

# Workforce Alliance of the North Bay Q2|PY19-20

CareerPoint Lake, Marin, Mendocino, & Napa

## **WIOA Levels of Service**

## **Bronze**Self Access Services



CareerPoint
3,061 Individuals
8,922 Visits
2,889 Repeat Customers

\$ \$324,781

\$\$477,524

#### Silver Staff Assisted Services



WIOA Program
311 Participants
195 Adults
116 Dislocated Workers

#### **Gold** Training Serv



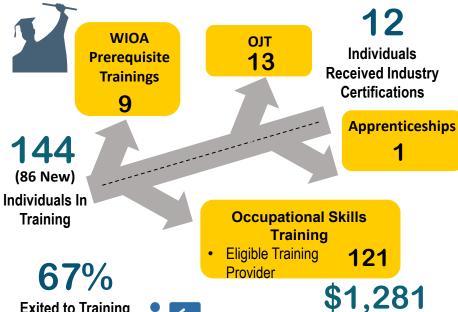
144 Recipients
101 Adults
43 Dislocated Workers

**WIOA Training** 

## 43 Dislocated Work

\$\$229,600

#### **WIOA Training Services**



Exited to Training Related Employment (of 54 Exited)

# **; 4**

Cost Per Training Participant

#### WIOA Program Employment Outcomes

95
Individuals
Exited



**67%**Exit to
Employment





**\$0.73/HR**Ave. Increase in Wages
After Using WDB Services
(65% increased wages)



**8**Avg months in program

\$3,318 Cost per Job Seeker Served



6% ▼
Construction















**Utilities** Transportation

#### **Business Services**



Basic Skill Deficient 1%■



Low Income





CalFresh

14%▼



Military Veterans 1,104 Engagements

**New Businesses** Engaged

**Active Business** 

**Rapid Response Events** 

Recruitment **Events Held** 

#### WIOA Adult & DW Barriers to Employment







Homeless

2%■



Justice Involved

**13%** ▲



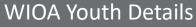
**English Language** Learner

4%■



Single Parent

**24% A** 





Youth 16%▼



**84%** ▲



**16% A** 

Napa 71%

American Canyon 21%

North Bay Other 4%

Napa Other 4%

#### Program Participant Demographics

36%

Male

#### Race/ Ethnicity Age 1% 11% 6% 4% 30% 22-24 25-34 35-44 45-54 55> 48% Af Amer Asian ■ White ■ Hispanic ■ Amer Ind ■ Pacific Is.

64%

Female

#### Residence

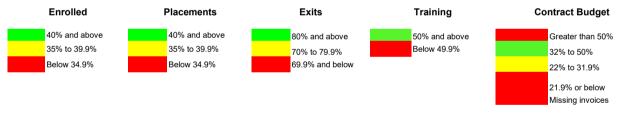
#### Cities of Residence

Clearlake 23% San Rafael 33% Ukiah 60% Lakeport 22% Novato 28% Lake Other 18% Willits 18% Kelseyville 18% Marin Other 25% Redwood Valley 10% Nice 9% Mendocino Other 9% North Bay Other 9% Lucerne 8% WANB Other 2% Other 3% WANB Other 1% WANB Other 2% North Bay Other 29

#### Workforce Alliance of the North Bay Providers of Services Report Program Year 2019-2020

Quarter 2, 50% of Program Year

				z	Т	otal Enrolled	_	Placements Area Plan = 80%			Exits Area Plan = 80%				Requiremen ea Plan = 100		Contract Budget Quarter 2			
WORI	Carry-ins from PY18-19	New Clients	(Qtr 2) Actual	Area Plan for PY	% Achieved of Qtr 2	(Qtr 2) Actual	Area Plan for PY	% Achieved of Qtr 2	(Qtr 2) Positive Exits	(Qtr 2) Negative Exits	(Qtr 2) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 2) Expended	Budget in PY	Total % Achieved	Combined		
Lake MPIC Adult		14	17	31	62	50%	4	29	14%	4	4	50%	\$ 28,507	\$ 66,537	43%	\$96,477	\$226,870	42.5%	45%	
Lake	IVIPIC	Dislocated Worker	19	15	34	49	69%	9	17	53%	9	3	75%	\$ 18,576	\$ 62,908	30%	\$85,145	\$180,648	47.1%	45 /6
Mendocino	MPIC	Adult	13	18	31	51	61%	9	20	45%	9	3	75%	\$ 20,013	\$ 51,522	39%	\$90,308	\$208,990	43.2%	42%
Mendocino	WIFIC	Dislocated Worker	21	10	31	42	74%	13	13	100%	13	1	93%	\$ 9,749	\$ 57,428	17%	\$69,249	\$170,484	40.6%	42%
Marin	Marin	Adult	34	27	61	125	49%	13	40	33%	13	7	65%	\$ 65,778	\$ 88,338	74%	\$210,234	\$365,719	57.5%	71%
Marin	HHS	Dislocated Worker	11	3	14	21	67%	3	6	50%	3	3	50%	\$ 11,162	\$ 17,462	64%	\$100,220	\$72,290	138.6%	7 1 76
Napa	Napa	Adult	41	31	72	55	131%	6	34	18%	6	9	40%	\$ 20,064	\$ 48,509	41%	\$249,707	\$200,826	124.3%	123%
мара	HHSA	Dislocated Worker	28	9	37	31	119%	6	22	27%	6	2	75%	\$ 10,585	\$ 26,091	41%	\$130,606	\$108,017	120.9%	123 /0
System Totals			181	130	311	436		63	181		63	32		\$184,434	\$418,795	44%	\$1,031,946	\$1,533,844	67	%



WORKFORCEALLIANCE NORTH BAY DRIVING WORKFORCE TALENT		fr	-	Total Enrolled			Placements Area Plan = 80%			Exits Area Plan = 80%			F	Vork Experion Requirement a Plan = 100		Contract Budget Quarter 2			
		Carry-ins from PY18-19	New Clients	(Qtr 2) Actual	Area Plan for PY	% Achieved of Qtr 2	(Qtr 2) Actual	Area Plan for PY	% Achieved of Qtr 2	(Qtr 2) Positive Exits	(Qtr 2) Negative Exits	(Qtr 2) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 2) Expended	Budget in PY	Total % Achieved	
Lake	MPIC	Youth	2	11	13	42	31%	1	20	5%	1	0	100%	\$ -	\$ 56,802	0%	\$49,609	\$238,231	21%
Mendocino	MPIC	Youth	8	7	15	43	35%	3	11	27%	3	1	75%	\$ -	\$ 54,119	0%	\$40,364	\$243,467	17%
Marin PPS Youth		13	3	16	22	73%	0	1	0%	0	0	0%	\$ 4,023	\$ 36,019	11%	\$50,808	\$164,275	31%	
Napa Napa Youth			13	7	20	22	91%	3	9	33%	3	2	60%	\$ 3,298	\$ 26,965	12%	\$138,395	\$105,866	131%
System Totals			36	28	64	129		7	41		7	3		\$7,321	\$173,905	4%	\$279,176	\$751,839	37%



#### **Workforce Alliance of the North Bay** Q2|PY19-20

Gold

**WIOA Training** 

**18 Recipients** 

9 Adults

9 Dislocated Workers

47,083

## **IOA Levels of Service**





CareerPoint 1,129 Individuals 2,715 Visits

1,016 Repeat Customers

\$66,548

Exit to **Employment** 

**65%** 

Silver

**Staff Assisted Services** 

**WIOA Program** 

65 Participants

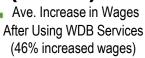
31 Adults

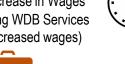
34 Dislocated Workers

\$67,991



(-\$4.55)/HR





8%▼



**Utilities** 

Information

38% ▲ Other

Individuals **OJT** Received Industry

**WIOA Training Services** 

18 (16 New) Individuals In **Training** 

**60%** 

**Exited to Training** Related Employment (of 5 Exited)

**Apprenticeships Occupational Skills Training Eligible Training** 18 **Provider** 

\$2,616

**Cost Per Training Participant** 

**Certifications** 

#### WIOA Program Employment Outcomes









6 Avg months in program

\$2,794 Cost per Job

Seeker Served



Return on Investment (per \$1 spent)

\$2.94

0%■

20

Individuals

Exited

**31%** ▼ Construction Healthcare & Social Assistance



0%■



Professional. Scientific, Technical







**Transportation** 

#### Business Services









15

New Businesses Engaged

1

Rapid Response Events

2%∎

Low Income **60%** ▼

**8%**■

Military Veterans **3%** ▼

19

Active Business Services

Recruitment Events Held

#### WIOA Adult & DW Barriers to Employment



2%▲





Justice Involved

6%■

English Language
Learner
2%

The state of th



Single Parent **29%** ▲



**WIOA Youth Details** 



Out of School Youth



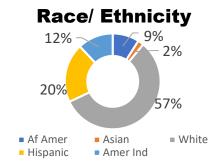
0%■

100%■

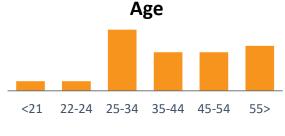
18%▲

#### Program Participant Demographics

**2%** 







# Residence 23% 22% 18% 9% 8% 2% Lakefort Lucene Lake Other Lucene Lucene Lucene Lucene Chief Chief Lucene Chief C

					Total Enrolled			Placements			Exits			Training	Req. / WEX	( - (20%)	Contract Budget		
WORKFORCEALLIANCE NORTH BAY ORIVING WORAFORCE TALENT PY2019/2020, Quarter 2 (7/1/2019-12/31/2019)			Carry-ins from PY18-19	New Clients	(Qtr 2) Actual	Area Plan for PY	% Achieved of Qtr 2	(Qtr 2) Actual	Area Plan for PY	% Achieved of Qtr 2	(Qtr 2) Positive Exits	(Qtr 2) Negative Exits	(Qtr 2) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 2) Expended	Budget in PY	Total % Achieved
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#### **Workforce Alliance of the North Bay** Q2|PY19-20

#### **CareerPoint Marin**

## **IOA Levels of Service**





699 Individuals **1,656** Visits **453** Repeat Customers

CareerPoint

#### Silver **Staff Assisted Services**



**WIOA Program** 75 Participants **61** Adults 14 Dislocated Workers

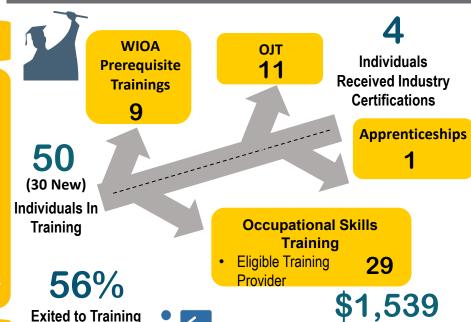
# Gold



**50 Recipients** 40 Adults **10** Dislocated Workers

**WIOA Training** 

#### **WIOA Training Services**



\$110,195

\$123,277

76,940

#### WIOA Program Employment Outcomes

**26** Individuals Exited



**62%** 

Exit to **Employment** 



(-\$2.60)/HR

Ave. Increase in Wages After Using WDB Services (88% increased wages)



Related Employment

(of 18 Exited)

Avg months in program

\$4,139 Cost per Job Seeker Served



**Cost Per Training** 

**Participant** 

\$2.18 Return on Investment (per \$1 spent)



**50%** ▲ Healthcare & Social Assistance



Hospitality & Tourism





Professional. Scientific, Technical

**6%** ▼



**Utilities** 







**Transportation** 

#### **Business Services**





CalFresh



**New Businesses** 

**Engaged** 

**Events** Recruitment **Events Held** 

**0%** 

**75%** ▲

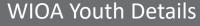
**40%** 

**0%**=

**560** 

**Active Business Services** 

#### WIOA Adult & DW Barriers to Employment





4%▲



4%▲



**16%** ▲













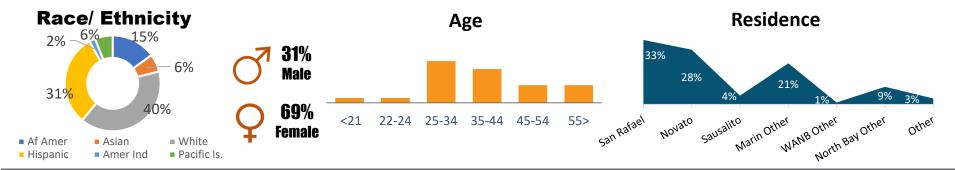
**Rapid Response** 

25%▼

**75% ▲** 

13%▲

### Program Participant Demographics



					To	otal Enrolle	d		Placements		Exits		Training	Req. / WEX	( - (20%)	Contract Budget			
WOR	Carry-ins from PY18-19	New Clients	(Qtr 2) Actual	Area Plan for PY	% Achieved of Qtr 2	(Qtr 2) Actual	Area Plan for PY	% Achieved of Qtr 2	(Qtr 2) Positive Exits	(Qtr 2) Negative Exits	(Qtr 2) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 2) Expended	Budget in PY	Total % Achieved		
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Marin	PPS	Youth	13	3	16	22	73%	0	1	0%	0	0	0%	\$ 4,023	\$ 36,019	11%	\$50,808	\$164,275	31%

#### **CareerPoint Mendocino**

## **WIOA Levels of Service**

#### **Bronze Self Access Services**



CareerPoint 1,137 Individuals **3,272** Visits **922** Repeat Customers

\$43,414

Silver Staff Assisted Services



**WIOA Program 62 Participants** 31 Adults 31 Dislocated Workers

86,382

# Gold

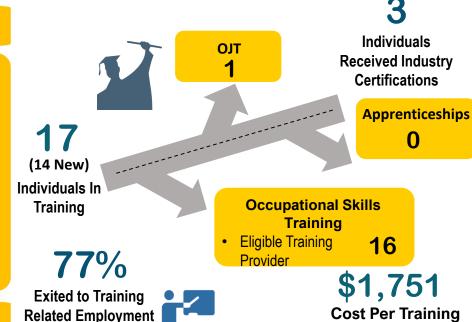


17 Recipients 10 Adults 7 Dislocated Workers

**WIOA Training** 

\$29,762

## **WIOA Training Services**



#### WIOA Program Employment Outcomes





85%

\$19.00 Exit to Median Wage **Employment** 



\$3.86/HR

Ave. Increase in Wages After Using WDB Services (50% increased wages)



(of 13 Exited)

9 Avg months in program

\$2,374 Cost per Job Seeker Served



**Participant** 

\$5.01 Return on Investment (per \$1 spent)

















**Utilities Transportation** 







3%▲

Military Veterans **10%** 

365

**Business Services** 

**New Businesses Engaged** 

**Active Business Services** 



Recruitment **Events Held** 

#### WIOA Adult & DW Barriers to Employment



5%▼

**0%** 









Single Parent



WIOA Youth Details

In-School Youth

20%▼





20%▼

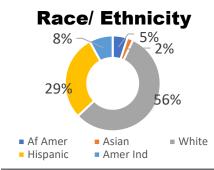


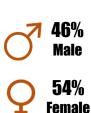


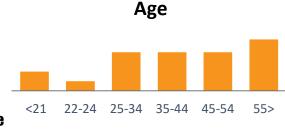
**8% A** 

15% ▲

#### Program Participant Demographics







#### Residence 18% Redwood Valley Mendo. Other WANB Other NorthBay Other Hopland Willits Ukiah

					To	otal Enrolle	<b>D</b>	ı	Placements		Exits		Training	Req. / WE	( - (20%)	Contract Budget			
WOR	Carry-ins from PY18-19	New Clients	(Qtr 2) Actual	Area Plan for PY	% Achieved of Qtr 2	(Qtr 2) Actual	Area Plan for PY	% Achieved of Qtr 2	(Qtr 2) Positive Exits	(Qtr 2) Negative Exits	(Qtr 2) % of Positive Exits to Total Exits	WIOA Funds Spent	Requirement- 20%	% Achieved of Training	(Qtr 2) Expended	Budget in PY	Total % Achieved		
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#### **Workforce Alliance of the North Bay** Q2|PY19-20

Gold

**WIOA Training** 

**59 Recipients** 

42 Adults

17 Dislocated Workers

\$75,815

## **IOA Levels of Service**

Silver

Staff Assisted Services

**WIOA Program** 

**109 Participants** 

72 Adults

37 Dislocated Workers

\$199,874





CareerPoint 636 Individuals **1,279** Visits

**498** Repeat Customers

# \$104,625

23 Individuals Exited



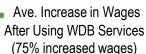
**52%** 

Exit to **Employment** 

## \$16.50 Median Wage



## \$2.49/HR





Professional.



8 Avg months in program

\$3,489 Cost per Job Seeker Served

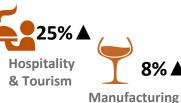


\$1.82

Return on Investment (per \$1 spent)











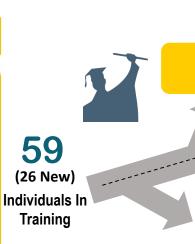


**Utilities** 





**Transportation** 



**WIOA Training Services** 

44%

**Exited to Training** Related Employment (of 18 Exited)

**OJT** 

Individuals Received Industry

Certifications

**Apprenticeships** 

**Occupational Skills Training** 

**Eligible Training** 58 Provider

\$519

**Cost Per Training Participant** 

#### WIOA Program Employment Outcomes



#### **Business Services**





CalFresh



**New Businesses Engaged** 

**Rapid Response Events** 

3%■

**67% ▲** 

**8%**=

Military Veterans 1%■

**Active Business Services** 

Recruitment **Events Held** 

#### WIOA Adult & DW Barriers to Employment





**0%**=



Justice Involved

**English Language** Learner 1%■



Single Parent

19%▼



In-School Youth

15%▲



Youth

85%▼

WEX

15% ▲

North Bay Other

Calistoga

Disability 29% ▲

**17%** ▲

#### Race/ Ethnicity Residence Age 4% 12% 38% 5% Male 37% 21% 42% **62%** <sub>American Cany</sub>on Saint Helena Oakville Yountville 22-24 25-34 35-44 <21 45-54 **Female** ■ Af Amer ■ Asian ■ White ■ Hispanic ■ Amer Ind

## Program Participant Demographics

<b>***</b>					T	Total Enrolled	d		Placements			Exits		Training	g Req. / WEX	( - (20%)	Contract Budget		
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