

Job Posting Analytics

Lightcast Q1 2024 Data Set

April 2024

Workforce Alliance of the North Bay



P.O. Box 247
Napa, California 94559
707-699-1947

Parameters

Select Timeframe: Apr 2023 - Mar 2024

Regions:

Code	Description
6055	Napa County, CA

Minimum Experience Required: Any

Advertised Salary: Include all postings regardless

Education Level: Any

Job Type: Include Internships

Keyword Search:

Posting Type: Newly Posted

Job Postings Overview

22,621

Unique Postings
90,909 Total Postings

2,969

Employers Competing
2,969 Total Employers

30 Days

Median Posting Duration
Regional Average: 30 Days

4 : 1

Posting Intensity



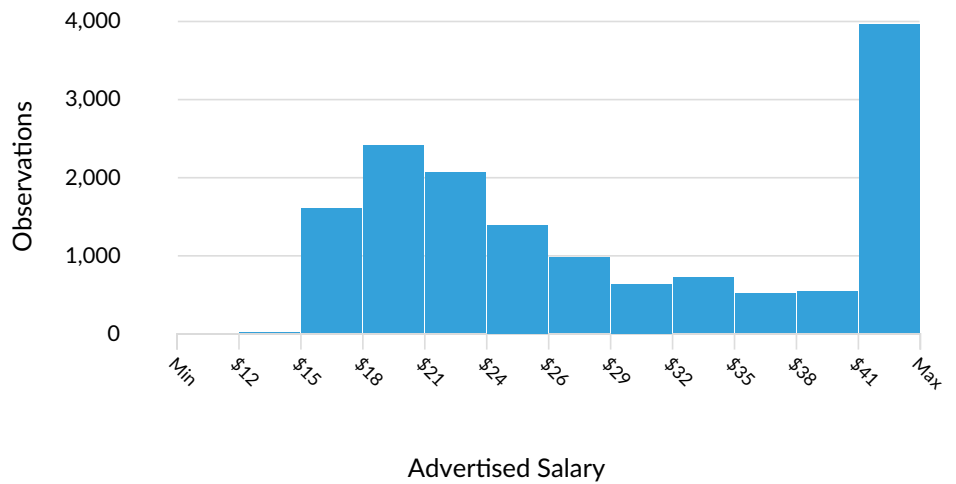
Regional Average: 4 : 1

Advertised Salary

There are 14,750 advertised salary observations (65% of the 22,621 matching postings).

\$26.03/hr

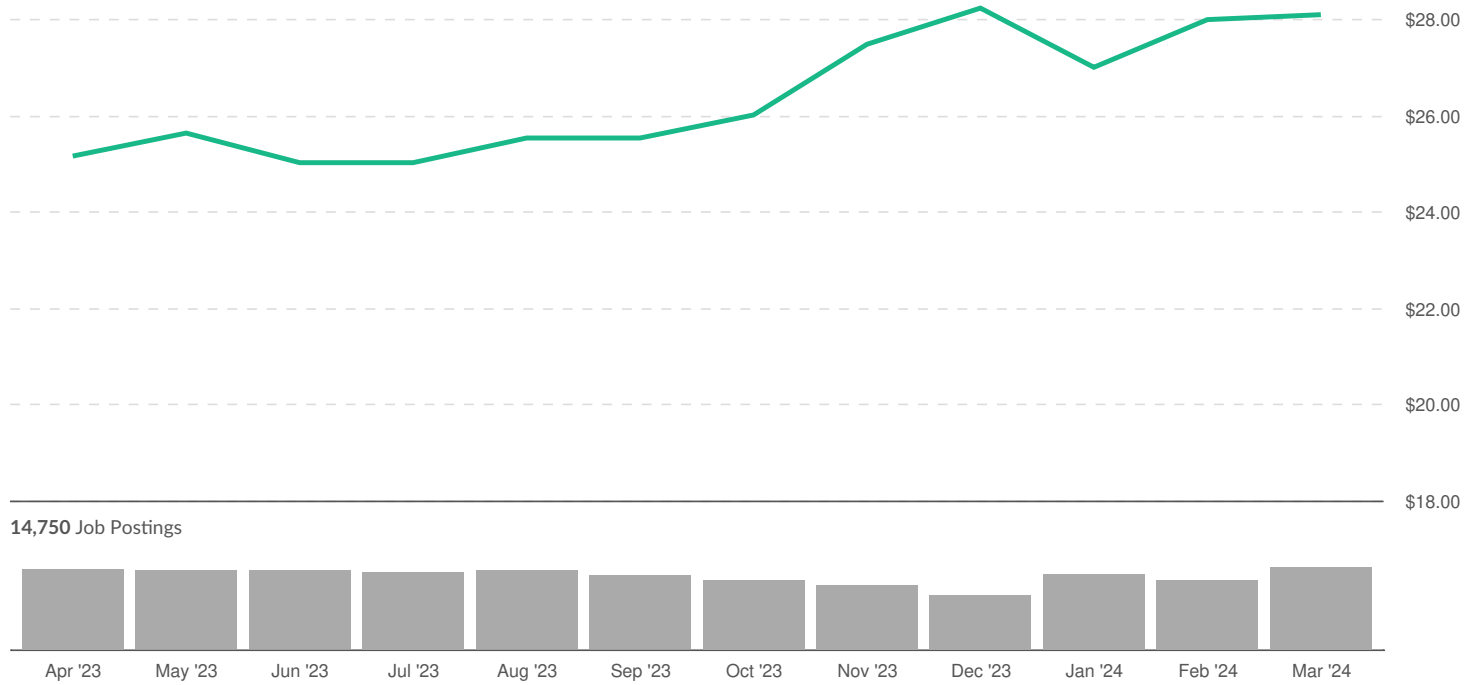
Median Advertised Salary



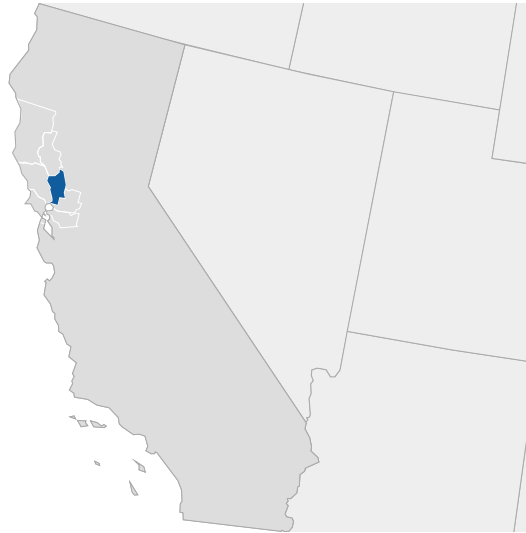
Advertised Wage Trend

▲ 11.7% Apr 2023 - Mar 2024

\$26.03 Median

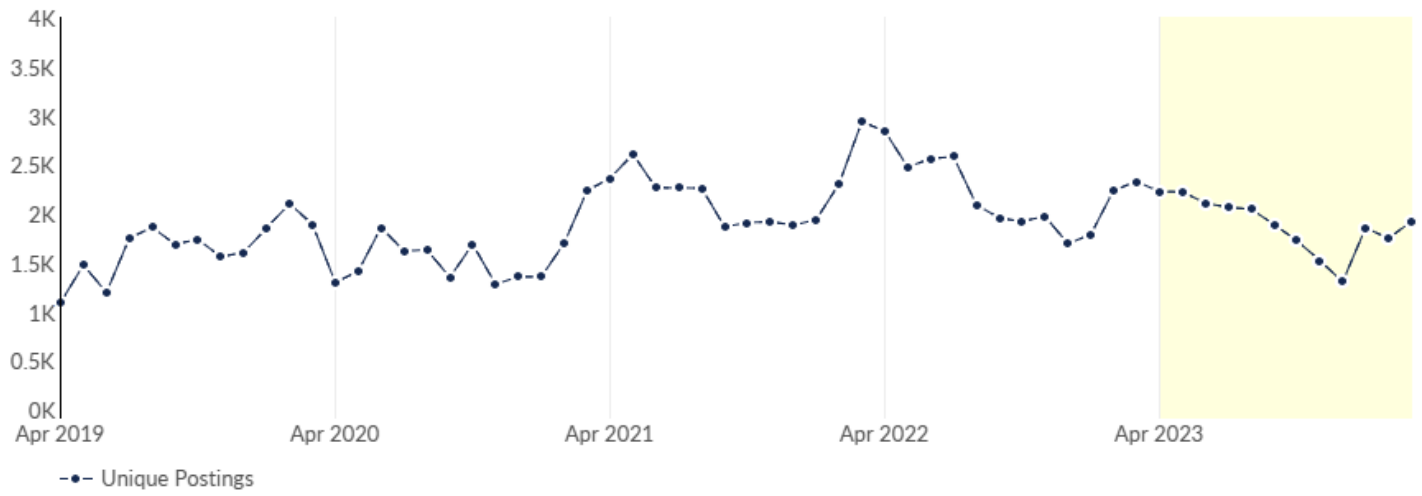


Job Postings Regional Breakdown



County	Unique Postings (Apr 2023 - Mar 2024)
Napa County, CA	22,621

Unique Postings Trend



Month	Unique Postings	Posting Intensity
Mar 2024	1,918	3 : 1
Feb 2024	1,748	4 : 1
Jan 2024	1,853	6 : 1
Dec 2023	1,304	7 : 1
Nov 2023	1,521	8 : 1
Oct 2023	1,724	4 : 1
Sep 2023	1,889	3 : 1
Aug 2023	2,046	3 : 1
Jul 2023	2,064	3 : 1
Jun 2023	2,107	3 : 1
May 2023	2,222	3 : 1
Apr 2023	2,225	3 : 1

Education Breakdown

Education Level	Unique Postings	% of Total
No Education Listed	13,538	60%
High school or GED	4,630	20%
Associate degree	1,299	6%
Bachelor's degree	3,879	17%
Master's degree	983	4%
Ph.D. or professional degree	409	2%

Minimum Education Breakdown

Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
High school or GED	4,630	0	20%
Associate degree	846	338	4%
Bachelor's degree	2,974	819	13%
Master's degree	399	525	2%
Ph.D. or professional degree	234	175	1%

Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	13,188	58%
0 - 1 Years	3,735	17%
2 - 3 Years	3,828	17%
4 - 6 Years	1,499	7%
7 - 9 Years	180	1%
10+ Years	191	1%











Top Companies Posting

	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Providence	4,074 / 605	7 : 1	34 days
Napa Valley Unified School District	1,089 / 506	2 : 1	30 days
Adventist Health	3,303 / 349	9 : 1	31 days
NAPA Auto Parts	711 / 247	3 : 1	32 days
Auberge Resorts	338 / 239	1 : 1	28 days
The Estate Yountville	2,692 / 224	12 : 1	38 days
Aerotek	372 / 179	2 : 1	21 days
Randstad	269 / 171	2 : 1	26 days
Treasury Wine Estates	417 / 170	2 : 1	32 days
Hyatt	586 / 164	4 : 1	29 days





















Top Cities Posting

City	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Napa, CA	57,011 / 14,970	4 : 1	30 days
Saint Helena, CA	14,549 / 2,668	5 : 1	30 days
American Canyon, CA	6,855 / 1,922	4 : 1	25 days
Calistoga, CA	4,636 / 1,127	4 : 1	29 days
Yountville, CA	5,927 / 1,108	5 : 1	34 days
Rutherford, CA	506 / 264	2 : 1	34 days
Oakville, CA	417 / 239	2 : 1	35 days
Angwin, CA	499 / 178	3 : 1	31 days
Pope Valley, CA	425 / 73	6 : 1	29 days
Deer Park, CA	84 / 72	1 : 1	32 days

Top Posted Occupations




















	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Registered Nurses	15,043 / 1,605	9 : 1 	29 days
Retail Salespersons	2,485 / 679	4 : 1 	28 days
Waiters and Waitresses	1,639 / 568	3 : 1 	30 days
Customer Service Representatives	1,751 / 530	3 : 1 	30 days
First-Line Supervisors of Retail Sales Workers	1,889 / 519	4 : 1 	30 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,124 / 389	3 : 1 	32 days
Home Health and Personal Care Aides	1,398 / 373	4 : 1 	31 days
Food Service Managers	1,302 / 360	4 : 1 	32 days
Fast Food and Counter Workers	1,282 / 324	4 : 1 	31 days
Managers, All Other	953 / 322	3 : 1 	32 days

Top Posted Occupations

Occupation (O*NET)	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Registered Nurses	11,725 / 1,378	9 : 1 	29 days
Retail Salespersons	2,485 / 679	4 : 1 	28 days
Waiters and Waitresses	1,639 / 568	3 : 1 	30 days
Customer Service Representatives	1,751 / 530	3 : 1 	30 days
First-Line Supervisors of Retail Sales Workers	1,889 / 519	4 : 1 	30 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,124 / 389	3 : 1 	32 days
Food Service Managers	1,302 / 360	4 : 1 	32 days
Personal Care Aides	1,147 / 311	4 : 1 	32 days
Hotel, Motel, and Resort Desk Clerks	978 / 305	3 : 1 	30 days
Managers, All Other	921 / 304	3 : 1 	32 days
Maintenance and Repair Workers, General	1,044 / 292	4 : 1 	33 days
Maids and Housekeeping Cleaners	860 / 289	3 : 1 	30 days
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	616 / 268	2 : 1 	32 days
Sales Managers	1,059 / 260	4 : 1 	34 days
Chefs and Head Cooks	823 / 256	3 : 1 	31 days
Physical Therapists	2,096 / 254	8 : 1 	24 days
Medical and Health Services Managers	903 / 238	4 : 1 	30 days
Bartenders	645 / 233	3 : 1 	31 days
First-Line Supervisors of Food Preparation and Serving Workers	571 / 225	3 : 1 	33 days
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	596 / 221	3 : 1 	28 days
Cooks, Restaurant	455 / 217	2 : 1 	31 days
General and Operations Managers	832 / 215	4 : 1 	30 days
Critical Care Nurses	3,247 / 215	15 : 1 	30 days
Fast Food and Counter Workers	997 / 213	5 : 1 	31 days

Coaches and Scouts	427 / 209	2 : 1		32 days
Laborers and Freight, Stock, and Material Movers, Hand	626 / 207	3 : 1		22 days
Bookkeeping, Accounting, and Auditing Clerks	547 / 203	3 : 1		30 days
Accountants and Auditors	577 / 178	3 : 1		30 days
Dining Room and Cafeteria Attendants and Bartender Helpers	423 / 164	3 : 1		29 days
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	513 / 162	3 : 1		31 days
Production Workers, All Other	362 / 162	2 : 1		25 days
Dishwashers	397 / 145	3 : 1		30 days
Merchandise Displayers and Window Trimmers	439 / 144	3 : 1		28 days
Heavy and Tractor-Trailer Truck Drivers	677 / 142	5 : 1		28 days
Stockers and Order Fillers	521 / 139	4 : 1		31 days
Automotive Service Technicians and Mechanics	401 / 130	3 : 1		29 days
First-Line Supervisors of Office and Administrative Support Workers	393 / 128	3 : 1		33 days
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	229 / 128	2 : 1		33 days
Human Resources Specialists	291 / 127	2 : 1		28 days
Security Guards	413 / 127	3 : 1		31 days
Nursing Assistants	553 / 123	4 : 1		28 days
Concierges	351 / 122	3 : 1		31 days
Surgical Technologists	1,355 / 119	11 : 1		29 days
Meeting, Convention, and Event Planners	238 / 114	2 : 1		29 days
Licensed Practical and Licensed Vocational Nurses	419 / 114	4 : 1		30 days
Medical Assistants	301 / 112	3 : 1		28 days
Cashiers	493 / 112	4 : 1		31 days
Lodging Managers	332 / 111	3 : 1		30 days
Nurse Practitioners	384 / 111	3 : 1		29 days

Top Posted Occupations

Occupation	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Registered Nurse	14,367 / 1,415	10 : 1 	29 days
Retail Sales Associate	2,364 / 637	4 : 1 	30 days
Waiter / Waitress	1,571 / 572	3 : 1 	30 days
Retail Store Manager / Supervisor	1,608 / 485	3 : 1 	31 days
Restaurant / Food Service Manager	1,364 / 421	3 : 1 	31 days
Office / Administrative Assistant	1,048 / 393	3 : 1 	29 days
Physician	2,563 / 382	7 : 1 	30 days
Customer Service Representative	1,266 / 368	3 : 1 	30 days
Maid / Housekeeping Staff	979 / 346	3 : 1 	31 days
Hotel Desk Clerk	956 / 313	3 : 1 	32 days
Chef	1,032 / 306	3 : 1 	31 days
Bartender	845 / 300	3 : 1 	31 days
Caregiver / Personal Care Aide	1,233 / 298	4 : 1 	33 days
Restaurant / Food Service Supervisor	758 / 292	3 : 1 	34 days
Sales Representative	872 / 275	3 : 1 	32 days
Host / Hostess	606 / 256	2 : 1 	31 days
Building and General Maintenance Technician	777 / 248	3 : 1 	31 days
Business Development / Sales Manager	1,158 / 242	5 : 1 	35 days
Cook	546 / 232	2 : 1 	31 days
Busser / Banquet Worker / Cafeteria Attendant	610 / 229	3 : 1 	31 days
Physical Therapist	1,989 / 227	9 : 1 	25 days
Laborer / Warehouse Worker	607 / 202	3 : 1 	25 days
Bookkeeper / Accounting Clerk	585 / 194	3 : 1 	31 days
Coach	402 / 193	2 : 1 	32 days
Production Worker	418 / 179	2 : 1 	25 days

Tractor-Trailer Truck Driver	619 / 174	4 : 1		24 days
Operations Manager / Supervisor	549 / 173	3 : 1		28 days
Merchandiser	488 / 165	3 : 1		27 days
Healthcare Administrator	597 / 159	4 : 1		34 days
Concierge	440 / 157	3 : 1		32 days
Accountant	396 / 151	3 : 1		31 days
Janitor / Cleaner	371 / 145	3 : 1		30 days
Security Officer	476 / 140	3 : 1		31 days
Fast Food / Counter Worker	755 / 139	5 : 1		30 days
Medical Assistant	356 / 122	3 : 1		27 days
Sales Delivery Driver	685 / 118	6 : 1		28 days
Surgical Technician / Technologist	1,348 / 117	12 : 1		29 days
Kitchen Staff	387 / 117	3 : 1		36 days
Dishwasher	317 / 115	3 : 1		32 days
Receptionist	317 / 110	3 : 1		28 days
Psychologist	309 / 108	3 : 1		28 days
Barista	267 / 108	2 : 1		33 days
Cashier	515 / 104	5 : 1		32 days
MRI / CT Technician / Technologist	1,256 / 102	12 : 1		25 days
Procurement / Sourcing Manager	177 / 101	2 : 1		35 days
Construction Helper / Worker	279 / 97	3 : 1		25 days
Teacher Assistant	243 / 93	3 : 1		35 days
Nurse Practitioner	336 / 93	4 : 1		29 days
Maintenance / Service Supervisor	250 / 88	3 : 1		28 days
Administrative Supervisor	258 / 87	3 : 1		35 days

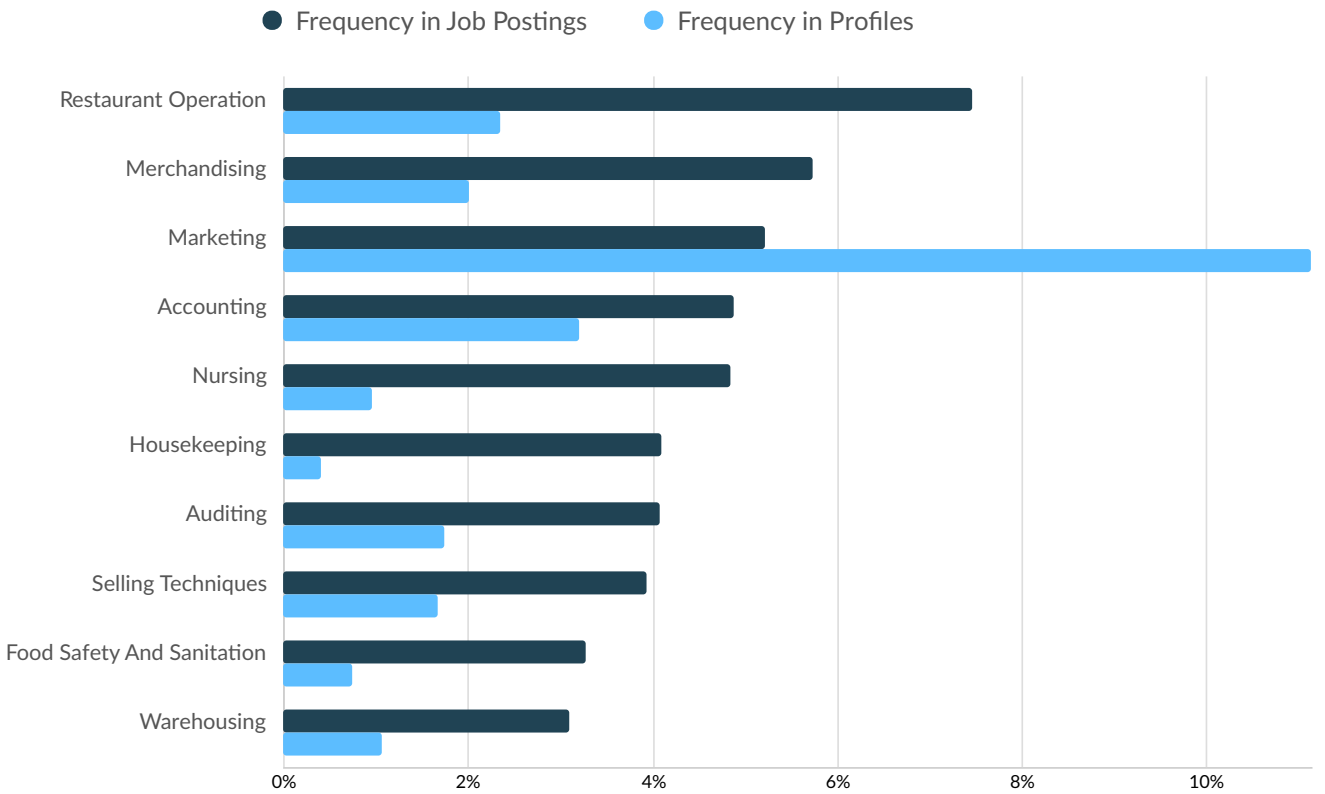
Top Posted Job Titles

	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Tasting Room Associates	306 / 128	2 : 1	33 days
Caregivers	617 / 123	5 : 1	33 days
Servers	347 / 109	3 : 1	30 days
Bartenders	305 / 109	3 : 1	32 days
Travel Physical Therapists	1,239 / 107	12 : 1	23 days
Hosts/Hostesses	242 / 103	2 : 1	32 days
Maintenance Technicians	361 / 101	4 : 1	34 days
Travel Registered Nurses	764 / 82	9 : 1	23 days
Sales Associates	368 / 82	4 : 1	31 days
Retail Merchandisers	282 / 81	3 : 1	27 days

Top Industries

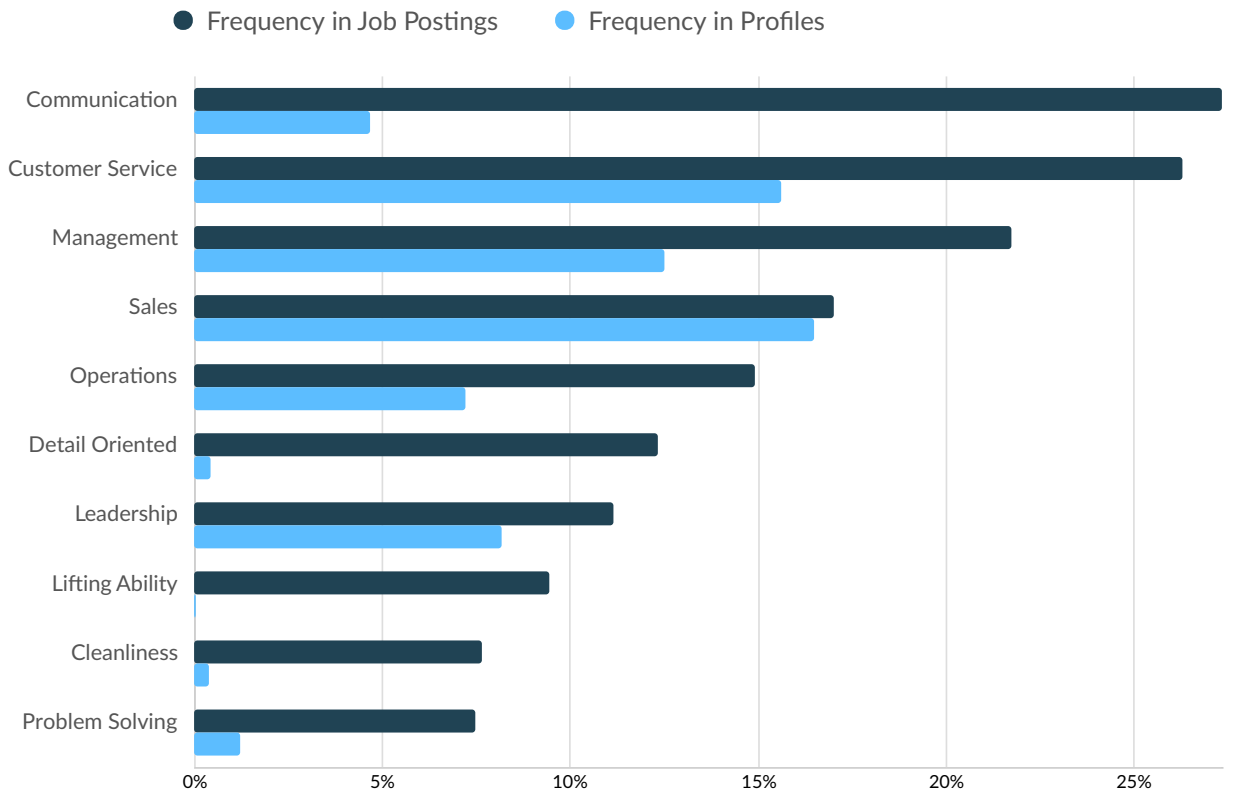
	Total/Unique (Apr 2023 - Mar 2024)	Posting Intensity	Median Posting Duration
Employment Placement Agencies	7,853 / 1,723	5 : 1	25 days
Hotels (except Casino Hotels) and Motels	3,981 / 1,477	3 : 1	31 days
Wineries	2,079 / 920	2 : 1	34 days
General Medical and Surgical Hospitals	4,944 / 724	7 : 1	34 days
Temporary Help Services	4,982 / 677	7 : 1	28 days
Elementary and Secondary Schools	1,236 / 579	2 : 1	29 days
Offices of Physicians (except Mental Health Specialists)	4,462 / 484	9 : 1	27 days
Home Health Care Services	1,760 / 378	5 : 1	31 days
Wine and Distilled Alcoholic Beverage Merchant Wholesalers	1,180 / 372	3 : 1	33 days

Top Specialized Skills



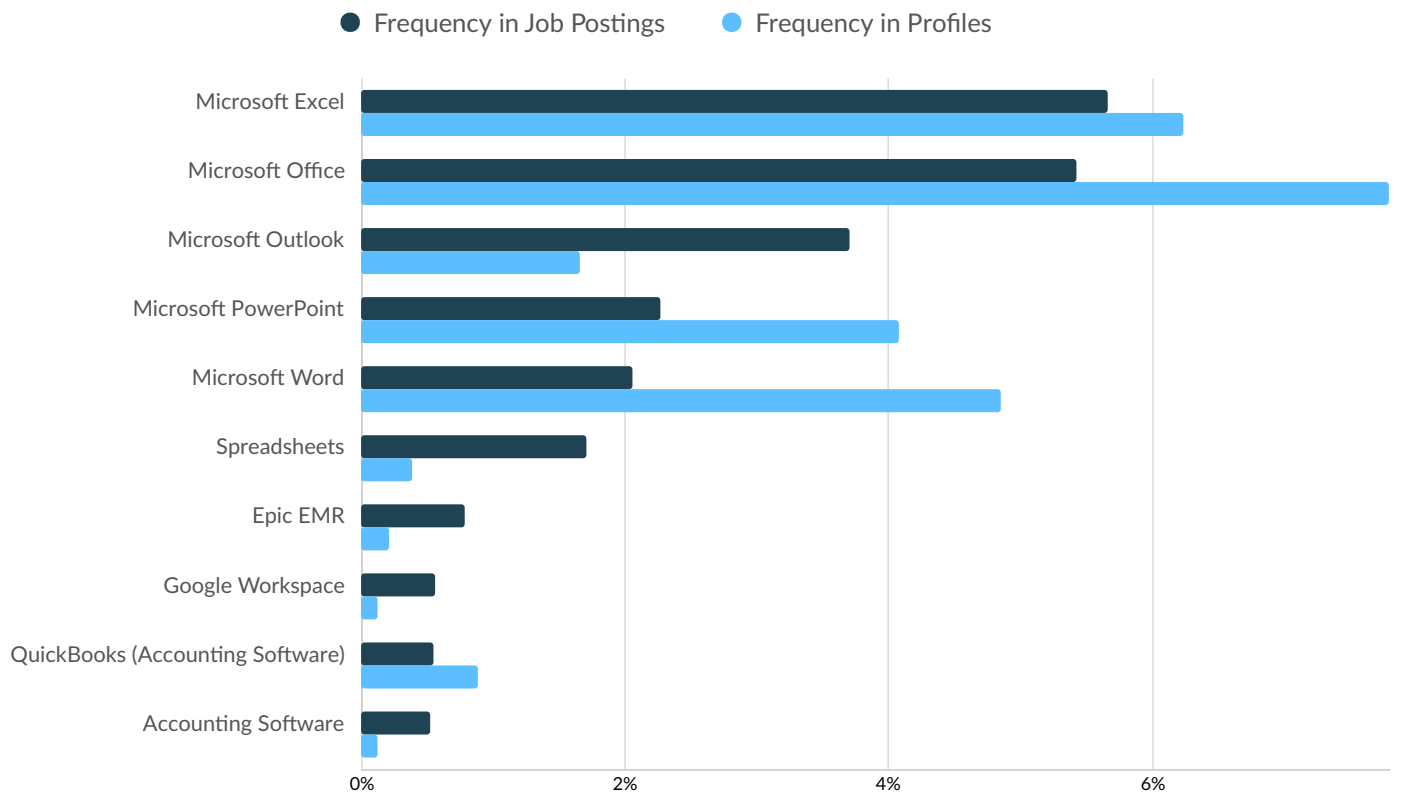
	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Restaurant Operation	1,689	7%	1,040	2%	+28.0%	Rapidly Growing
Merchandising	1,296	6%	895	2%	+15.0%	Growing
Marketing	1,182	5%	4,936	11%	+23.0%	Rapidly Growing
Accounting	1,106	5%	1,419	3%	+24.0%	Rapidly Growing
Nursing	1,098	5%	425	1%	+20.1%	Growing
Housekeeping	926	4%	182	0%	+13.3%	Growing
Auditing	921	4%	772	2%	+21.8%	Rapidly Growing
Selling Techniques	892	4%	742	2%	-1.2%	Lagging
Food Safety And Sanitation	743	3%	331	1%	+11.7%	Growing
Warehousing	702	3%	472	1%	+13.0%	Growing

Top Common Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Communication	6,190	27%	2,072	5%	+3.6%	Lagging
Customer Service	5,952	26%	6,923	16%	+5.2%	Stable
Management	4,918	22%	5,550	13%	+5.3%	Stable
Sales	3,853	17%	7,317	17%	+7.8%	Stable
Operations	3,373	15%	3,202	7%	+8.1%	Stable
Detail Oriented	2,792	12%	203	0%	+7.1%	Stable
Leadership	2,530	11%	3,626	8%	+8.5%	Stable
Lifting Ability	2,136	9%	14	0%	+10.6%	Growing
Cleanliness	1,733	8%	168	0%	+11.1%	Growing
Problem Solving	1,689	7%	548	1%	+11.3%	Growing

Top Software Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Microsoft Excel	1,283	6%	2,769	6%	+17.7%	Growing
Microsoft Office	1,227	5%	3,458	8%	+18.5%	Growing
Microsoft Outlook	838	4%	734	2%	+25.0%	Rapidly Growing
Microsoft PowerPoint	515	2%	1,809	4%	+26.1%	Rapidly Growing
Microsoft Word	465	2%	2,155	5%	+7.2%	Stable
Spreadsheets	388	2%	174	0%	+22.2%	Rapidly Growing
Epic EMR	177	1%	94	0%	+16.4%	Growing
Google Workspace	128	1%	53	0%	+18.8%	Growing
QuickBooks (Accounting Software)	124	1%	394	1%	+10.9%	Growing
Accounting Software	119	1%	57	0%	+20.5%	Rapidly Growing

Top Qualifications

	Postings with Qualification
Valid Driver's License	2,491
Registered Nurse (RN)	1,717
Basic Life Support (BLS) Certification	1,119
Cardiopulmonary Resuscitation (CPR) Certification	676
Food Handler's Card	478
First Aid Certification	394
Advanced Cardiovascular Life Support (ACLS) Certification	334
Pediatric Advanced Life Support (PALS)	253
ServSafe Certification	240
Certified Nursing Assistant (CNA)	161

Appendix A

Top Posting Sources

Website	Postings on Website (Apr 2023 - Mar 2024)
indeed.com	9,765
simplyhired.com	9,557
dejobs.org	2,486
recruitenetworks.com	2,170
winebusiness.com	1,364
sacramentorecruiter.com	1,069
careerjet.com	859
modestorecruiter.com	763
sanfranrecruiter.com	748
tracyrecruiter.com	698
vacavillerecruiter.com	606
santarosarecruiter.com	600
dublincarecruiter.com	598
monster.com	573
antiochrecruiter.com	539
ardenarcaderecruiter.com	518
berkeleyrecruiter.com	513
alamedarecruiter.com	509
unioncityrecruiter.com	508
livermorerecruiter.com	504
fremontrecruiter.com	495
craigslist.org	491
mantecarecruiter.com	475
lodirecruiter.com	464
milpitasrecruiter.com	457

Appendix B

Sample Postings

Principal Engineers – Bausch & Lomb in Napa, CA (Mar 2024 - Active)

Principal Engineer

Link to Live Job Posting: dejobs.org

Location: Napa, CA

O*NET: 17-2112.03

Company: Bausch & Lomb

Job Title: Principal Engineers

Bausch + Lomb (

NYSE/TSX:

BLCO) is a leading global eye health company dedicated to protecting and enhancing the gift of sight for millions of people around the world from the moment of birth through every phase of life. Our mission is simple, yet powerful: helping you see better, to live better. Our comprehensive portfolio of over 400 products is fully integrated and built to serve our customers across the full spectrum of their eye health needs throughout their lives. Our iconic brand is built on the deep trust and loyalty of our customers established over our 170-year history. We have a significant global research, development, manufacturing, and commercial footprint of approximately 13,000 employees and a presence in approximately 100 countries, extending our reach to billions of potential customers across the globe. We have long been associated with many of the most significant advances in eye health, and we believe we are well positioned to continue leading the advancement of eye health in the future.

Objectives:

Responsible for the management of complex engineering projects including but not limited to business development projects, new machinery, machinery upgrades, systems upgrades including working with corporate IT for critical IT infrastructure. Will be responsible for leading the validation and qualification of new products, processes, machines, and systems. Will also be responsible for identifying process improvement opportunities using lean six sigma tools and techniques. Has responsibility for the management, update and qualification of production and process changes.

Responsibilities:

Manage projects effectively, ensuring we are the meeting of project scope and deadlines and costs and to ensure implementation to Company and International Standards. Write and execute detailed validation protocols for

FAT / IQ / OQ / PQ.

Evaluating manufacturing processes by designing and conducting research programs; applying knowledge of product design, testing, assembly, tooling, and materials; conferring with equipment vendors; soliciting observations from operators. Developing manufacturing processes by studying product requirements; researching, designing, modifying, and testing manufacturing methods and equipment; conferring with equipment vendors. Assure product and process quality by designing testing methods; testing finished- product and process capabilities; establishing standards; confirming manufacturing processes. Provide manufacturing decision-making information by calculating production, labour, and material costs. Prepare product and process reports by collecting, analysing, and summarizing information and trends. Solve problems related to products / processes and systems using 6 sigma and trend analysis. DoE, FMEA, process risk assessment etc. Conduct engineering elements of the contract review process as required. Perform cost and technical evaluations and make recommendations on improvements in the production process. Work with Corporate IT on IT infrastructure projects.. Manage all stakeholder (external & internal) relationships and expectations for smooth project delivery - identifies and takes contingency action, where required.

Requirements:

BS degree in Engineering required. 10+ years of experience with 5-7 years' experience in an engineering position within a medical device manufacturing organization. Demonstrated commitment to continuous improvement and familiarity with methodologies such as Kaizen, 5S, and value stream mapping. Lean six sigma certification preferred. Strong knowledge of manufacturing processes, methodologies, and technologies. Familiarity with lean manufacturing principles, Six Sigma, project management methodologies, and quality management systems is beneficial. Proficiency in project management leadership, methodologies, and tools, including project planning, scheduling, budgeting, and resource management. Familiarity with project management software is advantageous. Ability to analyze complex problems, identify root causes, and develop innovative solutions. Strong analytical skills, critical thinking, and attention to detail are crucial. Excellent communication skills to effectively collaborate with cross-functional teams, stakeholders, and external suppliers. The ability to present technical information in a clear and concise manner is important.

Quality and Regulatory Compliance:

Understanding of quality management systems and regulatory requirements related to manufacturing operations. Knowledge of ISO standards and regulatory frameworks applicable to the industry is advantageous. We offer competitive salary & excellent benefits including: Medical, Dental, Eye Health, Disability and Life Insurance begins on your hire date 401K Plan with company match and ongoing company contribution Paid time off - vacation (3 weeks - prorated upon hire), floating holidays and sick time Employee Stock Purchase Plan with company match Employee Incentive Bonus Tuition Reimbursement (select degrees) Ongoing performance feedback and annual compensation review All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, or veteran status. Job Applicants should be aware of job offer scams perpetrated through the use of the Internet and social media platforms. To learn more please read Bausch+Lomb's Job Offer Fraud Statement (https://hcm2preview.sapsf.eu/bauschhealT4/Bausch_job_posting_statement.docx).

Our Benefit Programs:

<https://www.bausch.com/careers/benefits/> Applicants must be authorized to work for ANY employer in the U.S. We are unable to sponsor or take over sponsorship of an employment Visa at this time.

Line Cooks – Hyatt in Napa, CA (Mar 2024 - Active)

Acacia House PM Line Cook (Part -Time)

Link to Live Job Posting: dejobs.org

Location: Napa, CA

O*NET: 35-2014.00

Company: Hyatt

Job Title: Line Cooks

Description:

At Alila Hotels, a Hyatt Hotels brand, we believe our guests select our luxury resort because of our caring and attentive colleagues who are focused on providing efficient service and meaningful, surprisingly different experiences. An intermediate line cook requires good communication and culinary skills. The desired candidate will have hotel cooking experience. An intermediate cook should have a professional knowledge of cooking ingredients and procedures and will work single stations in the kitchen. About

ACACIA HOUSE

Tempt your palate with the unique, seasonally-driven offerings at Acacia House. Situated in the heart of Napa Valley in the town of St. Helena, our award-winning restaurant offers epicures an unforgettable culinary experience. Our local, sustainable menu reflects the bounty of Napa Valley; enjoy exquisite wine pairings for an unforgettable fine dining affair. Compensation \$22.00 per hour Why Work at Hyatt? 6 Complimentary hotel room nights (per year) after 90 days of employment. Discounted room nights on the first day of employment Free Parking 8 Paid Holidays per year Paid time off Medical, Dental, Vision Insurance (Full-Time colleagues) Flexible Spending Account (Full-Time colleagues) Retirement Savings Plan Tuition Reimbursement Basic Life Insurance Opportunities to work around the world with Hyatt Hotels and Resorts Hyatt associates work in an environment that demands exceptional performance yet reaps great rewards. Whether its career opportunities, job enrichment or a supportive work environment, if you are ready for this challenge, then we are ready for you. Hyatt is an Equal Opportunity Employer. We do not discriminate on the basis of race, color, gender, gender identity, sexual orientation, marital status, pregnancy, national origin, ancestry, age, religion, disability, veteran status, genetic information, citizenship status or any other group protected by law.

Qualifications:

Refined verbal communication skills. 2 years of previous line experience preferred. Culinary degree or related hotel experience is preferred. Candidate should be able to perform all basic cooking skills. Able to work single station in the kitchen. A true desire to satisfy the needs of others in a fast paced environment. Ability to stand for long periods of time.

Primary Location:

US-CA-Napa Organization:

Alila Napa Valley Pay Basis:

Hourly Job Level:

Part-time Job:

Culinary Req ID:

NAP001775

Hyatt is an equal employment opportunity and affirmative action employer. We do not discriminate on the basis of race, color, gender, gender identity, sexual orientation, marital status, pregnancy, national origin, ancestry, age, religion, disability, veteran status, genetic information, citizenship status or any other group protected by law.

Fashion Consultants — Barneys New York in Napa, CA (Mar 2024 - Active)

FASHION CONSULTANT, FIFTH AVENUE CLUB

Link to Live Job Posting: www.careersatsfa.com

Location: Napa, CA

O*NET: 41-3091.00

Company: Barneys New York

Job Title: Fashion Consultants

FASHION CONSULTANT, FIFTH AVENUE CLUB

Location:

NAPA VALLEY, California, United States

Category:

Stores

Job Opened:

February 1st, 2024

Education:

Job Number:

230001E9

Job Type:

Full Time

Remote:

No

JOB DESCRIPTION

Who We Are Fifth Avenue Club is an innovative new concept from Saks Fifth Avenue Stores. Embedded in luxury hotels, or similar elevated environments, Fifth Avenue Club is opening across the United States in new markets where there is not a traditional Saks Fifth Avenue store. The business will operate private, by-appointment-only, shopping experiences catering to an area's most sophisticated clients. Fifth Avenue Club locations will have access to an endless aisle of luxury goods and the most premier brands that are available at our Saks Fifth Avenue store locations. Fifth Avenue Club locations will also host a series of exclusive trunk shows, curated events and top client outreach activities. What This Position is All About Under the direction of the Fifth Avenue Club Suite Manager, the Fifth Avenue Club Consultant is responsible for driving their individual Personal Shopping business by providing outstanding service to the client in an exclusive space, establishing new Saks Fifth Avenue accounts, and driving overall Fifth Avenue Club sales volume. The Consultant will demonstrate consistent adherence to company standards and procedures.

Who You Are:

What You'll Do:

You gain trust quickly, are direct and diplomatic, have a good sense of timing, are a good listener and can get cooperation with little disruption. An out of the box thinker who generates a variety of approaches to problem solving including new and novel ideas and ways to drive your business with an entrepreneurial approach. You act with customers in mind, and have great networking and relationship skills. You put needs of internal and external customers first, and seek customer information when improving products and services. You have ties to your community and have built relationships in your local market both personally and professionally.

You Also Have:

Minimum of 3 years of retail experience in a customer-focused luxury sales environment. A passion for luxury fashion and lifestyle. Experience working with sales quotas and comfort with meeting sales targets in a commission based selling environment. An established network and/or client base on multiple Social Media platforms, and the ability to drive business digitally through content creation.

As The Fifth Avenue Club Consultant You Will:

Maintain a consistent high level of customer service by creating and developing excellent client relationships. Initiate and utilize Club events in order to recruit new clients, increase sales, and develop existing clients. Proactively generate and share ideas with the Fifth Avenue Club team on ways to develop your individual business opportunities and maximize sales to achieve or exceed goals. Utilize Saks Fifth Avenue's online clientele resource tools to record and maintain client information and preferences to drive your business. Source product for client appointments through Saks Fifth Avenue's various inventory networks including Flagship stores, the digital endless aisle, and distribution centers. Maintain a consistent digital presence to attract new clientele and drive your business both traditionally and through social media selling. Act as a community and brand ambassador on behalf of Saks Fifth Avenue. The pay range for this position at commencement of employment is expected to be between \$18 and \$20/hour. Base pay offered may vary depending on multiple factors, including candidate market location, job-related knowledge, skills, and experience. The total compensation package for this position may also include other elements, including commissions. Thank you for your interest in SFA. We look forward to reviewing your application. SFA provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or genetics. In addition to federal law requirements, SFA complies with applicable state and local laws governing nondiscrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation and training. SFA welcomes all applicants for this position. Should you be individually selected to participate in an assessment or selection process, accommodations are available upon request in relation to the materials or processes to be used.

Winemakers – Constellation Brands in Napa, CA (Mar 2024 - Active)

Winemaker, Senior

Link to Live Job Posting: www.careercircle.com

Location: Napa, CA

O*NET: 51-9012.00

Company: Constellation Brands

Job Title: Winemakers

Winemaker, Senior Winemaker, Senior locations Napa, California time type Full time posted on Posted 6 Days Ago job requisition id R-32391 Job Description

Position Summary:

This position will support Constellation Brands Inc. (CBI) winemaking, viticulture, operations, new product development and research and development departments by driving corporate strategic targets for wine operations. This person will successfully execute projects within winemaking and across departments to create operational efficiencies, improve revenue and/or improve quality. They will guide process optimization by leveraging winemaking expertise and research. A successful candidate will have a deep understanding of the entire winemaking process across multiple winery sizes, style and quality tiers and maintain a high level of creativity, problem solving, project management and leadership skills.

Responsibilities:

Deliver on strategies to solve business issues/needs. Identify opportunities to standardize and improve winemaking procedures through written SOPs, RACIs, Forms, Templates etc. Often this work involves multiple non winemaking departments. Lead Barrel Capex Submission, the new barrel purchasing process, manage used barrel inventory and sales for all wineries, distilleries and breweries. Collaborate with and advise Procurement on all indirect material product purchasing, vendor relationships, contractual obligations and cost saving opportunities. Stay current on industry trends, technical learnings, and new winemaking technology. Provide support to Vineyard Operations on strategic projects that involve winemaking objectives. Support research and development and new product development winemaking as required. Assist with Bulk Wine supply internally and externally. Responsible for complying with applicable legal, quality, environmental and safety regulatory considerations. Other duties as assigned.

Minimum Qualifications:

Degree in Enology, Microbiology, Chemistry, Process Engineering or related field 8+ years' experience in Winemaking 5 years of supervisory/management experience Production experience in multi-tier winery operations Highly Skilled in the use of MS Excel, PowerPoint and managing statistical analysis. Thorough knowledge of cellar, lab, bottling and vineyard operations Knowledge of Government Regulations - specifically TTB and state regulations on alcoholic beverage production, distribution, and packaging Can taste alcoholic beverages and have demonstrated sensory acuity Physical Requirements/Work Environment

Work Environment:

Works outdoors/indoors Works in warm/cold climates Works in high places Works on wet surfaces Is exposed to loud noise, fumes and/or toxic chemicals Works near moving, mechanical parts and lift truck traffic Must be able to move up to 55 lbs. Must be able to work long hours, weekends, and holidays, especially during harvest season

Physical Requirements:

Requires the ability to stand, walk, and climb stairs. Requires sitting, operating a computer keyboard, telephone and other equipment, reading, talking and hearing for extended periods of time. Reasonable accommodations may be made to enable individuals with disabilities to perform

talking and hearing for extended periods of time. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Travel Required:

20-60% travel throughout California depending on the time of year. The purpose of this description is to describe the essential job functions and the level of work performed by individuals assigned to this position. This description is not an exhaustive list of all job duties performed by this position. Management reserves the right to modify, add or remove duties from particular jobs and assign other duties as necessary. Location Napa, California Additional Locations Job Type Full time Job Area Viticulture & Winemaking The salary range for this role is: \$112,600.00 - \$176,100.00 This is the lowest to highest salary we in good faith believe we would pay for this role at the time of this posting. We may ultimately pay more or less than the posted range, and the range may be modified in the future. An employee's pay position within the salary range will be based on several factors including, but limited to, the prevailing minimum wage for the location, relevant education, qualifications, certifications, experience, skills, seniority, geographic location, performance, shift, travel requirements, sales or revenue-based metrics, any collective bargaining agreements, and business or organizational needs. We offer comprehensive package of benefits including paid time off, medical/dental/vision insurance, 401(k), and any other benefits to eligible employees.

Note:

No amount of pay is considered to be wages or compensation until such amount is earned, vested, and determinable. The amount and availability of any bonus, commission, or any other form of compensation that are allocable to a particular employee remains in the Company's sole discretion unless and until paid and may be modified at the Company's sole discretion, consistent with the law. Equal Opportunity Constellation Brands is committed to a continuing program of equal employment opportunity. All persons have equal employment opportunities with Constellation Brands, regardless of their sex, race, color, age, religion, creed, sexual orientation, national origin or citizenship, ancestry, physical or mental disability, medical condition (cancer or genetic characteristics), marital status, gender (including gender identity or gender expression), familial status, military or veteran status, genetic information, pregnancy, childbirth, breastfeeding, or related conditions (or any other group or category within the framework of the applicable discrimination laws and regulations). Not sure you meet all qualifications? Research shows that women and members of other under-represented groups tend to not apply to jobs when they think they may not meet every qualification, when, in fact, they often do! We are committed to creating a diverse and inclusive environment and strongly encourage you to apply.

SAP PM Consultants – Hilton in Napa, CA (Mar 2024 - Active)

Temporary PM Cook

Link to Live Job Posting: dejobs.org

Location: Napa, CA

O*NET: 35-2014.00

Company: Hilton

Job Title: SAP PM Consultants

A Cook is responsible for preparing food items in accordance with recipes and established standards in the hotel's continuing effort to deliver outstanding service and financial profitability. What will I be doing? As a Cook, you would be responsible for preparing food items in accordance with recipes and established standards in the hotel's continuing effort to deliver outstanding service and financial profitability. Specifically, you would be responsible for performing the following tasks to the highest standards: Prepare food items according to designated recipes and quality standards Maintain cleanliness and comply with food sanitation standards at all times Manage guest orders in a friendly, timely and efficient manner Ensure knowledge of menu and all food products Stock and maintain designated food station(s) Visually inspect all food sent from the kitchen Practice correct food handling and food storage procedures according to federal, state, local and company regulations Prepare requisitions for supplies and food items, as needed

What are we looking for? Since being founded in 1919, Hilton has been a leader in the hospitality industry. Today, Hilton remains a beacon of innovation, quality, and success. This continued leadership is the result of our Team Members staying true to our Vision, Mission, and Values. Specifically, we look for demonstration of these

Values:

Hospitality

- We're passionate about delivering exceptional guest experiences. Integrity
 - We do the right thing, all the time. Leadership
 - We're leaders in our industry and in our communities. Teamwork
 - We're team players in everything we do. Ownership
 - We're the owners of our actions and decisions. Now
 - We operate with a sense of urgency and discipline In addition, we look for the demonstration of the following key attributes: Quality Productivity Dependability Customer Focus Adaptability
- What will it be like to work for Hilton?

Hilton is the leading global hospitality company, spanning the lodging sector from luxurious full-service hotels and resorts to extended-stay suites and mid-priced hotels. For nearly a century, Hilton has offered business and leisure travelers the finest in accommodations, service, amenities and value. Hilton is dedicated to continuing its tradition of providing exceptional guest experiences across its global brands (<http://jobs.hiltonworldwide.com/our-brands/index.php>). Our vision to fill the earth with the light and warmth of hospitality unites us as a team to create remarkable hospitality experiences around the world every day. And, our amazing Team Members are at the heart of it all! The hourly rate ranges from \$22.00 to \$24.00 based on applicable and specialized experience and location

Job:

Culinary Title:

Temporary PM Cook Location:

null

Requisition ID:

HOT0AHG0

EOE/AA/Disabled/Veterans

Appendix C - Data Sources and Calculations

Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.