

# Job Posting Analytics

Lightcast Q4 2022 Data Set

January 2023

## Workforce Alliance of the North Bay



P.O. Box 247  
Napa, California 94559  
707-699-1947

# Parameters

Select Timeframe: Dec 2021 - Dec 2022

Regions:

Code	Description
6041	Marin County, CA

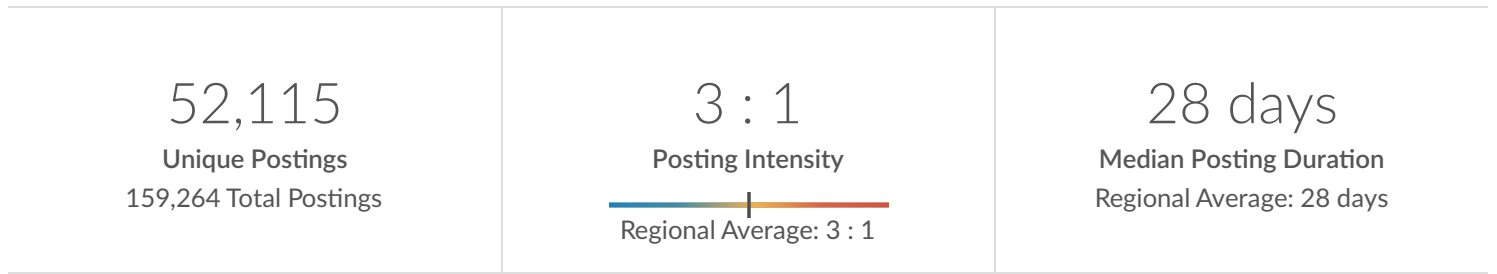
Minimum Experience Required: Any

Education Level: Any

Keyword Search:

Posting Type: Newly Posted

# Job Postings Summary



There were 159,264 total job postings for your selection from December 2021 to December 2022, of which 52,115 were unique. These numbers give us a Posting Intensity of 3-to-1, meaning that for every 3 postings there is 1 unique job posting.

This is close to the Posting Intensity for all other occupations and companies in the region (3-to-1), indicating that they are putting average effort toward hiring for this position.

## Advertised Salary

There are 19,578 advertised salary observations (38% of the 52,115 matching postings).

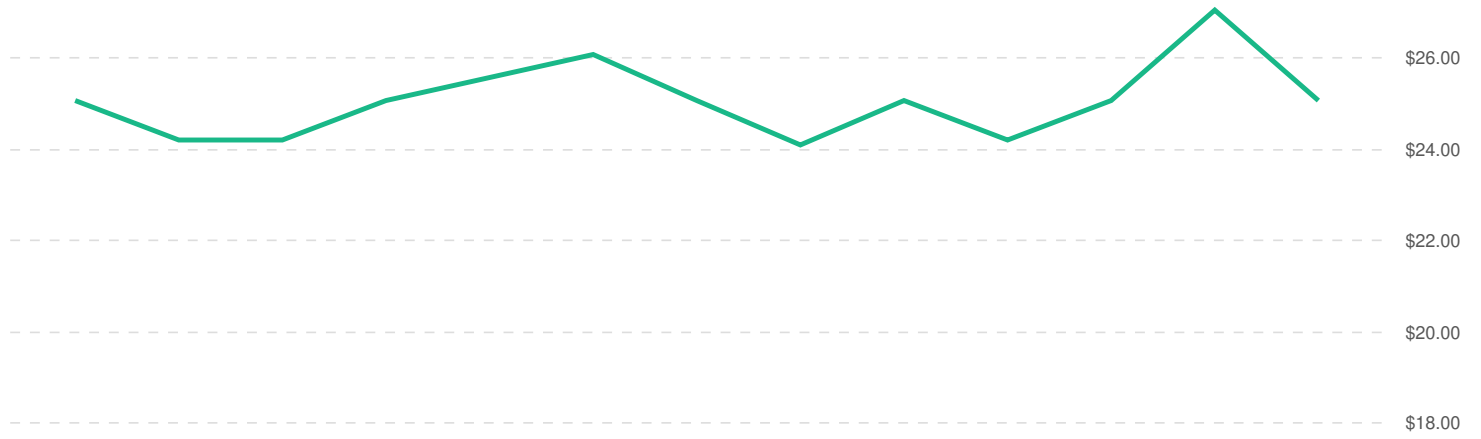
**\$25.08/hr**  
Median Advertised Salary



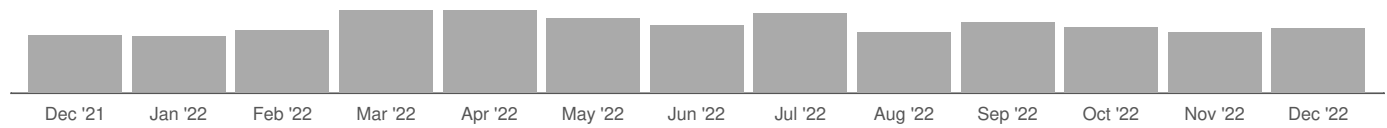
# Advertised Wage Trend

▲ 0.0% Dec 2021 - Dec 2022

\$25.08 Median



19,578 Job Postings

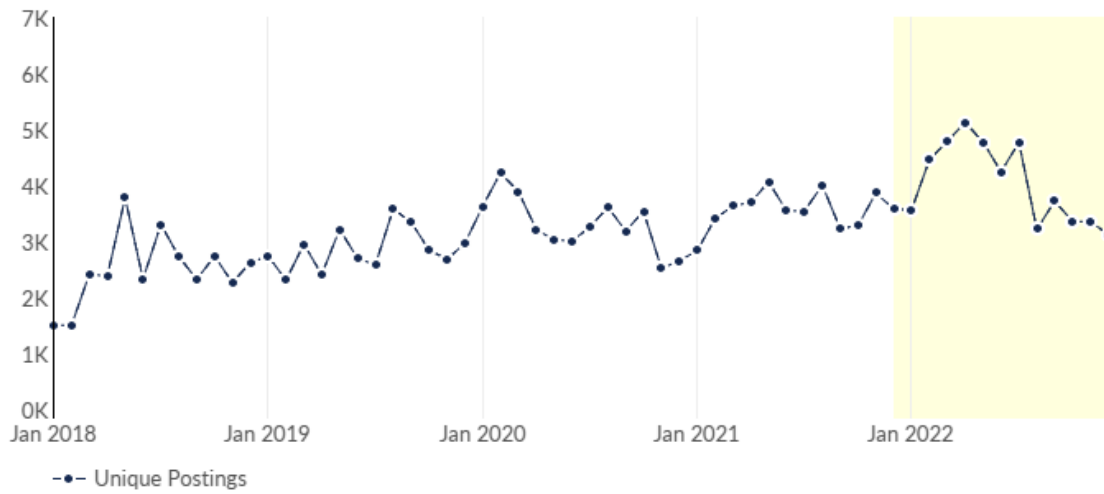


## Job Postings Regional Breakdown



County	Unique Postings (Dec 2021 - Dec 2022)
Marin County, CA	52,115

# Unique Postings Trend



Month	Unique Postings	Posting Intensity
Dec 2022	3,124	2 : 1
Nov 2022	3,358	3 : 1
Oct 2022	3,359	3 : 1
Sep 2022	3,722	4 : 1
Aug 2022	3,221	3 : 1
Jul 2022	4,770	3 : 1
Jun 2022	4,249	4 : 1
May 2022	4,770	3 : 1
Apr 2022	5,132	4 : 1
Mar 2022	4,794	3 : 1
Feb 2022	4,468	3 : 1
Jan 2022	3,573	3 : 1

## Education Breakdown

Education Level	Unique Postings	% of Total
No Education Listed	30,051	58%
High school or GED	8,881	17%
Associate degree	2,997	6%
Bachelor's degree	11,171	21%
Master's degree	3,955	8%
Ph.D. or professional degree	1,391	3%











## Minimum Education Breakdown

Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
High school or GED	8,881	0	17%
Associate degree	2,278	500	4%
Bachelor's degree	8,746	2,102	17%
Master's degree	1,640	1,985	3%
Ph.D. or professional degree	519	872	1%











## Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	28,135	54%
0 - 1 Years	9,224	18%
2 - 3 Years	8,978	17%
4 - 6 Years	4,231	8%
7 - 9 Years	857	2%
10+ Years	690	1%

## Top Companies Posting

	Total/Unique (Dec 2021 - Dec 2022)	Posting Intensity	Median Posting Duration
CarelnHomes	13,957 / 1,782	8 : 1 	28 days
Sutter Health	2,648 / 1,050	3 : 1 	24 days
Biomarin Pharmaceutical	2,899 / 689	4 : 1 	26 days
Robert Half	1,044 / 643	2 : 1 	29 days
Kaiser Permanente	1,777 / 532	3 : 1 	25 days
Whole Foods	1,936 / 445	4 : 1 	21 days
Macy's	1,332 / 329	4 : 1 	24 days
Nordstrom	922 / 316	3 : 1 	24 days
Marin General Hospital	903 / 309	3 : 1 	24 days
Housing Authority County Marin	749 / 309	2 : 1 	32 days

## Top Cities Posting

City	Total/Unique (Dec 2021 - Dec 2022)	Posting Intensity	Median Posting Duration
San Rafael, CA	59,570 / 18,455	3 : 1 	31 days
Novato, CA	26,455 / 9,174	3 : 1 	29 days
Corte Madera, CA	11,979 / 4,074	3 : 1 	27 days
Mill Valley, CA	12,283 / 3,913	3 : 1 	31 days
Sausalito, CA	10,079 / 3,388	3 : 1 	27 days
Larkspur, CA	6,063 / 2,034	3 : 1 	27 days
Greenbrae, CA	4,581 / 1,927	2 : 1 	32 days
San Anselmo, CA	4,468 / 1,465	3 : 1 	27 days
Kentfield, CA	4,060 / 1,463	3 : 1 	26 days
Belvedere Tiburon, CA	3,350 / 1,178	3 : 1 	31 days







# Top Posted Occupations

	Total/Unique (Dec 2021 - Dec 2022)	Posting Intensity	Median Posting Duration
Registered Nurses	11,323 / 3,291	3 : 1 	26 days
Home Health and Personal Care Aides	17,570 / 2,785	6 : 1 	29 days
Retail Salespersons	7,313 / 2,274	3 : 1 	30 days
First-Line Supervisors of Retail Sales Workers	4,359 / 1,610	3 : 1 	27 days
Customer Service Representatives	3,394 / 1,051	3 : 1 	27 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,413 / 1,009	2 : 1 	30 days
Fast Food and Counter Workers	2,949 / 861	3 : 1 	33 days
Medical and Health Services Managers	2,259 / 834	3 : 1 	26 days
Software Developers	1,704 / 800	2 : 1 	21 days
Managers, All Other	1,680 / 776	2 : 1 	27 days




# Top Posted Occupations

Occupation (O*NET)	Total/Unique (Dec 2021 - Dec 2022)	Posting Intensity	Median Posting Duration
Registered Nurses	9,956 / 2,954	3 : 1	25 days
Personal Care Aides	16,888 / 2,561	7 : 1	30 days
Retail Salespersons	7,313 / 2,274	3 : 1	30 days
First-Line Supervisors of Retail Sales Workers	4,359 / 1,610	3 : 1	27 days
Customer Service Representatives	3,394 / 1,051	3 : 1	27 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,413 / 1,009	2 : 1	30 days
Medical and Health Services Managers	2,259 / 834	3 : 1	26 days
Software Developers	1,704 / 800	2 : 1	21 days
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1,907 / 775	2 : 1	28 days
Managers, All Other	1,565 / 730	2 : 1	27 days
Fast Food and Counter Workers	2,141 / 607	4 : 1	33 days
Merchandise Displayers and Window Trimmers	1,573 / 598	3 : 1	32 days
General and Operations Managers	1,435 / 569	3 : 1	24 days
Heavy and Tractor-Trailer Truck Drivers	1,462 / 527	3 : 1	21 days
Maintenance and Repair Workers, General	1,371 / 515	3 : 1	29 days
Food Service Managers	1,262 / 491	3 : 1	33 days
Bookkeeping, Accounting, and Auditing Clerks	1,088 / 487	2 : 1	33 days
Waiters and Waitresses	1,140 / 466	2 : 1	38 days
Accountants and Auditors	884 / 460	2 : 1	27 days
First-Line Supervisors of Food Preparation and Serving Workers	1,181 / 450	3 : 1	28 days
Stockers and Order Fillers	1,400 / 416	3 : 1	27 days
Physical Therapists	1,604 / 388	4 : 1	23 days
Nursing Assistants	1,743 / 384	5 : 1	24 days
First-Line Supervisors of Office and Administrative Support Workers	896 / 378	2 : 1	33 days











Licensed Practical and Licensed Vocational Nurses	1,178 / 376	3 : 1		23 days
Marketing Managers	796 / 370	2 : 1		24 days
Medical Assistants	935 / 359	3 : 1		29 days
Maids and Housekeeping Cleaners	1,091 / 359	3 : 1		30 days
Financial Managers	875 / 353	2 : 1		27 days
Laborers and Freight, Stock, and Material Movers, Hand	935 / 350	3 : 1		28 days
Medical Secretaries and Administrative Assistants	1,622 / 343	5 : 1		34 days
Cashiers	973 / 335	3 : 1		31 days
Human Resources Specialists	861 / 334	3 : 1		30 days
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	733 / 334	2 : 1		33 days
Cooks, Restaurant	1,061 / 333	3 : 1		34 days
Automotive Service Technicians and Mechanics	1,218 / 332	4 : 1		24 days
Critical Care Nurses	1,309 / 310	4 : 1		27 days
Speech-Language Pathologists	1,144 / 296	4 : 1		31 days
Preschool Teachers, Except Special Education	925 / 293	3 : 1		39 days
Recreation Workers	680 / 284	2 : 1		35 days
Nurse Practitioners	1,165 / 281	4 : 1		28 days
Computer User Support Specialists	500 / 275	2 : 1		27 days
Hotel, Motel, and Resort Desk Clerks	620 / 269	2 : 1		33 days
Receptionists and Information Clerks	825 / 259	3 : 1		35 days
Baristas	797 / 252	3 : 1		33 days
Property, Real Estate, and Community Association Managers	470 / 243	2 : 1		35 days
Childcare Workers	608 / 243	3 : 1		31 days
Personal Financial Advisors	608 / 241	3 : 1		23 days
Office Clerks, General	583 / 241	2 : 1		35 days
Sales Managers	473 / 237	2 : 1		23 days

# Top Posted Occupations



Occupation	Total/Unique (Dec 2021 - Dec 2022)	Posting Intensity	Median Posting Duration
Registered Nurse	10,675 / 2,936	4 : 1 	25 days
Caregiver / Personal Care Aide	16,743 / 2,534	7 : 1 	29 days
Retail Sales Associate	7,137 / 2,209	3 : 1 	28 days
Retail Store Manager / Supervisor	3,307 / 1,300	3 : 1 	27 days
Customer Service Representative	2,741 / 922	3 : 1 	27 days
Office / Administrative Assistant	2,215 / 892	2 : 1 	32 days
Software Developer / Engineer	1,306 / 655	2 : 1 	21 days
Merchandiser	1,755 / 651	3 : 1 	31 days
Sales Representative	1,769 / 637	3 : 1 	27 days
Physician	2,651 / 568	5 : 1 	25 days
Tractor-Trailer Truck Driver	1,545 / 539	3 : 1 	23 days
Waiter / Waitress	1,332 / 516	3 : 1 	39 days
Bookkeeper / Accounting Clerk	1,075 / 475	2 : 1 	31 days
Receptionist	1,711 / 464	4 : 1 	35 days
Restaurant / Food Service Manager	1,156 / 456	3 : 1 	33 days
Fast Food / Counter Worker	1,364 / 427	3 : 1 	30 days
Accountant	833 / 422	2 : 1 	31 days
Cashier	1,304 / 417	3 : 1 	34 days
Maid / Housekeeping Staff	1,173 / 397	3 : 1 	29 days
Cook	1,173 / 370	3 : 1 	33 days
Physical Therapist	1,539 / 364	4 : 1 	24 days
Operations Manager / Supervisor	774 / 363	2 : 1 	28 days
Medical Assistant	993 / 341	3 : 1 	23 days
Janitor / Cleaner	697 / 334	2 : 1 	37 days
Building and General Maintenance Technician	843 / 322	3 : 1 	34 days

Laborer / Warehouse Worker	1,289 / 318	4 : 1		25 days
Healthcare Administrator	877 / 317	3 : 1		25 days
Restaurant / Food Service Supervisor	817 / 317	3 : 1		25 days
Program Manager	706 / 310	2 : 1		28 days
Barista	857 / 296	3 : 1		31 days
Human Resources / Labor Relations Specialist	737 / 294	3 : 1		27 days
Nursing Manager / Supervisor	724 / 288	3 : 1		28 days
Security Officer	885 / 281	3 : 1		28 days
Personal Financial Advisor	665 / 277	2 : 1		24 days
Nursing Assistant	1,087 / 276	4 : 1		27 days
Stocking Clerk	819 / 273	3 : 1		27 days
Researcher / Research Associate	766 / 272	3 : 1		29 days
Project Manager	706 / 270	3 : 1		28 days
Nanny / Babysitter	907 / 259	4 : 1		33 days
Property / Real Estate / Community Manager	521 / 249	2 : 1		33 days
Scheduler / Operations Coordinator	770 / 245	3 : 1		27 days
Speech Language Pathologist	981 / 245	4 : 1		32 days
Office Manager	838 / 237	4 : 1		35 days
Automotive Service Technician / Mechanic	1,048 / 236	4 : 1		24 days
Repair / Service Technician	479 / 235	2 : 1		24 days
Computer Support Specialist	483 / 233	2 : 1		27 days
General Manager	518 / 232	2 : 1		27 days
Teacher Assistant	563 / 231	2 : 1		39 days
Pharmacy Technician	638 / 229	3 : 1		24 days
Business Development / Sales Manager	423 / 221	2 : 1		26 days

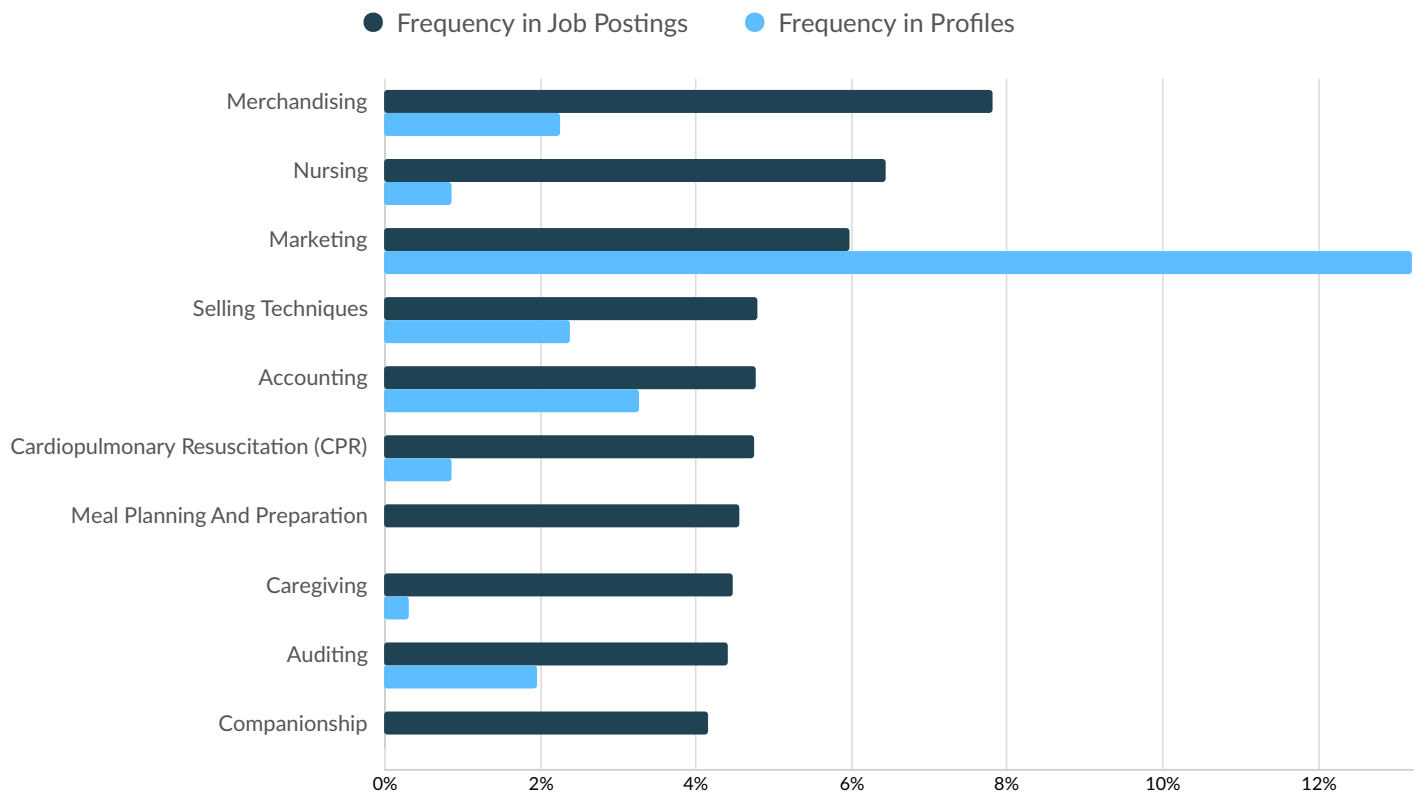
## Top Posted Job Titles

	Total/Unique (Dec 2021 - Dec 2022)	Posting Intensity	Median Posting Duration
Caregivers	3,344 / 577	6 : 1 	31 days
Care Caregivers	2,718 / 386	7 : 1 	28 days
Registered Nurses	1,131 / 301	4 : 1 	31 days
Administrative Assistants	659 / 301	2 : 1 	26 days
Staff Nurses	756 / 288	3 : 1 	24 days
Sales Associates	805 / 267	3 : 1 	31 days
Retail Sales Associates	852 / 260	3 : 1 	26 days
Special Needs Caregivers	1,716 / 250	7 : 1 	30 days
Retail Project Merchandisers	540 / 201	3 : 1 	32 days
Housekeepers	639 / 190	3 : 1 	33 days

## Top Industries

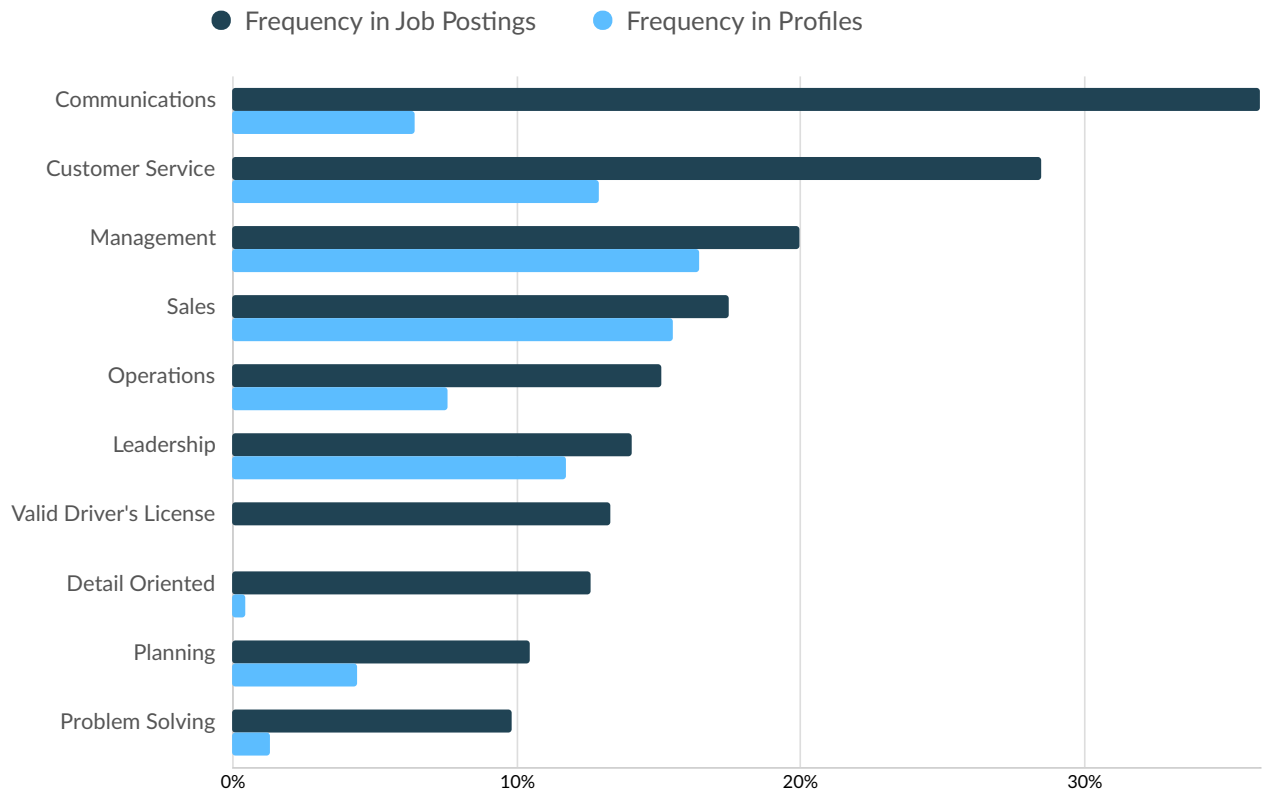
	Total/Unique (Dec 2021 - Dec 2022)	Posting Intensity	Median Posting Duration
Transportation and Warehousing	25,758 / 11,584	2 : 1 	34 days
Health Care and Social Assistance	36,244 / 8,332	4 : 1 	26 days
Retail Trade	20,080 / 6,478	3 : 1 	26 days
Administrative and Support and Waste Management and Remediation Services	13,449 / 4,527	3 : 1 	25 days
Professional, Scientific, and Technical Services	8,168 / 3,270	2 : 1 	25 days
Finance and Insurance	6,255 / 1,784	4 : 1 	27 days
Manufacturing	4,128 / 1,701	2 : 1 	23 days
Wholesale Trade	5,631 / 1,664	3 : 1 	27 days
Accommodation and Food Services	4,893 / 1,558	3 : 1 	27 days
Other Services (except Public Administration)	4,451 / 1,285	3 : 1 	27 days

# Top Specialized Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles
Merchandising	4,081	8%	2,367	2%
Nursing	3,362	6%	897	1%
Marketing	3,112	6%	13,835	13%
Selling Techniques	2,495	5%	2,504	2%
Accounting	2,489	5%	3,435	3%
Cardiopulmonary Resuscitation (CPR)	2,477	5%	915	1%
Meal Planning And Preparation	2,375	5%	0	0%
Caregiving	2,330	4%	324	0%
Auditing	2,297	4%	2,062	2%
Companionship	2,171	4%	0	0%

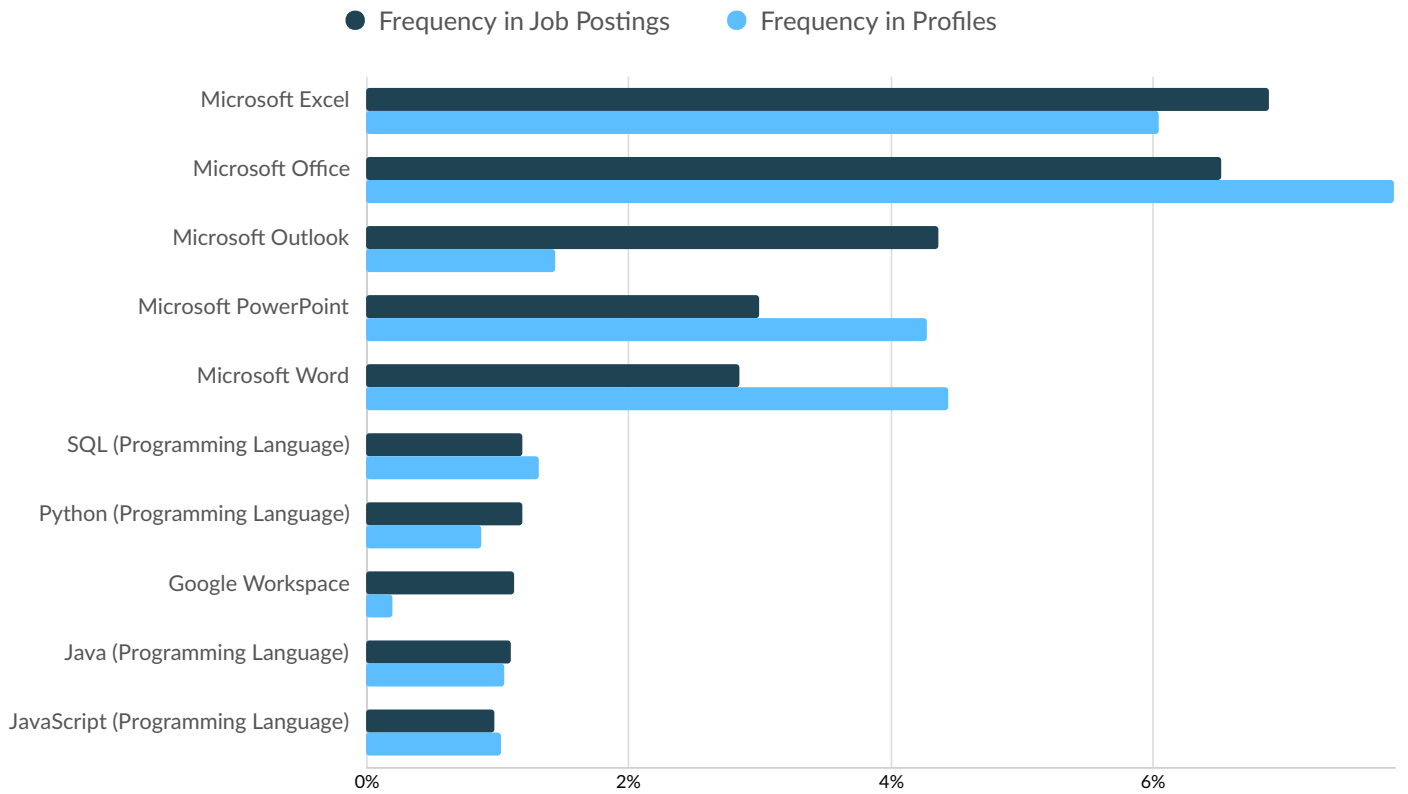
# Top Common Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles
Communications	18,872	36%	6,721	6%
Customer Service	14,855	29%	13,506	13%
Management	10,422	20%	17,252	16%
Sales	9,121	18%	16,243	16%
Operations	7,873	15%	7,972	8%
Leadership	7,339	14%	12,344	12%
Valid Driver's License	6,953	13%	11	0%
Detail Oriented	6,595	13%	461	0%
Planning	5,479	11%	4,588	4%
Problem Solving	5,123	10%	1,421	1%



# Top Software Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles
Microsoft Excel	3,589	7%	6,337	6%
Microsoft Office	3,397	7%	8,211	8%
Microsoft Outlook	2,278	4%	1,509	1%
Microsoft PowerPoint	1,560	3%	4,477	4%
Microsoft Word	1,485	3%	4,646	4%
SQL (Programming Language)	624	1%	1,377	1%
Python (Programming Language)	619	1%	920	1%
Google Workspace	590	1%	211	0%
Java (Programming Language)	574	1%	1,098	1%
JavaScript (Programming Language)	510	1%	1,076	1%

# Top Qualifications

	Postings with Qualification
Advanced Cardiovascular Life Support (ACLS) Certification	948
Basic Life Support (BLS) Certification	2,601
Board Certified/Board Eligible	443
Certified Nursing Assistant	599
Food Handler's Card	489
Licensed Clinical Social Worker (LCSW)	397
Licensed Vocational Nurse (LVN)	617
Nurse Practitioner (APRN-CNP)	414
Pediatric Advanced Life Support (PALS)	497
Registered Nurse (RN)	3,951

# Appendix A

## Top Posting Sources

Website	Postings on Website (Dec 2021 - Dec 2022)
simplyhired.com	17,241
recruiternetworks.com	15,578
indeed.com	12,139
careerbuilder.com	6,214
dejobs.org	4,831
craigslist.org	2,933
tracyrecruiter.com	1,447
ziprecruiter.com	1,364
modestorecruiter.com	1,216
sanfranrecruiter.com	952
dice.com	914
sacramentorecruiter.com	912
icims.com	820
biospace.com	683
energyjobline.com	606
arkansasjobboard.com	579
myworkdayjobs.com	566
ca.gov	525
careerarc.com	473
disabledperson.com	439
jobvite.com	421
ultipro.com	401
glassdoor.com	308
governmentjobs.com	289
lever.co	248

# Appendix B

## Sample Postings

## Auto Body Shop Manager

Link to Live Job Posting: [www.indeed.com](http://www.indeed.com)

Location: San Rafael, CA

O\*NET: 49-1011.00

Company: Classic Collision Repair Center

Job Title: Auto Body Shop Managers

Auto Body Shop Manager Classic Collision Repair Center in San Rafael, CA 94901 \$78,000

- \$86,000 a year
- Full-time Job details Salary \$78,000
- \$86,000 a year Job Type Full-time Qualifications Auto estimating and management: 3 years (Required) Benefits Pulled from the full job description Health insurance Paid time off Full Job Description
- Experience only! (Unqualified candidates will not be considered)
- Performance based Bonus available
- Customer service oriented
- Sales driven
- Experienced collision repair estimator (CCCone experience preferred but not required)
- Delegate work to key employees, ie production manager...
- Ability to execute target dates and maintain quality control
- Cost control
- Establish new business opportunities, accounts, and clients
- Maintain insurance and dealer relations
- Team player
- Positive thinker
- Reliable
- Problem solver
- Willing to learn internal systems and not afraid to ask questions

Job Type:

Full-time Pay:

\$78,000.00

- \$86,000.

00 per year

Benefits:

Health insurance Paid time off Day range: Monday to Friday No weekends

COVID-19

considerations: Everyone is required to wear a mask, common surfaces are sanitized regularly.

Ability to commute/relocate:

San Rafael, CA 94901: Reliably commute or planning to relocate before starting work (Required)

Experience:

Auto estimating and management: 3 years (Required)

Work Location:

One location Hiring Insights Hiring 1 candidate for this role Urgently hiring Job activity Posted today If you require alternative methods of application or screening, you must approach the employer directly to request this as Indeed is not responsible for the employer's application process. Report job

# Staff Nurses – Novato Healthcare Center in Novato, CA (Dec 2022 - Active)

## Registered Nurse (RN) Staff Nurse

Link to Live Job Posting: [www.indeed.com](http://www.indeed.com)

Location: Novato, CA

O\*NET: 29-1141.00

Company: Novato Healthcare Center

Job Title: Staff Nurses

Registered Nurse (RN) Staff Nurse 6 reviews 1565 Hill Rd, Novato, CA 94947 \$45.00 - \$51.50 an hour - Full-time, Part-time Novato Healthcare Center 6 reviews Read what people are saying about working here. Job details Salary \$45.00 - \$51.50 an hour Job Type Full-time Part-time Full Job Description Registered Nurse (RN) Staff Nurse is a licensed professional nurse directly under the supervision of the Director of Nursing Services that provides care and services to residents in a long-term care setting. Registered Nurse (RN)

### Staff Nurse Qualifications:

Graduate of an accredited RN school of nursing. Current nursing license, in good standing with the State licensing board Strong qualities of leadership, communication, and organizational skills. (moved below) Ability to provide quality patient care in accordance with applicable standards, policies, and procedures. Possess critical thinking skills to analyze, synthesize, and evaluate clinical data and observations in developing a nursing plan of care. Comprehensive knowledge of applicable nursing principles and practices to ensure the quality of care standards for residents care. Possess the willingness to work with professional and nonprofessional personnel. Proficiency in the English language including the ability to speak, read, write, and comprehend the language with minimal to no difficulty. Valid CPR certification Registered Nurse (RN)

### Staff Nurse General Duties and Responsibilities:

GENERAL Provides nursing care as prescribed by physician/health care professional in accordance with the legal scope of practice, any Board of Licensing restrictions, and within established standards of care, policies, and procedures Administers professional services and provide care consistent with allowing residents to attain or maintain his or her highest practicable physical, mental, and emotional well-being utilizing the nursing process of assessing, planning, implementing, and evaluating patient care

### CLINICAL

Admits, transfers, and discharges residents in accordance with policy and procedure Orients new residents/families as necessary Gives/receives nursing reports upon beginning and ending of assigned shift. Reviews daily patient reports and assignments with Nursing Assistants upon the beginning of the assigned shift. Assures that the unit area is maintained in a clean and safe manner for resident comfort and convenience. Conducts daily resident rounds to assess and evaluate the residents physical, medical and emotional status and to implement or revise nursing interventions to the resident plan of care. Records care information accurately, timely and concisely. Completes all required documentation including resident assessments, interventions, and patient response(s) in the medical record in accordance with policy. Initiates, reviews, revises, and updates resident Plans of Care as indicated. Evaluates the patients progress toward specific goals and adjusts the nursing plan of care, as necessary. Receives and transcribe orders accurately from attending/alternate physician Receive and transcribe orders accurately from attending/alternate physician Assists in making rounds with the attending physician, as necessary. Prepares / administers medications as ordered by the physician and within the legal scope of practice. Completes medical treatments as indicated and ordered by the physician. Evaluates resident response and reports adverse reactions to medications or treatments in accordance with the policy. Assures that narcotic and controlled drugs are secure, inventory counts are accurate and narcotic register documentation is timely and accurate Orders prescribed medications, supplies and equipment as established by the facilitys policies and procedures. Requisitions and arranges for diagnostic and therapeutic services as ordered by the physician. Informs the RN Supervisor or RN in charge of the facility and others as appropriate of resident status and related matters Attends various facility meetings (care conferences, stand-up meetings, staff

meetings, Medicare meetings, discharge plan meetings, etc.) as required. Reports allegations of abuse or unusual occurrence per State and Federal Regulations and facility policy. Assists with a gathering of information relative to the event. Initiates emergency procedures (including basic CPR) and provide emergency patient treatments Participates in the facility's infection control program for monitoring communicable and/or infectious disease among residents and staff. Participate in procedures for reporting hazardous conditions or equipment. Assists in orientation of newly assigned personnel as requested. Assumes Charge responsibility following orientation period as requested. Performs other position-related duties as assigned. Supervise CNAs

## SUPERVISION

Make resident rounds to ensure appropriate care is being rendered, identifying, and making corrections as necessary. Meet with nursing personnel to assist in identifying and correcting problem areas and/or the improvement of resident care. Assist the Charge Nurse in revision and distribution of nursing assignments as needed. Assist in the supervision and direction of nursing personnel. Participate in disciplinary action and evaluation of nursing personnel.

## CONSUMER SERVICE

Presents a professional image to consumers through dress, behavior, and speech. Treats residents/family members with dignity and respect Responds to Resident and family concern(s) and assists in resolving grievances. Records grievances per facility policy Registered Nurse (RN) Staff Nurse

## ADDITIONAL DUTIES

Participate in the facility's Quality Assurance (QA) program as requested or needed. Assist in correcting findings and deficiencies from the Department of Health Services, Consultants, and the Quality Assurance Team as directed by the Director of Nursing. Actively participates in Quality Assurance Performance Improvement teams and activities Ensures the protection of health information as required by the Health Insurance Portability and Accountability Act (HIPAA) Hiring Insights Job activity Posted today Rockport Healthcare Services If you require alternative methods of application or screening, you must approach the employer directly to request this as Indeed is not responsible for the employer's application process. Report job



# Backroom Supervisors – TJX in San Rafael, CA (Dec 2022 - Active)

## Full Time Backroom Retail Supervisor

Link to Live Job Posting: [www.indeed.com](http://www.indeed.com)

Location: San Rafael, CA

O\*NET: 41-1011.00

Company: TJX

Job Title: Backroom Supervisors

Full Time Backroom Retail Supervisor (part of The TJX Companies, Inc.) 10,646 reviews San Rafael, CA 94901 Full-time TJ Maxx 10,646 reviews Read what people are saying about working here. Job Company Job details Pay Types Paid weekly Job Type Full-time Benefits Pulled from the full job description Flexible schedule Full Job Description Style is never in short supply at our more than 1,000 TJ Maxx stores. They all have different products, but the same commitment to the thrill of the find. From designers straight off the runway to statement jewelry, we offer exciting surprises that make the everyday a little more fun. Same with working here. Our environment is ever-changing, yet always encouraging. Each shift is a new opportunity to Discover Different.

### Posting Notes:

TJ Maxx Store 1260 || 588 W Francisco Blvd || San Rafael || CA || 94901

### The Opportunity:

Contribute To The Growth Of Your Career. Responsible for executing receiving and merchandising standards while ensuring Associates are processing efficiently and effectively, and working as a team. Ensures an excellent customer experience by engaging and interacting with all customers, and maintaining a clean and organized store. Role models exceptional customer service Creates a positive internal and external customer experience Promotes a culture of honesty and integrity; maintains confidentiality Orchestrates truck delivery, prioritizing the processing of merchandise onto the sales floor Takes an active role in training and mentoring Associates on established merchandising and processing principals using appropriate company resources and tools Ensures merchandise is properly tagged, hung, secured, and coded per company guidelines Communicates with the Coordinator on Duty to ensure efficient flow of goods to sales floor Ensures Associates complete tasks and daily activities in accordance with store plan; prioritizes as needed Monitors and measures productivity of team and coaches as necessary Organizes and rotates back stock for easy replenishment Maintains and upholds merchandising philosophy and signage standards Maintains all organizational, cleanliness and recovery standards for the backroom area according to established company procedures Ensures compliance with recycling and, where applicable, hazardous waste programs Communicates accurately and effectively with management and Associates when setting and addressing priorities; provides periodic progress updates Provides and accepts ongoing recognition and constructive feedback Partners with Management on Associate training needs to increase effectiveness Ensures adherence to all labor laws, policies, and procedures Promotes credit and loyalty programs during customer interactions Supports and participates in store shrink reduction goals and programs Promotes safety awareness and supports maintenance of a risk-free environment Performs other duties as assigned

### Who We Are Looking For:

You! Able to work a flexible schedule to support business needs, including nights and weekends Superior organizational skills with attention to detail Capable of handling multiple tasks at one time Ability to respond appropriately to changes in direction or unexpected situations Team player, working effectively with peers and supervisors to accomplish tasks Capable of lifting heavy objects with or without reasonable accommodation Strong communication skills Ability to train others One year retail and 6 months of leadership experience A Few More Reasons to Love TJX. Competitive Compensation Weekly Paychecks Associate Discount Career development opportunities

TAAP TJX

Associate Assistance Programs Be a part of an inclusive team Flexible work schedules Benefit programs and eligibility terms vary across our global locations. We encourage you to apply to learn more about how our benefits can make a difference for you. At TJ Maxx theres so much potential to discover something new. A new day means new merchandise, and a fresh chance to reinvent retail. Discover Different means that we want you to bring your whole self and your sense of style to work with you every day - just as Associates do throughout the entire TJX family, which includes Marshalls, HomeGoods, Sierra, and Homesense. Discover Different also means we embrace each others differences and unique perspectives. We consider all applicants for employment without regard to race, color, religion, gender, sexual orientation, national origin, age, disability, gender identity and expression, marital or military status. We also provide reasonable accommodations to qualified individuals with disabilities in accordance with the Americans with Disabilities Act and applicable state and local law.

#### Posting Notes:

TJ Maxx Store 1260 || 588 W Francisco Blvd || San Rafael || CA || 94901 Hiring Insights Job activity Posted Just posted The TJX Companies, Inc.  
Report job

# Clerk Cashiers – Mollie Stone's Markets in Greenbrae, CA (Dec 2022 - Active)

<b>Head Clerk/Cashier</b>	
Link to Live Job Posting: <a href="https://molliestones.applytojob.com">molliestones.applytojob.com</a>	
Location: Greenbrae, CA	O*NET: 41-2011.00
Company: Mollie Stone's Markets	Job Title: Clerk Cashiers
Head Clerk/CashierGreenbrae, CAFull TimeExperienced	
<b>About Us:</b>	
<p>Mollie Stone's Markets is a local, family owned grocery store chain in the San Francisco Bay area, serving customers since 1986. With 32 years of exemplary performance in the market, Mollie Stone's continues to make a difference in people's lives through food. Currently maintaining 9 Grocery Stores, a Produce Warehouse and Headquarters in Mill Valley, CA, we succeed in the industry by ensuring we deliver a large variety of exciting and quality products in an attractive and positive environment.</p> <p>About the</p>	
<b>Role:</b>	
<p>Mollie Stone's Markets seeks a responsible person for our Closing Head Clerk position for our store location in the North Bay. (Greenbrae) The Head Clerk assumes leadership for the store in the absence of the Store Manager, Assistant Store Manager, and Second Assistant. This individual must have a passion for customer service, food, and a desire to provide a tailored shopping experience for all customers. This position is Full Time for the perfect candidate.</p>	
<b>Essential Functions:</b>	
<p>Effectively manages the Store and supervises the employees in absence of Store Manager, Assistant Store Manager, and second Assistant.Ensure store is secure, properly closed and prepared for the next business day.Ensure the store provides and achieves exceptional customer service and all related operational goals and objectives.Completes supervisory paperwork accurately and in a timely manner.Oversee the processing and stocking of new shipments.Handles emergencies and customer complaints.Process sales at register.Responsible key holder.Performs other duties as may be assigned.</p>	
<b>Minimum Qualifications:</b>	
<p>Previous experience in grocery.Previous experience in a management role-at least one year.Ability to give exceptional customer service.Demonstrate leadership skills and ability to motivate and execute through others.Previous cash handling skills.Ability to make sound decisions when necessary and know when to ask for help.Strong written and oral communication.Intermediate computer skills.Able to work a flexible schedule including evenings, weekends, and some holidays.Local candidates only.</p>	
<b>Physical Requirements:</b>	
<p>Must be able to regularly lift at least 50 lbs.</p>	
<b>Standing:</b>	
<p>Up to 8 hours per day.</p>	
<b>Seating:</b>	
<p>Up to 1 hours per day</p>	

Up to 1 hour per day.

**Walking:**

Up to 6 hours per day.

**Reaching:**

Up to 4 hours per day.About the

**Benefits:**

This is a union position with competitive pay.Comprehensive Medical InsuranceDental and Vision InsuranceLife InsuranceEmployee Assistance ProgramPension ProgramCommuter BenefitsEntertainment Discounts20% Employee Discount on Mollie Stone's PurchasesPaid Time OffWhy should you apply?You want to enjoy what you do.You know what it takes to provide outstanding customer service.You would like to join a local, family owned company who values you.You get to enjoy and rely on great benefits and perks for you and your family.You'll have opportunity to learn, grow and advance in your career.Please note this job description is not designed to cover or contain comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time.Mollie Stone's Markets is an Equal Opportunity Employer

## Driving Instructors – Coastline Agency in Novato, CA (Dec 2022 - Active)

### Driving Instructor

Link to Live Job Posting: [dejobs.org](https://dejobs.org)

Location: Novato, CA

O\*NET: 25-2032.00

Company: Coastline Agency

Job Title: Driving Instructors

Location:

Novato Type:

Full Time or Part-Time Shift:

Flexible Pay:

\$21/hour About Us Founded in 2017, Coastline Academy is a driver education company whose behind-the-wheel operations make us the largest in the country. We are a people-first, technology-centric company with a focus on transparency and efficiency. We are on a mission to rid the world of car crashes. About This Role As a Driving Instructor with Coastline Academy, you will be teaching the drivers of tomorrow. In a company-provided vehicle, you will educate and advise students while teaching them the fundamentals of operating a car behind the wheel. You will be responsible for planning and delivering customized lessons that promote students' theoretical and applied driving skills. Driving instructors also communicate with students to determine which of their skills require further development. We'll assist you in obtaining the state-required driving instructor certification through our paid training program. The training consists of video sessions, self-paced reading assignments, and behind-the-wheel training in a Coastline car in your local area. All of our lessons are taught in a Coastline Car and recorded with a dashboard camera for the safety of you and your student. Our driving instructors enjoy tailoring their own schedules, keeping in mind the majority of the demand for driving lessons is in the afternoons and weekends as most of our students are on a school schedule. A typical day could consist of three, two-hour lessons with paid travel time included. What We Offer Health, Dental, and Vision insurance Paid Time Off 401K Option A supportive and helpful work community An autonomous work environment in which all contributions and ideas are valued Opportunities for growth Responsibilities Teaching practical skills related to all aspects of driving Providing instruction on the rules of the road Helping students to develop confidence in their driving skills Gaining control of the vehicle during emergency situations Documenting and reporting on students' progress Maintaining communication with your supervisor and support team Attending team meetings for updates and ongoing development Qualifications A genuine passion for helping people learn Ability to remain calm in a learning environment A clean, valid State Driver's License High School Diploma or GED equivalent Ability to pass a background check, drug screen, and reference check Must be at least 21 years of age A strong safety mindset and strong reasoning ability Ability to give clear instruction, coach, communicate effectively to others Ability to focus for extended periods of time Physical Requirements Must be able to sit for prolonged periods of time in a vehicle Must be able to see and hear during all weather conditions Must be able to bend, stoop, kneel, touch, feel Must be able to lift up to 25 pounds at times We are an Equal Opportunity Employer. That means that we support diversity and inclusion and do not discriminate against qualified employees or applicants because of race, color, religion, gender identity, sex, sexual preference, sexual identity, pregnancy, national origin, ancestry, citizenship, age, marital status, physical disability, mental disability, medical condition, military status, or any other characteristic protected by federal or state law or local ordinance. #drivingjob

# Appendix C - Data Sources and Calculations

## Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.

## State Data Sources

This report uses state data from the following agencies: California Employment Development Department