



The Workforce Alliance at the North Bay (WANB) would like to thank you for submitting a Request for Proposal (RFP) for our Service Provider and/or our One Stop Operator contracts. This email is to provide you with an update on the results to date and inform you of our continuing efforts in the process.

WANB received 9 proposals to be Service Providers and 4 to be One Stop Operators. Some Service Provider proposals were for all four counties while some were for less than four counties. And some Service Provider proposals sought to serve all WIOA populations (Adult, Dislocated Worker, and Youth) while some proposed to serve less than all three populations.

The proposals were all accepted as responsive to the RFP requirements and read by our evaluations team. We also held virtual interviews with all the proposers. Our independent evaluation team scored all the proposals using the scoring system articulated by the RFP's. The evaluation team was composed of a group of 8 individuals (all volunteers that received no compensation for their efforts). The evaluation team included highly regarded workforce professionals with expertise in program operations and governance. The evaluation team also included one member from each of the four counties.

WANB collected the scores from the evaluation team members and compiled the results. WANB then presented the recommendations to the four county subcommittees who moved to endorse the scoring process. On March 11th, WANB made recommendations to the Workforce Development Board based entirely on the evaluator's scores. Subsequently, on March 19th, WANB staff requested ratification of the results and authorization to move forward to contract negotiations from our Regional Governance Board.

The recommendation for Service Provider for all four counties and all three service populations was approved for Arbor E&T, LLC dba Equus Workforce Solutions. And the recommendation for the One Stop Operator for all four counties is California Human Development.

WANB staff will move forward with final negotiations with the approved entities. And, we are optimistic that the negotiations will result in acceptable contracts that can begin on July 1, 2021 as indicated in the RFP.

Once again, WANB thanks you for submitting your proposal and making this process extremely competitive.