in the Government (Including Public Education) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{\|r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Procurement Clerks | 75 | 76 | 1 | 1\% | 0.1\% | \$22.75 |
| Gaming Service Workers, All Other | 75 | 77 | 2 | 3\% | 0.1\% | \$13.77 |
| Training and Development Specialists | 75 | 77 | 2 | 3\% | 0.1\% | \$29.16 |
| Data Entry Keyers | 75 | 65 | -10 | -13\% | 0.1\% | \$15.72 |
| Engineers, All Other | 74 | 74 | 0 | 0\% | 0.1\% | \$43.91 |
| Health Educators | 74 | 75 | 1 | 1\% | 0.1\% | \$22.03 |
| Education Administrators, Preschool and Childcare Center/Program | 73 | 76 | 3 | 4\% | 0.1\% | \$18.94 |
| Rehabilitation Counselors | 73 | 74 | 1 | 1\% | 0.1\% | \$13.53 |
| First-Line Supervisors of Production and Operating Workers | 73 | 75 | 2 | 3\% | 0.1\% | \$28.14 |
| Administrative Law Judges, Adjudicators, and Hearing Officers | 71 | 72 | 1 | 1\% | 0.1\% | \$62.89 |
| Occupational Therapists | 71 | 75 | 4 | 6\% | 0.1\% | \$41.22 |
| Painters, Construction and Maintenance | 69 | 71 | 2 | 3\% | 0.1\% | \$22.20 |
| First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators | 69 | 70 | 1 | 1\% | 0.1\% | \$24.44 |
| Stationary Engineers and Boiler Operators | 68 | 69 | 1 | 1\% | 0.1\% | \$32.66 |
| Gaming Change Persons and Booth Cashiers | 68 | 71 | 3 | 4\% | 0.1\% | \$12.39 |
| Medical and Clinical Laboratory Technicians | 68 | 71 | 3 | 4\% | 0.1\% | \$20.13 |
| Physicians and Surgeons, All Other | 66 | 68 | 2 | 3\% | 0.1\% | \$88.73 |
| Meter Readers, Utilities | 66 | 63 | -3 | -5\% | 0.1\% | \$27.99 |
| Music Directors and Composers | 65 | 64 | -1 | -2\% | 0.1\% | \$26.08 |
| Biological Scientists, All Other | 65 | 64 | -1 | -2\% | 0.1\% | \$40.73 |
| Production, Planning, and Expediting Clerks | 64 | 63 | -1 | -2\% | 0.1\% | \$23.85 |
| Carpenters | 64 | 65 | 1 | 2\% | 0.1\% | \$27.95 |
| Retail Salespersons | 63 | 65 | 2 | 3\% | 0.1\% | \$10.89 |
| Aircraft Mechanics and Service Technicians | 62 | 62 | 0 | 0\% | 0.1\% | \$29.82 |
| Architectural and Engineering Managers | 62 | 62 | 0 | 0\% | 0.1\% | \$64.70 |
| Installation, Maintenance, and Repair Workers, All Other | 61 | 62 | 1 | 2\% | 0.1\% | \$17.87 |
| Dispatchers, Except Police, Fire, and Ambulance | 61 | 63 | 2 | 3\% | 0.1\% | \$19.98 |
| Waiters and Waitresses | 60 | 63 | 3 | 5\% | 0.1\% | \$9.19 |
| Mobile Heavy Equipment Mechanics, Except Engines | 60 | 60 | 0 | 0\% | 0.1\% | \$24.63 |


| Occupations with the Most Jobs in the Government (Including Public Education) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{\|r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Plumbers, Pipefitters, and Steamfitters | 60 | 61 | 1 | 2\% | 0.1\% | \$26.64 |
| Counselors, All Other | 59 | 60 | 1 | 2\% | 0.1\% | \$27.43 |
| Education Administrators, All Other | 58 | 58 | 0 | 0\% | 0.1\% | \$37.02 |
| Computer Programmers | 58 | 58 | 0 | 0\% | 0.1\% | \$40.50 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 58 | 58 | 0 | 0\% | 0.1\% | \$23.33 |
| Physical Therapists | 56 | 58 | 2 | 4\% | 0.1\% | \$43.07 |
| Pharmacy Technicians | 56 | 57 | 1 | 2\% | 0.1\% | \$20.00 |
| Property, Real Estate, and Community Association Managers | 55 | 57 | 2 | 4\% | 0.1\% | \$35.63 |
| First-Line Supervisors of Protective Service Workers, All Other | 55 | 56 | 1 | 2\% | 0.1\% | \$25.49 |
| Logisticians | 55 | 58 | 3 | 5\% | 0.1\% | \$37.45 |
| Animal Control Workers | 55 | 56 | 1 | 2\% | 0.1\% | \$23.46 |
| Environmental Science and Protection Technicians, Including Health | 54 | 56 | 2 | 4\% | 0.1\% | \$22.63 |
| Medical Scientists, Except Epidemiologists | 54 | 57 | 3 | 6\% | 0.1\% | \$45.91 |
| Audio and Video Equipment Technicians | 53 | 56 | 3 | 6\% | 0.1\% | \$20.65 |
| Helpers--Installation, Maintenance, and Repair Workers | 53 | 54 | 1 | 2\% | 0.1\% | \$13.65 |
| Engineering Technicians, Except Drafters, All Other | 53 | 53 | 0 | 0\% | 0.1\% | \$31.36 |
| Respiratory Therapists | 53 | 55 | 2 | 4\% | 0.1\% | \$39.31 |
| Natural Sciences Managers | 52 | 52 | 0 | 0\% | 0.1\% | \$65.97 |
| Transportation, Storage, and Distribution Managers | 52 | 52 | 0 | 0\% | 0.1\% | \$41.06 |
| Community Health Workers | 52 | 55 | 3 | 6\% | 0.1\% | \$19.83 |
| Motor Vehicle Operators, All Other | 51 | 51 | 0 | 0\% | 0.1\% | \$19.33 |
| Food Servers, Nonrestaurant | 49 | 52 | 3 | 6\% | 0.1\% | \$13.02 |
| Electrical and Electronics Engineering Technicians | 49 | 48 | -1 | -2\% | 0.1\% | \$29.30 |
| Radiologic Technologists | 49 | 51 | 2 | 4\% | 0.1\% | \$40.88 |
| Postmasters and Mail Superintendents | 48 | 45 | -3 | -6\% | 0.1\% | \$35.71 |
| Construction Managers | 48 | 50 | 2 | 4\% | 0.1\% | \$48.15 |
| Special Education Teachers, Preschool | 48 | 50 | 2 | 4\% | 0.1\% | \$29.00 |
| Electrical Power-Line Installers and Repairers | 48 | 50 | 2 | 4\% | 0.1\% | \$45.26 |
| Life, Physical, and Social Science Technicians, All Other | 48 | 49 | 1 | 2\% | 0.1\% | \$21.36 |


| Occupations with the Most Jobs in the Government (Including Public Education) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | $\begin{array}{r} \text { Numerical Change } \\ 2014-19 \end{array}$ | $\begin{array}{r} \text { Percent Change } \\ 2014-19 \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chemists | 48 | 48 | 0 | 0\% | 0.1\% | \$33.22 |
| Switchboard Operators, Including Answering Service | 47 | 44 | -3 | -6\% | 0.1\% | \$14.13 |
| Conservation Scientists | 47 | 47 | 0 | 0\% | 0.1\% | \$33.67 |
| Forest and Conservation Workers | 47 | 48 | 1 | 2\% | 0.1\% | \$10.03 |
| Dietitians and Nutritionists | 46 | 48 | 2 | 4\% | 0.0\% | \$34.09 |
| Tree Trimmers and Pruners | 46 | 48 | 2 | 4\% | 0.0\% | \$20.36 |
| Light Truck or Delivery Services Drivers | 45 | 46 | 1 | 2\% | 0.0\% | \$15.55 |
| Pesticide Handlers, Sprayers, and Applicators, Vegetation | 45 | 47 | 2 | 4\% | 0.0\% | \$15.72 |
| Zoologists and Wildlife Biologists | 45 | 45 | 0 | 0\% | 0.0\% | \$32.33 |
| Biological Technicians | 45 | 46 | 1 | 2\% | 0.0\% | \$22.90 |
| Operations Research Analysts | 44 | 47 | 3 | 7\% | 0.0\% | \$39.61 |
| Slot Supervisors | 44 | 46 | 2 | 5\% | 0.0\% | \$13.97 |
| Food Service Managers | 44 | 44 | 0 | 0\% | 0.0\% | \$24.17 |
| Power Plant Operators | 44 | 45 | 1 | 2\% | 0.0\% | \$41.65 |
| Shipping, Receiving, and Traffic Clerks | 43 | 43 | 0 | 0\% | 0.0\% | \$15.63 |
| Food Preparation and Serving Related Workers, All Other | 43 | 44 | 1 | 2\% | 0.0\% | \$10.42 |
| Database Administrators | 43 | 43 | 0 | 0\% | 0.0\% | \$38.79 |
| Medical and Clinical Laboratory Technologists | 43 | 44 | 1 | 2\% | 0.0\% | \$37.37 |
| Healthcare Practitioners and Technical Workers, All Other | 43 | 44 | 1 | 2\% | 0.0\% | \$28.62 |
| Pipelayers | 42 | 43 | 1 | 2\% | 0.0\% | \$25.52 |
| Environmental Engineers | 41 | 42 | 1 | 2\% | 0.0\% | \$45.35 |
| Surveying and Mapping Technicians | 40 | 41 | 1 | 3\% | 0.0\% | \$27.09 |
| Industrial Machinery Mechanics | 40 | 44 | 4 | 10\% | 0.0\% | \$26.95 |
| Dishwashers | 39 | 41 | 2 | 5\% | 0.0\% | \$9.41 |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 39 | 37 | -2 | -5\% | 0.0\% | \$14.84 |
| Transportation Inspectors | 39 | 40 | 1 | 3\% | 0.0\% | \$30.29 |
| Computer Operators | 38 | 35 | -3 | -8\% | 0.0\% | \$23.05 |
| Social Scientists and Related Workers, All Other | 38 | 37 | -1 | -3\% | 0.0\% | \$38.27 |
| Market Research Analysts and Marketing Specialists | 37 | 40 | 3 | 8\% | 0.0\% | \$33.93 |
| Paving, Surfacing, and Tamping Equipment Operators | 34 | 36 | 2 | 6\% | 0.0\% | \$26.61 |
| Dietetic Technicians | 34 | 34 | 0 | 0\% | 0.0\% | \$17.39 |


| Occupations with the Most Jobs in the Government (Including Public Education) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | Percent Change 2014-19 | Percent of Jobs in Industry | Median Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Forensic Science Technicians | 33 | 34 | 1 | 3\% | 0.0\% | \$40.51 |
| Nurse Practitioners | 33 | 34 | 1 | 3\% | 0.0\% | \$47.75 |
| Construction and Related Workers, All Other | 33 | 34 | 1 | 3\% | 0.0\% | \$23.48 |
| Dental Assistants | 32 | 32 | 0 | 0\% | 0.0\% | \$21.97 |
| Transportation Security Screeners | 31 | 35 | 4 | 13\% | 0.0\% | \$29.62 |
| Electronics Engineers, Except Computer | 31 | 31 | 0 | 0\% | 0.0\% | \$44.54 |
| Public Relations and Fundraising Managers | 31 | 32 | 1 | 3\% | 0.0\% | \$48.55 |
| Cooks, Restaurant | 31 | 32 | 1 | 3\% | 0.0\% | \$12.09 |
| Health Technologists and Technicians, All Other | 30 | 32 | 2 | 7\% | 0.0\% | \$24.64 |
| Residential Advisors | 30 | 33 | 3 | 10\% | 0.0\% | \$13.38 |
| Surgical Technologists | 30 | 32 | 2 | 7\% | 0.0\% | \$28.72 |
| Foresters | 30 | 31 | 1 | 3\% | 0.0\% | \$40.79 |
| Ushers, Lobby Attendants, and Ticket Takers | 30 | 31 | 1 | 3\% | 0.0\% | \$9.96 |
| Bailiffs | 30 | 31 | 1 | 3\% | 0.0\% | \$21.02 |
| Web Developers | 29 | 29 | 0 | 0\% | 0.0\% | \$30.44 |
| Financial Analysts | 29 | 30 | 1 | 3\% | 0.0\% | \$41.25 |
| Credit Counselors | 29 | 30 | 1 | 3\% | 0.0\% | \$19.49 |
| Media and Communication Workers, All Other | 29 | 29 | 0 | 0\% | 0.0\% | \$19.98 |
| Electrical and Electronics Repairers, Commercial and Industrial Equipment | 29 | 28 | -1 | -3\% | 0.0\% | \$34.14 |
| Aerospace Engineers | 29 | 28 | -1 | -3\% | 0.0\% | \$50.62 |
| Bill and Account Collectors | 29 | 29 | 0 | 0\% | 0.0\% | \$19.45 |
| Umpires, Referees, and Other Sports Officials | 28 | 29 | 1 | 4\% | 0.0\% | \$15.92 |
| Grounds Maintenance Workers, All Other | 28 | 29 | 1 | 4\% | 0.0\% | \$12.50 |
| Health Diagnosing and Treating Practitioners, All Other | 28 | 28 | 0 | 0\% | 0.0\% | \$38.67 |
| Control and Valve Installers and Repairers, Except Mechanical Door | 28 | 29 | 1 | 4\% | 0.0\% | \$27.83 |
| Personal Care and Service Workers, All Other | 28 | 29 | 1 | 4\% | 0.0\% | \$13.88 |
| Parking Lot Attendants | 28 | 29 | 1 | 4\% | 0.0\% | \$11.32 |
| Cleaners of Vehicles and Equipment | 28 | 29 | 1 | 4\% | 0.0\% | \$10.49 |
| Office Machine Operators, Except Computer | 27 | 26 | -1 | -4\% | 0.0\% | \$13.90 |


| Occupations with the Most Jobs in the Government (Including Public Education) Sector - cont. | Jobs in this sector in 2014 | Jobs in this sector in 2019 | Numerical Change 2014-19 | $\begin{array}{\|r} \text { Percent Change } \\ \text { 2014-19 } \end{array}$ | Percent of Jobs in Industry | Median <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Family and General Practitioners | 27 | 27 | 0 | 0\% | 0.0\% | \$78.30 |
| Arbitrators, Mediators, and Conciliators | 27 | 28 | 1 | 4\% | 0.0\% | \$51.27 |
| Graphic Designers | 27 | 27 | 0 | 0\% | 0.0\% | \$25.30 |
| Fish and Game Wardens | 26 | 27 | 1 | 4\% | 0.0\% | \$47.26 |
| Economists | 26 | 26 | 0 | 0\% | 0.0\% | \$46.73 |
| First-Line Supervisors of Retail Sales Workers | 26 | 27 | 1 | 4\% | 0.0\% | \$18.60 |
| Laundry and Dry-Cleaning Workers | 26 | 27 | 1 | 4\% | 0.0\% | \$10.67 |
| Correspondence Clerks | 26 | 26 | 0 | 0\% | 0.0\% | \$19.25 |
| Emergency Management Directors | 26 | 27 | 1 | 4\% | 0.0\% | \$51.33 |
| Software Developers, Systems Software | 26 | 27 | 1 | 4\% | 0.0\% | \$51.65 |
| Purchasing Managers | 26 | 26 | 0 | 0\% | 0.0\% | \$54.84 |
| Bartenders | 26 | 27 | 1 | 4\% | 0.0\% | \$9.75 |
| Septic Tank Servicers and Sewer Pipe Cleaners | 26 | 26 | 0 | 0\% | 0.0\% | \$20.70 |
| Orderlies | 25 | 26 | 1 | 4\% | 0.0\% | \$18.82 |
| Nonfarm Animal Caretakers | 25 | 25 | 0 | 0\% | 0.0\% | \$10.60 |

## Career Pathway Index for the Agriculture, Food and Natural Resources Cluster

| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Agriculture, Food and Natural Resources | Agribusiness Systems | Farm Labor Contractors |
| Agriculture, Food and Natural Resources | Agribusiness Systems | Financial Managers, Branch or Department |
| Agriculture, Food and Natural Resources | Agribusiness Systems | Purchasing Agents and Buyers, Farm Products |
| Agriculture, Food and Natural Resources | Animal Systems | Animal Breeders |
| Agriculture, Food and Natural Resources | Animal Systems | Animal Scientists |
| Agriculture, Food and Natural Resources | Animal Systems | Farmworkers, Farm and Ranch Animals |
| Agriculture, Food and Natural Resources | Animal Systems | First-Line Supervisors/Managers of Animal Husbandry and Animal Care Workers |
| Agriculture, Food and Natural Resources | Animal Systems | First-Line Supervisors/Managers of Aquacultural Workers |
| Agriculture, Food and Natural Resources | Animal Systems | First-Line Supervisors/Managers of Retail Sales Workers |
| Agriculture, Food and Natural Resources | Animal Systems | Hunters and Trappers |
| Agriculture, Food and Natural Resources | Animal Systems | Nonfarm Animal Caretakers |
| Agriculture, Food and Natural Resources | Animal Systems | Veterinarians |
| Agriculture, Food and Natural Resources | Animal Systems | Veterinary Assistants and Laboratory Animal Caretakers |
| Agriculture, Food and Natural Resources | Animal Systems | Veterinary Technologists and Technicians |
| Agriculture, Food and Natural Resources | Animal Systems | Zoologists and Wildlife Biologists |
| Agriculture, Food and Natural Resources | Environmental Service Systems | Environmental Compliance Inspectors |
| Agriculture, Food and Natural Resources | Environmental Service Systems | Environmental Engineering Technicians |
| Agriculture, Food and Natural Resources | Environmental Service Systems | Environmental Engineers |
| Agriculture, Food and Natural Resources | Environmental Service Systems | Environmental Science and Protection Technicians, Including Health |
| Agriculture, Food and Natural Resources | Environmental Service Systems | Occupational Health and Safety Specialists |
| Agriculture, Food and Natural Resources | Environmental Service Systems | Occupational Health and Safety Technicians |
| Agriculture, Food and Natural Resources | Environmental Service Systems | Pest Control Workers |
| Agriculture, Food and Natural Resources | Environmental Service Systems | Recycling and Reclamation Workers |
| Agriculture, Food and Natural Resources | Environmental Service Systems | Recycling Coordinators |
| Agriculture, Food and Natural Resources | Environmental Service Systems | Refuse and Recyclable Material Collectors |
| Agriculture, Food and Natural Resources | Environmental Service Systems | Water and Liquid Waste Treatment Plant and System Operators |


| Career Cluster | Career Pathway |
| :---: | :---: |
| Agriculture, Food and Natural Resources | Food Products and Processing Systems |
| Agriculture, Food and Natural Resources | Food Products and Processing Systems |
| Agriculture, Food and Natural Resources | Food Products and Processing Systems |
| Agriculture, Food and Natural Resources | Food Products and Processing Systems |
| Agriculture, Food and Natural Resources | Food Products and Processing Systems |
| Agriculture, Food and Natural Resources | Food Products and Processing Systems |
| Agriculture, Food and Natural Resources | Food Products and Processing Systems |
| Agriculture, Food and Natural Resources | Food Products and Processing Systems |
| Agriculture, Food and Natural Resources | Food Products and Processing Systems |
| Agriculture, Food and Natural Resources | Food Products and Processing Systems |
| Agriculture, Food and Natural Resources | Natural Resources Systems |
| Agriculture, Food and Natural Resources | Natural Resources Systems |
| Agriculture, Food and Natural Resources | Natural Resources Systems |
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| Agriculture, Food and Natural Resources | Natural Resources Systems |
| Agriculture, Food and Natural Resources | Natural Resources Systems |
| Agriculture, Food and Natural Resources | Natural Resources Systems |
| Agriculture, Food and Natural Resources | Natural Resources Systems |
| Agriculture, Food and Natural Resources | Natural Resources Systems |


| Occupation |
| :--- |
| Agricultural Inspectors |
| First-Line Supervisors/Managers of Farming, Fishing, and Forestry <br> Workers |
| Food and Tobacco Roasting, Baking, and Drying Machine <br> Operators and Tenders <br> Food Batchmakers <br> Food Cooking Machine Operators and Tenders <br> Food Scientists and Technologists <br> Graders and Sorters, Agricultural Products <br> Meat, Poultry, and Fish Cutters and Trimmers <br> Slaughterers and Meat Packers <br> Aquacultural Managers <br> Cartographers and Photogrammetrists <br> Commercial Divers <br> Continuous Mining Machine Operators <br> Derrick Operators, Oil and Gas <br> Explosives Workers, Ordnance Handling Experts, and Blasters <br> Fallers <br> Fish and Game Wardens <br> Fishers and Related Fishing Workers <br> Forest and Conservation Technicians <br> Forest and Conservation Workers <br> Gas Compressor and Gas Pumping Station Operators <br> Gas Plant Operators <br> Geological and Petroleum Technicians <br> Geological Sample Test Technicians <br> Geophysical Data Technicians <br> Helpers--Extraction Workers <br> Loading Machine Operators, Underground Mining |


| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Log Graders and Scalers |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Logging Equipment Operators |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Mine Cutting and Channeling Machine Operators |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Natural Sciences Managers |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Petroleum Pump System Operators, Refinery Operators, and Gaugers |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Precision Agriculture Technicians |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Pump Operators, Except Wellhead Pumpers |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Range Managers |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Rock Splitters, Quarry |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Roof Bolters, Mining |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Rotary Drill Operators, Oil and Gas |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Roustabouts, Oil and Gas |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Sawing Machine Setters, Operators, and Tenders, Wood |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Service Unit Operators, Oil, Gas, and Mining |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Shuttle Car Operators |
| Agriculture, Food and Natural Resources | Natural Resources Systems | Wellhead Pumpers |
| Agriculture, Food and Natural Resources | Plant Systems | Agricultural Sciences Teachers, Postsecondary |
| Agriculture, Food and Natural Resources | Plant Systems | Crop and Livestock Managers |
| Agriculture, Food and Natural Resources | Plant Systems | Farm and Home Management Advisors |
| Agriculture, Food and Natural Resources | Plant Systems | Farm Equipment Mechanics |
| Agriculture, Food and Natural Resources | Plant Systems | Farm, Ranch, and Other Agricultural Managers |
| Agriculture, Food and Natural Resources | Plant Systems | Farmers and Ranchers |
| Agriculture, Food and Natural Resources | Plant Systems | Farmworkers and Laborers, Crop |
| Agriculture, Food and Natural Resources | Plant Systems | Farmworkers and Laborers, Crop, Nursery, and Greenhouse |
| Agriculture, Food and Natural Resources | Plant Systems | First-Line Supervisors/Managers of Agricultural Crop and Horticultural Workers |
| Agriculture, Food and Natural Resources | Plant Systems | First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers |
| Agriculture, Food and Natural Resources | Plant Systems | First-Line Supervisors/Managers of Logging Workers |
| Agriculture, Food and Natural Resources | Plant Systems | Foresters |


| Career Cluster | Care |
| :--- | :--- |
| Agriculture, Food and Natural Resources | Pl |
| Agriculture, Food and Natural Resources | Pl |
| Agriculture, Food and Natural Resources | Pl |
| Agriculture, Food and Natural Resources | Pl |
| Agriculture, Food and Natural Resources | Pl |
| Agriculture, Food and Natural Resources | Pl |
| Agriculture, Food and Natural Resources | P |
| Agriculture, Food and Natural Resources | P |


| Career Pathway | Occupation |
| :--- | :--- |
| Plant Systems | Nursery and Greenhouse Managers |
| Plant Systems | Nursery Workers |
| Plant Systems | Pesticide Handlers, Sprayers, and Applicators, Vegetation |
| Plant Systems | Soil and Plant Scientists |
| Plant Systems | Soil and Water Conservationists |
| Plant Systems | Tree Trimmers and Pruners |
| Power, Structural and Technical Systems | Agricultural Equipment Operators |
| Power, Structural and Technical Systems | Parts Salespersons |

## Career Pathway Index for the Architecture and Construction Cluster

| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Architecture and Construction | Construction | Brickmasons and Blockmasons |
| Architecture and Construction | Construction | Carpet Installers |
| Architecture and Construction | Construction | Cement Masons and Concrete Finishers |
| Architecture and Construction | Construction | Construction and Building Inspectors |
| Architecture and Construction | Construction | Construction Carpenters |
| Architecture and Construction | Construction | Construction Managers |
| Architecture and Construction | Construction | Conveyor Operators and Tenders |
| Architecture and Construction | Construction | Cost Estimators |
| Architecture and Construction | Construction | Crane and Tower Operators |
| Architecture and Construction | Construction | Dredge Operators |
| Architecture and Construction | Construction | Drywall and Ceiling Tile Installers |
| Architecture and Construction | Construction | Earth Drillers, Except Oil and Gas |
| Architecture and Construction | Construction | Electrical and Electronics Repairers, Powerhouse, Substation, and |
| Architecture and Construction | Construction | Electrical Power-Line Installers and Repairers |
| Architecture and Construction | Construction | Electricians |
| Architecture and Construction | Construction | Elevator Installers and Repairers |
| Architecture and Construction | Construction | Fence Erectors |
| Architecture and Construction | Construction | First-Line Supervisors/Managers of Construction Trades and |
| Architecture and Construction | Construction | Floor Layers, Except Carpet, Wood, and Hard Tiles |
| Architecture and Construction | Floor Sanders and Finishers |  |
| Architecture and Construction | Glaziers |  |
| Architecture and Construction | Hazardous Materials Removal Workers |  |
| Architecture and Construction | Helpers and Air Conditioning Mechanics and Installers |  |
| Architecture and Construction | Construction | Marble Setters |
| Architecture and Construction | Construction |  |
| Architecture and Construction | Construction | Blockasons, Stonemasons, and Tile and |
| Architecture and Construction |  |  |
|  |  |  |
|  |  | Construction |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Architecture and Construction | Construction | Helpers--Carpenters |
| Architecture and Construction | Construction | Helpers--Electricians |
| Architecture and Construction | Construction | Helpers--Installation, Maintenance, and Repair Workers |
| Architecture and Construction | Construction | Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters |
| Architecture and Construction | Construction | Helpers--Roofers |
| Architecture and Construction | Construction | Hoist and Winch Operators |
| Architecture and Construction | Construction | Insulation Workers, Floor, Ceiling, and Wall |
| Architecture and Construction | Construction | Insulation Workers, Mechanical |
| Architecture and Construction | Construction | Manufactured Building and Mobile Home Installers |
| Architecture and Construction | Construction | Operating Engineers and Other Construction Equipment |
| Architecture and Construction | Construction | Operators |
| Architecture and Construction | Construction | Painters, Construction and Maintenance |
| Architecture and Construction | Construction | Paperhangers |
| Architecture and Construction | Construction | Pile-Driver Operators |
| Architecture and Construction | Construction | Pipe Fitters and Steamfitters |
| Architecture and Construction | Construction | Pipelayers |
| Architecture and Construction | Construction | Plasterers and Stucco Masons |
| Architecture and Construction | Construction | Plumbers |
| Architecture and Construction | Construction | Plumbers, Pipefitters, and Steamfitters |
| Architecture and Construction | Refractory Materials Repairers, Except Brickmasons Operators |  |
| Architecture and Construction | Refrigeration Mechanics and Installers |  |
| Architecture and Construction | Reinforcing Iron and Rebar Workers |  |
| Architecture and Construction | Riggers |  |
| Architecture and Construction | Roofers |  |
| Architecture and Construction | Construction | Rough Carpenters |
| Architecture and Construction | Construction | Septic Tank Servicers and Sewer Pipe Cleaners |
| Architecture and Construction | Construction | Solar Energy Installation Managers |
| Architecture and Construction | Construction | Solar Photovoltaic Installers |
| Architecture and Construction | Construction |  |
| Architecture and Construction | Construction | Constrallers and Technicians |
| Architecture and Construction | Construction |  |
| Architecture and Construction |  |  |
|  |  |  |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Architecture and Construction | Construction | Stonemasons |
| Architecture and Construction | Construction | Structural Iron and Steel Workers |
| Architecture and Construction | Construction | Structural Metal Fabricators and Fitters |
| Architecture and Construction | Construction | Tapers |
| Architecture and Construction | Construction | Terrazzo Workers and Finishers |
| Architecture and Construction | Construction | Tile and Marble Setters |
| Architecture and Construction | Construction | Weatherization Installers and Technicians |
| Architecture and Construction | Design/Pre-Construction | Architects, Except Landscape and Naval |
| Architecture and Construction | Design/Pre-Construction | Civil Engineering Technicians |
| Architecture and Construction | Design/Pre-Construction | Civil Engineers |
| Architecture and Construction | Design/Pre-Construction | Interior Designers |
| Architecture and Construction | Design/Pre-Construction | Landscape Architects |
| Architecture and Construction | Design/Pre-Construction | Mechanical Drafters |
| Architecture and Construction | Design/Pre-Construction | Surveyors |
| Architecture and Construction | Maintenance/Operations | Construction and Related Workers, All Other |
| Architecture and Construction | Maintenance/Operations | Control and Valve Installers and Repairers, Except <br> Mechanical Door |
| Architecture and Construction | Maintenance/Operations | Geothermal Technicians |
| Architecture and Construction | Heating, Air Conditioning, and Refrigeration |  |
| Architecture and Construction | Maintenance/Operations | Mechanics and Installers <br> Architecture and Construction |
| Architecture and Construction | Maintenance/Operations | Home Appliance Repairers |
| Architecture and Construction | Maintenance/Operations | Landscaping and Groundskeeping Workers |
| Architecture and Construction | Maintenance/Operations | Mechanical Door Repairers |
| Architecture and Construction | Maintenance/Operations | Stationary Engineers and Boiler Operators |
|  | Maintenance/Operations | Wind Turbine Service Technicians |

## Career Pathway Index for the Arts, Audio/Video Technology and Communications Cluster

| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Arts, Audio/Video Technology and Communications | Audio and Video Technology and Film | Audio and Video Equipment Technicians |
| Arts, Audio/Video Technology and Communications | Audio and Video Technology and Film | Camera and Photographic Equipment Repairers |
| Arts, Audio/Video Technology and Communications | Audio and Video Technology and Film | Graphic Designers |
| Arts, Audio/Video Technology and Communications | Audio and Video Technology and Film | Sound Engineering Technicians |
| Arts, Audio/Video Technology and Communications | Journalism and Broadcasting | Broadcast News Analysts |
| Arts, Audio/Video Technology and Communications | Journalism and Broadcasting | Broadcast Technicians |
| Arts, Audio/Video Technology and Communications | Journalism and Broadcasting | Copy Writers |
| Arts, Audio/Video Technology and Communications | Journalism and Broadcasting | Editors |
| Arts, Audio/Video Technology and Communications | Journalism and Broadcasting | Radio and Television Announcers |
| Arts, Audio/Video Technology and Communications | Journalism and Broadcasting | Radio Operators |
| Arts, Audio/Video Technology and Communications | Journalism and Broadcasting | Reporters and Correspondents |
| Arts, Audio/Video Technology and Communications | Performing Arts | Actors |
| Arts, Audio/Video Technology and Communications | Performing Arts | Art, Drama, and Music Teachers, Postsecondary |
| Arts, Audio/Video Technology and Communications | Performing Arts | Camera Operators, Television, Video, and Motion Picture |
| Arts, Audio/Video Technology and Communications | Performing Arts | Choreographers |
| Arts, Audio/Video Technology and Communications | Performing Arts | Dancers |
| Arts, Audio/Video Technology and Communications | Performing Arts | Directors- Stage, Motion Pictures, Television, and Radio |
| Arts, Audio/Video Technology and Communications | Performing Arts | Entertainers and Performers, Sports and Related Workers, All Other |
| Arts, Audio/Video Technology and Communications | Performing Arts | Film and Video Editors |
| Arts, Audio/Video Technology and Communications | Performing Arts | Makeup Artists, Theatrical and Performance |
| Arts, Audio/Video Technology and Communications | Performing Arts | Music Composers and Arrangers |
| Arts, Audio/Video Technology and Communications | Performing Arts | Music Directors |
| Arts, Audio/Video Technology and Communications | Performing Arts | Music Directors and Composers |
| Arts, Audio/Video Technology and Communications | Performing Arts | Musicians and Singers |
| Arts, Audio/Video Technology and Communications | Performing Arts | Musicians, Instrumental |
| Arts, Audio/Video Technology and Communications | Performing Arts | Poets, Lyricists and Creative Writers |


| Arts, Audio/Video Technology and Communications | Performing Arts | Producers |
| :--- | :--- | :--- |
| Arts, Audio/Video Technology and Communications | Performing Arts | Producers and Directors |
| Arts, Audio/Video Technology and Communications | Performing Arts | Program Directors |
| Arts, Audio/Video Technology and Communications | Performing Arts | Public Address System and Other Announcers |
| Arts, Audio/Video Technology and Communications | Performing Arts | Singers |
| Arts, Audio/Video Technology and Communications | Performing Arts | Talent Directors |
| Arts, Audio/Video Technology and Communications | Performing Arts | Technical Directors/Managers |
| Arts, Audio/Video Technology and Communications | Performing Arts | Writers and Authors |
| Arts, Audio/Video Technology and Communications | Printing Technology | Bindery Workers |
| Arts, Audio/Video Technology and Communications | Printing Technology | Bookbinders |
| Arts, Audio/Video Technology and Communications | Printing Technology | Desktop Publishers |
| Arts, Audio/Video Technology and Communications | Printing Technology | Job Printers |
| Arts, Audio/Video Technology and Communications | Printing Technology | Prepress Technicians and Workers |
| Arts, Audio/Video Technology and Communications | Printing Technology | Printing Machine Operators |
| Arts, Audio/Video Technology and Communications | Telecommunications | Telecommunications Line Installers and Repairers |
| Arts, Audio/Video Technology and Communications | Visual Arts | Commercial and Industrial Designers |
| Arts, Audio/Video Technology and Communications | Visual Arts | Craft Artists |
| Arts, Audio/Video Technology and Communications | Visual Arts | Fine Artists, Including Painters, Sculptors, and <br> Illustrators <br> Arts, Audio/Video Technology and Communications |
| Visual Arts | Multi-Media Artists and Animators |  |
| Arts, Audio/Video Technology and Communications | Visual Arts | Photographers |

## Career Pathway Index for the Business, Management and Administration Cluster

| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Business, Management and Administration | Administrative and Information Support | Computer Operators |
| Business, Management and Administration | Administrative and Information Support | Correspondence Clerks |
| Business, Management and Administration | Administrative and Information Support | Couriers and Messengers |
| Business, Management and Administration | Administrative and Information Support | Court Reporters |
| Business, Management and Administration | Administrative and Information Support | Data Entry Keyers |
| Business, Management and Administration | Administrative and Information Support | Executive Secretaries and Administrative Assistants |
| Business, Management and Administration | Administrative and Information Support | File Clerks |
| Business, Management and Administration | Administrative and Information Support | First-Line Supervisors/Managers of Office and Administrative Support Workers |
| Business, Management and Administration | Administrative and Information Support | Legal Secretaries |
| Business, Management and Administration | Administrative and Information Support | Library Assistants, Clerical |
| Business, Management and Administration | Administrative and Information Support | Mail Clerks and Mail Machine Operators, Except Postal Service |
| Business, Management and Administration | Administrative and Information Support | Medical Secretaries |
| Business, Management and Administration | Administrative and Information Support | New Accounts Clerks |
| Business, Management and Administration | Administrative and Information Support | Office and Administrative Support Workers, All Other |
| Business, Management and Administration | Administrative and Information Support | Order Fillers, Wholesale and Retail Sales |
| Business, Management and Administration | Administrative and Information Support | Public Relations Specialists |
| Business, Management and Administration | Administrative and Information Support | Receptionists and Information Clerks |
| Business, Management and Administration | Administrative and Information Support | Secretaries, Except Legal, Medical, and Executive |
| Business, Management and Administration | Administrative and Information Support | Stock Clerks and Order Fillers |
| Business, Management and Administration | Administrative and Information Support | Telephone Operators |
| Business, Management and Administration | Administrative and Information Support | Word Processors and Typists |
| Business, Management and Administration | Business Analysis | Budget Analysts |
| Business, Management and Administration | Business Analysis | Energy Auditors |
| Business, Management and Administration | Business Analysis | Management Analysts |
| Business, Management and Administration | Business Analysis | Operations Research Analysts |


| Business, Management and Administration | Business Analysis | Sustainability Specialists |
| :---: | :---: | :---: |
| Business, Management and Administration | Business Financial Management and Accounting | Accountants |
| Business, Management and Administration | Business Financial Management and Accounting | Accountants and Auditors |
| Business, Management and Administration | Business Financial Management and Accounting | Auditors |
| Business, Management and Administration | Business Financial Management and Accounting | Billing, Cost, and Rate Clerks |
| Business, Management and Administration | Business Financial Management and Accounting | Bookkeeping, Accounting, and Auditing Clerks |
| Business, Management and Administration | Business Financial Management and Accounting | Chief Executives |
| Business, Management and Administration | Business Financial Management and Accounting | Financial Managers |
| Business, Management and Administration | Business Financial Management and Accounting | Payroll and Timekeeping Clerks |
| Business, Management and Administration | Business Financial Management and Accounting | Statement Clerks |
| Business, Management and Administration | Business Financial Management and Accounting | Treasurers and Controllers |
| Business, Management and Administration | Human Resources | Compensation and Benefits Managers |
| Business, Management and Administration | Human Resources | Compensation, Benefits, and Job Analysis Specialists |
| Business, Management and Administration | Human Resources | Employment Interviewers |
| Business, Management and Administration | Human Resources | Human Resources Assistants, Except Payroll and Timekeeping |
| Business, Management and Administration | Human Resources | Human Resources Managers |
| Business, Management and Administration | Human Resources | Human Resources Managers, All Other |
| Business, Management and Administration | Human Resources | Human Resources, Training, and Labor Relations Specialists, All Other |
| Business, Management and Administration | Human Resources | Personnel Recruiters |
| Business, Management and Administration | Human Resources | Training and Development Managers |
| Business, Management and Administration | Human Resources | Training and Development Specialists |
| Business, Management and Administration | Management | Administrative Services Managers |
| Business, Management and Administration | Management | Agents and Business Managers of Artists, Performers, and Athletes |


| Business, Management and Administration | Management | Biofuels Production Managers |
| :--- | :--- | :--- |
| Business, Management and Administration | Management | Biomass Production Managers |
| Business, Management and Administration | Management | Brownfield Redevelopment Specialists and Site |
| Managers |  |  |

## Career Pathway Index for the Education and Training Cluster

| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Education and Training | Administration and Administrative Support | Distance Learning Coordinators |
| Education and Training | Administration and Administrative Support | Education Administrators, Elementary and Secondary School |
| Education and Training | Administration and Administrative Support | Education Administrators, Postsecondary |
| Education and Training | Administration and Administrative Support | Education Administrators, Preschool and Child Care Center/Program |
| Education and Training | Administration and Administrative Support | Fitness and Wellness Coordinators |
| Education and Training | Administration and Administrative Support | Instructional Coordinators |
| Education and Training | Administration and Administrative Support | Regulatory Affairs Specialists |
| Education and Training | Professional Support Services | Audio-Visual Collections Specialists |
| Education and Training | Professional Support Services | Clinical, Counseling, and School Psychologists |
| Education and Training | Professional Support Services | Educational, Vocational, and School Counselors |
| Education and Training | Professional Support Services | Instructional Designers and Technologists |
| Education and Training | Professional Support Services | Librarians |
| Education and Training | Professional Support Services | Library Technicians |
| Education and Training | Professional Support Services | School Psychologists |
| Education and Training | Teaching/Training | Adaptive Physical Education Specialists |
| Education and Training | Teaching/Training | Adult Literacy, Remedial Education, and GED Teachers and Instructors |
| Education and Training | Teaching/Training | Anthropology and Archeology Teachers, Postsecondary |
| Education and Training | Teaching/Training | Architecture Teachers, Postsecondary |
| Education and Training | Teaching/Training | Archivists |
| Education and Training | Teaching/Training | Area, Ethnic, and Cultural Studies Teachers, Postsecondary |
| Education and Training | Teaching/Training | Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary |
| Education and Training | Teaching/Training | Biological Science Teachers, Postsecondary |
| Education and Training | Teaching/Training | Business Teachers, Postsecondary |
| Education and Training | Teaching/Training | Chemistry Teachers, Postsecondary |


| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Education and Training | Teaching/Training | Coaches and Scouts |
| Education and Training | Teaching/Training | Communications Teachers, Postsecondary |
| Education and Training | Teaching/Training | Computer Science Teachers, Postsecondary |
| Education and Training | Teaching/Training | Curators |
| Education and Training | Teaching/Training | Economics Teachers, Postsecondary |
| Education and Training | Teaching/Training | Education Teachers, Postsecondary |
| Education and Training | Teaching/Training | Elementary School Teachers, Except Special Education |
| Education and Training | Teaching/Training | Engineering Teachers, Postsecondary |
| Education and Training | Teaching/Training | English Language and Literature Teachers, Postsecondary |
| Education and Training | Teaching/Training | Environmental Science Teachers, Postsecondary |
| Education and Training | Teaching/Training | Foreign Language and Literature Teachers, Postsecondary |
| Education and Training | Teaching/Training | Forestry and Conservation Science Teachers, Postsecondary |
| Education and Training | Teaching/Training | Geography Teachers, Postsecondary |
| Education and Training | Teaching/Training | Graduate Teaching Assistants |
| Education and Training | Teaching/Training | Health Specialties Teachers, Postsecondary |
| Education and Training | Teaching/Training | History Teachers, Postsecondary |
| Education and Training | Teaching/Training | Home Economics Teachers, Postsecondary |
| Education and Training | Teaching/Training | Kindergarten Teachers, Except Special Education |
| Education and Training | Teaching/Training | Law Teachers, Postsecondary |
| Education and Training | Teaching/Training | Library Science Teachers, Postsecondary |
| Education and Training | Teaching/Training | Mathematical Science Teachers, Postsecondary |
| Education and Training | Teaching/Training | Middle School Teachers, Except Special and Vocational Education |
| Education and Training | Teaching/Training | Nursing Instructors and Teachers, Postsecondary |
| Education and Training | Teaching/Training | Philosophy and Religion Teachers, Postsecondary |
| Education and Training | Teaching/Training | Physics Teachers, Postsecondary |
| Education and Training | Teaching/Training | Political Science Teachers, Postsecondary |
| Education and Training | Teaching/Training | Preschool Teachers, Except Special Education |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Education and Training | Teaching/Training | Psychology Teachers, Postsecondary |
| Education and Training | Teaching/Training | Recreation and Fitness Studies Teachers, <br> Postsecondary <br> Secondary School Teachers, Except Special and <br> Vocational Education |
| Education and Training | Teaching/Training | Social Work Teachers, Postsecondary |
| Education and Training | Teaching/Training | Sociology Teachers, Postsecondary |
| Education and Training | Teaching/Training | Special Education Teachers, Middle School |
| Education and Training | Teaching/Training | Special Education Teachers, Preschool, Kindergarten, <br> and Elementary School |
| Education and Training | Teaching/Training | Special Education Teachers, Secondary School |
| Education and Training | Teaching/Training | Teacher Assistants |
| Education and Training | Teaching/Training | Teachers and Instructors, All Other |
| Education and Training | Teaching/Training | Tutors |
| Education and Training | Teaching/Training | Vocational Education Teachers, Middle School |
| Education and Training | Teaching/Training | Vocational Education Teachers, Secondary School |
| Education and Training | Teaching/Training |  |

## Career Pathway Index for the Finance Cluster

| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Finance | Banking and Related Services | Bill and Account Collectors |
| Finance | Banking and Related Services | Credit Analysts |
| Finance | Banking and Related Services | Credit Authorizers |
| Finance | Banking and Related Services | Credit Authorizers, Checkers, and Clerks |
| Finance | Banking and Related Services | Credit Checkers |
| Finance | Banking and Related Services | Loan Interviewers and Clerks |
| Finance | Banking and Related Services | Loan Officers |
| Finance | Banking and Related Services | Tellers |
| Finance | Banking and Related Services | Title Examiners, Abstractors, and Searchers |
| Finance | Business Financial Management | Financial Analysts |
| Finance | Business Financial Management | Financial Quantitative Analysts |
| Finance | Business Financial Management | Fraud Examiners, Investigators and Analysts |
| Finance | Financial and Investment Planning | Brokerage Clerks |
| Finance | Financial and Investment Planning | Energy Brokers |
| Finance | Financial and Investment Planning | Investment Fund Managers |
| Finance | Financial and Investment Planning | Investment Underwriters |
| Finance | Financial and Investment Planning | Personal Financial Advisors |
| Finance | Financial and Investment Planning | Risk Management Specialists |
| Finance | Financial and Investment Planning | Sales Agents, Financial Services |
| Finance | Financial and Investment Planning | Sales Agents, Securities and Commodities |
| Finance | Financial and Investment Planning | Securities and Commodities Traders |
| Finance | Financial and Investment Planning | Securities, Commodities, and Financial Services Sales |
| Finance |  | Agents |
| Finance | Financial and Investment Planning | Tax Preparers |
| Finance | Insurance Services | Actuaries |
| Finance | Insurance Services | Claims Adjusters, Examiners, and Investigators |
| Finance | Insurance Services | Claims Examiners, Property and Casualty Insurance |
| Finance | Insurance Adjusters, Examiners, and Investigators |  |
| Finance | Insurance Appraisers, Auto Damage |  |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Finance | Insurance Services | Insurance Claims Clerks |
| Finance | Insurance Services | Insurance Policy Processing Clerks |
| Finance | Insurance Services | Insurance Sales Agents |
| Finance | Insurance Services | Insurance Underwriters |
| Finance | Insurance Services | Office Machine Operators, Except Computer |
| Finance | Insurance Services | Proofreaders and Copy Markers |

## Career Pathway Index for the Government and Public Administration Cluster

| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Government and Public Administration | Governance | Legislators |
| Government and Public Administration | National Security | Air Crew Members |
| Government and Public Administration | National Security | Air Crew Officers |
| Government and Public Administration | National Security | Aircraft Launch and Recovery Officers |
| Government and Public Administration | National Security | Aircraft Launch and Recovery Specialists |
| Government and Public Administration | National Security | Armored Assault Vehicle Crew Members |
| Government and Public Administration | National Security | Armored Assault Vehicle Officers |
| Government and Public Administration | National Security | Artillery and Missile Crew Members |
| Government and Public Administration | National Security | Artillery and Missile Officers |
| Government and Public Administration | National Security | Command and Control Center Officers |
| Government and Public Administration | National Security | Command and Control Center Specialists |
| Government and Public Administration | National Security | First-Line Supervisors/Managers of Air Crew Members |
| Government and Public Administration | National Security | First-Line Supervisors/Managers of Weapons <br> Specialists/Crew Members |
| Government and Public Administration | National Security | Infantry |
| Government and Public Administration | National Security | Infantry Officers |
| Government and Public Administration | National Security | Radar and Sonar Technicians |
| Government and Public Administration | National Security | Special Forces |
| Government and Public Administration | National Security | Special Forces Officers |
| Government and Public Administration | Planning | City and Regional Planning Aides |
| Government and Public Administration | Climate Change Analysts |  |
| Government and Public Administration | Planning | Economists |
| Government and Public Administration | Planning | Staristical Assistants |
| Government and Public Administration | Planning | Courban Clerks Regional Planners |
| Government and Public Administration | Planning | Eligibility Interviewers, Government Programs |
| Government and Public Administration | Public Management and Administration |  |
| Government and Public Administration | Public Management and Administration |  |
| Government and Public Administration |  |  |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Government and Public Administration | Public Management and Administration | License Clerks |
| Government and Public Administration | Public Management and Administration | Municipal Clerks |
| Government and Public Administration | Public Management and Administration | Postal Service Clerks |
| Government and Public Administration | Public Management and Administration | Postal Service Mail Carriers |
| Government and Public Administration | Public Management and Administration | Postal Service Mail Sorters, Processors, and Processing <br> Machine Operators |
| Government and Public Administration | Public Management and Administration | Postmasters and Mail Superintendents |
| Government and Public Administration | Regulation | Compliance Officers, Except Agriculture, Construction, <br> Health and Safety, and Transportation |
| Government and Public Administration | Regulation | Coroners |
| Government and Public Administration | Regulation | Detectives and Criminal Investigators |
| Government and Public Administration | Regulation | Equal Opportunity Representatives and Officers |
| Government and Public Administration | Regulation | Financial Examiners |
| Government and Public Administration | Regulation | Government Property Inspectors and Investigators |
| Government and Public Administration | Regulation | Licensing Examiners and Inspectors |
| Government and Public Administration | Regulation | Meter Readers, Utilities |
| Government and Public Administration | Revenue and Taxation | Transportation Inspectors |
| Government and Public Administration | Revenue and Taxation | Appraisers and Assessors of Real Estate |
| Government and Public Administration | Revenue and Taxation | Assessors |
| Government and Public Administration |  | Tax Examiners, Collectors, and Revenue Agents |

## Career Pathway Index for the Health Science Cluster

| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Health Science | Biotechnology Research and Development | Biologists |
| Health Science | Biotechnology Research and Development | Biomedical Engineers |
| Health Science | Biotechnology Research and Development | Clinical Data Managers |
| Health Science | Biotechnology Research and Development | Clinical Research Coordinators |
| Health Science | Biotechnology Research and Development | Mathematical Technicians |
| Health Science | Biotechnology Research and Development | Medical Equipment Preparers |
| Health Science | Biotechnology Research and Development | Medical Scientists, Except Epidemiologists |
| Health Science | Diagnostic Services | Cardiovascular Technologists and Technicians |
| Health Science | Diagnostic Services | Cytogenetic Technologists |
| Health Science | Diagnostic Services | Cytotechnologists |
| Health Science | Diagnostic Services | Diagnostic Medical Sonographers |
| Health Science | Diagnostic Services | Electroneurodiagnostic Technologists |
| Health Science | Diagnostic Services | Health Technologists and Technicians, All Other |
| Health Science | Diagnostic Services | Healthcare Support Workers, All Other |
| Health Science | Diagnostic Services | Histotechnologists and Histologic Technicians |
| Health Science | Diagnostic Services | Medical and Clinical Laboratory Technicians |
| Health Science | Diagnostic Services | Medical and Clinical Laboratory Technologists |
| Health Science | Diagnostic Services | Nuclear Medicine Technologists |
| Health Science | Diagnostic Services | Ophthalmic Medical Technologists and Technicians |
| Health Science | Diagnostic Services | Radiologic Technicians |
| Health Science | Diagnostic Services | Radiologic Technologists |
| Health Science | Diagnostic Services | Radiologic Technologists and Technicians |
| Health Science | Diagnostic Services | Radiologists |
| Health Science | Health Informatics | Billing, Posting, and Calculating Machine Operators |
| Health Science | Health Informatics | Epidemiologists |
| Health Science | Health Informatics | Health Educators |
| Health Science | Health Informatics | Informatics Nurse Specialists |


| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Health Science | Health Informatics | Medical Records and Health Information Technicians |
| Health Science | Health Informatics | Medical Transcriptionists |
| Health Science | Support Services | Mental Health and Substance Abuse Social Workers |
| Health Science | Support Services | Patient Representatives |
| Health Science | Therapeutic Services | Acupuncturists |
| Health Science | Therapeutic Services | Acute Care Nurses |
| Health Science | Therapeutic Services | Advanced Practice Psychiatric Nurses |
| Health Science | Therapeutic Services | Allergists and Immunologists |
| Health Science | Therapeutic Services | Anesthesiologist Assistants |
| Health Science | Therapeutic Services | Anesthesiologists |
| Health Science | Therapeutic Services | Athletic Trainers |
| Health Science | Therapeutic Services | Audiologists |
| Health Science | Therapeutic Services | Chiropractors |
| Health Science | Therapeutic Services | Clinical Nurse Specialists |
| Health Science | Therapeutic Services | Clinical Psychologists |
| Health Science | Therapeutic Services | Counseling Psychologists |
| Health Science | Therapeutic Services | Critical Care Nurses |
| Health Science | Therapeutic Services | Dental Assistants |
| Health Science | Therapeutic Services | Dental Hygienists |
| Health Science | Therapeutic Services | Dental Laboratory Technicians |
| Health Science | Therapeutic Services | Dentists, General |
| Health Science | Therapeutic Services | Dermatologists |
| Health Science | Therapeutic Services | Dietetic Technicians |
| Health Science | Therapeutic Services | Dietitians and Nutritionists |
| Health Science | Therapeutic Services | Endoscopy Technicians |
| Health Science | Therapeutic Services | Family and General Practitioners |
| Health Science | Therapeutic Services | Genetic Counselors |
| Health Science | Therapeutic Services | Health Diagnosing and Treating Practitioners, All Other |
| Health Science | Therapeutic Services | Hearing Aid Specialists |
| Health Science | Therapeutic Services | Home Health Aides |


| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Health Science | Therapeutic Services | Hospitalists |
| Health Science | Therapeutic Services | Internists, General |
| Health Science | Therapeutic Services | Licensed Practical and Licensed Vocational Nurses |
| Health Science | Therapeutic Services | Low Vision Therapists, Orientation and Mobility Specialists, and Vision Rehabilitation Therapists |
| Health Science | Therapeutic Services | Medical Assistants |
| Health Science | Therapeutic Services | Midwives |
| Health Science | Therapeutic Services | Naturopathic Physicians |
| Health Science | Therapeutic Services | Neurologists |
| Health Science | Therapeutic Services | Neuropsychologists and Clinical Neuropsychologists |
| Health Science | Therapeutic Services | Nuclear Medicine Physicians |
| Health Science | Therapeutic Services | Nurse Anesthetists |
| Health Science | Therapeutic Services | Nurse Midwives |
| Health Science | Therapeutic Services | Nurse Practitioners |
| Health Science | Therapeutic Services | Nursing Aides, Orderlies, and Attendants |
| Health Science | Therapeutic Services | Obstetricians and Gynecologists |
| Health Science | Therapeutic Services | Occupational Therapist Aides |
| Health Science | Therapeutic Services | Occupational Therapist Assistants |
| Health Science | Therapeutic Services | Occupational Therapists |
| Health Science | Therapeutic Services | Ophthalmic Laboratory Technicians |
| Health Science | Therapeutic Services | Ophthalmologists |
| Health Science | Therapeutic Services | Opticians, Dispensing |
| Health Science | Therapeutic Services | Optometrists |
| Health Science | Therapeutic Services | Oral and Maxillofacial Surgeons |
| Health Science | Therapeutic Services | Orthodontists |
| Health Science | Therapeutic Services | Orthoptists |
| Health Science | Therapeutic Services | Orthotists and Prosthetists |
| Health Science | Therapeutic Services | Pathologists |
| Health Science | Therapeutic Services | Pediatricians, General |
| Health Science | Therapeutic Services | Pharmacists |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Health Science | Therapeutic Services | Pharmacy Aides |
| Health Science | Therapeutic Services | Pharmacy Technicians |
| Health Science | Therapeutic Services | Physical Medicine and Rehabilitation Physicians |
| Health Science | Therapeutic Services | Physical Therapist Aides |
| Health Science | Therapeutic Services | Physical Therapist Assistants |
| Health Science | Therapeutic Services | Physical Therapists |
| Health Science | Therapeutic Services | Physician Assistants |
| Health Science | Therapeutic Services | Physicians and Surgeons, All Other |
| Health Science | Therapeutic Services | Podiatrists |
| Health Science | Therapeutic Services | Preventive Medicine Physicians |
| Health Science | Therapeutic Services | Prosthodontists |
| Health Science | Therapeutic Services | Psychiatric Aides |
| Health Science | Therapeutic Services | Psychiatric Technicians |
| Health Science | Therapeutic Services | Psychiatrists |
| Health Science | Therapeutic Services | Radiation Therapists |
| Health Science | Therapeutic Services | Recreational Therapists |
| Health Science | Therapeutic Services | Registered Nurses |
| Health Science | Therapeutic Services | Respiratory Therapists |
| Health Science | Therapeutic Services | Respiratory Therapy Technicians |
| Health Science | Therapeutic Services | Speech-Language Pathologists |
| Health Science | Therapeutic Services | Speech-Language Pathology Assistants |
| Health Science | Therapeutic Services | Sports Medicine Physicians |
| Health Science | Therapeutic Services | Surgeons |
| Health Science | Therapeutic Services | Surgical Technologists |
| Health Science | Therapeutic Services | Urologists |
|  |  |  |

## Career Pathway Index for the Hospitality and Tourism Cluster

| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Hospitality and Tourism | Lodging | Baggage Porters and Bellhops |
| Hospitality and Tourism | Lodging | Concierges |
| Hospitality and Tourism | Lodging | Janst-Line Supervisors/Managers of Housekeeping and |
| Hospitality and Tourism | Lodging | Hotel, Motel, and Resort Desk Clerks |
| Hospitality and Tourism | Lodging | Janitors and Cleaners, Except Maids and Housekeeping |
| Cleaners |  |  |
| Hospitality and Tourism | Lodging | Lodging Managers |
| Hospitality and Tourism | Lodging | Maids and Housekeeping Cleaners |
| Hospitality and Tourism | Lodging | Switchboard Operators, Including Answering Service |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Ushers, Lobby Attendants, and Ticket Takers |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Animal Trainers |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Athletes and Sports Competitors |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Gaming and Sports Book Writers and Runners |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Gaming Cage Workers |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Gaming Change Persons and Booth Cashiers |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Gaming Dealers |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Gaming Managers |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Gaming Supervisors |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Motion Picture Projectionists |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Museum Technicians and Conservators |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Recreation Workers |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Self-Enrichment Education Teachers |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Set and Exhibit Designers |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Slot Key Persons |
| Hospitality and Tourism | Recreation, Amusements and Attractions | Umpires, Referees, and Other Sports Officials |
| Hospitality and Tourism | Bakers |  |
| Hospitality and Tourism |  |  |
|  |  |  |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Hospitality and Tourism | Restaurants and Food/Beverage Services | Baristas |
| Hospitality and Tourism | Restaurants and Food/Beverage Services | Bartenders |
| Hospitality and Tourism | Restaurants and Food/Beverage Services | Chefs and Head Cooks |
| Hospitality and Tourism | Restaurants and Food/Beverage Services | Combined Food Preparation and Serving Workers, <br> Including Fast Food |
| Hospitality and Tourism | Restaurants and Food/Beverage Services | Cooks, Fast Food |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Hospitality and Tourism | Travel and Tourism | Transportation Attendants, Except Flight Attendants <br> and Baggage Porters |
| Hospitality and Tourism | Travel and Tourism | Travel Agents |
| Hospitality and Tourism | Travel and Tourism | Travel Guides |

## Career Pathway Index for the Human Services Cluster

| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Human Services | Consumer Services | Property, Real Estate, and Community Association <br> Managers |
| Human Services | Consumer Services | Counselors, All Other |
| Human Services | Counseling and Mental Health Services | Industrial-Organizational Psychologists |
| Human Services | Counseling and Mental Health Services | Marriage and Family Therapists |
| Human Services | Counseling and Mental Health Services | Mental Health Counselors |
| Human Services | Counseling and Mental Health Services | Rehabilitation Counselors |
| Human Services | Counseling and Mental Health Services | Social and Community Service Managers |
| Human Services | Counseling and Mental Health Services | Sociologists |
| Human Services | Counseling and Mental Health Services | Substance Abuse and Behavioral Disorder Counselors |
| Human Services | Counseling and Mental Health Services | Child Care Workers |
| Human Services | Early Childhood Development and Services | Nhildhood Development and Services |
| Human Services | Family and Community Services | Child, Family, and School Social Workers |
| Human Services | Family and Community Services | Clergy |
| Human Services | Family and Community Services | Directors, Religious Activities and Education |
| Human Services | Family and Community Services | Medical and Public Health Social Workers |
| Human Services | Family and Community Services | Residential Advisors |
| Human Services | Family and Community Services | Social and Human Service Assistants |
| Human Services | Family and Community Services | Social Scientists and Related Workers, All Other |
| Human Services | Personal Care Services | Barbers |
| Human Services | Personal Care Services | Costume Attendants |
| Human Services | Personal Care Services | Embalmers |
| Human Services | Personal Care Services | First-Line Supervisors/Managers of Personal Service |
| Human Services | Personal Care Services | Workers |
| Human Services | Personal Care Services | Fitness Trainers and Aerobics Instructors |
| Human Services | Personal Care Services | Artendants |
| Human Services |  |  |
|  |  |  |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Human Services | Personal Care Services | Hairdressers, Hairstylists, and Cosmetologists |
| Human Services | Personal Care Services | Laundry and Dry-Cleaning Workers |
| Human Services | Personal Care Services | Locker Room, Coatroom, and Dressing Room <br> Attendants |
| Human Services | Personal Care Services | Manicurists and Pedicurists |
| Human Services | Personal Care Services | Massage Therapists |
| Human Services | Personal Care Services | Personal and Home Care Aides |
| Human Services | Personal Care Services | Pressers, Textile, Garment, and Related Materials |
| Human Services | Personal Care Services | Shampooers |
| Human Services | Personal Care Services | Skin Care Specialists |
| Human Services | Personal Care Services | Tailors, Dressmakers, and Custom Sewers |

## Career Pathway Index for the Information Technology Cluster

| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Information Technology | Information Support and Services | Business Intelligence Analysts |
| Information Technology | Information Support and Services | Computer Specialists, All Other |
| Information Technology | Information Support and Services | Computer Support Specialists |
| Information Technology | Information Support and Services | Computer Systems Engineers/Architects |
| Information Technology | Information Support and Services | Document Management Specialists |
| Information Technology | Information Support and Services | Information Technology Project Managers |
| Information Technology | Information Support and Services | Web Administrators |
| Information Technology | Network Systems | Computer Security Specialists |
| Information Technology | Network Systems | Data Warehousing Specialists |
| Information Technology | Network Systems | Database Administrators |
| Information Technology | Network Systems | Database Architects |
| Information Technology | Network Systems | Network and Computer Systems Administrators |
| Information Technology | Network Systems | Network Designers |
| Information Technology | Network Systems | Network Systems and Data Communications Analysts |
| Information Technology | Network Systems | Telecommunications Specialists |
| Information Technology | Programming and Software Development | Computer and Information Systems Managers |
| Information Technology | Programming and Software Development | Computer Programmers |
| Information Technology | Programming and Software Development | Computer Software Engineers, Applications |
| Information Technology | Programming and Software Development | Computer Software Engineers, Systems Software |
| Information Technology | Programming and Software Development | Computer Systems Analysts |
| Information Technology | Programming and Software Development | Software Quality Assurance Engineers and Testers |
| Information Technology | Programming and Software Development | Video Game Designers |
| Information Technology | Programming and Software Development | Web Developers |

## Career Pathway Index for the Law, Public Safety, Corrections and Security Cluster

| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Law, Public Safety, Corrections and Security | Correction Services | Correctional Officers and Jailers |
| Law, Public Safety, Corrections and Security | Correction Services | Criminal Justice and Law Enforcement Teachers, Postsecondary |
| Law, Public Safety, Corrections and Security | Correction Services | First-Line Supervisors/Managers of Correctional Officers |
| Law, Public Safety, Corrections and Security | Correction Services | Probation Officers and Correctional Treatment Specialists |
| Law, Public Safety, Corrections and Security | Correction Services | Social Workers, All Other |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Business Continuity Planners |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Emergency Management Specialists |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Emergency Medical Technicians and Paramedics |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Fire Fighters |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Fire Inspectors |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Fire Inspectors and Investigators |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Fire Investigators |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | First-Line Supervisors/Managers of Fire Fighting and Prevention Workers |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Forest Fire Fighters |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Forest Fire Fighting and Prevention Supervisors |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Forest Fire Inspectors and Prevention Specialists |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Municipal Fire Fighters |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Municipal Fire Fighting and Prevention Supervisors |
| Law, Public Safety, Corrections and Security | Emergency and Fire Management Services | Police, Fire, and Ambulance Dispatchers |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Animal Control Workers |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Bailiffs |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Criminal Investigators and Special Agents |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | First-Line Supervisors/Managers of Police and Detectives |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Forensic Science Technicians |


| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Immigration and Customs Inspectors |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Parking Enforcement Workers |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Police and Sheriff's Patrol Officers |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Police Detectives |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Police Identification and Records Officers |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Police Patrol Officers |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Protective Service Workers, All Other |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Sheriffs and Deputy Sheriffs |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Transit and Railroad Police |
| Law, Public Safety, Corrections and Security | Law Enforcement Services | Transportation Security Officers |
| Law, Public Safety, Corrections and Security | Legal Services | Administrative Law Judges, Adjudicators, and Hearing Officers |
| Law, Public Safety, Corrections and Security | Legal Services | Arbitrators, Mediators, and Conciliators |
| Law, Public Safety, Corrections and Security | Legal Services | Judges, Magistrate Judges, and Magistrates |
| Law, Public Safety, Corrections and Security | Legal Services | Law Clerks |
| Law, Public Safety, Corrections and Security | Legal Services | Lawyers |
| Law, Public Safety, Corrections and Security | Legal Services | Legal Support Workers, All Other |
| Law, Public Safety, Corrections and Security | Legal Services | Paralegals and Legal Assistants |
| Law, Public Safety, Corrections and Security | Security and Protective Services | Crossing Guards |
| Law, Public Safety, Corrections and Security | Security and Protective Services | First-Line Supervisors/Managers, Protective Service Workers, All Other |
| Law, Public Safety, Corrections and Security | Security and Protective Services | Gaming Surveillance Officers and Gaming Investigators |
| Law, Public Safety, Corrections and Security | Security and Protective Services | Intelligence Analysts |
| Law, Public Safety, Corrections and Security | Security and Protective Services | Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers |
| Law, Public Safety, Corrections and Security | Security and Protective Services | Loss Prevention Managers |
| Law, Public Safety, Corrections and Security | Security and Protective Services | Loss Prevention Specialists |
| Law, Public Safety, Corrections and Security | Security and Protective Services | Private Detectives and Investigators |
| Law, Public Safety, Corrections and Security | Security and Protective Services | Security Guards |
| Law, Public Safety, Corrections and Security | Security and Protective Services | Security Management Specialists |
| Law, Public Safety, Corrections and Security | Security and Protective Services | Security Managers |

## Career Pathway Index for the Manufacturing Cluster

| Career Cluster | Career Pathway | Occupation <br> Manufacturing <br> Manufacturing <br> Mepairers |
| :--- | :--- | :--- |
| Manufacturing | Maintenance, Installation and Repair | Computer, Automated Teller, and Office Machine <br> Repairers |
| Manufacturing | Maintenance, Installation and Repair | Electric Motor, Power Tool, and Related Repairers |
| Manufacturing | Maintenance, Installation and Repair | Electrical and Electronics Repairers, Commercial and <br> Industrial Equipment |
| Manufacturing | Maintenance, Installation and Repair | Electronic Home Entertainment Equipment Installers |
| and Repairers |  |  |


| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Manufacturing | Production | Biofuels Processing Technicians |
| Manufacturing | Production | Biomass Plant Technicians |
| Manufacturing | Production | Boilermakers |
| Manufacturing | Production | Cabinetmakers and Bench Carpenters |
| Manufacturing | Production | Cementing and Gluing Machine Operators and Tenders |
| Manufacturing | Production | Chemical Equipment Operators and Tenders |
| Manufacturing | Production | Chemical Plant and System Operators |
| Manufacturing | Production | Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders |
| Manufacturing | Production | Coating, Painting, and Spraying Machine Setters, Operators, and Tenders |
| Manufacturing | Production | Coil Winders, Tapers, and Finishers |
| Manufacturing | Production | Computer-Controlled Machine Tool Operators, Metal and Plastic |
| Manufacturing | Production | Cooling and Freezing Equipment Operators and Tenders |
| Manufacturing | Production | Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders |
| Manufacturing | Production | Cutters and Trimmers, Hand |
| Manufacturing | Production | Cutting and Slicing Machine Setters, Operators, and Tenders |
| Manufacturing | Production | Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic |
| Manufacturing | Production | Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic |
| Manufacturing | Production | Electrical and Electronic Equipment Assemblers |
| Manufacturing | Production | Electromechanical Equipment Assemblers |
| Manufacturing | Production | Engine and Other Machine Assemblers |
| Manufacturing | Production | Etchers and Engravers |
| Manufacturing | Production | Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Manufacturing | Production | Extruding and Forming Machine Setters, Operators, <br> and Tenders, Synthetic and Glass Fibers |
| Manufacturing | Production | Extruding, Forming, Pressing, and Compacting <br> Machine Setters, Operators, and Tenders |
| Manufacturing | Production | Fabric and Apparel Patternmakers |
| Manufacturing | Production | Fiberglass Laminators and Fabricators |
| Manufacturing | Production | First-Line Supervisors/Managers of Production and <br> Operating Workers |
| Manufacturing | Production | Forging Machine Setters, Operators, and Tenders, <br> Metal and Plastic |
| Manufacturing | Production | Foundry Mold and Coremakers |
| Manufacturing | Production | Furnace, Kiln, Oven, Drier, and Kettle Operators and <br> Tenders |
| Manufacturing | Production | Furniture Finishers |
| Manufacturing | Production | Gem and Diamond Workers |
| Manufacturing | Production | Glass Blowers, Molders, Benders, and Finishers |
| Manufacturing | Production | Grinding and Polishing Workers, Hand |
| Manufacturing | Production | Setters, Operators, and Tenders, Metal and Plastic |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Manufacturing | Production | Manufacturing Production Technicians |
| Manufacturing | Production | Mechanical Engineering Technicians |
| Manufacturing | Production | Metal-Refining Furnace Operators and Tenders |
| Manufacturing | Production | Methane/Landfill Gas Generation System Technicians |
| Manufacturing | Production | Milling and Planing Machine Setters, Operators, and <br> Tenders, Metal and Plastic |
| Manufacturing | Production | Millwrights |
| Manufacturing | Production | Mixing and Blending Machine Setters, Operators, and <br> Tenders |
| Manufacturing | Production | Model Makers, Metal and Plastic |
| Manufacturing | Production | Model Makers, Wood |
| Manufacturing | Production | Molders, Shapers, and Casters, Except Metal and <br> Plastic |
| Manufacturing | Production | Molding and Casting Workers |
| Manufacturing | Production | Molding, Coremaking, and Casting Machine Setters, <br> Operators, and Tenders, Metal and Plastic |
| Manufacturing | Production | Multiple Machine Tool Setters, Operators, and <br> Tenders, Metal and Plastic |
| Manufacturing | Production | Nuclear Power Reactor Operators |
| Manufacturing | Production | Numerical Tool and Process Control Programmers |
| Manufacturing | Production | Packaging and Filling Machine Operators and Tenders |
| Manufacturing | Production | Painters, Transportation Equipment |
| Manufacturing | Production | Paper Goods Machine Sectterating Workers |
| Manufacturing | Production | Patternmakers, Metal and Plastic |
| Manufacturing | Production | Patternmakers, Wood |
| Manufacturing | Production | Photographic Process Workers |
| Manufacturing | Production | Photographic Processing Machine Operators |
| Manufacturing | Production | Plating and Coating Machine Setters, Operators, and |
| Tenders, Metal and Plastic |  |  |
| Manufacturing | Production | Potters, Manufacturing |
| Manufacturing | Production | Pourers and Casters, Metal |
| Manufacturing | Production |  |
| Manufacturing |  |  |
|  |  |  |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Manufacturing | Production | Power Plant Operators |
| Manufacturing | Production | Precious Metal Workers <br> Purchasing Agents, Except Wholesale, Retail, and Farm <br> Products |
| Manufacturing | Production | Rolling Machine Setters, Operators, and Tenders, <br> Metal and Plastic |
| Manufacturing | Production | Semiconductor Processors |
| Manufacturing | Production | Sewers, Hand |
| Manufacturing | Production | Sewing Machine Operators |
| Manufacturing | Production | Shoe and Leather Workers and Repairers |
| Manufacturing | Production | Shoe Machine Operators and Tenders |
| Manufacturing | Production | Solderers and Brazers |
| Manufacturing | Production | Stone Cutters and Carvers, Manufacturing |
| Manufacturing | Production | Team Assemblers |
| Manufacturing | Production | Textile Bleaching and Dyeing Machine Operators and |
| Manufacturing | Production | Tenders |
| Manufacturing | Proxtile Cutting Machine Setters, Operators, and |  |
| Manufacturing | Production | Tenders |
| Manufacturing | Proxtile Knitting and Weaving Machine Setters, |  |
| Operators, and Tenders |  |  |

## Career Pathway Index for the Marketing, Sales and Service Cluster

| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Marketing, Sales and Service | Buying and Merchandising | Cashiers |
| Marketing, Sales and Service | Buying and Merchandising | Customer Service Representatives |
| Marketing, Sales and Service | Buying and Merchandising | Marking Clerks |
| Marketing, Sales and Service | Buying and Merchandising | Office Clerks, General |
| Marketing, Sales and Service | Buying and Merchandising | Online Merchants |
| Marketing, Sales and Service | Buying and Merchandising | Order Clerks |
| Marketing, Sales and Service | Buying and Merchandising | Parking Lot Attendants |
| Marketing, Sales and Service | Buying and Merchandising | Procurement Clerks |
| Marketing, Sales and Service | Buying and Merchandising | Service Station Attendants |
| Marketing, Sales and Service | Buying and Merchandising | Stock Clerks- Stockroom, Warehouse, or Storage Yard |
| Marketing, Sales and Service | Buying and Merchandising | Stock Clerks, Sales Floor |
| Marketing, Sales and Service | Buying and Merchandising | Market Research Analysts |
| Marketing, Sales and Service | Marketing Information Management and | Appraisers, Real Estate |
| Marketing, Sales and Service | Professional Sales and Marketing | Demonstrators and Product Promoters |
| Marketing, Sales and Service | Professional Sales and Marketing | Door-To-Door Sales Workers, News and Street <br> Vendors, and Related Workers |
| Marketing, Sales and Service | Professional Sales and Marketing | Electronic Commerce Specialists |
| Marketing, Sales and Service | Professional Sales and Marketing | Fashion Designers |
| Marketing, Sales and Service | Professional Sales and Marketing | First-Line Supervisors/Managers of Non-Retail Sales |
| Marketing, Sales and Service | Professional Sales and Marketing | Workers |
| Marketing, Sales and Service | Froral Designers |  |
| Marketing, Sales and Service | Professional Sales and Marketing | Green Marketers |
| Marketing, Sales and Service | Professional Sales and Marketing | Merchandise Displayers and Window Trimmers |
| Marketing, Sales and Service | Professional Sales and Marketing | Models |
| Marketing, Sales and Service | Professional Sales and Marketing |  |
| Marketing, Sales and Service |  | Rales Agents |
|  |  |  |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Marketing, Sales and Service | Professional Sales and Marketing | Retail Salespersons |
| Marketing, Sales and Service | Professional Sales and Marketing | Sales Engineers |
| Marketing, Sales and Service | Professional Sales and Marketing | Sales Representatives, Services, All Other |
| Marketing, Sales and Service | Professional Sales and Marketing | Sales Representatives, Wholesale and Manufacturing, <br> Except Technical and Scientific Products <br> Sales Representatives, Wholesale and Manufacturing, <br> Technical and Scientific Products |
| Marketing, Sales and Service | Professional Sales and Marketing | Solar Sales Representatives and Assessors |
| Marketing, Sales and Service | Professional Sales and Marketing | Telemarketers |
| Marketing, Sales and Service | Professional Sales and Marketing | Wholesale and Retail Buyers, Except Farm Products |
| Marketing, Sales and Service | Professional Sales and Marketing |  |

## Career Pathway Index for the Science, Technology, Engineering and Mathematics Cluster

| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Aerospace Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Agricultural Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Architectural and Civil Drafters |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Architectural Drafters |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Automotive Engineering Technicians |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Automotive Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Biochemical Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Chemical Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Civil Drafters |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Computer Hardware Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electrical and Electronic Engineering Technicians |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electrical and Electronics Drafters |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electrical Drafters |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electrical Engineering Technicians |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electrical Engineering Technologists |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electrical Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electromechanical Engineering Technologists |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electro-Mechanical Technicians |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electronic Drafters |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electronics Engineering Technicians |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electronics Engineering Technologists |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Electronics Engineers, Except Computer |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Energy Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Engineering Managers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Engineering Technicians, Except Drafters, All Other |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Engineers, All Other |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Fire-Prevention and Protection Engineers |


| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Fuel Cell Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Fuel Cell Technicians |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Health and Safety Engineers, Except Mining Safety Engineers and Inspectors |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Human Factors Engineers and Ergonomists |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Industrial Engineering Technologists |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Industrial Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Logistics Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Manufacturing Engineering Technologists |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Manufacturing Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Mapping Technicians |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Marine Architects |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Marine Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Marine Engineers and Naval Architects |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Materials Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Mechanical Engineering Technologists |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Mechanical Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Mechatronics Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Microsystems Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Mining and Geological Engineers, Including Mining Safety Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Nanosystems Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Nanotechnology Engineering Technicians |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Nanotechnology Engineering Technologists |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Nuclear Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Petroleum Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Photonics Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Product Safety Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Quality Control Systems Managers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Robotics Engineers |


| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Solar Energy Systems Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Surveying and Mapping Technicians |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Surveying Technicians |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Technical Writers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Transportation Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Validation Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Water/Wastewater Engineers |
| Science, Technology, Engineering and Mathematics | Engineering and Technology | Wind Energy Engineers |
| Science, Technology, Engineering and Mathematics | Science and Math | Agricultural and Food Science Technicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Agricultural Technicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Anthropologists |
| Science, Technology, Engineering and Mathematics | Science and Math | Anthropologists and Archeologists |
| Science, Technology, Engineering and Mathematics | Science and Math | Archeologists |
| Science, Technology, Engineering and Mathematics | Science and Math | Astronomers |
| Science, Technology, Engineering and Mathematics | Science and Math | Atmospheric and Space Scientists |
| Science, Technology, Engineering and Mathematics | Science and Math | Biochemists and Biophysicists |
| Science, Technology, Engineering and Mathematics | Science and Math | Biofuels/Biodiesel Technology and Product Development Managers |
| Science, Technology, Engineering and Mathematics | Science and Math | Bioinformatics Scientists |
| Science, Technology, Engineering and Mathematics | Science and Math | Bioinformatics Technicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Biological Scientists, All Other |
| Science, Technology, Engineering and Mathematics | Science and Math | Biological Technicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Biostatisticians |
| Science, Technology, Engineering and Mathematics | Science and Math | Chemical Technicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Chemists |
| Science, Technology, Engineering and Mathematics | Science and Math | Computer and Information Scientists, Research |
| Science, Technology, Engineering and Mathematics | Science and Math | Conservation Scientists |
| Science, Technology, Engineering and Mathematics | Science and Math | Environmental Economists |
| Science, Technology, Engineering and Mathematics | Science and Math | Environmental Restoration Planners |


| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Science, Technology, Engineering and Mathematics | Science and Math | Environmental Scientists and Specialists, Including Health |
| Science, Technology, Engineering and Mathematics | Science and Math | Food Science Technicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Geneticists |
| Science, Technology, Engineering and Mathematics | Science and Math | Geodetic Surveyors |
| Science, Technology, Engineering and Mathematics | Science and Math | Geographers |
| Science, Technology, Engineering and Mathematics | Science and Math | Geographic Information Systems Technicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Geoscientists, Except Hydrologists and Geographers |
| Science, Technology, Engineering and Mathematics | Science and Math | Geospatial Information Scientists and Technologists |
| Science, Technology, Engineering and Mathematics | Science and Math | Historians |
| Science, Technology, Engineering and Mathematics | Science and Math | Hydrologists |
| Science, Technology, Engineering and Mathematics | Science and Math | Industrial Ecologists |
| Science, Technology, Engineering and Mathematics | Science and Math | Life Scientists, All Other |
| Science, Technology, Engineering and Mathematics | Science and Math | Life, Physical, and Social Science Technicians, All Other |
| Science, Technology, Engineering and Mathematics | Science and Math | Materials Scientists |
| Science, Technology, Engineering and Mathematics | Science and Math | Mathematicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Microbiologists |
| Science, Technology, Engineering and Mathematics | Science and Math | Molecular and Cellular Biologists |
| Science, Technology, Engineering and Mathematics | Science and Math | Non-Destructive Testing Specialists |
| Science, Technology, Engineering and Mathematics | Science and Math | Nuclear Equipment Operation Technicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Nuclear Monitoring Technicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Nuclear Technicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Park Naturalists |
| Science, Technology, Engineering and Mathematics | Science and Math | Physicists |
| Science, Technology, Engineering and Mathematics | Science and Math | Political Scientists |
| Science, Technology, Engineering and Mathematics | Science and Math | Quality Control Analysts |
| Science, Technology, Engineering and Mathematics | Science and Math | Radio Frequency Identification Device Specialists |
| Science, Technology, Engineering and Mathematics | Science and Math | Remote Sensing Scientists and Technologists |
| Science, Technology, Engineering and Mathematics | Science and Math | Remote Sensing Technicians |
| Science, Technology, Engineering and Mathematics | Science and Math | Social Science Research Assistants |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Science, Technology, Engineering and Mathematics | Science and Math | Statisticians |
| Science, Technology, Engineering and Mathematics | Science and Math | Survey Researchers |
| Science, Technology, Engineering and Mathematics | Science and Math | Vocational Education Teachers, Postsecondary |
| Science, Technology, Engineering and Mathematics | Science and Math | Water Resource Specialists |

## Career Pathway Index for the Transportation, Distribution and Logistics Cluster

| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Aerospace Engineering and Operations Technicians |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Aircraft Mechanics and Service Technicians |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Automotive Body and Related Repairers |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Automotive Glass Installers and Repairers |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Automotive Master Mechanics |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Automotive Service Technicians and Mechanics |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Automotive Specialty Technicians |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Avionics Technicians |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Bicycle Repairers |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Bus and Truck Mechanics and Diesel Engine Specialists |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Cleaners of Vehicles and Equipment |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Electrical and Electronics Installers and Repairers, Transportation Equipment |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Electronic Equipment Installers and Repairers, Motor Vehicles |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Mobile Heavy Equipment Mechanics, Except Engines |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Motorboat Mechanics |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Motorcycle Mechanics |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Rail Car Repairers |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Rail-Track Laying and Maintenance Equipment Operators |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Recreational Vehicle Service Technicians |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Signal and Track Switch Repairers |
| Transportation, Distribution and Logistics | Facility and Mobile Equipment Maintenance | Tire Repairers and Changers |
| Transportation, Distribution and Logistics | Health, Safety and Environmental Management | Industrial Safety and Health Engineers |
| Transportation, Distribution and Logistics | Logistics Planning and Management Services | Logisticians |
| Transportation, Distribution and Logistics | Logistics Planning and Management Services | Logistics Analysts |
| Transportation, Distribution and Logistics | Logistics Planning and Management Services | Logistics Managers |


| Career Cluster | Career Pathway | Occupation |
| :---: | :---: | :---: |
| Transportation, Distribution and Logistics | Sales and Service | Billing and Posting Clerks and Machine Operators |
| Transportation, Distribution and Logistics | Sales and Service | Cargo and Freight Agents |
| Transportation, Distribution and Logistics | Transportation Operations | Air Traffic Controllers |
| Transportation, Distribution and Logistics | Transportation Operations | Aircraft Cargo Handling Supervisors |
| Transportation, Distribution and Logistics | Transportation Operations | Airfield Operations Specialists |
| Transportation, Distribution and Logistics | Transportation Operations | Airline Pilots, Copilots, and Flight Engineers |
| Transportation, Distribution and Logistics | Transportation Operations | Ambulance Drivers and Attendants, Except Emergency Medical Technicians |
| Transportation, Distribution and Logistics | Transportation Operations | Bridge and Lock Tenders |
| Transportation, Distribution and Logistics | Transportation Operations | Bus Drivers, School |
| Transportation, Distribution and Logistics | Transportation Operations | Bus Drivers, Transit and Intercity |
| Transportation, Distribution and Logistics | Transportation Operations | Captains, Mates, and Pilots of Water Vessels |
| Transportation, Distribution and Logistics | Transportation Operations | Commercial Pilots |
| Transportation, Distribution and Logistics | Transportation Operations | Dispatchers, Except Police, Fire, and Ambulance |
| Transportation, Distribution and Logistics | Transportation Operations | Flight Attendants |
| Transportation, Distribution and Logistics | Transportation Operations | Industrial Truck and Tractor Operators |
| Transportation, Distribution and Logistics | Transportation Operations | Locomotive Engineers |
| Transportation, Distribution and Logistics | Transportation Operations | Locomotive Firers |
| Transportation, Distribution and Logistics | Transportation Operations | Mates- Ship, Boat, and Barge |
| Transportation, Distribution and Logistics | Transportation Operations | Motorboat Operators |
| Transportation, Distribution and Logistics | Transportation Operations | Pilots, Ship |
| Transportation, Distribution and Logistics | Transportation Operations | Rail Yard Engineers, Dinkey Operators, and Hostlers |
| Transportation, Distribution and Logistics | Transportation Operations | Railroad Brake, Signal, and Switch Operators |
| Transportation, Distribution and Logistics | Transportation Operations | Railroad Conductors and Yardmasters |
| Transportation, Distribution and Logistics | Transportation Operations | Sailors and Marine Oilers |
| Transportation, Distribution and Logistics | Transportation Operations | Ship and Boat Captains |
| Transportation, Distribution and Logistics | Transportation Operations | Ship Engineers |
| Transportation, Distribution and Logistics | Transportation Operations | Subway and Streetcar Operators |
| Transportation, Distribution and Logistics | Transportation Operations | Taxi Drivers and Chauffeurs |
| Transportation, Distribution and Logistics | Transportation Operations | Transportation Managers |


| Career Cluster | Career Pathway | Occupation |
| :--- | :--- | :--- |
| Transportation, Distribution and Logistics | Transportation Operations | Truck Drivers, Heavy and Tractor-Trailer |
| Transportation, Distribution and Logistics | Transportation Operations | Truck Drivers, Light or Delivery Services |
| Transportation, Distribution and Logistics | Transportation Systems/Infrastructure <br> Planning, Management and Regulation | Aviation Inspectors |
| Transportation, Distribution and Logistics | Transportation Systems/Infrastructure <br> Planning, Management and Regulation | Customs Brokers |
| Transportation, Distribution and Logistics | Transportation Systems/Infrastructure <br> Planning, Management and Regulation | Freight and Cargo Inspectors |
| Transportation, Distribution and Logistics | Transportation Systems/Infrastructure <br> Planning, Management and Regulation | Traffic Technicians |
| Transportation, Distribution and Logistics | Transportation Systems/Infrastructure <br> Planning, Management and Regulation | Transportation Planners |
| Transportation, Distribution and Logistics | Transportation Systems/Infrastructure <br> Planning, Management and Regulation | Transportation Vehicle, Equipment and Systems <br> Inspectors, Except Aviation |
| Transportation, Distribution and Logistics | Warehousing and Distribution Center <br> Operations | First-Line Supervisors/Managers of Helpers, Laborers, <br> and Material Movers, Hand |
| Transportation, Distribution and Logistics | Warehousing and Distribution Center <br> Operations | First-Line Supervisors/Managers of Transportation and <br> Material-Moving Machine and Vehicle Operators |
| Transportation, Distribution and Logistics | Warehousing and Distribution Center <br> Operations | Freight Forwarders |
| Transportation, Distribution and Logistics | Warehousing and Distribution Center <br> Operations | Laborers and Freight, Stock, and Material Movers, <br> Hand |
| Transportation, Distribution and Logistics | Warehousing and Distribution Center <br> Operations | Packers and Packagers, Hand |
| Transportation, Distribution and Logistics | Warehousing and Distribution Center <br> Operations | Shipping, Receiving, and Traffic Clerks |
| Transportation, Distribution and Logistics | Warehousing and Distribution Center <br> Operations | Storage and Distribution Managers |
| Warehousing and Distribution Center | Supply Chain Managers |  |
| Operations |  |  |

