

Job Posting Analytics

Lightcast Q1 2024 Data Set

April 2024

Workforce Alliance of the North Bay



P.O. Box 247
Napa, California 94559
707-699-1947

Parameters

Select Timeframe: Apr 2023 - Mar 2024

Regions:

Code	Description
6041	Marin County, CA

Minimum Experience Required: Any

Advertised Salary: Include all postings regardless

Education Level: Any

Job Type: Include Internships

Keyword Search:

Posting Type: Newly Posted

Job Postings Overview

31,651

Unique Postings
128,687 Total Postings

3,940

Employers Competing
3,940 Total Employers

30 Days

Median Posting Duration
Regional Average: 30 Days

4 : 1

Posting Intensity



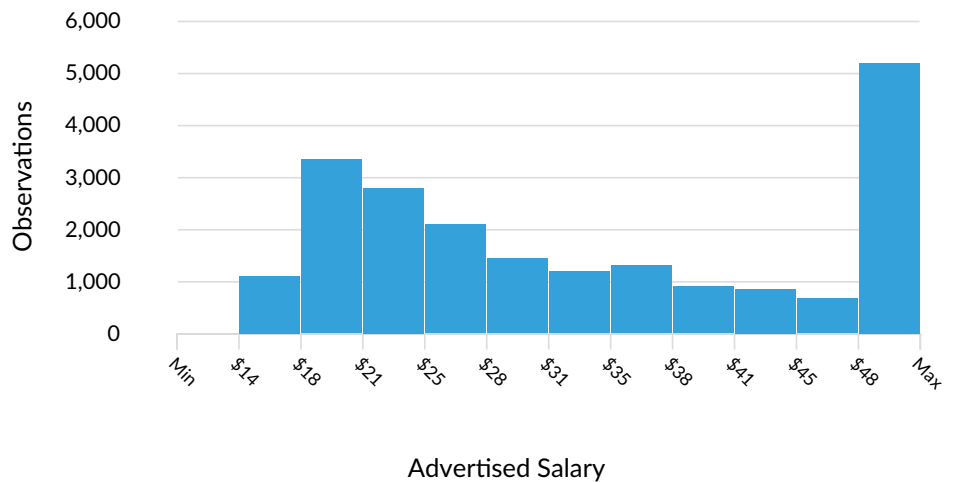
Regional Average: 4 : 1

Advertised Salary

There are 20,814 advertised salary observations (66% of the 31,651 matching postings).

\$30.09/hr

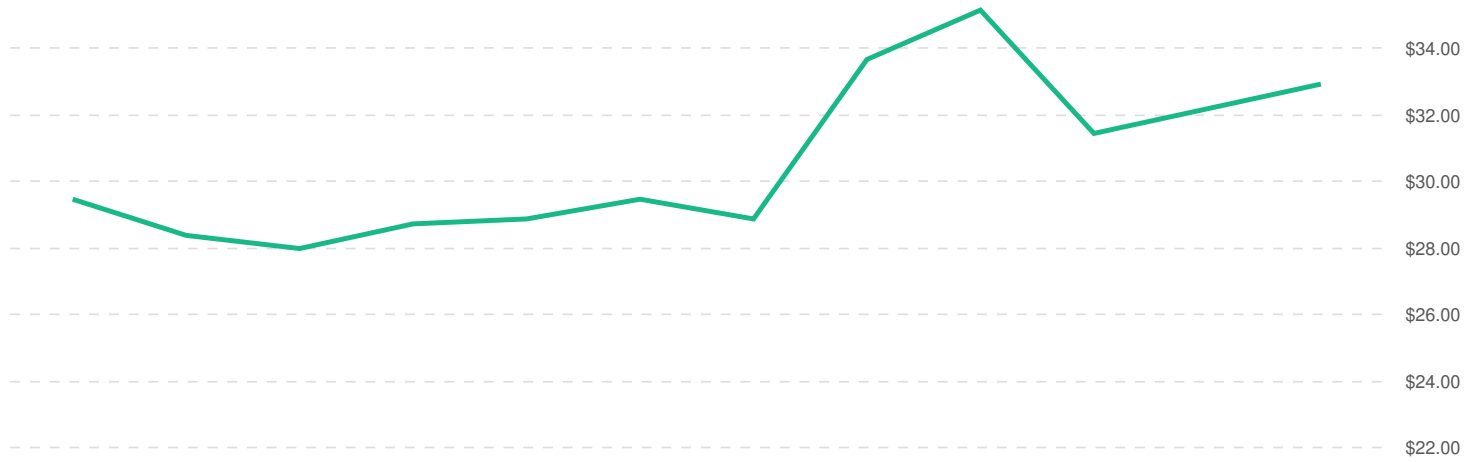
Median Advertised Salary



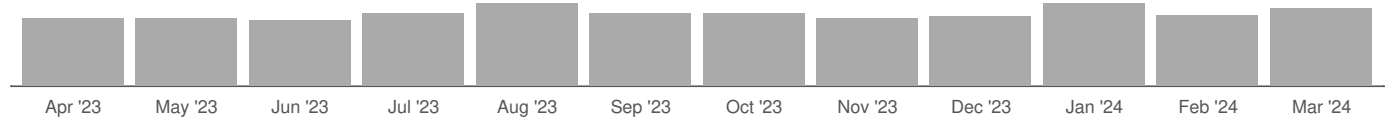
Advertised Wage Trend

▲ 11.7% Apr 2023 - Mar 2024

\$30.09 Median



20,814 Job Postings

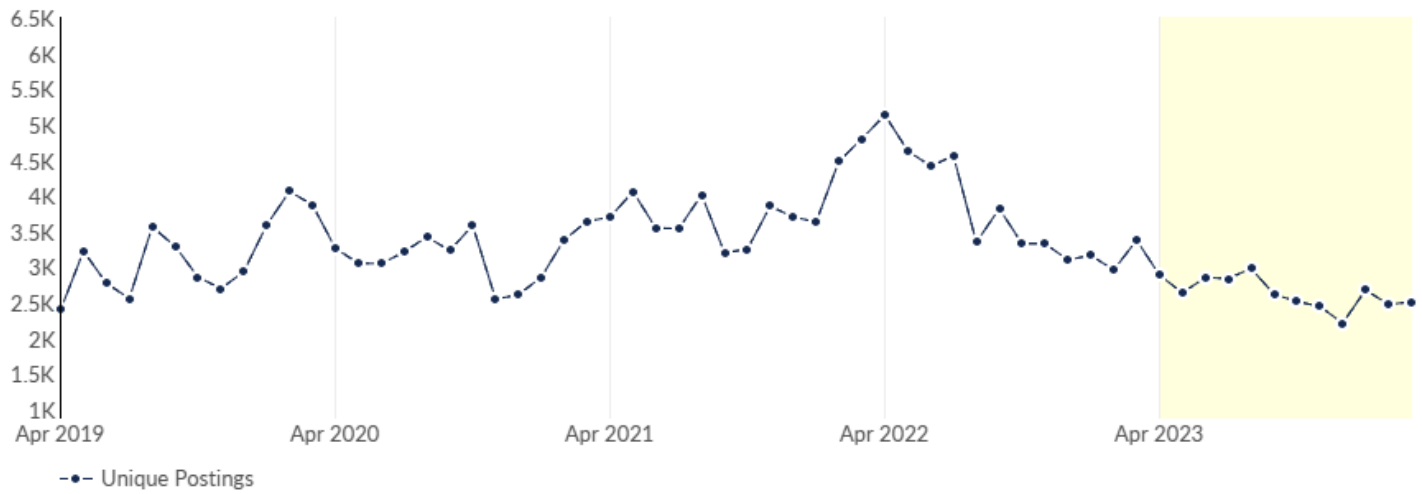


Job Postings Regional Breakdown



County	Unique Postings (Apr 2023 - Mar 2024)
Marin County, CA	31,651

Unique Postings Trend



Month	Unique Postings	Posting Intensity
Mar 2024	2,509	4 : 1
Feb 2024	2,477	4 : 1
Jan 2024	2,677	6 : 1
Dec 2023	2,212	6 : 1
Nov 2023	2,449	7 : 1
Oct 2023	2,515	3 : 1
Sep 2023	2,619	3 : 1
Aug 2023	2,979	3 : 1
Jul 2023	2,837	3 : 1
Jun 2023	2,853	3 : 1
May 2023	2,637	3 : 1
Apr 2023	2,887	3 : 1

Education Breakdown

Education Level	Unique Postings	% of Total
No Education Listed	17,636	56%
High school or GED	5,917	19%
Associate degree	1,826	6%
Bachelor's degree	6,497	21%
Master's degree	2,900	9%
Ph.D. or professional degree	1,237	4%

Minimum Education Breakdown

Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
High school or GED	5,917	0	19%
Associate degree	1,311	383	4%
Bachelor's degree	5,094	1,160	16%
Master's degree	1,238	1,326	4%
Ph.D. or professional degree	455	782	1%

Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	18,152	57%
0 - 1 Years	5,288	17%
2 - 3 Years	5,213	16%
4 - 6 Years	2,231	7%
7 - 9 Years	386	1%
10+ Years	381	1%











Top Companies Posting

	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Kaiser Permanente	3,986 / 1,062	4 : 1	29 days
Sutter Health	5,100 / 675	8 : 1	41 days
Biomarin Pharmaceutical	1,555 / 543	3 : 1	30 days
Marin General Hospital	1,169 / 380	3 : 1	29 days
County Of Marin	541 / 271	2 : 1	25 days
College Of Marin	322 / 268	1 : 1	47 days
CareInHomes	492 / 263	2 : 1	31 days
Swing Education	2,649 / 230	12 : 1	40 days
Marin Community Clinics	1,003 / 201	5 : 1	33 days
Whole Foods	831 / 194	4 : 1	26 days










Top Cities Posting

























City	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
San Rafael, CA	45,055 / 11,301	4 : 1	30 days
Novato, CA	25,368 / 6,156	4 : 1	30 days
Corte Madera, CA	8,988 / 2,401	4 : 1	29 days
Mill Valley, CA	10,017 / 2,177	5 : 1	32 days
Greenbrae, CA	4,754 / 1,863	3 : 1	27 days
Sausalito, CA	8,802 / 1,748	5 : 1	31 days
Larkspur, CA	6,927 / 1,410	5 : 1	29 days
Kentfield, CA	4,024 / 856	5 : 1	32 days
San Anselmo, CA	3,271 / 760	4 : 1	32 days
Belvedere Tiburon, CA	1,870 / 626	3 : 1	29 days

Top Posted Occupations

	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Registered Nurses	13,727 / 2,459	6 : 1 	30 days
Retail Salespersons	5,031 / 1,263	4 : 1 	30 days
Home Health and Personal Care Aides	3,352 / 1,090	3 : 1 	31 days
First-Line Supervisors of Retail Sales Workers	3,459 / 982	4 : 1 	31 days
Medical and Health Services Managers	2,273 / 555	4 : 1 	30 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,786 / 510	4 : 1 	29 days
Customer Service Representatives	2,354 / 492	5 : 1 	29 days
Managers, All Other	1,476 / 475	3 : 1 	31 days
Fast Food and Counter Workers	1,444 / 441	3 : 1 	31 days
General and Operations Managers	1,766 / 383	5 : 1 	32 days

Top Posted Occupations

Occupation (O*NET)	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Registered Nurses	12,206 / 2,204	6 : 1 	31 days
Retail Salespersons	5,031 / 1,263	4 : 1 	30 days
First-Line Supervisors of Retail Sales Workers	3,459 / 982	4 : 1 	31 days
Personal Care Aides	2,929 / 960	3 : 1 	31 days
Medical and Health Services Managers	2,273 / 555	4 : 1 	30 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,786 / 510	4 : 1 	29 days
Customer Service Representatives	2,354 / 492	5 : 1 	29 days
Managers, All Other	1,273 / 419	3 : 1 	29 days
General and Operations Managers	1,766 / 383	5 : 1 	32 days
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1,229 / 374	3 : 1 	28 days
Physical Therapists	3,315 / 324	10 : 1 	33 days
Fast Food and Counter Workers	1,040 / 296	4 : 1 	32 days
Licensed Practical and Licensed Vocational Nurses	1,213 / 287	4 : 1 	29 days
Waiters and Waitresses	734 / 272	3 : 1 	33 days
Bookkeeping, Accounting, and Auditing Clerks	734 / 270	3 : 1 	29 days
Medical Assistants	874 / 264	3 : 1 	28 days
Merchandise Displayers and Window Trimmers	935 / 257	4 : 1 	28 days
Maintenance and Repair Workers, General	797 / 245	3 : 1 	30 days
Medical Secretaries and Administrative Assistants	791 / 243	3 : 1 	29 days
Nurse Practitioners	1,108 / 239	5 : 1 	25 days
Stockers and Order Fillers	836 / 238	4 : 1 	29 days
Critical Care Nurses	1,491 / 235	6 : 1 	26 days
Nursing Assistants	1,019 / 233	4 : 1 	27 days
Preschool Teachers, Except Special Education	1,303 / 232	6 : 1 	31 days
Accountants and Auditors	882 / 231	4 : 1 	28 days











Mental Health Counselors	1,005 / 230	4 : 1		30 days
Hotel, Motel, and Resort Desk Clerks	601 / 221	3 : 1		28 days
Food Service Managers	911 / 211	4 : 1		31 days
Laborers and Freight, Stock, and Material Movers, Hand	731 / 210	3 : 1		27 days
Financial Managers	597 / 203	3 : 1		31 days
First-Line Supervisors of Food Preparation and Serving Workers	581 / 198	3 : 1		29 days
Speech-Language Pathologists	1,370 / 197	7 : 1		29 days
Human Resources Specialists	417 / 191	2 : 1		29 days
Maids and Housekeeping Cleaners	646 / 188	3 : 1		31 days
Automotive Service Technicians and Mechanics	1,118 / 187	6 : 1		31 days
Coaches and Scouts	478 / 182	3 : 1		33 days
Family Medicine Physicians	1,268 / 177	7 : 1		25 days
Pharmacy Technicians	855 / 172	5 : 1		27 days
Cashiers	522 / 172	3 : 1		32 days
Sales Managers	461 / 171	3 : 1		31 days
School Psychologists	384 / 171	2 : 1		24 days
General Internal Medicine Physicians	1,013 / 170	6 : 1		29 days
Teaching Assistants, Preschool, Elementary, Middle, and Secondary School, Except Special Education	678 / 168	4 : 1		33 days
Middle School Teachers, Except Special and Career/Technical Education	767 / 167	5 : 1		34 days
Elementary School Teachers, Except Special Education	1,413 / 165	9 : 1		38 days
First-Line Supervisors of Office and Administrative Support Workers	583 / 165	4 : 1		31 days
Lawyers	616 / 161	4 : 1		25 days
Dental Assistants	560 / 157	4 : 1		31 days
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	386 / 156	2 : 1		33 days
Marketing Managers	507 / 150	3 : 1		33 days

Top Posted Occupations










Occupation	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Registered Nurse	13,033 / 2,202	6 : 1	30 days
Retail Sales Associate	4,856 / 1,205	4 : 1	29 days
Caregiver / Personal Care Aide	2,612 / 946	3 : 1	31 days
Retail Store Manager / Supervisor	2,950 / 846	3 : 1	30 days
Physician	3,867 / 592	7 : 1	26 days
Office / Administrative Assistant	2,037 / 587	3 : 1	29 days
Customer Service Representative	2,224 / 471	5 : 1	31 days
Sales Representative	1,387 / 403	3 : 1	29 days
Psychologist	1,054 / 332	3 : 1	24 days
Healthcare Administrator	1,060 / 325	3 : 1	30 days
Physical Therapist	3,245 / 313	10 : 1	33 days
Waiter / Waitress	809 / 285	3 : 1	35 days
Merchandiser	954 / 280	3 : 1	28 days
Restaurant / Food Service Supervisor	849 / 279	3 : 1	33 days
Receptionist	857 / 265	3 : 1	30 days
Bookkeeper / Accounting Clerk	676 / 260	3 : 1	28 days
Teacher Assistant	807 / 255	3 : 1	34 days
Laborer / Warehouse Worker	915 / 253	4 : 1	26 days
Medical Assistant	766 / 250	3 : 1	28 days
Restaurant / Food Service Manager	844 / 244	3 : 1	32 days
Nursing Manager / Supervisor	605 / 241	3 : 1	30 days
Fast Food / Counter Worker	690 / 222	3 : 1	31 days
Tractor-Trailer Truck Driver	783 / 216	4 : 1	31 days
Nurse Practitioner	1,253 / 213	6 : 1	25 days
Accountant	720 / 205	4 : 1	29 days
Program Manager	529 / 200	3 : 1	31 days

Maid / Housekeeping Staff	629 / 192	3 : 1		33 days
Pharmacy Technician	901 / 191	5 : 1		29 days
Cashier	555 / 187	3 : 1		30 days
Coach	547 / 184	3 : 1		35 days
Operations Manager / Supervisor	709 / 181	4 : 1		32 days
Speech Language Pathologist	1,218 / 181	7 : 1		31 days
Substitute Teacher	2,027 / 179	11 : 1		41 days
Preschool / Childcare Teacher	957 / 178	5 : 1		32 days
Barista	424 / 163	3 : 1		30 days
Behavior Analyst	573 / 162	4 : 1		32 days
Lawyer	639 / 160	4 : 1		26 days
Dental Assistant	563 / 159	4 : 1		30 days
Cook	814 / 155	5 : 1		32 days
Business Development / Sales Manager	430 / 155	3 : 1		32 days
Janitor / Cleaner	401 / 154	3 : 1		32 days
Security Officer	486 / 152	3 : 1		32 days
Property / Real Estate / Community Manager	409 / 151	3 : 1		27 days
Licensed Practical / Vocational Nurse	908 / 149	6 : 1		30 days
Special Education Teacher	788 / 147	5 : 1		35 days
Project Manager	322 / 144	2 : 1		23 days
Researcher / Research Associate	412 / 137	3 : 1		24 days
Building and General Maintenance Technician	697 / 134	5 : 1		31 days
Elementary School Teacher	819 / 133	6 : 1		36 days
Stocking Clerk	546 / 126	4 : 1		31 days

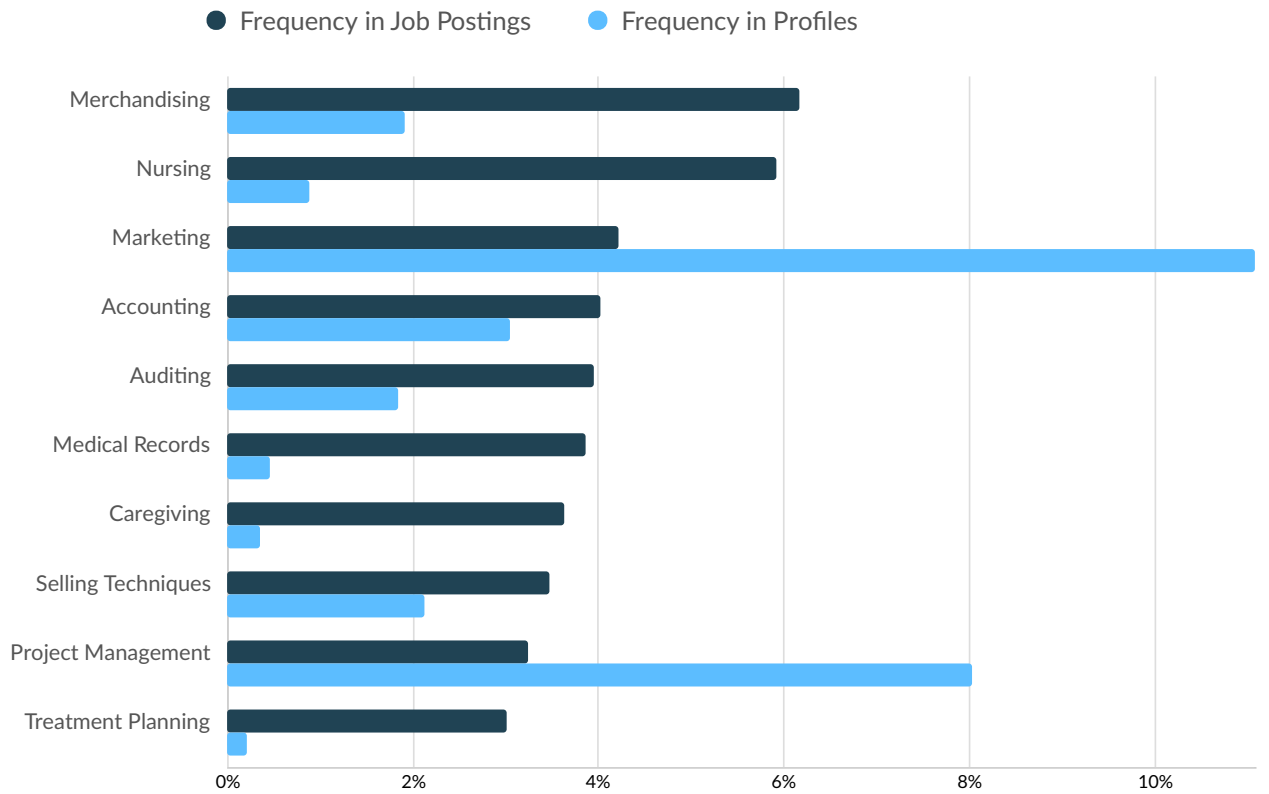
Top Posted Job Titles

	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Caregivers	1,345 / 454	3 : 1 	31 days
Retail Sales Associates	912 / 184	5 : 1 	32 days
Registered Nurses	868 / 183	5 : 1 	29 days
Staff Nurses	1,352 / 182	7 : 1 	38 days
Sales Associates	590 / 174	3 : 1 	30 days
School Psychologists	284 / 155	2 : 1 	23 days
Administrative Assistants	528 / 150	4 : 1 	28 days
Physical Therapists	804 / 125	6 : 1 	31 days
Pharmacy Technicians	642 / 105	6 : 1 	24 days
Speech Language Pathologists	351 / 99	4 : 1 	28 days

Top Industries

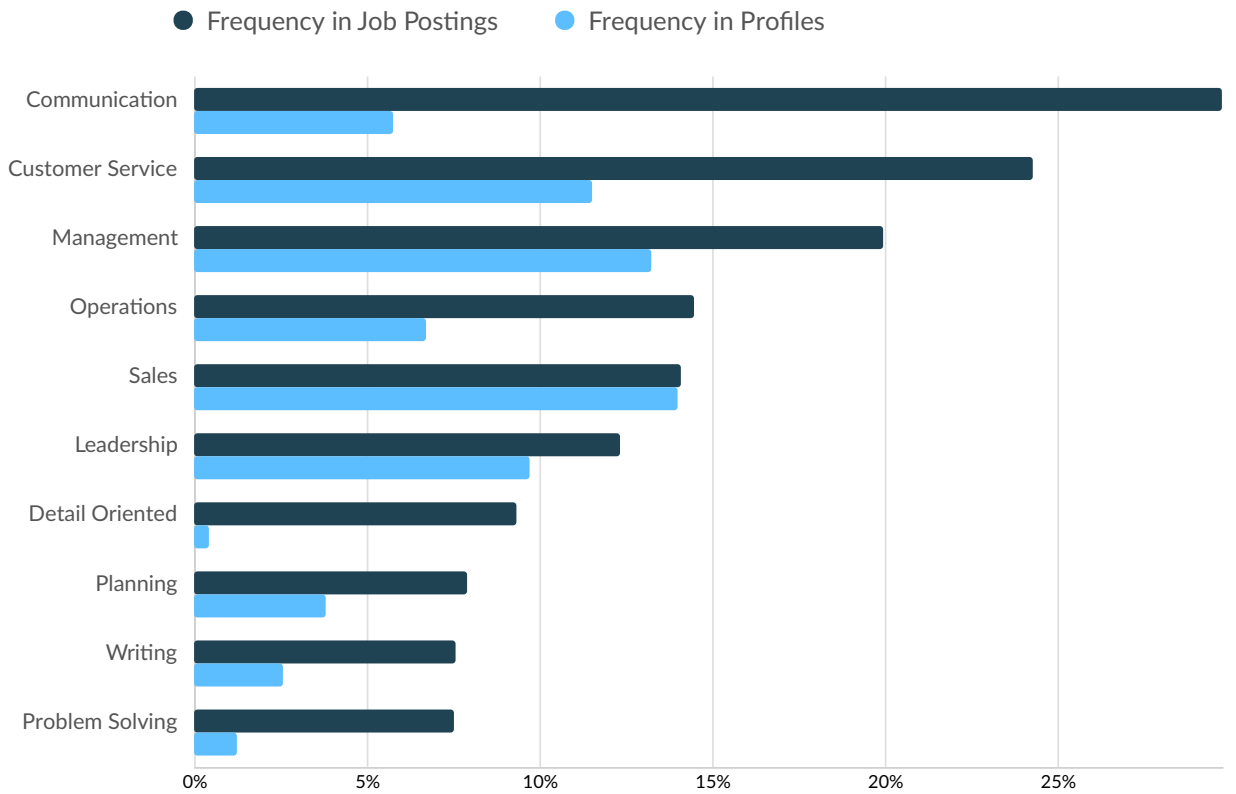
	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Employment Placement Agencies	12,053 / 2,609	5 : 1 	27 days
All Other Miscellaneous Ambulatory Health Care Services	4,197 / 1,147	4 : 1 	29 days
General Medical and Surgical Hospitals	6,473 / 1,128	6 : 1 	36 days
Home Health Care Services	2,881 / 940	3 : 1 	31 days
Temporary Help Services	4,533 / 873	5 : 1 	24 days
Supermarkets and Other Grocery Retailers (except Convenience Retailers)	2,086 / 666	3 : 1 	28 days
Elementary and Secondary Schools	1,684 / 619	3 : 1 	35 days
Wholesale Trade Agents and Brokers	1,665 / 595	3 : 1 	30 days
Clothing and Clothing Accessories Retailers	2,081 / 593	4 : 1 	29 days

Top Specialized Skills



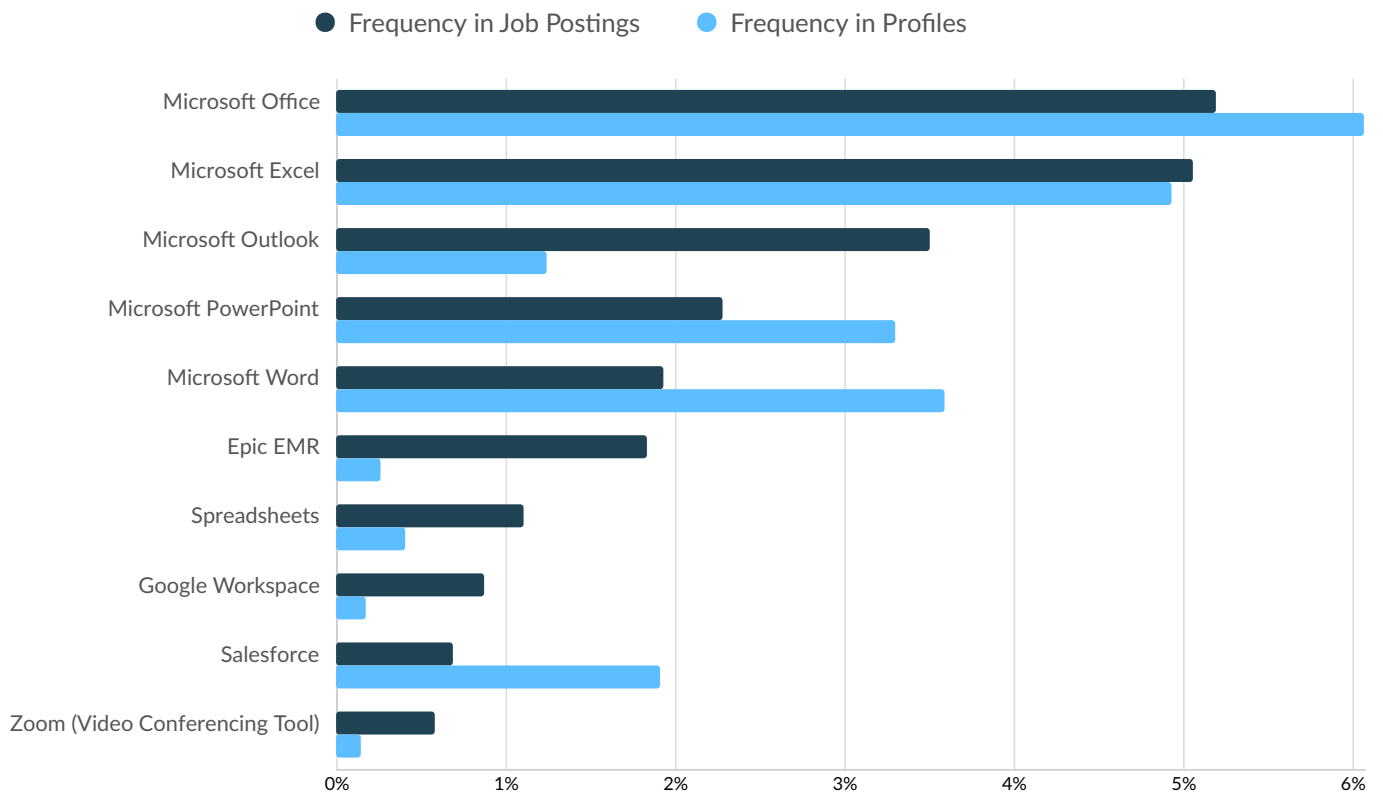
	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Merchandising	1,955	6%	1,731	2%	+15.0%	Growing
Nursing	1,876	6%	802	1%	+20.1%	Growing
Marketing	1,334	4%	10,030	11%	+23.0%	Rapidly Growing
Accounting	1,274	4%	2,753	3%	+24.0%	Rapidly Growing
Auditing	1,254	4%	1,662	2%	+21.8%	Rapidly Growing
Medical Records	1,226	4%	415	0%	+12.5%	Growing
Caregiving	1,150	4%	326	0%	+23.1%	Rapidly Growing
Selling Techniques	1,099	3%	1,921	2%	-1.2%	Lagging
Project Management	1,029	3%	7,274	8%	+19.8%	Growing
Treatment Planning	956	3%	189	0%	+6.7%	Stable

Top Common Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Communication	9,412	30%	5,203	6%	+3.6%	Lagging
Customer Service	7,680	24%	10,398	11%	+5.2%	Stable
Management	6,303	20%	11,943	13%	+5.3%	Stable
Operations	4,585	14%	6,072	7%	+8.1%	Stable
Sales	4,465	14%	12,649	14%	+7.8%	Stable
Leadership	3,906	12%	8,795	10%	+8.5%	Stable
Detail Oriented	2,947	9%	401	0%	+7.1%	Stable
Planning	2,500	8%	3,422	4%	+10.9%	Growing
Writing	2,388	8%	2,341	3%	+11.8%	Growing
Problem Solving	2,384	8%	1,119	1%	+11.3%	Growing

Top Software Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Microsoft Office	1,645	5%	5,489	6%	+18.5%	Growing
Microsoft Excel	1,600	5%	4,459	5%	+17.7%	Growing
Microsoft Outlook	1,110	4%	1,124	1%	+25.0%	Rapidly Growing
Microsoft PowerPoint	723	2%	2,986	3%	+26.1%	Rapidly Growing
Microsoft Word	613	2%	3,252	4%	+7.2%	Stable
Epic EMR	581	2%	240	0%	+16.4%	Growing
Spreadsheets	351	1%	369	0%	+22.2%	Rapidly Growing
Google Workspace	276	1%	161	0%	+18.8%	Growing
Salesforce	219	1%	1,730	2%	+24.7%	Rapidly Growing
Zoom (Video Conferencing Tool)	185	1%	133	0%	+13.1%	Growing

Top Qualifications

	Postings with Qualification
Valid Driver's License	2,979
Registered Nurse (RN)	2,620
Basic Life Support (BLS) Certification	1,757
Cardiopulmonary Resuscitation (CPR) Certification	933
Advanced Cardiovascular Life Support (ACLS) Certification	613
First Aid Certification	353
Licensed Vocational Nurse (LVN)	353
Nurse Practitioner (APRN-CNP)	308
Pediatric Advanced Life Support (PALS)	303
Food Handler's Card	287

Appendix A

Top Posting Sources

Website	Postings on Website (Apr 2023 - Mar 2024)
indeed.com	13,087
simplyhired.com	10,060
recruiternetworks.com	3,723
dejobs.org	3,151
craigslist.org	1,789
sacramentorecruiter.com	1,201
santarosarecruiter.com	1,120
careerjet.com	1,105
dublincarecruiter.com	1,035
glassdoor.com	990
antiochrecruiter.com	932
berkeleyrecruiter.com	895
vacavillerecruiter.com	882
modestorecruiter.com	881
mantecarecruiter.com	858
elkgroverecruiter.com	830
tracyrecruiter.com	830
unioncityrecruiter.com	830
livermorerecruiter.com	816
petalumarecruiter.com	808
vallejorecruiter.com	795
alamedarecruiter.com	791
ardenarcaderecruiter.com	761
lodirecruiter.com	761
brentwoodcarecruiter.com	753

Appendix B

Sample Postings

Physical Therapy Assistant | Stretch Therapist

Link to Live Job Posting: dejobs.org

Location: Greenbrae, CA

O*NET: 31-2021.00

Company: Xponential Fitness

Job Title: Physical Therapy Assistants

Train to be a Flexologist at StretchLab! Expand your skill set, get hands on experience and help people move better through assisted stretching.

StretchLab is hiring Flexologists (Stretch Therapists) for our Marin County, CA studios (Novato and Greenbrae). Let's start a conversation! We'd love to tell you the StretchLab story and all about the culture and community we're building. Must have a current certification in fitness/bodywork or degree in Kinesiology or related field; local candidates only. The role of a Flexologist (Stretch Therapist) is to deliver the best one-on-one assisted stretch experience possible. You'll help clients gain flexibility and more freedom to move better at work, at the gym and in life. We provide 60+ hours of PAID TRAINING to add to your skill set. Our Flexologist Training Program is the first and only nationally accredited stretch program and certification out there. Background & Qualifications

- Required certification in fitness or bodywork: Physical Therapy Asst, Personal Training, Massage, Yoga, Dance OR degree in Kinesiology, Exercise Science, Athletic Training or related field.
- Passion for health and wellness through movement is crucial
- Previous experience working with hands on with clients preferred
- Fantastic communication skills, must love connecting with people
- Positive attitude and energy; professional and reliable Comp & Benefits
- Competitive hourly rate \$28
- 35+ (includes gratuities; averages can be higher!)
- Part-time role, consistent hours (15-25 hours/week)
- Fully Paid Training and Certification (60+ hours)
- CEUs for NASM, AFAA and other agencies
- Free membership; generous retail discount
- You provide a great stretch, we provide the clients
- Great complement to other fitness gigs
- Fantastic and supportive studio culture
- 401K after one year Roles & Responsibilities
- Learn and perform 25 and 50-minute 1:1 stretch sessions
- Engage and support clients across all ages, sizes and fitness levels
- Set goals with clients; encourage and educate
- Learn Club Ready system; manage client progress through notes
- Keep current on trainings, new techniques and stretch education
- Assist with pop-ups/demos, community events and promotions We are an equal opportunity employer and prohibit discrimination/harassment without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.

This Company Describes Its Culture as:

- Team-oriented
- cooperative and collaborative
- People-oriented
- supportive and fairness-focused
- Outcome-oriented
- results-focused with strong client-centered culture

Retail Key Holders – L'Oréal in San Rafael, CA (Mar 2024 - Active)

Retail Key Holder PT

Link to Live Job Posting: dejobs.org

Location: San Rafael, CA

O*NET: 41-1011.00

Company: L'Oréal

Job Title: Retail Key Holders

Home (https://careers.loreal.com/en_US/content/Home) / Job Search (https://careers.loreal.com/en_US/jobs/SearchJobs) / 176770 Retail Key Holder PT San Rafael, California Apply now (https://careers.loreal.com/en_US/jobs/ApplicationMethods?jobId=176770) Back Permanent San Rafael, California Retail Part

- Time 22-Mar-2024 SalonCentric Key Holder
- Part Time Do you have a passion for people and delivering exceptional customer service?

Do you seek out exciting new products and training opportunities to become an expert in the hair and beauty industry? Do you love hair and beauty products? If you answered YES, apply today for our Retail Sales Associate Position! SalonCentric, a subsidiary of L'Oréal USA, is the premiere wholesale distributor in the United States of the finest salon professional beauty brands and we're seeking qualified candidates.

Fabulous PT Benefits:

Say goodbye to the mall, late nights and long weekends and enjoy desirable hours with most major holidays off! Enjoy a generous employee discount on the best brands in the business Bring your unique personality and join our creative and fun store teams Enjoy continuous education on hair and beauty products Explore growth and development opportunities within the SalonCentric and L'Oréal USA family!

Team Member Competencies/Responsibilities:

Wow the Customer

- Consistently deliver exceptional customer service to Salon professionals Deliver Results
- Sell the finest professional beauty brands and educate customers on promotions, upcoming sales events and advertised products; process and replenish merchandise; prepare and participate in physical inventories and periodic cycle counts; maintain store appearance; process sales and return transactions. Be an Expert
- Gain essential product knowledge & share exciting beauty industry trends with our customers Collaborate
- Work together in a positive team environment; achieve goals and priorities Grow and Develop
- Commit to excellence and experience endless growth opportunities Act with Integrity
- Always!

Requirements:

Outstanding customer service and communication skills Retail or related experience strongly preferred Basic reading and math skills Ability to use computerized point of sale system, SAP experience preferred Must be able to work weekends as availability guidelines require 18 years of age and High School Diploma or equivalent GED, preferred Must be able to lift up to 20 lbs. Must be able to stand and walk about the store throughout scheduled shift

Salary Range:

From:

\$16.35

To:

\$18.35 To learn more about the position and what the company is up to, please follow us on:

INSTAGRAM

(<https://www.instagram.com/saloncentric/>) |

FACEBOOK

(<https://www.facebook.com/saloncentric>) | YOUTUBE (https://www.youtube.com/channel/UCunDAp8XEvsbbRIlnL__lww) | TWITTER
(<https://twitter.com/saloncentric>) |

PINTEREST

(<https://www.pinterest.com/saloncentric/>) |

PERISCOPE

(<https://www.periscope.tv/saloncentric>)

SALON CENTRIC IS AN EQUAL OPPORTUNITY EMPLOYER AND AFFORDS EQUAL OPPORTUNITY TO ALL APPLICANTS FOR ALL POSITIONS WITHOUT REGARD TO RACE, COLOR, RELIGION, GENDER

(INCLUDING

PREGNANCY

), NATIONAL

ORIGIN, AGE, DISABILITY, VETERAN STATUS, SEXUAL ORIENTATION OR ANY OTHER STATUS PROTECTED UNDER LOCAL, STATE OR FEDERAL LAWS.

#SCJOB1

Restaurant General Managers – Taco Bell in Novato, CA (Mar 2024 - Active)

Restaurant General Manager	
Link to Live Job Posting: dejobs.org	
Location: Novato, CA	O*NET: 11-9051.00
Company: Taco Bell	Job Title: Restaurant General Managers
<p>" You are applying for work with a franchisee of Taco Bell, not Taco Bell Corp. or any of its affiliates. If hired, the franchisee will be your only employer. Franchisees are independent business owners who set their own wage and benefit programs that can vary among franchisees." The Taco Bell Restaurant General Manager is the leader of the TEAM who establishes the tone of the work environment, and the level of customer hospitality. You are responsible for the operation of the entire restaurant and building a strong team that consistently provides customers great food and a friendly experience. Key responsibilities include finding, hiring and developing employees, conducting new hire orientation and developing the training plan for each new hire. You're also responsible for scheduling and deploying the Team correctly, addressing performance issues, assisting in the resolution of customer issues and managing the restaurant budget and financial plans. A successful candidate will have strong leadership and communication skills, a track record of people development, and a positive attitude. If you want to build a great career, Taco Bell is the place to learn, grow and succeed! Job Requirements and Essential Functions High School Diploma or GED, College or University Degree preferred 2-4 years supervisory experience in either a food service or retail environment, including Profit and Loss responsibility Basic personal computer literacy Strong preference for internal promote from Assistant General Manager position Must be at least 21 years old Must pass background check criteria and drug test Must have reliable transportation Basic business math and accounting skills, and strong analytical/decision-making skills Able to sweep and mop floors, dust shelves and lift and carry out trash containers and place in an outside bin Able to clean the parking lot and grounds surrounding the restaurant Able to tolerate standing, walking, lifting up to 50 lbs. and stooping during 80% of shift time</p>	

Skin Therapists – Xponential Fitness in Novato, CA (Mar 2024 - Active)

Stretch Therapist | Gain A New Skill

Link to Live Job Posting: dejobs.org

Location: Novato, CA

O*NET: 29-1126.00

Company: Xponential Fitness

Job Title: Skin Therapists

Train to be a Flexologist at StretchLab! Are you a recent grad looking for hands-on experience? Help people move better through assisted stretching! StretchLab is hiring Flexologists (Stretch Therapists) for our Marin County, CA studios (Novato and Greenbrae). Let's start a conversation! We'd love to tell you the StretchLab story and all about the culture and community we're building. Must have a current certification in fitness/bodywork or a degree in Kinesiology or related field; local candidates only. The role of a Flexologist is to deliver the best one-on-one assisted stretch experience possible. You'll help clients gain flexibility and more freedom to move better at work, at the gym and in life. We provide 60+ hours of PAID TRAINING to add to your skill set. Our Flexologist Training Program is the first and only nationally accredited stretch program and certification. Background & Qualifications

- Required certification in fitness or bodywork: Massage, Personal Training, Physical Therapy/PT Asst, Yoga, Dance OR degree in Kinesiology, Exercise Science, Athletic Training or related field.
- Passion for health and wellness through movement is crucial
- Previous experience working with hands on with clients preferred
- Fantastic communication skills, must love connecting with people
- Positive attitude and energy; professional and reliable Comp & Benefits
- Competitive hourly rate \$28
- 35+ (gratuities included)
- Part-time role, flexible schedule (15-25 hours/week)
- Fully Paid Training and Certification (60+ hours)
- CEUs for NASM, AFAA and other agencies
- Free membership; generous retail discount
- You provide a great stretch, we provide the clients
- Great complement to other fitness gigs
- Fantastic and supportive studio culture
- 401K after one year Roles & Responsibilities
- Learn and perform 25 and 50-minute 1:1 stretch sessions
- Engage and support clients across all ages, sizes and fitness levels
- Set goals with clients; encourage and educate
- Learn Club Ready system; manage client progress through notes
- Keep current on trainings, new techniques and stretch education
- Assist with pop-ups/demos, community events and promotions We are an equal opportunity employer and prohibit discrimination/harassment without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.

This Company Describes Its Culture as:

- Team-oriented
- cooperative and collaborative
- People-oriented
- supportive and fairness-focused
- Outcome-oriented
- results-focused with strong client-centered culture

Officer Managers – Unclassified in Mill Valley, CA (Mar 2024 - Active)

Office Manager (Mill Valley)

Link to Live Job Posting: sfbay.craigslist.org

Location: Mill Valley, CA	O*NET: 43-1011.00
Company: Unclassified	Job Title: Officer Managers

un Office Manager (Mill Valley) (mill valley) compensation: dependent on efficiency, experience and reliability(\$25-\$37 per hour base pay and bonus where you can make even more) employment type: contract job title: Office Manager

ATTENTION

Office administrators or Dental/Medical Assistants. Need to get out of the house? Tired of the same repetitive back breaking job? Bring your knowledge and advance your status to an Office Manager. Looking for fun loving, dog friendly, experienced, and organized person to do a variety of duties including computer and calendar upgrades, managing and booking patients, collections, and helping with patient treatment care in a small, low key Medical/Dental/ Physical Therapy type office. You will learn about childrens facial development, sleep apnea, TMD, Cranial Nerves, swallow, speech and much more. This an incredibly unique office and a one-of-a-kind opportunity. Current hours, once trained, are 2-3 days a week. Wednesday(9:00-6:00pm) and Thursday (930am-6:00pm)in the Mill Valley location and Saturdays in SF (Laurel Heights area) location 9am-2pm(can work later if needed). Then after additional training, we may add approximately one more day a week as we bring in an additional provider. This is an Independent Contract position. Must be experienced with Apple computers. Pay is based on experience but we can also train someone that is interested in earning. Please email your resume so we can schedule an interview ASAP. We are excited to meet you soon!! Principals only. Recruiters, please don't contact this job poster.

post id:

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Appendix C - Data Sources and Calculations

Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.