

Job Posting Analytics

Lightcast Q4 2023 Data Set

December 2023

Workforce Alliance of the North Bay



P.O. Box 247
Napa, California 94559
707-699-1947

Parameters

Select Timeframe: Sep 2023 - Nov 2023

Regions:

Code	Description
6055	Napa County, CA

Minimum Experience Required: Any

Advertised Salary: Include all postings regardless

Education Level: Any

Job Type: Include Internships

Keyword Search:

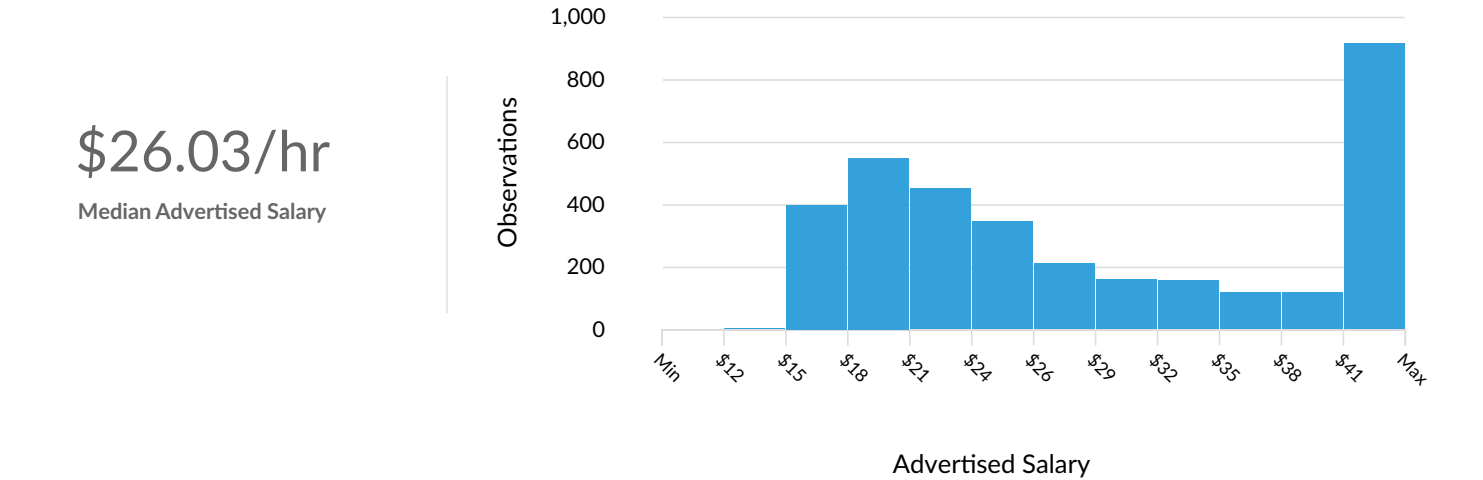
Posting Type: Newly Posted

Job Postings Overview



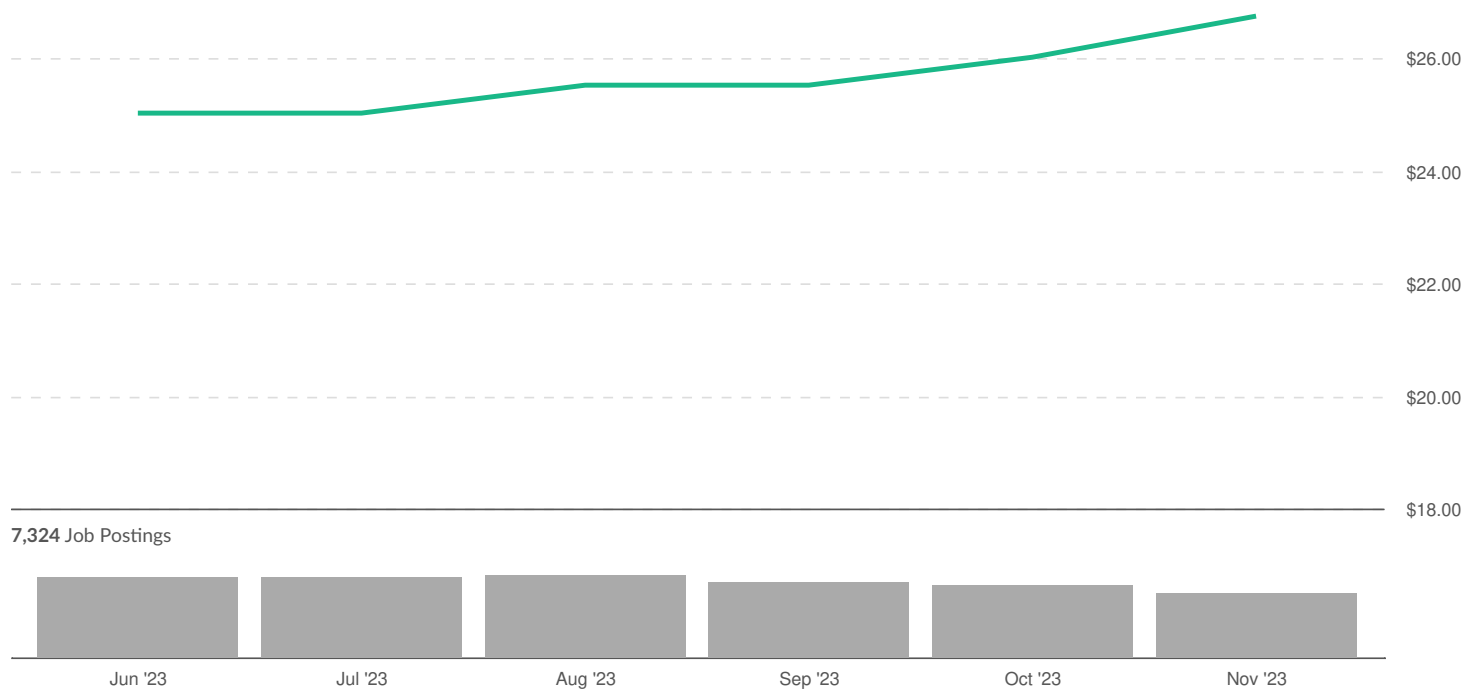
Advertised Salary

There are 3,411 advertised salary observations (67% of the 5,074 matching postings).

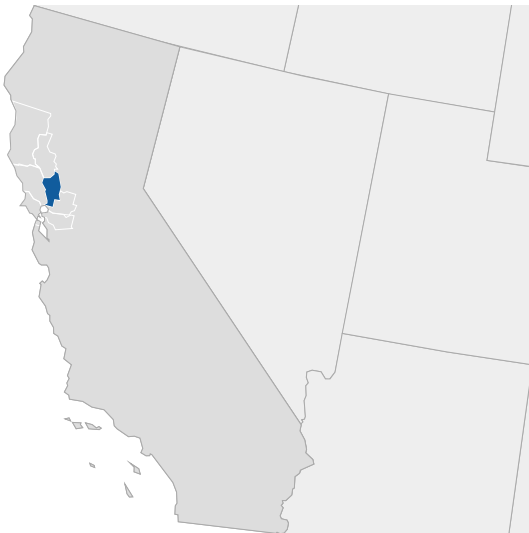


Advertised Wage Trend

▲ 6.9% Jun 2023 - Nov 2023
\$25.54 Median

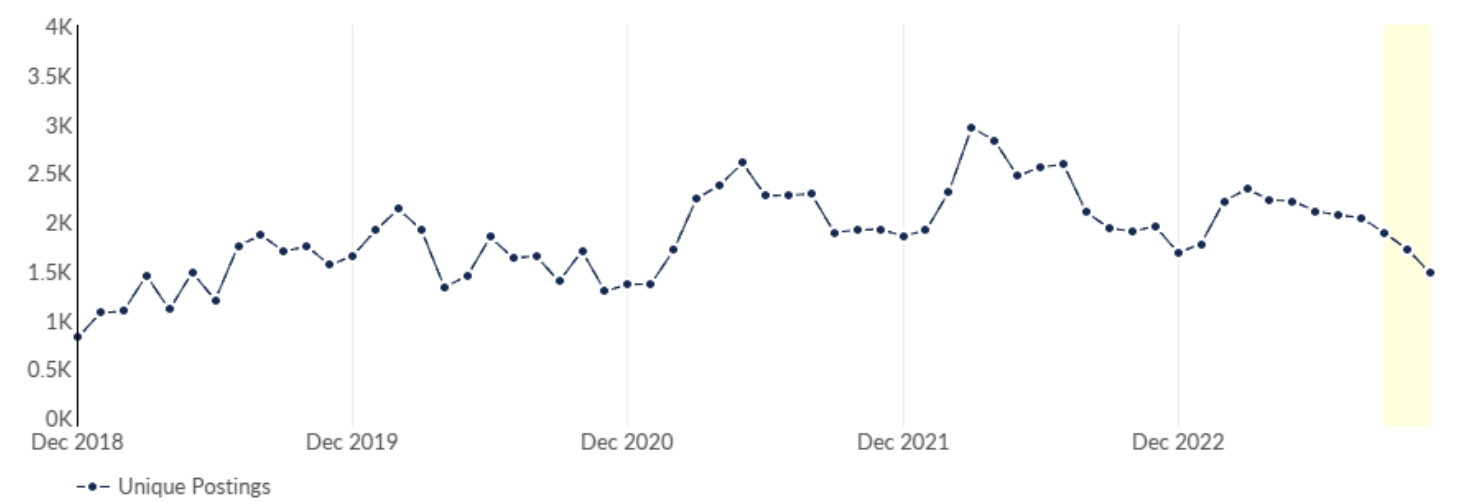


Job Postings Regional Breakdown



County	Unique Postings (Sep 2023 - Nov 2023)
Napa County, CA	5,074

Unique Postings Trend



Month	Unique Postings	Posting Intensity
Nov 2023	1,473	4 : 1
Oct 2023	1,718	4 : 1
Sep 2023	1,883	3 : 1
Aug 2023	2,040	3 : 1
Jul 2023	2,065	3 : 1
Jun 2023	2,107	3 : 1
May 2023	2,210	3 : 1
Apr 2023	2,220	3 : 1
Mar 2023	2,334	3 : 1
Feb 2023	2,207	3 : 1
Jan 2023	1,772	3 : 1
Dec 2022	1,683	3 : 1

Education Breakdown

Education Level	Unique Postings	% of Total
No Education Listed	2,985	59%
High school or GED	1,060	21%
Associate degree	333	7%
Bachelor's degree	891	18%
Master's degree	236	5%
Ph.D. or professional degree	100	2%





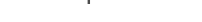




Minimum Education Breakdown

Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
High school or GED	1,060	0	21%
Associate degree	218	82	4%
Bachelor's degree	673	191	13%
Master's degree	76	144	1%
Ph.D. or professional degree	62	38	1%











Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	2,774	55%
0 - 1 Years	976	19%
2 - 3 Years	882	17%
4 - 6 Years	354	7%
7 - 9 Years	45	1%
10+ Years	43	1%

Top Companies Posting

	Total/Unique (Sep 2023 - Nov 2023)	Posting Intensity	Median Posting Duration
Providence	1,083 / 132	8 : 1 	19 days
Napa Valley Unified School District	210 / 119	2 : 1 	11 days
Adventist Health	668 / 83	8 : 1 	17 days
NAPA Auto Parts	202 / 73	3 : 1 	17 days
State of California	102 / 58	2 : 1 	12 days
Hyatt	144 / 48	3 : 1 	n/a
Aerotek	76 / 46	2 : 1 	17 days
Sutter Health	162 / 41	4 : 1 	16 days
Pacific Hospitality Group	68 / 40	2 : 1 	9 days
The Culinary Institute Of America	164 / 38	4 : 1 	17 days

Top Cities Posting

City	Total/Unique (Sep 2023 - Nov 2023)	Posting Intensity	Median Posting Duration
Napa, CA	12,013 / 3,416	4 : 1 	17 days
Saint Helena, CA	2,823 / 544	5 : 1 	17 days
American Canyon, CA	1,669 / 469	4 : 1 	17 days
Yountville, CA	1,244 / 258	5 : 1 	21 days
Calistoga, CA	1,032 / 239	4 : 1 	17 days
Oakville, CA	57 / 38	2 : 1 	14 days
Rutherford, CA	63 / 38	2 : 1 	12 days
Angwin, CA	80 / 30	3 : 1 	21 days
Deer Park, CA	21 / 21	1 : 1 	35 days
Pope Valley, CA	82 / 21	4 : 1 	15 days

Top Posted Occupations

	Total/Unique (Sep 2023 - Nov 2023)	Posting Intensity	Median Posting Duration
Registered Nurses	3,216 / 349	9 : 1 	16 days
Retail Salespersons	701 / 187	4 : 1 	14 days
Waiters and Waitresses	363 / 139	3 : 1 	18 days
Customer Service Representatives	440 / 139	3 : 1 	16 days
First-Line Supervisors of Retail Sales Workers	480 / 119	4 : 1 	18 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	267 / 96	3 : 1 	17 days
Home Health and Personal Care Aides	298 / 82	4 : 1 	17 days
Hotel, Motel, and Resort Desk Clerks	259 / 81	3 : 1 	17 days
Managers, All Other	282 / 80	4 : 1 	21 days
Food Service Managers	231 / 75	3 : 1 	19 days

Top Posted Occupations

Occupation (O*NET)	Total/Unique (Sep 2023 - Nov 2023)	Posting Intensity	Median Posting Duration
Registered Nurses	2,214 / 287	8 : 1 	16 days
Retail Salespersons	701 / 187	4 : 1 	14 days
Waiters and Waitresses	363 / 139	3 : 1 	18 days
Customer Service Representatives	440 / 139	3 : 1 	16 days
First-Line Supervisors of Retail Sales Workers	480 / 119	4 : 1 	18 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	267 / 96	3 : 1 	17 days
Hotel, Motel, and Resort Desk Clerks	259 / 81	3 : 1 	17 days
Food Service Managers	231 / 75	3 : 1 	19 days
Managers, All Other	275 / 75	4 : 1 	21 days
Personal Care Aides	228 / 69	3 : 1 	17 days
Maintenance and Repair Workers, General	263 / 68	4 : 1 	29 days
Chefs and Head Cooks	203 / 67	3 : 1 	27 days
Maids and Housekeeping Cleaners	191 / 67	3 : 1 	18 days
Medical and Health Services Managers	187 / 64	3 : 1 	17 days
General and Operations Managers	288 / 62	5 : 1 	18 days
Sales Managers	249 / 62	4 : 1 	18 days
Cooks, Restaurant	115 / 61	2 : 1 	29 days
Critical Care Nurses	999 / 60	17 : 1 	16 days
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	124 / 59	2 : 1 	29 days
First-Line Supervisors of Food Preparation and Serving Workers	155 / 56	3 : 1 	21 days
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	203 / 56	4 : 1 	20 days
Bartenders	126 / 50	3 : 1 	21 days
Coaches and Scouts	91 / 49	2 : 1 	14 days
Fast Food and Counter Workers	154 / 49	3 : 1 	19 days









Laborers and Freight, Stock, and Material Movers, Hand	140 / 49	3 : 1		16 days
Bookkeeping, Accounting, and Auditing Clerks	113 / 47	2 : 1		26 days
Merchandise Displayers and Window Trimmers	123 / 43	3 : 1		15 days
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	141 / 41	3 : 1		33 days
Accountants and Auditors	100 / 40	3 : 1		21 days
Automotive Service Technicians and Mechanics	90 / 39	2 : 1		13 days
Dining Room and Cafeteria Attendants and Bartender Helpers	93 / 38	2 : 1		13 days
Stockers and Order Fillers	146 / 36	4 : 1		17 days
Security Guards	95 / 35	3 : 1		17 days
Dishwashers	87 / 35	2 : 1		14 days
Physical Therapists	295 / 33	9 : 1		4 days
Driver/Sales Workers	168 / 33	5 : 1		16 days
Medical Assistants	77 / 32	2 : 1		17 days
Nursing Assistants	99 / 31	3 : 1		16 days
Production Workers, All Other	79 / 31	3 : 1		15 days
Human Resources Specialists	95 / 30	3 : 1		20 days
Industrial Engineering Technologists and Technicians	94 / 30	3 : 1		17 days
Marketing Managers	72 / 29	2 : 1		17 days
Financial Managers	116 / 29	4 : 1		29 days
First-Line Supervisors of Office and Administrative Support Workers	101 / 29	3 : 1		19 days
Office Clerks, General	78 / 28	3 : 1		17 days
Licensed Practical and Licensed Vocational Nurses	126 / 26	5 : 1		19 days
Landscaping and Groundskeeping Workers	46 / 25	2 : 1		31 days
Heavy and Tractor-Trailer Truck Drivers	117 / 25	5 : 1		5 days
Market Research Analysts and Marketing Specialists	90 / 24	4 : 1		14 days
Surgical Technologists	61 / 24	3 : 1		14 days

Top Posted Occupations










Occupation	Total/Unique (Sep 2023 - Nov 2023)	Posting Intensity	Median Posting Duration
Registered Nurse	2,999 / 296	10 : 1 	17 days
Retail Sales Associate	673 / 167	4 : 1 	14 days
Waiter / Waitress	329 / 134	2 : 1 	20 days
Office / Administrative Assistant	330 / 114	3 : 1 	17 days
Retail Store Manager / Supervisor	355 / 108	3 : 1 	18 days
Restaurant / Food Service Manager	263 / 96	3 : 1 	17 days
Customer Service Representative	284 / 93	3 : 1 	16 days
Maid / Housekeeping Staff	244 / 83	3 : 1 	18 days
Chef	234 / 81	3 : 1 	27 days
Physician	249 / 79	3 : 1 	17 days
Hotel Desk Clerk	204 / 75	3 : 1 	17 days
Building and General Maintenance Technician	226 / 71	3 : 1 	25 days
Caregiver / Personal Care Aide	264 / 68	4 : 1 	17 days
Bartender	184 / 68	3 : 1 	21 days
Cook	172 / 62	3 : 1 	29 days
Business Development / Sales Manager	249 / 59	4 : 1 	18 days
Host / Hostess	129 / 58	2 : 1 	17 days
Sales Representative	162 / 56	3 : 1 	17 days
Restaurant / Food Service Supervisor	173 / 54	3 : 1 	19 days
Bookkeeper / Accounting Clerk	127 / 50	3 : 1 	26 days
Laborer / Warehouse Worker	140 / 45	3 : 1 	16 days
Busser / Banquet Worker / Cafeteria Attendant	127 / 45	3 : 1 	16 days
Coach	81 / 44	2 : 1 	14 days
Tractor-Trailer Truck Driver	149 / 42	4 : 1 	11 days
Security Officer	108 / 41	3 : 1 	17 days

Merchandiser	103 / 41	3 : 1		13 days
Operations Manager / Supervisor	132 / 38	3 : 1		18 days
Healthcare Administrator	117 / 37	3 : 1		25 days
Janitor / Cleaner	84 / 37	2 : 1		32 days
Production Worker	69 / 35	2 : 1		17 days
Physical Therapist	294 / 33	9 : 1		4 days
Sales Delivery Driver	167 / 32	5 : 1		16 days
Medical Assistant	93 / 30	3 : 1		18 days
Fast Food / Counter Worker	129 / 30	4 : 1		19 days
Accountant	67 / 29	2 : 1		32 days
Kitchen Staff	96 / 29	3 : 1		20 days
Cashier	130 / 29	4 : 1		19 days
Nursing Assistant	94 / 27	3 : 1		16 days
Concierge	108 / 27	4 : 1		16 days
Barista	52 / 26	2 : 1		11 days
Manufacturing Machine Operator	68 / 26	3 : 1		17 days
Dishwasher	75 / 25	3 : 1		17 days
General Manager	110 / 24	5 : 1		18 days
Nursing Manager / Supervisor	147 / 24	6 : 1		8 days
Receptionist	87 / 23	4 : 1		16 days
Surgical Technician / Technologist	59 / 23	3 : 1		14 days
Licensed Practical / Vocational Nurse	118 / 22	5 : 1		17 days
Entertainment / Recreation Manager	40 / 22	2 : 1		17 days
Account Manager / Representative	73 / 22	3 : 1		16 days
Family / School / General Social Worker	101 / 21	5 : 1		26 days

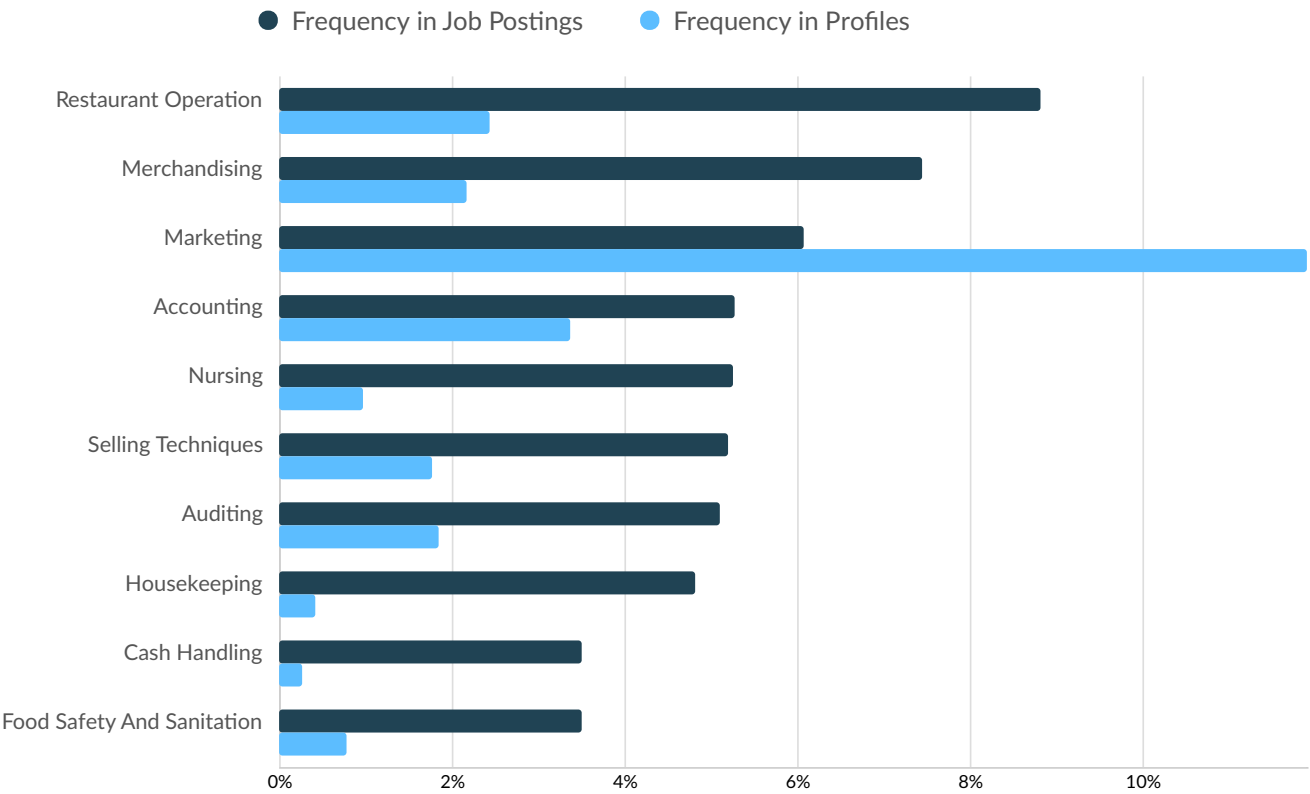
Top Posted Job Titles

	Total/Unique (Sep 2023 - Nov 2023)	Posting Intensity	Median Posting Duration
Servers	79 / 32	2 : 1 	15 days
Caregivers	142 / 29	5 : 1 	30 days
Tasting Room Associates	71 / 28	3 : 1 	17 days
Maintenance Technicians	94 / 28	3 : 1 	22 days
Bartenders	71 / 28	3 : 1 	21 days
Delivery Drivers	151 / 27	6 : 1 	16 days
ICU Registered Nurses	575 / 27	21 : 1 	16 days
Administrative Assistants	99 / 27	4 : 1 	23 days
Customer Service Representatives	59 / 26	2 : 1 	16 days
Registered Nurses	75 / 26	3 : 1 	15 days

Top Industries

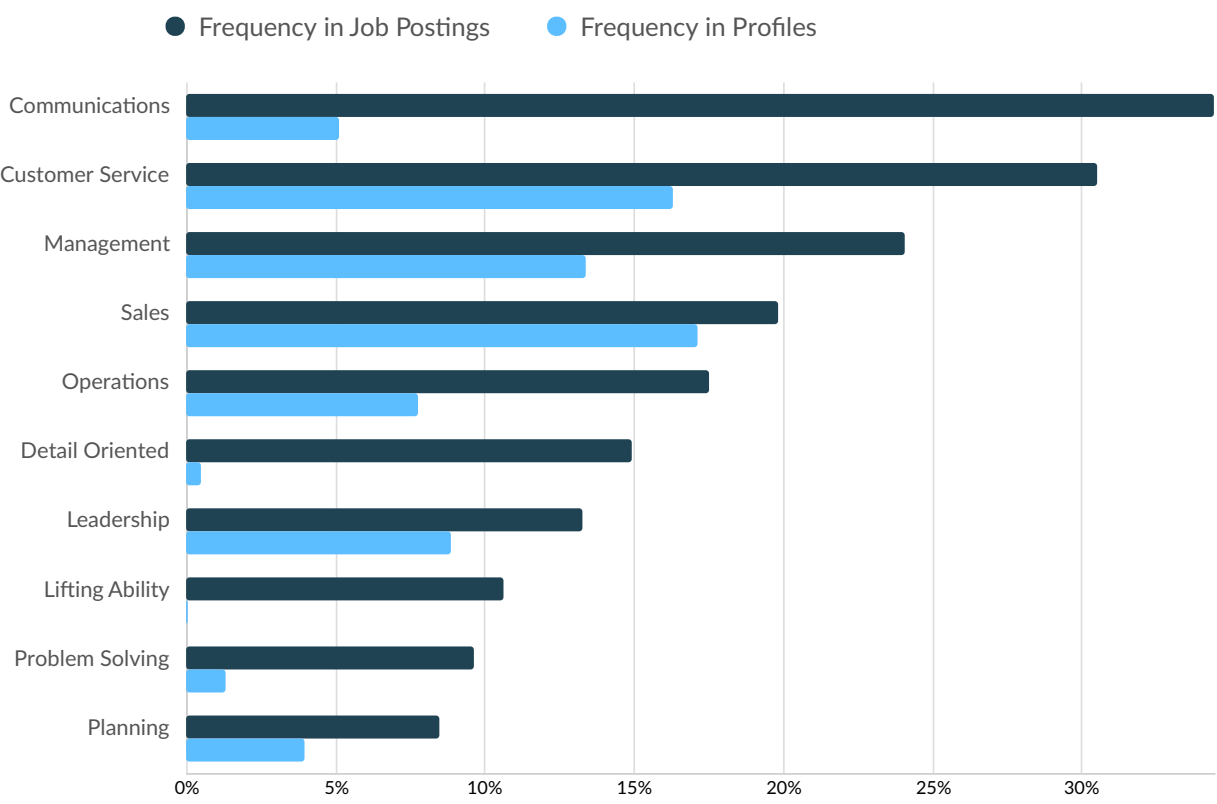
	Total/Unique (Sep 2023 - Nov 2023)	Posting Intensity	Median Posting Duration
Employment Placement Agencies	821 / 283	3 : 1 	17 days
Hotels (except Casino Hotels) and Motels	621 / 251	2 : 1 	18 days
General Medical and Surgical Hospitals	1,270 / 180	7 : 1 	18 days
Wineries	349 / 153	2 : 1 	17 days
Elementary and Secondary Schools	250 / 136	2 : 1 	14 days
Temporary Help Services	1,008 / 106	10 : 1 	16 days
Offices of Physicians (except Mental Health Specialists)	789 / 104	8 : 1 	17 days
Automotive Parts and Accessories Retailers	226 / 87	3 : 1 	16 days
Home Health Care Services	389 / 83	5 : 1 	17 days

Top Specialized Skills



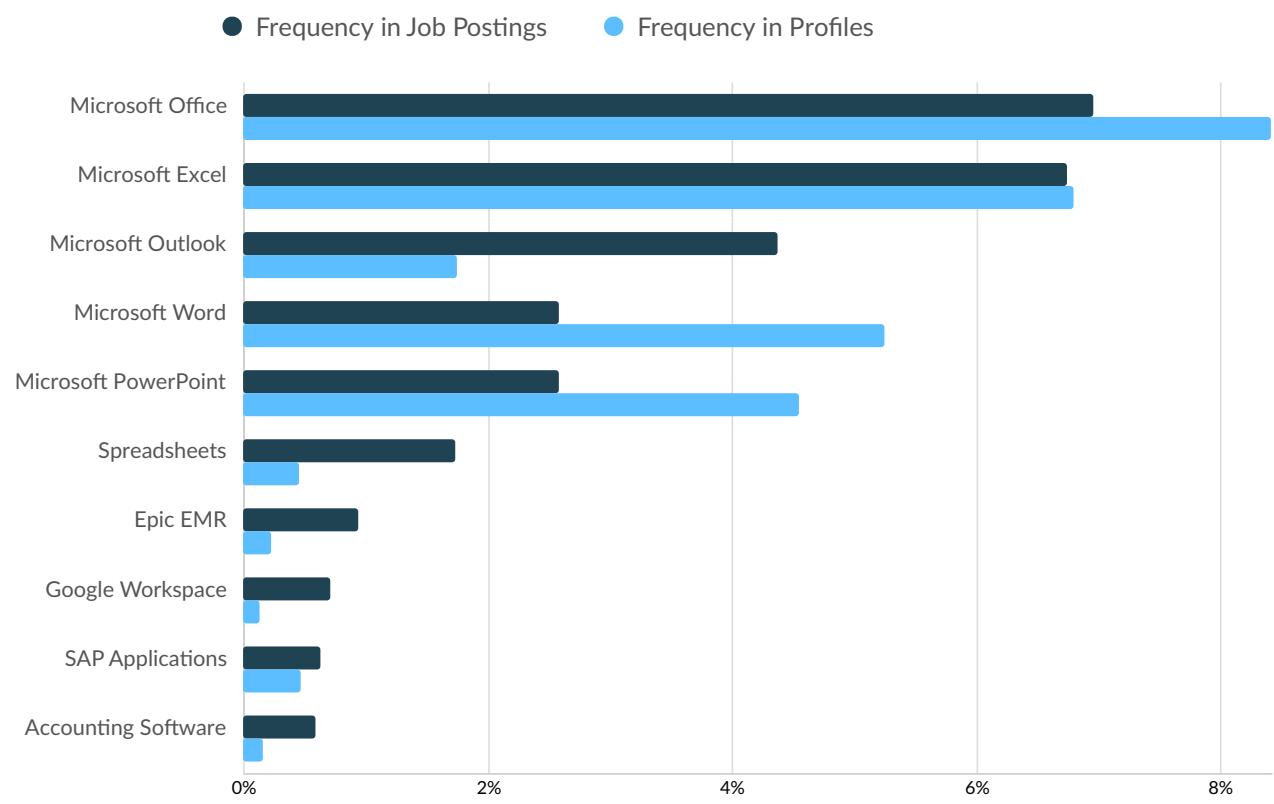
	Postings	% of Total Postings	Profiles	% of Total Profiles
Restaurant Operation	447	9%	1,285	2%
Merchandising	378	7%	1,143	2%
Marketing	308	6%	6,293	12%
Accounting	268	5%	1,781	3%
Nursing	267	5%	512	1%
Selling Techniques	264	5%	940	2%
Auditing	259	5%	973	2%
Housekeeping	244	5%	217	0%
Cash Handling	178	4%	139	0%
Food Safety And Sanitation	178	4%	415	1%

Top Common Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles
Communications	1,748	34%	2,713	5%
Customer Service	1,549	31%	8,633	16%
Management	1,223	24%	7,097	13%
Sales	1,007	20%	9,075	17%
Operations	888	18%	4,124	8%
Detail Oriented	757	15%	251	0%
Leadership	675	13%	4,685	9%
Lifting Ability	539	11%	16	0%
Problem Solving	490	10%	712	1%
Planning	430	8%	2,088	4%

Top Software Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles
Microsoft Office	353	7%	4,451	8%
Microsoft Excel	342	7%	3,597	7%
Microsoft Outlook	222	4%	925	2%
Microsoft Word	131	3%	2,776	5%
Microsoft PowerPoint	131	3%	2,405	5%
Spreadsheets	88	2%	240	0%
Epic EMR	48	1%	118	0%
Google Workspace	36	1%	68	0%
SAP Applications	32	1%	251	0%
Accounting Software	30	1%	82	0%

Top Qualifications

Postings with Qualification	
Valid Driver's License	640
Registered Nurse (RN)	371
Basic Life Support (BLS) Certification	272
Cardiopulmonary Resuscitation (CPR) Certification	168
Food Handler's Card	107
First Aid Certification	98
Advanced Cardiovascular Life Support (ACLS) Certification	86
Pediatric Advanced Life Support (PALS)	68
ServSafe Certification	58
Certified Nursing Assistant (CNA)	47

Appendix A

Top Posting Sources

Website	Postings on Website (Sep 2023 - Nov 2023)
indeed.com	2,131
simplyhired.com	1,869
dejobs.org	593
dublincarecruiter.com	322
careerjet.com	246
winebusiness.com	240
antiochrecruiter.com	222
elkgroverecruiter.com	210
cupertinorecruiter.com	204
fairfieldrecruiter.com	191
ardenarcaderecruiter.com	184
gilroyrecruiter.com	179
craigslist.org	177
modestorecruiter.com	175
fremontrecruiter.com	174
berkeleyrecruiter.com	169
davisrecruiter.com	169
castrovalleyrecruiter.com	168
sacramentorecruiter.com	160
ceresrecruiter.com	155
monster.com	151
pleasantonrecruiter.com	149
santaclararecruiter.com	147
oaklandrecruiter.com	145
concordrecruiter.com	140

Appendix B

Sample Postings

Gastroenterology Physicians/Gastroenterologists – Bas Healthcare in Napa, CA (No..

Locums Call Only IM Gastroenterologist	
Link to Live Job Posting: www.jobshark.com	
Location: Napa, CA	O*NET: 29-1216.00
Company: Bas Healthcare	Job Title: Gastroenterology Physicians/Gastroenterologists
<p>Locums Call Only IM GastroenterologistNapa, California - USD Full Time Posted by:</p> <p>BAS Healthcare Posted:</p> <p>Thursday, 30 November 2023</p> <p>Location:</p> <p>Napa, CA Napa Valley is located in Northern California, 50 miles North East of San Francisco, which makes it a short drive from several airports in the San Francisco Bay Area. Napa Valley is one of the world's famous wine regions, with stunning landscapes and exceptional wines.</p> <p>Opportunity:</p> <p>Dates needed: October 31, 2023 ONGOINGCall OnlyInpatientRequire procedural sedation24hr shifts- need 5-10 days of cover per monthPrivileging will take 6-8 weeks with clean fileMust be at least 30 minutes from facility when calledMust have active CA license</p> <p>Compensation:</p> <p>Highly competitive hourly rate which includes malpractice and weekly pay! Location Napa, California, United States of AmericaIndustry HealthcareRate USDEmployment Agency BAS HealthcareContact BAS HealthcareReference</p> <p>JS2677897019</p> <p>Posted Date 11/30/2023 2:08:25 PMPermalink http://www.jobshark.com/XkJvI</p>	

PRN Occupational Therapist

Link to Live Job Posting: marquisco.taleo.net

Location: Napa, CA

O*NET: 29-1122.00

Company: Consonus Healthcare Services

Job Title: Occupational Therapists

PRN Occupational Therapist (00035011)PRN Occupational Therapist(00035011)DescriptionPRN Occupational TherapistWhy did you choose to become a therapist? Achieving great outcomes for your patients likely topped the list, since the desire to make a difference in the world tends to motivate people like you.Maybe you also wanted to work in a supportive team environment and use the latest evidence-based therapy practices and cutting-edge modalitiesall within an organization that's invested in helping you constantly improve and grow your career.If that's what you're looking for, Consonus Healthcare could be the perfect choice to maximize your professional impact and opportunities. As a Consonus therapist, you'll be delivering person-centered care to grateful and highly motivated patients, many of them seniors, helping them achieve therapy goals and a higher quality of life in their time of greatest need.Consonus Healthcare is a contract rehab and pharmacy provider serving senior care residents and facilities nationwide. It's part of Marquis Companies, which operates 26 senior care campuses in Oregon and California. You'll be joining a family of more than 4,000 employees, and one purpose unites us allto be champions of every journey.In addition to a wide variety of career opportunities, we offer a comprehensive benefit package that can include:Competitive CompensationMedical/Dental/Vision InsurancePaid Time Off Program called Choice Time that pools Vacation, Sick and Holiday PayEmployer-Issued Life and Long-Term Disability Insurance available based on employment status Life Insurance, Short Term Disability, Critical Care, and AD&D CoverageFlex Spending for Medical & Dependent Care401(k) Plan with Employer MatchAnnual Continuing Education AllowanceAccess to Online CEU's through Consonus UniversityContinual Growth Opportunities & Up To \$25,000 towards ongoing educationUse of ACP EquipmentEmployee Referral Bonus ProgramEmployee Assistance ProgramEmployee Cell Phone DiscountVital Life Foundation Contribution for Non-Profit Volunteer Hours

- Benefits vary depending on status of hire
- Wage ranges listed take into consideration candidate's professional experience, location of the position, and status of the position

Minimum Position Qualifications:

Graduate of an accredited program with a degree in Occupational TherapyCurrent state licensure

- or•in the process of obtaining appropriate state licensureCPR Certification (requirement varies based on State/location)National Provider Identifier (NPI) required upon hireExcellent organizational skills to facilitate program developmentStrives to positively represent their discipline and Consonus Rehab in the communityNew Grads encouraged to•grow your skills and experience with us!

Be here. Be you.For more than 30 years, Marquis Companies and Consonus Healthcare have been serving seniors and welcoming staff of all backgrounds, skills, and perspectives. The Marquis family of companies offer a rich heritage of embracing differences and honoring individuality. We've continued to grow in our appreciation of diversity in the workplace. We know it builds strength, drives innovation, and brings valuable new perspectives and energy.We're committed to making our workforce an even greater reflection of the people and communities we serve, and we are honored our employees have chosen to work at Marquis and Consonus. Everything we do as a company is driven by our mission to help those we serve, and each other, live the best rest of our lives.That means you being you

- without apology or compromise.

We value your every uniqueness and continue to curate, nurture, and sustain an inclusive culture. It's the foundation of who we are and the evolution of our collective future.

Salary Range:

\$ 55

- 62 / hour

Work Locations:

Meadows of Napa Valley 1900 Atrium Parkway Napa 94559

Primary Location:

California-Napa-Meadows of Napa Valley

Job:

PRN OT

Organization:

Consonus Healthcare

Kitchen Stewards — Opus One Winery in Oakville, CA (Nov 2023 - Active)

Kitchen Steward - Part Time	
Link to Live Job Posting: www.winebusiness.com	
Location: Oakville, CA	O*NET: 35-9021.00
Company: Opus One Winery	Job Title: Kitchen Stewards
listings > job detailsKitchen Steward - Part TimeOpus One Winery Oakville, CAAPPLYSAVECREATE	
ALERT SHARE	
Job Description:	
POSITION SUMMARY	
<p>The Kitchen Steward is responsible for maintaining cleanliness of all aspects of the Kitchen. This includes proper cleaning and storage of all china, flatware, cutlery and silver. In addition, ensuring the highest standards of sanitation and maintaining the cleanliness of the kitchen and all storage areas; specifically, for cleaning all equipment utensils and the physical work area. He/she is also responsible for assisting with proper food storage and rotation. Essential Duties and Responsibilities include but are not limited to the following: Ensure the kitchen is clean, well maintained and always organized.Ensure floors are always dry and clean.Operate pot-washing machinery and maintain a hygienic working environment in accordance with hygiene regulations and company standards.Adhere to all sanitation guidelines.Assist line cooks and chef when necessary.Dispose of waste as per the winery standards and adhere to recycling guidelines.Ensure the waste bin area is kept clean and tidy.Carry out general cleaning as directed to include sweeping, mopping up, washing up, emptying of trash bins and boxes ensuring placement in the correct containers.Conduct inventory of all materials such as: pots, pans, utensils, and other minor equipment routinely used in the kitchen following established procedures.Conduct pre-event and post-event inventory of all china, flatware, cutlery, and silver to ensure accuracy.Clean and sanitize dishes and related service ware.Ensure all equipment is clean and in good working order.Stock kitchen lines with designated cleaned wares, utensils, and equipment.Use correct cleaning chemicals for designated items, according to OSHA regulations.Inspect cleanliness and condition of all washed dishware and rewash dishware not meeting standards.Use and maintain all equipment according to manufacturer and department guidelines.Report any maintenance or hazard issues to the Executive Chef.</p>	
QUALIFICATIONS A	
<p>minimum of 2 years of working in a kitchen setting.Experience working in a commercial and/or industrial environment required.Food Handler Certification required.Must have valid driver's license and be insurable by Opus One.Must be at least 21 years of age.</p>	
SAFETY DUTIES AND RESPONSIBILITIES	
<p>Accident prevention is of utmost importance in all phases of job responsibilities. Follow all company policies and procedures including job safety, safety rules and regulations.Assist management to provide safe and healthy working conditions at all times.Immediately report all unsafe conditions, work-related accidents, and illnesses to Safety Manager and your supervisor.</p>	
OUR COMMITMENTS SUSTAINABILITY	
<p>Opus One Winery is committed to doing its part to ensure a sustainable future and improve the environmental well-being of our community. We will continue to ensure minimal impact by continually evaluating our environmental performance and working to improve our program whenever necessary with integrity and purity of focus.</p>	

COMPENSATION

Base Compensation Range:

\$17.00 - \$24.00 USD hourly • Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. Opus One Winery is proud to be an equal opportunity employer. We celebrate and welcome diversity and are committed to creating an inclusive environment. • The base compensation range is base salary only. In addition to base compensation, all roles are eligible for individual performance bonus and company bonus that range from role to role. Some roles may also be eligible for overtime pay. Individual compensation packages are based on factors unique to each candidate, such as skills, experience, qualifications, and tenure with Opus One. We understand that benefits are also an important piece of your total compensation package. To learn more about our total compensation package, benefits and perks Opus One Winery has to offer, please visit our careers page. [Create a Job Alert](#) Receive an email alert when similar new jobs are posted. It's free, fast and easy. [Create Alert](#)

Additional Information:

Job Posted:

Monday, November 27th

Type of Work:

Part Time

Job Category:

General Administration and Other

Job Level:

Entry Level

Compensation:

\$17.00 \$24.00 [Apply On Company Website](#) [return to listings](#)

Beverage Managers — Long Meadow Ranch in Saint Helena, CA (Nov 2023 - Active)

Beverage Manager	
Link to Live Job Posting: www.simplyhired.com	
Location: Saint Helena, CA	O*NET: 11-9051.00
Company: Long Meadow Ranch	Job Title: Beverage Managers

Beverage Manager 738 Main St, Saint Helena, CA 94574 \$80,000 - \$90,000 a year - Full-time Long Meadow Ranch 3 reviews Read what people are saying about working here. Job details Heres how the job details align with your job preferences. Manage job preferences anytime in your . Pay \$80,000 - \$90,000 a year Job type Full-time Shift and schedule Weekends as needed Holidays Benefits Pulled from the full job description 401(k) Dental insurance Health insurance Paid time off Long Meadow Ranch has a unique opportunity to join our team as the Beverage Manager for our hospitality business. LMR is a family-owned agricultural enterprise producing grapes and wine, olives and olive oil, grass-fed beef and lamb, fruits, vegetables, and eggs in the Napa Valley, Anderson Valley and Marin County. The Long Meadow Ranch operations also include an acclaimed farm-to-table restaurant, a general store and wine tasting bar in the historic Logan-Ives House, an outdoor cafe, a farmer's market, a working garden and a variety of unique event spaces all located at Farmstead at Long Meadow Ranch. The Beverage Manager will ensure the delivery of a consistent, customer focused experience and oversee the beverage program including wine, beer and spirits. Management of the beverage program includes actively engaging in service and leading staff education in pre-shift meetings as well as developing a more formal beverage training program. The Beverage Manager will also be responsible for supporting beverage and retail programming and inventory management of the Tasting Room, Hospitality, and Private Events departments.

Responsibilities:

Direct the beverage purchase process, including the timing and receiving of orders and invoice settlement Meet beverage program objectives by analyzing variances; initiating corrective actions; developing and implementing strategies to increase beverage sales Identify opportunities to control beverage costs. Work closely with the General Manager to develop procedures and execute the monthly beverage inventory processes Assist customers with wine selections and provide sommelier support on the floor Support beverage service, through hands-on work, at all departments including the Restaurant, Private Events, General Store & Cafe, and Hospitality Oversee the ordering, organization, and inventory management of the beverage programs at the Restaurant, Events, General Store & Cafe, and Hospitality Oversee the retail inventory at the General Store and assist with the selection, ordering and branding of new retail products Oversee proper storage areas and storage temperatures for beverages Continually research vendor possibilities, pricing, service, and evaluate vendor relationships to the benefit of the company Be responsible for the general cleanliness, presentation and operations of the bar areas Follow established plans for training including food & wine education, one-on-one training, communication of company standards & policies and Long Meadow Ranch brand training Approve and code purchases and submit promptly to the finance team Develop and maintain the beverage portion of the new hire training program with particular focus on LMR brand training Maintain a favorable working relationship with all company employees to foster and promote a cooperative, positive and respectful workplace culture Effectively communicate with peers and supervisors using company platforms Identify and assess the training needs of the organization through job analysis, career paths and consultation with managers Follow standard operating procedures as established by the company Ensure that all food safety, food quality standards, workplace safety standards, customer service standards and company policies are met. Comply with all Department of Environmental Health food safety regulations Maintain a facility that is safe, secure and healthy as well as consistently "inspection ready" in all areas including front of house and back of house Keep the General Manager fully informed of all issues and take prompt corrective action where necessary or suggest alternate courses of action Collaborate with the finance team to process end of month accounting procedures in a timely manner, following company procedures Follow standard operating procedures for the ordering of operating supplies, usage and organization Qualifications and Requirements 3+ years of management experience in a fast paced, fine dining restaurant. Experience with restaurant software including Homebase Scheduler, Binwise Beverage Management, Toast, Sevenrooms Reservation Platform, Commerce7 Winery Software. Strong proficiency with Google suite and MS Office products. Proven commitment to creating a great first impression with the ability to consistently provide excellent guest experiences. Strong organizational and communication skills to manage staff, interact with management and respond to guests' needs. Excellent written and verbal communication skills. Must be able to work independently as well as with the team Must be available for to work weekends and holidays Ability to lift 50+ lbs. Valid CA driver's license and maintain a safe driving record. A pre-employment background check is required. Compensation and Benefits This is a full-time, salaried position. The Company reasonably expects to pay in the range of \$80k to \$90k plus bonus for this position. Of course, this is depending on several factors including, but not limited to, relevant education, qualifications, certifications, experience, skills, seniority, geographic location, performance, shift, and business or organizational needs. This wage range may be modified in the future. Competitive compensation depending on experience plus benefits including medical/dental insurance, paid vacation and 401(k). If you require alternative methods of application or screening, you must approach the employer directly to request this as Indeed is not responsible for the employer's application process.

Line Cooks — Kelly Services in Saint Helena, CA (Nov 2023 - Active)

Line Cook	
Link to Live Job Posting: www.haywardrecruiter.com	
Location: Saint Helena, CA	O*NET: 35-2014.00
Company: Kelly Services	Job Title: Line Cooks

Line Cook Company:

Kelly Location:

Saint Helena Job Description:

Your next good thing is right here. At Kelly Professional & Industrial, we're all about helping you discover what's next in your career. And we just so happen to be seeking a Line Cook to work at E & J Gallo Winery in Saint Helena, CA. If this sounds like the right fit for you, read on and apply! This job might be an outstanding fit if you: Engages in duties which support kitchen operations. Provides basic support in executing kitchen duties to include ingredient preparation, dish preparation/plating, and kitchen sanitation.

Pay rate:

\$24.50 + \$2000 sign on bonus, after 60 days

Shift:

Days, Friday-Tuesday. Hours, 9AM - 5:30PM Engages in daily basic food prep, consistent plating, kitchen organization, and quality control. Supports the kitchens efforts in managing health and safety code standards. Maintains the overall cleanliness of kitchen and work station(s). Cleans dishes, polishes glass, and actively engages in the weekly major cleaning of the restaurant. Participates in restaurant opening and closing activities. Supports food prep for catering events. Works at keeping kitchen wastage to a minimum. High school diploma or State-issued equivalency certificate Knowledge of safety, sanitation and food handling procedures. Skilled in food preparation. Apply to be a Line Cook today! As part of our promise to talent, Kelly supports those who work with us through a variety of benefits, perks, and work-related resources. Kelly offers eligible employees voluntary benefit plans including medical, dental, vision, telemedicine, term life, whole life, accident insurance, critical illness, a legal plan, and short-term disability. As a Kelly employee, you will have access to a retirement savings plan, service bonus and holiday pay plans (earn up to eight paid holidays per benefit year), and a transit spending account. In addition, employees are entitled to earn paid sick leave under the applicable state or local plan. Click here for more information on benefits and perks that may be available to you as a member of the Kelly Talent Community. Why Kelly ? As a worker today, it's up to you to take charge of your career and look for opportunities to learn, grow, and achieve your potential. Helping you find what's next is what we're all about. We know what's going on in the evolving world of work-just ask the 440,000 people we employ each year. Connecting with us means getting the support, guidance, and opportunities needed to take your career where you may have never imagined. About Kelly Work changes everything. And at Kelly, we're obsessed with where it can take you. To us, it's about more than simply accepting your next job opportunity. It's the fuel that powers every next step of your life. It's the ripple effect that changes and improves everything for your family, your community, and the world. Which is why, here at Kelly, we are dedicated to providing you with limitless opportunities to enrich your life-just ask the 300,000 people we employ each year. Kelly Services is proud to be an Equal Employment Opportunity and Affirmative Action employer. We welcome, value, and embrace diversity at all levels and are committed to building a team that is inclusive of a variety of backgrounds, communities, perspectives, and abilities. At Kelly, we believe that the more inclusive we are, the better services we can provide. Requests for accommodation related to our application process can be directed to Kelly's Human Resource Knowledge Center. Kelly complies with the requirements of California's state and local Fair Chance laws. A conviction does not automatically bar individuals from employment.

Keywords:

Kelly, Dublin , Line Cook, Hospitality & Tourism , Saint Helena, California

Appendix C - Data Sources and Calculations

Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.