

CareerPoint Lake, Marin, Mendocino, & Napa

OJT

13

IOA Levels of Service

Bronze Self Access Services



CareerPoint 2032 Individuals 4743 Visits

1245 Repeat Customers

\$161,802

WIOA Program 252 Participants 153 Adults

99 Dislocated Workers

\$227,267

Silver **Staff Assisted Services**



Gold

WIOA Training 77 Adults

39 Dislocated Workers

\$129,745

116 Recipients

WIOA Training Services



67%

Exited to Training Related Employment (of 21 Exited)

Provider

Individuals Received Industry Certifications

Apprenticeships

Occupational Skills Training Eligible Training 94

> \$729 **Cost Per Training Participant**

WIOA Program Employment Outcomes

42

Individuals Exited



67%

Exit to **Employment**



(-\$.35)/HR

Ave. Increase in Wages After Using WDB Services (83% increased wages)



8 Avg months in program

\$2,059 Cost per Job Seeker Served



\$4.96 Return on

Investment (per \$1 spent)











Professional. Scientific, Technical







11% Other

Utilities Transportation



Basic Skill Deficient 1%▼



Low Income





CalFresh





Military Veterans 3%▼

Business Services

New Businesses Engaged

Active Business Engagements

Rapid Response Events

Recruitment **Events Held**

WIOA Adult & DW Barriers to Employment



10%▲





2%

Justice Involved **11%** ▲



English Language Learner 4%■



Single Parent

23% A



In-School Youth

17% ▲



Youth **83%** ▼



13%▼

Program Participant Demographics

Race/ Ethnicity Age 1% 10% 6% 5% 31% 22-24 25-34 35-44 45-54 55> 47% Af Amer Asian ■ White ■ Hispanic ■ Amer Ind ■ Pacific Is.



33% Male



Residence

Clearlake 23% Lakeport 21% Lake Other 18% Kelseyville 16% Nice 12% Lucerne 8% WANB Other 2%

Ukiah 58%

Willits 20%

Redwood Valley 10% Hopland 4%

Mendocino Other 4% WANB Other 2%

North Bay Other 2%

San Rafael 34%

Marin Other 18%

WANB Other 2%

Other 2%

North Bay Other 10%

Novato 30%

Sausalito 4% American Canyon 23%

> Oakville 1% St. Helena 1%

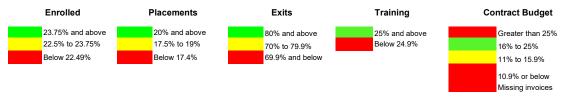
Napa 68%

Yountville 1%

North Bay Other 6%

Workforce Alliance of the North Bay Providers of Services Report Program Year 2019-2020 Quarter 1, 25% of Program Year

	M			N N	Т	otal Enrolle	d		Placements ea Plan = 80°	%	Are	Exits ea Plan =	80%		Requiremer ea Plan = 10		Contract Budget Quarter 1			
1170000000	KFORCE NORTH B	AY	Carry-ins from PY18-19	New Clients	(Qtr 1) Actual	Area Plan for PY	% Achieved of Qtr 1	(Qtr 1) Actual	Area Plan for PY	% Achieved of Qtr 1	(Qtr 1) Positive Exits	(Qtr 1) Negative Exits	(Qtr 1) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 1) Expended	Budget in PY	Total % Achieved	Combined
Lake	MPIC	Adult	14	10	24	62	39%	2	29	7%	2	3	40.0%	\$ 3,508	\$ 66,537	5.3%	\$37,819	\$226,870	16.7%	19%
Lake		Dislocated Worker	19	8	27	49	55%	6	17	35%	6	3	66.7%	\$ 10,229	\$ 62,908	16.3%	\$41,269	\$180,648	22.8%	1976
Mendocino	MPIC	Adult	13	7	20	51	39%	6	20	30%	6	1	85.7%	\$ 17,820	\$ 51,522	34.6%	\$53,128	\$208,990	25.4%	23%
Wendocino	WIFIC	Dislocated Worker	21	7	28	42	67%	3	13	23%	3	0	100.0%	\$ 485	\$ 57,428	0.8%	\$34,004	\$170,484	19.9%	23 /6
Marin	Marin	Adult	35	19	54	129	42%	4	40	10%	4	1	80.0%	\$ 39,666	\$ 88,338	44.9%	\$130,020	\$365,719	35.6%	41%
Iwarin	HHS	Dislocated Worker	10	3	13	21	62%	2	6	33%	2	2	50.0%	\$ 6,415	\$ 17,462	36.7%	\$47,591	\$72,290	65.8%	41%
Napa	Napa	Adult	41	14	55	55	100%	4	34	12%	4	3	57.1%	\$ 1,225	\$ 48,509	2.5%	\$109,943	\$200,826	54.7%	57%
мара	HHSA	Dislocated Worker	28	3	31	31	100%	1	22	5%	1	1	50.0%	\$ 5,232	\$ 26,091	20.1%	\$65,081	\$108,017	60.3%	37 %
	System Totals			71	252	440		28	181		28	14		\$84,580	\$418,795	20.2%	\$518,855	\$1,533,844	34	%



M		fro	Ne	Total Enrolled			Placements Area Plan = 80%			Exits Area Plan = 80%			F	Work Experi Requirement aa Plan = 100	t	Contract Budget Quarter 1			
WORKFORCEALLIANCE NORTH BAY DRIVING WORKFORCE TALENT			Carry-ins om PY18-19	ew Clients	(Qtr 1) Actual	Area Plan for PY	% Achieved of Qtr 1	(Qtr 1) Actual	Area Plan for PY	% Achieved of Qtr 1	(Qtr 1) Positive Exits	(Qtr 1) Negative Exits	(Qtr 1) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 1) Expended	Budget in PY	Total % Achieved
Lake	MPIC	Youth	2	8	10	42	24%	0	20	0%	0	0	0.0%	\$ -	\$ 56,802	0.0%	\$26,325	\$238,231	11.1%
Mendocino	MPIC	Youth	8	3	11	43	26%	3	11	27%	3	0	100.0%	\$ -	\$ 54,119	0.0%	\$20,974	\$243,467	8.6%
Marin PPS Youth		13	2	15	22	68%	0	1	0%	0	0	0.0%	\$ 2,774	\$ 36,019	7.7%	\$18,597	\$164,275	11.3%	
Napa	Napa Napa Youth			11	24	26	92%	1	14	7%	1	0	100.0%	\$ 2,860	\$ 26,965	10.6%	\$49,382	\$105,866	46.6%
System Totals			36	24	60	133		4	46		4	0		\$5,634	\$173,905	3.2%	\$115,278	\$751,839	15%



WIOA Levels of Service





625 Individuals **1,423** Visits

485 Repeat Customers



Individuals

Exited

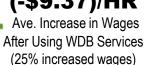
57%



0%▼



(-\$9.37)/HR





6 Avg months in program

\$1,551 Cost per Job Seeker Served



\$4.52 Return on Investment (per \$1 spent)



















Utilities Transportation





17 Recipients 9 Adults

\$13,737

WIOA Training

8 Dislocated Workers

67% **Exited to Training** Related Employment (of 3 Exited)

(15 New)

Individuals In

Training

OJT

WIOA Training Services

Individuals **Received Industry Certifications Apprenticeships**

Occupational Skills Training

Eligible Training 17 Provider

\$808

Cost Per Training Participant

WIOA Program Employment Outcomes



WIOA Program

51 Participants

24 Adults

27 Dislocated Workers

\$24,776





12%

Business Services









New Businesses Engaged



Rapid Response Events



Recruitment **Events Held**





Military Veterans 4%▼

Active Business Services

WIOA Adult & DW Barriers to Employment

WIOA Youth Details



0%▼





6%▼





Single Parent 25% ▲

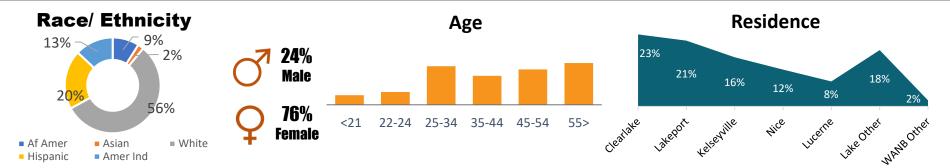


0%▼





Program Participant Demographics



Program Provider Details

			_		10	otal Enrolle	a	_	Placements			EXITS		iraining	Req. / WEX	(20%)	Contract Budget		
WORI PY 20 (7/1,	Carry-ins from PY18-19	New Clients	(Qtr 1) Actual	Area Plan for PY	% Achieved of Qtr 1	(Qtr 1) Actual	Area Plan for PY	% Achieved of Qtr 1	(Qtr 1) Positive Exits	(Qtr 1) Negative Exits	(Qtr 1) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 1) Expended	Budget in PY	Total % Achieved		
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CareerPoint Mendocino

WIOA Levels of Service

Bronze Self Access Services



CareerPoint 663 Individuals 1,830 Visits **420** Repeat Customers

\$20,355

\$48,472

WIOA Program

48 Participants

20 Adults

28 Dislocated Workers

Silver

Staff Assisted Services

\$27.19 Median Wage



\$10.73/HR

Ave. Increase in Wages After Using WDB Services (89% increased wages)



Avg months in program

\$1,815



\$9.17

Investment

0%■

Construction

56% ▲ Healthcare & Social Assistance

0%▼ Hospitality & Tourism

Manufacturing

Professional. Scientific, Technical

0%■



Utilities

0% Information



11% Other

Transportation



Gold



WIOA Training 12 Recipients 7 Adults **5** Dislocated Workers

\$18,305

12 (9 New) Individuals In **Training**

86%

Exited to Training Related Employment (of 7 Exited)

OJT

Individuals Received Industry Certifications

Apprenticeships

Occupational Skills Training

Eligible Training Provider

\$1,525

Cost Per Training Participant

WIOA Program Employment Outcomes

Individuals Exited

90% Exit to **Employment**

12

Cost per Job Seeker Served



Return on (per \$1 spent)

Business Services









New Businesses Engaged

Rapid Response Events

Recruitment **Events Held**

Basic Skill Deficient Low Income **40% 0%**▼



Military Veterans **10%**

Active Business Services

WIOA Adult & DW Barriers to Employment



Mendocino

MPIC





English Language Learner 0%▼



Single Parent 8%▼



27% ▲



WIOA Youth Details

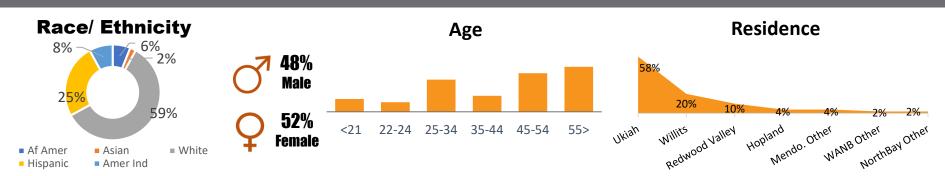
Out of School Youth **73% ▼**



27%▼

Disability 6%■ 4%▲

6%▲ Program Participant Demographics



Program Provider Details

Youth

8

43

11

26%

	=	_	Т	otal Enrolle	d		Placements			Exits		Training	Req. / WEX	(- (20%)	Contract Budget				
WORI DRIVI PY 200 (7/1,	Carry-ins rom PY18-19	New Clients	(Qtr 1) Actual	Area Plan for PY	% Achieved of Qtr 1	(Qtr 1) Actual	Area Plan for PY	% Achieved of Qtr 1	(Qtr 1) Positive Exits	(Qtr 1) Negative Exits	(Qtr 1) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 1) Expended	Budget in PY	Total % Achieved		
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11

27%

0

100.0%

\$ 54,119

0.0%

\$20,974

\$243,467

8.6%

CareerPoint Marin

WIOA Levels of Service

Bronze Self Access Services



CareerPoint 458 Individuals 976 Visits **199** Repeat Customers

\$55,834

Exited

Construction

33%

Individuals









0%▼





Gold

WIOA Training

44 Recipients

35 Adults

9 Dislocated Workers

46.081

Professional. Scientific, Technical

17%





\$2,650 Cost per Job Seeker Served



\$4.31 Return on Investment (per \$1 spent)





Individuals In **Training**

> **75**% **Exited to Training**

Related Employment (of 4 Exited)

OJT Individuals Received Industry Certifications

Apprenticeships

Occupational Skills Training

Eligible Training 23 Provider

\$1,047

Cost Per Training Participant

WIOA Program Employment Outcomes



67%

Silver

Staff Assisted Services

WIOA Program

67 Participants

54 Adults

13 Dislocated Workers

\$75,654

(-\$5.67)/HR

Ave. Increase in Wages After Using WDB Services (83% increased wages)



0% Information



33% Other

Utilities

0%

Healthcare &

Social Assistance

Hospitality & Tourism

0%= Manufacturing

Business Services









12 New Businesses Engaged



Rapid Response Events

Recruitment Events Held

WIOA Adult & DW Barriers to Employment



3%▼

0%▼











WIOA Youth Details





1%▼ 15%▼

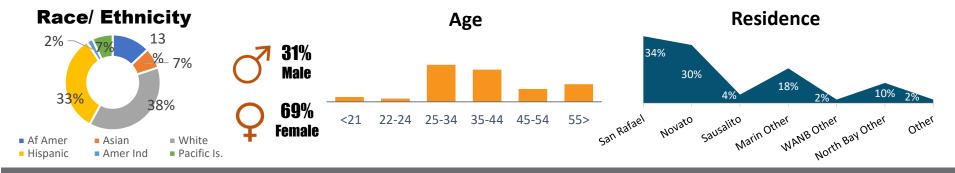
36% ▲

27% ▲

Youth **73%** ▼

7%▲

Program Participant Demographics



Program Provider Details

444

			=		Т	otal Enrolle	d	Placements				Exits		Training	Req. / WE	(- (20%)	Contract Budget			
WORI PY 200 (7/1)	Carry-ins rom PY18-19	New Clients	(Qtr 1) Actual	Area Plan for PY	% Achieved of Qtr 1	(Qtr 1) Actual	Area Plan for PY	% Achieved of Qtr 1	(Qtr 1) Positive Exits	(Qtr 1) Negative Exits	(Qtr 1) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 1) Expended	Budget in PY	Total % Achieved			
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WIOA Levels of Service



Bronze

CareerPoint 286 Individuals 514 Visits

141 Repeat Customers

\$55,038

Silver Staff Assisted Services



WIOA Program 86 Participants 55 Adults 31 Dislocated Workers

\$68,365

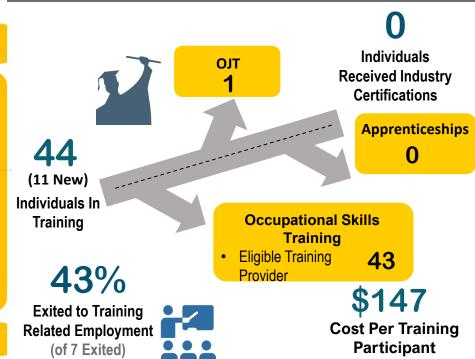
Gold



WIOA Training 44 Recipients 27 Adults 17 Dislocated Workers

\$51,621

WIOA Training Services



WIOA Program Employment Outcomes





56% Exit to **Employment**





\$2.90/HR

Ave. Increase in Wages After Using WDB Services (80% increased wages)



Avg months in program

\$2,035 Cost per Job Seeker Served



\$3.34 Return on Investment (per \$1 spent)













Utilities







Business Services









New Businesses Engaged Active Business

Services

Rapid Response Events

Recruitment **Events Held**





1%■

WIOA Adult & DW Barriers to Employment







24% ▲

3%▼













12% ▲





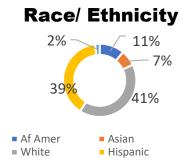


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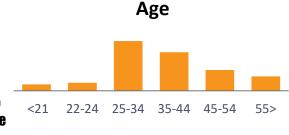
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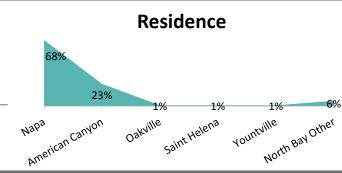
12% ▲

Program Participant Demographics









Program Provider Details

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